INTERFACE INC
Form 10-Q
August 07, 2014
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For Quarterly Period Ended June 29, 2014

Commission File Number 001-33994

## INTERFACE, INC.

(Exact name of registrant as specified in its charter)

GEORGIA
58-1451243
(State or other jurisdiction of (I.R.S. Employer
incorporation or organization) Identification No.)

2859 PACES FERRY ROAD, SUITE 2000, ATLANTA, GEORGIA 30339
(Address of principal executive offices and zip code)
(770) 437-6800
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Date File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes No

Shares outstanding of each of the registrant's classes of common stock at July 28, 2014:

| Class | $\frac{\text { Number of }}{\text { Chares }}$ |
| :--- | :--- |
| Common Stock, \$.10 par value per share | $66,474,705$ |

INTERFACE, INC.

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## PART I - FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

INTERFACE, INC. AND SUBSIDIARIES
CONSOLIDATED CONDENSED BALANCE SHEETS
(IN THOUSANDS)

ASSETS
CURRENT ASSETS:
Cash and Cash Equivalents
Accounts Receivable, net
Inventories
Prepaid Expenses and Other Current Assets
Deferred Income Taxes
TOTAL CURRENT ASSETS
PROPERTY AND EQUIPMENT, less accumulated depreciation
DEFERRED TAX ASSET
GOODWILL
OTHER ASSETS
TOTAL ASSETS
LIABILITIES AND SHAREHOLDERS' EQUITY
CURRENT LIABILITIES:

| Accounts Payable | $\$ 57,062$ | $\$ 52,515$ |
| :--- | :---: | :---: |
| Accrued Expenses | 78,452 | 77,672 |
| TOTAL CURRENT LIABILITIES | 135,514 | 130,187 |
|  |  |  |
| SENIOR NOTES | 247,500 | 247,500 |
| LONG-TERM DEBT | 31,513 | 26,326 |
| DEFERRED INCOME TAXES | 16,457 | 15,049 |
| OTHER | 34,534 | 36,486 |
| TOTAL LIABILITIES | 465,518 | 455,548 |

Commitments and Contingencies
SHAREHOLDERS' EQUITY:
Preferred Stock

JUNE 29, 2014
(UNAUDITED)

DECEMBER
29, 2013
\$ 50,012
149,927
172,452
\$ 72,883
131,936
23,715
10,532
149,643
23,411
406,638 388,105
242,132 230,845
30,529
34,162
77,941
65,282
\$ 823,483 \$ 796,335

| Common Stock | 6,648 | 6,631 |
| :--- | :--- | :--- |
| Additional Paid-In Capital | 375,682 | 374,597 |
| Retained Earnings | 37,333 | 24,226 |
| Accumulated Other Comprehensive Loss - Foreign Currency Translation | $(26,403$ | $)$ |
| Adjustment | $(30,585$ | ) |
| Accumulated Other Comprehensive Loss - Pension Liability | 357,965 | $(34,082$ |
| TOTAL SHAREHOLDERS' EQUITY | $\$ 823,483$ | $\$ 796,787$ |
|  |  |  |

See accompanying notes to consolidated condensed financial statements.

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INTERFACE, INC. AND SUBSIDIARIES

## CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS

(UNAUDITED)
(IN THOUSANDS EXCEPT PER SHARE AMOUNTS)

|  | THREE MONTHS ENDED |  | SIX MONTHS <br> ENDED |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { JUNE } \\ & \text { 29, } 2014 \end{aligned}$ | JUNE <br> 30, 2013 | $\begin{aligned} & \text { JUNE } \\ & \mathbf{2 9 , 2 0 1 4} \end{aligned}$ | JUNE <br> 30, 2013 |
| NET SALES | \$260,624 | \$243,483 | \$479,616 | \$453,852 |
| Cost of Sales | 170,239 | 157,250 | 314,545 | 296,367 |
| GROSS PROFIT ON SALES | 90,385 | 86,233 | 165,071 | 157,485 |
| Selling, General and Administrative Expenses | 66,042 | 64,430 | 128,701 | 121,688 |
| OPERATING INCOME | 24,343 | 21,803 | 36,370 | 35,797 |
| Interest Expense | 5,420 | 5,907 | 10,918 | 12,065 |
| Other Expense (Income) | (128) | (2 | (154 | 405 |
| INCOME BEFORE INCOME TAX EXPENSE | 19,051 | 15,898 | 25,606 | 23,327 |
| Income Tax Expense | 5,980 | 4,933 | 8,510 | 5,365 |
| NET INCOME | \$13,071 | \$10,965 | \$17,096 | \$17,962 |
| Earnings Per Share - Basic | \$0.20 | \$0.17 | \$0.26 | \$0.27 |
| Earnings Per Share - Diluted | \$0.20 | \$0.17 | \$0.26 | \$0.27 |
| Common Shares Outstanding - Basic | 66,473 | 66,180 | 66,472 | 66,148 |
| Common Shares Outstanding - Diluted | 66,550 | 66,329 | 66,558 | 66,297 |

See accompanying notes to consolidated condensed financial statements.

INTERFACE, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)
(IN THOUSANDS)

|  | THREE MONTHS ENDED |  | SIX MONTHS ENDED |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { JUNE } \\ & 29, \\ & 2014 \end{aligned}$ | $\begin{aligned} & \text { JUNE } \\ & \text { 30, } \\ & 2013 \end{aligned}$ | $\begin{aligned} & \text { JUNE } \\ & 29, \\ & 2014 \end{aligned}$ | JUNE $\text { 30, } 2013$ |
| Net Income | \$13,071 | \$10,965 | \$17,096 | \$17,962 |
| Other Comprehensive Income (Loss), Foreign |  |  |  |  |
| Currency Translation Adjustment | 1,078 | (6,766) | 4,182 | $(12,925)$ |
| Other Comprehensive Income (Loss), Pension Liability Adjustment | (776 ) | (318 ) | $(1,213)$ | 1,567 |
| Comprehensive Income | \$13,373 | \$3,881 | \$20,065 | \$6,604 |

See accompanying notes to consolidated condensed financial statements.

