

ServiceNow, Inc.  
Form 4  
March 06, 2014

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

OMB APPROVAL

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**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
**LUDDY FREDERIC B**

(Last) (First) (Middle)

**C/O SERVICENOW, INC., 4810  
EASTGATE MALL**

(Street)

**SAN DIEGO, CA 92121**

(City) (State) (Zip)

2. Issuer Name and Ticker or Trading Symbol  
**ServiceNow, Inc. [NOW]**

3. Date of Earliest Transaction  
(Month/Day/Year)  
**03/04/2014**

4. If Amendment, Date Original Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

Director  10% Owner  
 Officer (give title below)  Other (specify below)

**CHIEF PRODUCT OFFICER**

6. Individual or Joint/Group Filing(Check Applicable Line)

Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Indirect Beneficial Ownership (Instr. 4) |
|---------------------------------|--------------------------------------|--|--------------------------------|---|---|--|---|
|                                 |                                      |  | Code                           | V   | Amount or Price   |  |   |
| Common Stock                    | 03/04/2014                           |  | S(1)                           | (2)   | \$ 9,600<br>69.2919<br>(3)  | D  |   |
| Common Stock                    | 03/04/2014                           |  | S(1)                           | (2)   | \$ 24,908<br>70.5587<br>(4)   | D  |   |
| Common Stock                    | 03/04/2014                           |  | S(1)                           | (2)   | \$ 15,492<br>71.0101<br>(5)   | D  |   |
| Common Stock                    | 03/04/2014                           |  | S(1)                           | (2)   | \$ 300<br>69.2067   | D  | by Spouse   |

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| Common Stock | 03/04/2014 | S <sup>(1)</sup> | 1,000<br><u>(2)</u>  | D | \$ 70.715<br><u>(7)</u>   | 54,300    | I |  | by Spouse                         |
|--------------|------------|------------------|----------------------|---|---------------------------|-----------|---|--|-----------------------------------|
| Common Stock | 03/04/2014 | S <sup>(1)</sup> | 100                  | D | \$ 71.18                  | 54,200    | I |  | by Spouse                         |
| Common Stock | 03/05/2014 | S <sup>(1)</sup> | 28,376<br><u>(2)</u> | D | \$ 70.2024<br><u>(8)</u>  | 7,641,563 | D |  |                                   |
| Common Stock | 03/05/2014 | S <sup>(1)</sup> | 21,624<br><u>(2)</u> | D | \$ 70.9977<br><u>(9)</u>  | 7,619,939 | D |  |                                   |
| Common Stock | 03/06/2014 | S <sup>(1)</sup> | 45,807<br><u>(2)</u> | D | \$ 68.7425<br><u>(10)</u> | 504,193   | I |  | by Frederic B. Luddy CRT, LLC     |
| Common Stock | 03/06/2014 | S <sup>(1)</sup> | 4,193<br><u>(2)</u>  | D | \$ 69.6027<br><u>(11)</u> | 500,000   | I |  | by Frederic B. Luddy CRT, LLC     |
| Common Stock |            |                  |                      |   |                           | 50,000    | I |  | by Spouse's Trust                 |
| Common Stock |            |                  |                      |   |                           | 1,115,000 | I |  | by Luddy Family Dynasty Trust LLC |
| Common Stock |            |                  |                      |   |                           | 5,486     | I |  | by Frederic B. Luddy Family Trust |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative | 2. Conversion | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if | 4. Transaction | 5. Number | 6. Date Exercisable and Expiration Date | 7. Title and Amount of | 8. Price of Derivative | 9. Nu Deriv |
|------------------------|---------------|--------------------------------------|-------------------------------|----------------|-----------|---|------------------------|------------------------|-------------|
|------------------------|---------------|--------------------------------------|-------------------------------|----------------|-----------|---|------------------------|------------------------|-------------|



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Represents the weighted average sales price per share. The shares sold at prices ranging from \$69.68 to \$70.67 per share. Full information regarding the number of shares sold at each price shall be provided upon request to the staff of the U.S. Securities and Exchange Commission, the Issuer, or a security holder of the Issuer.

(9) Represents the weighted average sales price per share. The shares sold at prices ranging from \$70.69 to \$71.36 per share. Full information regarding the number of shares sold at each price shall be provided upon request to the staff of the U.S. Securities and Exchange Commission, the Issuer, or a security holder of the Issuer.

(10) Represents the weighted average sales price per share. The shares sold at prices ranging from \$68.33 to \$69.32 per share. Full information regarding the number of shares sold at each price shall be provided upon request to the staff of the U.S. Securities and Exchange Commission, the Issuer, or a security holder of the Issuer.

(11) Represents the weighted average sales price per share. The shares sold at prices ranging from \$69.35 to \$70.25 per share. Full information regarding the number of shares sold at each price shall be provided upon request to the staff of the U.S. Securities and Exchange Commission, the Issuer, or a security holder of the Issuer.

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