Blue Bird Corp Form DEF 14A January 28, 2019 UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### **SCHEDULE 14A**

Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934 (Amendment No. )

Filed by the Registrant b

Filed by a Party other than the Registrant o

Check the appropriate box:

- o Preliminary Proxy Statement
- o Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))
- **b** Definitive Proxy Statement
- o Definitive Additional Materials
- o Soliciting Material Pursuant to §240.14a-12

Blue Bird Corporation

(Name of registrant as specified in its charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

- b No fee required.
- o Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.
- 1) Title of each class of securities to which transaction applies:
- 2) Aggregate number of securities to which transaction applies:
- 3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):
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- oFee paid previously with preliminary materials.

Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for owhich the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

1) Amount Previously Paid:
2) Form, Schedule or Registration Statement No.:
3) Filing Party:
4) Date Filed:

February 1, 2019

Dear Fellow Shareholder:

You are cordially invited to join Blue Bird Corporation's Board of Directors and senior leadership at the 2019 Annual Meeting of Stockholders, which will be held at 9:00 a.m. local time on Tuesday, March 5, 2019, at the Macon Marriott City Center, 240 Coliseum Drive, Macon, GA 31217.

The accompanying Notice of the Annual Meeting and Proxy Statement provide important information about the meeting and will serve as your guide to the business to be conducted at the meeting. The Company's 2018 Annual Report to Shareholders is also enclosed.

We hope that you will be able to attend the meeting. Your vote is very important to us. We urge you to read the accompanying materials regarding the matters to be voted on at the meeting and to submit your voting instructions by proxy.

You may submit your proxy either by returning the enclosed proxy card or voting instruction form, or by submitting your proxy over the telephone or the Internet. If you submit your proxy before the meeting but later decide to attend the meeting in person, you may still vote in person at the meeting.

Thank you for your continued support.

Sincerely,

/s/ Phil Horlock
Phil Horlock
Chief Executive Officer and Director
Blue Bird Corporation

# NOTICE OF 2019 ANNUAL MEETING OF STOCKHOLDERS TO BE HELD ON MARCH 5, 2019

NOTICE IS HEREBY GIVEN that the 2019 Annual Meeting of Stockholders (the "Annual Meeting") of Blue Bird Corporation (the "Company") will be held on Tuesday, March 5, 2019 at the hour of 9:00 a.m. (local time) at the Macon Marriott City Center, 240 Coliseum Drive, Macon, Georgia 31217, for the following purposes:

1. TO ELECT two (2) Class II members of the Board of Directors named in the Proxy Statement for a term of three (3) years, and until their successors are elected and qualified; and

To transact such other business that may properly come before the meeting.

Holders of record of the Company's common stock, \$0.0001 par value (the "Common Stock") at the close of business on January 17, 2019 (the "Record Date") will be entitled to notice of and to vote at the meeting and any postponements or adjournments thereof. To attend the annual meeting you must have valid proof of identification and other proof of beneficial ownership of the Company's Common Stock (such as a brokerage statement reflecting your stock ownership) as of the Record Date.

You may vote by mail, telephone or the Internet to the extent described in the Company's Proxy Statement. Audited financial statements as of and for the year ended September 29, 2018 and the related Management's Discussion and Analysis of Financial Condition and Results of Operations are included in our Annual Report on Form 10-K, such portions of which are also contained in the Annual Report to Stockholders included with this Notice and Proxy Statement.

Whether or not you expect to be present, please mark, sign, date, and return the enclosed proxy promptly in the envelope provided, or vote via telephone or the Internet. Giving the proxy will not affect your right to vote in person if you attend the meeting.

DATED at Macon, Georgia the 1st day of February, 2019.

#### BY ORDER OF THE BOARD OF DIRECTORS

/s/ Phil Horlock
Phil Horlock
Chief Executive Officer and Director
Blue Bird Corporation

Important Notice Regarding the Availability of Proxy Materials for the Stockholders Meeting to be held on March 5, 2019: This Proxy Statement is available free of charge on the Internet at: https://www.cstproxy.com/blue-bird/2019.

# BLUE BIRD CORPORATION PROXY STATEMENT

Unless otherwise indicated, or the context otherwise requires, "Company", "Blue Bird", "we", "our" or "us" refers to Blue Bird Corporation and its direct and indirect subsidiaries. The Company's principal executive offices are located at 3920 Arkwright Road, Suite 200, Macon, Georgia 31210.

This proxy statement (this "Proxy Statement") is furnished in connection with the solicitation of proxies by Blue Bird's Board of Directors (the "Board") on behalf of the Company, for use at the 2019 Annual Meeting of Stockholders (the "Annual Meeting") of the Company's common stock, \$0.0001 par value (the "Common Stock") to be held on Tuesday, March 5, 2019 at the hour of 9:00 a.m. (local time), at the Macon Marriott City Center, 240 Coliseum Drive, Macon, GA 31217, and at all postponements or adjournments thereof, for the purposes set forth in the accompanying notice of the Annual Meeting (tahe "Notice of Meeting").

In accordance with the rules of the Securities and Exchange Commission (the "SEC"), we mailed the Notice of Meeting and this accompanying Proxy Statement on or about February 1, 2019 to our stockholders of record (the "Stockholders") as of the close of business on January 17, 2019 (the "Record Date"). We also provided access to our proxy materials over the Internet beginning on that date. If you would like to receive an additional printed copy of our proxy materials, you should follow the instructions for requesting such materials included in this Proxy Statement.

RECORD DATE; PROXIES; VOTING

Who Can Vote: Votes Per Share

The Board has set January 17, 2019 as the Record Date for determining voter eligibility. At the Meeting, each Stockholder of record of Common Stock at the close of business on the Record Date will be entitled to vote on all matters proposed to come before the Annual Meeting. Each such Stockholder of record will be entitled to one (1) vote per share of Common Stock on each matter submitted to a vote of the Stockholders, as long as those shares are represented at the Meeting, either in person or by proxy. As of the Record Date, there were 26,387,360 shares of Common Stock outstanding.

How to Vote; Submitting Your Proxy; Revoking Your Proxy

You may vote your shares either by voting in person at the Annual Meeting, by submitting a completed form of proxy in the manner described in this Proxy Statement, or by telephone or via the Internet. By submitting your form of proxy, you are legally authorizing another person to vote your shares. The persons specified on the enclosed form of proxy are officers of the Company.

If you plan to attend the meeting and vote in person, we will provide a ballot to you when you arrive; however, if your shares are not registered in your name but in the "street name" of a bank, broker or other holder of record (a "nominee"), then your name will not appear in Blue Bird's record of stockholders, and you are considered a "Beneficial Holder". Those shares are held in your nominee's name, on your behalf, and your nominee will be entitled to vote your shares. If you are a Beneficial Holder, please refer to the information from your bank, broker or other nominee on how to submit voting instructions, which includes the deadlines for submission of voting instructions. Beneficial Holders may vote shares held in street name at the Annual Meeting only if they obtain a signed proxy from the record holder (bank, broker or other nominee) giving the Beneficial Holder the right to vote the shares.

Your proxy is revocable. A Beneficial Holder that has given instructions to its nominee with respect to the voting of its Common Stock may instruct the nominee to thereafter revoke the relevant proxy in accordance with the instructions provided to the Beneficial Holder by its bank, broker or other nominee. A registered Stockholder that has

submitted a form of proxy may revoke the proxy: (i) by completing, signing and submitting a form of proxy bearing a later date; (ii) by notifying Mr. Paul Yousif, the Company's Secretary, by telephone at (478) 822-2801, by email at paul.yousif@blue-bird.com, or in writing to Mr. Paul Yousif, Secretary, c/o Blue Bird Corporation, 3920 Arkwright Road, Suite 200, Macon, Georgia 31210, before the Annual Meeting that you have revoked your proxy, or (iii) you may attend the Annual Meeting, revoke your proxy and vote in person. Attendance at the Annual Meeting will not itself be deemed to revoke your proxy unless you give notice at the meeting that you intend to revoke your proxy and vote in person as described above.

Even if you plan to attend the Annual Meeting, we encourage you to vote in advance so that your vote will be counted if you later decide not to attend the Annual Meeting. Voting your proxy by the Internet, telephone or mail will not limit your right to vote at the Annual Meeting if you later decide to attend in person, subject to compliance with the foregoing requirements.

How Your Proxy Will be Voted; Discretionary Authority of Proxies

The persons named in the accompanying form of proxy will vote the shares of Common Stock in respect of which they are appointed in accordance with the instructions of the Stockholder as indicated in the form of proxy. In the absence of such specification, such Common Stock will be voted at the Annual Meeting as follows:

FOR the election of each of the director nominees as directors of the Company for a term of three (3) years, and until their successors are elected and qualified.

The persons named in the accompanying form of proxy are conferred with discretionary authority to vote the shares of Common Stock in respect of which they are appointed on any amendments to or variations of matters identified in the Notice of Meeting and Proxy Statement and on any other matters that are properly brought up at the Annual Meeting. In addition, a Stockholder will confer discretionary authority to the proxy holder in respect of one or more of the items of business identified on the proxy form if the Stockholder properly completes and delivers the proxy but leaves blank the voting selection for that item on the form. In the event that amendments or variations to matters identified in the Notice of Meeting and Proxy Statement, or other matters are properly brought up at the Annual Meeting, it is the intention of the persons designated in the enclosed proxy card to vote in accordance with their discretion and judgment on such matter or business. At the time of printing the Proxy Statement, the members of the Board knew of no such amendments, variations or other matters.

Quorum; Votes Necessary to Approve the Proposal

Pursuant to the Company's Certificate of Incorporation, a quorum for the transaction of business at the Annual Meeting is established if holders of a majority in voting power of the Company's Common Stock issued and outstanding and entitled to vote at the Annual Meeting, are present in person or represented by proxy. For purposes of determining a quorum in accordance with Delaware law, abstentions and broker "non-votes" present in person or by proxy are counted as represented. However, abstentions and broker "non-votes" will not be counted as votes cast and will not affect the voting results for the election of directors. A broker "non-vote" occurs when a nominee (such as a broker) holding shares for a Beneficial Holder abstains from voting on a particular proposal because the nominee does not have discretionary voting power for that proposal and has not received instructions from the Beneficial Holder on how to vote those shares. Under current NASDAQ Global Market ("Nasdaq") rules, your broker will not have discretion to vote your uninstructed shares with respect to the election of directors.

