

WEBSTER FINANCIAL CORP  
Form 10-Q  
November 03, 2010  
Table of Contents

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

x **Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
For the quarterly period ended September 30, 2010.

or

.. **Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
Commission File Number: 001-31486

**WEBSTER FINANCIAL CORPORATION**

(Exact name of registrant as specified in its charter)

Edgar Filing: WEBSTER FINANCIAL CORP - Form 10-Q

**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**06-1187536**  
(I.R.S. Employer  
Identification No.)

**145 Bank Street (Webster Plaza), Waterbury, Connecticut**  
(Address of principal executive offices)

**06702**  
(Zip Code)

**(203) 578-2202**

(Registrant's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The number of shares of common stock, par value \$.01 per share, outstanding as of October 25, 2010 was 78,507,624.

**Table of Contents**

**INDEX**

	<b>Page No.</b>
<b><u>PART I FINANCIAL INFORMATION</u></b>	
Item 1. <u>Financial Statements</u>	3
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	42
Item 3. <u>Quantitative and Qualitative Disclosures about Market Risk</u>	70
Item 4. <u>Controls and Procedures</u>	70
<b><u>PART II OTHER INFORMATION</u></b>	
Item 1. <u>Legal Proceedings</u>	71
Item 1A. <u>Risk Factors</u>	72
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	72
Item 3. <u>Defaults Upon Senior Securities</u>	72
Item 4. <u>[Removed and Reserved]</u>	72
Item 5. <u>Other Information</u>	72
Item 6. <u>Exhibits</u>	73
<b><u>SIGNATURES</u></b>	74
<b><u>EXHIBIT INDEX</u></b>	75

**Table of Contents****PART I. FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS****WEBSTER FINANCIAL CORPORATION AND SUBSIDIARIES****CONDENSED CONSOLIDATED BALANCE SHEETS**

<i>(In thousands, except share and per share data)</i>	<b>September 30, 2010 (Unaudited)</b>	<b>December 31, 2009</b>
<b>Assets:</b>		
Cash and due from banks	\$ 174,971	\$ 171,184
Interest bearing deposits	65,255	390,310
Trading securities, at fair value	9,991	
Securities available for sale, at fair value	2,258,380	2,126,043
Securities held to maturity (fair value of \$3,233,772 and \$2,720,180)	3,097,515	2,658,869
Federal Home Loan Bank and Federal Reserve Bank stock, at cost	143,874	140,874
Loans held for sale	13,024	12,528
Loans	10,908,183	11,036,709
Allowance for loan losses	(340,341)	(341,184)
Loans, net	10,567,842	10,695,525
Deferred tax asset, net	113,145	121,733
Premises and equipment, net	160,774	178,422
Goodwill	529,887	529,887
Other intangible assets, net	22,674	26,865
Cash surrender value of life insurance policies	295,516	289,486
Prepaid FDIC premiums	62,813	79,241
Accrued interest receivable and other assets	284,597	318,230
<b>Total assets</b>	<b>\$ 17,800,258</b>	<b>\$ 17,739,197</b>
<b>Liabilities and Equity:</b>		
<b>Deposits:</b>		
Non-interest bearing deposits	\$ 1,840,937	\$ 1,664,958
Interest bearing deposits	11,733,098	11,967,169
Total deposits	13,574,035	13,632,127
Federal Home Loan Bank advances	473,512	544,651
Securities sold under agreements to repurchase and other short-term borrowings	1,048,362	856,846
Long-term debt	584,727	588,419
Accrued expenses and other liabilities	213,126	159,120
<b>Total liabilities</b>	<b>15,893,762</b>	<b>15,781,163</b>
<b>Shareholders' equity:</b>		
Preferred stock, \$.01 par value; Authorized - 3,000,000 shares;		
Series A issued and outstanding - 28,939 shares	28,939	28,939
Series B issued and outstanding - 300,000 shares and 400,000 shares (net of discount \$4,141 and \$6,830)	295,859	393,170

## Edgar Filing: WEBSTER FINANCIAL CORP - Form 10-Q

Common stock, \$.01 par value; Authorized - 200,000,000 shares issued - 81,983,263 shares and 81,963,734 shares	820	820
Paid-in capital	1,008,377	1,007,740
Retained earnings	723,450	708,024
Less: Treasury stock, (at cost; 3,838,956 shares and 4,067,057 shares)	(151,180)	(161,911)
Accumulated other comprehensive loss, net	(9,414)	(28,389)
<b>Total Webster Financial Corporation shareholders equity</b>	<b>1,896,851</b>	<b>1,948,393</b>
Non controlling interests	9,645	9,641
<b>Total equity</b>	<b>1,906,496</b>	<b>1,958,034</b>
Total liabilities and equity	\$ 17,800,258	\$ 17,739,197

*See accompanying Notes to Condensed Consolidated Financial Statements.*

**Table of Contents**

**WEBSTER FINANCIAL CORPORATION AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)**

<i>(In thousands, except per share data)</i>	<b>Three months ended September 30,</b>		<b>Nine months ended September 30,</b>	
	<b>2010</b>	<b>2009</b>	<b>2010</b>	<b>2009</b>
<b>Interest Income:</b>				
Interest and fees on loans and leases	\$ 123,042	\$ 131,266	\$ 368,839	\$ 409,566
Taxable interest and dividends on securities	45,709	45,117	140,268	129,060
Non-taxable interest and dividends on securities	7,473	7,858	22,513	23,541
Loans held for sale	79	716	537	1,713
<b>Total interest income</b>	<b>176,303</b>	<b>184,957</b>	<b>532,157</b>	<b>563,880</b>
<b>Interest Expense:</b>				
Deposits	26,409	41,977	88,842	144,867
Borrowings	15,160	16,308	44,855	54,856
<b>Total interest expense</b>	<b>41,569</b>	<b>58,285</b>	<b>133,697</b>	<b>199,723</b>
<b>Net interest income</b>	<b>134,734</b>	<b>126,672</b>	<b>398,460</b>	<b>364,157</b>
Provision for loan losses	25,000	85,000	100,000	236,000
<b>Net interest income after provision for loan losses</b>	<b>109,734</b>	<b>41,672</b>	<b>298,460</b>	<b>128,157</b>
<b>Non-interest Income:</b>				
Deposit service fees	26,822	30,844	83,951	88,787
Loan related fees	6,119	5,557	19,349	18,389
Wealth and investment services	6,220	6,160	18,273	17,991
Mortgage banking activities	1,658	1,406	1,947	5,445
Increase in cash surrender value of life insurance policies	2,677	2,692	7,867	7,949
Gain on the exchange of trust preferreds for common stock				24,336
Gain on early extinguishment of subordinated notes				5,993
Net unrealized gain on securities classified as trading	1,205		9,789	
Net gain (loss) on sale of investment securities	1,027	(4,728)	9,709	(13,863)
Total other-than-temporary impairment losses on securities	(5,314)	(1,545)	(14,445)	(35,179)
Portion of the loss recognized in other comprehensive income	4,344	255	8,607	6,779
<b>Net impairment loss recognized in earnings</b>	<b>(970)</b>	<b>(1,290)</b>	<b>(5,838)</b>	<b>(28,400)</b>
Other income	2,510	3,517	14,757	7,024
<b>Total non-interest income</b>	<b>47,268</b>	<b>44,158</b>	<b>159,804</b>	<b>133,651</b>
<b>Non-interest Expense:</b>				
Compensation and benefits	60,231	59,772	181,894	175,430
Occupancy	13,777	13,572	41,763	41,461
Technology and equipment expense	15,886	15,199	46,811	45,627
Intangible assets amortization	1,397	1,421	4,191	4,334
Marketing	4,634	3,802	14,651	10,104
Professional and outside services	4,038	3,628	10,206	10,806

Edgar Filing: WEBSTER FINANCIAL CORP - Form 10-Q

Deposit insurance	5,882	5,942	19,128	24,491
Litigation reserve and settlement	2,800		22,476	
Other expenses	21,076	23,750	69,892	62,926
<b>Total non-interest expense</b>	<b>129,721</b>	<b>127,086</b>	<b>411,012</b>	<b>375,179</b>
Income (loss) from continuing operations before income tax expense (benefit)	27,281	(41,256)	47,252	(113,371)
Income tax expense (benefit)	4,597	(22,014)	5,502	(51,143)
Income (loss) from continuing operations	22,684	(19,242)	41,750	(62,228)
Income (loss) from discontinued operations, net of tax				313
Consolidated net income (loss)	22,684	(19,242)	41,750	(61,915)
Less: Net (loss) income attributable to non controlling interests	(3)	8	4	21
Net income (loss) attributable to Webster Financial Corporation	22,687	(19,250)	41,746	(61,936)
Preferred stock dividends, accretion of preferred stock discount and gain on extinguishment	(4,908)	(6,850)	(17,305)	31,082
<b>Net income (loss) available to common shareholders</b>	<b>\$ 17,779</b>	<b>\$ (26,100)</b>	<b>\$ 24,441</b>	<b>\$ (30,854)</b>
<b>Net income (loss) per common share:</b>				
<b>Basic</b>				
Income (loss) from continuing operations	\$ 0.23	\$ (0.39)	\$ 0.31	\$ (0.55)
Net income (loss) available to common shareholders	0.23	(0.39)	0.31	(0.54)
<b>Diluted</b>				
Income (loss) from continuing operations	0.22	(0.39)	0.30	(1.36)
Net income (loss) available to common shareholders	0.22	(0.39)	0.30	(1.35)

See accompanying Notes to Condensed Consolidated Financial Statements.

Table of Contents

## WEBSTER FINANCIAL CORPORATION AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS EQUITY (Unaudited)

<i>(In thousands, except share and per share data)</i>	Nine months ended September 30, 2009							Total
	Preferred Stock	Common Stock	Paid-In Capital	Retained Earnings	Treasury Stock	Accumulated Other Comprehensive (Loss) Income	Non Controlling Interests	
<b>Balance, December 31, 2008</b>	\$ 616,326	\$ 566	\$ 733,487	\$ 783,875	\$ (154,225)	\$ (105,910)	\$ 9,619	\$ 1,883,738
Cumulative effect of change in accounting principle				11,431		(11,431)		
Comprehensive income:								
Net (loss) income				(61,936)			21	(61,915)
Other comprehensive income (loss), net of taxes:								
Net change in unrealized gain on securities available for sale						84,172		84,172
Net change in non-credit related other than temporary impairment on securities						(3,928)		(3,928)
Amortization of unrealized loss on securities transferred to held to maturity						200		200
Net unrealized gain on derivative instruments						1,110		1,110
Net actuarial gain and prior service cost for pension and other postretirement benefits						1,646		1,646
Other comprehensive income, net of taxes						83,200		83,200
Total comprehensive income, net of taxes								21,285
Dividends paid on common stock of \$.03 per share				(1,736)				(1,736)
Dividends paid on Series A preferred stock \$63.75 per share				(10,757)				(10,757)
Dividends incurred on Series B preferred stock \$37.50 per share				(15,006)				(15,006)
Subsidiary preferred stock dividends \$0.65 per share				(646)				(646)
Net shares acquired related to employee share-based compensation plans					(152)			(152)
Stock-based compensation expense			1,612					1,612
Accretion of preferred stock discount	1,308			(1,308)				
Restricted stock grants and expense			7,414	222	(3,129)			4,507
Conversion of Series A preferred stock	(168,500)	60	48,906	58,792				(60,742)



Edgar Filing: WEBSTER FINANCIAL CORP - Form 10-Q

Extinguishment of Trust Preferred Securities	53	36,780							36,833
Issuance of common stock and warrants	40	38,206	(479)	695					38,462
Additional costs associated with the issuance of the Series B preferred stock and warrant			(24)						(24)
<b>Balance, September 30, 2009</b>	\$ 449,134	\$ 719	\$ 866,381	\$ 762,452	\$ (156,811)	\$ (34,141)	\$ 9,640		\$ 1,897,374

See accompanying Notes to Condensed Consolidated Financial Statements.

**Table of Contents****WEBSTER FINANCIAL CORPORATION AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS EQUITY (Unaudited), continued**

<i>(In thousands, except share and per share data)</i>	Nine months ended September 30, 2010							Total
	Preferred Stock	Common Stock	Paid-In Capital	Retained Earnings	Treasury Stock	Accumulated Other Comprehensive (Loss)	Non Controlling Interests	
<b>Balance, December 31, 2009</b>	\$ 422,109	\$ 820	\$ 1,007,740	\$ 708,024	\$ (161,911)	\$ (28,389)	\$ 9,641	\$ 1,958,034
Comprehensive income:								
Net income				41,746			4	41,750
Other comprehensive income (loss), net of taxes:								
Net change in unrealized gain on securities available for sale						26,369		26,369
Net change in non-credit related other than temporary impairment on securities						(2,754)		(2,754)
Amortization of unrealized loss on securities transferred to held to maturity						262		262
Net unrealized loss on derivative instruments						(6,064)		(6,064)
Net actuarial gain and prior service cost for pension and other postretirement benefits						1,162		1,162
Other comprehensive income, net of taxes						18,975		18,975
Total comprehensive income, net of taxes								60,725
Dividends paid on common stock of \$.03 per share				(2,351)				(2,351)
Dividends paid on Series A preferred stock \$63.75 per share				(1,845)				(1,845)
Dividends incurred on Series B preferred stock \$37.50 per share				(12,125)				(12,125)
Redemption of Preferred Stock	(98,365)			(1,635)				(100,000)
Subsidiary preferred stock dividends \$0.65 per share				(647)				(647)
Exercise of stock options			(426)		749			323
Net shares acquired related to employee share-based compensation plans					(884)			(884)
Stock-based compensation expense			975	(4,651)	7,254			3,578
Accretion of preferred stock discount	1,054			(1,054)				
Issuance of common stock			88	(2,012)	3,612			1,688

Edgar Filing: WEBSTER FINANCIAL CORP - Form 10-Q

<b>Balance, September 30, 2010</b>	\$ 324,798	\$ 820	\$ 1,008,377	\$ 723,450	\$ (151,180)	\$ (9,414)	\$ 9,645	\$ 1,906,496
------------------------------------	------------	--------	--------------	------------	--------------	------------	----------	--------------

*See accompanying Notes to Condensed Consolidated Financial Statements.*

**Table of Contents**

**WEBSTER FINANCIAL CORPORATION AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)**

<i>(In thousands)</i>	Nine months ended September 30,	
	2010	2009
<b>Operating Activities:</b>		
Consolidated net income (loss)	\$ 41,750	\$ (61,915)
Income from discontinued operations, net of tax		313
Income from continuing operations	41,750	(62,228)
Adjustments to reconcile income (loss) from continuing operations to net cash provided by operating activities:		
Provision for loan losses	100,000	236,000
Deferred tax benefit	5,584	(543)
Depreciation and amortization	67,423	46,951
Gain on early extinguishment of subordinated notes		(4,504)
Gain on exchange of trust preferred securities for common stock		(24,336)
Stock-based compensation	3,578	6,119
Foreclosed and repossessed asset write-downs	5,110	8,354
Write-down of premises and equipment	135	661
Loss on write-down of investments to fair value	5,838	28,400
Gain on fair value adjustment of direct investments	(1,264)	
Loss on fair value adjustment of derivative instruments	2,504	
Net (gain) loss on the sale of investment securities	(9,709)	13,863
Net gain on assets classified as trading	(9,789)	
Net (increase) decrease in trading securities	(202)	76
Increase in cash surrender value of life insurance policies	(7,867)	(7,949)
Gain from life insurance policies	(1,972)	(1,106)
Net decrease (increase) in loans held for sale	(496)	(12,481)
Net decrease (increase) in accrued interest receivable and other assets	56,797	(84,449)
Net increase (decrease) in accrued expenses and other liabilities	27,975	(32,115)
<b>Net cash provided by operating activities</b>	<b>285,395</b>	<b>110,713</b>
<b>Investing Activities:</b>		
Net decrease (increase) in interest-bearing deposits	325,055	(338,464)
Purchases of available for sale securities	(929,273)	(1,236,643)
Proceeds from maturities and principal payments of available for sale securities	482,170	174,989
Proceeds from sales of available for sale securities	341,059	417,317
Purchases of held-to-maturity securities	(836,094)	(355,801)
Proceeds from maturities and principal payments of held-to-maturity securities	389,531	375,913
Purchases of FHLB and FRB stock	(3,000)	(6,000)
Net (increase) decrease in loans	(12,755)	467,747
Proceeds from life insurance policies	2,237	2,056
Proceeds from sale of foreclosed properties	21,195	24,548
Proceeds from sale of premises and equipment	675	
Purchases of premises and equipment	(10,873)	(21,967)
<b>Net cash used for investing activities</b>	<b>(230,073)</b>	<b>(496,305)</b>

Edgar Filing: WEBSTER FINANCIAL CORP - Form 10-Q

**Financing Activities:**

Net (decrease) increase in deposits	(58,092)	1,730,915
Proceeds from Federal Home Loan Bank advances	749,000	9,452,286
Repayments of Federal Home Loan Bank advances	(819,320)	(10,121,767)
Net increase (decrease) in securities sold under agreements to repurchase and other short-term debt	192,718	(697,501)
Redemption of preferred stock	(100,000)	
Conversion of Series A Preferred Stock		(58,975)
Repayment of long-term debt		(15,928)
Issuance of Preferred Stock, net of issuance costs		(24)
Cash dividends paid to common shareholders	(2,351)	(1,736)
Cash dividends paid to preferred shareholders of consolidated affiliate	(647)	(646)
Cash dividends paid to preferred shareholders	(13,970)	(25,426)
Exercise of stock options	323	
Common stock issued	1,688	38,462
Common stock repurchased	(884)	(152)
<b>Net cash (used for) provided by financing activities</b>	<b>(51,535)</b>	<b>299,508</b>

**Cash Flows from Discontinued Operations:**

Operating Activities		313
<b>Net cash provided by discontinued operations</b>		<b>313</b>
Net increase (decrease) in cash and due from banks	3,787	(85,771)
Cash and due from banks at beginning of period	171,184	259,208
<b>Cash and due from banks at end of period</b>	<b>\$ 174,971</b>	<b>\$ 173,437</b>

**Supplemental disclosure of cash flow information:**

Interest paid	\$ 134,711	\$ 204,580
Income taxes paid	15,009	2,805

**Noncash investing and financing activities:**

Gain on early extinguishment of fair value hedge of subordinated debt		1,489
Transfer of loans and leases, net to repossessed assets	30,184	40,400

*See accompanying Notes to Condensed Consolidated Financial Statements.*

**Table of Contents**

**WEBSTER FINANCIAL CORPORATION AND SUBSIDIARIES**

**Notes to Condensed Consolidated Financial Statements**

**(Unaudited)**

**NOTE 1: Summary of Significant Accounting Policies**

**Nature of Operations.** Webster Financial Corporation ( Webster or the Company ) is a financial holding company and a bank holding company headquartered in Waterbury, Connecticut that delivers, through its subsidiaries, financial services to individuals, families and businesses throughout New England and into Westchester County, New York. Webster also offers equipment financing, asset-based lending, commercial real estate lending, health savings accounts and, prior to November 2009, insurance premium financing ( BIC ) on a national basis.

