# SECURITIES AND EXCHANGE COMMISSION 

WASHINGTON, D.C. 20549

## FORM 10-Q

x Quarterly Report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the quarterly period ended June 30, 2011

Transition Report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the transition period from

# ChoiceOne Financial Services, Inc. 

Edgar Filing: CHOICEONE FINANCIAL SERVICES INC - Form 10-Q
Michigan(State or Other Jurisdiction of
Incorporation or Organization)
109 East Division
Sparta, Michigan38-2659066(I.R.S. Employer
Identification No.)
(Address of Principal Executive Offices)
49345(Zip Code)
(616) 887-7366

## (Registrant s Telephone Number, including Area Code)

Indicate by checkmark whether the Registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No *

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act.

| Large accelerated filer | . | Accelerated filer |
| :--- | :--- | :--- |

As of July 31, 2011, the Registrant had outstanding 3,289,386 shares of common stock.

## PART I. FINANCIAL INFORMATION

Item 1. Financial Statements.
ChoiceOne Financial Services, Inc.

## CONSOLIDATED BALANCE SHEETS

| (Dollars in thousands) | $\begin{gathered} \text { June 30, } \\ 2011 \\ \text { (Unaudited) } \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2010 \\ \text { (Audited) } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Cash and due from banks | \$ | 17,307 | \$ | 19,074 |
| Federal funds sold |  | 0 |  | 5,000 |
| Cash and cash equivalents |  | 17,307 |  | 24,074 |
| Securities available for sale |  | 103,369 |  | 90,820 |
| Federal Home Loan Bank stock |  | 2,478 |  | 2,889 |
| Federal Reserve Bank stock |  | 1,271 |  | 1,270 |
| Loans held for sale |  | 285 |  | 1,610 |
| Loans |  | 314,042 |  | 316,940 |
| Allowance for loan losses |  | $(4,802)$ |  | $(4,729)$ |
| Loans, net |  | 309,240 |  | 312,211 |
| Premises and equipment, net |  | 12,343 |  | 12,525 |
| Other real estate owned, net |  | 2,502 |  | 1,953 |
| Loan servicing rights, net |  | 328 |  | 347 |
| Cash value of life insurance policies |  | 9,675 |  | 9,520 |
| Intangible assets, net |  | 2,396 |  | 2,620 |
| Goodwill |  | 13,728 |  | 13,728 |
| Other assets |  | 4,494 |  | 6,957 |
| Total assets | \$ | 479,416 | \$ | 480,524 |

## Liabilities

| Deposits noninterest-bearing | \$ 72,563 | \$ 66,932 |
| :---: | :---: | :---: |
| Deposits interest-bearing | 316,875 | 322,952 |
| Total deposits | 389,438 | 389,884 |
| Advances from Federal Home Loan Bank | 8,460 | 8,473 |
| Securities sold under agreements to repurchase | 21,743 | 22,249 |
| Other liabilities | 3,569 | 5,605 |
| Total liabilities | 423,210 | 426,211 |
| Shareholders Equity |  |  |
| Preferred stock; shares authorized: 100,000; shares outstanding: none |  |  |
| Common stock and paid in capital, no par value; shares authorized: 7,000,000; shares outstanding: 3,288,620 at June 30, 2011 and 3,280,515 at December 31, 2010 | 46,550 | 46,461 |
| Retained earnings | 7,772 | 6,952 |
| Accumulated other comprehensive income, net | 1,884 | 900 |
| Total shareholders equity | 56,206 | 54,313 |

## See accompanying notes to consolidated financial statements.

## ChoiceOne Financial Services, Inc.

## CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME (Unaudited)

| (Dollars in thousands, except per share data) | Three Months Ended June 30, |  | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 | 2010 |  | 011 |  | 2010 |
| Interest income |  |  |  |  |  |  |
| Loans, including fees | \$4,593 | \$4,767 | \$ | 9,142 | \$ | 9,491 |
| Securities: |  |  |  |  |  |  |
| Taxable | 464 | 302 |  | 864 |  | 718 |
| Tax exempt | 322 | 351 |  | 649 |  | 717 |
| Other | 7 | 74 |  | 13 |  | 6 |