The proposal being considered and voted on at the Annual Meeting is subject to the following standard for approval:

Proposal 1 - To elect directors, a plurality of the votes cast is required.

Electronic Availability

In compliance with the proxy rules promulgated by the SEC, our Proxy Statement and 2018 Annual Report to Shareholders are available over the Internet at https://www.cstproxy.com/blue-bird/2019, a website established specifically for access to such materials. Such materials are also available on the Company's website at www.blue-bird.com.

Cost of Solicitation of Proxies; Tabulation of Votes

The Company will bear the cost of soliciting proxies on behalf of the Company. Our directors, officers and employees may also solicit proxies in person or by telephone, electronic transmission and facsimile transmission. We will not be specially compensating our directors, officers and employees for those services, but they may be reimbursed for their out-of-pocket expenses incurred in connection with the solicitation. We will also reimburse brokers, fiduciaries and custodians for their costs in forwarding proxy materials to Beneficial Holders of our Common Stock.

#### SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The following table sets forth information known to us regarding beneficial ownership of shares of our Company's Common Stock on January 3, 2019 by:

each person who is known by us to be the beneficial owner of more than five percent (5%) of the outstanding shares of the Common Stock;

each of our executive officers, directors and director nominees; and

all executive officers and directors of our Company as a group.

Beneficial ownership is determined according to the rules of the SEC, which generally provide that a person has beneficial ownership of a security if he, she or it possesses sole or shared voting or investment power over that security, or has the right to acquire beneficial ownership of the security within sixty (60) days, including options, rights, warrants or convertible securities that are currently exercisable or exercisable within sixty (60) days. As of January 3, 2019, there were 26,351,588 shares of Common Stock issued and outstanding.

Unless otherwise indicated, we believe that all persons named in the table below have sole voting and investment power with respect to all shares of Common Stock beneficially owned by them.

Name of Beneficial Owner	Amount of Shares of Common Stock	of
5% or Greater Stockholders		
ASP BB Holdings LLC (1)	11,030,150	)41.9
Osterweis Capital Management, LLC (2)	2,248,501	8.5
SEB Investment Management AB (3)	1,602,090	6.1
T. Rowe Price Group (4)	1,495,352	5.7
Directors, Nominees and Executive Officers		
Phil Horlock (5)	503,216	1.9
Phil Tighe (6)	77,398 *	
Mark Terry (7)	21,750	*
Thomas A. Roberts (8)	32,901	*
Paul Yousif (9)	20,413	*
Gurminder S. Bedi	13,772	*
Chan W. Galbato	19,282	*
Douglas Grimm	5,053	*
Daniel J. Hennessy	5,053	*
Kevin S. Penn		_
Connor Wentzell		_
Alan H. Schumacher	13,772	*
Kathleen M. Shaw, Ph.D.	_	
All directors and executive officers as a group (10) (12 persons)	712,610	2.7

<sup>\*</sup> Less than one percent.

Based upon a Schedule 13D/A filed by the reporting person in October 2018. The address of ASP BB Holdings is (1) c/o American Securities LLC, 299 Park Avenue, 34th Floor, New York, New York 10171.

Osterweis Capital Management, LLC ("Osterweis") previously owned 400,000 shares of our Series A Convertible

- (2) Preferred Stock, all of which has been converted to our common stock. The address of Osterweis is One Maritime Plaza, Suite 800, San Francisco, CA 94111.
- (3) Based upon a Schedule 13F filed by the reporting person in November 2018. The address of SEB Investment Management AB is c/o Skandinaviska Enskilda Banken AB, Kungstradgardsgatan 8, Stockholm V7 106 40.
- (4) Based upon a Schedule 13G filed by the reporting person in February 2018. The address of T. Rowe Price Group, Inc. is 100 East Pratt Street, Baltimore, Maryland 21202.
- (5) Includes 284,383 shares subject to presently exercisable stock options.
- (6) Includes 10,940 shares subject to presently exercisable stock options.
- (7) Includes 14,053 shares subject to presently exercisable stock options.
- (8) Includes 8,637 shares subject to presently exercisable stock options.
- (9) Includes 6,090 shares subject to presently exercisable stock options.
- (10) Includes 324,103 shares subject to presently exercisable stock options.

#### PROPOSAL 1 - ELECTION OF DIRECTORS

The Company's Board is presently comprised of eight (8) members, and is classified into three separate classes of directors. One class of directors is normally elected at each annual meeting of stockholders for a term of three (3) years. At the 2019 Annual Meeting, Stockholders will elect two (2) members to the Board, each of whom will serve as Class II directors, to hold office until the 2022 Annual Meeting of Stockholders. The Board has nominated Chan W. Galbato and Kathleen M. Shaw, Ph.D. for election as Class II directors for terms of office of three (3) years, and until their successors are elected and qualified. Mr. Hennessy will step down from our Board upon expiration of his term at the 2019 Annual Meeting.

The terms of the Class I directors, including Gurminder S. Bedi, Kevin Penn and Alan H. Schumacher, will expire at the Annual Meeting of Stockholders in 2021. The terms of the Class III directors, including Douglas Grimm, Phil Horlock and Connor Wentzell, will expire at the Annual Meeting of Stockholders in 2020.

It is the intention of the proxy agents named in the proxy, unless otherwise directed, to vote such proxies for the election of the Class II nominees. Should any of such nominees be unable to accept the office of director, an eventuality which is not anticipated, proxies may be voted with discretionary authority for a substitute nominee or nominees designated by the Board.

The Board unanimously recommends a vote "FOR" the election of Chan W. Galbato and Kathleen M. Shaw, Ph.D. INFORMATION CONCERNING MANAGEMENT

**Directors and Executive Officers** 

Our current directors, nominees for directors and executive officers are set forth below.

Name	Age*Positio
Name	Age* Position

Philip Horlock 62 President and Chief Executive Officer; Director

Phillip Tighe 65 Chief Financial Officer
Mark Terry 60 Chief Commercial Officer
Thomas Roberts 67 Chief Administrative Officer

Paul Yousif 44 General Counsel and Corporate Treasurer; Corporate Secretary

Gurminder S. Bedi 71 Director Chan W. Galbato 56 Director Douglas Grimm 56 Director

Daniel J. Hennessy
Kevin Penn

61 Director, Vice Chairman

57 Director, Chairman

Alan H. Schumacher 72 Director Connor Wentzell 28 Director

Kathleen M. Shaw, Ph.D. 57 Nominee for Director

\*As of January 15, 2019.

Class I Directors

Gurminder S. Bedi has been a Class I director of the Company since February 23, 2015, and is a private investor. He served as Vice President of Ford Motor Company from October 1998 until his retirement after a 30 year career in December 2001. From 1998 until his retirement, Mr. Bedi was the Vice President of North America Truck, responsible for vehicle development and business and technical strategies. At Ford, his positions included President of Ford Argentina and Brazil, head of North American Quality and a variety of other senior management positions in

product development, manufacturing and strategy. Mr. Bedi was, until December 2014, Chairman of Compuware Corporation (NASDAQ: CPWR) and served on its audit and governance committees. Mr. Bedi is a director of KEMET Corporation (NYSE: KEM), serving on its governance and compensation committees, and previously served as a director of Actuant Corporation (NYSE: ATU), serving on its governance and compensation committees. A graduate of George Washington University with a B.S. degree in Mechanical Engineering, Mr. Bedi also earned an M.B.A. with a concentration in Finance from the University of Detroit. Mr. Bedi has been selected to serve on our board of directors because of his experience and education in finance. Moreover, with his strong background in the automotive, truck and bus sector, Mr. Bedi provides our Company and the board of directors with in-depth knowledge of the industry.

Kevin Penn has been a Class I director of the Company since June 3, 2016, and has served as a Managing Director of American Securities LLC since 2009. Mr. Penn is currently Chairman of the Board of Blue Bird Corporation and Learning Care Group, as well as a director of Frontier Spinning Mills and Ulterra Drilling Technologies. Mr. Penn is also a director of Unified Logistics, an investment of ACI Capital Co., LLC. Prior to joining American Securities, Mr. Penn founded and headed ACI Capital Co., LLC (in 1995). Previously, Mr. Penn was Executive Vice President and Chief Investment Officer for a family investment company, First Spring Corporation, where he managed private equity, direct investment, and public investment portfolios. Earlier in his career, Mr. Penn was a Principal with the private equity firm Adler & Shaykin, and was a founding member of the Leveraged Buyout Group at Morgan Stanley & Co. Mr. Penn holds a B.S. degree in Economics from the University of Pennsylvania's Wharton School of Business and an M.B.A. degree from Harvard Business School with high distinction. Mr. Penn has been selected to serve on our board of directors based on his knowledge of School Bus Holdings and his experience as a board member of, and executive with, private equity firms that invest in other manufacturing companies.

Alan H. Schumacher has been a Class I director of the Company since February 23, 2015, and was a member of the Federal Accounting Standards Advisory Board from 2002 through June 2012. Mr. Schumacher has 23 years of experience working in various positions at American National Can Corporation and American National Can Group, where from 1997 until his retirement in 2000, he served as Executive Vice President and Chief Financial Officer and from 1988 through 1996, he served as Vice President, Controller and Chief Accounting Officer. Mr. Schumacher has served as a director of School Bus Holdings since 2008. He is also a director of BlueLinx Holdings, Inc., Albertsons Companies Inc., Evertec Inc. and Warrior MetCoal. Mr. Schumacher was a director of Anchor Glass Container Inc. from 2003 to 2006, of Equable Ascent Financial, LLC from December 2009 through February 2012, of Quality Distribution Inc. from 2004 to August 2015, and of Noranda Aluminum Holding Corporation from 2008 to November 2016. Mr. Schumacher has been selected to serve on our board of directors based on his financial and accounting expertise (including his qualification as a financial expert), experience in the oversight of financial reporting and internal controls, experience as an officer and director of public companies and his knowledge of School Bus Holdings.