**Basis of Presentation.** The Condensed Consolidated Financial Statements include the accounts of Webster and all other entities in which Webster has a controlling financial interest (collectively referred to as Webster or the Company ). All significant intercompany balances and transactions have been eliminated in consolidation. The accounting and financial reporting policies Webster follows conform, in all material respects, to accounting principles generally accepted in the United States ( GAAP ) and to general practices within the financial services industry.

The Company determines whether it has a controlling financial interest in an entity by first evaluating whether the entity is a voting interest entity or a variable interest entity under accounting principles generally accepted in the United States. Voting interest entities are entities in which the total equity investment at risk is sufficient to enable the entity to finance itself independently and provides the equity holders with the obligation to absorb losses, the right to receive residual returns and the right to make decisions about the entity s activities. Subsidiaries of the Company that have issued trust preferred securities are not consolidated.

The Condensed Consolidated Financial Statements in this Quarterly Report on Form 10-Q have not been audited by an independent registered public accounting firm, but, in the opinion of management, reflect all adjustments necessary for a fair presentation of the Company s financial position and results of operations. All such adjustments were of a normal and recurring nature. The Condensed Consolidated Financial Statements have been prepared in accordance with accounting principles generally accepted in the United States for interim financial information and with the instructions to Form 10-Q adopted by the Securities and Exchange Commission ( SEC ). Accordingly, the Condensed Consolidated Financial Statements do not include all of the information and footnotes required by GAAP for complete financial statements and should be read in conjunction with the Company s Consolidated Financial Statements, and notes thereto, for the year ended December 31, 2009, included in Webster s Annual Report on Form 10-K filed with the SEC on March 1, 2010 (the 2009 Form 10-K ). Operating results for the interim periods disclosed herein are not necessarily indicative of the results that may be expected for a full year or any future period.

**Use of Estimates.** The preparation of the Condensed Consolidated Financial Statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the Consolidated Financial Statements. Actual results could differ from those estimates. The allowance for loan losses, the fair value of financial instruments, the deferred tax asset valuation allowance, status of contingencies and the status of goodwill evaluation are particularly subject to change.

**Earnings Per Share.** Earnings per share is computed using the two-class method prescribed under FASB ASC Topic 260, Earnings Per Share, which provides that unvested share-based payment awards that contain non-forfeitable rights to dividends or dividend equivalents (whether paid or unpaid) are participating securities and shall be included in the computation of earnings per share. The Company has determined that its outstanding non-vested restricted stock awards are participating securities. Under the two-class method, basic earnings per common share is computed by dividing net earnings allocated to common stock by the weighted average number of common shares outstanding during the applicable period, excluding outstanding participating securities. Diluted earnings per common share is computed using the weighted average number of shares determined for the basic earnings per common share computation plus the dilutive effect of stock compensation using the treasury stock method. A reconciliation of the weighted average shares used in calculating basic earnings per common share and the weighted average common shares used in calculating diluted earnings per common share for the reported periods is provided in Note 11 Earnings Per Common Share.

**Comprehensive Income.** Comprehensive income includes all changes in shareholders equity during a period, except those resulting from transactions with shareholders. Besides net income, other components of Webster s comprehensive income include the after-tax effect of changes in the net unrealized gain/loss on securities available for sale, change in non-credit related other than temporary impairment on securities,

## Edgar Filing: WEBSTER FINANCIAL CORP - Form 10-Q

amortization of unrealized losses on securities transferred to held to maturity, changes in the net actuarial gain/loss on defined benefit post-retirement benefit plans and changes in the accumulated gain/loss on effective cash flow hedging instruments. Comprehensive income for the nine months ended September 30, 2010 and 2009 is reported in the accompanying condensed consolidated statements of shareholders' equity.

**Reclassifications.** Certain items in prior financial statements have been reclassified to conform to current presentation.

---

**Table of Contents**

There have been no other changes to our significant accounting policies that were disclosed in the 2009 Form 10-K.

***Accounting Standards Updates***

*ASU No. 2010-06, Fair Value Measurements and Disclosures (Topic 820) - Improving Disclosures About Fair Value Measurements.*

ASU 2010-06 requires expanded disclosures related to fair value measurements including (i) the amounts of significant transfers of assets or liabilities between Levels 1 and 2 of the fair value hierarchy and the reasons for the transfers, (ii) the reasons for transfers of assets or liabilities in or out of Level 3 of the fair value hierarchy, with significant transfers disclosed separately, (iii) the policy for determining when transfers between levels of the fair value hierarchy are recognized and (iv) for recurring fair value measurements of assets and liabilities in Level 3 of the fair value hierarchy, a gross presentation of information about purchases, sales, issuances and settlements. ASU 2010-06 further clarifies that (i) fair value measurement disclosures should be provided for each class of assets and liabilities (rather than major category), which would generally be a subset of assets or liabilities within a line item in the statement of financial position and (ii) companies should provide disclosures about the valuation techniques and inputs used to measure fair value for both recurring and nonrecurring fair value measurements for each class of assets and liabilities included in Levels 2 and 3 of the fair value hierarchy. The disclosures related to the gross presentation of purchases, sales, issuances and settlements of assets and liabilities included in Level 3 of the fair value hierarchy will be required for the Company beginning January 1, 2011. The remaining disclosure requirements and clarifications made by ASU 2010-06 became effective for the Company on January 1, 2010. See Note 13 Fair Value Measurements.

*ASU No. 2010-11, Derivatives and Hedging (Topic 815) - Scope Exception Related to Embedded Credit Derivatives.* ASU 2010-11 clarifies that the only form of an embedded credit derivative that is exempt from embedded derivative bifurcation requirements are those that relate to the subordination of one financial instrument to another. As a result, entities that have contracts containing an embedded credit derivative feature in a form other than such subordination may need to separately account for the embedded credit derivative feature. The provisions of ASU 2010-11 became effective for the Company on July 1, 2010 and did not have a significant impact on the Company's Condensed Consolidated Financial Statements.

*ASU No. 2010-18, Receivables (Topic 310) - Effect of a Loan Modification When the Loan is Part of a Pool That is Accounted for as a Single Asset.* ASU 2010-18 clarifies the accounting for acquired loans that have evidence of deterioration in credit quality since origination (referred to as Subtopic 310-30 Loans). An entity may not apply troubled debt restructuring (TDR) accounting guidance to individual Subtopic 310-30 Loans that are part of a pool, even if the modification of those loans would otherwise be considered a troubled debt restructuring. Once a pool is established, individual loans should not be removed from the pool unless the entity sells, forecloses, or writes off the loan. Entities would continue to consider whether the pool of loans is impaired if expected cash flows for the pool change. Subtopic 310-30 Loans that are accounted for individually would continue to be subject to TDR accounting guidance. A one-time election to terminate accounting for loans as a pool, which may be made on a pool-by-pool basis, is provided upon adoption of ASU 2010-18. ASU 2010-18 is effective for the period ending September 30, 2010. Adoption of this ASU did not significantly impact the Company's Condensed Consolidated Financial Statements.

*ASU No. 2010-20, Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses.* On July 21, 2010, the FASB issued ASU No. 2010-20 which requires significant new disclosures about the allowance for credit losses and the credit quality of financing receivables. The requirements are intended to enhance transparency regarding credit losses and the credit quality of loan and lease receivables by disclosing an evaluation of (i) the nature of credit risk inherent in the entity's portfolio of financing receivables, (ii) how that risk is analyzed and assessed in arriving at the allowance for credit losses and (iii) the changes and reasons for those changes in the allowance for credit losses. Under this statement, allowance for credit losses and fair value are to be disclosed by portfolio segment, while credit quality information, impaired financing receivables and nonaccrual status are to be presented by class of financing receivable. Disclosure of the nature and extent, the financial impact and segment information of troubled debt restructurings will also be required. The disclosures are to be presented at the level of disaggregation that management uses when assessing and monitoring the portfolio's risk and performance. ASU 2010-20 will be effective for the Company's consolidated financial statements as of December 31, 2010, as it relates to disclosures required as of the end of a reporting period. Disclosures that relate to activity during a reporting period will be required for the Company's consolidated financial statements that include periods beginning on or after January 1, 2011.



**Table of Contents****NOTE 2: Investment Securities**

A summary of the amortized cost, carrying value, and fair value of Webster's investment securities, excluding trading securities, is presented below.

	September 30, 2010						Fair value
	Amortized cost	Recognized in OCI Gross unrealized gains	Recognized in OCI Gross unrealized losses	Carrying value	Not Recognized in OCI Gross unrealized gains	Not Recognized in OCI Gross unrealized losses	
<b>Available for Sale:</b>							
U.S. Treasury Bills	\$ 200	\$	\$	\$ 200	\$	\$	\$ 200
Agency notes - GSE	130,080	102	(34)	130,148			130,148
Agency collateralized mortgage obligations ( CMOs ) - GSE	905,669	18,983	(524)	924,128			924,128
Pooled trust preferred securities <sup>(a)</sup>	68,252	2,604	(17,245)	53,611			53,611
Single issuer trust preferred securities	50,815		(10,070)	40,745			40,745
Equity securities-financial institutions <sup>(b)</sup>	6,510	378	(440)	6,448			6,448
Mortgage-backed securities - GSE	761,537	36,995		798,532			798,532
Mortgage-backed securities - Private Label	299,058	18,526	(13,016)	304,568			304,568
Total available for sale	\$ 2,222,121	\$ 77,588	\$ (41,329)	\$ 2,258,380	\$	\$	\$ 2,258,380
<b>Held to Maturity:</b>							
Municipal bonds and notes	\$ 668,113	\$	\$	\$ 668,113	\$ 25,557	\$ (476)	\$ 693,194
Agency collateralized mortgage obligations ( CMOs ) - GSE	680,270			680,270	16,802		697,072
Mortgage-backed securities - GSE	1,707,773			1,707,773	93,136	(115)	1,800,794
Mortgage-backed securities - Private Label	41,359			41,359	1,353		42,712
Total held to maturity	\$ 3,097,515	\$	\$	\$ 3,097,515	\$ 136,848	\$ (591)	\$ 3,233,772
	\$ 5,319,636	\$ 77,588	\$ (41,329)	\$ 5,355,895	\$ 136,848	\$ (591)	\$ 5,492,152

(a) Amortized cost is net of \$38.3 million of credit related other-than-temporary impairments at September 30, 2010.

(b) Amortized cost is net of \$21.7 million of other-than-temporary impairments at September 30, 2010.

**Table of Contents**

	December 31, 2009						
	Amortized cost	Recognized in OCI		Carrying value	Not Recognized in OCI		Fair value
		Gross unrealized gains	Gross unrealized losses		Gross unrealized gains	Gross unrealized losses	
<b>Available for Sale:</b>							
U.S. Treasury Bills	\$ 200	\$	\$	\$ 200	\$	\$	\$ 200
Agency notes - GSE	130,343		(196)	130,147			130,147
Agency collateralized mortgage obligations ( CMOs ) - GSE	320,682	260	(2,085)	318,857			318,857
Pooled trust preferred securities <sup>(a)</sup>	76,217	5,288	(10,816)	70,689			70,689
Single issuer trust preferred securities	50,692		(11,978)	38,714			38,714
Equity securities - financial institutions <sup>(b)</sup>	6,826	251	(478)	6,599			6,599
Mortgage-backed securities - GSE	1,365,005	45,782	(845)	1,409,942			1,409,942
Mortgage-backed securities - Private Label	178,870	1,113	(29,088)	150,895			150,895
<b>Total available for sale</b>	<b>\$ 2,128,835</b>	<b>\$ 52,694</b>	<b>\$ (55,486)</b>	<b>\$ 2,126,043</b>	<b>\$</b>	<b>\$</b>	<b>\$ 2,126,043</b>
<b>Held to Maturity:</b>							
Municipal bonds and notes	\$ 686,495	\$	\$	\$ 686,495	\$ 14,663	\$ (4,018)	\$ 697,140
Mortgage-backed securities - GSE	1,919,882			1,919,882	55,109	(4,151)	1,970,840
Mortgage-backed securities - Private Label	52,492			52,492		(292)	52,200
<b>Total held to maturity</b>	<b>\$ 2,658,869</b>	<b>\$</b>	<b>\$</b>	<b>\$ 2,658,869</b>	<b>\$ 69,772</b>	<b>\$ (8,461)</b>	<b>\$ 2,720,180</b>
	\$ 4,787,704	\$ 52,694	\$ (55,486)	\$ 4,784,912	\$ 69,772	\$ (8,461)	\$ 4,846,223

(a) Amortized cost is net of \$43.5 million of credit related other-than-temporary impairments at December 31, 2009.

(b) Amortized cost is net of \$21.6 million of other-than-temporary impairments at December 31, 2009.

Securities with a carrying value totaling \$2.7 billion at September 30, 2010 and \$2.2 billion at December 31, 2009 were pledged to secure public funds, trust deposits, repurchase agreements and for other purposes, as required or permitted by law.

The amortized cost and fair value of debt securities at September 30, 2010, by contractual maturity, are set for the below.

(Dollars in thousands)	Available for Sale		Held to Maturity	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
Due in one year or less	\$ 80,279	\$ 80,382	\$ 8,967	\$ 8,966
Due after one year through five years	50,000	49,966	3,129	3,172
Due after five years through ten years	45,318	38,498	361,504	382,838
Due after ten years	2,040,014	2,083,086	2,723,915	2,838,796
<b>Totals</b>	<b>\$ 2,215,611</b>	<b>\$ 2,251,932</b>	<b>\$ 3,097,515</b>	<b>\$ 3,233,772</b>

For the purposes of the maturity schedule, mortgage-backed securities, which are not due at a single maturity date, have been allocated over maturity groupings based on the expected maturity of the underlying collateral. Actual maturities may differ from contractual maturities because certain borrowers have the right to call or prepay obligations with or without call or prepayment penalties. At September 30, 2010, the Company had \$741.9 million of callable securities in its investment portfolio.

## Edgar Filing: WEBSTER FINANCIAL CORP - Form 10-Q

At September 30, 2010 and December 31, 2009, the Company had no investments in obligations of individual states, counties, or municipalities, which exceed 10% of consolidated shareholders' equity.

Management evaluates securities for other than temporary impairment ( OTTI ) on a quarterly basis. All securities classified as held to maturity or available for sale that are in an unrealized loss position are evaluated for OTTI. Consideration is given to, among other

**Table of Contents**

qualitative factors; current market conditions, fair value in relationship to cost, extent and nature of change in fair value, issuer rating changes and trends, volatility of earnings, current analysts' evaluations, and all available information relevant to the collectability of debt securities. If the Company intends to sell the security or, if it is more likely than not that the Company will be required to sell the security prior to recovery of its amortized cost basis, the security's amortized cost is written down to fair value and the respective loss is recorded as non-interest expense in the Consolidated Statement of Operations. If the Company does not intend to sell the security and if it is more likely than not that the Company will not be required to sell the security prior to recovery of its amortized cost basis, only the credit component of any non-credit related impairment charge of a debt security is recognized as a loss in non-interest income in the Consolidated Statement of Operations. The remaining impairment is recorded in other comprehensive income (OCI). A decline in the value of an equity security that is considered OTTI is recorded as a loss in non-interest income in the Consolidated Statements of Operations.

The following table provides information on the gross unrealized losses and fair value of the Company's investment securities with unrealized losses that are not deemed to be other-than-temporarily impaired, aggregated by investment security category and length of time that individual investment securities have been in a continuous unrealized loss position at September 30, 2010.

<i>(Dollars in thousands)</i>	# of Holdings	Less Than Twelve Months		September 30, 2010 Twelve Months or Longer		Total	
		Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
<b>Available for Sale:</b>							
Agency notes - GSE	1	\$ 49,967	\$ (34)	\$	\$	\$ 49,967	\$ (34)
Agency CMOs - GSE	2	77,079	(524)			77,079	(524)
Pooled trust preferred securities	10	45,166	(14,408)	2,701	(2,837)	47,867	(17,245)
Single issuer trust preferred securities	9			40,745	(10,070)	40,745	(10,070)
Equity securities	34	4,650	(440)			4,650	(440)
Mortgage-backed securities-Private Label	4			71,318	(13,016)	71,318	(13,016)
Total available for sale	60	\$ 176,862	\$ (15,406)	\$ 114,764	\$ (25,923)	\$ 291,626	\$ (41,329)
<b>Held to maturity:</b>							
Municipal bonds and notes	32	\$ 12,605	\$ (61)	\$ 13,074	\$ (415)	\$ 25,679	\$ (476)
Mortgage-backed securities-GSE	2	68,866	(115)			68,866	(115)
Total held to maturity	34	\$ 81,471	\$ (176)	\$ 13,074	\$ (415)	\$ 94,545	\$ (591)
Total investment securities	94	\$ 258,333	\$ (15,582)	\$ 127,838	\$ (26,338)	\$ 386,171	\$ (41,920)

**Table of Contents**

The following table provides information on the gross unrealized losses and fair value of the Company's investment securities with unrealized losses that are not deemed to be other-than-temporarily impaired, aggregated by investment security category and length of time that individual investment securities have been in a continuous unrealized loss position at December 31, 2009.

<i>(Dollars in thousands)</i>	# of Holdings	Less Than Twelve Months		December 31, 2009 Twelve Months or Longer		Total	
		Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
<b>Available for Sale:</b>							
Agency notes - GSE	4	\$ 130,147	\$ (196)	\$	\$	\$ 130,147	\$ (196)
Agency CMOs - GSE	4	168,383	(2,085)			168,383	(2,085)
Pooled trust preferred securities	11	60,154	(10,816)			60,154	(10,816)
Single issuer trust preferred securities	5			38,714	(11,978)	38,714	(11,978)
Equity securities - financial institutions	26	969	(134)	2,411	(344)	3,380	(478)
Mortgage-backed securities-GSE	4	40,705	(845)			40,705	(845)
Mortgage-backed securities-Private Label	8	43,840	(1,118)	56,313	(27,970)	100,153	(29,088)
<b>Total available for sale</b>	<b>62</b>	<b>\$ 444,198</b>	<b>\$ (15,194)</b>	<b>\$ 97,438</b>	<b>\$ (40,292)</b>	<b>\$ 541,636</b>	<b>\$ (55,486)</b>
<b>Held-to-maturity:</b>							
Municipal bonds and notes	164	\$ 142,028	\$ (2,841)	\$ 13,072	\$ (1,177)	\$ 155,100	\$ (4,018)
Mortgage-backed securities-GSE	8	314,003	(4,151)			314,003	(4,151)
Mortgage-backed securities-Private Label	3	52,200	(292)			52,200	(292)
<b>Total held to maturity</b>	<b>175</b>	<b>\$ 508,231</b>	<b>\$ (7,284)</b>	<b>\$ 13,072</b>	<b>\$ (1,177)</b>	<b>\$ 521,303</b>	<b>\$ (8,461)</b>
<b>Total investment securities</b>	<b>237</b>	<b>\$ 952,429</b>	<b>\$ (22,478)</b>	<b>\$ 110,510</b>	<b>\$ (41,469)</b>	<b>\$ 1,062,939</b>	<b>\$ (63,947)</b>

The following summarizes, by investment security type, the basis for evaluating if the applicable investment securities within the Company's available for sale portfolio were other-than-temporarily impaired at September 30, 2010.