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INTERFACE, INC. AND SUBSIDIARIES
CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS
(UNAUDITED)
(IN THOUSANDS)
SIX MONTHS ENDED
JUNE JUNE29, 2014 30, 2013
OPERATING ACTIVITIES:
Net Income\$17,096 \$17,962
Adjustments to Reconcile Net Income to Cash Provided by (Used in) Operating Activities:
Depreciation and Amortization13,312 13,021
Stock Compensation Amortization Expense ..... 2,674 2,669
Deferred Income Taxes and Other ..... 234 ..... 3,317
Working Capital Changes:
Accounts Receivable ..... $(12,403) \quad 2,575$
Inventories ..... $(21,929)(19,673)$
Prepaid Expenses and Other Current Assets ..... (118) ( 14,635 )
Accounts Payable and Accrued Expenses ..... 1,938 ..... $(14,272)$
CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES: ..... 804 ..... (9,036 )
INVESTING ACTIVITIES:
Capital Expenditures ..... $(22,017) \quad(33,822)$
Cash Received from Insurance Company ..... (1,658 ) (1,573 )
CASH USED IN INVESTING ACTIVITIES: ..... $(23,675)(15,621)$
FINANCING ACTIVITIES:
Borrowing of Long-Term Debt3,663 0
Proceeds from Issuance of Common Stock ..... 159 ..... 1,256
Dividends Paid ..... (3,989 ) (3,309 )
CASH USED IN FINANCING ACTIVITIES: ..... (167 ) (2,053 )
Net Cash Used in Operating, Investing and Financing Activities$(23,038) \quad(26,710)$

| Effect of Exchange Rate Changes on Cash | 167 | $(2,453)$ |
| :--- | :---: | :---: |
| CASH AND CASH EQUIVALENTS: | $(22,871)$ | $(29,163)$ |
| Net Change During the Period | 72,883 | 90,533 |
| Balance at Beginning of Period | $\$ 50,012$ | $\$ 61,370$ |

See accompanying notes to consolidated condensed financial statements.

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INTERFACE, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

## NOTE 1 - CONDENSED FOOTNOTES

As contemplated by the Securities and Exchange Commission (the "Commission") instructions to Form 10-Q, the following footnotes have been condensed and, therefore, do not contain all disclosures required in connection with annual financial statements. Reference should be made to the Company's year-end audited consolidated financial statements and notes thereto contained in its Annual Report on Form 10-K for the fiscal year ended December 29, 2013, as filed with the Commission.

The financial information included in this report has been prepared by the Company, without audit. In the opinion of management, the financial information included in this report contains all adjustments (all of which are normal and recurring) necessary for a fair presentation of the results for the interim periods. Nevertheless, the results shown for interim periods are not necessarily indicative of results to be expected for the full year. The December 29, 2013, consolidated condensed balance sheet data was derived from audited financial statements, but does not include all disclosures required by accounting principles generally accepted in the United States.

Certain prior period amounts have been reclassified to conform to the current period presentation.

## NOTE 2 - INVENTORIES

Inventories are summarized as follows:

| June 29, December <br> 2014 $\mathbf{2 9 , 2 0 1 3}$ |  |
| :---: | :---: |
| (In thousands) |  |
| $\$ 118,736$ | $\$ 96,199$ |
| 9,578 | 9,569 |
| 44,138 | 43,875 |
| $\$ 172,452$ | $\$ 149,643$ |

## NOTE 3 - EARNINGS PER SHARE

The Company computes basic earnings per share ("EPS") by dividing net income by the weighted average common shares outstanding, including participating securities outstanding, during the period as discussed below. Diluted EPS reflects the potential dilution beyond shares for basic EPS that could occur if securities or other contracts to issue common stock were exercised, converted into common stock or resulted in the issuance of common stock that would have shared in the Company's earnings.

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The Company includes all unvested stock awards which contain non-forfeitable rights to dividends or dividend equivalents, whether paid or unpaid, in the number of shares outstanding in our basic and diluted EPS calculations when the inclusion of these shares would be dilutive. Unvested share-based awards of restricted stock are paid dividends equally with all other shares of common stock. As a result, the Company includes all outstanding restricted stock awards in the calculation of basic and diluted EPS. Distributed earnings include common stock dividends and dividends earned on unvested share-based payment awards. Undistributed earnings represent earnings that were available for distribution but were not distributed. The following tables show distributed and undistributed earnings:

| Three |  |  |  |
| :--- | :--- | :--- | :--- |
| Months | Six Months |  |  |
| Ended | Ended |  |  |
| End |  |  |  |
| June | June | June | June |
| 29, | 30, | 29, | 30, |
| 2014 | 2013 | 2014 | 2013 |

## Earnings Per Share:

Basic Earnings Per Share:

| Distributed Earnings | $\$ 0.03$ | $\$ 0.03$ | $\$ 0.05$ | $\$ 0.05$ |
| :--- | ---: | ---: | ---: | ---: |
| Undistributed Earnings | 0.17 | 0.14 | 0.21 | 0.22 |
| Total | $\$ 0.20$ | $\$ 0.17$ | $\$ 0.26$ | $\$ 0.27$ |

Diluted Earnings Per Share:
$\begin{array}{lrrrr}\text { Distributed Earnings } & \$ 0.03 & \$ 0.03 & \$ 0.05 & \$ 0.05 \\ \text { Undistributed Earnings } & 0.17 & 0.14 & 0.21 & 0.22 \\ \text { Total } & \$ 0.20 & \$ 0.17 & \$ 0.26 & \$ 0.27\end{array}$
Basic earnings per share $\begin{array}{llll}\$ 0.20 & \$ 0.17 & \$ 0.26 & \$ 0.27\end{array}$
Diluted earnings per share $\begin{array}{lllll}\$ 0.20 & \$ 0.17 & \$ 0.26 & \$ 0.27\end{array}$

The following tables present net income that was attributable to participating securities:

| Three |  |  |  |
| :--- | :--- | :--- | :--- |
| Months | Six Months |  |  |
| Ended | Ended |  |  |
| June | June | June | June |
| 29, | 30, | 29, | 30, |
| 2014 | 2013 | 2014 | 2013 |
|  | (In |  |  |
|  | millions) |  |  |

Net Income $\begin{array}{llll}\$ 0.3 & \$ 0.3 & \$ 0.4 & \$ 0.5\end{array}$

The weighted average shares outstanding for basic and diluted EPS were as follows:

|  | Three Months Ended |  | Six Months Ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | June | June | June | June |
|  | 29, | 30, | 29, | 30, |
|  | 2014 | 2013 | 2014 | 2013 |
|  | (In thousands) |  |  |  |
| Weighted Average Shares Outstanding | 65,012 | 64,486 | 65,011 | 64,454 |
| Participating Securities | 1,461 | 1,694 | 1,461 | 1,694 |
| Shares for Basic Earnings Per Share | 66,473 | 66,180 | 66,472 | 66,148 |
| Dilutive Effect of Stock Options | 77 | 149 | 86 | 149 |
| Shares for Diluted Earnings Per Share | 66,550 | 66,329 | 66,558 | 66,297 |

For all periods presented, all outstanding stock options were included in the computation of diluted earnings per share.

NOTE 4 - LONG-TERM DEBT
7.625\% Senior Notes

As of June 29, 2014, and June 30, 2013, the Company had outstanding $\$ 247.5$ million and $\$ 275.0$ million in $7.625 \%$ Senior Notes due 2018 (the " $7.625 \%$ Senior Notes"), respectively. The estimated fair value of the $7.625 \%$ Senior Notes as of June 29, 2014, and June 30, 2013, based on then current market prices, was $\$ 259.9$ million and $\$ 291.5$ million, respectively.