#### Class II Directors

Chan W. Galbato has been a Class II director of the Company since February 24, 2015, and has been the Chief Executive Officer of Cerberus Operations & Advisory Company, LLC ("COAC") since March 2012. He joined COAC as a Senior Operating Executive in 2009. Prior to joining COAC, Mr. Galbato was President and CEO of the Controls Group of businesses for Invensys plc, a global technology company. Prior to his position with Invensys, he served as President of Services and of the commercial distribution arm of companies for The Home Depot; President and Chief Executive Officer of Armstrong Floor Products, a division of Armstrong World Industries; Chief Executive Officer of Choice Parts, a joint venture start-up; and President and Chief Executive Officer of Coregis Insurance Company, a GE Capital company. He spent 14 years with General Electric Company, holding several operating and finance leadership positions within their various industrial divisions (including Transportation Locomotive Systems, Aircraft Engines, Medical Systems and Appliances). Mr. Galbato serves as Chairman of the Board of Avon Products, Inc. and as a director of DynCorp International, Electrical Components International, Inc., FirstKey Homes LLC, New Avon, LLC, Staples Solutions B.V. and Steward Health Care, LLC. In addition, Mr. Galbato served as Chairman of the Board of School Bus Holdings from 2009 to June 2016. Mr. Galbato also served as a director of the publicly traded Brady Corporation for seven years, including as Lead Director, and as Chairman of Guilford Mills, Inc., Chairman of North American Bus Industries, Inc., Chairman of YP Holdings, LLC, and director of Tower International. Mr. Galbato

holds an M.B.A. degree from the University of Chicago and a B.A. degree in Economics from the State University of

New York. Mr. Galbato has been selected to serve on our board of directors based on his knowledge of School Bus Holdings and his operational experience with large companies.

Kathleen M. Shaw, Ph.D. has served as Executive Director of Research for Action since 2009, which is an independent educational research organization focused on using research to improve educational equity and student outcomes in the K - 16 educational pipeline. Dr. Shaw has extensive interaction with education funders, advocates and policymakers at the local, state and national levels. During her service with Research for Action, Dr. Shaw has overseen a five-fold growth in the organization, expanded the scope and reach of its work, and increased its prominence in local, state and national education debates. Dr. Shaw is a nationally known postsecondary expert and has studied and participated in the development and implementation of educational policy at the institutional and state level for over 20 years. Prior to her arrival at RFA, Dr. Shaw served as Deputy Secretary for Postsecondary and Higher Education in the Pennsylvania Department of Education, where she was responsible for developing and implementing a wide range of policies designed to strengthen the K- 16 educational pipeline. She currently sits on the Board of Directors of the West Chester Area School District, where she chairs the Personnel Committee and serves as a member of the Property and Finance Committee. Dr. Shaw's prior experience includes a decade at Temple University as a faculty member and Chair of the Department of Educational Leadership and Policy Studies. Dr. Shaw holds a B.A. degree in English and American Studies from Colby College and a Ph.D. in Education from the University of Michigan. Dr. Shaw has been selected to serve on our board of directors based on her extensive experience in the educational system in the United States.

#### Class III Directors

Douglas Grimm has been a Class III director of the Company since April 1, 2017. Mr. Grimm is the owner and President of V-to-X, LLC, which is focused on advising and investing in the mobility sector, since April 2017. From December 2015 to April 2017, Mr. Grimm served as President and Chief Operating Officer of Metaldyne Performance Group (NYSE: MPG). Mr. Grimm was previously (starting in August 2014) Co-President in connection with the merger of Grede Holdings LLC, HHI Group Holdings and Metaldyne LLC, three established automotive suppliers. Mr. Grimm has also served as Chairman, President and Chief Executive Officer of Grede Holdings LLC and its legacy business, Citation Corporation, since January 2008. Prior to co-founding Grede Holdings LLC, Mr. Grimm served as Vice President - Global Ford, Materials Management, Powertrain Electronics & Fuel Operations of Visteon Corporation, from 2006 to 2008. Prior to that time, Mr. Grimm spent five years at Metaldyne as a Vice President in various executive positions, including Commercial Operations, General Manager of Forging and Casting Operations, as well as having responsibility for global purchasing and quality. Before joining Metaldyne in 2001, Mr. Grimm was with Dana Corporation, and served in various executive positions including Vice President - Global Strategic Sourcing. Prior to that, Mr. Grimm spent 10 years at Chrysler Corporation in progressive management positions. Mr. Grimm holds a B.A. degree in Economics and Management from Hiram College (OH), and an M.B.A. degree from the University of Detroit. Mr. Grimm has been selected to serve on our board of directors based on his extensive executive experience in the automotive industry.

Phil Horlock has been a Class III director of the Company and President and Chief Executive Officer of the Company since February 24, 2015, and has been School Bus Holdings' President and Chief Executive Officer since April 2011. Prior to this appointment, Mr. Horlock served as School Bus Holdings' CFO and Chief Administrative Officer, starting in January 2010. Before joining School Bus Holdings, Mr. Horlock spent over 30 years with Ford Motor Company, where he held senior executive positions in Finance and Operations worldwide. His last three positions with Ford were Chairman & CEO of Ford Motor Land Development, Controller of Corporate Finance, and CFO Ford Asia Pacific & Africa. While at Ford, Mr. Horlock served on the Advisory Board of Mazda Motor Corporation and also previously served as a director of LoJack Corporation. Mr. Horlock holds a B.S. degree in Psychology and Mathematics from Sheffield University in England. He also completed the Ford Executive Development Program (Capstone) through the University of Michigan. Mr. Horlock has been selected to serve on our board of directors because of his automotive and school bus industry experience and the results that he has achieved with School Bus Holdings during his tenure.

Connor Wentzell has been a Class III director of the Company since November 30, 2018, and has been an associate of American Securities LLC since 2014. Prior to joining American Securities, Mr. Wentzell worked at Evercore Partners from 2012 to 2014, where he focused on mergers and acquisitions and strategic advisory assignments. Mr. Wentzell holds an A.B. degree in Economics from Harvard University and an M.B.A. degree from the University of Pennsylvania's Wharton School of Business. Mr. Wentzell has been selected to serve on our board of directors based on his knowledge of School Bus Holdings and his experience as a board member of, and executive with, private equity firms that invest in other manufacturing companies.

**Executive Officers** 

Information on our current executive officers (other than Mr. Horlock) is provided below.

Phil Tighe was appointed School Bus Holdings' Chief Financial Officer in March 2012, and the Company's Chief Financial Officer upon completion of the Business Combination in February 2015. Before joining School Bus Holdings, Mr. Tighe worked for the Ford Motor Company for 36 years, holding a variety of positions that included financial control and strategic planning, both domestically and internationally, and has been stationed in North America, South America, Asia and Europe. Immediately prior to joining School Bus Holdings, Mr. Tighe was based in Shanghai with Ford where he was Executive Director of Strategy and Business Planning from 2006 to 2011. His prior positions included Vice President, Finance and Planning Ford Asia Pacific & Africa, CFO Ford Mexico, CFO Mazda Europe and CFO Ford Venezuela. Mr. Tighe holds a Bachelor of Commerce degree from the University of Melbourne and an M.B.A. degree from the Royal Melbourne Institute of Technology in Australia. Mark Terry was appointed the Company's Chief Commercial Officer in April 2016. Mr. Terry most recently served as General Manager at Yancey Power Systems, which included Yancey Bus Sales & Service, the Company's dealer in Georgia, from April 2000 to April 2016. Mr. Terry oversaw Yancey's on-highway interests, growing sales revenue by more than \$150 million. Yancey Bus Sales & Service was named Blue Bird Dealer of the Year in 2015. Mr. Terry also previously headed Yancey Truck Centers, a Navistar truck dealership, and Stowers Engines and Power Products, a Caterpillar dealership. Before these positions, Mr. Terry worked in corporate roles at Caterpillar for 17 years, including covering national accounts and dealer development, as well as various internal marketing positions in Earthmoving, OEM Sales and Engine business units. Mr. Terry holds a B.A. degree in Advertising and Marketing from the University of Alabama.

Tom Roberts was appointed the Company's Chief Administrative Officer in November 2015. From 2008 until his appointment in November 2015, Mr. Roberts provided advisory and consulting services to Cerberus Operations and Advisory Company, LLC, an affiliate of Cerberus Capital Management, L.P., as well as numerous portfolio companies, including Blue Bird Corporation, through TAR Consulting, LLC, an unaffiliated company. Such services included advice with respect to strategic, organizational, legal and compliance matters. From 2006 to 2008, Mr. Roberts served as Senior Vice President and General Counsel of the Controls Group of Invensys, plc, a global provider of automation and information technologies. Prior to 2006, Mr. Roberts was a partner at a large global law firm where he advised corporations, consulting firms and other clients on a broad range of legal issues, including unfair competition, litigation, employment, governance and sensitive internal investigations. Mr. Roberts holds a B.A. degree in Liberal Arts from DePauw University and a Juris Doctor degree from Northwestern University. Paul Yousif was appointed the Company's General Counsel and Corporate Treasurer in December 2016. From 2011 to February 2015, Mr. Yousif served as School Bus Holdings' Vice President of Legal Affairs/Corporate Treasurer, and he served as the Company's Vice President of Legal Affairs, Corporate Treasurer and Corporate Secretary upon completion of the Business Combination in February 2015 until December 2016. Mr. Yousif has held the position of Corporate Treasurer since joining School Bus Holdings in 2007. Mr. Yousif's current role also includes managing Treasury, Payroll, Accounts Receivable and Accounts Payable, Immediately prior to joining School Bus Holdings, Mr. Yousif worked for Visteon (an automotive component manufacturer) from 2000 to 2007, holding various management positions including Manager of Global Materials Analysis, and CFO of GCM-Visteon, LLC (a manufacturing joint venture between GCM and Visteon). Mr. Yousif holds a B.S. degree in Business Administration from the University of Detroit and a Juris Doctor and Master of Science in Taxation from Wayne State University.