Interest expense

| Deposits | 764 | 1,013 | 1,552 | 2,079 |
| :---: | :---: | :---: | :---: | :---: |
| Advances from Federal Home Loan Bank | 76 | 194 | 152 | 427 |
| Other | 74 | 77 | 147 | 156 |
| Total interest expense | 914 | 1,284 | 1,851 | 2,662 |
| Net interest income | 4,472 | 4,210 | 8,817 | 8,270 |
| Provision for loan losses | 850 | 1,000 | 1,850 | 2,050 |
| Net interest income after provision for loan losses | 3,622 | 3,210 | 6,967 | 6,220 |
| Noninterest income |  |  |  |  |
| Customer service charges | 905 | 795 | 1,715 | 1,524 |
| Insurance and investment commissions | 202 | 223 | 370 | 370 |
| Gains on sales of loans | 132 | 68 | 271 | 174 |
| Gains on sales of securities | 26 | 8 | 62 | 397 |
| Gains/(losses) on sales of other assets | 83 | (9) | 42 | (101) |
| Earnings on life insurance policies | 89 | 89 | 177 | 179 |
| Other | 187 | 157 | 387 | 295 |
| Total noninterest income | 1,624 | 1,331 | 3,024 | 2,838 |
| Noninterest expense |  |  |  |  |
| Salaries and benefits | 1,868 | 1,756 | 3,676 | 3,436 |
| Occupancy and equipment | 583 | 529 | 1,132 | 1,080 |
| Data processing | 435 | 412 | 866 | 838 |
| Professional fees | 202 | 177 | 383 | 349 |
| Supplies and postage | 140 | 145 | 279 | 271 |
| Advertising and promotional | 45 | 39 | 86 | 70 |
| Intangible amortization | 112 | 112 | 224 | 224 |
| Loan and collection expense | 141 | 110 | 251 | 250 |
| FDIC insurance | 127 | 156 | 297 | 312 |
| Other | 414 | 289 | 740 | 592 |
| Total noninterest expense | 4,067 | 3,725 | 7,934 | 7,422 |
| Income before income tax | 1,179 | 817 | 2,057 | 1,636 |
| Income tax expense | 275 | 148 | 449 | 323 |


| Net income | $\$ 904$ | $\$$ | 669 | $\$$ | 1,608 | $\$$ | 1,313 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Basic earnings per share | $\$ 0.28$ | $\$$ | 0.20 | $\$$ | 0.49 | $\$$ | 0.40 |
| Diluted earnings per share | $\$ 0.28$ | $\$$ | 0.20 | $\$$ | 0.49 | $\$$ | 0.40 |
| Dividends declared per share | $\$ 0.12$ | $\$$ | 0.12 | $\$$ | 0.24 | $\$$ | 0.24 |

See accompanying notes to consolidated financial statements.

## CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS EQUITY (Unaudited)

| (Dollars in thousands) | Number of Shares | Common |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Stock and Paid in Capital | Retained Earnings |  | mulated <br> ther <br> ehensive <br> me, Net | Total |
| Balance, January 1, 2010 | 3,265,714 | \$ 46,326 | \$ 5,813 | \$ | 787 | \$ 52,926 |
| Comprehensive income |  |  |  |  |  |  |
| Net income |  |  | 1,313 |  |  | 1,313 |
| Net change in unrealized gain on securities available for sale, net of tax of \$148 |  |  |  |  | 287 | 287 |
| Total comprehensive income |  |  |  |  |  | 1,600 |
| Shares issued | 9,226 | 73 |  |  |  | 73 |
| Shares cancelled | (4) |  |  |  |  |  |
| Change in ESOP repurchase obligation |  | (6) |  |  |  | (6) |
| Effect of stock options granted |  | 7 |  |  |  | 7 |
| Effect of employee stock purchases |  | 8 |  |  |  | 8 |
| Cash dividends declared (\$0.24 per share) |  |  | (785) |  |  | (785) |
| Balance, June 30, 2010 | 3,274,936 | \$ 46,408 | \$ 6,341 | \$ | 1,074 | \$ 53,823 |
| Balance, January 1, 2011 | 3,280,515 | \$ 46,461 | \$ 6,952 | \$ | 900 | \$ 54,313 |
| Comprehensive income |  |  |  |  |  |  |
| Net income |  |  | 1,608 |  |  | 1,608 |
| Net change in unrealized gain on securities available for sale, net of tax of \$507 |  |  |  |  | 984 | 984 |
| Total comprehensive income |  |  |  |  |  | 2,592 |
| Shares issued | 7,628 | 80 |  |  |  | 80 |
| Exercise of stock options | 477 |  |  |  |  |  |
| Change in ESOP repurchase obligation |  | (1) |  |  |  | (1) |
| Effect of stock options granted |  | 3 |  |  |  | 3 |
| Effect of employee stock purchases |  | 7 |  |  |  | 7 |
| Cash dividends declared (\$0.24 per share) |  |  | (788) |  |  | (788) |
| Balance, June 30, 2011 | 3,288,620 | \$ 46,550 | \$ 7,772 | \$ | 1,884 | \$ 56,206 |