### 11.375\% Senior Secured Notes

As of June 30, 2013, the Company had outstanding $\$ 8.1$ million in $11.375 \%$ Senior Secured Notes due 2013 (the " $11.375 \%$ Senior Secured Notes"). The estimated fair value of the $11.375 \%$ Senior Secured Notes as of June 30, 2013, based on then current market prices, was $\$ 8.1$ million. The Company repaid the $\$ 8.1$ million balance of these notes at maturity in November 2013.

## Credit Facilities

On October 22, 2013, the Company entered into a Syndicated Facility Agreement among the Company, certain wholly-owned foreign subsidiaries of the Company as borrowers, certain subsidiaries of the Company as guarantors, Bank of America, N.A. as Administrative Agent, The Royal Bank of Scotland, as Syndication Agent, SunTrust Bank and Regions Bank, as Co-Documentation Agents, and the other lenders party thereto. Pursuant to the Syndicated Facility Agreement, the lenders provide to the Company and certain of its subsidiaries a multicurrency revolving credit facility (the "Syndicated Credit Facility") of up to $\$ 200$ million at any one time. The Company is currently in compliance with all covenants under the Syndicated Credit Facility and anticipates that it will remain in compliance with the covenants for the foreseeable future.

As of June 29, 2014, the Company had $\$ 31.5$ million of borrowings outstanding under the Syndicated Credit Facility with a weighted average interest rate of approximately $4.5 \%$, and had $\$ 3.3$ million in letters of credit outstanding under the Syndicated Credit Facility. As of June 29, 2014, the Company could have incurred $\$ 165.2$ million of additional borrowings under the Syndicated Credit Facility.

Other non-U.S. subsidiaries of the Company have an aggregate of the equivalent of $\$ 8.4$ million of lines of credit available. As of June 29, 2014, there were no borrowings outstanding under these lines of credit.

## NOTE 5 - STOCK-BASED COMPENSATION

Stock Option Awards

In accordance with accounting standards, the Company measures the cost of employee services received in exchange for an award of equity instruments based on the grant date fair value of the award. That cost will be recognized over the period in which the employee is required to provide the services - the requisite service period (usually the vesting period) - in exchange for the award. The grant date fair value for options and similar instruments will be estimated using option pricing models. Under accounting standards, the Company is required to select a valuation technique or option pricing model that meets the criteria stated in the standard. The Company uses the Black-Scholes model. Accounting standards require that the Company estimate forfeitures for stock options and reduce compensation expense accordingly. The Company has reduced its stock compensation expense by the assumed forfeiture rate and will evaluate experience against this forfeiture rate going forward.

During the first six months of 2013, the Company recognized stock option compensation expenses of $\$ 0.1$ million. All outstanding stock options vested prior to 2014, and therefore there have been no stock option compensation expenses during 2014.

The following table summarizes stock options outstanding as of June 29, 2014, as well as activity during the six months then ended:

## Weighted <br> Average

## Shares

## Exercise <br> Price

Outstanding at December 29, 2013 184,000 \$ 8.18
Granted
Exercised
0
Forfeited or canceled 2,500
0

Outstanding at June 29, 2014
161,000 \$ 8.99
Exercisable at June 29, $2014 \quad 161,000 \quad \$ 8.99$

At June 29, 2014, the aggregate intrinsic value of both in-the-money options outstanding and options exercisable was $\$ 3.0$ million (the intrinsic value of a stock option is the amount by which the market value of the underlying stock exceeds the exercise price of the option).

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Cash proceeds and intrinsic value related to total stock options exercised during the first six months of 2014 and 2013 are provided in the table below. The Company did not recognize any significant tax benefit with regard to stock options in either period presented.

# Six Months <br> Ended <br> June June <br> 29, 30, <br> 20142013 <br> (In <br> thousands) <br> Proceeds from stock options exercised \$159 \$1,256 <br> Intrinsic value of stock options exercised 299741 

## Restricted Stock Awards

During the six months ended June 29, 2014, and June 30, 2013, the Company granted restricted stock awards for 490,000 and 598,000 shares, respectively, of common stock. Restricted stock awards (or a portion thereof) vest with respect to each recipient over a two to five year period from the date of grant, provided the individual remains in the employment or service of the Company as of the vesting date. Additionally, awards (or a portion thereof) could vest earlier upon the attainment of certain performance criteria, in the event of a change in control of the Company, or upon involuntary termination without cause.

Compensation expense related to restricted stock grants was $\$ 2.7$ million and $\$ 2.6$ million for the six months ended June 29, 2014, and June 30, 2013, respectively. Accounting standards require that the Company estimate forfeitures for restricted stock and reduce compensation expense accordingly. The Company has reduced its expense by the assumed forfeiture rate and will evaluate experience against this forfeiture rate going forward.

The following table summarizes restricted stock activity as of June 29, 2014, and during the six months then ended:

## Shares Weighted <br> Average

Grant
Date Fair

## Value

Outstanding at December 29, 2013 1,707,500 \$ 15.62
Granted $490,000 \quad 21.28$

Vested 526,000 16.26
Forfeited or canceled 211,000 17.08
Outstanding at June 29, $2014 \quad 1,460,500 \quad \$ 17.08$

As of June 29, 2014, the unrecognized total compensation cost related to unvested restricted stock was approximately $\$ 13.9$ million. That cost is expected to be recognized by the end of 2017.

For the six months ended June 29, 2014, and June 30, 2013, the Company recognized tax benefits with regard to restricted stock of $\$ 0.7$ million and $\$ 1.3$ million, respectively.

NOTE 6 - EMPLOYEE BENEFIT PLANS

The following tables provide the components of net periodic benefit cost for the three-month and six-month periods ended June 29, 2014, and June 30, 2013, respectively:


| Salary Continuation Plan (SCP) | Three Months Ended | Six Months Ended |  |
| :---: | :---: | :---: | :---: |
|  | June June | June | June |
|  | 29, 30, | 29, | 30, |
|  | 20142013 | 2014 | 2013 |
|  | (In | (In |  |
|  | thousands) | thous | ands) |
| Service cost | \$125 \$ 134 | \$250 | \$267 |
| Interest cost | 268249 | 535 | 499 |
| Amortization of prior service cost | $6 \quad 12$ | 12 | 24 |
| Amortization of loss | $67 \quad 110$ | 133 | 221 |
| Net periodic benefit cost | \$466 \$505 | \$930 | \$ 1,011 |

NOTE 7 - SEGMENT INFORMATION

Based on applicable accounting standards, the Company has determined that it has three operating segments - namely, the Americas, Europe and Asia-Pacific geographic regions. Pursuant to accounting standards, the Company has
aggregated the three operating segments into one reporting segment because they have similar economic characteristics, and the operating segments are similar in all of the following areas: (a) the nature of the products and services; (b) the nature of the production processes; (c) the type or class of customer for their products and services; (d) the methods used to distribute their products or provide their services; and (e) the nature of the regulatory environment.