#### CORPORATE GOVERNANCE AND BOARD MATTERS

#### Classified Board of Directors

Our board of directors is classified into three classes, each comprising as nearly as possible one-third of the directors to serve three-year terms. Messrs. Bedi, Penn and Schumacher have been elected or appointed to a class (Class I) that will serve until our 2021 Annual Meeting of Stockholders. Messrs. Galbato and Hennessy have been elected or appointed to serve in a class (Class II) that will serve until our 2019 Annual Meeting of Stockholders. Messrs. Grimm, Horlock and Wentzell have been elected or appointed to serve in a class (Class III) that will serve until our 2020 Annual Meeting of Stockholders.

Pursuant to the Purchase and Sale Agreement in connection with the change in control transaction in June 2016, whereby ASP BB Holdings LLC then became our majority shareholder, Messrs. Penn and Sand were elected to the Board of Directors.

#### Director Independence

Nasdaq listing standards require that a majority of our board of directors be independent unless we are a "controlled company". An "independent director" is defined under the Nasdaq rules generally as a person other than an officer or employee of the company or its subsidiaries or any other individual having a relationship which in the opinion of the company's board of directors, would interfere with the director's exercise of independent judgment in carrying out the responsibilities of a director.

Our Board has determined that each of our directors, other than Mr. Horlock, is an "independent director" as defined in the Nasdaq listing standards and applicable SEC rules. Our independent directors have regularly scheduled meetings at which only independent directors are present.

Shareholder Communications with the Board of Directors

Our corporate governance guidelines provide that our Chairman and our Chief Executive Officer are responsible for establishing effective communications with our stockholders. Our Board has implemented a process for stockholders to send communications to our Board and to specific individual directors.

Stockholders who wish to communicate directly with our board of directors, or any individual director, should direct questions in writing to our Corporate Secretary, Blue Bird Corporation, 3920 Arkwright Road, Suite 200, Macon, Georgia 31210. The mailing envelope must contain a clear notation indicating that the enclosed letter is a "Board Communication" or "Director Communication". All such letters must identify the author and clearly state whether the intended recipients are all members of the Board or just certain specified individual directors. The Corporate Secretary will make copies of all such letters and circulate them to the appropriate director or directors.

The Company's "whistleblower" policy prohibits the Company or any of its employees from retaliating or taking any adverse action against anyone for raising a concern. If a shareholder or employee nonetheless prefers to raise his or her concern in a confidential or anonymous manner, the concern may be directed to the Audit Committee Chairman at the Company's headquarters or by telephone at 1-866-766-1953.

Leadership Structure and Risk Oversight

The Board does not have a lead independent director. Kevin Penn is our Chairman of the Board and Daniel J. Hennessy is our Vice Chairman of the Board. Although we do not have a formal policy regarding the separation of the CEO and Chairman of the Board positions, at this time those positions are held by two separate individuals, Mr. Horlock and Mr. Penn.

The Board does not have a formal risk management committee, but administers this oversight function through various standing committees of the Board. The Audit Committee maintains responsibility for oversight of financial

reporting-related risks, including those related to our accounting, auditing and financial reporting practices. The Audit Committee also review reports and considers any material allegations regarding potential violations of our Company's Code of Ethics. The Compensation Committee oversees risks arising from our compensation policies and programs. This Committee also has responsibility for evaluating and approving our executive compensation and benefit plans, policies and programs. The Corporate Governance and Nominating Committee oversees and reviews enterprise risk management assessments.

### **Annual Meeting Attendance**

The Board encourages all of its members to attend the Annual Meeting of Stockholders. All director nominees and all continuing directors are encouraged to be personally present or to attend the Annual Meeting of Stockholders by teleconference. All directors attended the 2018 Annual Meeting either in person or by teleconference.

#### **Board Meetings**

The Board held nine (9) meetings during fiscal 2018. The Board has three (3) standing committees: an Audit Committee, a Compensation Committee and a Corporate Governance and Nominating Committee, each as further described below. Each standing committee has the right to retain its own legal and other advisors.

All directors attended 75% or more of the aggregate of (i) the total number of meetings of the Board (held during the period for which each has been a director); and (ii) the total number of meetings held by all committees of the Board on which each served (during the periods that they served) during our fiscal year ended September 29, 2018. Committees of the Board of Directors

The standing committees of our Board currently consist of an Audit Committee, a Compensation Committee and a Corporate Governance and Nominating Committee.

#### **Audit Committee**

Our Audit Committee consists of Messrs. Bedi, Grimm, Hennessy, and Schumacher, with Mr. Schumacher serving as the Chairman of the Audit Committee. We believe that each of these individuals qualifies as an independent director according to the rules and regulations of the SEC and Nasdaq with respect to audit committee membership. The Board has determined that Mr. Schumacher qualifies as our "audit committee financial expert," as such term is defined in Item 407 of Regulation S-K, and that each member of the Audit Committee is financially literate.

Our Board has adopted a written charter for the Audit Committee, which is available on our corporate website at www.blue-bird.com. The Audit Committee reviews and assesses the adequacy of its charter annually. The Audit Committee met five (5) times in fiscal 2018.

Responsibilities of the Audit Committee include, among others contained in its charter:

the appointment, compensation, retention, replacement, and oversight of the work of the independent registered public accounting firm and any other independent registered public accounting firm engaged by us;

pre-approval of all audit and non-audit services to be provided by the independent registered public accounting firm or any other registered public accounting firm engaged by us, and establishing pre-approval policies and procedures;

oversight, review and discussion with management and the independent registered public accounting firm of audit results, our financial statements, financial disclosures and related financial reporting and internal control matters, including oversight of the internal audit function;

oversight and monitoring of the Company's compliance policies and practices with respect to legal and regulatory requirements and codes of conduct;

review and discussion with the independent registered public accounting firm of all relationships the registered public accounting firm has with us in order to evaluate its continued independence;

setting clear hiring policies for employees or former employees of the independent registered public accounting firm;

setting clear policies for audit partner rotation in compliance with applicable laws and regulations;

obtaining and reviewing a report, at least annually, from the independent registered public accounting firm describing the firm's internal quality-control procedures; any material issues raised by the most recent internal quality-control review, or peer review, of the firm, or by any inquiry or investigation by governmental or professional authorities, within the preceding five years, respecting one or more independent audits carried out by the firm, and any steps taken to deal with any such issues; and assessment of the independent registered public accounting firm's independence and all relationships between the independent registered public accounting firm and the Company;

review and approval of any related party transaction required to be disclosed pursuant to Item 404 of Regulation S-K promulgated by the SEC prior to our entering into such transaction; and

review with management, the independent registered public accounting firm, and our legal advisors, as appropriate, any legal, regulatory or compliance matters, including any correspondence with regulators or government agencies and any employee complaints or published reports that raise material issues regarding our financial statements or accounting policies and any significant changes in accounting standards or rules promulgated by the Financial Accounting Standards Board, the SEC or other regulatory authorities.

**Compensation Committee** 

Our Compensation Committee consists of Messrs. Penn, Galbato and Wentzell, with Mr. Penn serving as the Chairman of the Compensation Committee. We believe that each of these individuals qualifies as an independent director according to Nasdaq requirements.

Our Board has adopted a written charter for the Compensation Committee, which is available on our corporate website at www.blue-bird.com. The Compensation Committee reviews and assesses the adequacy of its charter annually. The Compensation Committee met four (4) times in fiscal 2018.

Responsibilities of the Compensation Committee include, among others contained in its charter: review and approval on an annual basis of the corporate goals and objectives relevant to our Chief Executive Officer's compensation, evaluating our Chief Executive Officer's performance in light of such goals and objectives and determining and approving the remuneration (if any) of our Chief Executive Officer based on such evaluation;

review and approval of the compensation of all of our other executive officers;

review and approval of our executive compensation policies, plans and programs;

implementation and administration of our equity-based remuneration plans;

assisting management in complying with our SEC filings and annual report disclosure requirements;

approval of all special perquisites, special cash payments and other special compensation and benefits arrangements for our executive officers and employees;

producing a report on executive compensation to be included in our annual proxy statement (if required by law); and

review, evaluation and recommendation of changes, if appropriate, to the remuneration for directors.

The Compensation Committee charter also provides that the Compensation Committee may, in its sole discretion, retain or obtain the advice of a compensation consultant, legal counsel or other adviser and is directly responsible for the appointment, compensation and oversight of the work of any such adviser. Before engaging or receiving advice from a compensation consultant, external legal counsel or any other adviser, the Compensation Committee will consider the independence of each such adviser, including the factors required by the SEC and Nasdaq.

In March 2015, the Compensation Committee retained Meridian Compensation Partners, LLC to provide advice to the Compensation Committee, as requested from time to time, in connection with matters pertaining to executive and director compensation. The scope of the engagement pursuant to the engagement letter includes general guidance on executive and director compensation matters, advice on the Company's executive pay philosophy and compensation peer group, advice on the design of incentive plan and other compensation programs, the provision of comprehensive competitive market studies and market data, and updates on best practices and changes in the regulatory or corporate governance environment. The Compensation Committee had no material interactions with Meridian Compensation Partners in fiscal years 2017 or 2018.

Corporate Governance and Nominating Committee

Our Corporate Governance and Nominating Committee consists of Messrs. Galbato, Hennessy and Penn, with Mr. Galbato serving as the Chairman of the Corporate Governance and Nominating Committee. If elected, Ms. Shaw will also serve on the Corporate Governance and Nominating Committee. We believe that each of these individuals qualifies as an independent director according to Nasdaq requirements.

Our Board has adopted a written charter for the Corporate Governance and Nominating Committee, which is available on our corporate website at www.blue-bird.com. The Corporate Governance and Nominating Committee reviews and assesses the adequacy of its charter annually. The Corporate Governance and Nominating Committee met four (4) times in fiscal 2018.

Responsibilities of the Corporate Governance and Nominating Committee include, among others contained in its charter:

identifying individuals qualified to become members of our board of directors, consistent with criteria approved by our Board;

overseeing the organization of our Board and making recommendations to the Board regarding the Board's size, composition, membership in the staggered classes, composition of Board committees, the process for filling vacancies and the tenure of members;

developing and recommending to our Board a set of corporate governance guidelines and principles applicable to us; and

leading the Board in the annual review of the Board and management.