**Trust Preferred Securities Pooled Issuers** At September 30, 2010, the fair value of the pooled trust preferred securities was \$53.6 million, a decrease of \$17.1 million from the fair value of \$70.7 million at December 31, 2009. The gross unrealized loss of \$17.2 million, at September 30, 2010 is primarily attributable to changes in interest rates including a liquidity spread premium to reflect the inactive and illiquid nature of the trust preferred securities market at this time. For the three and nine months ended September 30, 2010, respectively, the Company recognized \$1.0 million and \$5.8 million in credit related OTTI for these securities, reflective of payment deferrals and credit deterioration of the underlying collateral. Non credit related OTTI of \$4.3 million and \$8.6 million on securities not expected to be sold and for which it is not more likely than not that we will be required to sell the securities before recovery of their amortized cost basis, was recognized in OCI during the three and nine months ended September 30, 2010, respectively. The pooled trust preferred portfolio consists of collateralized debt obligations ( CDOs ) containing predominantly bank and insurance collateral that are investment grade and below investment grade. The Company employs an internal CDO model for projection of future cash flows and discounting those cash flows to a net present value. An internal model is used to value the securities due to the continued inactive market and illiquid nature of pooled trust preferred in the entire capital structure. Each underlying issuer in the pools is rated internally using the latest financial data on each institution, and future deferrals, defaults and losses are then estimated on the basis of continued stress in the financial markets. Further, all current and projected deferrals are not assumed to cure, and all current and projected defaults are assumed to have no recovery value. The resulting net cash flows are then discounted at current market levels for similar types of products that are actively trading. To determine potential OTTI due to credit losses, management compares the amortized cost to the present value of expected cash flows adjusted for deferrals and defaults using the discount margin at the time of purchase. Other factors considered include an analysis of excess subordination and temporary interest shortfall coverage. Based on the valuation analysis as of September 30, 2010, management expects to fully recover the remaining amortized cost of those securities not deemed to be other-than-temporarily impaired. However, additional interest deferrals, defaults, or ratings changes could result in future OTTI charges.



**Table of Contents**

The following table summarizes pertinent information that was considered by management in evaluating Trust Preferred Securities Pooled Issuers for OTTI.

**Trust Preferred Securities - Pooled Issuers**

Deal Name <sup>(d)</sup> (Dollars in thousands)	Class	Amortized Cost <sup>(b)</sup>	Unrealized		Fair Value	Lowest Credit Ratings as of September 30, 2010 <sup>(a)</sup>	Total Other-Than- Temporary Impairment thru September 30, 2010	% of Performing Bank/ Insurance Issuers	Current Deferrals/ Defaults (As a % of Original Collateral)
			Gains	(Losses)					
Security B	C	\$ 920	\$ 129	\$	\$ 1,049	CCC	\$ (4,094)	94.1%	9.9%
Security E	B	2,140		(138)	2,002	C	(7,909)	71.4	29.2
Security F-1	C	2,219	2,475		4,694	C	(10,850)	83.7	22.1
Security F-2	C	619		(399)	220	C		83.7	22.1
Security G <sup>(d)</sup>	B	1,986		(955)	1,031	CC	(4,994)	66.2	28.7
Security H <sup>(c) (d)</sup>	B	3,483		(1,654)	1,829	B	(352)	100.0	
Security I <sup>(c) (d)</sup>	B	4,463		(2,120)	2,343	CCC	(365)	94.1	9.9
Security J	B	5,252		(2,654)	2,598	CCC	(806)	90.6	11.5
Security K <sup>(d)</sup>	A	7,309		(538)	6,771	CCC	(2,040)	69.9	32.6
Security L <sup>(c) (d)</sup>	B	8,716		(4,294)	4,422	B	(867)	100.0	6.6
Security M <sup>(d)</sup>	A	7,346		(1,159)	6,187	D	(4,942)	58.2	42.5
Security N <sup>(c) (d)</sup>	A	23,799		(3,334)	20,465	A	(1,104)	90.6	11.5
		\$ 68,252	\$ 2,604	\$ (17,245)	\$ 53,611		\$ (38,323)		

(a) The credit rating selected as of September 30, 2010 is the lowest rating among those provided by Moody's, S&P and Fitch.

(b) For the securities deemed impaired, the amortized cost reflects previous OTTI recognized in earnings.

(c) Credit-related OTTI of \$1.0 million was recognized on these 4 securities during the three months ended September 30, 2010.

(d) During the nine months ended September 30, 2010, OTTI of \$5.8 million was recognized on these seven securities, in addition to Security D, which was sold during the three months ended June 30, 2010. Security A was sold during the three months ended September 30, 2010.

**Trust Preferred Securities - Single Issuers** At September 30, 2010, the fair value of the single issuer trust preferred portfolio was \$40.7 million, an increase of \$2.0 million from the fair value of \$38.7 million at December 31, 2009. The gross unrealized loss of \$10.1 million at September 30, 2010 is primarily attributable to changes in interest rates and wider credit spreads over the holding period of these securities. The single issuer portfolio consists of five investments issued by three large capitalization, money center financial institutions, which continued in their ability to service debt and indications of stabilization in their capital structures. Based on the review of the qualitative and quantitative factors presented above, these securities were not deemed to be other-than-temporarily impaired at September 30, 2010 as the Company does not intend to sell these investments and has determined, based upon available evidence, that it is more likely than not that the Company will not be required to sell the security before the recovery of its amortized cost.

**Table of Contents**

The following table summarizes pertinent information that was considered by management in determining if OTTI existed within the single issuer trust preferred securities portfolio in the current reporting period.

**Trust Preferred Securities - Single Issuers**

<b>Deal Name (a)</b> <i>(Dollars in thousands)</i>	<b>Amortized Cost</b>	<b>Unrealized Losses</b>	<b>Fair Value</b>	<b>Lowest Credit Ratings as of September 30, 2010</b>	<b>Total Other-Than- Temporary Impairment thru September 30, 2010</b>
Security B	\$ 6,807	\$ (1,554)	\$ 5,253	BB	\$
Security C	8,580	(1,425)	7,155	BBB	
Security D	9,540	(2,353)	7,187	BB	
Security E	11,657	(2,025)	9,632	BBB	
Security F	14,231	(2,713)	11,518	BBB	
	\$ 50,815	\$ (10,070)	\$ 40,745		\$

(a) Security A was sold during fourth quarter of 2009.

**Agency notes GSE** There were \$34 thousand in unrealized losses in the Company's investment in agency notes at September 30, 2010 compared to \$196 thousand at December 31, 2009. The contractual cash flows for these investments are performing as expected. With lower overall yields and higher prices during the quarter ended September 30, 2010, in aggregate, these securities are at unrealized gains.

**Agency CMOs GSE** There were \$0.5 million in unrealized losses in the Company's investment in agency CMOs at September 30, 2010 compared to \$2.1 million at December 31, 2009. The contractual cash flows for these investments are performing as expected. The Company does not consider these investments to be other-than-temporarily impaired at September 30, 2010.

**Equity securities** The unrealized losses on the Company's investment in equity securities decreased to \$0.4 million at September 30, 2010 from \$0.5 million at December 31, 2009. This portfolio consists primarily of investments in the common stock of small capitalization financial institutions based in New England (\$5.2 million of the total fair value at September 30, 2010) and auction rate preferred securities (\$1.3 million of the total fair value at September 30, 2010). When estimating the recovery period for equity securities in an unrealized loss position, management utilizes analyst forecasts, earnings assumptions and other company specific financial performance metrics. In addition, this assessment incorporates general market data, industry and sector cycles and related trends to determine a reasonable recovery period. The Company evaluated the near-term prospects of the issuers in relation to the severity and duration of the impairment. The Company determined its holdings of equity securities were not deemed to be other-than-temporarily impaired at September 30, 2010.

**Mortgage-backed securities GSE** There were no unrealized losses in the Company's investment in residential mortgage-backed securities issued by the GSEs at September 30, 2010 compared to \$0.8 million in unrealized losses at December 31, 2009. The contractual cash flows for these investments are performing as expected with the exception of unexpected principal prepayments resulting from GSE buyout programs initiated in 2010. With lower overall yields and higher prices during the third quarter ended September 30, 2010, these securities are all at unrealized gains.

**Mortgage-backed securities Private Label** The unrealized losses on the Company's investment in commercial mortgage-backed securities issued by entities other than GSEs decreased to \$13.0 million at September 30, 2010 from \$29.1 million at December 31, 2009. This decrease is primarily the result of improvement in credit spreads in 2010 compared to 2009, and the recent overall drop in yields and higher prices during the third quarter ended September 30, 2010. The contractual cash flows for these investments are performing as expected. As the decline in market value is attributable to cumulative changes in interest rates and not due to underlying credit deterioration, and because management does not have the intent to sell the securities, and based upon available evidence it is more likely than not that the Company will not be required to



## Edgar Filing: WEBSTER FINANCIAL CORP - Form 10-Q

sell the securities before the recovery of its amortized cost, the Company does not consider these investments to be other-than-temporarily impaired at September 30, 2010.

The following summarizes by investment security type the basis for the conclusion that the applicable investment securities within the Company's held to maturity portfolio were not other-than-temporarily impaired at September 30, 2010:

**Municipal bonds and notes** The unrealized losses on the Company's investment in municipal bonds and notes decreased to \$0.5 million at September 30, 2010 from \$4.0 million at December 31, 2009. This decrease is primarily the result of interest rate changes in 2010 compared to 2009. These securities are primarily insured AA and A rated general obligation bonds with stable ratings. The Company does not intend to sell these investments and has determined, based upon available evidence, it is more

**Table of Contents**

likely than not that the Company will not be required to sell the securities before the recovery of its amortized cost, therefore the Company has determined that these investments were not other-than-temporarily impaired at September 30, 2010.

**Agency collateralized mortgage obligations - GSE** There were no unrealized losses on the Company's investment in agency CMOs at September 30, 2010. The contractual cash flows for these investments are performing as expected. With lower overall yields and higher prices during the third quarter ended September 30, 2010, these securities are all at unrealized gains.

**Mortgage-backed securities - GSE** The unrealized losses on the Company's investment in residential mortgage-backed securities issued by the GSEs decreased to \$0.1 million at September 30, 2010 from \$4.2 million at December 31, 2009. The contractual cash flows for these investments are performing as expected with the exception of unexpected principal prepayments resulting from GSE buyout programs initiated in 2010. As the increase in market value is attributable to cumulative changes in interest rates versus underlying credit deterioration, and because management does not have the intent to sell the securities and based upon available evidence, it is more likely than not that the Company will not be required to sell the securities before the recovery of its amortized cost, the Company does not consider these investments to be other-than-temporarily impaired at September 30, 2010.

**Mortgage-backed securities - Private Label** There were no unrealized losses on the Company's investment in residential mortgage-backed securities issued by entities other than GSEs at September 30, 2010 compared to \$0.3 million at December 31, 2009. These securities carry AAA ratings and are currently performing as expected.

There were no significant credit downgrades on held to maturity securities during the three and nine months ended September 30, 2010, which are currently performing as anticipated. The Company does not intend to sell these investments and has determined, based upon available evidence, that it is more likely than not that the Company will not be required to sell the securities before the recovery of its amortized cost.

For the three and nine months ended September 30, 2010 and 2009, proceeds from sale of available for sale securities were \$73.8 million and \$341.0 million and \$7.0 million and \$417.3 million, respectively. Gross gains realized from the sale of available for sale securities were \$1.2 million and \$0.5 million, and \$9.9 million and \$6.5 million for the three and nine months ended September 30, 2010 and 2009, respectively. Gross losses realized from the sale available for sale securities were \$0.1 million and \$5.2 million, and \$0.1 million and \$20.3 million for the three and nine months ended September 30, 2010 and 2009, respectively. When securities are sold, the adjusted cost of the specific security sold is used to compute the gain or loss on the sale.

The following tables summarize the impact of net realized gains and losses on sales of securities, excluding trading securities, and the impact of the recognition of other-than-temporary impairments for the three and nine months ended September 30, 2010 and 2009.

	Three months ended September 30,							
	2010				2009			
(In thousands)	Gains	Losses	OTTI Charges	Net	Gains	Losses	OTTI Charges	Net
<b>Available for sale:</b>								
Agency notes - GSE	\$	\$	\$	\$	\$	\$	\$	\$
Agency CMOs - GSE	1,173			1,173				
Pooled trust preferred securities		(146)	(970)	(1,116)	11	(4,821)	(1,246)	(6,056)
Single issuer trust preferred securities								
Equity securities					476	(394)	(44)	38
Mortgage-backed securities-GSE								
Mortgage-backed securities-Private Label								
<b>Total available for sale</b>	<b>\$ 1,173</b>	<b>\$ (146)</b>	<b>\$ (970)</b>	<b>\$ 57</b>	<b>\$ 487</b>	<b>\$ (5,215)</b>	<b>\$ (1,290)</b>	<b>\$ (6,018)</b>

**Table of Contents**

<i>(In thousands)</i>	Nine months ended September 30,							
	2010				2009			
	Gains	Losses	OTTI Charges	Net	Gains	Losses	OTTI Charges	Net
<b>Available for sale:</b>								
Agency notes - GSE	\$	\$	\$	\$	\$	\$	\$	\$
Agency CMOs - GSE	1,173			1,173				
Pooled trust preferred securities	340	(146)	(5,772)	(5,578)	11	(16,732)	(24,856)	(41,577)
Single issuer trust preferred securities								
Equity securities			(66)	(66)	779	(3,616)	(3,544)	(6,381)
Mortgage-backed securities-GSE	8,342			8,342	5,696			5,696
Mortgage-backed securities-Private Label								
<b>Total available for sale</b>	<b>\$ 9,855</b>	<b>\$ (146)</b>	<b>\$ (5,838)</b>	<b>\$ 3,871</b>	<b>\$ 6,486</b>	<b>\$ (20,348)</b>	<b>\$ (28,400)</b>	<b>\$ (42,262)</b>

The following is a roll forward of the amount of credit related OTTI recognized in earnings for the three and nine months ended September 30, 2010:

	Three months ended September 30,		Nine months ended September 30,	
	2010	2009	2010	2009
Balance of credit related OTTI, beginning of period	\$ 39,220	\$ 105,871	\$ 43,492	\$ 173,496
Additions for credit related OTTI not previously recognized	970	1,246	5,772	24,856
Reduction for securities sold	(1,867)	(47,439)	(10,941)	(121,088)
Reduction for non-credit related OTTI previously recognized when there is no intent and/or requirement to sell before recovery of the amortized cost basis				(17,586)
<b>Subtotal of additions and reductions, net</b>	<b>(897)</b>	<b>(46,193)</b>	<b>(5,169)</b>	<b>(113,818)</b>
<b>Balance of credit-related OTTI, end of period</b>	<b>\$ 38,323</b>	<b>\$ 59,678</b>	<b>\$ 38,323</b>	<b>\$ 59,678</b>

To the extent that changes in interest rates, credit movements and other factors that influence the fair value of investments occur, the Company may be required to record impairment charges for other-than-temporary impairment in future periods.

The \$1.0 million and \$5.8 million additions to credit related OTTI for the three and nine months ended September 30, 2010, respectively, are reflective of payment deferrals and credit deterioration of the underlying collateral.

*Investments in Private Equity Funds*

In addition to investment securities, the Company carries investments in private equity funds. These investments, which totaled \$16.0 million at September 30, 2010, are included in other assets in the Condensed Consolidated Balance Sheet. The Company recognized a \$0.7 million loss on these investments during the three months ended September 30, 2010 and \$1.4 million gain, net of OTTI charges, on these investments during the nine months ended September 30, 2010. These amounts are included in other non-interest income on the Condensed Consolidated Statement of Operations.

During the second quarter ended June 30, 2010, the Company sold 594,107 shares at \$12 per share of its investment in Higher One Holdings, Inc., as part of that company's initial public offering on June 29, 2010. A gain of \$6.4 million is recorded in other non-interest income in the Condensed Consolidated Statement of Operations for the nine months ended September 30, 2010. As of September 30, 2010 the Company holds 605,893 shares of Higher One Holdings, Inc., common stock, which are classified as trading securities in the investment portfolio. The Company records any unrealized gain or loss from the shares being marked to fair value until they are sold in current period earnings. For the three and nine months ended September 30, 2010 the Company recorded unrealized gains of \$1.2 million and \$9.8 million, respectively, for the mark to market value on these trading securities.



**Table of Contents****NOTE 3: Loans, Net**

A summary of loans, net follows:

<i>(In thousands)</i>	At September 30, 2010		At December 31, 2009	
	Amount	%	Amount	%
<b>Residential mortgage loans:</b>				
1-4 family	\$ 3,035,000	27.8%	\$ 2,825,938	25.6%
Permanent-NCLC <sup>(a)</sup>	27,010	0.2	36,790	0.3
Construction	24,257	0.2	27,408	0.2
Liquidating portfolio-construction loans	1,558	0.1	4,817	0.1
Total residential mortgage loans	3,087,825	28.3	2,894,953	26.2
<b>Consumer loans:</b>				
Home equity loans	2,646,229	24.3	2,745,154	24.9
Liquidating portfolio-home equity loans	185,026	1.7	219,125	2.0
Other consumer	31,636	0.3	27,590	0.2
Total consumer loans	2,862,891	26.3	2,991,869	27.1
<b>Commercial loans:</b>				
Commercial non-mortgage	1,561,659	14.3	1,505,181	13.6
Asset-based loans	496,078	4.5	527,187	4.8
Equipment financing	750,058	6.9	886,892	8.1
Total commercial loans	2,807,795	25.7	2,919,260	26.5
<b>Commercial real estate:</b>				
Commercial real estate	1,933,451	17.7	1,921,685	17.4
Commercial construction	108,588	1.0	148,173	1.3
Residential development	66,680	0.6	114,586	1.1
Total commercial real estate	2,108,719	19.3	2,184,444	19.8
Net unamortized premiums	10,708	0.1	12,512	0.1
Net deferred costs	30,245	0.3	33,671	0.3
Total unamortized premiums and deferred costs	40,953	0.4	46,183	0.4
Total loans	10,908,183	100.0%	11,036,709	100.0%
Less: allowance for loan losses	(340,341)		(341,184)	
Loans, net	\$ 10,567,842		\$ 10,695,525	

(a) NCLC is defined as National Construction Lending Center

## Edgar Filing: WEBSTER FINANCIAL CORP - Form 10-Q

A majority of the Company's mortgage loans are secured by real estate in the State of Connecticut. Accordingly, the ultimate collectability of a substantial portion of the loan portfolio is dependent on economic and market conditions in Connecticut.

Loans totaling \$4.2 billion at September 30, 2010 and \$4.1 billion at December 31, 2009 were pledged as collateral for borrowings, as required or permitted by law.

**Non-Performing Loans.** Accrual of interest is discontinued if the loan is placed on nonaccrual status. Residential real estate and consumer loans are placed on nonaccrual status at 90 days past due. All commercial loans are subject to a detailed review by the Company's credit risk team when 90 days past due and a specific determination is made to put a loan on nonaccrual status. When a loan is transferred to nonaccrual status, unpaid accrued interest is reversed and charged against interest income. Loans that are more than 90 days past due, as well as on certain other loans as determined by management, are placed on non-accrual. Nonaccrual loans totaled \$311.1 million and \$373.0 million at September 30, 2010 and December 31, 2009, respectively. Interest on nonaccrual loans that would have been recorded as additional interest income for the three and nine months ended September 30, 2010 and 2009 had the loans been current in accordance with their original terms totaled \$6.3 million and \$14.5 million, \$6.8 million and \$16.7 million, respectively.