See accompanying notes to consolidated financial statements.

## CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

| (Dollars in thousands) | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  |
| Cash flows from operating activities: |  |  |  |  |
| Net income | \$ | 1,608 | \$ | 1,313 |
| Adjustments to reconcile net income to net cash from operating activities: |  |  |  |  |
| Provision for loan losses |  | 1,850 |  | 2,050 |
| Depreciation |  | 475 |  | 424 |
| Amortization |  | 620 |  | 538 |
| Expense related to employee stock options and stock purchases |  | 10 |  | 15 |
| Gains on sales of securities |  | (62) |  | (397) |
| Gains on sales of loans |  | (271) |  | (174) |
| Loans originated for sale |  | $(10,218)$ |  | $(8,398)$ |
| Proceeds from loan sales |  | 11,778 |  | 7,824 |
| Earnings on bank-owned life insurance |  | (177) |  | (179) |
| Losses/(gains) on sales of other real estate owned |  | (99) |  | (56) |
| Write-downs of other real estate owned |  | 57 |  | 157 |
| Proceeds from sales of other real estate owned |  | 1,661 |  | 784 |
| Deferred federal income tax benefit |  | (222) |  | (72) |
| Net changes in other assets |  | 2,445 |  | 233 |
| Net changes in other liabilities |  | $(2,321)$ |  | (42) |
| Net cash from operating activities |  | 7,134 |  | 4,020 |
| Cash flows from investing activities: |  |  |  |  |
| Securities available for sale: |  |  |  |  |
| Sales |  | 3,031 |  | 3,421 |
| Maturities, prepayments and calls |  | 7,735 |  | 12,351 |
| Purchases |  | $(22,064)$ |  | $(23,022)$ |
| Sale of Federal Home Loan Bank stock |  | 411 |  |  |
| Purchase of Federal Reserve Bank stock |  | (1) |  |  |
| Loan originations and repayments, net |  | $(1,047)$ |  | 10,116 |
| Additions to premises and equipment |  | (293) |  | $(1,304)$ |
| Net cash from investing activities |  | $(12,228)$ |  | 1,562 |
| Cash flows from financing activities: |  |  |  |  |
| Net change in deposits |  | (446) |  | $(1,447)$ |
| Net change in repurchase agreements |  | (506) |  | $(1,703)$ |
| Proceeds from Federal Home Loan Bank advances |  | 250 |  |  |
| Payments on Federal Home Loan Bank advances |  | (263) |  | $(6,512)$ |
| Issuance of common stock |  | 80 |  | 73 |
| Cash dividends |  | (788) |  | (785) |
| Net cash used in financing activities |  | $(1,673)$ |  | $(10,374)$ |
| Net change in cash and cash equivalents |  | $(6,767)$ |  | $(4,792)$ |
| Beginning cash and cash equivalents |  | 24,074 |  | 19,750 |
| Ending cash and cash equivalents |  | 17,307 |  | 14,958 |

Supplemental disclosures of cash flow information:

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| Cash paid for interest | $\mathbf{\$}$ | $\mathbf{1 , 8 8 6}$ | $\$$ |
| :--- | :---: | :---: | :---: |

[^0]ChoiceOne Financial Services, Inc.

## NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Principles of Consolidation

The consolidated financial statements include ChoiceOne Financial Services, Inc. (the Registrant ) and its wholly-owned subsidiary, ChoiceOne Bank (the Bank ), and the Bank s wholly-owned subsidiary ChoiceOne Insurance Agencies, Inc. Intercompany transactions and balances have been eliminated in consolidation.

The consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information, prevailing practices within the banking industry and the instructions to Form 10-Q. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements.

The accompanying consolidated financial statements reflect all adjustments ordinary in nature which are, in the opinion of management, necessary for a fair presentation of the Consolidated Balance Sheets as of June 30, 2011 and December 31, 2010, the Consolidated Statements of Income for the three- and six-month periods ended June 30, 2011 and June 30, 2010, the Consolidated Statements of Changes in Shareholders Equity for the six-month periods ended June 30, 2011 and June 30, 2010, and the Consolidated Statements of Cash Flows for the six-month periods ended June 30, 2011 and June 30, 2010. Operating results for the six months ended June 30, 2011 are not necessarily indicative of the results that may be expected for the year ending December 31, 2011.

The accompanying consolidated financial statements should be read in conjunction with the consolidated financial statements and footnotes thereto included in the Registrant s Annual Report on Form 10-K for the year ended December 31, 2010.

## Allowance for Loan Losses

The allowance for loan losses is maintained at a level believed adequate by management to absorb probable incurred losses inherent in the consolidated loan portfolio. Management sevaluation of the adequacy of the allowance is an estimate based on reviews of individual loans, assessments of the impact of current economic conditions on the portfolio and historical loss experience of seasoned loan portfolios. See Note 3 to the interim consolidated financial statements for additional information.

Management believes the accounting estimate related to the allowance for loan losses is a critical accounting estimate because (1) the estimate is highly susceptible to change from period to period because of assumptions concerning the changes in the types and volumes of the portfolios and economic conditions and (2) the impact of recognizing an impairment or loan loss could have a material effect on ChoiceOne s assets reported on the balance sheet as well as its net income.

## Stock Transactions

A total of 4,517 shares of common stock were issued to the Registrant s Board of Directors for a cash price of $\$ 52,000$ under the terms of the Directors Stock Purchase Plan in the first half of 2011. A total of 3,111 shares were issued to employees for a cash price of $\$ 28,000$ under the Employee Stock Purchase Plan in the first two quarters of 2011. A total of 477 shares were issued upon the exercise of stock options in the first half of 2011.

## Reclassifications

Certain amounts presented in prior periods have been reclassified to conform to the current presentation.

## New Accounting Pronouncements

In April 2011, the Financial Accounting Standards Board ( FASB ) issued ASU No. 2011-02, A Creditor s Determination of Whether a Restructuring is a Troubled Debt Restructuring ASU 2011-02, which amends FASB ASC 310-40, Receivables Troubled Debt Restructurings by Creditors because of inconsistencies in practice and the increased volume of debt modifications. ASU 2011-02 provides additional clarifying guidance in determining whether a creditor has granted a concession and whether a debtor is experiencing financial difficulties for purposes of determining whether a restructuring qualifies as a troubled debt restructuring. The effective date of implementation is for the first interim or annual period beginning on or after June 15, 2011, and should be applied retrospectively to restructurings that occurred after the beginning
of the fiscal year of adoption, with early application allowed. As a result of applying ASU 2011-02, receivables that are newly considered impaired for which impairment was previously measured using a general allowance for credit losses may be identified. Disclosure is required of the total amount of receivables and the allowance for loan losses as of the end of the period of adoption. For purposes of measuring impairment of those receivables, ASU 2011-02 should be applied prospectively for the first interim or annual period beginning on or after June 15, 2011. ChoiceOne is analyzing the impact of ASU 2011-02 and will adopt it the third quarter of 2011.

In May 2011, the FASB issued ASU 2011-04, Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs. This ASU represents the converged guidance of the FASB and the IASB (the Boards) on fair value measurement. The collective efforts of the Boards and their staffs, reflected in ASU 2011-04, have resulted in common requirements for measuring fair value and for disclosing information about fair value measurements, including a consistent meaning of the term fair value. The Boards have concluded the common requirements will result in greater comparability of fair value measurements presented and disclosed in financial statements prepared in accordance with U.S. GAAP and IFRSs. The amendments to the Codification in this ASU are to be applied prospectively. For public entities, the amendments are effective during interim and annual periods beginning after December 15, 2011. Early application by public entities is not permitted. The impact of adoption of this ASU is not expected to be material.