In considering a candidate for election to our Board, the Corporate Governance and Nominating Committee will carefully evaluate all relevant qualifications and experience of such candidate in order to assess such person's

ability to be a valuable and contributing member of our Board. Such evaluation shall be made without regard to race, religion, gender, ancestry, national origin or disability.

**Shareholder Nominations** 

Our Corporate Governance and Nominating Committee will consider candidates for the Board recommended by stockholders. To recommend director candidates, stockholders must follow all rules of the SEC and the Company's bylaws. Below is a summary of the requirements contained in our bylaws:

Only persons who are nominated in accordance with the following procedures shall be eligible for election as directors of the Company. Nominations of persons for election to the Board at any annual meeting of stockholders, or at any special meeting of stockholders called for the purpose of electing directors as set forth in the Company's notice of such special meeting, may be made (i) by or at the direction of the Board, or (ii) by any stockholder of the Company (x) who is a stockholder of record on the date of the giving of the notice for such meeting and on the Record Date for the determination of stockholders entitled to vote at such meeting and (y) who complies with the notice procedures set forth in the Company's bylaws.

In addition to any other applicable requirements, for a nomination to be made by a stockholder, such stockholder must have given timely notice thereof in proper written form to the Secretary of the Company. To be timely, a stockholder's notice to the Secretary must be received by the Secretary at the principal executive offices of the Company (i) in the case of an annual meeting, not later than the close of business on the 90<sup>th</sup> day nor earlier than the opening of business on the 120<sup>th</sup> day before the anniversary date of the immediately preceding annual meeting of stockholders; provided, however, that in the event that the annual meeting is called for a date that is not within 45 days before or after such anniversary date, notice by the stockholder to be timely must be so received not earlier than the opening of business on the 120<sup>th</sup> day before the meeting and not later than the later of (x) the close of business on the 90<sup>th</sup> day before the meeting or (y) the close of business on the 10<sup>th</sup> day following the day on which public announcement of the date of the annual meeting was first made by the Company; and (ii) in the case of a special meeting of stockholders called for the purpose of electing directors, not later than the close of business on the 10<sup>th</sup> day following the day on which public announcement of the date of the special meeting is first made by the Company.

A stockholder's notice to the Secretary must set forth (i) as to each person whom the stockholder proposes to nominate for election as a director (A) the name, age, business address and residence address of the person, (B) the principal occupation or employment of the person, (C) the class or series and number of shares of capital stock of the Company that are owned beneficially or of record by the person and (D) any other information relating to the person that would be required to be disclosed in a proxy statement or other filings required to be made in connection with solicitations of proxies for election of directors pursuant to Section 14 of the Exchange Act and the rules and regulations promulgated thereunder; and (ii) as to the stockholder giving the notice (A) the name and record address of such stockholder and the name and address of the beneficial owner, if any, on whose behalf the nomination is made, (B) the class or series and number of shares of capital stock of the Company that are owned beneficially and of record by such stockholder and the beneficial owner, if any, on whose behalf the nomination is made, (C) a description of all arrangements or understandings relating to the nomination to be made by such stockholder among such stockholder, the beneficial owner, if any, on whose behalf the nomination is made, each proposed nominee and any other person or persons (including their names), (D) a representation that such stockholder intends to appear in person or by proxy at the meeting to nominate the persons named in its notice and (E) any other information relating to such stockholder and the beneficial owner, if any, on whose behalf the nomination is made that would be required to be disclosed in a proxy statement or other filings required to be made in connection with solicitations of proxies for election of directors pursuant to Section 14 of the Exchange Act and the rules and regulations promulgated thereunder. Such notice must be accompanied by a written consent of each proposed nominee to being named as a nominee and to serve as a director if elected.

If the Board or the chairman of the meeting of stockholders determines that any nomination was not made in accordance with the bylaws, then such nomination shall not be considered at the meeting in question. Notwithstanding the foregoing, if the stockholder (or a qualified representative of the stockholder) does not appear at the meeting of

stockholders of the Company to present the nomination, such nomination shall be disregarded, notwithstanding that proxies in respect of such nomination may have been received by the Company.

In addition to the foregoing, a stockholder shall also comply with all of the applicable requirements of the Exchange Act and the rules and regulations thereunder with respect to the matters set forth herein.

#### Code of Ethics

We have adopted a Code of Ethics that applies to all of our employees, including our chief executive officer, chief financial officer and principal accounting officer. Our Code of Ethics is available on our website at www.blue-bird.com. If we amend or grant a waiver of one or more of the provisions of our Code of Ethics, we intend to satisfy the requirements under Item 5.05 of Form 8-K regarding the disclosure of amendments to or waivers from provisions of our Code of Ethics that apply to our principal executive officer, principal financial officer and principal accounting officer by posting the required information on our website at the above address.

#### CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

#### Policies and Procedures for Related Person Transactions

Our board of directors has adopted a written related person transaction policy that sets forth the policies and procedures for the review and approval or ratification of related person transactions. Our policy requires that a "related person" (as defined in paragraph (a) of Item 404 of Regulation S-K) must promptly disclose to our general counsel any "related person transaction" (defined as any transaction that is reportable by us under Item 404(a) of Regulation S-K in which we are or will be a participant and the amount involved exceeds \$120,000 and in which any related person has or will have a direct or indirect material interest) and all material facts with respect thereto. The general counsel will promptly communicate such information to our Audit Committee or another independent body of our Board. No related person transaction will be entered into without the approval or ratification of our Audit Committee or another independent body of our Board. It is our policy that directors interested in a related person transaction will recuse themselves from any such vote. Our policy does not specify the standards to be applied by our Audit Committee or another independent body of our Board in determining whether or not to approve or ratify a related person transaction, although such determinations will be made in accordance with Delaware law.

#### **Related Person Transactions**

There were no related person transactions in fiscal 2017 or fiscal 2018.

#### DIRECTOR AND EXECUTIVE COMPENSATION

This section discusses Blue Bird's director compensation program as well as the material components of the executive compensation program for Blue Bird's named executive officers who are identified in the Summary Compensation Table below.

#### Compensation Discussion

We are complying with the executive compensation disclosure rules applicable to an emerging growth company, as the Company qualified as an emerging growth company in fiscal 2018. We are entitled to use the scaled down disclosure rules applicable to "smaller reporting companies", as such term is defined in the rules promulgated under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), which require compensation disclosure for our principal executive officer and our two most highly compensated executive officers other than the principal executive officer whose total compensation for the fiscal year ended September 29, 2018 (referred to as fiscal 2018) exceeded \$100,000. Phil Horlock is our principal executive officer. During fiscal 2018, the three most highly compensated executive officers other than Mr. Horlock whose total compensation exceeded \$100,000 were Phil Tighe,

our Chief Financial Officer, and Tom Roberts, our Chief Administrative Officer. Messrs. Horlock, Tighe and Roberts are referred to in this Proxy Statement as our named executive officers.

#### 2018 Director Compensation

The following table sets forth the compensation paid to each person who served as a director of the Company in fiscal 2018. Mr. Horlock, our President and Chief Executive Officer, did not receive any additional compensation for his service as a director.

#### 2018 Director Compensation Table

Name	Fees earned or paid in cash for fiscal	Stock Awards(\$)	All Other	Total(\$)
	2018(\$)	` ′	Compensation	
Gurminder S. Bedi	\$50,000	\$50,000	_	\$100,000
Chan Galbato	\$55,000	\$50,000		\$105,000
Douglas Grimm	\$50,000	\$50,000		\$100,000
Daniel J. Hennessy	\$50,000	\$50,000		\$100,000
Phil Horlock	_			
Kevin Penn, Chairman (1)	\$80,000		\$75,000	\$155,000
Michael Sand (1)	\$50,000		\$50,000	\$100,000
Alan Schumacher	\$60,000	\$50,000		\$110,000

All director compensation payable to Messrs. Penn and Sand has been assigned by them to American Securities,

(1) LLC, pursuant to an agreement. In lieu of a stock award, Messrs. Penn and Sand were awarded a cash payment as shown under "All Other Compensation," which will be paid in the identical manner as the settlement of RSUs awarded to other board members. Mr. Sand resigned from our Board on November 30, 2018.

With the exception of Messrs Penn and Sand, our independent directors each received awards of Restricted Stock Units ("RSUs") in fiscal 2018, which are reflected in the Stock Awards column in the table above. Each RSU represents the contingent right to receive one (1) share of the Company's Common Stock on the vesting schedule provided in the awards. The settlement date for the RSUs is the earlier of the date when the director's service terminates, or consummation of a change of control of the Company.

**Summary Compensation Table** 

The following table provides information regarding the compensation awarded to, or earned by, our named executive officers for fiscal 2018 and fiscal 2017:

Name and principle position	Fiscal year	Salary (\$)	Bonus (\$)	Stock awards (\$) <sup>(1)</sup>	Option awards (\$) (1)	Non-equity incentive plan compensation (\$) (2)	•	All other compensation (\$)	Total (\$)
Phil Horlock, President and	2018	800,000	_	758,361	263,068	600,000	_	36,121	2,457,550
Chief Executive Officer	2017	760,937	_	349,997	123,795	840,000	_	35,622	2,110,351
Phil Tighe, Chief	2018	475,000	_	257,295	89,247	237,500	_	37,641	1,096,683
Financial Officer	2017	454,100	_	118,749	42,002	332,500	_	35,463	982,814
Tom Roberts, Chief	2018	375,000	_	203,124	70,455	187,500	_	39,857	875,936
Administrative Officer	2017	358,500	_	93,749	33,159	262,500	_	37,667	785,575

In fiscal 2018 and fiscal 2017, Messrs. Horlock, Tighe and Roberts were granted restricted stock units and option awards under the 2015 Omnibus Equity Incentive Plan. These awards vest in three annual tranches, if at all, over a period of three years and are contingent upon the achievement of the performance targets set annually under the Management Incentive Plan ("MIP"), which plan is described below under "MIP." The amounts in these columns are the aggregate grant date fair values of each respective award at the highest level of performance condition attainable, computed in accordance with Financial Accounting Standards Board Accounting Standards

- (1) attainable, computed in accordance with Financial Accounting Standards Board Accounting Standards
  Codification Topic 718, Compensation-Stock Compensation ("ASC Topic 718"). Fiscal 2018 reflects the first and second tranches of the awards and fiscal 2017 reflects the first tranche of the awards with respect to which the performance criteria is known. Refer to Note 14, Share Based Compensation, included in the Notes to Consolidated Financial Statements included in our Annual Report on Form 10-K filed on December 10, 2018 for the relevant assumptions used to determine the valuation of our equity awards. In fiscal 2018 and 2017, 75% and 87%, respectively, of the awards reflected in the table vested.
- Amounts included in the "Non-equity incentive plan compensation" column relate to the MIP. Amounts shown in the table for 2017 were paid in fiscal 2018 based on fiscal 2017 performance, and amounts shown in the table for 2018 were paid in fiscal 2019 based on fiscal 2018 performance. See "MIP" below for a description of this plan.