**Impaired Loans.** The Company individually reviews loans not expected to be collected in accordance with the original terms of the contractual agreement for impairment based on the fair value of expected cash flows or collateral. At September 30, 2010, impaired loans totaled \$507.6 million, including loans of \$323.2 million with an impairment allowance of \$42.0 million. At December 31, 2009, impaired loans totaled \$401.2 million, including loans of \$155.5 million, with an impairment allowance of \$37.0 million. The increase in impaired loans is primarily related to the restructuring of \$69.6 million of commercial real estate loans, \$10.4 million of asset based loans and the Company's continued efforts in providing mortgage assistance.

**Table of Contents**

The following table summarizes impaired loans for the periods presented:

<i>(In thousands)</i>	September 30, 2010			December 31, 2009		
	With Specific Reserves	Without Reserves	Total	With Specific Reserves	Without Reserves	Total
<b>Loans impaired and still accruing</b>						
Residential	\$ 49,873	\$ 1,218	\$ 51,091	\$ 11,496	\$ 2,732	\$ 14,228
Equipment financing	739	1,732	2,471	1,454		1,454
Consumer	7,714	745	8,459	764	759	1,523
Commercial	94,787	149,932	244,719	22,305	138,391	160,696
Total loans impaired and accruing	\$ 153,113	\$ 153,627	\$ 306,740	\$ 36,019	\$ 141,882	\$ 177,901
<b>Loans impaired and nonaccrual</b>						
Residential	\$ 43,097	\$ 15,688	\$ 58,785	\$ 23,834	\$ 28,147	\$ 51,981
Equipment financing		14,319	14,319	739	17,190	17,929
Consumer	11,971	7,074	19,045	4,041	9,976	14,017
Commercial	73,030	35,650	108,680	53,847	85,524	139,371
Total loans impaired and nonaccrual	\$ 128,098	\$ 72,731	\$ 200,829	\$ 82,461	\$ 140,837	\$ 223,298
<b>Total impaired loans</b>	<b>\$ 281,211</b>	<b>\$ 226,358</b>	<b>\$ 507,569</b>	<b>\$ 118,480</b>	<b>\$ 282,719</b>	<b>\$ 401,199</b>

The average recorded investment in impaired loans was \$454.4 million and \$302.3 million at September 30, 2010 and December 31, 2009, respectively.

Any impaired loan for which no specific valuation allowance was necessary at September 30, 2010 is the result of sufficient cash flow, or sufficient collateral coverage, or previous charge off amounts that reduced the book value of the loan to an amount equal to or below the fair value of the cash flows or the associated collateral.

**Troubled Debt Restructures.** Troubled debt restructurings ( TDRs ) are by definition impaired loans and impairment is recognized and measured in accordance with ASC 310-10-35 after the loans have been contractually modified. The Company individually reviews loans which are deemed to be TDRs for impairment based on the present value of expected cash flows, unless recovery becomes collateral dependent. If recovery becomes collateral dependent, impairment is based on the fair value of the associated collateral. The original contractual interest rate for the loan is used as the discount rate, for fixed rate loans. The current or weighted average (for multiple notes within a commercial borrowing arrangement) rate is used as the discount rate, when the interest rate floats over a specified index. A change in terms or payments would be included in the ASC 310-10-35 impairment calculation. The effect of an actual loan modification is recorded in the period when the loan is contractually modified. Impairment is measured at that time and a specific reserve is established, as appropriate, and at each subsequent reporting period. Loans may be subject to the allowance for loan losses under ASC 450-20, prior to modification, based on the loan's risk characteristics. For the three and nine months ended September 30, 2010, Webster charged off \$0.4 million and \$2.9 million, respectively, for the portion of TDRs deemed to be uncollectible. At September 30, 2010 and 2009, there were no commitments to lend any additional funds to debtors in troubled debt restructurings.

Loan modifications, regardless of loan type, are not placed in temporary or trial periods. Once approved, all modifications are permanent and are recorded and disclosed as TDRs. The modified loan does not revert back to its original terms, even if the modified loan agreement is violated. If the modification agreement is violated, the loan is handled by the Company's asset remediation group for resolution, which may result in foreclosure. At September 30, 2010 and December 31, 2009, the allowance for loan losses included reserves of \$27.3 million and \$22.9 million related to restructured commercial and consumer loans, respectively.

All modified loans that are determined to be a TDR are reported as impaired until they demonstrate compliance with the modified terms for a period of no less than six months and the restructuring agreement specifies an interest rate equal to or greater than the rate that the Company was

## Edgar Filing: WEBSTER FINANCIAL CORP - Form 10-Q

willing to accept at the time of the restructuring for a new loan with comparable risk. Once a modified loan has demonstrated compliance with the terms of the modified agreement for a period of no less than six months, the loan can return to accrual status. Non-performing TDRs are included in non-performing loans.

The following table reflects the amount of modified loans, net of specific reserves, and the modified loan characteristics. Loan classification and performing versus non-performing status at September 30, 2010 and December 31, 2009 is also presented. The increase in troubled debt restructurings at September 30, 2010 reflects management's commitment to working with troubled borrowers to maximize loan performance.



**Table of Contents**

<i>(In thousands)</i>	September 30, 2010							
	Consumer & Residential		Commercial		Equipment Finance		Total	
	Performing	Non-performing	Performing	Non-performing	Performing	Non-performing	Performing	Non-performing
Extended Maturity	\$ 2,940	\$ 15,208	\$ 63,816	\$ 1,537	\$ 1,372	\$ 421	\$ 68,128	\$ 17,166
Adjusted Interest Rates	745	3,272	10,702	1,947		1,964	11,447	7,183
Combination of Rate and Maturity	5,949	30,996	24,543	762	775	2,109	31,267	33,867
Other <sup>(a)</sup>	4,672	5,013	104,275	27,862	325	337	109,272	33,212
<b>Total</b>	<b>\$ 14,306</b>	<b>\$ 54,489</b>	<b>\$ 203,336</b>	<b>\$ 32,108</b>	<b>\$ 2,472</b>	<b>\$ 4,831</b>	<b>\$ 220,114</b>	<b>\$ 91,428</b>

(a) Other includes covenant waivers, forbearance and other concessions or combination of concessions that do not consist of interest rate adjustments and/or maturity extensions.

<i>(In thousands)</i>	December 31, 2009							
	Consumer & Residential		Commercial		Equipment Finance		Total	
	Performing	Non-performing	Performing	Non-performing	Performing	Non-performing	Performing	Non-performing
Extended Maturity	\$ 4,803	\$ 8,163	\$ 24,633	\$ 13,537	\$ 1,454	\$ 1,146	\$ 30,890	\$ 22,846
Adjusted Interest Rates	4,059	13,733	6,328	1,600		3,334	10,387	18,667
Combination of Rate and Maturity	14,493	21,592	26,057	1,908		3,677	40,550	27,177
Other <sup>(a)</sup>	945	4,103	16,378	18,698			17,323	22,801
<b>Total</b>	<b>\$ 24,300</b>	<b>\$ 47,591</b>	<b>\$ 73,396</b>	<b>\$ 35,743</b>	<b>\$ 1,454</b>	<b>\$ 8,157</b>	<b>\$ 99,150</b>	<b>\$ 91,491</b>

(a) Other includes covenant waivers, forbearance and other concessions or combination of concessions that do not consist of interest rate adjustments and/or maturity extensions.

The Company has seasoned restructured loans in the Consumer & Residential, and Commercial portfolio. A seasoned restructured loan is one that has performed for a period of more than six months and was modified in a previous fiscal year. At September 30, 2010 the Consumer & Residential performing and non-performing seasoned restructured loans were \$42.0 million and \$0.6 million, respectively. At September 30, 2010 the Commercial performing and non-performing seasoned restructured loans were \$25.8 million and \$2.7 million, respectively.

**Table of Contents**

**Allowance for loan losses.** The following table provides detail of activity in the Company's allowance for loan losses for the three and nine months ended September 30:

<i>(In thousands)</i>	<b>Three months ended September 30,</b>		<b>Nine months ended September 30,</b>	
	<b>2010</b>	<b>2009</b>	<b>2010</b>	<b>2009</b>
<b>Continuing portfolio:</b>				
Balance at beginning of period	\$ 294,187	\$ 264,159	\$ 287,784	\$ 191,426
Provision	22,356	56,543	84,705	184,704
Charge-offs:				
Residential	(2,666)	(2,721)	(10,188)	(10,478)
Consumer	(9,472)	(10,237)	(29,534)	(27,020)
Commercial <sup>(a)</sup>	(14,987)	(37,594)	(42,191)	(68,803)
Residential development	(1,167)	(3,019)	(8,408)	(5,417)
Total charge-offs - continuing portfolio	(28,292)	(53,571)	(90,321)	(111,718)
Recoveries	5,290	2,175	11,373	4,894
Net charge-offs - continuing portfolio	(23,002)	(51,396)	(78,948)	(106,824)
Ending balance - continuing portfolio	\$ 293,541	\$ 269,306	\$ 293,541	\$ 269,306
<b>Liquidating portfolio:</b>				
Balance at beginning of period	\$ 49,900	\$ 41,840	\$ 53,400	\$ 43,903
Provision	2,644	28,457	15,295	50,996
Charge-offs:				
NCLC		(135)	(1,240)	(5,608)
Consumer (home equity)	(6,158)	(13,256)	(21,942)	(33,992)
Total charge-offs - liquidating portfolio	(6,158)	(13,391)	(23,182)	(39,600)
Recoveries	414	194	1,287	1,801
Net charge-offs - liquidating portfolio	(5,744)	(13,197)	(21,895)	(37,799)
Ending balance - liquidating portfolio	46,800	57,100	46,800	57,100
Ending balance - allowance for loan losses	\$ 340,341	\$ 326,406	\$ 340,341	\$ 326,406

(a) All Business and Professional Banking (BPB) loans, both commercial and commercial real estate, are considered commercial for purposes of reporting charge-offs and recoveries.

**Table of Contents****NOTE 4: Goodwill and Other Intangible Assets**

The following tables set forth the carrying values of goodwill and other intangible assets, net of accumulated amortization, at:

<i>(In thousands)</i>	September 30, 2010	December 31, 2009
<b>Balances not subject to amortization:</b>		
Goodwill	\$ 529,887	\$ 529,887
<b>Balances subject to amortization:</b>		
Core deposit intangibles	22,674	26,865
<b>Total goodwill and other intangible assets</b>	<b>\$ 552,561</b>	<b>\$ 556,752</b>

Goodwill is allocated to Webster's business segments as follows:

<i>(In thousands)</i>	September 30, 2009	December 31, 2009
Retail Banking	\$ 516,560	\$ 516,560
Other	13,327	13,327
<b>Total</b>	<b>\$ 529,887</b>	<b>\$ 529,887</b>

Webster tests its goodwill for impairment annually as of August 31 (the Measurement Date). In performing Step 1 of the goodwill impairment testing and measurement process to assess potential impairment, in accordance with the guidance provided by the FASB ASC Topic 350 *Intangibles-Goodwill and Other*, the estimated fair values of Webster's two reporting units that carry goodwill (Retail Banking and HSA Bank (HSA)) were estimated using discounted cash flow analysis and observable market data to the extent available. The discount rates utilized for the discounted cash flow analysis reflected market based estimates of capital costs and discount rates adjusted for management's assessment of a market participant's view with respect to execution, concentration and other risks associated with the projected cash flows of the applicable segment. There was no impairment indicated as a result of the Step 1 test performed at the Measurement Date, as the estimated fair value for those segments exceeded their corresponding carrying values.

GAAP requires additional testing if events or circumstances indicate that impairment may exist. A continuing period of market disruption, or further market capitalization to book value deterioration, may result in the requirement to perform testing for impairment between annual assessments. Management will continue to monitor the relationship of the Company's market capitalization to its book value, which management attributes primarily to financial services industry-wide factors and to evaluate the carrying value of goodwill. To the extent that testing results in the identification of impairment, the Company may be required to record charges for the impairment of goodwill. For additional information regarding the valuation of goodwill see pages 108-109 of Webster's 2009 Annual Report on Form 10-K.

Amortization of intangible assets for the three and nine months ended September 30, 2010, totaled \$1.4 million and \$4.2 million, respectively. Estimated annual amortization expense of current intangible assets with finite useful lives, absent any future impairment or change in estimated useful lives, is summarized below for the current full year and for each of the next four years and thereafter.

<i>(In thousands)</i>	
<b>For years ending December 31,</b>	
2010	\$ 5,588
2011	5,588

Edgar Filing: WEBSTER FINANCIAL CORP - Form 10-Q

2012	5,420
2013	4,918
2014	2,685
Thereafter	2,666

**Table of Contents****NOTE 5: Deposits**

A summary of deposits by type follows:

<i>(Dollars in thousands)</i>	September 30, 2010		December 31, 2009	
	Amount	% of total deposits	Amount	% of total deposits
Demand	\$ 1,840,937	13.6%	\$ 1,664,958	12.2%
NOW	1,528,380	11.3	2,244,347	16.5
Money market	2,611,094	19.2	1,991,423	14.6
Savings	3,503,930	25.8	3,146,603	23.1
Health savings accounts	821,302	6.0	668,163	4.9
Certificates of deposit	3,224,131	23.8	3,830,865	28.1
Brokered deposits	44,261	0.3	85,768	0.6
Total	\$ 13,574,035	100.0%	\$ 13,632,127	100.0%

Interest expense on deposits is summarized as follows:

<i>(In thousands)</i>	Three months ended		Nine months ended	
	September 30, 2010	September 30, 2009	September 30, 2010	September 30, 2009
NOW	\$ 576	\$ 1,293	\$ 2,812	\$ 2,656
Money market	3,237	5,003	11,042	15,816
Savings	5,185	6,748	17,519	20,132
Health savings accounts	2,403	2,558	7,108	7,938
Certificates of deposit	14,653	25,450	49,201	94,450
Brokered deposits	355	925	1,160	3,875
Total	\$ 26,409	\$ 41,977	\$ 88,842	\$ 144,867

The scheduled maturities of time deposits at September 30, 2010 are as follows:

<i>(In thousands)</i>	
<b>Maturing in the years ending December 31:</b>	
2010	\$ 824,235
2011	1,505,280
2012	252,651
2013	312,577
2014	121,069
Thereafter	252,580
Total	\$ 3,268,392

**Table of Contents****NOTE 6: Federal Home Loan Bank Advances**

Advances payable to the Federal Home Loan Bank are summarized as follows:

<i>(In thousands)</i>	September 30, 2010		December 31, 2009	
	Total Outstanding	Callable	Total Outstanding	Callable
<b>Fixed Rate:</b>				
4.95 % to 4.95 % due in 2010	\$ 15,000	\$ 15,000	\$ 135,015	\$ 135,000
3.19 % to 6.60 % due in 2011	100,181		100,404	
4.00 % to 4.00 % due in 2012	51,400		51,400	
0.51 % to 5.49 % due in 2013	299,000	49,000	249,000	49,000
0.00 % to 6.00 % due after 2014	5,918		6,000	
	471,499	64,000	541,819	184,000
Unamortized premiums	1,393		1,898	
Hedge accounting adjustments	620		934	
Total advances	\$ 473,512	\$ 64,000	\$ 544,651	\$ 184,000

Webster Bank had additional borrowing capacity from the FHLB of approximately \$1.7 billion and \$1.9 billion at September 30, 2010 and December 31, 2009, respectively. At September 30, 2010 and December 31, 2009, investment securities were not fully utilized as collateral, and had all securities been used for collateral, Webster Bank would have had additional borrowing capacity of approximately \$2.1 billion and \$1.7 billion, respectively. At September 30, 2010 and December 31, 2009, Webster Bank was in compliance with FHLB collateral requirements.

**NOTE 7: Securities Sold Under Agreements to Repurchase and Other Short-term Borrowings**

The following table summarizes securities sold under agreements to repurchase and other short-term borrowings:

<i>(In thousands)</i>	September 30, 2010	December 31, 2009
Securities sold under agreements to repurchase	\$ 855,728	\$ 843,096
Fed Funds Purchased	181,000	
Treasury tax and loan	11,634	12,550
	1,048,362	855,646
Unamortized premiums		1,200
Total	\$ 1,048,362	\$ 856,846

The following table sets forth certain information concerning short-term repurchase agreements (with original maturities of one year or less):

<i>(Dollars in thousands)</i>	September 30, 2010	December 31, 2009
Average amount outstanding during the quarter	\$ 310,026	\$ 279,800
Amount outstanding at end of quarter	405,728	270,096
Highest month end balance during quarter	405,728	286,492

Edgar Filing: WEBSTER FINANCIAL CORP - Form 10-Q

Weighted-average interest rate at end of quarter	0.34%	0.41%
Weighted-average interest rate during the quarter	0.38%	0.43%

**Table of Contents****NOTE 8: Long-Term Debt**

Long-term debt consists of the following at:

<i>(In thousands)</i>	September 30, 2010	December 31, 2009
Subordinated notes (due January 2013)	\$ 177,480	\$ 177,480
Senior notes (due April 2014)	150,000	150,000
Junior subordinated debt to related capital trusts (due 2027-2037):		
Webster Capital Trust IV	136,070	136,070
Webster Statutory Trust I	77,320	77,320
People's Bancshares Capital Trust II	10,309	10,309
Eastern Wisconsin Bancshares Capital Trust II	2,070	2,070
NewMil Statutory Trust I	10,310	10,310
Total junior subordinated debt related to capital trusts	236,079	236,079
Sub-Total Long term Debt	563,559	563,559
Unamortized premiums, net	(188)	(360)
Hedge accounting adjustments	21,356	25,220
Total long-term debt	\$ 584,727	\$ 588,419

**NOTE 9: Preferred Stock**

On February 26, 2010, Webster received approval to repurchase \$100 million of its Series B preferred stock that was issued to the U.S. Department of Treasury under its Capital Repurchase Program. Webster's redemption of the preferred stock was not subject to any additional conditions or stipulations from the Treasury Department, including the issuance of additional capital. The repurchase occurred on March 3, 2010 and required the acceleration of \$1.6 million of the unamortized discount related to the redeemed shares. A second repurchase of an equal amount occurred in October 2010 (See Note 18 - Subsequent Events).

**NOTE 10: Regulatory Matters**

Capital adequacy guidelines issued by the federal banking agencies require Webster and Webster Bank, N.A. to maintain certain minimum ratios, as set forth below. Failure to meet capital requirements may result in certain actions by regulators that could have a direct material effect on the consolidated financials. At September 30, 2010, Webster and Webster Bank were deemed to be well capitalized under regulatory capital adequacy standards.