In June 2011, the FASB issued ASU 2011-05, Presentation of Comprehensive Income, which provides entities with the option to present the total of comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. In both choices, an entity is required to present each component of net income along with total net income, each component of other comprehensive income, along with a total for other comprehensive income, and a total amount for comprehensive income. Regardless of whether an entity chooses to present comprehensive income in a single continuous statement or in two separate but consecutive statements, the entity is required to present on the face of the financial statements reclassification adjustments for items that are reclassified from other comprehensive income to net income in the statement(s) where the components of net income and the components of other comprehensive income are presented. This update should be applied retrospectively effective for fiscal years, and interim periods within those years, beginning after December 15, 2011. We anticipate early adopting this standard with our 2011 annual financial statements by adding a statement of comprehensive income.

## NOTE 2 - SECURITIES

The fair value of securities available for sale and the related gross unrealized gains and losses recognized in accumulated other comprehensive income (loss) were as follows:

| (Dollars in thousands) | June 30, 2011 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost | Gross Unrealized Gains |  | Gross <br> Unrealized <br> Losses |  | Fair <br> Value |
| U.S. Government and federal agency | \$ 36,534 | + | 628 | \$ | (2) | \$ 37,160 |
| State and municipal | 49,555 |  | 1,695 |  | (209) | 51,041 |
| Mortgage-backed | 6,395 |  | 291 |  |  | 6,686 |
| Corporate | 4,936 |  | 96 |  |  | 5,032 |
| FDIC-guaranteed financial institution debt | 2,015 |  | 37 |  |  | 2,052 |
| Equity securities | 1,500 |  |  |  | (102) | 1,398 |
| Total | \$ 100,935 | \$ | 2,747 | \$ | (313) | \$ 103,369 |


| (Dollars in thousands) | December 31, 2010 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost |  | Gross <br> Unrealized Gains |  | Gross Unrealized Losses |  | Fair <br> Value |  |
| U.S. Government and federal agency | \$ | 28,737 | \$ | 382 | \$ | (53) | \$ | 29,066 |
| State and municipal |  | 47,319 |  | 935 |  | (373) |  | 47,881 |
| Mortgage-backed |  | 7,307 |  | 298 |  | (6) |  | 7,599 |
| Corporate |  | 2,854 |  | 36 |  | (7) |  | 2,883 |
| FDIC-guaranteed financial institution debt |  | 2,020 |  | 33 |  |  |  | 2,053 |
| Equity securities |  | 1,500 |  |  |  | (162) |  | 1,338 |
| Total | \$ | 89,737 | \$ | 1,684 | \$ | (601) | \$ | 90,820 |

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ChoiceOne reviews its securities portfolio on a quarterly basis to determine whether unrealized losses are considered to be temporary or other-than-temporary. No other-than-temporary impairment charges were recorded in the first two quarters of 2011. One municipal security with a fair value of $\$ 330,000$ was considered to be other-than-temporarily impaired as of June 30, 2011. The issuer of the security defaulted upon its maturity in September 2009. Impairment losses of $\$ 141,000$ were recorded through December 2010 due to uncertainty as to when the principal payment will be received. A settlement agreement was reached with the security s issuer in March 2011. Based on the agreement, ChoiceOne believes it will receive an amount equal to or greater than its carrying value for the security.

Other than the security noted in the preceding paragraph, ChoiceOne believed that unrealized losses on securities were temporary in nature and were due to changes in interest rates and reduced market liquidity and not as a result of credit quality issues.