For Mr. Horlock, \$19,920 (2018) and \$19,920 (2017), for the use of an automobile, \$10,284 (2018) and \$10,284 (2017), for premiums for disability and life insurance paid by us for Mr. Horlock's benefit, and \$5,917 (2018) and \$5,400 (2017), as a contribution by us to Blue Bird's 401(k) plan on behalf of Mr. Horlock to match a pre-tax deferral contribution (included under "Salary") made by Mr. Horlock to that plan.

For Mr. Tighe, \$18,000 (2018) and \$18,000 (2017), for the use of an automobile, \$16,079 (2018) and \$10,285 (2017), for premiums for disability and life insurance paid by us for Mr. Tighe's benefit, and \$3,562 (2018) and \$7,125 (2017), as a contribution by us to Blue Bird's 401(k) plan on behalf of Mr. Tighe to match a pre-tax deferral contribution (included under "Salary") made by Mr. Tighe to that plan.

<sup>&</sup>quot;All other compensation" for fiscal 2018 and fiscal 2017 is comprised of the following for each of the named executive officers:

For Mr. Roberts, \$11,760 (2018) and \$11,760 (2017), for the use of an automobile, \$17,238 (2018) and \$16,923 (2017), for premiums for disability and life insurance paid by us for Mr. Robert's benefit, and \$10,859 (2018) and \$8,952 (2017), as a contribution by us to Blue Bird's 401(k) plan on behalf of Mr. Roberts to match a pre-tax deferral contribution (included under "Salary") made by Mr. Roberts to that plan.

#### **MIP**

We maintain an annual performance-based cash bonus plan which rewards our executive officers for our achievement of specific financial targets. Cash awards are made after the end of each fiscal year (after receipt of the audited financial statements) based on the achievement of MIP Adjusted EBITDA targets, Adjusted Free Cash Flow targets, or net cash or net debt improvement targets, which are set at the beginning of such fiscal year. "MIP Adjusted EBITDA" means net income before interest, taxes, depreciation and amortization, adjusted to add back nonrecurring charges such as (i) significant product design changes; (ii) transaction related costs; or (iii) discrete expenses related to major cost cutting initiatives. "Adjusted Free Cash Flow" means net cash provided in continuing operations less cash paid for fixed assets, acquired intangible assets and adjusted to add back nonrecurring charges such as (i) significant product design changes; (ii) transaction related costs; or (iii) discrete expenses related to major cost cutting initiatives. The Compensation Committee approves the financial performance targets under the MIP on an annual basis, and has sole discretion to make adjustments to the performance targets. For fiscal 2018 and fiscal 2017, the Compensation Committee established target bonuses for Mr. Horlock as 150% of his salary and for each of Messrs. Tighe and Roberts as 100% of his salary. Awards under the MIP for fiscal 2018 and fiscal 2017 performance are based 75% on Blue Bird's MIP Adjusted EBITDA and 25% on Blue Bird's Adjusted Free Cash Flow.

The tables below reflect the scale for fiscal 2018:

MIP Adjusted EBITDA (75	5% of Award)
-------------------------	--------------

Dargant of Target Panus	Weighted Percentage of
rescent of Target Bonus	Target Bonus
25.0%	18.8%
62.5	46.9
130.0	97.5
180.0	135.0
230.0	172.5
280.0**	210.0
	25.0% 62.5 130.0 180.0 230.0

<sup>\*</sup>No bonus award will be paid if MIP Adjusted EBITDA is below \$70.0 million.

Adjusted Free Cash Flow (25% of Award)

Adjusted Free Cash Flow	Percent of Target Bonus	Weighted Percent of		
(\$Mils)	refeelt of Target Donus	Target Bonus		
30.8*	25.0%	6.3%		
34.2	62.5	18.7		
37.6	130.0	32.5		
42.6	180.0	45.0		
47.6	230.0	57.5		
52.6	280.0**	70.0		

<sup>\*</sup>No bonus award will be paid if Adjusted Free Cash Flow is less than \$30.8 million.

The tables below reflect the scale for fiscal 2017:

<sup>\*\*</sup>The award is capped at 280%

<sup>\*\*</sup>The award is capped at 280%

MIP Adjusted EBITDA (75% of Award)

Actual Adjusted EBITDA	Percent of Target Bonus	Weighted Percentage of
(\$Mils)	referred of Target Bollus	Target Bonus
66.5*	50.0%	37.5%
70.0	75.0	56.3
74.0	100.0	75.0
79.0	150.0	112.5
84.0	200.0	150.0
89.0	250.0**	187.5

<sup>\*</sup>No bonus award will be paid if MIP Adjusted EBITDA is below \$66.5 million.

Adjusted Free Cash Flow (25% of Award)

Adjusted Free Cash Flow	Percent of Target Bonus	Weighted Percent of
(\$Mils)	refeelt of Target Dollus	Target Bonus
29.5*	50.0%	12.5%
33.0	75.0	18.7
37.2	100.0	25.0
42.0	150.0	37.5
47.0	200.0	50.0
52.0	250.0**	62.5

<sup>\*</sup>No bonus award will be paid if Adjusted Free Cash Flow is less than \$29.5 million.

After the financial results for the preceding fiscal year are available, the Compensation Committee meets in order to determine the bonuses to be granted under the MIP for the preceding fiscal year's performance. In addition to reviewing whether the established financial targets are met, the Compensation Committee has sole discretion to adjust the actual award amounts based on such other criteria as the Compensation Committee deems relevant. MIP awards based on fiscal 2018 and fiscal 2017 performance and reflected in the Summary Compensation Table were paid in December 2018 and 2017, upon the completion of Blue Bird's audited financial statements for the applicable year. Omnibus Equity Incentive Plan

In fiscal 2015, we adopted the Omnibus Equity Incentive Plan (the "Incentive Plan"). The Incentive Plan is administered by the Compensation Committee of our Board of Directors. Under the Incentive Plan, the Committee may grant an aggregate of 3,700,000 shares of common stock in the form of non-qualified stock options, incentive stock options, stock appreciation rights, restricted stock, restricted stock units, performance shares, performance units, incentive bonus awards, other cash-based awards and other stock-based awards. The exercise price of a share subject to a stock option may not be less than 100% of the fair market value of a share of the Company's common stock with respect to the grant date of such stock option. The Committee in its discretion shall determine the terms of each award, including vesting schedules, forfeiture provisions, performance metrics, and the effect of certain events, such as a change in control.

In our fiscal year 2018, we granted 2,146 RSUs to each of our board members (excluding Messrs. Penn and Sand), and 140,134 RSUs and options to purchase 276,780 shares of Common Stock to management employees. In our fiscal year 2017, we granted 2,907 RSUs to each of our board members (excluding Messrs. Penn and Sand), and 188,935 RSUs and stock options to purchase 400,858 shares of Common Stock to management employees. The RSUs

<sup>\*\*</sup>The award is capped at 250%

<sup>\*\*</sup>The award is capped at 250%

awarded to our board members vest twelve (12) months after the grant date. The awards to our management employees vest, if at all, annually over a three year period based upon the achievement of the performance criteria under the MIP.

Tax-Qualified Retirement Plan

Blue Bird has a tax-qualified retirement savings plan, the Blue Bird Employee Retirement Savings Plan (the "401(k) Plan"), under which participating employees may contribute up to the yearly statutory maximum under IRS guidelines into their 401(k) Plan accounts. In addition, under the 401(k) Plan, Blue Bird matches amounts contributed by the participant up to a certain percent of earnings, not to exceed the statutory maximum. Blue Bird currently makes matching contributions under the 401(k) Plan at a rate of 50% of the first 6% of eligible compensation contributed by participants. The 401(k) Plan also allows Blue Bird to make discretionary profit sharing contributions to the 401(k) Plan accounts for the benefit of participating employees for any calendar year in an amount determined by the Board.

Employment Agreements and Other Arrangements with Named Executive Officers

Phil Horlock. Prior to completion of the Business Combination transaction, Phil Horlock and School Bus Holdings, Inc. ("SBH") entered into an Employment Agreement dated as of April 1, 2011, as amended by a First Amendment to Employment Agreement dated as of June 1, 2012 (referred to collectively as "Mr. Horlock's Employment Agreement"). Following completion of the Business Combination transaction, Mr. Horlock's Employment Agreement became an obligation of the Company.

Mr. Horlock's Employment Agreement provides that he will serve as our President and Chief Executive Officer at a base salary of \$500,000, subject to annual increases as determined by the Board in its discretion. Mr. Horlock's current base salary is \$800,000. Mr. Horlock's Employment Agreement initially had a two year term, and is now renewable for successive one year periods unless either party has given the other 60 days' notice prior to the expiration of the current period of its intention to terminate.