## NOTE 8 - SUPPLEMENTAL CASH FLOW INFORMATION

Cash payments for interest amounted to $\$ 9.9$ million and $\$ 11.4$ million for the six months ended June 29, 2014, and June 30, 2013, respectively. Income tax payments amounted to $\$ 4.0$ million and $\$ 3.8$ million for the six months ended June 29, 2014, and June 30, 2013, respectively.

## NOTE 9 - RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS

In May 2014, the Financial Accounting Standards Board ("FASB") issued an accounting standard regarding recognition of revenue from contracts with customers. In summary, the core principle of this standard is that an entity recognizes revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The guidance is effective for annual reporting periods beginning after December 15, 2016, including interim periods within that reporting period, and early application is not permitted. While the Company is currently reviewing this new standard, it is not expected that the adoption of this guidance will have a material impact on our financial condition or results of operations.

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In July 2013, the FASB issued an accounting standard regarding the presentation of unrecognized tax benefits when a net operating loss carryforward, or similar tax credit carryforward, exists. This standard clarifies that an unrecognized tax benefit, or a portion of an unrecognized tax benefit, should be presented in the financial statements as a reduction to a deferred tax asset for a net operating loss carryforward, a similar tax loss, or a tax credit carryforward, if such settlement is required or expected in the event the uncertain tax benefit is disallowed. In situations where a net operating loss carryforward, a similar tax loss, or a tax credit carryforward, is not available at the reporting date under the tax law of the applicable jurisdiction or the tax law of the jurisdiction does not require, and the entity does not intend to use, the deferred tax asset for such purpose, the unrecognized tax benefit should be presented in the financial statements as a liability and should not be netted with the deferred tax asset. The Company implemented this standard in the first quarter of 2014, which resulted in reductions of deferred tax asset (long-term) and long-term other liabilities of approximately $\$ 21.8$ million each. Pursuant to this standard, the Company also adjusted its December 29, 2013 consolidated balance sheet, resulting in decreases in its deferred tax asset (long-term) and long-term other liabilities of approximately $\$ 21.8$ million each.

## NOTE 10 - INCOME TAXES

In the first quarter of 2013, the Company executed advance pricing agreements for tax years 2006 through 2011 with the Canada Revenue Agency and the U.S. Internal Revenue Service in relation to the U.S. bilateral advanced pricing agreement filed in 2008. As a result of executing the advance pricing agreements, the Company was able to reduce its liability for unrecognized tax benefits in the first quarter of 2013 by $\$ 1.9$ million. This benefit has been included in the "Income Tax Expense (Benefit)" line of the Company's consolidated condensed statement of operations for the six months ended June 30, 2013.

Accounting standards require that all tax positions be analyzed using a two-step approach. The first step requires an entity to determine if a tax position is more-likely-than-not to be sustained upon examination. In the second step, the tax benefit is measured as the largest amount of benefit, determined on a cumulative probability basis, that is more-likely-than-not to be realized upon ultimate settlement. In the first six months of 2014, the Company decreased its liability for unrecognized tax benefits by $\$ 0.6$ million. As of June 29, 2014, the Company had accrued approximately $\$ 26.8$ million for unrecognized tax benefits. In accordance with applicable accounting standards, the Company's deferred tax asset as of June 29, 2014 reflects a reduction for $\$ 21.8$ million of these unrecognized tax benefits (see Note 9 for additional information).

## NOTE 11 - FIRE AT AUSTRALIAN MANUFACTURING FACILITY

In July 2012, a fire occurred at the Company's manufacturing facility in Picton, Australia, rendering the facility inoperable. In January 2014, the Company commenced operations at a new facility in Minto, Australia to service the Australia and New Zealand markets. For further information, please refer to the Company's Annual Report on Form 10-K for the fiscal year ended December 29, 2013.

NOTE 12 - ITEMS RECLASSIFIED FROM OTHER COMPREHENSIVE INCOME

During the first six months of 2014, the Company did not reclassify any significant amounts out of accumulated other comprehensive income. The reclassifications that occurred in that period were primarily comprised of $\$ 0.5$ million related to the Company's defined retirement benefit plan and salary continuation plan. These reclassifications were included in the selling, general and administrative expenses line item of the Company's consolidated condensed statement of operations.

NOTE 13 - SUPPLEMENTAL CONDENSED CONSOLIDATING GUARANTOR FINANCIAL STATEMENTS

The Guarantor Subsidiaries, which consist of the Company's principal domestic subsidiaries, are guarantors of the Company's $7.625 \%$ Senior Notes due 2018. The Guarantor Subsidiaries are $100 \%$ owned by the Company, and these guarantees are full and unconditional. The Supplemental Guarantor Financial Statements are presented herein pursuant to requirements of the Commission.

INTERFACE, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS

FOR THE THREE MONTHS ENDED JUNE 29, 2014

| GUARANTOR-GUA SUBSIDIASNBSIDIA <br> (In thousands) |  | INTERFACE, CONSOLIDATION |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (PARENT ELIMINATIONTOTALS |  |  |  |
|  |  | (PARENT CORPOR |  | ENTRIES |  |
|  |  | (In thousands) |  |  |  |
| \$ 170,896 | \$ 131,622 | \$ 0 |  | \$ (41,894 | ) \$ 260,624 |
| 123,170 | 88,963 | 0 |  | (41,894 | ) 170,239 |
| 47,726 | 42,659 | 0 |  | 0 | 90,385 |
| 29,845 | 30,215 | 5,982 |  | 0 | 66,042 |
| 17,881 | 12,444 | (5,982 | ) | 0 | 24,343 |
| 7,505 | 2,637 | (4,850 | ) | 0 | 5,292 |
| 10,376 | 9,807 | (1,132 | ) | 0 | 19,051 |
| 3,257 | 3,078 | (355 | ) | 0 | 5,980 |
| 0 | 0 | 13,848 |  | (13,848 | ) 0 |
| \$7,119 | \$ 6,729 | \$ 13,071 |  | \$ (13,848 | ) \$ 13,071 |

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INTERFACE, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS

FOR THE SIX MONTHS ENDED JUNE 29, 2014

|  | NON- INTERFACE, <br> GUARANTOR INC. <br> GUARANTOR  <br> GARENT  <br> SUBSIDIARIES SUBSIDIARIES |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | AND | CONSOLIDATED |  |
|  |  |  |  |  | ELIMINATIONTOTALS |  |  |
|  |  |  |  |  | ENTRIES |  |  |
|  | (In thousands) |  |  |  |  |  |  |
| Net sales | \$306,845 | \$ 247,585 | \$ 0 |  | \$ (74,814 |  | \$ 479,616 |
| Cost of sales | 221,420 | 167,939 | 0 |  | (74,814 | ) | 314,545 |
| Gross profit on sales | 85,425 | 79,646 | 0 |  | 0 |  | 165,071 |
| Selling, general and administrative expenses | 56,143 | 58,482 | 14,076 |  | 0 |  | 128,701 |
| Operating income (loss) | 29,282 | 21,164 | (14,076 | ) | 0 |  | 36,370 |
| Interest/Other expense | 13,328 | 5,463 | (8,027 |  | 0 |  | 10,764 |
| Income (loss) before taxes on income and equity in income of subsidiaries | 15,954 | 15,701 | (6,049 | ) | 0 |  | 25,606 |
| Income tax expense (benefit) | 5,410 | 5,353 | (2,253 | ) | 0 |  | 8,510 |
| Equity in income (loss) of subsidiaries | 0 | 0 | 20,892 |  | (20,892 | ) | 0 |
| Net income (loss) | \$ 10,544 | \$ 10,348 | \$ 17,096 |  | \$ (20,892 |  | \$ 17,096 |

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## CONSOLIDATED STATEMENT OF COMPREHENSIVE

INCOME FOR THE THREE MONTHS ENDED JUNE 29, 2014

|  | GUARA NONE-EANTOR |  |  |  | INTERFACE, INC. |  | AND | CONSOLIDATION | CONSOLIDATED |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SUBSIDIARIESIARIES |  |  |  | ARENT |  | IMINAT |  |  | TAL |  |
|  | CORPORATION)ENTRIES |  |  |  |  |  |  |  |  |  |  |
|  | (In thousands) |  |  |  |  |  |  |  |  |  |  |
| Net Income (loss) | \$7,119 | \$ | 6,729 | \$ | 13,071 | \$ | (13,848 |  |  | 13,071 |  |
| Currency Translation | 227 |  | 965 |  | (114 | ) | 0 |  |  | 1,078 |  |
| Adjustment |  |  | 965 |  | (114 |  | 0 |  |  | 1,07 |  |
| Pension Liability Adjustment | 0 |  | (820 | ) | 44 |  | 0 |  |  | (776 | ) |
| Comprehensive Income (Loss) | \$7,346 | \$ | 6,874 | \$ | 13,001 | \$ | (13,848 |  |  | 13,373 |  |

## CONSOLIDATED STATEMENT OF COMPREHENSIVE

INCOME FOR THE SIX MONTHS ENDED JUNE 29, 2014


INTERFACE, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATING BALANCE SHEET

JUNE 29, 2014

| INTERFACE, | CONSOLIDATION |
| :---: | :---: |
| GUARANTORN-GUARANTOR. | AND CONSOLIDATE |
| SUBSIDIARUBSIDIARIES ${ }_{\text {(PA }}$ | ELIMINATIONTOTALS |
| CORPORAT | ENTRIES |

## (In thousands)

## ASSETS

Current assets:
Cash and cash equivalents
Accounts receivable
Inventories
Prepaids and deferred income taxes
Total current assets

| $\$ 1,757$ | $\$ 32,984$ | $\$ 15,271$ | $\$ 0$ | $\$ 50,012$ |
| :--- | :--- | :--- | :--- | :--- |
| 60,684 | 88,755 | 488 | 0 | 149,927 |
| 84,292 | 88,160 | 0 | 0 | 172,452 |
| 5,818 | 22,124 | 6,305 | 0 | 34,247 |
| 152,551 | 232,023 | 22,064 | 0 | 406,638 |
| 87,658 | 151,694 | 2,780 | 0 | 242,132 |
| 565,103 | 207,885 | $(75,108$ | $)$ | $(697,880$ |
| 6,542 | 71,141 | 0 | 0 | 0 |
| 1,870 | 10,783 | 84,377 | 0 | 77,683 |
| $\$ 813,724$ | $\$ 673,526$ | $\$ 34,113$ | $\$(697,880$ | 97,030 |
|  |  |  | 823,483 |  |

LIABILITIES AND
SHAREHOLDERS' EQUITY

| Current liabilities | $\$ 44,494$ | $\$ 75,705$ | $\$ 15,315$ | $\$ 0$ | $\$ 135,514$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Senior notes | 0 | 0 | 247,500 | 0 | 247,500 |
| Long term debt | 0 | 31,513 | 0 | 0 | 31,513 |
| Deferred income taxes | 0 | 18,840 | $(2,383$ | $)$ | 0 |
| Other | 26 | 8,566 | 25,942 | 0 | 16,457 |
| Total liabilities | 44,520 | 134,624 | 286,374 | 0 | 34,534 |
| Common stock | 94,145 | 102,199 | 6,648 | $(196,344$ | 465,518 |
| Additional paid-in capital | 249,302 | 12,525 | 375,682 | $(261,827$ | 6,648 |
| Retained earnings (deficit) | 427,920 | 475,116 | $(625,994$ | $)$ | $(239,709$ |
| Foreign currency translation | $(2,163$ | $)$ | $(18,183$ | $)$ | $(6,057$ |
| adjustment | 0 | $(32,755$ | $)$ | 0 | 37,333 |
| Pension liability | $\$ 813,724$ | $\$ 673,526$ | $\$ 34,113$ | $\$(697,880$ | $) \$ 823,483$ |

INTERFACE, INC. AND SUBSIDIARIES

## CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS

FOR THE SIX MONTHS ENDED JUNE 29, 2014

## INTERFACE, guarankonaguarantbé. AND <br> CONSOLIDATED <br> SUBSIDIASUIBSIDIARIES (PARENT ELIMINA CORPORATIONNTRIES

(In thousands)
Net cash provided by (used in) operating activities Cash flows from investing activities:

| Purchase of plant and equipment | $(11,993)$ | $(15,236$ | $)$ | $(201$ | $)$ | 5,413 | $(22,017$ | $(1,658$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Other | $(212)$ | $(612)$ | $)$ | $(834$ | $)$ | 0 | $(23,675$ | $)$ |
| Net cash provided by (used in) | $(12,205)$ | $(15,848$ | $)$ | $(1,035$ | $)$ | 5,413 | $\left(\begin{array}{ll}\text { ) }\end{array}\right)$ |  |
| inding |  |  |  |  |  |  |  |  |

investing activities
\$(11,248) \$ 11,750
\$ 6,059
\$ $(5,757$
\$ 804

Cash flows from financing activities:

| Borrowing of long term debt | 0 |  | 3,663 |  | 0 |  | 0 | 3,663 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other | 22,715 |  | (19,462 | ) | (3,597 | ) | 344 | 0 |  |
| Proceeds from issuance of common stock | 0 |  | 0 |  | 159 |  | 0 | 159 |  |
| Dividends paid | 0 |  | 0 |  | (3,989 | ) | 0 | (3,989 | ) |
| Net cash provided by (used in) financing activities | 22,715 |  | (15,799 | ) | (7,427 | ) | 344 | (167 | ) |
| Effect of exchange rate change on cash | 0 |  | 167 |  | 0 |  | 0 | 167 |  |
| Net increase (decrease) in cash | (738 | ) | (19,730 | ) | (2,403 | ) | 0 | (22,871 | ) |
| Cash at beginning of period | 2,495 |  | 52,714 |  | 17,674 |  | 0 | 72,883 |  |
| Cash at end of period | \$1,757 | \$ | 32,984 |  | 15,271 |  | 0 | \$ 50,012 |  |

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Our discussions below in this Item 2 are based upon the more detailed discussions about our business, operations and financial condition included in our Annual Report on Form 10-K for the fiscal year ended December 29, 2013, under Item 7 of that Form 10-K. Our discussions here focus on our results during the quarter and six months ended, or as of, June 29, 2014, and the comparable periods of 2013 for comparison purposes, and, to the extent applicable, any material changes from the information discussed in that Form 10-K or other important intervening developments or information since that time. These discussions should be read in conjunction with that Form 10-K for more detailed and background information.