## NOTE 3 - ALLOWANCE FOR LOAN LOSSES

An analysis of changes in the allowance for loan losses follows:

| (Dollars in thousands) | Three Months Ended June 30, |  | Six Months Ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2011 | 2010 | 2011 | 2010 |
| Balance at beginning of period | \$ 4,731 | \$ 4,687 | \$ 4,729 | \$ 4,322 |
| Provision charged to expense | 850 | 1,000 | 1,850 | 2,050 |
| Recoveries credited to the allowance | 99 | 96 | 246 | 187 |
| Loans charged off | (878) | (926) | $(2,023)$ | $(1,702)$ |
| Balance at end of period | \$ 4,802 | \$ 4,857 | \$ 4,802 | \$ 4,857 |

Activity in the allowance for loan losses and balances in the loan portfolio were as follows:
(Dollars in thousands)

|  | Agricultural |  | Commercial and Industrial |  | Consumer |  | Commercial Real Estate |  | Construction Real Estate |  | Residential <br> Real Estate |  | Unallocated |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for Loan Losses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Six Months Ended June 30, 2011 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Beginning balance | \$ | 181 | \$ | 641 | \$ | 243 | \$ | 1,729 | \$ | 2 | \$ | 1,554 | \$ | 379 | \$ | 4,729 |
| Charge-offs |  |  |  |  |  | (169) |  | (805) |  |  |  | $(1,049)$ |  |  |  | $(2,023)$ |
| Recoveries |  | 3 |  | 6 |  | 131 |  | 44 |  |  |  | 62 |  |  |  | 246 |
| Provision |  | (13) |  | (41) |  | 4 |  | 723 |  |  |  | 889 |  | 288 |  | 1,850 |
| Ending balance | \$ | 171 | \$ | 606 | \$ | 209 | \$ | 1,691 | \$ | 2 | \$ | 1,456 | \$ | 667 | \$ | 4,802 |
| Individually evaluated for impairment | \$ |  | \$ | 98 | \$ |  | \$ | 301 | \$ |  | \$ |  | \$ |  | \$ | 399 |
| Collectively evaluated for impairment | \$ | 171 | \$ | 508 | \$ | 209 | \$ | 1,390 | \$ | 2 | \$ | 1,456 | \$ | 667 | \$ | 4,403 |
| Six Months Ended June 30, 2010 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Beginning balance | \$ | 124 | \$ | 735 | \$ | 306 | \$ | 1,546 | \$ | 3 | \$ | 1,590 | \$ | 18 | \$ | 4,322 |
| Charge-offs |  |  |  | (225) |  | (206) |  | (714) |  |  |  | (557) |  |  |  | $(1,702)$ |
| Recoveries |  |  |  | 26 |  | 151 |  | 4 |  |  |  | 6 |  |  |  | 187 |
| Provision |  | 52 |  | 393 |  | 48 |  | 570 |  | (1) |  | 808 |  | 180 |  | 2,050 |
| Ending balance | \$ | 176 | \$ | 929 | \$ | 299 | \$ | 1,406 | \$ | 2 | \$ | 1,847 | \$ | 198 | \$ | 4,857 |
| Individually evaluated for impairment | \$ |  | \$ |  | \$ |  | \$ | 1,123 | \$ |  | \$ |  | \$ |  | \$ | 1,123 |
| Collectively evaluated for impairment | \$ | 176 | \$ | 929 | \$ | 299 | \$ | 283 | \$ | 2 | \$ | 1,847 | \$ | 198 | \$ | 3,734 |

Loans
June 30, 2011

| Individually evaluated for impairment | \$ | 188 | \$ | 358 | \$ | \$ | 3,779 | \$ |  | \$ | 1,195 |  | \$ | 5,520 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Collectively evaluated for impairment |  | 30,895 |  | 54,967 | 18,386 |  | 108,261 |  | 781 |  | 95,232 |  |  | 308,522 |
| Ending balance | \$ | 31,083 | \$ | 55,325 | \$ 18,386 | \$ | 112,040 | \$ | 781 | \$ | 96,427 | \$ |  | 314,042 |

December 31, 2010
Individually evaluated for

| impairment | $\$$ | 39 | $\$$ | 272 | $\$$ | $\$$ | 3,529 | $\$$ |  | $\$ 2,733$ |  |
| :--- | ---: | ---: | ---: | ---: | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Collectively evaluated for <br> impairment |  | 29,642 | 55,675 | 16,709 | 112,822 |  | 853 | 94,666 |  | 6,573 |  |
| Ending balance | $\$ 29,681$ | $\$ 555,947$ | $\$ 16,709$ | $\$ 116,351$ | $\$$ | 853 | $\$ 97,399$ | $\$$ | $\$ 310,367$ |  |  |

