## WEBSTER FINANCIAL CORP

Form 10-Q
November 02, 2012
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## UNITED STATES

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q
x Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the quarterly period ended September 30, 2012.
or
Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
Commission File Number: 001-31486

## WEBSTER FINANCIAL CORPORATION

(Exact name of registrant as specified in its charter)

| Delaware | $06-1187536$ |
| :---: | :---: |
| (State or other jurisdiction of | (I.R.S. Employer |
| incorporation or organization) | Identification No.) |
| 145 Bank Street (Webster Plaza), Waterbury, Connecticut | 06702 |
| (Address of principal executive offices) | (Zip Code) |
| (203) 578-2202 |  |
| (Registrant's telephone number, including area code) |  |

(Former name, former address and former fiscal year, if changed since last report)
Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. b Yes " No Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). b Yes " No
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):
Large accelerated filer $p$ Accelerated filer
Non-accelerated filer o (Do not check if a smaller reporting company) Smaller reporting company
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange
Act). " Yes p No
The number of shares of common stock, par value $\$ .01$ per share, outstanding as of October 31, 2012 was $87,922,522$.
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## PART I. - FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS
WEBSTER FINANCIAL CORPORATION AND SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS
(In thousands, except share data)

Assets:
Cash and due from banks
Interest-bearing deposits
Securities available for sale, at fair value
Securities held-to-maturity (fair value of $\$ 3,321,317$ and $\$ 3,130,546$ )
Federal Home Loan Bank and Federal Reserve Bank stock, at cost
Loans held for sale
Loans and leases
Allowance for loan and lease losses
Loans and leases, net
Deferred tax asset, net
Premises and equipment, net
Goodwill
Other intangible assets, net
Cash surrender value of life insurance policies
Prepaid FDIC premiums
Accrued interest receivable and other assets
Total assets
Liabilities and Equity:
Deposits:
Non-interest-bearing \$2,786,525 \$2,473,693
Interest-bearing
Total deposits
Securities sold under agreements to repurchase and other short-term borrowings
Federal Home Loan Bank advances
Long-term debt
Accrued expenses and other liabilities
Total liabilities
Shareholders' equity:
Preferred stock, \$. 01 par value; Authorized - 3,000,000 shares:
Series A issued and outstanding - 28,939 shares
Common stock, \$. 01 par value; Authorized - 200,000,000 shares
Issued - 90,728,276 and 90,709,350 shares
Paid-in capital
Retained earnings
Less: Treasury stock, at cost ( $3,269,141$ and $3,493,915$ shares)
Accumulated other comprehensive loss, net
Total equity
Total liabilities and equity
See accompanying Notes to Condensed Consolidated Financial Statements.

| September 30, <br> 2012 | December 31, <br> (Unaudited) |
| :--- | :--- |
|  |  |
| $\$ 164,556$ | $\$ 195,957$ |
| 79,763 | 96,062 |
| $3,120,354$ | $2,874,764$ |
| $3,142,160$ | $2,973,727$ |
| 142,595 | 143,874 |
| 91,207 | 57,391 |
| $11,727,652$ | $11,225,404$ |
| $(186,089$ | $)$ |
| $11,541,563$ | $10,991,917$ |
| 74,098 | 105,665 |
| 135,394 | 147,379 |
| 529,887 | 529,887 |
| 11,512 | 15,690 |
| 414,797 | 307,039 |
| 21,673 | 37,946 |
| 260,103 | 237,042 |
| $\$ 19,729,662$ | $\$ 18,714,340$ |
|  |  |
| $\$ 2,786,525$ | $\$ 2,473,693$ |
| $11,626,912$ | $11,182,332$ |
| $14,413,437$ | $13,656,025$ |
| $1,310,015$ | $1,164,706$ |
| $1,452,660$ | $1,252,609$ |
| 335,678 | 552,589 |
| 234,194 | 242,637 |
| $17,745,984$ | $16,868,566$ |
|  |  |
| 28,939 | 28,939 |
| 907 | 907 |
| $1,145,392$ | $1,145,346$ |
| 962,594 | 865,427 |
| $(124,877$ | $(134,641$ |
| $(29,277$ | $)$ |
| $1,983,678$ | $1,845,774$ |
| $\$ 19,729,662$ | $\$ 18,714,340$ |

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## WEBSTER FINANCIAL CORPORATION AND SUBSIDIARIES

 CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)(In thousands, except per share data)
Interest Income:
Interest and fees on loans and leases
Taxable interest and dividends on securities
Non-taxable interest on securities
Loans held for sale
Total interest income
Interest Expense:
Deposits
Securities sold under agreements to repurchase and other short-term borrowings
Federal Home Loan Bank advances
Long-term debt
Total interest expense
Net interest income
Provision for loan and lease losses
Net interest income after provision for loan and lease losses
Non-interest Income:
Deposit service fees
Loan related fees
Wealth and investment services
Mortgage banking activities
Increase in cash surrender value of life insurance policies
Net loss on trading securities
Net gain on sale of investment securities
Other income
Total non-interest income
Three months ended

September 30,
20122011

| $\$ 121,367$ | $\$ 121,322$ | $\$ 363,487$ | $\$ 365,660$ |
| :--- | :--- | :--- | :--- |
| 43,532 | 45,753 | 135,082 | 138,504 |
| 6,662 | 7,221 | 20,577 | 21,841 |
| 655 | 266 | 1,810 | 865 |
| 172,216 | 174,562 | 520,956 | 526,870 |
| 14,543 | 18,930 | 45,701 | 63,540 |
| 5,594 | 4,384 | 15,388 | 11,723 |
| 3,943 | 3,551 | 12,933 | 10,201 |
| 3,246 | 6,012 | 14,298 | 18,647 |
| 27,326 | 32,877 | 88,320 | 104,111 |
| 144,890 | 141,685 | 432,636 | 422,759 |
| 5,000 | 5,000 | 14,000 | 20,000 |

$\begin{array}{llll}5,000 & 5,000 & 14,000 & 20,000\end{array}$
139,890
24,728
4,039
$\begin{array}{llll}7,186 & 6,486 & 21,656 & 20,662\end{array}$

| 6,515 | 1,324 | 14,522 | 3,811 |
| :--- | :--- | :--- | :--- |

- 

810 ,

2,521
48,479
6

| 12,462 | 13,150 | 37,922 | 40,741 |
| :--- | :--- | :--- | :--- |
| 15,118 | 15,141 | 46,721 | 45,667 |
| 1,384 | 1,397 | 4,178 | 4,191 |


| 1,384 | 1,397 | 4,178 | 4,191 |
| :--- | :--- | :--- | :--- |


| 4,529 | 4,144 | 13,723 | 13,916 |
| :--- | :--- | :--- | :--- |


| 2,790 | 3,125 | 8,869 | 8,368 |
| :--- | :--- | :--- | :--- |


| 5,675 | 4,472 | 17,107 | 16,171 |
| :--- | :--- | :--- | :--- |

- (254 ) - 232

| 15,803 | 20,146 | 52,027 | 60,617 |
| :--- | :--- | :--- | :--- |

123,887 $\quad 123,218 \quad 378,879$
$64,482 \quad 58,158 \quad 179,575 \quad 153,151$
19,489 15,927 54,404 44,152

44,993 42,231 125,171 108,999

- $\quad$ - $\quad$ - 1,995
$44,993 \quad 42,231 \quad 125,171 \quad 110,994$
-     - 

Nine months ended September 30
2012
2011

Non-interest Expense:
Compensation and benefits
Occupancy
Technology and equipment
Intangible assets amortization
Marketing
Professional and outside services
Deposit insurance
Litigation
Other expense
Total non-interest expense
Income from continuing operations before income tax
expense
Income tax expense
Income from continuing operations
Income from discontinued operations, net of tax
Net income
Less: Net loss attributable to non controlling interests

| Net income attributable to Webster Financial Corporation | 44,993 | 42,231 | 125,171 | 110,995 |
| :---: | :---: | :---: | :---: | :---: |
| Preferred stock dividends | (615 | (831 | ) $(1,845$ | ) $(2,493$ |
| Net income available to common shareholders | \$44,378 | \$41,400 | \$123,326 | \$108,502 |
| Net income per common share: |  |  |  |  |
| Basic |  |  |  |  |
| Net income from continuing operations | \$0.51 | \$0.48 | \$ 1.41 | \$1.22 |
| Net income available to common shareholders | 0.51 | 0.48 | 1.41 | 1.24 |
| Diluted |  |  |  |  |
| Net income from continuing operations | 0.48 | 0.45 | 1.34 | 1.15 |
| Net income available to common shareholders | 0.48 | 0.45 | 1.34 | 1.17 |

See accompanying Notes to Condensed Consolidated Financial Statements.

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WEBSTER FINANCIAL CORPORATION AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (Unaudited)

|  | Three months ended September 30, |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands, except per share data) | 2012 | 2011 |  | 2012 |  | 2011 |
| Net income | \$44,993 | \$42,231 |  | \$ 125,171 |  | \$110,994 |
| Other comprehensive income, net of taxes: |  |  |  |  |  |  |
| Securities available for sale: |  |  |  |  |  |  |
| Net change in unrealized gain during the period | 15,086 | (9,875 |  | 31,346 |  | 4,380 |
| Reclassification adjustment for realized gain included in net income | (810 | ) - |  | (3,347 | ) | (3,823 |
| Net change in non-credit related other-than-temporary impairment | - | - |  | - |  | 746 |
| Amortization of unrealized loss on securities transferred to held to maturity | 14 | 27 |  | 92 |  | 77 |
| Change in unrealized (loss) gain on derivative instruments | (708 | ) $(19,700$ | ) | (220 | ) | (22,416 |
| Amortization of net loss | 1,007 | 406 |  | 3,021 |  | 1,217 |
| Amortization of prior service cost | 12 | 12 |  | 35 |  | 36 |
| Current year actuarial gain | - | - |  | - |  | 365 |
| Other comprehensive income (loss) | 14,601 | (29,130 | ) | 30,927 |  | (19,418 |
| Comprehensive income | 59,594 | 13,101 |  | 156,098 |  | 91,576 |
| Less: comprehensive loss attributable to non controlling interests | - | - |  | - |  | (1 |
| Comprehensive income attributable to Webster Financial Corporation | \$59,594 | \$13,101 |  | \$156,098 |  | \$91,577 |
| See accompanying Notes to Condensed Consolidated Fina | Statem |  |  |  |  |  |

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## WEBSTER FINANCIAL CORPORATION AND SUBSIDIARIES <br> CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY (Unaudited)

Nine months ended September 30, 2012


Nine months ended September 30, 2011

| (In thousands, except share and per share data) | Preferred Stock | CommorPaid-In |  | Retained <br> Earnings | Treasury Stock | Accumulated <br> Other <br> Comprehensiv <br> Loss, net |  | Non |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Stock | Capital |  |  |  |  | Controllin <br> Interests | ingTotal |
| Balance December 31, | '\$28,939 | \$907 | \$1,160,690 | \$741,870 | \$(149,462) | \$ (13,709 | ) | \$9,644 | \$1,778,879 |
| Net income (loss) | - | - | - | 110,995 | - | - |  | (1 | 110,994 |
| Other comprehensive loss |  | - | - | - | - | (19,418 | ) | - | (19,418 |
| Dividends declared on common stock of $\$ 0.11$ per share |  | - | - | (9,607 | - | - |  | - | (9,607 |
| Dividends declared on |  | - | - | (647 | ) - | - |  | - | (647 |

Series A preferred

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stock $\$ 63.75$ per share
Subsidiary preferred
$\left.\begin{array}{llllllllll}\begin{array}{lllllll}\text { stock dividends } & - & - & - & (1,846 & ) & - \\ \$ 0.6468 \text { per share }\end{array} & & & & - & - & & (1,846 & ) \\ \begin{array}{l}\text { Dissolution of joint } \\ \text { venture }\end{array} & - & - & - & - & - & - & (66 & ) & (66 \\ \begin{array}{l}\text { Common stock } \\ \text { warrants repurchased }\end{array} & - & - & (16,246 & ) & - & - & - & - & (16,246\end{array}\right)$

See accompanying Notes to Condensed Consolidated Financial Statements.
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## WEBSTER FINANCIAL CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

(In thousands)
Operating Activities:
Net income
Income from discontinued operations, net of tax
Income from continuing operations
Adjustments to reconcile income from continuing operations to net cash provided by operating activities:
Provision for loan and lease losses
Deferred tax expense
Depreciation and amortization
Stock-based compensation
Excess tax benefits from stock-based compensation
(Gain) loss on sale and write-down of foreclosed and repossessed assets
Loss on sale of premises and equipment
Loss (gain) on fair value adjustment of private equities
Loss on fair value adjustment of derivative instruments
Net gain on the sale of investment securities
Net decrease in trading securities
Increase in cash surrender value of life insurance policies
Net (increase) decrease in loans held for sale
Net (increase) decrease in accrued interest receivable and other assets
Net (decrease) increase in accrued expenses and other liabilities
Net cash provided by operating activities
Investing Activities:
Net decrease (increase) in interest-bearing deposits
Purchases of available for sale securities
Proceeds from maturities and principal payments of available for sale securities
Proceeds from sales of available for sale securities
Purchases of held-to-maturity securities
Proceeds from maturities and principal payments of held-to-maturity securities
Sale of Federal Home Loan Bank and Federal Reserve Board stock
Net increase in loans
Purchase of life insurance
Proceeds from the sale of foreclosed properties and repossessed assets
Proceeds from the sale of premises and equipment
Purchases of premises and equipment
Net cash used for investing activities
Financing Activities:
Net increase (decrease) in deposits
Proceeds from Federal Home Loan Bank advances
Repayments of Federal Home Loan Bank advances
Net increase in securities sold under agreements to repurchase and other short-term borrowings
Repayment of long-term debt
Cash dividends paid to common shareholders

Nine months ended September 30, 2012 2011
\$ 125,171 \$ 110,994

- 1,995

125,171 108,999

14,000 20,000
$14,192 \quad 20,884$
81,632 59,673
6,687 4,452
(303 ) (278 )
$(1,923) 4,830$
$603 \quad 1,668$
$641 \quad(1,488)$
$12 \quad 1,813$
$(3,347)(3,823)$

- 11,554
$(7,758)(7,751)$
(20,020 ) 23,958
$(16,850) 1,768$
(3,682 ) 7,199
189,055 253,458

16,299 (34,429 )
$(1,009,181)(755,911)$
627,429 383,313
148,223 278,757
(752,030 ) (423,830 )
571,648 393,378
1,279 -
$(586,375)(133,167)$
(100,000 ) -
7,453 12,572
1,406 3,881
$(14,544)(19,708)$
$(1,088,393)(295,144)$

757,412 (22,851 )
2,826,265 748,934
$(2,625,500)(755,487)$
145,309 129,428
(210,971 ) $(22,689)$
$(21,906)(9,607)$
$\left.\begin{array}{lll}\text { Cash dividends paid to preferred shareholders of consolidated subsidiary } & - & (647 \\ \text { Cash dividends paid to preferred shareholders } & (1,845 & )(1,846 \\ \text { Exercise of stock options } & 856 & 103 \\ \text { Excess tax benefits from stock-based compensation } & 303 & 278 \\ \text { Issuance of common stock } & 407 & 590 \\ \text { Common stock repurchased } & (2,008 & (1,342 \\ \text { Common stock warrants repurchased } & (385 & (16,246\end{array}\right)$

See accompanying Notes to Condensed Consolidated Financial Statements.

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NOTE 1: Summary of Significant Accounting Policies
Nature of Operations. Webster Financial Corporation (collectively, with its consolidated subsidiaries, "Webster" or the "Company"), is a bank holding company and financial holding company under the Bank Holding Company Act of 1956, as amended, headquartered in Waterbury, Connecticut and incorporated under the laws of Delaware in 1986. At September 30, 2012, Webster Financial Corporation's principal asset was all of the outstanding capital stock of Webster Bank, National Association ("Webster Bank").
Webster, through Webster Bank and various non-banking financial services subsidiaries, delivers financial services to individuals, families and businesses throughout southern New England and into Westchester County, New York. Webster provides business and consumer banking, mortgage lending, financial planning, trust and investment services through banking offices, ATMs, telephone banking, mobile banking and its Internet website (www.websterbank.com). Webster Bank offers, through its HSA Bank division, health savings accounts on a nationwide basis. Webster also offers equipment financing, commercial real estate lending, and asset-based lending.
Basis of Presentation. The Condensed Consolidated Financial Statements include the accounts of Webster Financial Corporation and all other entities in which it has a controlling financial interest. All significant intercompany balances and transactions have been eliminated in consolidation. The accounting and financial reporting policies Webster follows conform, in all material respects, to accounting principles generally accepted in the United States ("GAAP") and to general practices within the financial services industry.
The Company determines whether it has a controlling financial interest in an entity by first evaluating whether the entity is a voting interest entity or a variable interest entity ("VIE") under GAAP. Voting interest entities are entities in which the total equity investment at risk is sufficient to enable the entity to finance itself independently and provides the equity holder with the obligation to absorb losses, the right to receive residual returns and the right to make decisions about the entity's activities. The Company consolidates voting interest entities in which it has all or at least a majority of, the voting interest. VIEs are entities that lack one or more of the characteristics of a voting interest entity. A controlling financial interest in a VIE is present when the Company has both the power and ability to direct the activities of the VIE that most significantly impact the VIEs economic performance and an obligation to absorb losses or the right to receive benefits that could potentially be significant to the VIE.
The Company owns the common stock of trusts which have issued trust preferred securities. These trusts are VIEs in which the Company is not the primary beneficiary and therefore are not consolidated. The trusts' only assets are junior subordinated debentures issued by the Company, which were acquired by the trusts using the proceeds from the issuance of the trust preferred securities and common stock. The junior subordinated debentures are included in long-term debt and the Company's equity interests in the trusts are included in other assets in the Condensed Consolidated Balance Sheets. Interest expense on the junior subordinated debentures is reported in interest expense on long-term debt in the Condensed Consolidated Statements of Operations. See Note 9 - Long-Term Debt.
The Condensed Consolidated Financial Statements in this Quarterly Report on Form 10-Q have not been audited by an independent registered public accounting firm, but, in the opinion of management, reflect all adjustments necessary for a fair presentation of the Company's financial position and results of operations. All such adjustments were of a normal and recurring nature. The Condensed Consolidated Financial Statements have been prepared in accordance with accounting principles generally accepted in the United States for interim financial information and with the instructions to Form 10-Q adopted by the Securities and Exchange Commission ("SEC"). Accordingly, the Condensed Consolidated Financial Statements do not include all of the information and footnotes required by GAAP for complete financial statements and should be read in conjunction with the Company's Consolidated Financial Statements, and Notes thereto, for the year ended December 31, 2011, included in Webster's Annual Report on Form 10-K filed with the SEC on February 29, 2012 (the "2011 Form 10-K"). Operating results for the interim periods disclosed herein are not necessarily indicative of the results that may be expected for a full year or any future period.
Use of Estimates. The preparation of the Condensed Consolidated Financial Statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the Condensed Consolidated Financial Statements. Actual results could differ from those estimates. The allowance for loan and lease losses, the fair value of financial instruments, the deferred tax asset valuation allowance, the valuation
of investments for other-than-temporary impairment ("OTTI"), the goodwill valuation and the status of contingencies are particularly subject to change.
Correction of Immaterial Error Related to Prior Periods. During the year ended December 31, 2011, the Company identified an error related to the accounting for certain Commercial loan origination and amendment fees. The Company determined that these fees were recognized immediately and not properly amortized over the term of the loan, as required by ASC Topic 310-20, Nonrefundable Fees and Other Costs. As a result, these fees were not recognized as Interest and Fees on Loans and