Forward-Looking Statements

This report contains statements which may constitute "forward-looking statements" within the meaning of the Securities Act of 1933, as amended, and the Securities Exchange Act of 1934, as amended by the Private Securities Litigation Reform Act of 1995. Important factors currently known to management that could cause actual results to differ materially from those in forward-looking statements include risks and uncertainties associated with economic conditions in the commercial interiors industry as well as the risks and uncertainties discussed under the heading "Risk Factors" included in Item 1A of the Company's Annual Report on Form 10-K for the fiscal year ended December 29, 2013, which discussion is hereby incorporated by reference. The Company undertakes no obligation to update or revise forward-looking statements to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results over time.

Fire at Australia Facility

In July 2012, a fire occurred at our manufacturing facility in Picton, Australia, which served customers throughout Australia and New Zealand. The fire caused extensive damage to the facility, as well as disruption to business activity in the region. Since the fire, we have utilized adequate production capacity at our manufacturing facilities in Thailand, China, the U.S. and Europe to meet customer demand formerly serviced from Picton. While this has been executed with success, there were, as expected, business disruptions and delays in shipments that affected sales following the fire. We have now completed the build-out of a new manufacturing facility in Minto, Australia, which commenced operations in January 2014. For additional information on the fire, please see the Note entitled "Fire at Australian Manufacturing Facility" in Item 8 of our Annual Report on Form 10-K for the fiscal year ended December 29, 2013.

## General

During the quarter ended June 29, 2014, we had net sales of $\$ 260.6$ million, compared with net sales of $\$ 243.5$ million in the second quarter last year. Fluctuations in currency exchange rates did not have a significant impact during the quarter compared with the prior year period. During the first six months of fiscal year 2014, we had net sales of $\$ 479.6$ million, compared with net sales of $\$ 453.9$ million in the first six months of last year. Fluctuations in currency exchange rates did not have a significant impact on this comparison.

During the second quarter of 2014, we had net income of $\$ 13.1$ million, or $\$ 0.20$ per diluted share, compared with net income of $\$ 11.0$ million, or $\$ 0.17$ per diluted share, in the second quarter of 2013. During the six months ended June 29,2014 , we had net income of $\$ 17.1$ million, or $\$ 0.26$ per diluted share, compared with net income of $\$ 18.0$ million, or $\$ 0.27$ per diluted share, in the first six months of 2013. Included in the results for the first six months of 2013 was a one-time tax dispute resolution benefit of $\$ 1.9$ million related to the execution of bilateral pricing agreements. See the discussion in Note 10 of Part I, Item 1 of this Report, entitled "Income Taxes," for further information.

Results of Operations

The following table presents, as a percentage of net sales, certain items included in our Consolidated Condensed Statements of Operations for the three-month and six-month periods ended June 29, 2014, and June 30, 2013, respectively:

| Three Months | Six Months |  |  |
| :--- | :--- | :--- | :--- |
| Ended |  | Ended |  |
| June | June | June | June |
| 29, 2014 | 30, 2013 | 29, 2014 | 30, 2013 |


| Net sales | $100.0 \%$ | $100.0 \%$ | $100.0 \%$ | $100.0 \%$ |
| :--- | :--- | :--- | :--- | :--- |
| Cost of sales | 65.3 | 64.6 | 65.6 | 65.3 |
| Gross profit on sales | 34.7 | 35.4 | 34.4 | 34.7 |
| Selling, general and administrative expenses | 25.3 | 26.5 | 26.8 | 26.8 |
| Operating income | 9.3 | 9.0 | 7.6 | 7.9 |
| Interest/Other expenses | 2.0 | 2.4 | 2.2 | 2.7 |
| Income before tax expense | 7.3 | 6.5 | 5.3 | 5.1 |
| Income tax expense | 2.3 | 2.0 | 1.8 | 1.2 |
| Net income | 5.0 | 4.5 | 3.6 | 4.0 |

Net Sales

Below we provide information regarding net sales and analyze those results for the three-month and six-month periods ended June 29, 2014, and June 30, 2013, respectively.

| Three Months | Percentage |  |
| :--- | :--- | :--- |
| Ended |  |  |
| June 29, June 30,   <br> 2014 $\quad$ 2013   | Change |  |
| (In thousands) |  |  |
| $\$ 260,624$ | $\$ 243,483$ | 7.0 |$\%$Six Months Ended PercentageJune 29, June 30,20142013 Change

(In thousands)
Net Sales \$479,616 \$453,852 5.7 \%

For the quarter ended June 29, 2014, net sales increased $\$ 17.1$ million ( $7.0 \%$ ) versus the comparable period in 2013. On a geographic basis, we experienced sales increases across all of our geographic regions, with the Americas up 4\%, Europe up $15 \%$ (or $9 \%$ in local currency), and Asia-Pacific up 5\%. In the Americas, the increase was largely driven by non-office market segments, with the largest percentage increases occurring in the hospitality (up 30\%), retail (up $21 \%$ ) and education (up 7\%) market segments. Sales in the Americas corporate office market segment were up approximately $1 \%$. These increases were partially offset by a $9 \%$ sales decline in our FLOR residential business, primarily due to somewhat disappointing results from our annual summer sale event. The Americas region also experienced smaller declines in the government (down 4\%) and healthcare (down 2\%) market segments. Europe showed strong sales growth during the quarter, as the economies of that region continue to recover. The corporate office market segment (up $18 \%$ in U.S. dollars, or $13 \%$ in local currency) led the way in the European region, followed by the government (up $9 \%$ ) and education (up $15 \%$ ) segments. The sales increase in Asia-Pacific was due largely to performance in Australia, where we saw sales increase $9 \%$ (or $15 \%$ in local currency), alongside $6 \%$ growth in China. The increases in Asia-Pacific came largely in the healthcare (up over 100\%) and education (up 50\%) market segments, tempered by declines in the government (down 68\%) and retail (down $16 \%$ ) segments. The corporate office market segment was essentially even in Asia-Pacific versus the second quarter of 2013.