Mr. Horlock's Employment Agreement provides that he will be eligible to receive an annual cash bonus award based on Blue Bird's performance

If Mr. Horlock's employment is terminated for cause or by Mr. Horlock for any reason, Mr. Horlock will be entitled to receive his accrued but unpaid base salary to the date of termination and any benefits to which he is entitled under existing employee benefits plans. Upon Mr. Horlock's termination of employment without cause, or upon the expiration of the then current term, in addition to the amounts described in the preceding sentence, upon the signing of a release, Mr. Horlock will be entitled to receive (i) payment for any accrued but unused vacation, (ii) an amount equal to the unpaid portion of his annual bonus relating to the previous fiscal year or the current fiscal year if his employment is terminated during the year, in which case the bonus will be pro-rated, (iii) his then salary for the earlier of 12 months or until he commences new employment, and (iv) reimbursement for COBRA coverage.

Mr. Horlock's Employment Agreement also contains confidentiality provisions, which extend indefinitely after he ceases employment, and noncompetition and nonsolicitation (of customers, suppliers and employees) provisions, which are applicable for a period of 24 months following termination of employment.

Phil Tighe. Prior to completion of the Business Combination transaction, Phil Tighe's Offer Letter from Blue Bird Body Company served as the basis of his employment as Chief Financial Officer, which commenced on March 20, 2012. Mr. Tighe's initial base salary of \$288,000 per year was increased to \$300,000 per year on January 1, 2013 and is subject to annual increases. Mr. Tighe's current base salary is \$475,000. The Offer Letter includes the potential for Mr. Tighe to receive an annual bonus.

Blue Bird Corporation entered into a Severance Agreement with Mr. Tighe, dated as of May 10, 2012 ("Mr. Tighe's Severance Agreement"), which provides that if Mr. Tighe's employment is terminated without cause (such a termination is referred to as a "Qualifying Termination"), he continues to comply with his confidentiality,

nonsolicitation and noncompetition obligations as set forth in Mr. Tighe's Severance Agreement, and he signs a release, he will be entitled to receive, until the earlier of 12 months after his termination date or his commencement of new employment, continued monthly salary payments. He will also be entitled to reimbursement for continuation of group health coverage under COBRA.

In addition to the amounts described in the preceding paragraph, upon termination of his employment, Mr. Tighe will also be entitled to accrued but unpaid base salary to the termination date and any employee benefits he may be entitled to under existing employee benefit plans, the unpaid portion of any bonus relating to the calendar year prior to the calendar year of his termination of employment and, in the event of a Qualifying Termination, payment for accrued unused vacation days. Mr. Tighe's Severance Agreement also contains confidentiality, nonsolicitation and noncompetition provisions which are comparable to those described above with respect to Mr. Horlock's Employment Agreement, except that Mr. Tighe's obligations are for 12 months, rather than 24 months, following termination of employment.

Tom Roberts' Offer Letter from the Company serves as the basis of his employment as Chief Administrative Officer, which commenced on November 2, 2015 at a base salary of \$300,000 per year. Mr. Roberts' current base salary is \$375,000. The Offer Letter includes the ability of Mr. Roberts to receive an annual bonus under the MIP and participation in the Company's employee benefit plans and programs.

If Mr. Roberts' employment is terminated without cause (such a termination is referred to as a "Qualifying Termination"), he continues to comply with his confidentiality, nonsolicitation and noncompetition obligations, and he signs a release, he will be entitled to receive, for a period of 12 months after his termination date, continued monthly salary payments. He will also be entitled to reimbursement for continuation of group health coverage under COBRA. In addition to the amounts described in the preceding paragraph, upon termination of his employment, Mr. Roberts will also be entitled to accrued but unpaid base salary to the termination date and any employee benefits he may be entitled to under existing employee benefit plans, the unpaid portion of any bonus relating to the calendar year prior to the calendar year of his termination of employment and, in the event of a Qualifying Termination, payment for accrued unused vacation days.

Outstanding Equity Awards at 2018 Fiscal Year-End

Ontion Awards

The following table provides certain information concerning the outstanding equity awards for each named executive officer as of the fiscal year ended September 29, 2018.

Stock Awards

	Option Awar	us				Stock A	warus		
Name	Number of Securities Underlying Unexercised Options (#) Exercisable	Number of Securities Underlying Unexercised Options (#) Unexercisable	Equity Incentive Plan Awards: Number of Securities Underlying Unexercised Unearned Options (#)	Option	Option Expiration Date		Market Value of Shares or Units of Stock That Have Not Vested (\$)	Number of	Equity Incentive Plan Awards: Market or Payout Value of Unearned Shares, Units or Other Rights That Have Not Vested (\$)
(a)	(b) 200,000 <sup>(1)</sup>	(c)	(d)	(e) 10.05	(f) 3/23/2025	(g)	(h)	(i)	(j)
Phil	31,919(1)			10.03	12/19/2025	,			
Horlock			46,321(2)	15.50	1/3/2027	'		45,161 <sup>(2)</sup>	2,527,714
11011001	20,219		59,500 <sup>(3)</sup>	18.10	12/11/2027	,		58,011 <sup>(3)</sup>	
Phil			15,716 <sup>(2)</sup>	15.50	1/3/2027			15,323 <sup>(2)</sup>	057 (00
Tighe			20,188(3)	18.10	12/11/2027	•		19,682(3)	857,623
Tom			12,407(2)	15.50	1/3/2027			12,097(2)	677,082
Roberts			$15,938^{(3)}$	18.10	12/11/2027	1		15,539(3)	· · · , · · · -

<sup>(1)</sup> All then outstanding options and RSUs vested upon the change in control that occurred in June 2016.

Compensation Committee Interlocks and Insider Participation

Our Compensation Committee currently has three (3) members: Kevin Penn (Chairman), Connor Wentzell and Chan W. Galbato.

None of our executive officers serves as a member of the board of directors or compensation committee of any entity that has one or more executive officers serving on our Board or Compensation Committee.

Compensation Committee Report

As the Company had no obligation to produce compensation discussion and analysis disclosure covering fiscal 2018, no Compensation Committee report is required.

#### CERTAIN ACCOUNTING AND AUDIT MATTERS

BDO USA, LLP ("BDO") was engaged to perform the Company's annual audit for the fiscal year ended September 29, 2018. Representatives of BDO will be present at the 2019 Annual Meeting of Stockholders to respond to appropriate questions and to make a statement if such representatives so desire.

The Audit Committee of the Board has also engaged BDO as the independent registered public accounting firm for the current fiscal year ending September 29, 2019.

<sup>(2)</sup> The awards vest over a three year period, on January 3, 2018, 2019 and 2020, assuming annual performance criteria have been met, in whole or in part.

<sup>(3)</sup> The awards vest over three one year periods on December 11, 2018, 2019 and 2020, assuming annual performance criteria have been met, in whole or in part.

#### Report of the Audit Committee

The Audit Committee has reviewed and discussed the Company's audited financial statements as of and for the year ended September 29, 2018 with management and the independent registered public accounting firm. The Audit Committee has discussed with the independent registered public accounting firm the matters required to be discussed under Standards of the Public Company Accounting Oversight Board ("PCAOB"), including those matters set forth in SAS 61 (Codification of Statements on Auditing Standards, AU380), as adopted by the PCAOB in Rule 3200T. In addition, the Audit Committee received from the independent registered public accounting firm the written disclosures and the letter required by the PCAOB's applicable requirements and has discussed with them their independence from the Company and its management. The Audit Committee has considered whether the independent registered public accounting firm's provision of non-audit services to the Company is compatible with maintaining the independent registered public accounting firm's independence. The Audit Committee has concluded that the independent registered public accounting firm is independent from the Company and its management.

The Audit Committee discussed with the Company's independent registered public accounting firm the overall scope and plans for the audit. In addition, the audit committee met with the Chief Executive Officer and Chief Financial Officer of the Company to discuss the processes that they have undertaken to evaluate the accuracy and fair presentation of the Company's financial statements and the effectiveness of the Company's system of disclosure controls and procedures.

In fulfilling its oversight responsibilities and as part of its review of the Company's 2018 Annual Report on Form 10-K, the Audit Committee met with the Company's independent registered public accounting firm, with and without management present, to discuss their evaluations of the Company's internal controls as well as the overall quality of its financial reporting.

The fees paid to the Company's current and prior independent registered public accounting firms, as well as the policy on pre-approval of audit and non-audit services, are set forth below.

As a result of the reviews and discussions with management and the independent registered public accounting firm, the Audit Committee recommended to the Board and the Board approved the audited financial statements of the Company for inclusion in the Annual Report on Form 10-K for the fiscal year ended September 29, 2018 for filing with the SEC.

This report has been submitted by the Audit Committee comprised of:

Alan Schumacher (Chairman)

Gurminder Bedi

**Douglas Grimm** 

**Daniel Hennessy** 

The foregoing report shall not be deemed incorporated by reference by any general statement incorporating by reference this Proxy Statement into any filing under the Securities Act of 1933, as amended.

Policy on Pre-Approval of Services Provided by Independent Registered Public Accounting Firm Pursuant to the requirements of the Sarbanes-Oxley Act of 2002, the terms of the engagement with respect to all auditing services and non-audit services to be performed for the Company by its independent registered public accounting firm are subject to the specific pre-approval of the Audit Committee (except where such services are determined to be de minimis under the Exchange Act). All audit and permitted non-audit services to be performed require pre-approval by the Audit Committee in accordance with pre-approval procedures established by the Audit Committee. The procedures require all proposed engagements for services of any kind to be directed to the Company's principal accounting officer and then submitted for approval to the Audit Committee prior to the beginning of any services.

In fiscal 2018 and fiscal 2017, 100% of the audit fees and tax fees billed by the independent registered public accounting firms were pre-approved by the Audit Committee or, in the interest of expediency, by the Chairman of the Audit Committee as its designee, with subsequent approval by the Audit Committee at its next scheduled meeting. The Audit Committee has considered whether the provision of non-audit services by the Company's independent registered public accounting firm is compatible with maintaining auditor independence and believes that the provision of such services is compatible.

Independent Registered Public Accounting Firm Fees

The following table shows the type of services and the aggregate fees billed for such services for the fiscal years ended September 29, 2018 and September 30, 2017 by Blue Bird's independent registered public accounting firm, BDO. Descriptions of the service types are provided below.