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Leases but were recognized in Loan Related Fees, which is a component of other non-interest income in the Condensed Consolidated Statements of Operations. The Company reviewed the impact of this error on the prior periods in accordance with Securities and Exchange Commission Staff Accounting Bulletin No. 99, Materiality, and determined that the error was immaterial to previously reported amounts contained in its periodic reports. Accordingly, the Company has revised its Condensed Consolidated Statement of Shareholders' Equity at September 30, 2011 and the Condensed Consolidated Statements of Operations for the three and nine months ended September 30, 2011.
The effects of recording this immaterial correction are as follows:
(In thousands, except per share data)
Retained earnings
Interest and fees on loans and leases
Net interest income
Loan related fees
Total non-interest income
Net income before taxes
Net income after taxes
Earnings per common share:

## Basic

Diluted

At or for the three months ended
September 30, 2011

| As Filed | As Revised | As Filed | As Revised |
| :--- | :--- | :--- | :--- |
| $\$ 839,816$ | $\$ 835,741$ | $\$ 839,816$ | $\$ 835,741$ |
| 120,018 | 121,322 | 362,848 | 365,660 |
| 140,381 | 141,685 | 419,947 | 422,759 |
| 6,823 | 5,308 | 18,071 | 15,341 |
| 46,206 | 44,691 | 137,526 | 134,796 |
| 58,369 | 58,158 | 153,069 | 153,151 |
| 42,379 | 42,231 | 108,886 | 108,999 |
|  |  |  |  |
| 0.48 | 0.48 | 1.24 | 1.24 |
| 0.45 | 0.45 | 1.17 | 1.17 |

Reclassifications. Certain items in prior financial statements have been reclassified to conform to current presentation. These reclassifications had no impact on the Company's consolidated financial position, results of operations or net change in cash or cash equivalents. There have been no changes to the significant accounting policies that were disclosed in the Company's 2011 Form 10-K.
Investment Securities. Investment securities are classified at the time of purchase as "available for sale", or "held to maturity". Classification is re-evaluated each quarter to ensure appropriate classification and to maintain consistency with corporate objectives. Debt securities held to maturity are those which Webster has the ability and intent to hold to maturity. Securities held to maturity are recorded at amortized cost. Amortized cost includes the amortization of premiums or accretion of discounts. Such amortization and accretion is included in interest income from securities. Securities classified as available for sale are recorded at fair value. Unrealized gains and losses, net of taxes, are calculated each reporting period and presented as a separate component of other comprehensive income ("OCI"). Securities transferred from available for sale to held to maturity are recorded at fair value at the time of transfer. The respective gain or loss is reclassified as a separate component of OCI and amortized as an adjustment to interest income over the remaining life of the security.
Investment securities are reviewed quarterly for OTTI. All securities classified as available for sale or held to maturity that are in an unrealized loss position are evaluated for OTTI. The evaluation considers several qualitative factors including the amount of the unrealized loss and the period of time the security has been in a loss position. If the Company intends to sell the security or, if it is more than likely the Company will be required to sell the security prior to recovery of its amortized cost basis, the security is written down to fair value and the loss is recorded in non-interest income in the Condensed Consolidated Statements of Operations. If the Company does not intend to sell the security and if it is more likely than not that the Company will not be required to sell the security prior to recovery of its amortized cost basis, only the credit component of any impairment charge of a debt security would be recognized as a loss in non-interest income in the Condensed Consolidated Statements of Operations. The remaining loss component would be recorded in OCI. A decline in the value of an equity security that is considered OTTI is recorded as a loss in non-interest income on the Condensed Consolidated Statements of Operations.
The specific identification method is used to determine realized gains and losses on sales of securities.

Loans. Loans are stated at the principal amounts outstanding, net of charged off amounts and unamortized premiums and discounts and net of deferred loan fees and/or costs which are recognized as a yield adjustment using the interest method. These yield adjustments are amortized over the contractual life of the related loans adjusted for estimated prepayments when applicable. Interest on loans is credited to interest income as earned based on the interest rate applied to principal amounts outstanding. Loans are placed on non-accrual status when timely collection of principal and interest in accordance with

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contractual terms is doubtful. A loan is transferred to a non-accrual basis generally when principal or interest payments become 90 days delinquent, unless the loan is well secured and in process of collection, or sooner if management concludes circumstances indicate that the borrower may be unable to meet contractual principal or interest payments.
Accrual of interest is discontinued if the loan is placed on non-accrual status. Residential real estate and consumer loans are placed on non-accrual status at 90 days past due and a charge-off is recorded at 180 days if the loan balance exceeds the fair value of the collateral less costs to sell. All commercial, commercial real estate and equipment finance loans are subject to a detailed review by the Company's credit risk team to determine accrual status. A charge off is recorded on a case-by-case basis when all or a portion of the loan is deemed to be uncollectible.
When a loan is put on non-accrual status, unpaid accrued interest is reversed and charged against interest income. If ultimate repayment of a non-accrual loan is expected, any payments received are applied in accordance with contractual terms. If ultimate repayment is not expected on commercial, commercial real estate and equipment finance loans, any payment received on a non-accrual loan is applied to principal until the unpaid balance has been fully recovered. Any excess is then credited to interest income when received. If the Company determines, through a current valuation analysis, that principal can be repaid on residential real estate and consumer loans, interest payments may be taken into income as received or on a cash basis. Loans are removed from non-accrual status when they become current as to principal and interest or demonstrate a period of performance under contractual terms and, in the opinion of management, are fully collectible as to principal and interest.
Allowance for Credit Losses. The allowance for credit losses includes the allowance for loan and lease losses and the reserve for unfunded credit commitments.
Allowance for Loan and Lease Losses ("ALLL"). The allowance for loan and lease losses is a reserve established through a provision for loan and lease losses charged to expense, and represents management's best estimate of probable losses that may be incurred within the existing loan portfolio as of the balance sheet date. The level of the allowance reflects management's view of trends in loan loss activity, current loan portfolio quality and present economic, political and regulatory conditions. Portions of the allowance may be allocated for specific loans; however, the entire allowance is available for any loan that is charged off. While management utilizes its best judgment based on the information available at the time, the ultimate adequacy of the allowance is dependent upon a variety of factors that are beyond the Company's control, which include the performance of the Company's loan portfolio, economic conditions, interest rate sensitivity and the view of the regulatory authorities regarding loan classifications.
The Company's allowance for loan and lease losses consists of three elements: (i) specific valuation allowances established for probable losses on impaired loans; (ii) quantitative valuation allowances calculated using loan loss experience for like loans with similar characteristics and trends, adjusted, as necessary, to reflect the impact of current conditions; and (iii) qualitative factors determined based on general economic conditions and other qualitative risk factors both internal and external to the Company.
Loans are considered impaired when, based on current information and events, it is probable the Company will be unable to collect all amounts due in accordance with the original contractual terms of the loan agreement, including scheduled principal and interest payments. Impairment is evaluated on a pooled basis for smaller-balance loans of a similar nature and on an individual loan basis depending on risk rating, accrual status and loan size, primarily for residential and consumer loans. Commercial, commercial real estate and equipment financing loans over a specific dollar amount and all troubled debt restructurings are evaluated individually for impairment. A loan identified as a troubled debt restructuring ("TDR") is considered an impaired loan for the entire term of the loan, with few exceptions. If a loan is impaired, a specific valuation allowance may be established, and the loan is reported net, at the present value of estimated future cash flows using the loan's original interest rate or at the fair value of collateral less cost to sell if repayment is expected from collateral liquidation. Interest payments on impaired loans are typically applied to principal unless collectability of the principal amount is reasonably assured, in which case interest is recognized on a cash basis. Impaired loans, or portions thereof, are charged off when deemed uncollectible. Factors considered by management in determining impairment include payment status, collateral value, and the likelihood of collecting scheduled principal and interest payments. Consumer modified loans are analyzed for re-default probability which is factored into the impaired reserve calculation for ALLL. The current or weighted average (for multiple notes within a

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commercial borrowing arrangement) interest rate of the loan is used as the discount rate when the interest rate floats with a specified index. A change in terms or payments would be included in the impairment calculation.
Reserve for Unfunded Commitments. The reserve for unfunded commitments provides for probable losses inherent with funding the unused portion of legal commitments to lend. The unfunded reserve calculation includes factors that are consistent with ALLL methodology for funded loans using the loss given default, probability of default and a draw down factor applied to the underlying borrower risk and facility grades.

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Troubled Debt Restructurings. A modified loan is considered a troubled debt restructuring ("TDR") when two conditions are met: (1) the borrower is experiencing financial difficulties and (2) the modification constitutes a concession. The Company considers all aspects of the restructuring in determining whether a concession has been granted, including the debtor's ability to access market rate funds. In general, a concession exists when, the modified terms of the loan are more attractive to the borrower than standard market terms. Modified terms are dependent upon the financial position and needs of the individual borrower. The Company does not employ modification programs for temporary or trial periods. The most common types of modifications include covenant modifications, forbearance and/or other concessions. If the modification agreement is violated, the loan is reevaluated to determine if it should be handled by the Company's Restructuring and Recovery group for resolution, which may result in foreclosure. Loans for which the borrower has been discharged under Chapter 7 bankruptcy are considered collateral dependent TDRs at the date of discharge.
The Company's policy is to place all consumer loan TDRs on non-accrual status for a minimum period of six months. Commercial TDRs are evaluated on a case-by-case basis for determination of whether or not to place on non-accrual status. Loans qualify for return to accrual status once they have demonstrated performance with the restructured terms of the loan agreement for a minimum of six months. Initially, all TDRs are reported as impaired. Generally, TDRs are classified as impaired loans and TDRs for the remaining life of the loan. Impaired and TDR classification may be removed if the borrower demonstrates compliance with the modified terms for a minimum of six months and through one fiscal year-end and the restructuring agreement specifies a market rate of interest equal to that which would be provided to a borrower with similar credit at the time of restructuring. In the limited circumstances that a loan is removed from TDR classification it is the Company's policy to continue to base its measure of loan impairment on the contractual terms specified by the loan agreement.
Recently Issued Accounting Standards Updates
ASU No. 2012-02, "Intangibles- Goodwill and Other (Topic 350): Testing Indefinite-Lived Intangible Assets for Impairment." In August 2012, the FASB issued ASU No. 2012-02 to establish an optional two-step analysis for impairment testing of indefinite-lived intangibles other than goodwill. The requirements bring the accounting treatment for determining impairment charges on other intangible assets in conformity with the treatment of goodwill. The guidance is effective for the Company's interim and annual periods beginning on January 1, 2013 and will be applied retrospectively. The Company is currently evaluating the impact of the adoption of this accounting standards update on its financial statements and does not expect the application of this guidance to have a significant impact. ASU No. 2011-12, "Comprehensive Income (Topic 220): Deferral of the Effective Date for Amendments to the Presentation of Reclassifications of Items Out of Accumulated Other Comprehensive Income in Accounting Standards Update No. 2011-05." In December 2011, the FASB issued ASU No. 2011-12 which indefinitely defers the effective date for the part of ASU No. 2011-05 that would have required adjustments of items out of accumulated other comprehensive income to be presented on the components of both net income and other comprehensive income in the financial statements. In August 2012, the FASB solicited comments on a proposal to replace ASU No. 2011-05 relative to the issue raised by ASU No. 2011-12. The Company has deferred this presentation, as permitted, and continues to evaluate the impact of the adoption of this accounting standards update on its financial statements. ASU No. 2011-11, "Balance Sheet (Topic 210): Disclosures about Offsetting Assets and Liabilities." In December 2011, the FASB issued ASU No. 2011-11 to expand required disclosures of information related to the nature of an entity's rights of setoff and related arrangements associated with its financial instruments and derivative instruments, in an effort to enhance comparability between financial statements prepared with GAAP and IFRS. The requirements include disclosure of net and gross positions in covered financial instruments and derivative instruments which are either (1) offset in accordance with ASC Sections 210-20-45 or 815-10-45, or (2) subject to an enforceable netting or other similar arrangement. The guidance is effective for the Company's interim and annual periods beginning on January 1, 2013 and will be applied retrospectively. The Company is currently evaluating the impact of the adoption of this accounting standards update on its financial statements.

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NOTE 2: Investment Securities
A summary of the amortized cost, carrying value, and fair value of Webster's investment securities is presented below:
At September 30, 2012

|  |  | Recognized in OCI |  |  | Not Recognized in OCI |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands) | Amortized cost | Gross <br> unrealized <br> gains | Gross <br> unrealized <br> losses | Carrying value | Gross <br> unrealized <br> gains | Gross unrealiz losses |  | Fair value |
| Available for sale: |  |  |  |  |  |  |  |  |
| U.S. Treasury Bills | \$200 | \$- | \$- | \$200 | \$- | \$- |  | \$200 |
| Agency collateralized mortgage obligations ("CMOs") - GSE | 1,445,317 | 29,168 | (275 | ) $1,474,210$ | - | - |  | 1,474,210 |
| Corporate debt | 111,857 | 6,281 | - | 118,138 | - | - |  | 118,138 |
| Pooled trust preferred securities ${ }^{(a)}$ | 49,583 | - | (21,330 | ) 28,253 | - | - |  | 28,253 |
| Single issuer trust preferred securities | 51,144 | - | (9,724 | ) 41,420 | - | - |  | 41,420 |
| Equity securities-financial institutions ${ }^{\text {(b) }}$ | 6,232 | 2,083 | (20 | ) 8,295 | - | - |  | 8,295 |
| Mortgage-backed securities ("MBS") - GSE | 1,042,266 | 27,579 | (628 | ) $1,069,217$ | - | - |  | 1,069,217 |
| Commercial mortgage-backed securities ("CMBS") | $344,835$ | 39,690 | (3,904 | ) 380,621 | - | - |  | 380,621 |
| Total available for sale Held-to-maturity: | \$3,051,434 | \$ 104,801 | \$(35,881 | ) $\$ 3,120,354$ | \$- | \$- |  | \$3,120,354 |
| Municipal bonds and notes | \$597,664 | \$- | \$- | \$597,664 | \$37,915 | \$(178 | ) | \$635,401 |
| Agency CMOs - GSE | 567,941 | - | - | 567,941 | 19,323 | - |  | 587,264 |
| MBS - GSE | 1,760,261 | - | - | 1,760,261 | 103,840 | (37 |  | 1,864,064 |
| CMBS | 200,101 | - | - | 200,101 | 17,926 | (76 | ) | 217,951 |
| Private Label MBS | 16,193 | - | - | 16,193 | 444 | - |  | 16,637 |
| Total held-to-maturity | \$3,142,160 | \$- | \$- | \$3,142,160 | \$179,448 | \$(291 | ) | \$3,321,317 |
| Total investment securities | \$6,193,594 | \$ 104,801 | \$(35,881 | ) $\$ 6,262,514$ | \$179,448 | \$(291 |  | \$6,441,671 |

(a) Amortized cost is net of $\$ 10.5$ million of credit related other-than-temporary impairment at September 30, 2012.
(b) Amortized cost is net of $\$ 21.3$ million of other-than-temporary impairments at September 30, 2012.

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At December 31, 2011

| (Dollars in thousands) | Amortized cost | Recognized in OCI |  |  | Not Recognized in OCI |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Gross unrealized gains | Gross unrealized losses | Carrying value | Gross unrealized gains | Gross unreali losses | ed Fair value |
| Available for sale: |  |  |  |  |  |  |  |
| U.S. Treasury Bills | \$200 | \$- | \$- | \$200 | \$- | \$- | \$200 |
| Agency CMOs - GSE | 1,916,372 | 27,211 | (3,341 | ) 1,940,242 | - | - | 1,940,242 |
| Pooled trust preferred securities ${ }^{(a)}$ | 52,606 | - | (23,608 | 28,998 | - | - | 28,998 |
| Single issuer trust preferred securities | 51,027 | - | (12,813 | ) 38,214 | - | - | 38,214 |
| Equity securities-financial institutions ${ }^{\text {(b) }}$ | 7,669 | 1,802 | (24 | 9,447 | - | - | 9,447 |
| MBS - GSE | 502,389 | 25,079 | (158 | 527,310 | - | - | 527,310 |
| CMBS | 319,200 | 22,395 | (11,242 | 330,353 | - | - | 330,353 |
| Total available for sale | \$2,849,463 | \$76,487 | \$(51,186) | \$2,874,764 | \$- | \$- | \$2,874,764 |
| Held-to-maturity: |  |  |  |  |  |  |  |
| Municipal bonds and notes | \$646,358 | \$- | \$- | \$646,358 | \$30,960 | \$(174 | \$677,144 |
| Agency CMOs - GSE | 733,889 | - | - | 733,889 | 20,555 | - | 754,444 |
| MBS - GSE | 1,411,008 | - | - | 1,411,008 | 98,449 | - | 1,509,457 |
| CMBS | 158,451 | - | - | 158,451 | 6,588 | - | 165,039 |
| Private Label MBS | 24,021 | - | - | 24,021 | 441 | - | 24,462 |
| Total held-to-maturity | \$2,973,727 | \$- | \$- | \$2,973,727 | \$156,993 | \$(174 | \$3,130,546 |
| Total investment securities | \$5,823,190 | \$76,487 | \$(51,186) | ) $\$ 5,848,491$ | \$156,993 | \$(174 | \$6,005,310 |

(a) Amortized cost is net of $\$ 10.5$ million of credit related other-than-temporary impairment at December 31, 2011.
(b) Amortized cost is net of $\$ 21.6$ million of other-than-temporary impairments at December 31, 2011.

The amortized cost and fair value of debt securities at September 30, 2012, by contractual maturity, are set forth below:
(Dollars in thousands)
Due in one year or less
Due after one year through five years
Due after five through ten years
Due after ten years
Total debt securities

| Available for Sale |  | Held to Maturity |  |
| :--- | :--- | :--- | :--- |
| Amortized | Fair | Amortized | Fair |
| Cost | Value | Cost | Value |
| $\$ 9,741$ | $\$ 8,067$ | $\$ 15,113$ | $\$ 15,119$ |
| 70,449 | 74,687 | 11,619 | 12,204 |
| 48,022 | 50,075 | 225,637 | 239,891 |
| $2,916,990$ | $2,979,230$ | $2,889,791$ | $3,054,103$ |
| $\$ 3,045,202$ | $\$ 3,112,059$ | $\$ 3,142,160$ | $\$ 3,321,317$ |

For the purposes of the maturity schedule, mortgage-backed securities, which are not due at a single maturity date, have been allocated over maturity groupings based on the expected maturity of the underlying collateral. Actual maturities may differ from contractual maturities because certain borrowers have the right to call or prepay obligations with or without call or prepayment penalties. At September 30, 2012, the Company had $\$ 589.3$ million carrying value of callable securities in its investment portfolio.