The following table provides information on the capital ratios for Webster and Webster Bank:

<i>(Dollars in thousands)</i>	Actual		Capital Requirements		Well Capitalized	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
<b>At September 30, 2010</b>						
<i>Webster Financial Corporation</i>						
Total risk-based capital	\$ 1,735,317	14.8%	\$ 939,778	8.0%	\$ 1,174,722	10.0%
Tier 1 capital	1,514,987	12.9	469,889	4.0	704,833	6.0
Tier 1 leverage capital ratio	1,514,987	8.8	686,480	4.0	858,100	5.0
<i>Webster Bank, N.A.</i>						
Total risk-based capital	\$ 1,616,174	13.8%	\$ 936,463	8.0%	\$ 1,170,579	10.0%
Tier 1 capital	1,396,358	11.9	468,232	4.0	702,347	6.0



Edgar Filing: WEBSTER FINANCIAL CORP - Form 10-Q

Tier 1 leverage capital ratio	1,396,358	8.2	685,035	4.0	856,294	5.0
<b>At December 31, 2009</b>						
<i>Webster Financial Corporation</i>						
Total risk-based capital	\$ 1,866,459	15.4%	\$ 969,512	8.0%	\$ 1,211,890	10.0%
Tier 1 capital	1,606,018	13.3	484,756	4.0	727,134	6.0
Tier 1 leverage capital ratio	1,606,018	9.4	682,980	4.0	853,726	5.0
<i>Webster Bank, N.A.</i>						
Total risk-based capital	\$ 1,525,481	12.6%	\$ 967,002	8.0%	\$ 1,208,753	10.0%
Tier 1 capital	1,265,427	10.5	483,501	4.0	725,252	6.0
Tier 1 leverage capital ratio	1,265,427	7.5	679,615	4.0	849,519	5.0

**Table of Contents**

In the first quarter of 2010 the Company down-streamed \$100 million from Webster to Webster Bank, N.A. to improve its overall capital position. This action also had the effect of increasing the bank-level leverage and total capital ratios. As of June 30, 2010, Webster Bank, N.A. became subject to individual minimum capital ratios. Webster Bank, N.A. is required to maintain a Tier 1 leverage ratio of at least 7.5% of adjusted total assets and a total risk-based capital ratio of at least 12% of risk weighted assets. The Bank exceeded these requirements at September 30, 2010.

**NOTE 11: Earnings (Loss) Per Common Share**

<i>(In thousands, except per share data)</i>	<b>Three months ended</b>		<b>Nine months ended</b>	
	<b>September 30, 2010</b>	<b>2009</b>	<b>September 30, 2010</b>	<b>2009</b>
<b>Earnings (loss) for basic earnings (loss) from continuing operations per common share:</b>				
Net income (loss) from continuing operations available to common shareholders	\$ 17,779	\$ (26,100)	\$ 24,441	\$ (31,167)
Less dividends declared or accrued:				
Common shareholders	(780)	(664)	(2,336)	(1,714)
Participating shares	(3)	(16)	(12)	(17)
Total undistributed income (loss) available to common shareholders	16,996	(26,780)	22,093	(32,898)
Add dividends paid to common shareholders	780	664	2,336	1,714
Less income allocated to participating securities	(74)		(119)	
Allocated net income (loss) and distributions to common shareholders	\$ 17,702	\$ (26,116)	\$ 24,310	\$ (31,184)
<b>Earnings (loss) for dilutive earnings (loss) per common share:</b>				
Net income (loss) available to common shareholders	\$ 17,779	\$ (26,100)	\$ 24,441	\$ (31,167)
Less dividends declared or accrued:				
Common shareholders	(780)	(664)	(2,336)	(1,714)
Participating shares	(3)	(16)	(12)	(17)
Total undistributed income (loss) available to common shareholders	16,996	(26,780)	22,093	(32,898)
Dividends paid on converted shares of Series A Preferred Stock				7,161
Dividends paid to common shareholders	780	664	2,336	1,714
Less:				
Income allocated to participating securities (a)	(74)		(119)	
Gain on conversion of Series A Preferred Stock				(58,792)
Net income (loss) allocated to common shareholders	\$ 17,702	\$ (26,116)	\$ 24,310	\$ (82,815)
<b>Earnings for basic earnings (loss) from discontinued operations per common share:</b>				
Net income from discontinued operations available to common shareholders				313
<b>Shares:</b>				
Weighted average common shares outstanding - basic	78,097	66,281	78,026	57,125
Effect of dilutive securities:				
Stock options	296		284	
Warrants - Series A1 and A2	3,735		3,718	
Series A Preferred Stock				3,975
Weighted average common shares outstanding - diluted	82,128	66,281	82,028	61,100

Edgar Filing: WEBSTER FINANCIAL CORP - Form 10-Q

**Earnings (loss) from continuing operations per common share:**

Basic	\$ 0.23	\$ (0.39)	\$ 0.31	\$ (0.55)
Diluted	\$ 0.22	\$ (0.39)	\$ 0.30	\$ (1.36)

**Earnings (loss) per common share:**

Basic	\$ 0.23	\$ (0.39)	\$ 0.31	\$ (0.54)
Diluted	\$ 0.22	\$ (0.39)	\$ 0.30	\$ (1.35)

- (a) Undistributed earnings are allocated to participating securities based upon their right to share in earnings if all earnings for the period had been distributed. Losses are not allocated to participating securities, as they are not contractually obligated to fund the undistributed loss. The contractual redemption amount of the unvested participating securities was not reduced as a result of the undistributed losses.

**Table of Contents**

The following table presents the weighted average potential common shares from non-participating stock options whose exercise price was less than the weighted average market price of Webster's common stock for the respective periods. These classes of potential common shares were deemed to be anti-dilutive to the earnings per share calculation and therefore were excluded from the computation of diluted earnings per share for the respective periods.

<i>(In thousands)</i>	Three months ended September 30,		Nine months ended September 30,	
	2010	2009	2010	2009
Non-participating stock options		203		178
Warburg Series A1 warrant		1,843		
Warburg Series B1 warrant		1,175		1,175
		3,221		1,353

*Stock Options*

Options to purchase 2.3 million shares, for the three and nine months ended September 30, 2010 and 3.1 million and 2.8 million shares for the three and nine months ended September 30, 2009, respectively, were excluded from the calculation of diluted earnings per share because the options' exercise price was greater than the average market price of the shares for the respective periods.

*Restricted Stock*

Non-participating restricted stock awards of 150,830 for the three and nine months ended September 30, 2010 and 177,426 for the three and nine months ended September 30, 2009, whose issuance is contingent upon the satisfaction of certain performance conditions, were deemed to be anti-dilutive and therefore were excluded from the calculation of diluted earnings per share for the respective periods.

*Series A Preferred Stock*

The Series A Preferred Stock at September 30, 2010 and 2009 represent potential common stock of 1.1 million and 2.1 million shares, respectively. The affect of the potential common stock associated with the Series A Preferred Stock was deemed to be anti-dilutive and therefore was excluded from the calculation of diluted earnings per share for the three and nine months ended September 30, 2010 and 2009.

*Warrants - Series A1 and A2*

The Series A1 and A2 warrants to purchase an aggregate 8.6 million shares of common stock issued in connection with the Warburg investment were not included in the calculation of diluted earnings per share because of the income available to common shareholders for the three and nine months ended September 30, 2010. The Series A1 warrants were not included in the calculation of diluted earnings per share for the three and nine months ended September 30, 2009 because the exercise price was less than the weighted average market price of Webster's common stock of the respective periods. The Series A2 warrants were not outstanding for the three and nine month periods of September 2009.

*Warrants - Series B1*

The Series B1 warrants to purchase 5.5 million shares of common stock issued in connection with the Warburg investment were not included in the calculation of diluted earnings per share for the three and nine months ended September 30, 2009 because the exercise price was less than the weighted average market price of Webster's common stock of the respective periods. These warrants were not outstanding in the three and nine month periods of September 2010.

*Warrant - U.S. Treasury*

The warrant to purchase an aggregate 3.3 million shares of common stock issued in connection with the Series B Preferred Stock on November 21, 2008 was also excluded from the calculation of diluted earnings per share for the three and the nine months ended September 30,

2010 and 2009 because the exercise price of \$18.28 per share was greater than the average market price of Webster's common stock for the three and nine months ended September 30, 2010 and 2009.

**NOTE 12: Derivative Financial Instruments**

***Risk Management Objective of Using Derivatives***

Webster is exposed to certain risks arising from both its business operations and economic conditions. Webster principally manages its exposures to a wide variety of business and operational risks through management of its core business activities. Webster manages economic risks, including interest rate, liquidity, and credit risk primarily by managing the amount, sources, and duration of its debt funding and the use of derivative financial instruments. Specifically, Webster enters into derivative financial instruments to manage exposures that arise from business activities that result in the receipt or payment of future known and uncertain cash amounts, the value of which are determined by interest rates. Webster's derivative financial instruments are used to manage differences in the amount, timing,

**Table of Contents**

and duration of Webster's known or expected cash receipts and its known or expected cash payments principally related to its investments and borrowings.

**Cash Flow Hedges of Interest Rate Risk**

Webster's primary objective in using interest rate derivatives is to add stability to interest expense and to manage its exposure to interest rate movements. To accomplish this objective, Webster uses interest rate swaps as part of its interest rate risk management strategy. Interest rate swaps designated as cash flow hedges are designed to manage the risk associated with a forecasted event or an uncertain variable rate cash flow.

During July 2010, Webster entered into a \$100 million forward settle interest rate swap which qualifies for cash flow hedge accounting. The swap protects against adverse fluctuations in interest rates by reducing the exposure to variability in cash flows relating to interest payments on a forecasted issuance of \$100 million short term 5-year debt. The forecasted debt borrowing is expected to occur between June 1, 2011 and October 1, 2011.

In addition, Webster previously entered into an additional forward settle \$100 million swap which qualifies for cash flow hedge accounting. The related forecasted debt borrowing is expected to occur between February 1, 2011 and June 1, 2011.

Both forward settle swaps are expected to be cash settled at debt issuance. The forward settle swaps are marked to market through OCI and the OCI balance will be amortized over the life of the forecasted debt issuance. The valuation balance recorded in OCI related to future settle cash flow swaps was \$7.9 million as of September 30, 2010.

There is a \$100 million swap designated as a cash flow hedge transaction against the risk of changes in cash flows related to the bank's \$100 million 3-month LIBOR indexed floating rate FHLB advance. The swap is marked to market through OCI and a component of OCI is reclassified to expense on a quarterly basis. The balance in OCI related to this cash flow hedge is \$2.7 million as of September 30, 2010.

The table below presents the fair value of Webster's derivative financial instruments designated as cash flow hedges as well as their classification on the Condensed Consolidated Balance Sheets as of September 30, 2010 and December 31, 2009.

<i>(In thousands)</i>	Consolidated Balance Sheet Location	# of Instruments	September 30, 2010		December 31, 2009		
			Notional Amount	Estimated Fair Value	# of Instruments	Notional Amount	Estimated Fair Value
Interest rate derivatives designated as hedges of cash flow:							
Interest rate swap on FHLB advances	Other liabilities	1	\$ 100,000	\$ (2,744)			
Forward settle interest rate swap on anticipated debt	Other liabilities	1	100,000	(5,168)			
Forward settle interest rate swap on anticipated debt	Other liabilities	1	100,000	(2,740)			

The net impact on interest expense related to cash flow hedges for the three and nine months ended September 30, 2010 and 2009 is presented below:

	Three months ended September 30,					
	2010			2009		
	Interest (Income) Expense	Realized Deferred (Gain) Loss	Net Impact	Interest (Income) Expense	Realized Deferred (Gain) Loss	Net Impact
Impact reported as a (reduction of) increase in interest expense on borrowings						
Interest rate swaps on FHLB advances	\$ 355	\$ 369	\$ 724	\$	\$ 369	\$ 369
Interest rate swaps on subordinated debt		(37)	(37)		(37)	(37)

Edgar Filing: WEBSTER FINANCIAL CORP - Form 10-Q

Interest rate swaps on Trust Preferred Securities		(45)	(45)		(45)	(45)
Net impact on interest expense on borrowings	\$ 355	\$ 287	\$ 642	\$	\$ 287	\$ 287

	Nine months ended September 30,					
	2010			2009		
	Interest (Income) Expense	Realized Deferred (Gain) Loss	Net Impact	Interest (Income) Expense	Realized Deferred (Gain) Loss	Net Impact
Impact reported as a (reduction of) increase in interest expense on borrowings						
Interest rate swaps on FHLB advances	\$ 736	\$ 1,107	\$ 1,843	\$ 656	\$ 615	\$ 1,271
Interest rate swaps on subordinated debt		(112)	(112)		(189)	(189)
Interest rate swaps on Trust Preferred Securities		(135)	(135)		(851)	(851)
Net impact on interest expense on borrowings	\$ 736	\$ 860	\$ 1,596	\$ 656	\$ (425)	\$ 231

**Table of Contents**

At September 30, 2010, the remaining unamortized loss on the termination of cash flow hedges was \$2.3 million.

**Fair Value Hedges of Interest Rate Risk**

Webster is exposed to changes in the fair value of certain of its fixed rate obligations due to changes in benchmark interest rates. Webster uses interest rate swaps to manage its exposure to changes in fair value on these instruments attributable to changes in the benchmark interest rate. Interest rate swaps designated as fair value hedges involve the receipt of fixed-rate amounts from a counterparty in exchange for Webster making variable-rate payments over the life of the agreements without the exchange of the underlying notional amount.

The table below presents the fair value of Webster's derivative financial instruments designated as fair value hedges as well as their classification on the Condensed Consolidated Balance Sheets as of September 30, 2010 and December 31, 2009.

(In thousands)	Consolidated Balance Sheet Location	# of Instruments	September 30, 2010		# of Instruments	December 31, 2009	
			Notional Amount	Estimated Fair Value		Notional Amount	Estimated Fair Value
Interest rate derivatives designated as hedges of fair value:							
Interest rate swaps on subordinated debt	Other assets		\$	\$	2	\$ 175,000	\$ 11,262
Interest rate swap on FHLB advances	Other assets	1	100,000	233	1	100,000	350

For derivatives designated and that qualify as fair value hedges, the gain or loss on the derivative as well as the offsetting loss or gain on the hedged item attributable to the hedged risk is recognized in earnings. Webster includes the gain or loss from the period end mark to market ( MTM ) adjustments on the hedged items in the same line item as the offsetting loss or gain on the related derivatives. The impact of derivative net settlements, hedge ineffectiveness, basis amortization adjustments and amortization of deferred hedge terminations are also recognized in earnings.

The net impact on interest expense related to fair value hedges for the three and nine months ended September 30, 2010 and 2009 is presented below:

	Three months ended September 30,							
	2010				2009			
	Interest (Income) Expense	MTM (Gain) Loss	Realized Deferred (Gain) Loss	Net Impact	Interest (Income) Expense	MTM (Gain) Loss	Realized Deferred (Gain) Loss	Net Impact
Impact reported as a (reduction of) increase in interest expense on borrowings								
Interest rate swaps on senior notes	\$	\$	\$ (799)	\$ (799)	\$ (1,494)	\$ (31)	\$ (1)	\$ (1,526)
Interest rate swaps on subordinated debt			(1,120)	(1,120)	(1,603)	177	(12)	(1,438)
Interest rate swaps on FHLB advances	(169)	(338)	332	(175)	(291)	351	71	131
Net impact on interest expense on borrowings	\$ (169)	\$ (338)	\$ (1,587)	\$ (2,094)	\$ (3,388)	\$ 497	\$ 58	\$ (2,833)

	Nine months ended September 30,							
	2010				2009			
	Interest (Income) Expense	MTM (Gain) Loss	Realized Deferred (Gain) Loss	Net Impact	Interest (Income) Expense	MTM (Gain) Loss	Realized Deferred (Gain) Loss	Net Impact



Edgar Filing: WEBSTER FINANCIAL CORP - Form 10-Q

Impact reported as a (reduction of) increase in interest expense on borrowings								
Interest rate swaps on senior notes	\$	\$	\$ (2,398)	\$ (2,398)	\$ (3,895)	\$ (31)	\$ (1)	\$ (3,927)
Interest rate swaps on subordinated debt	(497)	(94)	(2,968)	(3,559)	(4,110)	177	(28)	(3,961)
Interest rate swaps on FHLB advances	(526)	(1,187)	990	(723)	(433)	351	71	(11)
<b>Net impact on interest expense on borrowings</b>	<b>\$ (1,023)</b>	<b>\$ (1,281)</b>	<b>\$ (4,376)</b>	<b>\$ (6,680)</b>	<b>\$ (8,438)</b>	<b>\$ 497</b>	<b>\$ 42</b>	<b>\$ (7,899)</b>

At September 30, 2010, the remaining unamortized gain on the termination of fair value hedges was \$21.8 million.

***Non- Hedge Accounting Derivatives / Non-designated Hedges***

Derivatives not designated as hedges for accounting are not speculative and are used to manage Webster's exposure to interest rate movements and other identified risks but do not meet the strict hedge accounting requirements of FASB ASC 815, Derivatives and Hedging. Changes in the fair value of derivatives not designated for hedge accounting are recorded as a component of non-interest income. As of September 30, 2010 and December 31, 2009, Webster had the following outstanding interest rate swaps and caps that were not designated for hedge accounting:

**Table of Contents**

<i>(in thousands)</i>	Consolidated Balance Sheet Location	# of Instruments	September 30, 2010		# of Instruments	December 31, 2009	
			Notional Amount	Estimated Fair Value		Notional Amount	Estimated Fair Value
Customer position:							
Commercial loan interest rate swaps	Other assets	92	\$ 425,560	\$ 44,158	89	\$ 432,325	\$ 28,544
Commercial loan interest rate swaps	Other liabilities				3	15,064	(247)
Commercial loan interest rate swaps with floors	Other assets	12	27,352	1,950	10	21,093	528
Commercial loan interest rate caps	Other liabilities	5	19,552	(42)	4	16,710	(284)
Webster position:							
Commercial loan interest rate swaps	Other liabilities	91	425,516	(41,900)	85	429,314	(26,370)
Commercial loan interest rate swaps	Other liabilities				6	18,036	423
Commercial loan interest rate swaps with floors	Other liabilities	12	27,352	(1,516)	6	12,129	(259)
Commercial loan interest rate swaps with floors	Other liabilities				4	8,964	43
Commercial loan interest rate caps	Other liabilities	5	19,552	42	4	16,710	284

Webster reported the changes in the fair value of non hedge accounting derivatives as a component of other non-interest income in the accompanying condensed consolidated statements of operations as follows for the three and nine months ended September 30, 2010 and 2009.

