KANSAS CITY SOUTHERN

Form 10-Q October 21, 2011 Table of Contents

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT

^y OF 1934

For the quarterly period ended September 30, 2011

or

... TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number 1-4717

KANSAS CITY SOUTHERN

(Exact name of registrant as specified in its charter)

Delaware 44-0663509
(State or other jurisdiction of incorporation or organization) Identification No.)

427 West 12th Street,

Kansas City, Missouri 64105

(Address of principal executive offices) (Zip Code)

816.983.1303

(Registrant's telephone number, including area code)

No Change

(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ý No "Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ý No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer ý Accelerated filer "Non-accelerated filer "Smaller reporting company" (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No \acute{v}

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class Outstanding at October 13, 2011

Common Stock, \$0.01 per share par value 109,843,741 Shares

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Kansas City Southern Form 10-Q September 30, 2011 PART I — FINANCIAL INFORMATION

Item 1. Financial Statements Introductory Comments

The unaudited Consolidated Financial Statements included herein have been prepared by Kansas City Southern pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC"). As used herein, "KCS" or the "Company" may refer to Kansas City Southern or, as the context requires, to one or more subsidiaries of Kansas City Southern. Certain information and footnote disclosures normally included in financial statements prepared in accordance with U.S. generally accepted accounting principles ("U.S. GAAP") have been condensed or omitted pursuant to such rules and regulations. The Company believes that the disclosures are adequate to enable a reasonable understanding of the information presented. The Consolidated Financial Statements and Management's Discussion and Analysis of Financial Condition and Results of Operations included in this Form 10-Q should be read in conjunction with the consolidated financial statements and the related notes, as well as Management's Discussion and Analysis of Financial Condition and Results of Operations, included in the Company's Annual Report on Form 10-K for the year ended December 31, 2010. Results for the three and nine months ended September 30, 2011 are not necessarily indicative of the results expected for the full year ending December 31, 2011.

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Kansas City Southern Consolidated Statements of Income

| | Three Months Ended September 30, September 30, | | | |
|--|---|---------|-----------|-----------|
| | 2011 | 2010 | 2011 | 2010 |
| | (In millions, except share and per share amounts) | | | |
| | (Unaudited) | | | |
| Revenues | \$544.5 | \$438.3 | \$1,568.0 | \$1,336.2 |
| Operating expenses: | | | | |
| Compensation and benefits | 109.3 | 87.3 | 314.1 | 271.7 |
| Purchased services | 50.6 | 48.0 | 153.5 | 140.9 |
| Fuel | 86.5 | 61.8 | 258.0 | 191.7 |
| Equipment costs | 41.4 | 37.5 | 125.5 | 117.5 |
| Depreciation and amortization | 47.9 | 46.1 | 139.1 | 138.8 |
| Gain on insurance recoveries related to hurricane damage | (25.6 |) — | (25.6) | · — |
| Materials and other | 52.6 | 41.6 | 142.2 | 124.2 |
| Total operating expenses | 362.7 | 322.3 | 1,106.8 | 984.8 |
| Operating income | 181.8 | 116.0 | 461.2 | 351.4 |
| Equity in net earnings of unconsolidated affiliates | 4.7 | 5.2 | 13.6 | 16.2 |
| Interest expense | (32.2 |) (36.2 |) (97.7 | (122.5) |
| Debt retirement costs | (3.9 |) (1.9 |) (14.2 | (49.3) |
| Foreign exchange gain (loss) | (7.2 |) 2.0 | (6.9 | 3.2 |
| Other income, net | 0.6 | 2.4 | 2.3 | 3.9 |
| Income before income taxes | 143.8 | 87.5 | 358.3 | 202.9 |
| Income tax expense | 43.7 | 34.7 | 122.4 | 78.5 |
| Net income | 100.1 | 52.8 | 235.9 | 124.4 |
| Less: Net income (loss) attributable to noncontrolling interest | 0.3 | (0.1 |) 1.3 | (1.2) |
| Net income attributable to Kansas City Southern and subsidiaries | 99.8 | 52.9 | 234.6 | 125.6 |
| Preferred stock dividends | | 2.7 | 1.5 | 8.2 |
| Net income available to common stockholders | \$99.8 | \$50.2 | \$233.1 | \$117.4 |
| | • | • | · | |
| Earnings per share: | | | | |
| Basic earnings per share | \$0.91 | \$0.49 | \$2.16 | \$1.18 |
| Diluted earnings per share | \$0.91 | \$0.48 | \$2.13 | \$1.17 |
| Average shares outstanding (in thousands): | | | | |
| Basic | 109,515 | 102,082 | 107,752 | |