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The following tables provide information on the gross unrealized losses and fair value of the Company's investment securities with unrealized losses that are not deemed to be other-than-temporarily impaired, aggregated by investment security category and length of time that individual investment securities have been in a continuous unrealized loss position:
(Dollars in thousands)
Available for Sale:
Agency CMOs - GSE
Pooled trust preferred securities
Single issuer trust preferred
September 30, 2012
Less Than Twelve Monthwelve Months or Longer Total


Equity securities-financial institutions
MBS - GSE
CMBS
Total available for sale
Held-to-maturity:
Municipal bonds and notes
MBS - GSE
CMBS
Total held-to-maturity
Total investment securities
(Dollars in thousands)
Available for Sale:
Agency CMOs - GSE
Pooled trust preferred securities
Single issuer trust preferred securities
Equity securities-financial
institutions
MBS - GSE
CMBS
Total available for sale
Held-to-maturity:
Municipal bonds and notes
Total held-to-maturity
Total investment securities
Securities with a carrying value totaling $\$ 2.5$ billion at September 30, 2012 and $\$ 2.4$ billion at December 31, 2011 were pledged to secure public funds, trust deposits, repurchase agreements and for other purposes, as required or permitted by law. At September 30, 2012 and December 31, 2011, the Company had no investments in obligations of individual states, counties, or municipalities which exceed $10 \%$ of consolidated shareholders' equity.
The following discussion summarizes, by investment security type, the basis for evaluating if the applicable investment securities within the Company's available for sale portfolio were other-than-temporarily impaired at

September 30, 2012. Unless otherwise noted for an investment security type, management does not intend to sell these investments and has determined, based upon available evidence, that it is more likely than not that the Company will not be required to sell the security before the recovery of its amortized cost.
Trust Preferred Securities - Pooled Issuers - At September 30, 2012, the fair value of the pooled trust preferred securities was $\$ 28.3$ million, a decrease of $\$ 0.7$ million from the fair value of $\$ 29.0$ million at December 31, 2011. The fair value decreased slightly as a result of principal payments received during the period, which is offset by improvements in credit spreads. The gross unrealized loss of $\$ 21.3$ million at September 30, 2012 is attributable to wider

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credit spreads that management incorporated in the valuation model in order to reflect the inactive and illiquid nature of the trust preferred securities market at this time as well as changes in the underlying credit profile of issuers in each pool over the holding period.
For the three and nine months ended September 30, 2012, the Company recognized no credit related OTTI for these securities. As a result, there was no additional non credit related OTTI recognized in OCI during the three and nine months ended September 30, 2012. The pooled trust preferred portfolio consists of collateralized debt obligations ("CDOs") containing predominantly bank and insurance company collateral that are investment grade and below investment grade. An internal model is used to value the securities due to the continued inactive market and illiquid nature of pooled trust preferred securities in the entire capital structure. The Company employs an internal CDO model for projection of future cash flows and discounting those cash flows to a net present value. Each underlying issuer in the pools is rated internally using the latest financial data on each institution, and future deferrals, defaults and losses are then estimated on the basis of continued stress in the financial markets. Further, all current and projected deferrals are not assumed to cure, and all current and projected defaults are assumed to have no recovery value. The resulting net cash flows are then discounted at current market levels for similar types of products that are actively trading. To determine potential OTTI due to credit losses, management compares the amortized cost to the present value of expected cash flows adjusted for deferrals and defaults using the discount margin at the time of purchase. Other factors considered include an analysis of excess subordination and temporary interest shortfall coverage. Based on the valuation analysis as of September 30, 2012, management expects to fully recover the remaining amortized cost of those securities not deemed to be other than temporarily impaired. However, additional interest deferrals, defaults, or ratings changes could result in future OTTI charges.
The following table summarizes pertinent information that was considered by management in evaluating Trust Preferred Securities - Pooled Issuers for OTTI in the current reporting period:
Trust Preferred Securities - Pooled Issuers

| Deal Name | Class | Amortized Cost ${ }^{(a)}$ | Gross <br> Unrealized <br> Losses | Fair Value | Lowest Credit <br> Ratings as of September 30, $2012{ }^{\text {(b) }}$ | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | Other-Than- <br> Temporary <br> Impairment thru <br> September 30, $2012$ | $\%$ of <br> Performing <br> Bank/ <br> Insurance <br> Issuers |  | Deferrals/ Defaults (As a \% of Current Collateral) |
| (Dollars in thousands) |  |  |  |  |  |  |  |  |  |
| Security H | B | \$3,486 | \$(1,704 ) | \$ 1,782 | B | \$(352 | 92.0 \% | \% | 7.2 \% |
| Security I | B | 4,467 | (2,181 ) | 2,286 | CCC | (365 | 87.5 \% | \% | 17.2 \% |
| Security J | B | 5,297 | (2,786 ) | 2,511 | CCC | (806 ) | 88.9 \% | \% | 13.9 \% |
| Security K | A | 7,391 | (3,532 ) | 3,859 | CCC | (2,040 ) | 68.6 \% | \% | 34.3 \% |
| Security L | B | 8,725 | (4,370 ) | 4,355 | CCC | (867 ) | 91.7 \% | \% | 12.3 \% |
| Security M | A | 7,227 | (4,331 | 2,896 | D | (4,926 ) | 53.9 \% | \% | 40.1 \% |
| Security N | A | 12,990 | (2,426 ) | 10,564 | A | (1,104 ) | 88.9 \% | \% | 13.9 \% |
|  |  | \$49,583 | \$ $(21,330)$ | \$28,253 |  | \$(10,460 ) |  |  |  |

(a) For the securities previously deemed impaired, the amortized cost is reflective of previous OTTI recognized in ${ }^{(a)}$ earnings.
(b)The Company utilized credit ratings provided by Moody's, S\&P and Fitch in its evaluation of issuers. Trust Preferred Securities - Single Issuers - At September 30, 2012, the fair value of the single issuer trust preferred portfolio was $\$ 41.4$ million, an increase of $\$ 3.2$ million from the fair value of $\$ 38.2$ million at December 31, 2011, attributable to improvements in credit and liquidity spreads. The gross unrealized loss of $\$ 9.7$ million at September 30, 2012 is primarily attributable to changes in interest rates and wider credit spreads over the holding period of these securities. The single issuer portfolio consists of five investments issued by three large capitalization money center financial institutions, which continue to service the debt and showed significantly improved capital
levels in recent years and remain well above current regulatory capital standards. Based on the review of the qualitative and quantitative factors presented above, the Company does not consider these securities to be other-than-temporarily impaired at September 30, 2012.

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The following table summarizes pertinent information that was considered by management in determining if OTTI existed within the single issuer trust preferred securities portfolio in the current reporting period:

Trust Preferred Securities - Single Issuers

| Deal Name | Amortized <br> Cost | Gross <br> Unrealized <br> Losses | Fair <br> Value | Lowest Credit <br> Ratings as of <br> September 30, |
| :--- | :--- | :--- | :--- | :--- |
| 2012 ${ }^{\text {(a) }}$ |  |  |  |  |

(a)The Company utilized credit ratings provided by Moody's, S\&P and Fitch in its evaluation of issuers.

Agency CMOs-GSE - There were $\$ 275$ thousand in unrealized losses in the Company's investment in agency CMOs at September 30, 2012 compared to $\$ 3.3$ million at December 31, 2011. The improvement in unrealized losses at September 30, 2012 was the result of lower overall interest rates and tighter market spreads during the nine months ended September 30, 2012, as compared to 2011. The contractual cash flows for these investments are performing as expected. As such, the Company does not consider these securities to be other-than-temporarily impaired at September 30, 2012.
Corporate Debt Securities - There were no unrealized losses in the Company's investment in senior corporate debt securities at September 30, 2012. There were no investments in senior corporate debt securities at December 31, 2011. Equity securities - The unrealized losses on the Company's investment in equity securities were $\$ 20$ thousand at September 30, 2012 compared to $\$ 24$ thousand at December 31, 2011. This portfolio consists primarily of investments in the common stock of small capitalization financial institutions based in New England. When estimating the recovery period for equity securities in an unrealized loss position, management utilizes analyst forecasts, earnings assumptions and other company-specific financial performance metrics. In addition, this assessment incorporates general market data, industry and sector cycles and related trends to determine a reasonable recovery period. The Company evaluated the near-term prospects of the issuers in relation to the severity and duration of the impairment. The Company does not consider these securities to be other-than-temporarily impaired at September 30, 2012. Mortgage-backed securities - GSE -There were $\$ 628$ thousand in unrealized losses in the Company's investment in residential mortgage-backed securities issued by the GSEs at September 30, 2012 compared to $\$ 158$ thousand in unrealized losses at December 31, 2011. The increase was primarily due to interest rate changes combined with new purchases made during the quarter. The contractual cash flows for these investments are performing as expected. The Company does not consider these securities to be other-than-temporarily impaired at September 30, 2012.
Commercial mortgage-backed securities - The unrealized losses on the Company's investment in commercial mortgage-backed securities issued by entities other than GSEs decreased to $\$ 3.9$ million at September 30, 2012 from $\$ 11.2$ million at December 31, 2011. This decrease in unrealized loss is primarily the result of recent tightening in credit spreads during the nine months ended September 30, 2012. Internal and external metrics are considered when evaluating potential OTTI. Internal stress tests are performed on individual bonds to monitor potential loss in either base or high stress scenarios. The high stress scenario resulted in an $18.9 \%$ loss for one bond, assuming a severe recession with a peak unemployment rate of $13.9 \%$ In addition, market analytics are performed to validate internal results. Contractual cash flows for the bonds continue to perform as expected. The Company does not consider these securities to be other-than-temporarily impaired at September 30, 2012.
The following discussion summarizes, by investment security type, the basis for the conclusion that the applicable investment securities within the Company's held to maturity portfolio were not other-than-temporarily impaired at

September 30, 2012. Unless otherwise noted, under an investment security type, management does not intend to sell these investments and has determined, based upon available evidence, that it is more likely than not that the Company will not be required to sell the securities before the recovery of its amortized cost. There were no significant credit downgrades on held to maturity securities during the nine months ended September 30, 2012.

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Municipal bonds and notes - There were unrealized losses on the Company's investment in municipal bonds and notes of $\$ 178$ thousand at September 30, 2012 compared to $\$ 174$ thousand at December 31, 2011. This increase is primarily the result of wider credit spreads in 2012 compared to 2011. The municipal portfolio is primarily comprised of bank qualified bonds, over $94.5 \%$ with credit ratings of A or better. In addition, the portfolio is comprised of $85.8 \%$ General Obligation bonds, $13.9 \%$ Revenue bonds and $0.3 \%$ other bonds. The Company does not consider these securities to be other-than-temporarily impaired at September 30, 2012.
Agency CMOs - GSE - There were no unrealized losses on the Company's investment in agency CMOs at September 30, 2012 and at December 31, 2011. The contractual cash flows for this investment are performing as expected. As a result of tighter market spreads during the nine months ended September 30, 2012, the agency CMO securities are all at unrealized gains.
Mortgage-backed securities - GSE - There were unrealized losses on the Company's investment in residential mortgage-backed securities issued by the GSEs of $\$ 37$ thousand at September 30, 2012 compared to no losses at December 31, 2011. The contractual cash flows for these investments are performing as expected. The Company does not consider these securities to be other-than-temporarily impaired at September 30, 2012.
CMBS and Private Label MBS - There were $\$ 76$ thousand of unrealized losses on the Company's investment in commercial and residential mortgage-backed securities issued by entities other than GSEs at September 30, 2012 compared to no losses at December 31, 2011. These securities carry AAA ratings and are currently performing as expected. The Company does not consider these securities to be other-than-temporarily impaired at September 30, 2012.

The following table is a roll forward of the amount of credit related OTTI for the three and nine months ended September 30, 2012 and 2011:

|  | Three months ended <br> September 30, |  | Nine months ended <br> September 30, |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| (In thousands) | 2012 | 2011 | 2012 | 2011 |  |
| Balance of credit related OTTI, beginning of period | $\$ 10,460$ | $\$ 10,476$ | $\$ 10,460$ | $\$ 26,320$ |  |
| Reduction for payment of deferred interest | - | $(16$ | - | $(16$, | $(15,844$ |
| Reduction for securities sold | - | - | - | $\$ 10,460$ |  |
| Balance of credit related OTTI, end of period | $\$ 10,460$ | $\$ 10,460$ | $\$ 10,460$ | $\$ 1$ |  |

To the extent that changes in interest rates, credit movements and other factors that influence the fair value of investments occur, the Company may be required to record impairment charges for other-than-temporary impairment in future periods. There were no additions to credit related OTTI for the three and nine months ended September 30, 2012. There was a reduction in outstanding credit-related OTTI due to the sale of a security in both the first and second quarters of 2011.
The following table summarizes the proceeds from the sale of available for sale securities for the three and nine months ended September 30, 2012 and 2011:

|  | Three months ended <br> September 30, <br> 2012 |  | 2011 | Nine months ended <br> September 30, <br> 2012 |  |
| :--- | :--- | :--- | :--- | :--- | :---: |
| (In thousands) | $\$ 16,353$ | $\$-$ | $\$ 44,851$ | $\$ 94,335$ |  |
| Available for sale: | - | - | - | 1,456 |  |
| Agency CMOs - GSE | - | - | 1,073 | 2,353 |  |
| Pooled trust preferred securities | 86,015 | - | 86,015 | 180,613 |  |
| Equity securities | - | - | 16,284 | - |  |
| MBS - GSE | $\$ 102,368$ | $\$-$ | $\$ 148,223$ | $\$ 278,757$ |  |
| CMBS |  |  |  |  |  |

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The following table summarizes the impact of realized gains and losses from the sale of securities and the impact of the recognition of other-than-temporary impairments for the three and nine months ended September 30, 2012 and 2011:

|  | $\begin{aligned} & \text { Three } \\ & 2012 \end{aligned}$ | ths end | Septembe |  | 2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Gains | Losses | OTTI <br> Charges | Net | Gains | Losses | OTTI <br> Charges | Net |
| Available for sale: |  |  |  |  |  |  |  |  |
| Agency CMOs - GSE | \$4 | \$- | \$- | \$4 | \$- | \$- | \$- | \$- |
| Pooled trust preferred securities | - | - | - | - | - | - | - | - |
| Equity securities | - | - | - | - | - | - | - | - |
| MBS - GSE | 806 | - | - | 806 | - | - | - | - |
| CMBS | - | - | - | - | - | - | - | - |
| Total available for sale | \$810 | \$- | \$- | \$810 | \$- | \$- | \$- | \$- |


| (In thousands) | Nine months ended September 30, 2012 |  |  |  | 2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Gains | Losses | OTTI <br> Charges | Net | Gains | Losses | OTTI Charges | Net |
| Available for sale: |  |  |  |  |  |  |  |  |
| Agency CMOs - GSE | \$897 | - | - | \$897 | \$1,959 | \$- | \$- | \$1,959 |
| Pooled trust preferred securities | - | - | - | - | - | (3,343 | ) - | (3,343 ) |
| Equity securities | 409 | - | - | 409 | 374 | - | - | 374 |
| MBS - GSE | 806 | - | - | 806 | 4,833 | - | - | 4,833 |
| CMBS | 1,235 | - | - | 1,235 | - | - | - | - |
| Total available for sale | \$3,347 | \$- | \$- | \$3,347 | \$7,166 | \$(3,343) | \$- | \$3,823 |

Investments in Private Equity Funds - In addition to investment securities, the Company has investments in private equity funds. These investments, which totaled $\$ 11.9$ million at September 30, 2012, are included in other assets in the Condensed Consolidated Balance Sheets. The Company recognized a loss of $\$ 478$ thousand and $\$ 641$ thousand for the three and nine months ended September 30, 2012, respectively, and a gain of $\$ 91$ thousand and $\$ 1.5$ million for the three and nine months ended September 30, 2011, respectively. Included in the loss of $\$ 641$ thousand for the nine months ended September 30, 2012, is an OTTI charge of $\$ 665$ thousand on one of the funds. These amounts are included in other non-interest income on the Condensed Consolidated Statements of Operations.