	Three months ended September 30,					
	2010		2009		2009	
	Income (Expense)	MTM Gain (Loss)	Net Income (Expense)	Income (Expense)	MTM Gain (Loss)	Net Income (Expense)
Impact reported in other non-interest income:						
Visa Swap	\$	\$ (197)	\$ (197)	\$	\$ (18)	\$ (18)
Commercial loan interest rate derivatives, net	177	(15)	162	176	79	255
Fed funds futures contracts		(730)	(730)			
Net impact on other non-interest income	\$ 177	\$ (942)	\$ (765)	\$ 176	\$ 61	\$ 237

	Nine months ended September 30,					
	2010		2009		2009	
	Income (Expense)	MTM Gain (Loss)	Net Income (Expense)	Income (Expense)	MTM Gain (Loss)	Net Income (Expense)
Impact reported in other non-interest income:						
Visa Swap	\$	\$ (316)	\$ (316)	\$	\$ (194)	\$ (194)
Commercial loan interest rate derivatives, net	527	39	566	505	138	643
Fed funds futures contracts		(2,504)	(2,504)			
Net impact on other non-interest income	\$ 527	\$ (2,781)	\$ (2,254)	\$ 505	\$ (56)	\$ 449

The weighted average rates paid and received for interest rate swaps outstanding at September 30, 2010 were as follows:

Interest rate swaps:	Weighted-Average	
	Interest Rate Paid	Interest Rate Received

Edgar Filing: WEBSTER FINANCIAL CORP - Form 10-Q

Fair value hedge interest rate swaps on FHLB advances	2.48%	3.19%
Cash flow hedge interest rate swaps on FHLB advances	1.85	0.51
Non-hedging interest rate swaps	2.05	2.13

The weighted average strike rates for interest rate caps and floors outstanding at September 30, 2010 were as follows:

	<b>Strike Rate</b>
Non-hedging commercial loan interest rate caps	4.28%
Non-hedging commercial loan interest rate floors (embedded in interest rate swaps)	0.96

**Table of Contents**

*Futures Contracts.* On March 30, 2010, to hedge against a rise in short term rates over the next twelve months, Webster entered into a short-selling of a one year strip of Fed funds future contracts. This transaction is designed to work in conjunction with floating rate assets with interest rate floors which will not be affected if there is an increase in short-term interest rates. The contracts will be reflected as other assets on the balance sheet and as non-interest expense on the income statement. During the three and nine months ended September 30, 2010, the Company recognized \$0.7 million and \$2.5 million in mark to market losses.

*Mortgage Banking Derivatives.* Certain derivative instruments, primarily forward sales of mortgage loans and mortgage-backed securities ( MBS ) are utilized by Webster in its efforts to manage risk of loss associated with its mortgage loan commitments and mortgage loans held for sale. Prior to closing and funding certain single-family residential mortgage loans, an interest-rate locked commitment is generally extended to the borrower. During the period from commitment date to closing date, Webster is subject to the risk that market rates of interest may change. If market rates rise, investors generally will pay less to purchase such loans resulting in a reduction in the gain on sale of the loans or, possibly, a loss. In an effort to mitigate such risk, forward delivery sales commitments, under which Webster agrees to deliver whole mortgage loans to various investors or issue MBS, are established. At September 30, 2010, outstanding rate locks totaled approximately \$117.1 million and the outstanding commitments to sell residential mortgage loans totaled approximately \$117.6 million. Forward sales, which include mandatory forward commitments of approximately \$87.0 million at September 30, 2010, establish the price to be received upon the sale of the related mortgage loan, thereby mitigating certain interest rate risk. There is, however, still certain execution risk specifically related to Webster's ability to close and deliver to its investors the mortgage loans it has committed to sell.

The interest rate locked loan commitments and forward sales commitments are recorded at fair value, with changes in fair value recorded in current period earnings. As of September 30, 2010, the fair value of interest rate locked loan commitments and forward sales commitments totaled \$1.0 million and were recorded as a component of other assets in the accompanying Condensed Consolidated Balance Sheets. As of December 31, 2009, the fair value of interest rate locked loan commitments and forward sales commitments totaled \$0.2 million and were recorded as a component of other assets in the accompanying Condensed Consolidated Balance Sheets.

*Foreign Currency Derivatives.* The Company enters into foreign currency forward contracts that are not designated as hedging instruments primarily to accommodate the business needs of its customers. Upon the origination of a foreign currency forward contract with a customer, the Company simultaneously enters into an offsetting contract with a third party to negate the exposure to fluctuations in foreign currency exchange rates. The notional amounts and fair values of open foreign currency forward contracts were not material at September 30, 2010 and December 31, 2009.

*Counterparty Credit Risk.* Derivative contracts involve the risk of dealing with both bank customers and institutions derivative counterparties and their ability to meet contractual terms. The Company has Master ISDA agreements including the Credit Support Annex with each of its derivative counterparties. Under these agreements daily net exposure in excess of our negotiated threshold is secured by posted collateral. In accordance with Webster policies, institutional counterparties must be fully underwritten and approved through the Company's credit approval process. The Company's credit exposure on interest rate swaps is limited to the net favorable value and interest payments of all swaps by each counterparty for the amounts up to the established threshold for collateralization. Credit exposure may be reduced by the amount of collateral pledged by the counterparty. The Company's credit exposure relating to interest rate swaps with bank customers was approximately \$46.1 million at September 30, 2010. This credit exposure is partly mitigated as transactions with customers are secured by the collateral, if any, securing the underlying transaction being hedged. The Company's credit exposure, net of collateral pledged, relating to interest rate swaps with upstream financial institution counterparties was approximately \$49.9 million at September 30, 2010. The company has adopted a zero threshold with the majority of its upstream financial institution counterparties thus the credit exposure represents collateral held at those institutions. Collateral levels for upstream financial institution counterparties are monitored on a daily basis and adjusted as necessary. In the event of default, should the collateral not be returned, the exposure would be offset by terminating the transactions.

**NOTE 13: Fair Value Measurements**

The Company uses fair value to record adjustments to certain assets and liabilities and to prepare required disclosures. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value is best determined using market quotes. However, in many instances, there are no quoted market prices available. In such instances, fair values are determined using various valuation techniques. Various assumptions and observable inputs must be relied upon in applying these techniques. Accordingly, the fair value estimates may not be realized in an immediate transfer of the respective asset or liability.

*Fair Value Hierarchy*

## Edgar Filing: WEBSTER FINANCIAL CORP - Form 10-Q

FASB ASC Topic 820 Fair Value Measurements establishes a fair value hierarchy for use in grouping assets and liabilities. The three levels within the hierarchy are as follows:

---

**Table of Contents**

*Level 1:* Valuation is based upon unadjusted quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.

*Level 2:* Fair value is calculated using inputs other than quoted market prices that are directly or indirectly observable for the asset or liability. The valuation may rely on quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in inactive markets, inputs other than quoted prices that are observable for the asset or liability (such as interest rates, volatilities, prepayment speeds, credit ratings, etc.) or inputs that are derived principally from, or corroborated by, market data correlation or by other means.

*Level 3:* Inputs for determining the fair value of the respective assets or liabilities are not observable. Level 3 valuations are reliant upon pricing models and techniques that require significant management judgment or estimation.

Categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement. A description of the valuation methodologies used by the Company is presented below.

*Cash, Due from Banks, and Interest-bearing deposits*

The carrying amount of cash, due from banks, and interest-bearing deposits is used to approximate fair value, given the short timeframe to maturity and as such assets do not present unanticipated credit concerns.

*Securities*

When quoted prices are available in an active market, the Company classifies securities within level 1 of the valuation hierarchy. Level 1 securities include equity securities and U.S. Treasury bills.

If quoted market prices are not available, the Company employs an independent pricing service who utilizes matrix pricing to calculate fair value. Such fair value measurements consider observable data such as dealer quotes, market spreads, cash flows, yield curves, live trading levels, trade execution data, market consensus prepayments speeds, credit information, and the respective terms and conditions for debt instruments. Level 2 securities include CMOs, mortgage backed securities and corporate bonds issued by GSEs.

When a market is illiquid or there is a lack of transparency around the inputs to valuation, the respective securities are classified as level 3 and reliance is placed upon internally developed models and management judgment and evaluation for valuation. Pooled trust preferred securities and auction rate preferred securities are currently classified as level 3.

Management uses an internally developed model to value pooled trust preferred securities. There are various inputs to the model including actual and estimated deferral and default rates that are implied from the underlying performance of the issuers in the structure. Adjusted cash flows are discounted at a rate that considers both the liquidity and credit risk of each security. Discount rates are implied from observable market inputs.

The Company engages an independent pricing service to provide pricing for auction rate preferred securities. The pricing methodology employed uses the income approach and considers future cash flows of the underlying securities using a discount rate derived from observable market inputs.

On a quarterly basis, management reviews the trust preferred securities pricing generated from our internal model as well as the auction rate preferred securities pricing provided by our independent pricing service.

*Loans Receivable*

Loans held for sale are accounted for at the lower of cost or market ( *LOCOM* ). The fair value of loans held for sale are based on quoted market prices of similar or identical loans sold in conjunction with securitization transactions, adjusted as required for changes in loan characteristics. The net change in *LOCOM* adjustments of \$50 thousand for the nine months ended September 30, 2010 is included in Mortgage Banking Activities as a component of non-interest income. There was no adjustment recorded in the three months ended September 30, 2010. The Company employs an independent third party to provide fair value estimates for loans held for investment. Such estimates are calculated using

## Edgar Filing: WEBSTER FINANCIAL CORP - Form 10-Q

discounted cash flow analysis, using market interest rates for comparable loans. The associated cash flows are adjusted for credit and other potential losses. Fair value for impaired loans is estimated using the net present value of the expected cash flows or the fair value of the underlying collateral if repayment is collateral dependent.

### *Mortgage Servicing Assets*

The Company accounts for servicing assets at cost, subject to impairment testing. When the carrying value exceeds fair value, a valuation allowance is established to reduce the carrying cost to fair value. Fair value is calculated as the present value of estimated future net servicing income and relies on market based assumptions for loan prepayment speeds, servicing costs, discount rates, and other economic factors.

### *Foreclosed Property and Repossessed Assets*

Foreclosed property and repossessed assets are recorded as held for sale initially at the lower of the loan balance or fair value of the collateral less estimated selling costs. For the three and nine months ended September 30, 2010 and 2009, assets with a carrying value of

**Table of Contents**

\$14.4 million and \$30.2 million and \$14.8 million and \$40.4 million, respectively, were transferred to foreclosed property and repossessed assets from loans. Prior to the transfer, the assets whose fair value less costs to sell was less than their carrying value, were written down to fair value through a charge to the allowance for loan losses. Subsequent to foreclosure, valuations are updated periodically, and the assets may be marked down further, reflecting a new cost basis. Subsequent valuation adjustments to foreclosed properties and repossessed assets totaled \$2.2 million and \$5.1 million and \$2.2 million and \$8.4 million, respectively, for the three and nine months ended September 30, 2010 and 2009 reflective of continued deterioration in fair market values. Fair value measurements may be based upon appraisals or third-party price opinions and, accordingly, those measurements are classified as Level 2. Other fair value measurements may be based on internally developed pricing methods, and those measurements are classified as Level 3. Foreclosed and repossessed assets are included in other assets in the accompanying Condensed Consolidated Balance Sheets and totaled \$32.9 million and \$29.0 million at September 30, 2010 and December 31, 2009, respectively.

*Deposit Liabilities*

The fair values disclosed for demand deposits are by definition equal to the amount payable on demand at the reporting date which is also their carrying value. The carrying amounts of variable-rate, fixed term money market accounts and certificates of deposit approximate their fair values at the reporting date. Fair values for fixed rate certificates of deposit are estimated using a discounted cash flow calculation that applies market interest rates on comparable instruments to a schedule of aggregated expensed monthly maturities on time deposits.

*Short Term Borrowings*

Carrying value is an estimate of fair value for securities sold under agreements to repurchase and other short term borrowings that mature within 90 days. The fair values of other short term borrowings are estimated using discounted cash flow analyses based on current market rates adjusted, as appropriate, for associated credit and option risks.

*Long Term Debt*

The fair value of long term debt is estimated using a discounted cash flow technique. Discount rates are matched with the time period of the expected cash flow and are adjusted, as appropriate, to reflect credit and option risk.

*Derivative Instruments*

Derivative instruments are internally valued using level 2 inputs obtained from third parties. The resulting fair values are validated against valuations performed by independent third parties.

*Assets and Liabilities Measured at Fair Value on a Recurring Basis*

	September 30, 2010			Significant Unobservable Inputs (Level 3)
	Carrying Balance	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	
<i>(In thousands)</i>				
<b>Financial assets held at fair value:</b>				
Trading securities:				
Equity securities	\$ 9,991	\$ 9,991	\$	\$
Available for sale securities:				
U.S. treasury bills	200	200		
Agency Notes - GSE	130,148		130,148	
Agency CMOs - GSE	924,128		924,128	
Single issuer trust preferred securities	40,745		40,745	
Pooled trust preferred securities	53,611			53,611
Equity securities - financial institutions	6,448	5,158		1,290
Mortgage-backed securities- GSE	798,532		798,532	
Mortgage-backed securities- other	304,568		304,568	



Edgar Filing: WEBSTER FINANCIAL CORP - Form 10-Q

Total available for sale securities	2,258,380	5,358	2,198,121	54,901
Derivative instruments:				
Interest rate swaps	46,341		46,341	
Total financial assets held at fair value	\$ 2,314,712	\$ 15,349	\$ 2,244,462	\$ 54,901
<b>Financial liabilities held at fair value:</b>				
Derivative instruments:				
Interest rate swaps	\$ 54,264	\$	\$ 54,264	\$
Fed Fund futures contract	2,412		2,412	

**Table of Contents**

Auction rate preferred securities were transferred from Level 2 to Level 3 during the three months ended March 31, 2010 due to the lack of observable market data due to a decrease in market activity for these securities, and are valued at \$1.3 million at September 30, 2010.

There were no significant transfers between Level 1 and Level 2 during the three and nine months ended September 30, 2010.

<i>(In thousands)</i>	December 31, 2009			
	Carrying Balance	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>Financial assets held at fair value:</b>				
Available for sale securities:				
U.S. treasury bills	\$ 200	\$ 200	\$	\$
Agency Notes - GSE	130,147		130,147	
Agency CMOs - GSE	318,857		318,857	
Single issuer trust preferred securities	38,714		38,714	
Pooled trust preferred securities	70,689			70,689
Equity securities - financial institutions	6,599	4,549	2,050	
Mortgage-backed securities - GSE	1,409,942		1,409,942	
Mortgage-backed securities - other	150,895		150,895	
<b>Total available for sale securities</b>	<b>2,126,043</b>	<b>4,749</b>	<b>2,050,605</b>	<b>70,689</b>
Derivative instruments:				
Interest rate swaps	40,684		40,684	
<b>Total financial assets held at fair value</b>	<b>\$ 2,166,727</b>	<b>\$ 4,749</b>	<b>\$ 2,091,289</b>	<b>\$ 70,689</b>
<b>Financial liabilities held at fair value:</b>				
Derivative instruments:				
Interest rate swaps	\$ 26,410	\$	\$ 26,410	\$

The following table below presents the changes in level 3 assets and liabilities that are measured at fair value on a recurring basis, for the three months and nine months ended September 30, 2010:

<i>(In thousands)</i>	Three months ended September 30, 2010	Nine months ended September 30, 2010
Level 3 - available for sale securities, beginning of period	\$ 59,794	\$ 70,689
Transfers into Level 3		1,716
Change in unrealized losses included in other comprehensive income	(2,788)	(9,039)
Realized (loss) gain on sale of available for sale securities	(146)	194
Net other-than-temporary impairment charges	(970)	(5,772)
Purchases, sales, issuances and settlements, net	(989)	(2,887)
<b>Level 3 - available for sale securities, end of period</b>	<b>\$ 54,901</b>	<b>\$ 54,901</b>

Under certain circumstances we make adjustment to fair value for our assets although they are not measured at fair value on an ongoing basis. These include assets that are measured at the lower of cost or market that were recognized at fair value (i.e., below cost) at the end of the period,

## Edgar Filing: WEBSTER FINANCIAL CORP - Form 10-Q

as well as assets that are not measured at fair value on an ongoing basis but are subject to fair value adjustments in certain circumstances (e.g., when there is evidence of impairment).

**Table of Contents***Assets and Liabilities Measured at Fair Value on a Non-Recurring Basis*

<i>(In thousands)</i>	Balance as of September 30, 2010	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>Assets:</b>				
Impaired loans (a)	\$ 124,305	\$	\$	\$ 124,305
	\$ 124,305	\$	\$	\$ 124,305

(a) Represents carrying value of loans for which adjustments are based on the appraised value of the collateral, excluding loans fully charged-off. Certain non-financial assets measured at fair value on a non-recurring basis include foreclosed assets (upon initial recognition or subsequent impairment), non-financial assets and non-financial liabilities measured at fair value in the second step of a goodwill impairment test, and intangible assets and other non-financial long-lived assets measured at fair value for impairment assessment.

A summary of estimated fair values of significant financial instruments consisted of the following at:

<i>(In thousands)</i>	September 30, 2010		December 31, 2009	
	Carrying Amount	Estimated Fair Value	Carrying Amount	Estimated Fair Value
<b>Assets:</b>				
Cash and due from banks	\$ 174,971	\$ 174,971	\$ 171,184	\$ 171,184
Interest-bearing deposits	65,255	65,255	390,310	390,310
Trading securities	9,991	9,991		
Securities available for sale	2,258,380	2,258,380	2,126,043	2,126,043
Securities held to maturity	3,097,515	3,233,772	2,658,869	2,720,180
Loans held for sale	13,024	13,024	12,528	12,528
Loans, net	10,567,842	10,412,309	10,695,525	10,481,441
Mortgage servicing assets	6,791	9,834	8,089	13,452
Derivative instruments	46,341	46,341	40,684	40,684
<b>Liabilities:</b>				
Deposits other than time deposits	\$ 10,305,643	\$ 10,001,393	\$ 9,715,494	\$ 9,208,565
Time deposits	3,268,392	3,340,449	3,916,633	3,962,282
Securities sold under agreements to repurchase and other short-term borrowings	1,048,362	1,081,268	856,846	873,504
FHLB advances and other long-term debt (a)	1,058,239	1,000,049	1,133,070	1,010,850
Derivative instruments	56,676	56,676	26,410	26,410

(a) The carrying amount of FHLB advances and other long-term debt is net of \$23.2 million in hedge accounting adjustments and discounts. The estimated fair value does not include such adjustments.

Fair value estimates are made at a specific point in time, based on relevant market information and information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time the entire holdings or any part of a particular financial instrument. Because no active market exists for a certain portion of Webster's financial instruments, fair value estimates for these instruments are based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments, and other factors. These factors are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

**NOTE 14: Pension and Other Benefits**

The following table provides the components of net benefit costs for the periods shown:

**Table of Contents**

<i>(In thousands)</i>	Pension Benefits		Other Benefits	
	2010	2009	2010	2009
<b>Three months ended September 30,</b>				
Service cost	\$ 62	\$ 63	\$	\$
Interest cost	1,908	1,880	70	64
Expected return on plan assets	(2,502)	(2,005)		
Amortization of prior service cost			18	18
Amortization of the net actuarial loss	562	710		
Net periodic benefit cost	\$ 30	\$ 648	\$ 88	\$ 82

<i>(In thousands)</i>	Pension Benefits		Other Benefits	
	2010	2009	2010	2009
<b>Nine months ended September 30,</b>				
Service cost	\$ 187	\$ 189	\$	\$
Interest cost	5,723	5,616	209	203
Expected return on plan assets	(7,506)	(6,099)		
Amortization of prior service cost			54	54
Amortization of the net actuarial loss	1,687	2,392		
Net periodic benefit cost	\$ 91	\$ 2,098	\$ 263	\$ 257

The Webster Bank Pension Plan and the supplemental pension plans are frozen plans effective December 31, 2007. During the three and nine month periods presented, no additional benefits have been accrued.