The process to monitor the credit quality of ChoiceOne s loan portfolio includes tracking (1) the risk ratings of business loans, (2) the level of classified business loans, and (3) delinquent and nonperforming consumer loans. Business loans are risk rated on a scale of 1 to 8 . A description of the characteristics of the ratings follows:

Risk rating 1 through 3: These loans are considered pass credits. They exhibit acceptable to exceptional credit risk and demonstrate the ability to repay the loan from normal business operations.

Risk rating 4: These loans are considered watch credits. They have potential developing weaknesses that, if not corrected, may cause deterioration in the ability of the borrower to repay the loan. While a loss is possible for a loan with this rating, it is not anticipated.

Risk rating 5: These loans are considered special mention credits. Loans in this risk rating are considered to be inadequately protected by the net worth and debt service coverage of the borrower or of any pledged collateral. These loans have well defined weaknesses that may jeopardize the borrower s ability to repay the loan. If the weaknesses are not corrected, loss of principal and interest could be probable.

Risk rating 6: These loans are considered substandard credits. These loans have well defined weaknesses, the severity of which makes collection of principal and interest in full questionable. Loans in this category may be placed on nonaccrual status.

Risk rating 7: These loans are considered doubtful credits. Some loss of principal and interest has been determined to be probable. The estimate of the amount of loss could be affected by factors such as the borrower s ability to provide additional capital or collateral. Loans in this category are on nonaccrual status.

Risk rating 8: These loans are considered loss credits. They are considered uncollectible and will be charged off against the allowance for loan losses.

Information regarding the Bank s credit exposure follows:
(Dollars in thousands)
Corporate Credit Exposure - Credit Risk Profile By Creditworthiness Category

|  | Agricultural |  |  | Commercial and Industrial |  |  |  | Commercial Real Estate |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { June 30, } \\ & 2011 \end{aligned}$ | $\begin{gathered} \text { December 31, } \\ 2010 \end{gathered}$ |  |  | $\begin{aligned} & \text { une 30, } \\ & 2011 \end{aligned}$ | December 31,2010 |  |  | $\begin{aligned} & \text { une 30, } \\ & 2011 \end{aligned}$ | $\begin{gathered} \text { December 31, } \\ 2010 \end{gathered}$ |  |
| Risk rating 2 | \$ 2,602 | \$ | 1,901 | \$ | 1,918 | \$ | 2,818 | \$ | 6,543 | \$ | 6,755 |
| Risk rating 3 | 16,555 |  | 17,592 |  | 28,086 |  | 29,806 |  | 47,381 |  | 57,265 |
| Risk rating 4 | 7,941 |  | 8,919 |  | 21,914 |  | 20,198 |  | 37,250 |  | 31,921 |
| Risk rating 5 | 3,708 |  | 1,017 |  | 2,838 |  | 2,703 |  | 13,632 |  | 14,069 |
| Risk rating 6 | 227 |  | 213 |  | 523 |  | 251 |  | 6,177 |  | 5,412 |
| Risk rating 7 | 50 |  | 39 |  | 46 |  | 171 |  | 1,057 |  | 929 |
|  | \$ 31,083 | \$ | 29,681 | \$ | 55,325 | \$ | 55,947 |  | 112,040 | \$ | 116,351 |

Consumer Credit Exposure - Credit Risk Profile Based On Payment Activity

|  | Construction Real |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Consumer |  |  | Estate |  |  | Residential Real Estate |  |  |
|  | June 30, 2011 | December 31,2010 |  | June 30, 2011 | December 31,2010 |  | June 30, 2011 | December 312010 |  |
| Performing | \$ 18,261 | \$ | 16,519 | \$ 781 | \$ | 853 | \$ 93,717 | \$ | 92,885 |
| Nonperforming | 125 |  | 190 |  |  |  | 2,710 |  | 4,514 |
|  | \$ 18,386 | \$ | 16,709 | \$ 781 | \$ | 853 | \$ 96,427 | \$ | 97,399 |

## Edgar Filing: CHOICEONE FINANCIAL SERVICES INC - Form 10-Q

Loans are classified as performing when they are current as to principal and interest payments or are past due on payments less than 90 days. Loans are classified as nonperforming when they are past due 90 days or more as to principal and interest payments or are considered a troubled debt restructuring.