NOTE 3: Loans and Leases
Recorded Investment in Loans and Leases. The following table summarizes recorded investment; the principal amounts outstanding, net of unamortized premiums and discounts, net of deferred fees and/or costs, plus accrued interest, in loans and leases, by portfolio segment at September 30, 2012 and December 31, 2011:
(In thousands)
Loans and Leases:
Ending balance (1)
Accrued interest
Total recorded investment
Total recorded investment: individually evaluated for

At September 30, 2012

| Residential | Consumer | Commercial | Commercial <br> Real Estate | Equipment <br> Financing | Total |
| :--- | :--- | :--- | :--- | :--- | :--- |
| $\$ 3,292,948$ | $\$ 2,668,004$ | $\$ 2,737,059$ | $\$ 2,627,893$ | $\$ 401,748$ | $\$ 11,727,652$ |
| 10,971 | 8,523 | 9,375 | 7,497 | - | 36,366 |
| $3,303,919$ | $2,676,527$ | $2,746,434$ | $2,635,390$ | 401,748 | $11,764,018$ |
| 148,582 | 62,268 | 80,933 | 184,284 | 1,146 | 477,213 |

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impairment
Total recorded investment: collectively evaluated for impairment
$\$ 3,155,337 \quad \$ 2,614,259 \quad \$ 2,665,501 \quad \$ 2,451,106 \quad \$ 400,602 \quad \$ 11,286,805$

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(In thousands)
Loans and Leases:
Ending balance (1)
Accrued interest
Total recorded investment
Total recorded investment: individually evaluated for impairment
Total recorded investment: collectively evaluated for impairment

At December 31, 2011

| Residential | Consumer | Commercial | Commercial <br> Real Estate | Equipment <br> Financing | Total |
| :--- | :--- | :--- | :--- | :--- | :--- |
| $\$ 3,219,890$ | $\$ 2,760,030$ | $\$ 2,385,791$ | $\$ 2,384,889$ | $\$ 474,804$ | $\$ 11,225,404$ |
| 10,992 | 8,777 | 6,585 | 7,186 | - | 33,540 |
| $3,230,882$ | $2,768,807$ | $2,392,376$ | $2,392,075$ | 474,804 | $11,258,944$ |
| 135,311 | 36,629 | 107,218 | 212,850 | 3,268 | 495,276 |
|  |  |  |  |  |  |
| $\$ 3,095,571$ | $\$ 2,732,178$ | $\$ 2,285,158$ | $\$ 2,179,225$ | $\$ 471,536$ | $\$ 10,763,668$ |

(1) The ending balance includes net deferred fees and unamortized premiums of $\$ 15.8$ million and $\$ 20.6$ million at ${ }^{\text {S }}$ September 30, 2012 and December 31, 2011, respectively.
As of September 30, 2012, the Company had pledged $\$ 4.2$ billion of eligible loan collateral to support available borrowing capacity at either the FHLB of Boston or the Federal Reserve discount window.
Allowance for Loan and Lease Losses. The following tables summarize the ALLL by portfolio segment for the three and nine months ending September 30, 2012 and 2011:
(In thousands)
Three months ended September 30, 2012

Allowance for loan and lease
losses:

| Balance, beginning of perio | 32,063 | \$62,237 | \$48,768 | \$36,506 | \$5,433 | \$ 13,750 | \$ 198,757 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision (benefit) charged to expense | 1,110 | 9,740 | 2,944 | (4,315 | ) $(3,479$ | ) (1,000 | 5,000 |
| Losses charged off | (3,262 | ) $(9,234$ | ) $(8,642$ | (2,655 | ) (187 | ) - | (23,980 |
| Recoveries | 353 | 1,249 | 1,297 | 302 | 3,111 | - | 6,312 |
| Balance, end of period | 30,264 | 63,992 | 44,367 | 29,838 | 4,878 | 12,750 | 186,089 |
| Ending balance: individually evaluated for impairment | 15,420 | 7,795 | 4,552 | 3,153 | 3 | - | 30,923 |
| Ending balance: collectively evaluated for impairment | \$14,844 | \$56,197 | \$39,815 | \$26,685 | \$4,875 | \$ 12,750 | \$155,166 |

Three months ended September 30, 2011

(In thousands) Residential Consumer Commercial | Commercial Equipment |
| :--- |
| Real Estate Financing | Unallocated Total

Allowance for loan and lease
losses:

| Balance, beginning of period $\$ 28,476$ | $\$ 82,369$ | $\$ 65,842$ | $\$ 66,286$ | $\$ 18,270$ | $\$ 20,000$ | $\$ 281,243$ |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Provision (benefit) charged | 7,551 | 282 | 9,595 | $(6,085$ | $)(4,343$ | $)(2,000$ | $) 5,000$ |  |
| to expense | $(2,652$ | $)(12,609$ | $)(14,628$ | $)(3,376$ | $)(551$ | - | $(33,816$ | $)$ |
| Losses charged off | 374 | 1,143 | 1,130 | 37 | 2,241 | - | 4,925 |  |
| Recoveries | 33,749 | 71,185 | 61,939 | 56,862 | 15,617 | 18,000 | 257,352 |  |
| Balance, end of period | 18,301 | 4,908 | 13,781 | 11,236 | 5 | - | 48,231 |  |

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Ending balance: individually
evaluated for impairment
$\begin{array}{lllllll}\begin{array}{l}\text { Ending balance: collectively } \\ \text { evaluated for impairment }\end{array} & \$ 15,448 & \$ 66,277 & \$ 48,158 & \$ 45,626 & \$ 15,612 & \$ 18,000\end{array} \$ \$ 209,121$
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| (In thousands) | Residential Consumer |  | Commercial | Commercial Real Estate |  | Equipment <br> Financing |  | Unallocated |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for loan and lease |  |  |  |  |  |  |  |  |  |  |
| losses: |  |  |  |  |  |  |  |  |  |  |
| Balance, beginning of period \$ 34,565 |  | \$67,785 | \$60,681 | \$45,013 |  | \$8,943 |  | \$ 16,500 |  | \$233,487 |
| Provision (benefit) charged to expense | 5,398 | 20,836 | 8,223 | (7,054 | ) | (9,653 | ) | (3,750 | ) | 14,000 |
| Losses charged off | (10,329 | (30,634 | (29,312 ) | (9,569 | ) | (986 | ) | - |  | (80,830 |
| Recoveries | 630 | 6,005 | 4,775 | 1,448 |  | 6,574 |  | - |  | 19,432 |
| Balance, end of period | 30,264 | 63,992 | 44,367 | 29,838 |  | 4,878 |  | 12,750 |  | 186,089 |
| Ending balance: individually evaluated for impairment | $15,420$ | 7,795 | 4,552 | 3,153 |  | 3 |  | - |  | 30,923 |
| Ending balance: collectively evaluated for impairment | \$14,844 | \$56,197 | \$39,815 | \$26,685 |  | \$4,875 |  | \$ 12,750 |  | \$155,166 |

Nine months ended September 30, 2011
(In thousands) Residential Consumer Commercial
Commercial Equipment
Real Estate Financing
Allowance for loan and lease losses:
Balance, beginning of period $\$ 30,792 \quad \$ 95,071 \quad \$ 74,470 \quad \$ 77,695 \quad \$ 21,637 \quad \$ 22,000 \quad \$ 321,665$

Provision (benefit) charged
to expense
Losses charged off (8,969 ) (41,488 ) (31,100 ) (14,501 ) (2,098 ) - $\quad(98,156)$

| Recoveries | 621 | 3,624 | 3,867 | 443 | 5,288 | - | 13,843 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

$\begin{array}{llllllll}\text { Balance, end of period } & 33,749 & 71,185 & 61,939 & 56,862 & 15,617 & 18,000 & 257,352\end{array}$
$\begin{array}{lllllll}\text { Ending balance: individually } & 18,301 & 4,908 & 13,781 & 11,236 & 5 & -\end{array}$
evaluated for impairment
$\begin{array}{lllllll}\begin{array}{l}\text { Ending balance: collectively } \\ \text { evaluated for impairment }\end{array} & \$ 15,448 & \$ 66,277 & \$ 48,158 & \$ 45,626 & \$ 15,612 & \$ 18,000\end{array} \$ \$ 209,121$

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Impaired Loans and Leases. The following table summarizes impaired loans and leases by class as of September 30, 2012 and December 31, 2011:


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The following table summarizes interest income recognized by class of impaired loans and leases for the periods presented:

| (In thousands) | September $30,2012$ | Three <br> months <br> ended <br> September <br> 30, 2012 | Nine months ended September 30, 2012 | September $30,2011$ | Three <br> months <br> ended <br> September <br> 30, 2011 | Nine months ended September 30, 2011 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average | Total | Total | Average | Total | Total |
|  | Recorded | Interest | Interest | Recorded | Interest | Interest |
|  | Investment | Income | Income | Investment | Income | Income |
| Residential: |  |  |  |  |  |  |
| 1-4 family | \$130,986 | \$1,374 | \$3,909 | \$118,155 | \$1,093 | \$3,535 |
| Permanent-NCLC | 10,763 | 111 | 327 | 10,471 | 105 | 310 |
| Construction | 197 | 2 | 4 | 68 | 2 | 7 |
| Liquidating portfolio-construction loans | - | - | - | 1 | - | - |
| Consumer: |  |  |  |  |  |  |
| Home equity loans | 41,724 | 633 | 1,336 | 28,696 | 314 | 1,062 |
| Liquidating portfolio-home equity loans | 7,721 | 132 | 263 | 5,535 | 64 | 274 |
| Other consumer | 4 | - | - | 8 | - | - |
| Commercial: |  |  |  |  |  |  |
| Commercial non-mortgage | 93,090 | 830 | 3,035 | 125,876 | 813 | 3,330 |
| Asset-based loans | 986 | - | - | 11,931 | 61 | 251 |
| Commercial real estate: |  |  |  |  |  |  |
| Commercial real estate | 170,213 | 1,479 | 3,921 | 194,103 | 1,230 | 4,868 |
| Commercial construction | 7,307 | 70 | 216 | 26,904 | 114 | 718 |
| Residential development | 14,083 | 83 | 254 | 29,444 | 84 | 414 |
| Equipment Financing | 2,207 | 13 | 36 | 11,068 | 21 | 62 |
| Totals: |  |  |  |  |  |  |
| Residential | 141,946 | 1,487 | 4,240 | 128,695 | 1,200 | 3,852 |
| Consumer | 49,449 | 765 | 1,599 | 34,239 | 378 | 1,336 |
| Commercial | 94,076 | 830 | 3,035 | 137,807 | 874 | 3,581 |
| Commercial real estate | 191,603 | 1,632 | 4,391 | 250,451 | 1,428 | 6,000 |
| Equipment Financing | 2,207 | 13 | 36 | 11,068 | 21 | 62 |
| Total | \$479,281 | \$4,727 | \$13,301 | \$562,260 | \$3,901 | \$14,831 |

Of the total interest income recognized for the three and nine months ended September 30, 2012, $\$ 0.3$ million and $\$ 1.0$ million, respectively, was recognized on a cash basis method of accounting for the residential and consumer portfolio segments, as compared to $\$ 0.4$ million and $\$ 1.5$ million for the comparable periods in 2011, respectively.

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Loans and Leases Portfolio Aging. The following table summarizes the recorded investment of the Company's loan and lease portfolio aging by class at September 30, 2012 and 2011:


| (In thousands) | At December 31, 2011 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30-59 | 60-89 |  |  |  |  | Total Loans and Leases |
|  | Past Due andast Due an |  | >90 Days Nast accrual Total Past Ducurrent |  |  |  |  |
|  |  |  |  | uing | Total Pas |  |  |
|  | Accruing | Accrui |  |  |  |  |  |
| 1-4 family | \$15,939 | \$ 7,245 | \$ - | \$75,977 | \$ 99,161 | \$3,080,870 | \$3,180,031 |
| Permanent-NCLC | 802 | 408 | - | 4,636 | 5,846 | 15,656 | 21,502 |
| Construction | 292 | - | - | 1,234 | 1,526 | 27,815 | 29,341 |
| Liquidating portfolio-construction loans | - | - | - | - | - | 8 | 8 |
| Consumer: |  |  |  |  |  |  |  |
| Home equity loans | 14,859 | 5,891 | - | 25,115 | 45,865 | 2,534,998 | 2,580,863 |
| Liquidating | 3,231 | 1,459 | - | 5,174 | 9,864 | 140,247 | 150,111 |

loans

| Other consumer |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Commercial: <br> Commercial | 346 | 119 | - | 117 | 582 | 37,251 | 37,833 |
| non-mortgage | 3,267 | 1,399 | 162 | 27,969 | 32,797 | $1,905,085$ | $1,937,882$ |
| Asset-based loans | - | - | - | 1,904 | 1,904 | 452,590 | 454,494 |
| Commercial real estate: |  |  |  |  |  |  |  |
| Commercial real estate <br> Commercial <br> construction | 1,330 | - | - | - | - | - | 73,525 |
| Residential <br> development | - | - | 135 | 6,760 | 6,895 | 32,881 | 39,776 |
| Equipment Financing <br> Total | 2,685 | 2,115 | - | 7,154 | 11,954 | 462,850 | 474,804 |

Loans and Leases on Non-accrual Status. Accrual of interest is discontinued if a loan or lease is placed on non-accrual status. When placed on non-accrual status, unpaid accrued interest is reversed and charged against interest income. Residential and consumer loans are placed on non-accrual status after 90 days past due. All commercial and commercial real estate loans, and equipment financing leases are subject to a detailed review by the Company's credit risk team when 90 days past due or when payment is uncertain and a specific determination is made to put a loan or lease on non-accrual status.

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Interest on non-accrual loans and leases that would have been recorded as additional interest income for the three and nine months ended September 30, 2012 and 2011, had the loans and leases been current in accordance with their original terms, totaled $\$ 4.7$ million and $\$ 10.6$ million and $\$ 6.6$ million and $\$ 19.9$ million, respectively.
Troubled Debt Restructurings. The following table summarizes the information for the Company's TDRs at September 30, 2012 and December 31, 2011:
(In thousands)
Recorded investment of TDRs:
Accrual status
Non-accrual status
Total recorded investment
Accruing TDRs performing under modified terms more than one year TDR specific reserves included in the balance of allowance for loan and lease losses
Additional funds committed to borrowers in TDR status ${ }^{(1)}$

At September 30, December 31, 20122011
\$363,083 \$367,344
89,380 76,968
\$452,463 \$444,312
85.2 \% 76.0
\$30,703 \$44,847
4,417 7,872
(1) This amount may be limited by contractual rights and/or the underlying collateral supporting the loan or lease. For the three and nine months ended September 30, 2012 and 2011, Webster charged off $\$ 10.2$ million and $\$ 33.8$ million and $\$ 8.6$ million and $\$ 15.8$ million, respectively, the portion of TDRs deemed to be uncollectible.
The following table provides information on loans and leases modified as TDRs during the three and nine months ended September 30, 2012 and 2011:

| (Dollars in thousands) | Three months ended September 30, |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number ofre- |  | Post- | Post- |  | Numbe | difre- | Post- | Post- |
|  | Loans | Modification |  | Modifica |  | Loans | Modification | Modification | Modification |
|  | and | Recorded | Recorded | Coupon |  | and | Recorded | Recorded | Coupon |
|  | Leases | Investment | Investment | Rate |  | Leases | Investment | Investment | Rate |
| Residential: |  |  |  |  |  |  |  |  |  |
| 1-4 family | 119 | \$ 17,084 | \$ 17,084 | 4.7 |  | 25 | \$ 4,455 | \$ 4,455 | 4.4 \% |
| Permanent-NCLC | 1 | 357 | 357 | 4.5 |  | 3 | 1,053 | 1,053 | 3.8 |
| Construction | 1 | 159 | 159 | 6.4 |  | - | - | - | - |
| Consumer: |  |  |  |  |  |  |  |  |  |
| Home equity loans | 459 | 23,277 | 23,277 | 5.1 |  | 20 | 1,004 | 1,004 | 4.6 |
| Liquidating |  |  |  |  |  |  |  |  |  |
| portfolio-home equity loans | 108 | 5,542 | 5,542 | 5.5 |  | 7 | 178 | 178 | 5.9 |
| Commercial: |  |  |  |  |  |  |  |  |  |
| Commercial non-mortgage | 8 | 4,786 | 4,786 | 3.1 |  | 8 | 23,911 | 23,911 | 6.3 |
| Asset-based loans | - | - | - | - |  | - | - | - | - |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |
| Commercial real estate | 4 | 21,507 | 21,507 | 2.2 |  | 1 | 230 | 230 | 5.0 |
| Commercial construction | - | - | - | - |  | - | - | - | - |
|  | - | - | - | - |  | - | - | - | - |

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Residential
development
Equipment
Financing
Total TDRs

| 1 | 248 |
| :--- | :--- |
| 701 | $\$ 72,960$ |

248
$\$ 72,960$

| 6.1 |  | 1 | 200 | 200 | 8.0 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 4.1 | $\%$ | 65 | $\$ 31,031$ | $\$ 31,031$ | 5.9 |

\%

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TDR loans may be modified by means of extended maturity, below market adjusted interest rates, a combination of rate and maturity, or by other means including covenant modifications, or other concessions. The following table provides information on how loans and leases were modified as TDRs during the three and nine months ended September 30, 2012 and 2011:

Three months ended September 30,

$$
2012 \quad 2011
$$

| (In thousands) | Exte <br> Matu | Adjuste <br> Interest <br> Rates | Combina of Rate and Maturity | Other (1) | Total | Extend <br> Maturit | Adjuste Interest Rates | Combina <br> of Rate <br> and <br> Maturity | Other (1) | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential: |  |  |  |  |  |  |  |  |  |  |
| 1-4 family | \$604 | \$- | \$ 1,774 | \$14,706 | \$17,084 | \$1,757 | \$- | \$ 2,698 | \$- | \$4,455 |
| Permanent-NCLC | - | - | 357 | - | 357 | - | - | 1,053 | - | 1,053 |
| Construction Consumer: | - | - | - | 159 | 159 | - | - | - | - | - |
| Home equity loans | 38 | 117 | 448 | 22,674 | 23,277 | 321 | - | 683 | - | 1,004 |
| Liquidating portfolio-home | - | - | - | 5,542 | 5,542 | 54 | - | 124 | - | 178 |

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equity loans
Commercial:

| Commercial non-mortgage | - | - | 737 | 4,049 | 4,786 | - | - | 95 | 23,816 | 23,911 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Asset-based loans |  | - | - | - | - | - | - | - | - | - |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |
| Commercial real estate | - | - | - | 21,507 | 21,507 | - | - | 230 | - | 230 |
| Commercial construction | - | - | - | - | - | - | - | - | - | - |
| Residential development | - | - | - | - | - | - | - | - | - | - |
| Equipment Financing | - | - | 248 | - | 248 | - | 200 | - | - | 200 |
| Total TDRs | \$642 | \$117 | \$3,564 | \$68,637 | \$72,960 | \$2,132 | \$200 | \$4,883 | \$23,816 | \$31,031 |

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| Nine months ended September 30,2012 |  |  |  |  |  | 2011 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Extende Maturity | Adjusted Interest Rates | Combina <br> of Rate <br> and <br> Maturity | Other (1) | Total | Extended <br> Maturity | Adjusted Interest Rates | Combinat <br> of Rate <br> and <br> Maturity | Other (1) | Total |
| Residential: |  |  |  |  |  |  |  |  |  |  |
| 1-4 family | \$1,634 | \$ 1,006 | \$5,338 | \$ 17,934 | \$25,912 | \$7,682 | \$2,706 | \$ 13,327 | \$1,504 | \$25,219 |
| Permanent-NCLC- |  | - | 357 | - | 357 | - | - | 2,211 | - | 2,211 |
| Construction Consumer: | - | - | 104 | 159 | 263 | - | - | - | - | - |
| Home equity loans | 993 | 224 | 1,335 | 22,997 | 25,549 | 4,057 | - | 3,726 | 347 | 8,130 |
| Liquidating portfolio-home equity loans | 35 | - | - | 5,542 | 5,577 | 571 | - | 796 | - | 1,367 |
| Commercial: |  |  |  |  |  |  |  |  |  |  |
| Commercial non-mortgage | 314 | - | 1,023 | 20,435 | 21,772 | 5,607 | 3,217 | 301 | 32,212 | 41,337 |
| Asset-based loans | - | - | - | - | - | - | - | 2,563 | - | 2,563 |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |
| Commercial real estate | 2,068 | - | 245 | 21,606 | 23,919 | 17,029 | 5,996 | 539 | 17,831 | 41,395 |
| Commercial construction | - | - | - | - | - | - | - | - | - | - |
| Residential development | - | - | - | - | - | - | - | - | 719 | 719 |
| Equipment Financing | 142 | - | 288 | 160 | 590 | - | 200 | - | - | 200 |
| Total TDRs | \$5,186 | \$ 1,230 | \$8,690 | \$88,833 | \$103,939 | \$34,946 | \$12,119 | \$23,463 | \$52,613 | \$ 123,14 |

(1) Other includes covenant modifications, forbearance, loans discharged under Chapter 7 bankruptcy ( 2012 only), and/or other concessions.
The Company's loan and lease portfolio at September 30, 2012 included ten loans with an A Note/B Note structure, with a recorded investment of $\$ 35.7$ million. The loans were restructured into A Note/B Note structures as a result of evaluating the cash flow of the borrowers to support repayment. Webster immediately charged off the balance of B Notes totaling $\$ 14.0$ million. TDR classification was removed from two A Notes totaling $\$ 14.0$ million, as the borrowers have passed the minimum compliance with the modified terms requirements and the restructuring agreement specifies an interest rate equal to that which would be provided to a borrower with similar credit at the time of restructuring. The A Notes are paying under the terms of the modified loan agreements. Seven of the ten A Notes are on accrual status, as the borrowers are paying under the terms of the loan agreements prior to and subsequent to the modification. The remaining A Notes are on non-accrual status due to the continuing financial difficulties of the borrower.