Additional contributions will be made as deemed appropriate by management in conjunction with information provided by the Plan's actuaries. There were no contributions made to the Webster Bank Pension Plan for the three and nine months ended September 30, 2010. Webster does not expect to make a contribution in 2010.

The Bank is also a sponsor of a multiple-employer plan administered by Pentegra (the Fund) for benefit of former employees of the former First Federal Savings Bank of America acquired by Webster. The Fund does not segregate the assets or liabilities of its participating employers in the ongoing administration of this plan. Webster made contributions to the Fund of \$0.3 million during the nine months ended September 30, 2010.

**NOTE 15: Business Segments**

Webster's operations are divided into four business segments that represent its core businesses: Commercial Banking, Retail Banking, Consumer Finance and Other. Other includes Health Savings Accounts (HSA) and Government and Institutional Banking. These segments reflect how executive management responsibilities are assigned by the chief executive officer for each of the core businesses, the products and services provided, or the type of customer served, and they reflect the way that financial information is currently evaluated by management. The Company's Treasury unit is included in the Corporate and Reconciling category along with the results of discontinued operations and the amounts required to reconcile profitability metrics to GAAP reported amounts. As of January 1, 2009, executive management realigned its business segment balances transferring the equipment finance, wealth management and insurance premium finance operating units from the Other reporting segment to the Commercial Banking reporting segment to reflect the realignment of responsibilities. In addition, certain support functions were realigned within the corporate function.

Webster uses an internal profitability reporting system to generate information by operating segment, which is based on a series of management estimates and allocations regarding funds transfer pricing, the provision for loan losses, non-interest expense and income taxes. These estimates and allocations, certain of which are subjective in nature, are continually being reviewed and refined. Changes in estimates and allocations that affect the reported results of any operating segment do not affect the consolidated financial position or results of operations of Webster as a whole.

The Company uses a matched maturity funding concept, also known as coterminous funds transfer pricing (FTP), to allocate interest income and interest expense to each business while also transferring the primary interest rate risk exposures to the Other business segment. The allocation

## Edgar Filing: WEBSTER FINANCIAL CORP - Form 10-Q

process considers the specific interest rate risk and liquidity risk of financial instruments and other assets and liabilities in each line of business. The matched maturity funding concept basically considers the origination date and the earlier of the maturity date or the repricing date of a financial instrument to assign an FTP rate for loans and deposits originated each day. Loans are assigned an FTP rate for funds used and deposits are assigned an FTP rate for funds provided. From a governance perspective, this process is executed by the Company's Financial Planning and Analysis division and the process is overseen by the Company's Asset-Liability Committee.

**Table of Contents**

As of January 1, 2010, Webster began attributing the provision for loan losses to each segment based on management's estimate of the inherent loss content in each of the specific loan portfolios. Provision expense for certain elements of risk that are not deemed specifically attributable to a business segment, such as environmental factors, are shown as other reconciling items. For the nine months ended September 30, 2010, 98% of the provision expense is specifically attributable to business segments and reported accordingly. The 2009 segment Performance Summary has been adjusted for comparability to the 2010 Performance Summary.

Webster allocates a majority of non-interest expenses to each business segment using a full-absorption costing process. Direct and indirect costs are analyzed and pooled by process and assigned to the appropriate business segment and corporate overhead costs are allocated to the business segments. Income tax expense is allocated to each business segment based on the effective income tax rate for the period shown.

The full profitability measurement reports which are prepared for each operating segment reflect non-GAAP reporting methodologies. The difference between these report based measures are reconciled to GAAP values in the reconciling amounts column.

The following table presents the operating results and total assets for Webster's reportable segments.

**Three months ended September 30, 2010**

<i>(In thousands)</i>	<b>Commercial Banking</b>	<b>Retail Banking</b>	<b>Consumer Finance</b>	<b>Other</b>	<b>Total Reportable Segments</b>	<b>Reconciling Amounts</b>	<b>Consolidated Total</b>
Net interest income	\$ 32,665	\$ 55,056	\$ 25,663	\$ 8,556	\$ 121,940	\$ 12,794	\$ 134,734
Provision for loan losses	7,323	3,215	14,143		24,681	319	25,000
Net interest income after provision for loan losses	25,342	51,841	11,520	8,556	97,259	12,475	109,734
Non-interest income	9,281	26,921	3,407	3,291	42,900	4,368	47,268
Non-interest expense	25,801	74,879	18,228	7,261	126,169	3,552	129,721
Income (loss) from continuing operations before income taxes	8,822	3,883	(3,301)	4,586	13,990	13,291	27,281
Income tax expense (benefit)	1,972	725	(2,544)	1,021	1,174	3,423	4,597
Income (loss) from continuing operations	6,850	3,158	(757)	3,565	12,816	9,868	22,684
Income (loss) from discontinued operations							
Income (loss) before noncontrolling interests	6,850	3,158	(757)	3,565	12,816	9,868	22,684
Less: Net loss attributable to noncontrolling interests			(3)		(3)		(3)
Net income (loss)	\$ 6,850	\$ 3,158	\$ (754)	\$ 3,565	\$ 12,819	\$ 9,868	\$ 22,687
Total assets at period end	\$ 4,167,958	\$ 1,517,681	\$ 6,050,903	\$ 20,807	\$ 11,757,349	\$ 6,042,909	\$ 17,800,258

**Three months ended September 30, 2009**



Edgar Filing: WEBSTER FINANCIAL CORP - Form 10-Q

<i>(In thousands)</i>	<b>Commercial Banking</b>	<b>Retail Banking</b>	<b>Consumer Finance</b>	<b>Other</b>	<b>Total Reportable Segments</b>	<b>Reconciling Amounts</b>	<b>Consolidated Total</b>
Net interest income	\$ 31,302	\$ 37,250	\$ 24,902	\$ 6,029	\$ 99,483	\$ 27,189	\$ 126,672
Provision for loan losses	38,009	4,831	39,725		82,565	2,435	85,000
Net (loss) interest income after provision for loan losses	(6,707)	32,419	(14,823)	6,029	16,918	24,754	41,672
Non-interest income	8,377	30,755	2,944	2,898	44,974	(816)	44,158
Non-interest expense	26,423	71,459	15,684	6,611	120,177	6,909	127,086
(Loss) income from continuing operations before income taxes	(24,753)	(8,285)	(27,563)	2,316	(58,285)	17,029	(41,256)
Income tax (benefit) expense	(13,004)	(4,553)	(14,450)	1,039	(30,968)	8,954	(22,014)
(Loss) income from continuing operations	(11,749)	(3,732)	(13,113)	1,277	(27,317)	8,075	(19,242)
Income (loss) from discontinued operations							
(Loss) income before noncontrolling interests	(11,749)	(3,732)	(13,113)	1,277	(27,317)	8,075	(19,242)
Less: Net income attributable to noncontrolling interests			8		8		8
Net (loss) income	\$ (11,749)	\$ (3,732)	\$ (13,121)	\$ 1,277	\$ (27,325)	\$ 8,075	\$ (19,250)
Total assets at period end	\$ 4,585,362	\$ 1,571,585	\$ 6,053,742	\$ 22,717	\$ 12,233,406	\$ 5,574,880	\$ 17,808,286

**Table of Contents****Nine months ended September 30, 2010**

<i>(In thousands)</i>	<b>Commercial Banking</b>	<b>Retail Banking</b>	<b>Consumer Finance</b>	<b>Other</b>	<b>Total Reportable Segments</b>	<b>Reconciling Amounts</b>	<b>Consolidated Total</b>
Net interest income	\$ 94,833	\$ 155,151	\$ 77,072	\$ 24,589	\$ 351,645	\$ 46,815	\$ 398,460
Provision for loan losses	26,981	8,246	62,745		97,972	2,028	100,000
Net interest income after provision for loan losses	67,852	146,905	14,327	24,589	253,673	44,787	298,460
Non-interest income	27,831	83,228	7,669	9,705	128,433	31,371	159,804
Non-interest expense	73,575	222,413	55,659	22,861	374,508	36,504	411,012
Income (loss) from continuing operations before income taxes	22,108	7,720	(33,663)	11,433	7,598	39,654	47,252
Income tax expense (benefit)	2,574	899	(3,920)	1,332	885	4,617	5,502
Income (loss) from continuing operations	19,534	6,821	(29,743)	10,101	6,713	35,037	41,750
Income (loss) from discontinued operations							
Income (loss) before noncontrolling interests	19,534	6,821	(29,743)	10,101	6,713	35,037	41,750
Less: Net income attributable to noncontrolling interests			4		4		4
Net income (loss)	\$ 19,534	\$ 6,821	\$ (29,747)	\$ 10,101	\$ 6,709	\$ 35,037	\$ 41,746
Total assets at period end	\$ 4,167,958	\$ 1,517,681	\$ 6,050,903	\$ 20,807	\$ 11,757,349	\$ 6,042,909	\$ 17,800,258

**Nine months ended September 30, 2009**

<i>(In thousands)</i>	<b>Commercial Banking</b>	<b>Retail Banking</b>	<b>Consumer Finance</b>	<b>Other</b>	<b>Total Reportable Segments</b>	<b>Reconciling Amounts</b>	<b>Consolidated Total</b>
Net interest income	\$ 90,950	\$ 118,040	\$ 77,826	\$ 12,975	\$ 299,791	\$ 64,366	\$ 364,157
Provision for loan losses	102,992	17,691	111,680		232,363	3,637	236,000
Net interest (loss) income after provision for loan losses	(12,042)	100,349	(33,854)	12,975	67,428	60,729	128,157
Non-interest income	25,755	88,459	10,498	8,892	133,604	47	133,651
Non-interest expense	77,401	214,359	46,871	19,678	358,309	16,870	375,179
(Loss) income from continuing operations before income taxes	(63,688)	(25,551)	(70,227)	2,189	(157,277)	43,906	(113,371)
Income tax (benefit) expense	(28,730)	(11,526)	(31,681)	987	(70,950)	19,807	(51,143)
	(34,958)	(14,025)	(38,546)	1,202	(86,327)	24,099	(62,228)

Edgar Filing: WEBSTER FINANCIAL CORP - Form 10-Q

(Loss) income from continuing operations								
Income from discontinued operations						313		313
(Loss) income before noncontrolling interests	(34,958)	(14,025)	(38,546)	1,202	(86,327)	24,412		(61,915)
Less: Net income attributable to noncontrolling interests			21		21			21
Net (loss) income	\$ (34,958)	\$ (14,025)	\$ (38,567)	\$ 1,202	\$ (86,348)	\$ 24,412		\$ (61,936)
Total assets at period end	\$ 4,585,362	\$ 1,571,585	\$ 6,053,742	\$ 22,717	\$ 12,233,406	\$ 5,574,880		\$ 17,808,286

**NOTE 16: Income Taxes**

**Income Tax Expense**

During the three and nine months ended September 30, 2010, Webster recognized income tax expense of \$4.6 million and \$5.5 million, respectively, applicable to the income from continuing operations before income tax expense ( pre-tax income ) in those periods of \$27.3 million and \$47.3 million, respectively. Those income tax expense amounts, and the effective tax rates for those periods of 16.9% and 11.6%, respectively, reflect: (i) the application of an estimated annual effective tax rate of 20% for 2010 to the pre-tax income for the nine months ended September 30, 2010; (ii) the exclusion of the \$19.7 million litigation reserve recognized in the three months ended June 30, 2010 from the pre-tax income to which the 20% effective tax rate was applied; and (iii) the recognition of the tax benefits of \$1.9 million and \$1.5 million, respectively, (or \$1.2 million and \$1.0 million, net), in the three and nine months ended September 30, 2010, upon the resolution of uncertain tax positions in specific tax jurisdictions in the three months ended September 30, 2010.

The \$19.7 million litigation reserve was treated as a significant, unusual item under the provisions of FASB ASC Topic 740, *Income Taxes*, and Subtopic 740-270, and a \$6.9 million tax benefit was recognized in the three months ended June 30, 2010, resulting in a significant variation in the customary relationship between income tax expense and pre-tax income in the nine months ended September 30, 2010.

**Valuation Allowance - Deferred Tax Asset**

Webster's valuation allowance recognized for deferred tax assets decreased by \$10.6 million, from \$91.9 million at December 31, 2009 to \$81.3 million at September 30, 2010. The \$10.6 million decrease includes \$6.4 million applicable to capital losses, offset by 17.3 million of both realized and unrealized capital gains during the nine months ended September 30, 2010, principally \$16.2 million applicable to the Company's investment in Higher One Holdings, Inc. The remaining \$4.2 million portion of the \$10.6 million decrease in deferred tax assets is due to net state deferred tax assets.

The \$6.4 million valuation allowance decrease related to the reduction in deferred capital losses is a component of the Company's estimated annual effective tax rate for 2010. At September 30, 2010, \$8.0 million of Webster's \$81.3 million valuation allowance is attributable to capital losses, and the remaining \$73.3 million is attributable to net state deferred tax assets.

**Table of Contents*****Refundable Income Taxes – Deferred Tax Asset, net***

Refundable income taxes approximating \$57.7 million and \$86.2 million at September 30, 2010 and December 31, 2009, respectively, are reported as a component of the accrued interest receivable and other assets line item in the Condensed Consolidated Balance Sheets. The \$28.5 million net decrease from December 31, 2009 reflects \$41.6 million of refunds received during the nine months ended September 30, 2010, offset by the recognition of additional net operating loss carrybacks of \$13.1 million during the same period, primarily attributable to losses on debt securities. The \$13.1 million decrease is a component of the \$8.6 million net decrease in the deferred tax asset, net, from \$121.7 million at December 31, 2009, to \$113.1 million at September 30, 2010.

***Unrecognized Tax Benefits***

At September 30, 2010, Webster's total amount of unrecognized tax benefits ( UTBs ) for uncertain tax positions, determined under the provisions of ASC Topic 740 *Income Taxes*, was \$4.6 million. If recognized, \$2.7 million of that amount would impact the effective tax rate. During the nine months ended September 30, 2010, Webster's UTBs decreased by \$2.0 million, from \$6.6 million at December 31, 2009, to \$4.6 million at September 30, 2010. That \$2.0 million net decrease in UTBs includes a \$2.6 million reduction as a result of settlements with taxing authorities of tax positions taken during prior years.

Additionally, Webster had accrued interest and penalties related to UTBs of \$2.4 million at September 30, 2010. Webster has determined it is reasonably possible that its UTBs could decrease within the next 12 months by an amount in a range of \$0.5 million to \$2.7 million as a result of settlements with state taxing authorities and/or lapses in statute-of-limitations periods.

For more information on Webster's income taxes, see Note 9 of the Notes to Consolidated Financial Statements for the year ended December 31, 2009, included in the Company's 2009 Form 10-K.

**NOTE 17: Commitments and Contingencies**

*Credit-related Financial Instruments.* The Company is a party to credit related financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit, standby letters of credit and commercial letters of credit. Such commitments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the condensed consolidated balance sheets. The Company's exposure to credit loss is represented by the contractual amount of these commitments as it does for on-balance sheet instruments.

The following table summarizes the following outstanding financial instruments whose contract amounts represent credit risk for the following periods ending:

<i>(In thousands)</i>	<b>September 30, 2010</b>	<b>December 31, 2009</b>
Commitments to extend credit	\$ 378,629	\$ 191,501
Unfunded commitments under existing lines and loans	3,204,174	3,738,083
Stand by letters of credit	165,963	159,436
Commercial letters of credit	10,076	11,719
<b>Total financial instruments with off-balance sheet risk</b>	<b>\$ 3,758,842</b>	<b>\$ 4,100,739</b>

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. The commitments for equity lines of credit may expire without being drawn upon. Therefore, the total commitment amounts do not necessarily represent future cash requirements. The amount of collateral obtained, if it is deemed necessary by the Company, is based on management's credit evaluation of the customer.



**Table of Contents**

The following table provides detail of activity in the Company's reserve for unfunded credit commitments for the periods presented:

<i>(In thousands)</i>	Three months ended September 30,		Nine months ended September 30,	
	2010	2009	2010	2009
Beginning balance	\$ 9,114	\$ 10,038	\$ 10,105	\$ 10,500
Provision		67		367
Benefit	(325)		(1,316)	(762)
Ending balance	\$ 8,789	\$ 10,105	\$ 8,789	\$ 10,105

(a) The reserve for unfunded credit commitments is reported as a component of accrued expenses and other liabilities in the accompanying Condensed Consolidated Balance Sheets.

*Reserve for Loan Repurchases.* We primarily conduct our loan sale activity with Federal National Mortgage Association (FNMA or Fannie Mae) and retain servicing. Additionally, the Company sells government sponsored enterprise (GSE) eligible loans to other financial institutions, with servicing released. In connection with the sale of mortgage loans, the Company enters into agreements containing representations and warranties about, among other things, certain characteristics of the mortgage loans sold and the Company's origination process. The Company may be required to repurchase mortgage loans in the event of certain breaches of these representations and warranties or in the event of default of the borrower within 90 days of origination. The reserve for loan repurchases provides for probable losses associated with the repurchase of loans sold in connection with the Company's mortgage banking operations. The reserve is established through a provision charged to expense at the time mortgage loans are sold to third party investors and through additional provision if/when management estimates indicate that adjustments are necessary. The reserve reflects management's continual evaluation of loss experience and the quality of loan originations. It also reflects management's expectation of probable losses from repurchase requests for which management has not yet been notified. Factors considered in the evaluation process for establishing the reserves include identity of counterparty, amount of open repurchase requests, current level of loan losses and estimated recoveries on the underlying collateral. While management utilizes its best judgment and information available, the adequacy of this reserve is dependent upon factors outside of the Company's control, including the performance of loans sold and the quality of servicing provided by the acquirer.

The following table provides detail of activity in the Company's reserve for loan repurchases for the three and nine months ended September 30, 2010 and 2009:

<i>(In thousands)</i>	Three months ended September 30,		Nine months ended September 30,	
	2010	2009	2010	2009
Beginning balance	\$ 5,564	\$ 400	\$ 1,595	\$ 154
Provision	514	295	4,568	541
Loss on loans repurchased	(3,375)		(3,460)	
Ending balance	\$ 2,703	\$ 695	\$ 2,703	\$ 695

The provision recorded at the time of loan sale is netted from mortgage banking activities, included as a component of non-interest income. Incremental provision, post loan sale, is recorded in other non-interest expense.

*Lease Commitments.* At September 30, 2010, Webster was obligated under various non-cancellable operating leases for properties used as banking offices and other office facilities. The leases contain renewal options and escalation clauses which provide for increased rental expense based primarily upon increases in real estate taxes over a base year. Rental expense under leases was \$5.1 million and \$15.4 million and \$6.2 million and \$16.5 million for the three and nine months ended September 30, 2010 and 2009, respectively, and is recorded as a component of occupancy expense in the accompanying Condensed Consolidated Statements of Operations. Webster is also entitled to rental income under various non-cancelable operating leases for properties owned. Rental income was \$0.3 million and \$1.0 million and \$0.5 million and \$1.6 million for the three and nine months ended September 30, 2010 and 2009, respectively, and is recorded as a component of other non-interest

## Edgar Filing: WEBSTER FINANCIAL CORP - Form 10-Q

income in the accompanying Condensed Consolidated Statements of Operations. There has been no significant change in future minimum lease payments payable since December 31, 2009. See the 2009 Form 10-K for information regarding these commitments.