Services Rendered Fiscal 2018 Fiscal 2017

Audit Fees \$1,353,256 \$1,282,719

Audit-Related Fees — —

Tax Fees — \$104,427

All Other Fees — —

TOTAL \$1,353,256 \$1,387,146

Audit Fees

The aggregate audit fees billed by BDO for each of the last two fiscal years include fees for professional services rendered for the audit of the Company's annual financial statements, review of financial statements included in the Quarterly Reports on Form 10-Q, and auditor consents and assistance with and review of other documents filed with the SEC.

Tax Fees

The aggregate tax fees billed by BDO for fiscal year 2017 include fees for professional services rendered for tax compliance.

#### SECTION 16(a) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE

Section 16(a) of the Exchange Act requires directors and certain officers of the Company and owners of more than ten percent (10%) of the Company's Common Stock to file an initial ownership report with the SEC and any subsequent current reports reflecting any changes in their ownership of any of the Company's equity securities.

During fiscal year ended September 29, 2018, the Company believes, based solely on a review of copies of the reports furnished to the Company and written representations to it that no other reports were required, that all Section 16 filing requirements have been timely met, with the exception of Mr. Hennessy, who filed one Form 4 report reporting one (1) transaction one (1) day late.

#### TRANSFER AGENT AND REGISTRAR

The transfer agent for our securities is Continental Stock Transfer & Trust Company.

#### DELIVERY OF DOCUMENTS TO STOCKHOLDERS

Pursuant to the rules of the SEC, we and servicers that we employ to deliver communications to our stockholders are permitted to deliver to two or more stockholders sharing the same address a single copy of this Proxy Statement. This process, known as "house holding," reduces the volume of duplicate information received at your household and

helps to reduce our expenses. Upon written or oral request, we will deliver a separate copy of this Proxy Statement to any stockholder at a shared address to which a single copy of this Proxy Statement was delivered and who wishes to receive separate copies in the future. Stockholders receiving multiple copies of this Proxy Statement may likewise request that we deliver single copies of our Proxy Statement in the future. Stockholders may notify us of their requests by calling or writing Mr. Paul Yousif, General Counsel and Corporate Treasurer, at our principal executive offices at (478) 822-2801, or 3920 Arkwright Road, Suite 200, Macon, Georgia 31210.

#### FUTURE STOCKHOLDER PROPOSALS

If you intend to bring business before the 2020 Annual Meeting of Stockholders (the "2020 Annual Meeting"), or if you want to nominate one or more directors, you must give timely notice thereof in writing to the Company. Our Secretary must receive this notice at the principal executive offices of the Company no earlier than the opening of business on November 5, 2019 and no later than the close of business on December 5, 2019; provided, however, that in the event that the 2020 Annual Meeting is called for a date that is not within forty five (45) days before or after the anniversary of the last annual meeting (March 5, 2019), notice by the stockholder to be timely must be so received no earlier than the opening of business on the 120th day before the 2020 Annual Meeting and not later than the later of (x) the close of business on the 90th day before the 2020 Annual Meeting or (y) the close of business on the 10th day following the day on which public announcement of the date of the 2020 Annual Meeting is first made by the Company. If you intend to present a proposal at the 2020 Annual Meeting, or if you want to nominate one or more directors at the 2020 Annual Meeting, you must comply with the advance notice provisions of our bylaws. You may contact our Chief Executive Officer or Corporate Secretary at our principal executive offices for a copy of the relevant bylaw provisions regarding the requirements for making stockholder proposals and nominating director candidates. If you intend to have your proposal included in our Proxy Statement and Proxy Card for our 2020 Annual Meeting, the proposal must be received at our principal executive offices by October 4, 2019, but if the 2020 Annual Meeting is called for a date that is not within thirty (30) days before or after the anniversary of the last annual meeting (March 5, 2019), then the deadline is a reasonable time before we begin to print and send our proxy materials for our 2020 Annual Meeting. Stockholder proposals for the 2020 Annual Meeting must comply with the notice requirements described in this paragraph and the other requirements set forth in SEC Rule 14a-8 to be considered for inclusion in our proxy materials relating to our 2020 Annual Meeting.

#### WHERE YOU CAN FIND ADDITIONAL INFORMATION

We file reports, proxy statements and other information with the SEC as required by the Exchange Act. You can read Blue Bird's SEC filings, including this Proxy Statement, on the Internet at the SEC's website at https://www.sec.gov. You may also read and copy any document we file with the SEC at the SEC public reference room located at 100 F Street, N.E., Room 1580 Washington, D.C., 20549. You may obtain information on the operation of the Public Reference Room by calling the SEC at 1-800-SEC-0330. You may also obtain copies of the materials described above at prescribed rates by writing to the SEC, Public Reference Section, 100 F Street, N.E., Washington, D.C. 20549.

If you would like a complete copy of our Annual Report on Form 10-K (at no charge) or additional copies of this Proxy Statement or if you have questions about the proposals to be presented at the Meeting, you should contact us by telephone or in writing:

Paul Yousif General Counsel and Corporate Treasurer Blue Bird Corporation 3920 Arkwright Road, 2<sup>nd</sup> Floor Macon, Georgia 31210

Tel: (478) 822-2801

Email: paul.yousif@blue-bird.com

OTHER MATTERS
Admission to Meeting

All Stockholders as of the Record Date, or their duly appointed proxies, may attend the meeting. Please note that if you hold your shares in "street name" (that is, through a broker or other nominee), you will need to bring a copy of a brokerage statement reflecting your stock ownership as of the Record Date. Only Stockholders as of the Record Date may attend the Annual Meeting. Each Stockholder may be asked to present valid picture identification, such as a driver's license or passport. Cameras and recording devices will not be permitted at the Annual Meeting. Action on Other Matters at the Annual Meeting

At this time, we do not know of any other matters to be presented for action at the Annual Meeting other than those contained in the Notice of Annual Meeting of Stockholders and referred to in this Proxy Statement. If any other matter properly comes before the meeting, it is intended that the proxies will be voted in respect thereof in accordance with the judgment of the persons voting the proxies.

Stockholders are urged to vote their shares via telephone or the Internet or to date, sign and return promptly the enclosed proxy in the accompanying envelope, which requires no postage if mailed in the United States.

By Order of the Board of Directors,

/s/ Phil Horlock
Phil Horlock
Chief Executive Officer and Director
Blue Bird Corporation
February 1, 2019

# YOUR VOTE IS IMPORTANT. PLEASE VOTE TODAY.

Vote by Internet or Telephone - QUICK«««EASY

IMMEDIATE - 24 Hours a Day, 7 Days a Week or by Mail

#### **BLUE BIRD CORPORATION**

Your phone or Internet vote authorizes the named proxies to vote your shares in the same manner as if you marked, signed and returned your proxy card. Votes submitted electronically over the Internet or by telephone must be received by 11:59 p.m., Eastern Time, on March 4, 2019.

#### INTERNET/MOBILE - www.cstproxyvote.com

: Use the Internet to vote your proxy. Have your proxy card available when you access the above website. Follow the prompts to vote your shares.

#### PHONE - 1 (866) 894-0536

Use a touch-tone telephone to vote your proxy. Have your proxy card available when you call. Follow the voting instructions to vote your shares.

PLEASE DO NOT RETURN THE PROXY CARD IF YOU ARE VOTING ELECTRONICALLY OR BY PHONE.

MAIL - Mark, sign and date your proxy card and return it in the postage-paid envelope provided.

# FOLD HERE I DO NOT SEPARATE I INSERT IN ENVELOPE PROVIDED

PROXY Please mark your votes like this X

THE

**BOARD** 

OF

**DIRECTORS** 

**FAVORS** 

A VOTE

"FOR

ALL" IN

THE

**ELECTION** 

OF

DIRECTORS,

AND

**UNLESS** 

**INSTRUCTIONS** 

TO THE

**CONTRARY** 

**ARE** 

**INDICATED** 

IN THE

**SPACE** 

PROVIDED,

**THIS** 

**PROXY** WILL BE SO VOTED.

1. To elect the following two (2) Class II directors FOR WITHHOLD to serve for a three-year term until the 2022 Annual Meeting of Stockholders:

ALL FOR ALL c c

**FOR** ALL **EXCEPT** 

Mark here if you plan to attend the 2019 Annual Meeting of Stockholders:

c

(1) Chan W. Galbato

(2) Kathleen M. Shaw, Ph.D.

(Instruction: To withhold authority to vote for any individual nominee, mark "For All Except" and write the nominee's name on the line below.)

NOTE: TO TRANSACT SUCH OTHER BUSINESS AS MAY PROPERLY COME BEFORE THE MEETING OR ANY ADJORNMENTS.

**CONTROL NUMBER** 

Signature Signature, if held jointly Date, 2019 Note: Please sign and date this Proxy exactly as name(s) appears on the mailing label. When signing as an attorney, trustee, executor, administrator or guardian, please give your title as such. If a corporation or partnership, give full name by authorized officer. In case of joint tenants, each joint owner must sign.

Important Notice Regarding the Availability of Proxy Materials for the Annual Meeting of Stockholders to be held March 5, 2019.
The Proxy Statement and our 2018 Annual Report to Stockholders are available at: http://www.cstproxy.com/blue-bird/2019
FOLD HERE 1 DO NOT SEPARATE 1 INSERT IN ENVELOPE PROVIDED
PROXY
THIS PROXY IS BEING SOLITITED ON BEHALF OF THE BOARD OF DIRECTORS
BLUE BIRD CORPORATION REVOCABLE PROXY
The undersigned hereby appoints Mr. Phil Horlock and Mr. Paul Yousif, and each of them, with full power of substitution to each, the proxies of the undersigned to vote all shares of common stock of Blue Bird Corporation (the "Company") that the undersigned would be entitled to vote if personally present at the Annual Meeting of Stockholders of the Company to be held at 9:00 a.m. (local time) on Tuesday, March 5, 2019 at the Macon Marriott City Center, 240 Coliseum Drive, Macon, Georgia 31217, or at any adjournments or postponements thereof upon the following:
(Continued and to be marked, dated and signed, on the other side)