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The following table provides information on loans and leases modified as a TDR within the previous 12 months and for which there was a payment default during the three and nine months ended September 30, 2012 and 2011:

| (Dollars in thousands) | Three months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  |
|  | Number of Loans and Leases | Recorded Investment | Number of Loans and Leases | Recorded <br> Investment |
| Residential: |  |  |  |  |
| 1-4 family | - | \$- | 7 | \$1,296 |
| Permanent-NCLC | - | - | - | - |
| Construction | - | - | - | - |
| Consumer: |  |  |  |  |
| Home equity loans | - | - | 9 | 825 |
| Liquidating portfolio-home equity loans | 3 | 93 | - | - |
| Other consumer | - | - | - | - |
| Commercial: |  |  |  |  |
| Commercial non-mortgage | - | - | 1 | 91 |
| Asset-based loans | - | - | 1 | 381 |
| Commercial real estate: |  |  |  |  |
| Commercial real estate | - | - | 1 | 408 |
| Commercial construction | - | - | - | - |
| Residential development | - | - | - | - |
| Equipment Financing | - | - | - | - |
| TOTAL | 3 | \$93 | 19 | \$3,001 |
|  | Nine months ended September 30, |  |  |  |
|  | 2012 |  | 2011 |  |
|  | Number of |  | Number of |  |
| (Dollars in thousands) | Loans and <br> Leases | Investment | Loans and Leases | Investment |
| Residential: |  |  |  |  |
| 1-4 family | 1 | \$406 | 9 | \$1,833 |
| Permanent-NCLC | - | - | - | - |
| Construction | - | - | - | - |
| Consumer: |  |  |  |  |
| Home equity loans | 3 | 554 | 13 | 841 |
| Liquidating portfolio-home equity loans | 3 | 93 | 2 | 3 |
| Other consumer | - | - | - | - |
| Commercial: |  |  |  |  |
| Commercial non-mortgage | - | - | 2 | 182 |
| Asset-based loans | - | - | 1 | 381 |
| Commercial real estate: |  |  |  |  |
| Commercial real estate | - | - | 2 | 677 |
| Commercial construction | - | - | - | - |
| Residential development | - | - | - | - |
| Equipment Financing | - | - | - | - |
| TOTAL | 7 | \$ 1,053 | 29 | \$3,917 |

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The recorded investment in Commercial, Commercial Real Estate and Equipment Financing TDRs segregated by risk rating exposure at September 30, 2012 and December 31, 2011, are as follows:
(In thousands)
(1) - (6) Pass
(7) Special Mention
(8) Substandard
(9) Doubtful
(10) Loss

Total

At September 30, At December 31,
$2012 \quad 2011$
\$56,782 \$46,524
10,191 4,622
174,279 220,899
$360 \quad 327$
\$241,612
\$272,372

Credit Risk Management. The Company has certain credit policies and procedures in place that are designed to maximize loan income within an acceptable level of risk. Management reviews and approves these policies and procedures on a regular basis and frequently reviews reports related to loan production, loan quality, concentration of credit, loan delinquencies and non-performing and potential problem loans.
Commercial and industrial loans are underwritten after evaluating and understanding the borrower's ability to operate profitably and prudently expand its business. Underwriting standards are designed to promote relationships rather than transactional banking. Once it is determined that the borrower's management possesses sound ethics and solid business acumen, the Company's management examines current and projected cash flows to determine the ability of the borrower to repay obligations as agreed. Commercial and industrial loans are primarily made based on the identified cash flows of the borrower and secondarily on the underlying collateral provided by the borrower. The cash flows of borrowers, however, may not be as expected and the collateral securing these loans may fluctuate in value. Most commercial and industrial loans are secured by the assets being financed and may incorporate a personal guarantee. However, some loans may be made on an unsecured basis.
Commercial real estate loans are subject to underwriting standards and processes similar to commercial and industrial loans, in addition to those specific to real estate loans. These loans are viewed primarily as cash flow loans and secondarily as loans secured by real estate. Commercial real estate lending typically involves higher loan principal amounts and the repayment of these loans is largely dependent on the successful operation of the property securing the loan, the market in which the property is located and the tenants that conduct business at the property securing the loan. Commercial real estate loans may be adversely affected by conditions in the real estate markets or in the general economy. The properties securing the Company's commercial real estate portfolio are diverse in terms of type and geographic location, which helps reduce its exposure to adverse economic events that may affect any single market or industry. Management monitors and evaluates commercial real estate loans based on collateral, geography and risk grade criteria. The Company also utilizes third-party experts to provide insight and guidance about economic conditions and trends affecting its loan portfolio.
Construction loans on commercial properties have unique risk characteristics and are provided to experienced developers/sponsors with strong track records of successful completion and sound financial condition and are underwritten utilizing feasibility studies, independent appraisal reviews, sensitivity analysis of absorption and lease rates and financial analysis of the developers and property owners. Construction loans are generally based upon estimates of costs and value associated with the complete project. These estimates may be subject to change as the construction project proceeds. Sources of repayment for these types of loans may be pre-committed permanent loans from approved long-term lenders, sales of developed property or an interim loan commitment from the Company until permanent financing is obtained. These loans are closely monitored by on-site inspections by third party professionals and the internal staff.
To monitor and manage consumer loan risk, policies and procedures are developed and modified, as needed, jointly by line and Risk Management personnel. Policies and procedures, coupled with relatively small loan amounts, and predominately collateralized structures spread across many individual borrowers, minimize risk. Trend and outlook reports are reviewed by management on a regular basis. Underwriting factors for mortgage and home equity loans
include the borrower's FICO score, the loan amount relative to property value and the borrower's debt to income level and are also influenced by statutory requirements.
Credit Quality Indicators. To measure credit risk for the Commercial, Commercial Real Estate and Equipment Financing portfolios, the Company employs a dual grade credit risk grading system for estimating the probability of borrower default and the loss given default. The credit risk grade system assigns a rating to each borrower and to the facility, which together form a Composite Credit Risk Profile ("CCRP"). The credit risk grade system categorizes borrowers by common financial

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characteristics that measure the credit strength of borrowers and facilities by common structural characteristics. The CCRP has ten grades, with each grade corresponding to a progressively greater risk of default. Grades 1 through 6 are considered pass ratings and 7 through 10 are criticized as defined by the regulatory agencies. The rating model assumptions are actively reviewed and tested against industry data and actual experience. Risk ratings are assigned to differentiate risk within the portfolio and are reviewed on an ongoing basis and revised, if needed, to reflect changes in the borrowers' current financial position and outlook, risk profiles and the related collateral and structural positions. A "Special Mention" (7) credit has the potential weakness that if left uncorrected may result in deterioration of the repayment prospects for the asset. "Substandard" (8) assets have a well defined weakness that jeopardizes the full repayment of the debt. An asset rated "Doubtful" (9) has all the same weaknesses as substandard credit with the added characteristic that the weakness makes collection or liquidation in full, given current facts, conditions, and values, improbable. Assets classified as "Loss" (10) in accordance with regulatory guidelines are considered uncollectible and charged off.
At September 30, 2012 and December 31, 2011, the recorded investment of Commercial and Commercial Real Estate loans and Equipment Financing leases segregated by risk rating exposure are as follows:

| (In thousands) | Commercial |  | Commercial Real Estate |  | Equipment Financing |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | At | At | At | At | At | At |
|  | $\begin{aligned} & \text { September 30, } \\ & 2012 \end{aligned}$ | $\begin{aligned} & \text { December 31, } \\ & 2011 \end{aligned}$ | $\begin{aligned} & \text { September 30, } \\ & 2012 \end{aligned}$ | $\begin{aligned} & \text { December 31, } \\ & 2011 \end{aligned}$ | $\begin{aligned} & \text { September 30, } \\ & 2012 \end{aligned}$ | $\begin{aligned} & \text { December 31, } \\ & 2011 \end{aligned}$ |
| (1) - (6) Pass | \$2,527,259 | \$2,148,970 | \$2,383,685 | \$2,036,738 | \$358,157 | \$407,943 |
| (7) Special Mention | 54,871 | 32,578 | 51,037 | 58,238 | 12,475 | 15,416 |
| (8) Substandard | 163,356 | 208,555 | 200,148 | 296,478 | 31,116 | 51,445 |
| (9) Doubtful | 948 | 2,273 | 520 | 621 | - | - |
| (10) Loss | - | - | - | - | - | - |
| Total | \$2,746,434 | \$2,392,376 | \$2,635,390 | \$2,392,075 | \$401,748 | \$474,804 |

The Company utilizes the loan portfolio aging migration analysis to estimate reserves for the Consumer and Residential portfolios. Refer to the loan portfolio aging analysis table included in this footnote.
For Consumer and Residential loans, the Company considers factors such as updated FICO scores, unemployment, home prices, loan to value, geography, loans discharged in bankruptcy, and the status of first lien position loans on second lien position loans, as credit quality indicators. On an ongoing basis, the Company calculates an estimate of the current value of property secured as collateral for both home equity and residential first mortgage lending products ("current LTV"). The estimate is based on home price indices compiled by the S\&P/Case-Shiller Home Price Indices. The Case-Shiller data indicates trends for 20 Metropolitan Statistical Areas ("MSA"). The trend data is applied to the loan portfolios taking into account the age of the most recent valuation and geographic area. The Case-Shiller data estimates, using broad MSAs that are informative for regional analysis but are not generally actionable on an individual loan basis, the amount of loans that may have balances in excess of the underlying collateral.

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NOTE 4: Transfers of Financial Assets and Mortgage Servicing Rights
Transfers of Financial Assets
The Company sells financial assets in the normal course of business, the majority of which are residential mortgage loan sales primarily to government-sponsored enterprises through established programs, commercial loan sales through participation agreements, and other individual or portfolio loan and securities sales. In accordance with the accounting guidance for asset transfers, the Company considers any ongoing involvement with transferred assets in determining whether the assets can be derecognized from the balance sheet. For loans sold under participation agreements, the Company also considers the terms of the loan participation agreement and whether they meet the definition of a participation interest and thus qualify for derecognition. With the exception of servicing and certain performance-based guarantees, the Company's continuing involvement with financial assets sold is minimal and generally limited to market customary representation and warranty clauses. See a further discussion of the representation and warranties in Note 17 - Commitments and Contingencies.
The Company sold $\$ 212.2$ million and $\$ 510.3$ million consumer loans for the three and nine months ended September 30, 2012, respectively, and $\$ 57.4$ million and $\$ 233.4$ million consumer loans for the three and nine months ended September 30, 2011, respectively. Total loans sold included loans with servicing rights retained of $\$ 206.3$ million and $\$ 497.6$ million for the three and nine months ended September 30, 2012, respectively, and $\$ 49.0$ million and $\$ 205.7$ million for the three and nine months ended September 30, 2011, respectively. The net gain on the sale of loans of $\$ 6.5$ million and $\$ 14.5$ million for the three and nine months ended September 30, 2012, respectively, and $\$ 1.3$ million and $\$ 3.8$ million for the three and nine months ended September 30, 2011, respectively, is included as mortgage banking activities in the Condensed Consolidated Statements of Operations. This includes a gain on commercial loan sale of $\$ 0.3$ million for the three and nine months ended September 30, 2012 and $\$ 0.8$ million for the nine months ended September 30, 2011.
Mortgage Servicing Rights
When the Company sells financial assets, it may retain servicing rights and/or other interests in the financial assets. The gain or loss on sale depends on the previous carrying amount of the transferred financial assets and the consideration received and any liabilities incurred in exchange for the transferred assets. Upon transfer, any servicing assets and other interests held by the Company are initially recognized at fair value. See a further discussion of fair value in Note 13 - Fair Value Measurements.
The Company serviced consumer loans for others amounting to $\$ 2.0$ billion at September 30, 2012 and $\$ 1.9$ billion at December 31, 2011. Loan servicing fees for others, net of mortgage servicing right amortization, was $\$ 0.4$ million and $\$ 1.6$ million for the three and nine months ended September 30, 2012, respectively, as compared to $\$ 0.9$ million and $\$ 3.2$ million for the three and nine months ended September 30, 2011, respectively, and is included as a component of loan related fees in the Condensed Consolidated Statements of Operations.

NOTE 5: Goodwill and Other Intangible Assets
The following tables set forth the carrying values of goodwill and other intangible assets, net of accumulated amortization, at:
(In thousands)
Balances not subject to amortization:
Goodwill allocated to business segments:
Retail Banking
Other (HSA Bank)
Goodwill
Balances subject to amortization:
Core deposits allocated to business segments:
Retail Banking

At September 30, At December 31, 2012 2011
\$516,560 $\quad \$ 516,560$
13,327
13,327
529,887
529,887

| Other (HSA Bank) | - | 452 |
| :--- | :--- | :--- |
| Other intangible assets | 11,512 | 15,690 |
| Total goodwill and other intangible assets | $\$ 541,399$ | $\$ 545,577$ |

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The gross carrying value and accumulated amortization of other intangible assets and the reporting unit to which it relates are as follows:

At September 30, 2012 At December 31, 2011

| (In thousands) | Gross CarryingAccumulated |  |  | Net Carrying | Gross CarryingAccumulated |  |  | Net Carry <br> Amount |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Amortizat |  | Amount | Amount | Amortizat |  |  |
| Core deposits |  |  |  |  |  |  |  |  |
| Retail | \$49,420 | \$ (37,908 | ) | \$ 11,512 | \$49,420 | \$(34,182 | ) | \$15,238 |
| Other (HSA Bank) | 4,699 | (4,699 | ) | - | 4,699 | (4,247 | ) | 452 |
| Total | \$54,119 | \$(42,607 | ) | \$11,512 | \$54,119 | \$(38,429 | ) | \$15,690 |

Amortization of intangible assets for the three and nine months ended September 30, 2012 and 2011 totaled $\$ 1.4$ million and $\$ 4.2$ million, respectively. Estimated annual amortization expense of current intangible assets with finite useful lives, absent any future impairment or change in estimated useful lives, is summarized below for the current full year and for each of the next four years:
(In thousands)
Years ending December 31,
$2012 \quad \$ 5,420$
2013 4,919
2014 2,685
2015 1,523
2016 1,143

Webster tests its goodwill for impairment annually as of August 31 (the "Measurement Date"). In performing Step 1 of the goodwill impairment testing and measurement process the Company primarily relied on the income approach to arrive at an indicated range of fair value for the reporting units, which was then corroborated with the market approach comparable company method and the market capitalization reconciliation. The income approach consists of discounting projected long-term future cash flows, which are derived from internal forecasts and economic expectations for the respective reporting units. The internal forecasts are developed for each reporting unit by considering several key business drivers such as new business initiatives, market share changes, anticipated loan and deposit growth, forward interest rates, historical performance, and industry and economic trends, among other considerations.
The projected future cash flows are discounted using estimated rates based on the Capital Asset Pricing Model, which considers the risk-free interest rate, market risk premium, beta, and unsystematic risk and size premium adjustments specific to the reporting unit. In this analysis the discount rates ranged from $12.9 \%$ to $17.3 \%$. The long-term growth rate used in determining the terminal value of the Retail, Consumer and Commercial reporting units was estimated at $4 \%$ and at $7 \%$ for the Other reporting unit and is based on management's assessment of the minimum expected terminal growth rate of each reporting unit, as well as broader economic considerations. There was no impairment indicated as a result of the Step 1 test performed at August 31, 2012, as the estimated fair value for the reporting units that carry goodwill exceeded their corresponding carrying values.

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NOTE 6: Deposits
A summary of deposits by type follows:
(In thousands)
Non-interest-bearing:
Demand
At September 30, At December 31, 20122011

Interest-bearing:
Checking
\$2,786,525 \$2,473,693

Health savings accounts
Money market
Savings
Time deposits
Total interest bearing
Total deposits
1,655,358 1,551,105

Demand deposit overdrafts reclassified as loan balances
1,227,858 1,027,415

At September 30, 2012, the scheduled maturities of time deposits (certificates of deposit and brokered deposits) were as follows:
(In thousands)
Years ending December 31:
2012 \$513,712
2013 1,313,882
2014 266,920
2015 328,689
2016 171,484
Thereafter 32,012
Total time deposits \$2,626,699
The following table presents additional information about the Company's brokered deposits:
(In thousands)
Interest-bearing checking obtained through brokers
Time deposits obtained through brokers
Total brokered deposits

At September 30, At December 31, 2012

2011
\$41,372 \$33,632
119,052 119,052
\$ 160,424
\$ 152,684

NOTE 7: Securities Sold Under Agreements to Repurchase and Other Short-term Borrowings
The following table summarizes securities sold under agreements to repurchase and other short-term borrowings:
(In thousands)
Securities sold under agreements to repurchase:
Original maturity of one year or less
Callable at the option of the counterparty
Non-callable

Other short-term borrowings:
Federal funds purchased
Total

At September 30, At December 31, 20122011
\$304,815 \$290,856
300,000 400,000
450,000 250,850
1,054,815 941,706

255,200 223,000
\$1,310,015 \$1,164,706

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At September 30, 2012 and December 31, 2011, repurchase agreements were used as a primary source of borrowed funds in addition to FHLB advances. Repurchase agreements are primarily collateralized by U.S. Government agency mortgage-backed securities. The collateral for these repurchase agreements is delivered to broker/dealers. Repurchase agreements with broker/dealers are limited to primary dealers in government securities or commercial and municipal customers through Webster's Treasury Sales desk. Repurchase agreements with dealer counterparties have the right to pledge, transfer or hypothecate purchased securities during the term of the transaction.