Impaired loans by loan category follow:
(Dollars in thousands)
$\left.\begin{array}{lrrrrrr} & \begin{array}{c}\text { Recorded } \\ \text { Investment }\end{array} & \begin{array}{c}\text { Unpaid } \\ \text { Principal } \\ \text { Balance }\end{array} & \begin{array}{c}\text { Related } \\ \text { Rellowance }\end{array} & \begin{array}{c}\text { Interest } \\ \text { Recorded } \\ \text { Investment }\end{array} \\ \text { Income } \\ \text { Recognized }\end{array}\right)$

An aging analysis of loans by loan category follows:
(Dollars in thousands)

|  | Greater |  |  |  |  |  | 90 Days Past Due and Accruing |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 30 \text { to } 59 \\ \text { Days } \end{gathered}$ | $\begin{gathered} 60 \text { to } 89 \\ \text { Days } \end{gathered}$ | Than $90 \text { Days (1) }$ | Total | Loans Not Past Due | Total Loans |  |
| June 30, 2011 |  |  |  |  |  |  |  |
| Agricultural | \$ 139 | \$ | 45 | \$ 184 | \$ 30,899 | \$ 31,083 | \$ |
| Commercial and industrial | 134 | 265 | 159 | 558 | 54,767 | 55,325 |  |
| Consumer | 266 | 2 | 30 | 298 | 18,088 | 18,386 | 15 |
| Commercial real estate | 1,043 | 365 | 2,288 | 3,696 | 108,344 | 112,040 |  |
| Construction real estate |  |  |  |  | 781 | 781 |  |
| Residential real estate | 1,274 | 553 | 828 | 2,655 | 93,772 | 96,427 | 182 |


| December 31, 2010 | $\$$ | 71 | $\$$ | 7 | $\$$ | 39 | $\$$ | 117 | $\$ 29,564$ | $\$$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Agricultural | 133 |  | 175 |  | 142 |  | 450 | 55,681 | $\$$ |  |
| Commercial and industrial | 84 |  | 41 |  | 29 |  | 154 | 16,555 |  | 55,947 |
| Consumer | 266 | 646 |  | 2,129 | 3,041 | 113,310 | 116,351 |  |  |  |
| Commercial real estate |  |  |  |  |  | 853 | 85 |  |  |  |
| Construction real estate | 1,223 | 833 |  | 2,249 | 4,305 | 93,094 | 97,399 |  |  |  |
| Residential real estate |  |  |  |  |  |  |  |  |  |  |
|  | $\$ 1,777$ | $\$ 1,702$ | $\$$ | 4,588 | $\$ 8,067$ | $\$ 308,873$ | $\$ 316,940$ | $\$$ | 23 |  |

(1) Includes nonaccrual loans.

Nonaccrual loans by loan category follow:
(Dollars in thousands)

|  | $\begin{gathered} \text { June 30, } \\ 2011 \end{gathered}$ | December 31 2010 |  |
| :---: | :---: | :---: | :---: |
| Agricultural | \$ | \$ | 64 |
| Commercial and industrial | 438 |  | 256 |
| Consumer | 22 |  | 5 |
| Commercial real estate | 3,935 |  | 3,302 |
| Construction real estate |  |  |  |
| Residential real estate | 1,212 |  | 2,646 |
|  | \$ 5,607 | \$ | 6,273 |

## NOTE 4 - EARNINGS PER SHARE

Earnings per share are based on the weighted average number of shares outstanding during the period. A computation of basic earnings per share and diluted earnings per share follows:

| (Dollars in thousands, except per share data) | Three Months Ended June 30, |  | Six Months Ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2011 | 2010 | 2011 | 2010 |
| Basic Earnings Per Share |  |  |  |  |
| Net income available to common shareholders | \$ |  |  |  |


[^0]:    See accompanying notes to consolidated financial statements.