For the six months ended June 29,2014 , net sales increased $\$ 25.8$ million ( $5.7 \%$ ) versus the comparable period in 2013. On a geographic basis, we saw increases in the Americas (up 5\%) and Europe (up 15\% in U.S. dollars, or $10 \%$ in local currency). Sales in Asia-Pacific declined $7 \%$ in the first six months of 2014 versus the same period in 2013. The increase in the Americas was due primarily to the education (up 9\%), hospitality (up 24\%) and retail (up 15\%) market segments. Only the government segment (down 4\%) experienced a decline during the period. The corporate office segment in the Americas was essentially even for the first six months of 2014 versus the prior year period. Sales in Europe increased $15 \%$ in U.S. dollars (or $10 \%$ in local currency) for the six-month period, due primarily to the corporate office segment ( $16 \%$ increase in U.S. dollars, or $11 \%$ in local currency) and all non-office market segments with the exception of healthcare (down $38 \%$ ). The sales decline in Asia-Pacific was largely a result of a slow start in the first quarter of 2014 due to softer demand and the impacts of transitioning from an import model in Australia to the start-up of our new plant there. As discussed above, sales began recovering in the Asia-Pacific region in the second quarter of 2014. For the first six months of 2014 versus the comparable period in 2013 , the sales decline in the Asia-Pacific region was primarily in the corporate office (down 9\%), government (down 66\%) and retail (down $24 \%$ ) market segments. These declines were offset somewhat by increases in the healthcare (up over 100\%) and education (up $28 \%$ ) segments.

## Cost and Expenses

The following table presents, on a consolidated basis for our operations, our overall cost of sales and selling, general and administrative expenses for the three-month and six-month periods ended June 29, 2014, and June 30, 2013, respectively:

|  | Three Months <br> Ended | Percentage |  |
| :--- | :--- | :--- | :--- |
|  | June 29, June 30, |  |  |
| Cost and Expenses | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 3}$ | Change |
|  | (In thousands) |  |  |
| Cost of sales | $\$ 170,239$ | $\$ 157,250$ | $8.3 \%$ |
| Selling, general and administrative expenses | 66,042 | 64,430 | $2.5 \%$ |
| Total | $\$ 236,281$ | $\$ 221,680$ | $6.6 \%$ |

## Cost and Expenses

| Cost of sales | $\$ 314,545$ | $\$ 296,367$ | $6.1 \%$ |
| :--- | ---: | ---: | ---: |
| Selling, general and administrative expenses | 128,701 | 121,688 | $5.8 \%$ |
| Total | $\$ 443,246$ | $\$ 418,055$ | $6.0 \%$ |

For the quarter ended June 29, 2014, our costs of sales increased $\$ 13.0$ million ( $8.3 \%$ ) versus the comparable period in the prior year. Currency translation did not have a significant impact on the comparison between the periods on a consolidated basis. On a per-unit basis, raw material prices remained flat to slightly down for the second quarter of 2014 versus the second quarter of 2013. In absolute dollars, the increase in cost of sales is primarily attributable to higher raw material costs (approximately $\$ 9$ million) and labor costs (approximately $\$ 1.3$ million) associated with higher production volumes during the 2014 second quarter. As a percentage of net sales, cost of sales in the second quarter of 2014 increased to $65.3 \%$ versus $64.6 \%$ in the second quarter of 2013. The percentage increase was due to higher manufacturing costs and complexities associated with new product introductions, as well as product expansion into new markets at initially lower selling prices. Cost of sales declined as a percentage of net sales versus the first quarter of 2014, as the integration of our new manufacturing facility in Minto, Australia progressed. The sequential improvement also reflects the lean manufacturing procedures we continue to implement worldwide. We expect further gross margin expansion throughout the balance of 2014.

For the six months ended July 29, 2014, our costs of sales increased $\$ 18.2$ million ( $6.1 \%$ ) versus the comparable period in 2013. Currency translation did not have a significant impact on the comparison between the periods on a consolidated basis. On a per-unit basis, raw material prices remained flat to slightly down for the first six months of 2014 versus the same period in 2014. In absolute dollars, the increase in cost of sales is primarily attributable to higher
raw material costs (approximately $\$ 12$ million) and labor costs (approximately $\$ 1.8$ million) associated with higher production volumes in 2014. As a percentage of net sales, cost of sales increased to $65.6 \%$ for the first six months of 2014 versus $65.3 \%$ in the same period of 2013. This percentage increase was due to the factors discussed above regarding new product introductions and our product and market mix, as well as the costs and negative manufacturing variances associated with the ramp-up of our new plant in Australia in 2014.

For the quarter ended June 29, 2014, selling, general and administrative expense increased $\$ 1.6$ million ( $2.5 \%$ ) versus the comparable period in 2013. Currency translation did not have a significant impact on the comparison between the periods on a consolidated basis. The increase was a direct result of the higher sales level during the second quarter of 2014 versus the second quarter of 2013 , as selling expenses rose $\$ 2.1$ million year-over-year. On a geographic basis, this increase in selling expense was seen evenly across our three regions. The increase was offset somewhat by lower levels of marketing expenditures in the Americas and Europe, as well as lower levels of incentive based pay, including stock compensation, in the current year period. As a percentage of net sales, selling, general and administrative expenses declined to $25.3 \%$ for the second quarter of 2014 , compared with $26.5 \%$ in the second quarter of 2013 . This percentage decline is a direct result of the tighter spending controls we implemented during 2014, particularly in the second quarter. We expect further reductions in selling, general and administrative expenses, as a percentage of net sales, in the second half of 2014.

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For the six month period ended June 29, 2014, our selling, general and administrative expenses increased $\$ 7.0$ million $(5.8 \%)$ versus the comparable period in 2013 . Most of this increase ( $\$ 5.4$ million) took place in the first three months of 2014 , primarily due to $\$ 2.2$ million of incremental selling expenses as well as $\$ 2.1$ million of administrative expenses mostly related to executive level stock forfeitures that occurred in the first quarter of 2013 that did not take place in the first quarter of 2014. For the full six month period ended June 29,2013 , selling expenses increased $\$ 4.3$ million. Other increases were seen in the administrative area ( $\$ 2.0$ million), primarily due to the aforementioned forfeiture of executive stock compensation in the prior year period, as well as smaller increases in marketing ( $\$ 0.5$ million) and research and development ( $\$ 0.3$ million) costs. Selling, general and administrative expenses were $26.8 \%$ of net sales for the first six months of 2014, which is the same percentage of net sales for the first six months of 2013 . However, as discussed above in the quarterly comparison, there was a decrease as a percentage of sales in the second quarter of 2014 versus that of 2013 , which was a result of the sales acceleration as well as the implementation of our cost savings initiatives in the second quarter of 2014.