NOTE 8: Federal Home Loan Bank Advances
Advances payable to the Federal Home Loan Bank are summarized as follows:

|  | At September 30, 2012 |  |  | At December 31, 2011 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Total Outstanding | Weighted <br> Average Contractual Coupon Rate |  | Total <br> Outstanding | Weig Aver Coup | tual |
| Stated Maturity: |  |  |  |  |  |  |
| 2012 | \$1,000,000 | 0.25 | \% | \$751,400 | 0.43 | \% |
| 2013 | 150,000 | 0.98 |  | 199,000 | 2.07 |  |
| 2016 | 145,934 | 1.80 |  | 145,934 | 1.80 |  |
| 2017-2032 | 156,635 | 1.47 |  | 155,470 | 1.58 |  |
|  | 1,452,569 | 0.62 | \% | 1,251,804 | 0.99 | \% |
| Unamortized premiums | 91 |  |  | 805 |  |  |
| Total Federal Home | \$ 1,452,660 |  |  | \$ 1,252,609 |  |  |

At September 30, 2012, Webster Bank had pledged loans with an aggregate carrying value of $\$ 4.0$ billion as collateral for borrowings and had additional borrowing capacity from the FHLB of approximately $\$ 1.0$ billion. At December 31, 2011, Webster Bank had pledged loans with an aggregate carrying value of $\$ 3.9$ billion as collateral for borrowings and had additional borrowing capacity from the FHLB of approximately $\$ 1.0$ billion. At September 30, 2012 and December 31, 2011, Webster Bank was in compliance with FHLB collateral requirements.

NOTE 9: Long-Term Debt
Long-term debt consists of the following:

| (In thousands) | Maturity date | Stated interest rate |  | At <br> September 30, 2012 |  | At <br> December 31, 2011 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Senior fixed-rate notes | 2014 | 5.125 | \% | \$150,000 |  | \$ 150,000 |
| Subordinated fixed-rate notes (a) | 2013 | 5.875 | \% | 102,579 |  | 177,480 |
| Junior subordinated debt related to capital trusts: Webster Capital Trust IV, fixed to floating-rate trust preferred securities (b) | 2037 | 7.650 | \% | - |  | 136,070 |
| Webster Statutory Trust I, floating-rate notes (c) | 2033 | 3.339 | \% | 77,320 |  | 77,320 |
| Total junior subordinated debt |  |  |  | 77,320 |  | 213,390 |
| Total notes and subordinated debt |  |  |  | 329,899 |  | 540,870 |
| Unamortized discount, net |  |  |  | (111 | ) | (192 |
| Hedge accounting adjustments |  |  |  | 5,890 |  | 11,911 |
| Total long-term debt |  |  |  | \$335,678 |  | \$ 552,589 |

The Bank completed the purchase of $\$ 74.9$ million principal amount of subordinated fixed-rate notes on
(a)February 8,2012 pursuant to a tender offer. The aggregate consideration for the notes accepted under the tender offer, including accrued and unpaid interest, of $\$ 77.8$ million was paid from cash on hand.
(b) Webster Financial Corporation completed the redemption at par of all the $\$ 136.1$ million outstanding principal amount of Webster Capital Trust IV 7.65\% fixed to floating-rate trust preferred securities on July 18, 2012. The aggregate consideration for the securities, including accrued and unpaid interest, of $\$ 137.0$ million was paid from
cash on hand.
The interest rate on Webster Statutory Trust I floating-rate notes, which varies quarterly based on 3-month LIBOR plus 2.95\%, was 3.339\% at September 30, 2012 and 3.502\% at December 31, 2011.

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## NOTE 10: Regulatory Matters

Regulatory Capital Requirements. Banks and bank holding companies are subject to various regulatory capital requirements administered by federal banking agencies. Capital adequacy guidelines and, additionally for banks, prompt corrective action regulations, involve quantitative measures of assets, liabilities, and certain off-balance-sheet items calculated under regulatory accounting practices. Capital amounts and classifications are also subject to qualitative judgments by regulators about components, risk weighting and other factors.
Quantitative measures established by regulations to ensure capital adequacy require the maintenance of minimum amounts and ratios (set forth in the following table) of Total and Tier 1 capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier 1 capital to adjusted quarterly average assets (as defined).
The Tier 1 and total capital ratios are calculated by dividing the respective capital amounts by risk-weighted assets. Risk-weighted assets are calculated based on regulatory requirements and include total assets, excluding goodwill and other intangible assets, allocated by risk weight category, and certain off-balance-sheet items (primarily loan commitments). The leverage ratio is calculated by dividing Tier 1 capital by adjusted quarterly average total assets, which exclude goodwill and other intangible assets.
The following table provides information on the capital ratios for Webster and Webster Bank:

| (Dollars in thousands) | Amount | Ratio | Amount | Ratio | Amount | Ratio |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| At September 30, 2012 |  |  |  |  |  |  |  |  |
| Webster Financial Corporation |  |  |  |  |  |  |  |  |
| Total risk-based capital | $\$ 1,722,253$ | 13.2 | $\%$ | $\$ 1,047,193$ | 8.0 | $\%$ | $\$ 1,308,991$ | 10.0 |
| Tier 1 capital | $1,557,359$ | 11.9 |  | 523,596 | 4.0 | 785,395 | 6.0 | $\%$ |
| Tier 1 leverage capital ratio | $1,557,359$ | 8.2 |  | 756,176 | 4.0 | 945,220 | 5.0 |  |
| Webster Bank, N.A. |  |  |  |  |  |  |  |  |
| Total risk-based capital | $\$ 1,691,800$ | 13.0 | $\%$ | $\$ 1,044,669$ | 8.0 | $\%$ | $\$ 1,305,836$ | 10.0 |
| Tier 1 capital | $1,528,224$ | 11.7 |  | 522,334 | 4.0 | 783,502 | 6.0 | $\%$ |
| Tier 1 leverage capital ratio | $1,528,224$ | 8.1 |  | 754,935 | 4.0 |  | 943,668 | 5.0 |
| At December 31, 2011 |  |  |  |  |  |  |  |  |
| Webster Financial Corporation |  |  |  |  |  |  |  |  |
| Total risk-based capital | $\$ 1,766,468$ | 14.6 | $\%$ | $\$ 967,017$ | 8.0 | $\%$ | $\$ 1,208,772$ | 10.0 |
| Tier 1 capital | $1,577,991$ | 13.1 |  | 483,509 | 4.0 | 725,263 | 6.0 | $\%$ |
| Tier 1 leverage capital ratio | $1,577,991$ | 8.9 |  | 713,319 | 4.0 | 891,648 | 5.0 |  |
| Webster Bank, N.A. |  |  |  |  |  |  |  |  |
| Total risk-based capital | $\$ 1,681,769$ | 14.0 | $\%$ | $\$ 964,184$ | 8.0 | $\%$ | $\$ 1,205,230$ | 10.0 |
| Tier 1 capital | $1,494,529$ | 12.4 | 482,092 | 4.0 | 723,138 | 6.0 | $\%$ |  |
| Tier 1 leverage capital ratio | $1,494,529$ | 8.4 | 711,572 | 4.0 | 889,466 | 5.0 |  |  |

Webster is subject to the regulatory capital requirements administered by the Federal Reserve, while Webster Bank is subject to the regulatory capital requirements administered by the Office of the Comptroller of the Currency and the Federal Deposit Insurance Corporation. Regulatory authorities can initiate certain mandatory actions if Webster or Webster Bank fails to meet minimum capital requirements, which could have a direct material effect on the Company's financial statements. At December 31, 2011 Webster Bank was required to maintain a Tier 1 leverage ratio of at least $7.5 \%$ of adjusted total assets and a total risk-based capital ratio of at least $12 \%$ of risk-weighted assets. On May 8, 2012, Webster Bank, N.A. was notified by the Office of the Comptroller of the Currency that the previously disclosed individual minimum capital ratios applicable to the Bank were terminated effective May 3, 2012.

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Dividend Restrictions. In the ordinary course of business, Webster is dependent upon dividends from Webster Bank to provide funds for the payment of dividends to shareholders and to provide for other cash requirements. Banking regulations may limit the amount of dividends that may be paid. Approval by regulatory authorities is required if the effect of dividends declared would cause the regulatory capital of Webster Bank to fall below specified minimum levels. Approval is also required if dividends declared exceed the net profits for that year combined with the retained net profits for the preceding two years. In addition, the OCC has the discretion to prohibit any otherwise permitted capital distribution on general safety and soundness grounds. Dividends paid by Webster Bank to Webster Financial Corporation during the nine months ended September 30, 2012 and 2011 totaled $\$ 110.0$ million and $\$ 125.0$ million, respectively.
Trust Preferred Securities. In accordance with the applicable accounting standard related to variable interest entities, the common stock of trusts which have issued trust preferred securities have not been included in the consolidated financial statements. Webster Financial Corporation completed the redemption at par of all the $\$ 136.1$ million outstanding principal amount of Webster Capital Trust IV $7.65 \%$ fixed to floating-rate trust preferred securities on July 18, 2012, and accordingly Webster does not include in its Tier 1 capital these trust preferred securities at September 30, 2012.

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NOTE 11: Earnings Per Common Share
The calculation of basic and diluted earnings per common share from continuing and discontinued operations follows: Three months ended Nine Months Ended September 30, September 30,
(In thousands, except per share data)
201220112012
Earnings from continuing operations for basic and diluted earnings per common share:
Net income from continuing operations available to common
shareholders
Less: dividends declared or accrued:
Common shareholders
$(8,737)(4,348)(21,820)(9,564)$
Participating shares
Total undistributed income available to common shareholders
Add dividends paid to common shareholders
Less: income allocated to participating securities
Net income allocated to common shareholders
$\$ 44,378 \quad \$ 41,400 \quad \$ 123,326 \quad \$ 106,507$

Earnings from discontinued operations for basic and diluted earnings
per common share:
Net income from discontinued operations available to common shareholders
Shares:
Weighted average common shares outstanding - basic
(37 ) (23 ) (102 ) (50 )
$35,604 \quad 37,029 \quad 101,404 \quad 96,893$
8,737 4,348 21,820 9,564
(149 ) (198 ) (470 ) (499 )
\$44,192 \$41,179 \$122,754 \$105,958

Effect of dilutive securities:
$\begin{array}{lllll}\text { Stock options and restricted stock } & 260 & 362 & 281 & 383\end{array}$
$\begin{array}{lllll}\text { Warrants - Series A1 and A2 } & 4,114 & 3,797 & 4,060 & 4,593\end{array}$
Warrants - other $116 \quad 16$
$\begin{array}{lllll}\text { Weighted average common shares outstanding - diluted } & 91,884 & 91,205 & 91,754 & 91,954\end{array}$
Earnings from continuing operations per common share:
Basic
Diluted

| $\$ 0.51$ | $\$ 0.48$ | $\$ 1.41$ | $\$ 1.22$ |
| :--- | :--- | :--- | :--- |
| 0.48 | 0.45 | 1.34 | 1.15 |
|  |  |  |  |
| - | - | - | 0.02 |
| - | - | - | 0.02 |

Diluted $\quad-\quad$ - $\quad-\quad 0.02$

Earnings per common share:
Basic

| 0.51 | 0.48 | 1.41 | 1.24 |
| :--- | :--- | :--- | :--- |

$\begin{array}{llllll}\text { Diluted } & 0.48 & 0.45 & 1.34 & 1.17\end{array}$
Stock Options
Options to purchase 2.0 million shares for the three and nine months ended September 30, 2012 and 1.8 million shares for the three and nine months ended September 30, 2011, respectively, are excluded from the calculation of diluted earnings per share because the options' exercise price was greater than the average market price of the shares for the respective periods.
Restricted Stock
Non-participating restricted stock awards of 127.2 thousand and 145.4 thousand shares for the three and nine months ended September 30, 2012, respectively, and 1.0 thousand and 11.2 thousand for the three and nine months ended September 30, 2011, respectively, whose issuance is contingent upon the satisfaction of certain performance conditions, were deemed to be anti-dilutive and therefore are excluded from the calculation of diluted earnings per share for the respective periods.
Series A Preferred Stock

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Series A Preferred Stock represents potential issuable common stock of 1.1 million shares at September 30, 2012 and 2011. The weighted average effect of the potential issuable common stock associated with the Series A Preferred Stock was deemed to be anti-dilutive and therefore is excluded from the calculation of diluted earnings per share for the three and nine months ended September 30, 2012 and 2011.

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Warrants
Series A1 and A2: The Series A1 and A2 warrants issued in connection with the Warburg investment represent an aggregate 8.6 million potential issuable shares of common stock at September 30, 2012 and 2011. The weighted average dilutive effect of these warrants is included in the calculation of diluted earnings per share because the exercise price of the warrants was less than the average market price of Webster's common stock for the three and nine months ended September 30, 2012 and 2011. The initial exercise price of $\$ 10.00$ increased to $\$ 11.50$ for the A1 warrants on July 28, 2011 and for the A2 warrants on October 15, 2011. The exercise price will similarly increase to $\$ 13.00$ for the A1 warrants on July 28, 2013 and for the A2 warrants on October 15, 2013, unless otherwise exercised on or before the respective dates. As of September 30, 2012, none of the A1 or A2 warrants have been exercised. Other: Warrants initially issued to the U.S. Treasury and sold in a secondary public offering on June 8, 2011 represent 0.7 million potential issuable shares of common stock at September 30, 2012 and 2011, respectively. The weighted average dilutive effect of these warrants is included in the calculation of diluted earnings per share because the exercise price of the warrants was less than the average market price of Webster's common stock for the three and nine months ended September 30, 2012 and 2011.

NOTE 12: Derivative Financial Instruments
Risk Management Objective of Using Derivatives
Webster is exposed to certain risks arising from both its business operations and economic conditions. Webster principally manages its exposures to a wide variety of business and operational risks through management of its core business activities. Webster manages economic risks, including interest rate, liquidity, and credit risk primarily by managing the amount, sources, and duration of its debt funding and the use of derivative financial instruments. Specifically, Webster enters into derivative financial instruments to manage exposures that arise from business activities that result in the receipt or payment of future known and uncertain cash amounts, the value of which are determined by interest rates. Webster's derivative financial instruments are used to manage differences in the amount, timing, and duration of Webster's known or expected cash receipts and its known or expected cash payments principally related to its investments and borrowings.
Cash Flow Hedges of Interest Rate Risk
Webster's primary objective in using interest rate derivatives is to add stability to interest expense and to manage its exposure to interest rate movements. To accomplish this objective, Webster uses interest rate swaps as part of its interest rate risk management strategy. Interest rate swaps designated as cash flow hedges are designed to manage the risk associated with a forecasted event or an uncertain variable rate cash flow.
Webster uses forward-starting interest rate swaps to protect the Company against adverse fluctuations in interest rates by reducing its exposure to variability in cash flows relating to interest payments on forecasted debt issuances. All forward settle swaps are expected to be cash settled at debt issuance. The change in fair value of the forward settle swaps is marked through OCI during the swap term. Upon termination, the OCI gain or loss at the time of debt issuance is amortized into interest expense over the life of the debt. The valuation balance recorded in OCI related to future settle cash flow swaps was a net $\$ 14.5$ million loss as of September 30, 2012.
Webster has two $\$ 25$ million forward settle interest rate swap hedges outstanding as of September 30, 2012, which qualify for cash flow hedge accounting. The swaps, entered into in July 2012, protect the Company against adverse fluctuations in interest rates by reducing exposure to variability in cash flows related to interest payments on forecasted issuance of five-year debt. Each swap will pay a fixed rate and receive 1-month LIBOR indexed floating rate, effective on July 2, 2013, and maturing on July 2, 2018. Cash settlement is expected to occur on the effective date and the forecasted five-year debt issuances are anticipated to occur between April 2, 2013 and January 2, 2014. Webster has two $\$ 25$ million forward settle interest rate swap hedges outstanding as of September 30, 2012, which qualify for cash flow hedge accounting. The swaps, entered into in May and June 2012, protect the Company against adverse fluctuations in interest rates by reducing exposure to variability in cash flows related to interest payments on forecasted issuance of five-year debt. Each swap will pay a fixed rate and receive 1-month LIBOR indexed floating rate, effective on March 28, 2013, and maturing on March 28, 2018. Cash settlement is expected to occur on the effective date and the forecasted five-year debt issuances are anticipated to occur between December 28, 2012 and

September 30, 2013.
Webster also has two $\$ 50$ million forward settle interest rate swap hedges which became effective on September 5, 2012 and September 11, 2012, and will mature on June 5, 2018 and June 11, 2018, respectively. These swaps were entered into in May 2011 as forward settle swaps to protect the Company against adverse fluctuations in interest rates by reducing exposure to variability in cash flows related to interest payments on forecasted issuance of 6 -year debt, anticipated to occur by December 11, 2012. Each $\$ 50$ million swap pays a fixed rate and receives 1-month LIBOR indexed floating rate.

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The Company terminated two $\$ 50$ million forward settle interest rate swap hedge transactions during March 2012 which qualified for cash flow hedge accounting. The swap terminations were cash settled upon entering into two four-year repurchase agreements effective March 21, 2012 and March 26, 2012. The termination loss of $\$ 5.8$ million is recorded in OCI and will be amortized into interest expense over the term of the repurchase agreements maturing on March 21, 2016 and March 28, 2016.
Previously terminated forward settle swap losses are recorded in OCI and are amortized into earnings over the respective term of the associated issued debt instrument. At September 30, 2012, the remaining unamortized loss on the termination of cash flow hedges was $\$ 29.7$ million. Over the next twelve months the Company will reclassify $\$ 7.2$ million from OCI as an increase to interest expense. There was no hedge ineffectiveness for the three and nine months ended September 30, 2012 and 2011.
In addition, the Company has an accruing $\$ 100$ million interest rate swap which became effective April 2010 and is designated as a cash flow hedge transaction against the risk of changes in cash flows related to the Company's $\$ 100$ million 3-month LIBOR indexed floating rate FHLB advance maturing April 29, 2013. The swap's change in fair value is marked through OCI and a component of OCI is reclassified to interest expense on a quarterly basis. The balance in OCI related to this cash flow hedge is a $\$ 0.9$ million loss as of September 30, 2012.
Amounts reported in OCI related to current cash flow derivatives will be reclassified to interest expense as interest payments are made on the Company's variable-rate debt. During the next twelve months the Company estimates that $\$ 4.2$ million will be reclassified as an increase to interest expense.
The table below presents the fair value of Webster's derivative financial instruments designated as cash flow hedges as well as their classification on the Condensed Consolidated Balance Sheets as of September 30, 2012 and
December 31, 2011:
At September 30, 2012
At December 31, 2011

| (Dollars in thousands) |  | \# of <br> Instruments | Notional <br> Amount | Estimated <br> Fair <br> Value |  |  | Estimated <br> Fair <br> Value |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet Classification |  |  |  | \# of <br> Instruments | Notional Amount |  |
| Interest rate derivatives designated as hedges of cash flow: |  |  |  |  |  |  |  |
| Interest rate swap on FHLB advances | Other <br> liabilities | 1 | \$100,000 | \$(861 | 1 | \$100,000 | \$(1,521 ) |
| Forward settle interest rate swap on anticipated debt | Other <br> liabilities | 6 | 200,000 | (14,524 ) | 4 | 200,000 | (15,050 ) |

The net impact on interest expense related to cash flow hedges for the three and nine months ended September 30, 2012 and 2011 is presented below:


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Fair Value Hedges of Interest Rate Risk
Webster is exposed to changes in the fair value of certain of its fixed rate obligations due to changes in benchmark interest rates. Webster uses interest rate swaps to manage its exposure to changes in fair value on these obligations attributable to changes in the benchmark interest rate. Interest rate swaps designated as fair value hedges involve the receipt of fixed-rate amounts from a counterparty in exchange for Webster making variable-rate payments over the life of the agreements without the exchange of the underlying notional amount. Webster did not have any derivative financial instruments designated as fair value hedges as of September 30, 2012 and December 31, 2011.
For derivatives designated and that qualify as fair value hedges, the gain or loss on the derivative as well as the offsetting loss or gain on the hedged item attributable to the hedged risk is recognized in interest expense. Webster includes the gain or loss from the period end mark to market ("MTM") adjustments on the hedged items in the same line item as the offsetting loss or gain on the related derivatives. The impact of derivative net settlements, hedge ineffectiveness, basis amortization adjustments and amortization of deferred hedge terminations are also recognized in interest expense. At September 30, 2012, the remaining unamortized gain on the termination of fair value hedges was $\$ 5.9$ million.
The net impact on interest expense related to fair value hedges for the three and nine months ended September 30, 2012 and 2011 is presented in the table below:

| (In thousands) | Three months ended September 30, 2012 |  |  |  | 2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Interest Income | MTM <br> Gain | Realized Deferred (Gain) Loss | Net Impact | Interest Income | MTM Gain | Realized <br> Deferred (Gain) <br> Loss | Net Impact |
| Impact reported as a (reduction) or increase in interest expense on borrowings |  |  |  |  |  |  |  |  |
| Interest rate swaps on senior notes | \$- | \$- | \$(799 | \$(799 | \$- | \$- | \$(799 ) | \$(799 |
| Interest rate swaps on subordinated debt | - | - | (621 | (621 | - | - | (1,120 ) | (1,120 |
| Interest rate swaps on FHLB advances | - | - | - | - | - | - | (24 ) | (24 |
| Net impact on interest expense on borrowings | \$- | \$- | \$(1,420) | \$(1,420) | \$- | \$- | \$ 1,943 ) | \$ $(1,943)$ |

(In thousands) Interest MTM Realized Net Interest MTM Realized Net


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Non-Hedge Accounting Derivatives / Non-designated Hedges
Derivatives not designated as hedges for accounting are not speculative and are used to manage Webster's exposure to interest rate movements and other identified risks but do not meet the hedge accounting requirements of ASC 815, "Derivatives and Hedging." Changes in the fair value of these instruments are recorded as a component of non-interest income in the Condensed Consolidated Statements of Operations.
As of September 30, 2012 and December 31, 2011, Webster had the following outstanding interest rate swaps and caps that were not designated for hedge accounting:

| (Dollars in thousands) |  | At September 30, 2012 |  |  | At December 31, 2011 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet Classification |  | Notional sAmount | Estimated <br> Fair Value |  | Notional sAmount | Estimated <br> Fair Value |
| Webster with customer position: |  |  |  |  |  |  |  |
| Commercial loan interest rate swaps | Other assets | 157 | \$883,617 | \$ 54,383 | 127 | \$615,773 | \$ 45,140 |
| Commercial loan interest rate swaps with floors | Other assets | 11 | 23,396 | 2,102 | 12 | 25,217 | 1,994 |
| Commercial loan interest rate caps | Other liabilities | 21 | 160,381 | (139 | 13 | 119,186 | (160 |
| Webster with counterparty position: |  |  |  |  |  |  |  |
| Commercial loan interest rate swaps | Other liabilities | 149 | 849,562 | (46,562 ) | 119 | 595,542 | (40,269 |
| Commercial loan interest rate swaps | Other liabilities | 1 | 34,000 | 55 | 4 | 20,180 | 13 |
| Commercial loan interest rate swaps with floors | Other liabilities | 11 | 23,396 | (1,754 | 12 | 25,217 | (1,597 |
| Commercial loan interest rate caps | Other liabilities | 21 | 160,381 | 139 | 13 | 119,186 | 160 |
| Webster reported the changes in the fair value of non-hedge accounting derivatives as a component of other non-interest income in the accompanying Condensed Consolidated Statements of Operations as follows for three and nine months ended September 30, 2012 and 2011: |  |  |  |  |  |  |  |

Three months ended September 30,

| (In thousands) | Three months ended Septe2012 |  |  |  |  | $2011$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Interest <br> Income | MTM <br> (Loss) <br> Gain |  | Net Impact |  | Interest Income | MTM <br> (Loss) <br> Gain |  | Net Impact |
| Impact reported in other non-interest income: |  |  |  |  |  |  |  |  |  |
| Visa Swap | \$- | \$(60 | ) | \$(60 | ) | \$- | \$(17 | ) | \$(17 |
| Commercial loan interest rate derivatives, net | 403 | 1,108 |  | 1,511 |  | 234 | 889 |  | 1,123 |
| Fed funds futures contracts | - | (229 | ) | (229 | ) | - | (976 | ) | (976 |
| Net impact on other non-interest income | \$403 | \$819 |  | \$ 1,222 |  | \$234 | \$(104 | ) | \$130 |

(In thousands)
Nine months ended September 30, 20122011

| Interest | MTM <br> (Loss) | Net | Interest | MTM | Net |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Income | Gain | Impact | Income | Gain | Impact |

Impact reported in other non-interest income:
Visa Swap
Commercial loan interest rate derivatives, net
Fed funds futures contracts
Net impact on other non-interest income
$\left.\begin{array}{lllllll}\$- & \$(532 & ) & \$(532 & ) & \$- & \$(134 \\ ) & \$(134 & ) \\ 1,080 & 3,208 & 4,288 & 657 & 1,155 & 1,812 \\ - & (12 & ) & (12 & ) & - & (1,813\end{array}\right)(1,813)$

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Futures Contracts. On March 30, 2010, to hedge against a rise in short term rates over the next twelve months, Webster entered into a $\$ 600$ million short-selling of a one year strip of Fed funds future contracts with serial maturities between May 2010 and April 2011. Throughout 2010 and into 2012, Webster continued to roll the futures contracts but reduced the notional amount to $\$ 400$ million beginning with the September 2011 contracts. This transaction is designed to work in conjunction with floating rate assets with interest rate floors which will not be affected if there is an increase in short-term interest rates. The fair value of the contracts is $\$ 0.4$ million and is reflected as other liabilities on the Condensed Consolidated Balance Sheets and the related income impact as non-interest income on the Condensed Consolidated Statements of Operations. During the three and nine months ended September 30, 2012, the Company recognized $\$ 229$ thousand and $\$ 12$ thousand, respectively, in mark to market gains. During the three and nine months ended September 30, 2011, the Company recognized $\$ 1.0$ million and $\$ 1.8$ million, respectively, in mark to market losses.
Mortgage Banking Derivatives. Certain derivative instruments, primarily forward sales of mortgage loans and mortgage-backed securities ("MBS") are utilized by Webster in its efforts to manage risk of loss associated with its mortgage loan commitments and mortgage loans held for sale. Prior to closing and funding certain single-family residential mortgage loans, an interest rate lock commitment is generally extended to the borrower. During the period from commitment date to closing date, Webster is subject to the risk that market rates of interest may change. If market rates rise, investors generally will pay less to purchase such loans resulting in a reduction in the gain on sale of the loans or, possibly, a loss. In an effort to mitigate such risk, forward delivery sales commitments, under which Webster agrees to deliver whole mortgage loans to various investors or issue MBS, are established. At September 30, 2012, outstanding rate locks totaled approximately $\$ 194.3$ million and the outstanding commitments to sell residential mortgage loans totaled approximately $\$ 225.2$ million. Forward sales, which include mandatory forward commitments of approximately $\$ 220.0$ million at September 30, 2012, establish the price to be received upon the sale of the related mortgage loan, thereby mitigating certain interest rate risk. There is, however, still certain execution risk specifically related to Webster's ability to close and deliver to its investors the mortgage loans it has committed to sell. The interest rate locked loan commitments and forward sales commitments are recorded at fair value, with changes in fair value recorded as non-interest income in the Condensed Consolidated Statements of Operations. As of September 30, 2012 and December 31, 2011, the fair value of interest rate locked loan commitments and forward sales commitments totaled $\$ 1.3$ million and $\$ 0.2$ million, respectively, and were recorded as a component of other assets in the accompanying Condensed Consolidated Balance Sheets.
Foreign Currency Derivatives. The Company enters into foreign currency forward contracts that are not designated as hedging instruments primarily to accommodate the business needs of its customers. Upon the origination of a foreign currency forward contract with a customer, the Company simultaneously enters into an offsetting contract with a third party to negate the exposure to fluctuations in foreign currency exchange rates. The notional amounts and fair values of open foreign currency forward contracts were not material at September 30, 2012 and December 31, 2011. Counterparty Credit Risk. Derivative contracts involve the risk of dealing with both bank customers and institutional derivative counterparties and their ability to meet contractual terms. The Company has master ISDA agreements with all derivative counterparties. Additionally, the Company has executed a Credit Support Annex (CSA) to the master agreement with each of its institutional derivative counterparties. The ISDA master agreements provide that on each payment date all amounts otherwise owing the same currency under the same transaction are netted so that only a single amount is owed in that currency. The ISDA master agreements also provide, if the parties so elect, for such netting of amounts in the same currency among all transactions identified as being subject to such election that have common payment dates and booking offices. Under the CSA daily net exposure in excess of our negotiated threshold is secured by posted collateral. The Company has adopted a zero threshold with the majority of its approved financial institution counterparties. In accordance with Webster policies, institutional counterparties must be fully underwritten and approved through the Company's credit approval process. The Company's credit exposure on interest rate swaps is limited to the net favorable value and interest payments of all swaps by each of the counterparties for the amounts up to the established threshold for collateralization. Credit exposure may be reduced by the amount of collateral pledged by the counterparty. The Company's credit exposure related to derivatives with approved financial institutions is zero as the positions each have a net unfavorable market value. In accordance with our CSA Agreements, approximately
$\$ 61.4$ million of collateral was pledged to those counterparties at September 30, 2012. Collateral levels for approved financial institution counterparties are monitored on a daily basis and adjusted as necessary. In the event of default, should the collateral not be returned, the exposure would be offset by terminating the transactions.
The Company evaluates the credit risk of its counterparties, taking into account such factors as the likelihood of default, its net exposures, and remaining contractual life, among other things, in determining if any adjustments related to credit risk are required. The Company's net current credit exposure relating to interest rate swaps with bank customers was $\$ 56.5$ million at September 30, 2012. In addition, the Company monitors potential future exposure, representing our best estimate of exposure to remaining contractual maturity. The potential future exposure relating to interest rate swaps with bank customers totaled $\$ 8.0$ million at September 30, 2012. The credit exposure is mitigated as transactions with customers are secured by the collateral securing the underlying transaction being hedged. No losses on derivative instruments have occurred as a result of counterparty nonperformance.

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## NOTE 13: Fair Value Measurements

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value is best determined using quoted market prices. However, in many instances, quoted market prices are not available. In such instances, fair values are determined using various valuation techniques. Various assumptions and observable inputs must be relied upon in applying these techniques. Accordingly, the fair value estimates may not be realized in an immediate transfer of the respective asset or liability.
Fair Value Hierarchy
The three levels within the fair value hierarchy are as follows:
Level 1: Valuation is based upon unadjusted quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.
Level 2: Fair value is calculated using inputs other than quoted market prices that are directly or indirectly observable for the asset or liability. The valuation may rely on quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in inactive markets, inputs other than quoted prices that are observable for the asset or liability (such as interest rates, volatilities, prepayment speeds, credit ratings, etc.) or inputs that are derived principally or corroborated by market data by correlation or other means.
Level 3: Inputs for determining the fair value of the respective assets or liabilities are not observable. Level 3 valuations are reliant upon pricing models and techniques that require significant management judgment or estimation.
Categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.
Assets and Liabilities Measured at Fair Value on a Recurring Basis
Securities
When quoted prices are available in an active market, the Company classifies securities within Level 1 of the valuation hierarchy. Level 1 securities include equity securities in financial institutions and U.S. Treasury bills. If quoted market prices are not available, the Company employs an independent pricing service that utilizes matrix pricing to calculate fair value. Such fair value measurements consider observable data such as dealer quotes, market spreads, cash flows, yield curves, live trading levels, trade execution data, market consensus prepayments speeds, credit information, and respective terms and conditions for debt instruments. The Company employs procedures to monitor pricing services' assumptions and establishes processes to challenge pricing services' valuations that appear unusual or unexpected. Level 2 securities include agency CMOs-GSE, corporate debt, single-issuer trust preferred securities, mortgage-backed securities-GSE, CMBS securities and auction rate preferred securities.
When a market is illiquid or there is a lack of transparency around the inputs to valuation, the respective securities are classified as Level 3 and reliance is placed upon internally developed models, and management judgment and evaluation for valuation. Pooled trust preferred securities are currently classified as Level 3.
Due to the continued inactive market and illiquid nature of pooled trust preferred securities in the entire capital structure, an internal cash flow model is used to value these securities on a quarterly basis. The Company employs an internal CDO model for projection of future cash flows and discounting those cash flows to a net present value. Each underlying issuer in the pool is rated internally using the latest financial data on each institution, and future deferrals, defaults and losses are then estimated on the basis of continued stress in the financial markets. Further, all current and projected deferrals are not assumed to cure, and all current and projected defaults are assumed to have no recovery value. The resulting net cash flows are then discounted at current market levels for similar types of products that are actively trading. To determine potential OTTI due to credit losses, management compares the amortized cost to the present value of expected cash flows adjusted for deferrals and defaults using the discount margin at the time of purchase. Other factors considered include an analysis of excess subordination and temporary interest shortfall coverage. Additional interest deferrals, defaults, or ratings changes could result in future OTTI charges.

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## Investments in Private Equity Funds

The Company generally accounts for its percentage ownership of investments in private equity funds at cost, subject to impairment testing, while certain of the funds are included at fair value based upon the net asset value of the respective fund. At September 30, 2012, investments in private equity funds consisted of $\$ 1.6$ million recorded at fair value and $\$ 10.3$ million recorded at cost. These are private investments that cannot be redeemed since the Company's investment is distributed as the underlying investments are liquidated, which generally takes 10 years. There are currently no plans to sell any of these investments prior to their liquidation. The investments in private equity funds included at fair value are classified within Level 3 of the fair value hierarchy. The investments in private equity funds that are carried at cost are considered to be measured at fair value on a non-recurring basis when there is impairment. The Company has $\$ 1.9$ million in unfunded commitments remaining for its investments in private equity funds at September 30, 2012.
Investments Held in Rabbi Trust
The investments held in a Rabbi Trust primarily include mutual funds that invest in equity and fixed income securities. Shares of mutual funds are valued based on net asset value, which represents quoted market prices for the underlying shares held in the mutual fund. Therefore, investments held in the Rabbi Trust are classified within Level 1 of the fair value hierarchy. The Company has elected to measure the investments in the Rabbi Trust at fair value. The Company consolidates the invested assets of the trust along with the total deferred compensation obligations and includes them in other assets and other liabilities, respectively, including them in the Condensed Consolidated Balance Sheets. Earnings in the Rabbi Trust, including appreciation or depreciation, are reflected as other non-interest income and changes in the corresponding liability are reflected as compensation and benefits in the Condensed Consolidated Statements of Operations. The cost basis of the investments held in the Rabbi Trust is $\$ 5.5$ million at September 30, 2012.

Derivative Instruments
Derivative instruments are internally valued using observable inputs obtained from third parties. The resulting fair values are validated against valuations performed by independent third parties and are classified within Level 2 of the fair value hierarchy. Fed funds futures contracts are valued based on unadjusted quoted prices in active markets and are classified within Level 1 of the fair value hierarchy. In determining if any fair value adjustments related to credit risk are required, the Company evaluates the credit risk of its counterparties by considering factors such as the likelihood of default by the Company and its counterparties, its net exposures, the remaining contractual life, as well as the amount of collateral securing the position. The Company reviews its counterparty exposure on a regular basis, and, when necessary, appropriate business actions are taken to adjust the exposure. When determining fair value, the Company applies the portfolio exception with respect to measuring counterparty credit risk for all of its derivative transactions subject to a master netting arrangement. To date, the Company has not realized any losses due to a counterparty's inability to pay any net uncollateralized position. The change in value of derivative assets and liabilities attributable to credit risk was not significant during the reported periods.