## Interest Expense

For the three-month period ended June 29, 2014, our interest expense decreased by $\$ 0.5$ million to $\$ 5.4$ million from $\$ 5.9$ million in the comparable period of the prior year. For the six months ended June 29, 2014, interest expense decreased by $\$ 1.1$ million to $\$ 10.9$ million from $\$ 12.1$ million in the prior year period. The primary reasons for these decreases were the redemption of $\$ 27.5$ million of our $7.625 \%$ Senior Notes in the fourth quarter of 2013, as well as the repayment at maturity of the remaining $\$ 8.1$ million of our $11.375 \%$ Senior Subordinated Notes in the fourth quarter of 2013. While we did have borrowings outstanding under our Syndicated Credit Facility for the second quarter and first six months of 2014 , which were not present in the second quarter and first six months of 2013 , these borrowings were at a significantly lower interest rate than the senior notes which were repaid and redeemed in the fourth quarter of 2013.

Liquidity and Capital Resources

## General

At June 29, 2014, we had $\$ 50.0$ million in cash. At that date, we had $\$ 31.5$ million of borrowings and $\$ 3.3$ million in letters of credit outstanding under the Syndicated Credit Facility. As of June 29, 2014, we could have incurred $\$ 165.2$ million of additional borrowings under our Syndicated Credit Facility. In addition, we could have incurred an additional $\$ 8.4$ million of borrowings under our other lines of credit in place at other non-U.S. subsidiaries

Our primary sources of cash during the six months ended June 29, 2014 were (1) $\$ 3.7$ million of borrowings under our Syndicated Credit Facility, and (2) $\$ 1.9$ million due to an increase in accounts payable and accrued expenses. Our primary uses of cash during the six months ended June 29, 2014 were (1) $\$ 22.0$ million for capital expenditures, (2) $\$ 21.9$ million due to increased inventory levels, (3) $\$ 12.4$ million due to an increase in accounts receivable, and (4) $\$ 4.0$ million for payment of dividends.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our discussion below in this Item 3 is based upon the more detailed discussions of our market risk and related matters included in our Annual Report on Form 10-K for the fiscal year ended December 29, 2013, under Item 7A of that Form 10-K. Our discussion here focuses on the period ended June 29, 2014, and any material changes from (or other important intervening developments since the time of) the information discussed in that Form 10-K. This discussion should be read in conjunction with that Form $10-\mathrm{K}$ for more detailed and background information.

At June 29, 2014, we recognized a $\$ 4.2$ million increase in our foreign currency translation adjustment account compared to December 29, 2013, primarily because of the weakening of the U.S. dollar against certain foreign currencies.

Sensitivity Analysis. For purposes of specific risk analysis, we use sensitivity analysis to measure the impact that market risk may have on the fair values of our market sensitive instruments.

To perform sensitivity analysis, we assess the risk of loss in fair values associated with the impact of hypothetical changes in interest rates and foreign currency exchange rates on market sensitive instruments. The market value of instruments affected by interest rate and foreign currency exchange rate risk is computed based on the present value of future cash flows as impacted by the changes in the rates attributable to the market risk being measured. The discount rates used for the present value computations were selected based on market interest and foreign currency exchange rates in effect at June 29, 2014. The values that result from these computations are compared with the market values of these financial instruments at June 29, 2014. The differences in this comparison are the hypothetical gains or losses associated with each type of risk.

As of June 29, 2014, based on a hypothetical immediate 150 basis point increase in interest rates, with all other variables held constant, the market value of our fixed rate long-term debt would be impacted by a net decrease of approximately $\$ 1.6$ million. Conversely, a 150 basis point decrease in interest rates would result in a net increase in the market value of our fixed rate long-term debt of approximately $\$ 1.6$ million.

As of June 29, 2014, a $10 \%$ decrease or increase in the levels of foreign currency exchange rates against the U.S. dollar, with all other variables held constant, would result in a decrease in the fair value of our financial instruments of $\$ 10.3$ million or an increase in the fair value of our financial instruments of $\$ 8.4$ million, respectively. As the impact of offsetting changes in the fair market value of our net foreign investments is not included in the sensitivity model, these results are not indicative of our actual exposure to foreign currency exchange risk.

## ITEM 4. CONTROLS AND PROCEDURES

As of the end of the period covered by this Quarterly Report on Form 10-Q, an evaluation was performed under the supervision and with the participation of our management, including our President and Chief Executive Officer and our Senior Vice President and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures, as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934 (the "Act"), pursuant to Rule 13a-14(c) under the Act. Based on that evaluation, our President and Chief Executive Officer and our Senior Vice President and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of the end of the period covered by this Quarterly Report.

There were no changes in our internal control over financial reporting that occurred during our last fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

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## PART II - OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

We are subject to various legal proceedings in the ordinary course of business, none of which is required to be disclosed under this Item 1.

ITEM 1A. RISK FACTORS

There are no material changes in risk factors in the second quarter of 2014. For a discussion of risk factors, see Part I, Item 1A in our Annual Report on Form 10-K for the fiscal year ended December 29, 2013.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

None

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None

ITEM 4. MINE SAFETY DISCLOSURES

## Not applicable

## ITEM 5. OTHER INFORMATION

None

ITEM 6. EXHIBITS

The following exhibits are filed with this report:

## EXHIBIT

## NUMBERDESCRIPTION OF EXHIBIT

31.1 Section 302 Certification of Chief Executive Officer.
31.2 Section 302 Certification of Chief Financial Officer.
$32.1 \quad$ Certification of Chief Executive Officer pursuant to 18 U.S.C. § 1350.
32.2 Certification of Chief Financial Officer pursuant to 18 U.S.C. § 1350.
101.INS XBRL Instance Document
101.SCH XBRL Taxonomy Extension Schema Document
101.CAL XBRL Taxonomy Extension Calculation Linkbase Document
101.LAB XBRL Taxonomy Extension Label Linkbase Document
101.PRE XBRL Taxonomy Presentation Linkbase Document
101.DEF XBRL Taxonomy Definition Linkbase Document

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

INTERFACE, INC.
Date: August 7, 2014 By:/s/ Patrick C. Lynch
Patrick C. Lynch
Senior Vice President
(Principal Financial Officer)

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## EXHIBIT

## NUMBERDESCRIPTION OF EXHIBIT

31.1 Section 302 Certification of Chief Executive Officer
31.2 Section 302 Certification of Chief Financial Officer
32.1 Certification of Chief Executive Officer pursuant to 18 U.S.C. § 1350
32.2 Certification of Chief Financial Officer pursuant to 18 U.S.C. § 1350
101.INS XBRL Instance Document
101.SCH XBRL Taxonomy Extension Schema Document
101.CAL XBRL Taxonomy Extension Calculation Linkbase Document
101.LAB XBRL Taxonomy Extension Label Linkbase Document
101.PRE XBRL Taxonomy Presentation Linkbase Document
101.DEF XBRL Taxonomy Definition Linkbase Document