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A summary of fair values for assets and liabilities measured at fair value on a recurring basis is as follows:

|  | At September 30, 2012 |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
|  | Carrying | Quoted Prices in |  | Significant Other Significant |
| Active Markets for Observable |  |  |  |  |$\quad$ Unobservable

Available for sale securities:
U.S. treasury bills

Agency CMOs - GSE
Corporate debt
Pooled trust preferred securities
Single issuer trust preferred securities
Equity securities
Mortgage-backed securities- GSE
CMBS
Total available for sale securities
Derivative instruments:
Interest rate swaps
Mortgage banking derivatives
Investments held in Rabbi Trust
Investments in private equity funds
Total financial assets held at fair value
Financial liabilities held at fair value:
Derivative instruments:
Interest rate swaps
Fed Fund futures contrac
Visa Swap
Total financial liabilities held at fair value

| \$200 | \$ 200 | \$- | \$- |
| :---: | :---: | :---: | :---: |
| 1,474,210 | - | 1,474,210 | - |
| 118,138 | - | 118,138 | - |
| 28,253 | - | - | 28,253 |
| 41,420 | - | 41,420 | - |
| 8,295 | 8,095 | 200 | - |
| 1,069,217 | - | 1,069,217 | - |
| 380,621 | - | 380,621 | - |
| 3,120,354 | 8,295 | 3,083,806 | 28,253 |
| 56,485 | - | 56,485 | - |
| 1,323 | - | 1,323 | - |
| 5,706 | 5,706 | - | - |
| 1,615 | - | - | 1,615 |
| \$3,185,483 | \$ 14,001 | \$3,141,614 | \$29,868 |
| \$63,646 | \$ - | \$ 63,646 | \$- |
| 447 | 447 | - | - |
| 3 | - | 3 | - |
| \$64,096 | \$ 447 | \$ 63,649 | \$- |

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(In thousands)
At December 31, 2011

|  | Quoted Prices in |  | Significant Other Significant |
| :--- | :--- | :--- | :--- |
| Carrying | Active Markets for Observable |  | Unobservable |
| Balance | Identical Assets | Inputs | Inputs |
|  | (Level 1) | (Level 2) | (Level 3) |

Financial assets held at fair value:
Available for sale securities:
U.S. treasury bills

Agency CMOs - GSE
Pooled trust preferred securities
Single issuer trust preferred securities
Equity securities
Mortgage-backed securities- GSE
CMBS
Total available for sale securities
Derivative instruments:
Interest rate swaps
Investments in private equity funds
Total financial assets held at fair value
Financial liabilities held at fair value:
Derivative instruments:
Interest rate swaps
Fed Fund futures contracts
Visa Swap
Total financial liabilities held at fair value

| $\$ 200$ | $\$ 200$ | $\$-$ | $\$-$ |
| :--- | :--- | :--- | :--- |
| $1,940,242$ | - | $1,940,242$ | - |
| 28,998 | - | - | 28,998 |
| 38,214 | - | - | - |
| 9,447 | 8,472 | 527,310 | - |
| 527,310 | - | 330,353 | - |
| 330,353 | - | $2,836,119$ | 29,973 |
| $2,874,764$ | 8,672 | - | - |
| 47,134 | - | - | 2,841 |
| 2,841 | - | $\$ 2,883,253$ | $\$ 32,814$ |
| $\$ 2,924,739$ | $\$ 8,672$ |  |  |
|  |  | $\$ 58,424$ | $\$-$ |
| $\$ 58,424$ | $\$-$ | - | - |
| 1,365 | - | $\$ 59,791$ | $\$-$ |
| 2 | $\$-$ |  |  |

The following table presents the changes in Level 3 assets and liabilities that are measured at fair value on a recurring basis, for the three and nine months ended September 30, 2012 and 2011:

|  | Three months ended September 30 , |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | 2012 |  | 2011 |  | 2012 |  | 2011 |  |
| Level 3, beginning of period (a) | \$30,976 |  | \$50,628 |  | \$32,814 |  | \$61,098 |  |
| Transfers out of Level 3 (b) | - |  | - |  | (975 |  | - |  |
| Change in unrealized loss included in other comprehensive income | 1,587 |  | (13,569 |  | 2,279 |  | (11,492 | ) |
| Unrealized gain (loss) included in net income | (539 | ) | (213 | ) | (1,161 |  | (186 | ) |
| Realized loss on sale of available for sale securities | - |  | - |  | - |  | (3,343 |  |
| Purchases/capital calls | - |  | 179 |  | 126 |  | 411 |  |
| Sales/proceeds | - |  | - |  | - |  | (5,487 | ) |
| Accretion/amortization | 63 |  | 213 |  | 79 |  | 488 |  |
| Calls/paydowns | (2,219 | ) | (2,746 | ) | (3,294 |  | (6,759 | ) |
| Other | - |  | - |  | - |  | (238 | ) |
| Level 3, end of period | \$29,868 |  | \$34,492 |  | \$29,868 |  | \$34,492 |  |

The Company's investments in private equity funds are included in Level 3 and has adjusted prior period balances to conform to the current period's presentation. Management believes that these changes are immaterial to Webster's
(a)financial statements and align reporting of such data more closely with reporting requirements resulting from the adoption of ASU 2011-4 Fair Value Measurement (Topic 820) "Amendments to Achieve Common Fair Value Measurements and Disclosure Requirements in US GAAP and IFRS".
(b) As of January 1, 2012, auction rate preferred securities were transferred from Level 3 to Level 2. These securities are considered to be Level 2 based upon observable market activity at full par value for recent transactions.

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The following table presents information about quantitative inputs and assumptions for items categorized in Level 3 of the fair value hierarchy:

|  | At September 30, 2012 |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| (In thousands) | Fair Value | Valuation | Technique | Unobservable | | Range |
| :--- |
| (Weighted Average) |

Discount rates are derived for each security depending on the original rating or a notched down rating based on management's judgment. The discount represents a market rate used to discount expected cash flows to determine the fair value of the security. Components of the calculated discount rate are published industry credit spreads and 30 year swap rate. When discount rates increase as a result of increase in rate or credit spread, there is a direct inverse correlation with fair value; as discount rates increase, fair value decreases. An increase in credit spreads correlates to an increase in discount rate and therefore a decrease in fair value.
Pooled trust preferred security issuer financials are reviewed on a quarterly basis and an internal credit rating ("shadow rating") is updated for individual issuers in the model. The shadow rating is correlated to a Moody's loss table to determine the loss impact on expected cash flows. There is a direct relationship between shadow rating and fair value; as shadow ratings decline the loss probability increases, expected cash flows decline and therefore fair value decreases. There may be instances when a one notch downgrade in credit ratings may not significantly impact the fair value of securities depending on the amount of collateral in the deal that is already rated " D " for which Webster Bank assumes $100 \%$ loss.
Assets Measured at Fair Value on a Non-Recurring Basis
Certain assets are measured at fair value on a non-recurring basis; that is, the assets are not measured at fair value on an ongoing basis but are subject to fair value adjustments in certain circumstances (for example, when there is evidence of impairment). The following is a description of valuation methodologies used for assets measured on a non-recurring basis.
Impaired Loans
Impaired loans for which repayment of the loan is expected to be provided solely by the value of the underlying collateral are considered collateral dependent and are valued based on the estimated fair value of such collateral using Level 3 inputs based on customized discounting criteria.

## Loans Held for Sale

Loans held for sale are accounted for at the lower of cost or market and are considered to be recognized at fair value when they are recorded at below cost. The fair value of loans held for sale is based on quoted market prices of similar loans sold in conjunction with securitization transactions, adjusted as required for changes in loan characteristics and are classified within Level 3 of the fair value hierarchy.
Other Real Estate Owned (OREO) and Repossessed Assets
OREO and Repossessed Assets are accounted for at the lower of cost or market and are considered to be recognized at fair value when they are recorded at below cost. The fair value of OREO is based on independent appraisals or internal valuation methods, less estimated selling costs. The fair value of repossessed assets is based on available pricing guides, auction results and price opinions, less estimated selling costs. Certain assets require assumptions that are not observable in an active market in the determination of fair value and are classified as Level 3.
Mortgage Servicing Assets
The Company accounts for mortgage servicing assets at cost, subject to impairment testing. When the carrying value exceeds fair value, a valuation allowance is established to reduce the carrying cost to fair value. Fair value is calculated as the present value of estimated future net servicing income and relies on market based assumptions for loan prepayment speeds, servicing costs, discount rates, and other economic factors. As such, mortgage servicing assets are classified within Level 3 of the fair value hierarchy.

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The table below presents the valuation methodology and unobservable inputs for Level 3 assets measured at fair value on a non-recurring basis at September 30, 2012:
(Dollars in thousands)

| Asset | Fair Value | Valuation Methodology | Unobservable Inputs | Range of Inputs |
| :---: | :---: | :---: | :---: | :---: |
| Impaired Loans | \$34,618 | Real Estate Appraisals | Discount for dated appraisal | 0\%-15\% |
|  |  |  | Discount for costs to sell | 3\%-8\% |
|  |  |  | Discount for payment status | 25\%-33\% |
|  |  | Asset Appraisals | Discount to Inventory | 21.4\% |
|  |  |  | Reduction for estimated accounts receivable recovery | 98.8\% |
| Other Real Estate | \$2,622 | Appraisals | Discount for costs to sell | 8\% |
|  |  |  | Discount for appraisal type | 15\%-60\% |
| Mortgage Servicing Rights | \$11,013 | Discounted cash flow | Prepayment speeds | 7.4\%-25\% |
|  |  |  | ds |  |
|  |  |  | Discount Rates | 2.6\%-4.4\% |

Assets and Liabilities Disclosed at Fair Value
The Company is required to disclose estimated fair value of financial instruments, both assets and liabilities, for which it is practicable to estimate fair value and the following is a description of valuation methodologies used for those assets and liabilities.
Cash, Due from Banks, and Interest-bearing Deposits
The carrying amount of cash, due from banks, and interest-bearing deposits is used to approximate fair value, given the short time frame to maturity and as such assets do not present unanticipated credit concerns. Cash, Due from Banks, and Interest-bearing deposits are classified within Level 1 of the fair value hierarchy.
Loans and Lease Receivables
The Company employs an independent third party to provide fair value estimates for loans and leases held for investment. Such estimates are calculated using discounted cash flow analysis, using market interest rates for comparable loans. The associated cash flows are adjusted for credit and other potential losses. Fair value for impaired loans is estimated using the net present value of the expected cash flows or the fair value of the underlying collateral if repayment is collateral dependent. Loans and lease receivables are classified within Level 3 of the fair value hierarchy.
Deposit Liabilities
The fair value of demand deposits, savings accounts, and certain money market deposits is the amount payable on demand at the reporting date. The fair value of fixed-maturity certificates of deposit is estimated using the rates currently offered for deposits of similar remaining maturities. Deposit liabilities are classified within Level 2 of the fair value hierarchy.
Securities Sold Under Agreements to Repurchase and Other Short Term Borrowings
Carrying value is an estimate of fair value for those securities sold under agreements to repurchase and other short term borrowings that mature within 90 days. The fair values of all other short term borrowings are estimated using discounted cash flow analyses based on current market rates adjusted, as appropriate, for associated credit and option risks. Securities sold under agreements to repurchase and other short term borrowings are classified within Level 2 of the fair value hierarchy.
Federal Home Loan Bank Advances and Other Long Term Debt
The fair value of long term debt is estimated using a discounted cash flow technique. Discount rates are matched with the time period of the expected cash flow and are adjusted, as appropriate, to reflect credit and option risk. Long term debt and Federal Home Loan Bank advances are classified within Level 2 of the fair value hierarchy.

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A summary of estimated fair values of significant financial instruments consisted of the following:
At September 30, 2012

| (In thousands) | At September 30, 2012 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Carrying Balance | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other <br> Observable <br> Inputs <br> (Level 2) | Significant <br> Unobservable <br> Inputs <br> (Level 3) |
| Assets |  |  |  |  |
| Securities available for sale | \$3,120,354 | \$8,295 | \$3,083,806 | \$28,253 |
| Securities held-to-maturity | 3,142,160 | - | 3,321,317 | - |
| Loans held for sale | 91,207 | - | - | 91,207 |
| Loans, net | 11,727,652 | - | - | 11,626,902 |
| Mortgage servicing assets (a) | 12,407 | - | - | 12,811 |
| Investments in private equity funds | 1,615 | - | - | 1,615 |
| Derivative instruments | 56,485 | - | 56,485 | - |
| Investments held in Rabbi Trust | 5,706 | 5,706 | - | - |
| Liabilities |  |  |  |  |
| Deposits other than time deposits | \$11,786,738 | \$- | \$ 11,786,738 | \$- |
| Time deposits | 2,626,699 | - | 2,670,366 | - |
| Securities sold under agreements to repurchase and other short-term borrowings | 1,310,015 | - | 1,373,475 | - |
| Federal Home Loan Bank advances (b) | 1,452,660 | - | 1,478,212 | - |
| Long-term debt (c) | 335,678 | - | 296,667 | - |
| Derivative instruments | 64,096 | 447 | 63,649 | - |

At December 31, 2011
(In thousands)

Assets

| Securities available for sale | $\$ 2,874,764$ | $\$ 8,672$ | $\$ 2,836,119$ | $\$ 29,973$ |
| :--- | :--- | :--- | :--- | :--- |
| Securities held-to-maturity | $2,973,727$ | - | $3,130,546$ | - |
| Loans held for sale | 57,391 | - | - | 57,391 |
| Loans, net | $10,991,917$ | - | - | $11,097,390$ |
| Mortgage servicing assets (a) | 7,831 | - | - | 9,968 |
| Investments in private equity funds | 12,343 | - | - | 12,343 |
| Derivative instruments | 47,134 | - | 47,134 | - |
| Liabilities <br> Deposits other than time deposits <br> Time deposits | $\$ 10,821,390$ | $\$-$ | $\$ 10,619,712$ | $\$-$ |
| Securities sold under agreements to repurchase | $2,834,635$ | - | $2,883,006$ | - |
| and other short-term borrowings | $1,164,706$ | - | $1,212,228$ | - |
| Federal Home Loan Bank advances (b) | $1,252,609$ | - | $1,283,871$ | - |
| Long-term debt (c) | 552,589 | - | 505,635 | - |
| Derivative instruments | 59,791 | - | 59,791 | - |

(a)

The carrying amount of mortgage servicing assets is net of $\$ 1.6$ million and $\$ 0.9$ million reserves at September 30, 2012 and December 31, 2011, respectively. The estimated fair value does not include such adjustments. The carrying amount of FHLB advances is net of $\$ 0.1$ million and $\$ 0.8$ million in hedge accounting adjustments (b) and discounts at September 30, 2012 and December 31, 2011, respectively. The estimated fair value does not include such adjustments.
The carrying amount of Long-term debt is net of $\$ 5.8$ million and $\$ 11.7$ million in hedge accounting adjustments (c) and discounts at September 30, 2012 and December 31, 2011, respectively. The estimated fair value does not include such adjustments.

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Fair value estimates are made at a specific point in time, based on relevant market information and information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time the entire holdings or any part of a particular financial instrument. Because no active market exists for a significant portion of Webster's financial instruments, fair value estimates are based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments, and other factors. These factors are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

NOTE 14: Pension and Other Postretirement Benefits
The following table provides the components of net periodic benefit cost (income) for the three and nine months ended September 30, as indicated:


|  | Nine months ended September 30, |  |  |  | Other Benefits |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Webs | sion | Webs |  |  |  |  |
| (In thousands) | 2012 | 2011 | 2012 |  | 2012 |  |  |

Net Periodic Benefit Cost Recognized in
Net Income:

| Service cost | $\$ 22$ | $\$ 131$ | $\$-$ | $\$-$ | $\$-$ | $\$-$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Interest cost | 5,480 | 5,597 | 237 | 262 | 132 | 162 |
| Expected return on plan assets | $(7,551$ | $)(7,913$ | - | - | - | - |
| Amortization of prior service cost | - | - | - | - | 54 | 54 |
| Amortization of net loss | 4,577 | 2,006 | 53 | - | 77 | 49 |
| Net periodic benefit cost (income) | $\$ 2,528$ | $\$(179$ | $) \$ 290$ | $\$ 262$ | $\$ 263$ | $\$ 265$ |

recognized in net income
The Webster Bank Pension Plan and the supplemental pension plans were frozen effective December 31, 2007. No additional benefits have been accrued since that time. Additional contributions to the Webster Bank Pension Plan will be made as deemed appropriate by management in conjunction with information provided by the Plan's actuaries. The Bank is also a sponsor of a multiple-employer plan, EIN/Pension Plan Number 13-5645888/333, (the "Fund") administered by Pentegra for the benefit of former employees of a bank acquired by Webster. The Fund does not segregate the assets or liabilities of its participating employers in the ongoing administration of this plan. All benefit accruals were frozen as of September 1, 2004.
According to the Fund's administrators, as of July 1, 2012, the date of the latest actuarial valuation, Webster's portion of the plan was underfunded by $\$ 1.0$ million. Webster made $\$ 0.4$ million and $\$ 1.2$ million in contributions into the Fund for the three and nine months ended September 30, 2012.
Webster's portion of the plan was underfunded by $\$ 5.9$ million as of July 1, 2011. The decrease in the underfunded liability is due to the adoption of the Moving Ahead for Progress in the 21 Century Act ("MAP-21") which was
enacted on July 6, 2012. MAP-21 provides for higher interest rates for 2012 and the following two or three years for calculating the Fund's liability.

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NOTE 15: Stock-Based Compensation Plans
Webster has established stock-based compensation plans that cover certain employees and directors, as the Company believes that such awards better align the interests of its employees with those of its shareholders. Shares for awards of restricted stock or the exercise of stock options are expected to come from the Company's treasury shares or authorized and unissued shares. The cost of the stock-based compensation plans is recognized based upon the grant-date fair value, on a straight-line basis over the requisite service period of such awards, net of estimated forfeitures, as a component of compensation and benefits reflected in non-interest expense. Stock-based compensation expense was $\$ 2.6$ million and $\$ 1.5$ million for the three months ended September 30, 2012 and 2011, respectively, consisting of (1) stock options expense of $\$ 737$ thousand and $\$ 221$ thousand, respectively, and (2) restricted stock expense of $\$ 1.8$ million and $\$ 1.3$ million, respectively. Stock-based compensation expense was $\$ 6.7$ million and $\$ 4.6$ million for the nine months ended September 30, 2012 and 2011, respectively, consisting of (1) stock options expense of $\$ 1.8$ million and $\$ 602$ thousand and (2) restricted stock expense of $\$ 4.9$ million and $\$ 4.0$ million, respectively. Stock Options
The following table provides a summary of stock option activity under the plans for the three and nine months ended September 30, 2012:

|  | Three months ended September 30, Nine months ended September 30, |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
|  | 2012 |  | 2012 |  |
|  | Number of | Weighted-Average Number of | Weighted-Average |  |
|  | Shares | Exercise Price | Shares | Exercise Price |
| Options outstanding, at beginning of period | $2,820,285$ | $\$ 29.27$ | $2,513,327$ | $\$ 30.03$ |
| Options granted | - | - | 398,616 | 23.81 |
| Options exercised | 29,833 | 12.85 | 62,707 | 12.85 |
| Options forfeited or expired | 45,301 | 27.52 | 104,085 | 31.32 |
| Options outstanding, at end of period | $2,745,151$ | $\$ 29.47$ | $2,745,151$ | $\$ 29.47$ |
| Options exercisable, at end of period | $2,168,744$ | $\$ 31.86$ | $2,168,744$ | $\$ 31.86$ |
| Options expected to vest, at end of period | 530,693 | $\$ 20.25$ | 530,693 | $\$ 20.25$ |
| At September 30, 2012, total options outstanding included 2,481,816 non-qualified and 263,335 incentive stock |  |  |  |  |
| options. As of September 30, 2012, there was $\$ 3.0$ million of unrecognized compensation cost related to non-vested |  |  |  |  |
| options expected to be recognized over a remaining weighted-average vesting period of 2.0 years. |  |  |  |  |
| The fair value of each option award is estimated on the date of grant using the Black-Scholes Option-Pricing Model |  |  |  |  |
| with the following weighted-average assumptions: |  |  |  |  |


|  | 2012 |  | 2011 |  |
| :--- | :--- | :--- | :--- | :--- |
| Weighted-average assumptions: |  |  |  |  |
| Expected term (years) | 6.6 | 6.5 | $\%$ |  |
| Expected dividend yield | 1.00 | $\%$ | 1.00 | $\%$ |
| Expected forfeiture rate | 9.00 | $\%$ | 9.00 | $\%$ |
| Expected volatility | 61.03 | $\%$ | 57.41 | $\%$ |
| Risk-free interest rate | 1.30 | $\%$ | 2.68 | $\%$ |
| Fair value of option at grant date | $\$ 11.71$ |  | $\$ 12.74$ |  |

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## Restricted Stock

The following tables summarize restricted share activity, under the plans, for the three and nine months ended September 30, 2012:

Restricted shares, at beginning of period Granted
Vested

Three months ended September 30, 2012

|  | Time - Based |  | Performance - Based |  |
| :--- | :--- | :--- | :--- | :--- |
|  | Number of | Weighted-average <br> Grant Date |  | Number of | | Weighted-average |
| :--- |
|  |
|  |
| Shares |