*Litigation Reserves.* Webster is involved in routine legal proceedings and regulatory matters occurring in the ordinary course of business. In accordance with ASC 450, Webster maintains reserves for litigation and regulatory matters when those matters present loss contingencies that are both probable and can be reasonably estimated. Once established, reserves are adjusted each quarter in light of additional information. For more information regarding Webster's material legal proceedings, see Part II, Item 1, Legal Proceedings of this Form 10-Q.

As previously disclosed, in the second quarter of 2010, Webster increased its litigation reserves by approximately \$20 million, primarily related to the Broadwin case. There is no assurance that the Company's litigation reserves will not need to be adjusted in future periods. Webster believes it has defenses to all the claims asserted against it in existing litigation matters and intends to defend itself in all matters. Based upon its current knowledge, after consultation with counsel and after taking into consideration its current litigation reserves, Webster believes that the legal actions, proceedings currently pending against it should not have a material adverse effect on Webster's consolidated financial condition. However, in light of the uncertainties involved in such proceedings, actions and investigations, there is no

**Table of Contents**

assurance that the ultimate resolution of these matters will not significantly exceed the reserves currently accrued by Webster; as a result, the outcome of a particular matter may be material to the Company's operating results for a particular period depending on, among other factors, the size of the loss or liability imposed and the level of the Company's income for that period.

**NOTE 18: Subsequent Events**

On October 13, 2010, Webster repurchased \$100 million of preferred stock that was issued to the U.S. Department of the Treasury under its Capital Purchase Program. Webster's redemption of the preferred stock was not subject to any additional conditions or stipulations from the Treasury Department, including the issuance of additional capital. As a result of the repurchase, Webster will accelerate \$1.4 million of the unamortized discount on the redeemed shares in the fourth quarter of 2010.



---

**Table of Contents**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The following discussion should be read in conjunction with the Company's consolidated financial statements, and notes thereto, for the year ended December 31, 2009, included in the 2009 Form 10-K, and in conjunction with the condensed consolidated financial statements and notes thereto included in Item 1 to this report. Operating results for the three and nine months ended September 30, 2010 are not necessarily indicative of the results for the full year ending December 31, 2010 or any future period.

Dollar amounts in tables are stated in thousands, except for per share amounts.

**Forward-Looking Statements and Factors that Could Affect Future Results**

Certain statements contained in this Quarterly Report on Form 10-Q that are not statements of historical fact constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 (the "Act"), notwithstanding that such statements are not specifically identified as such. In addition, certain statements may be contained in the Company's future filings with the SEC, in press releases, and in oral and written statements made by or with the approval of the Company that are not statements of historical fact and constitute forward-looking statements within the meaning of the Act. Examples of forward-looking statements include, but are not limited to:

(i) projections of revenues, expenses, income or loss, earnings or loss per share, the payment or nonpayment of dividends, capital structure and other financial items; (ii) statements of plans, objectives and expectations of Webster or its management or Board of Directors, including those relating to products or services or the impact or expected outcome of various legal proceedings; (iii) statements of future economic performance; and (iv) statements of assumptions underlying such statements. Words such as "believes", "anticipates", "expects", "intends", "targeted", "continue", "will", "should", "may" and other similar expressions are intended to identify forward-looking statements but are not the exclusive means of identifying such statements.

Forward-looking statements involve risks and uncertainties that may cause actual results to differ materially from those in such statements. Factors that could cause actual results to differ from those discussed in the forward-looking statements include, but are not limited to:

Local, regional, national and international economic conditions and the impact they may have on the Company and its customers and the Company's assessment of that impact.

Volatility and disruption in national and international financial markets.

Government intervention in the U.S. financial system.

Changes in the level of non-performing assets and charge-offs.

Changes in estimates of future reserve requirements based upon the periodic review thereof under relevant regulatory and accounting requirements.

Adverse conditions in the securities markets that lead to impairment in the value of securities in the Company's investment portfolio.

Inflation, interest rate, securities market and monetary fluctuations.

## Edgar Filing: WEBSTER FINANCIAL CORP - Form 10-Q

The timely development and acceptance of new products and services and perceived overall value of these products and services by customers.

Changes in consumer spending, borrowings and savings habits.

Technological changes.

The ability to increase market share and control expenses.

Changes in the competitive environment among banks, financial holding companies and other financial service providers.

The effect of changes in laws and regulations (including laws and regulations concerning taxes, banking, securities and insurance) with which the Company and its subsidiaries must comply, including under the recently enacted Dodd-Frank Wall Street Reform and Consumer Protection Acts

The effect of changes in accounting policies and practices, as may be adopted by the regulatory agencies, as well as the Public Company Accounting Oversight Board, the Financial Accounting Standards Board and other accounting standard setters.

The costs and effects of legal and regulatory developments including the resolution of legal proceedings or regulatory or other governmental inquiries and the results of regulatory examinations or reviews.

The Company's success at managing the risks involved in the foregoing items.

---

**Table of Contents**

Forward-looking statements speak only as of the date on which such statements are made. The Company undertakes no obligation to update any forward-looking statement to reflect events or circumstances after the date on which such statement is made, or to reflect the occurrence of unanticipated events.

**Critical Accounting Policies**

The Company's significant accounting policies are described in Note 1 to the consolidated financial statements included in its 2009 Annual Report on Form 10-K and in Note 1 to the condensed consolidated financial statements included in Item 1 to this report. The preparation of the consolidated financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, and to disclose contingent assets and liabilities. Actual results could differ from those estimates. Management has identified accounting for the allowance for loan losses, valuation and analysis for impairment of goodwill and other intangible assets, and the fair value measurements, income taxes and pension and other post retirement benefits as the Company's most critical accounting policies and estimates in that they are important to the portrayal of the Company's financial condition and results, and they require management's subjective and complex judgment as a result of the need to make estimates about the effects of matters that are inherently uncertain. These accounting policies, including the nature of the estimates and types of assumptions used, are described throughout this Item 2, Management's Discussion and Analysis of Financial Condition and Results of Operations, and Part II, Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations included in the Company's 2009 Annual Report on Form 10-K.

**RESULTS OF OPERATIONS**

**Summary of Performance**

Webster's consolidated net income after tax was \$22.7 million for the three months ended September 30, 2010, compared to a net loss of \$19.3 million for the three months ended September 30, 2009. The net income available to common shareholders was \$17.8 million, or \$0.22 per diluted common share, for the three months ended September 30, 2010, compared to a net loss of \$26.1 million, or \$(0.39) per diluted common share, for the three months ended September 30, 2009. The year-over-year increase in consolidated net income is primarily attributable to a reduction in the provision for loan losses. The provision for loan losses for the three months ended September 30, 2010 were \$25.0 million, a reduction of \$60.0 million compared to \$85.0 million at September 30, 2009. Net interest income increased \$8.1 million for the three months ended September 30, 2010 from the comparable period in the prior year, primarily due to an 18 basis point increase in the net interest margin. Non-interest income increased by \$3.1 million and non-interest expenses increased by \$2.6 million for the three months ended September 30, 2010 from the comparable period in the prior year. Non-interest income and expense were impacted by the \$1.2 million unrealized gain for the mark to market on the Company's trading securities, and the \$2.8 million previously announced settlement of a class action lawsuit related to the assessment and collection of overdue fees on customer checking accounts recorded in the three months ended September 30, 2010.

Webster's consolidated net income after tax was \$41.8 million for the nine months ended September 30, 2010, compared to a net loss of \$61.9 million for the nine months ended September 30, 2009. The net income available to common shareholders was \$24.4 million, or \$0.30 per diluted common share, for the nine months ended September 30, 2010, compared to a net loss of \$30.9 million, or \$(1.35) per diluted common share, for the nine months ended September 30, 2009. The year-over-year increase in consolidated net income is primarily attributable to a reduction in the provision for loan losses. The provision for loan loss for the nine months ended September 30, 2010 was \$100.0 million, a reduction of \$136.0 million compared to \$236.0 million at September 30, 2009. Net interest income increased \$34.3 million for the nine months ended September 30, 2010 from the comparable period in the prior year primarily due to a 23 basis point increase in the net interest margin. Non-interest income increased by \$26.2 million and non-interest expenses increased by \$35.8 million for the nine months ended September 30, 2010 from the comparable period in the prior year. Non-interest income and expense were impacted by the \$6.4 million gain on sale of shares in the Company's investment in Higher One Holdings, Inc., the \$9.8 million unrealized gain for the mark to market on trading securities, the \$19.7 million litigation reserve related to the Broadwin litigation and the \$2.8 million previously announced settlement of a class action lawsuit related to the assessment and collection of overdue fees on customer checking accounts.

**Table of Contents**

Selected financial highlights are presented in the table below.

<i>(In thousands, except per share data)</i>	At or for the Three months ended September 30,		At or for the Nine months ended September 30,	
	2010	2009	2010	2009
<b>Earnings</b>				
Net interest income	\$ 134,734	\$ 126,672	\$ 398,460	\$ 364,157
Total non-interest income	47,268	44,158	159,804	133,651
Total non-interest expense	129,721	127,086	411,012	375,179
Income (loss) from continuing operations, net of tax	22,684	(19,242)	41,750	(62,228)
Income from discontinuing operations, net of tax				313
Net (loss) income attributable to noncontrolling interests	(3)	8	4	21
Net income (loss) attributable to Webster Financial Corporation	22,687	(19,250)	41,746	(61,936)
Net income (loss) available to common shareholders	17,779	(26,100)	24,441	(30,854)
<b>Common Share Data</b>				
Income (loss) per common share from continuing operations - basic	\$ 0.23	\$ (0.39)	\$ 0.31	\$ (0.55)
Income (loss) per common share available to common shareholders - basic	0.23	(0.39)	0.31	(0.54)
Income (loss) from continuing operations per common share - diluted	0.22	(0.39)	0.30	(1.36)
Net income (loss) per common share - diluted	0.22	(0.39)	0.30	(1.35)
Dividends declared per common share	0.01	0.01	0.03	0.03
Book value per common share	20.02	21.11	20.02	21.11
Tangible book value per common share	13.09	13.05	13.09	13.05
Dividends declared per Series A preferred share	21.25	21.25	63.75	63.75
Dividends declared per Series B preferred share	12.50	12.50	37.50	37.50
Dividends declared per affiliate preferred share	0.22	0.22	0.65	0.65
Diluted shares (weighted average)	82,128	66,281	82,028	61,100
<b>Selected Ratios</b>				
Return on average assets	0.51%	(0.44)%	0.31%	(0.47)%
Return on average shareholders' equity	4.80	(4.14)	2.95	(4.47)
Net interest margin	3.36	3.18	3.30	3.07
Efficiency ratio <sup>(a)</sup>	65.79	65.11	66.04	66.29
Tangible capital ratio	7.79	7.70	7.79	7.70
Tier one common equity to risk weighted assets <sup>(b)</sup>	8.16	6.31	8.16	6.31

(a) Calculated using SNL's methodology non-interest expense (excluding foreclosed property expenses, intangible amortization, goodwill impairments and other charges) as a percentage of net interest income (FTE basis) plus non-interest income (excluding gain/loss on securities and other charges).

(b) The ratios presented are projected for the 2010 reporting periods and actual for the 2009 reporting periods.

**Table of Contents**

The following summarizes the major categories of assets and liabilities together with their respective interest income or expense and the average rates earned or paid by Webster:

<i>(Dollars in thousands)</i>	Three months ended September 30,					
	Average Balance	2010 Interest <sup>(a)</sup>	Average Yields	Average Balance	2009 Interest <sup>(a)</sup>	Average Yields
<b>Assets</b>						
<b>Interest-earning assets:</b>						
Loans	\$ 10,886,020	\$ 123,042	4.48%	\$ 11,465,068	\$ 131,266	4.54%
Investment securities <sup>(b)</sup>	5,304,990	56,240	4.27	4,303,155	55,777	5.14
Federal Home Loan and Federal Reserve Bank stock	143,874	761	2.10	138,070	674	1.94
Interest bearing deposits	113,833	70	0.24	272,222	187	0.27
Loans held for sale	6,936	79	4.58	68,663	716	4.17
Total interest-earning assets	16,455,653	180,192	4.36%	16,247,178	188,620	4.60%
Noninterest-earning assets	1,362,141			1,344,626		
Total assets	\$ 17,817,794			\$ 17,591,804		
<b>Liabilities and equity</b>						
<b>Interest-bearing liabilities:</b>						
Demand deposits	\$ 1,810,270	\$	%	\$ 1,598,433	\$	%
Savings, NOW & money market deposits	8,441,033	11,401	0.54	7,444,729	15,602	0.83
Certificates of deposit	3,374,112	15,008	1.76	4,384,509	26,375	2.39
Total interest-bearing deposits	13,625,415	26,409	0.77	13,427,671	41,977	1.24
Securities sold under agreements to repurchase and other short-term borrowings	894,475	4,048	1.77	895,771	4,472	1.95
Federal Home Loan Bank advances	603,639	4,682	3.04	662,367	6,514	3.85
Long-term debt	585,825	6,430	4.39	589,384	5,322	3.61
Total borrowings	2,083,939	15,160	2.87	2,147,522	16,308	2.99
Total interest-bearing liabilities	15,709,354	41,569	1.05%	15,575,193	58,285	1.48%
Noninterest-bearing liabilities	207,419			146,798		
Total liabilities	15,916,773			15,721,991		
Noncontrolling interests	9,645			9,636		
Equity	1,891,376			1,860,177		
Total liabilities and equity	\$ 17,817,794			\$ 17,591,804		
Fully tax-equivalent net interest income		138,623			130,335	
Less: tax equivalent adjustments		(3,889)			(3,663)	
Net interest income		\$ 134,734			\$ 126,672	
Interest-rate spread			3.31%			3.12%
Net interest margin <sup>(b)</sup>			3.36%			3.18%

## Edgar Filing: WEBSTER FINANCIAL CORP - Form 10-Q

- (a) On a fully tax-equivalent basis.
- (b) For purposes of this computation, net unrealized gains (losses) on available for sale securities of \$33.0 million and \$(40.6) million as of September 30, 2010 and 2009, respectively, are excluded from the average balance for rate calculations.

**Table of Contents**

<i>(Dollars in thousands)</i>	Nine months ended September 30,					
	Average Balance	2010 Interest <sup>(a)</sup>	Average Yields	Average Balance	2009 Interest <sup>(a)</sup>	Average Yields
<b>Assets</b>						
<b>Interest-earning assets:</b>						
Loans	\$ 10,913,211	\$ 368,839	4.49%	\$ 11,870,636	\$ 409,566	4.58%
Investment securities <sup>(b)</sup>	5,249,708	171,202	4.36	3,975,016	161,352	5.31
Federal Home Loan and Federal Reserve Bank stock	142,566	2,223	2.08	136,940	1,970	1.92
Interest bearing deposits	182,718	352	0.25	102,421	261	0.34
Loans held for sale	15,639	537	4.58	55,798	1,713	4.09
Total interest-earning assets	16,503,842	543,153	4.38%	16,140,811	574,862	4.71%
Noninterest-earning assets	1,380,951			1,417,635		
Total assets	\$ 17,884,793			\$ 17,558,446		
<b>Liabilities and equity</b>						
<b>Interest-bearing liabilities:</b>						
Demand deposits	\$ 1,722,940	\$	%	\$ 1,557,900	\$	%
Savings, NOW & money market deposits	8,488,236	38,482	0.61	6,716,808	46,542	0.93
Certificates of deposit	3,593,845	50,360	1.87	4,665,633	98,325	2.82
Total interest-bearing deposits	13,805,021	88,842	0.86	12,940,341	144,867	1.50
Securities sold under agreements to repurchase and other short-term borrowings	836,148	12,172	1.92	1,204,744	14,826	1.62
Federal Home Loan Bank advances	585,830	13,847	3.12	732,351	20,028	3.61
Long-term debt	587,431	18,836	4.28	641,152	20,002	4.16
Total borrowings	2,009,409	44,855	2.96	2,578,247	54,856	2.82
Total interest-bearing liabilities	15,814,430	133,697	1.13%	15,518,588	199,723	1.72%
Noninterest-bearing liabilities	174,079			172,467		
Total liabilities	15,988,509			15,691,055		
Noncontrolling interests	9,641			9,629		
Equity	1,886,643			1,857,762		
Total liabilities and equity	\$ 17,884,793			\$ 17,558,446		
Fully tax-equivalent net interest income		409,456			375,139	
Less: tax equivalent adjustments		(10,996)			(10,982)	
Net interest income		\$ 398,460			\$ 364,157	
Interest-rate spread			3.25%			2.99%
Net interest margin <sup>(b)</sup>			3.30%			3.07%

(a) On a fully tax-equivalent basis.

(b) For purposes of this computation, net unrealized gains (losses) on available for sale securities of \$17.5 million and (\$80.1) million as of September 30, 2010 and 2009, respectively, are excluded from the average balance for rate calculations.





**Table of Contents**

The following table describes the extent to which changes in interest rates and changes in the volume of interest-earning assets and interest-bearing liabilities have impacted interest income and interest expense during the periods indicated. Information is provided in each category with respect to changes attributable to changes in volume (changes in volume multiplied by prior rate), changes attributable to changes in rates (changes in rates multiplied by prior volume) and the total net change. The change attributable to the combined impact of volume and rate has been allocated proportionately to the change due to volume and the change due to rate. The table presented below is based upon reported net interest income.

<i>(In thousands)</i>	Three months ended September 30, 2010 vs. 2009			Nine months ended September 30, 2010 vs. 2009		
	Increase (decrease) due to			Increase (decrease) due to		
	Rate	Volume	Total	Rate	Volume	Total
<b>Interest on interest-earning assets:</b>						
Loans	\$ (1,706)	\$ (6,518)	\$ (8,224)	\$ (7,979)	\$ (32,748)	\$ (40,727)
Loans held for sale	64	(701)	(637)	184	(1,360)	(1,176)
Investment securities	(11,708)	11,915	207	(33,112)	43,292	10,180
<b>Total interest income</b>	<b>(13,350)</b>	<b>4,696</b>	<b>(8,654)</b>	<b>(40,907)</b>	<b>9,184</b>	<b>(31,723)</b>
<b>Interest on interest-bearing liabilities:</b>						
Deposits	(16,166)	598	(15,568)	(65,260)	9,235	(56,025)
Borrowings	(661)	(487)	(1,148)	2,583	(12,584)	(10,001)
<b>Total interest expense</b>	<b>(16,827)</b>	<b>111</b>	<b>(16,716)</b>	<b>(62,677)</b>	<b>(3,349)</b>	<b>(66,026)</b>
<b>Net change in net interest income</b>	<b>\$ 3,477</b>	<b>\$ 4,585</b>	<b>\$ 8,062</b>	<b>\$ 21,770</b>	<b>\$ 12,533</b>	<b>\$ 34,303</b>

**Net Interest Income**

Net interest income totaled \$134.7 million and \$398.5 million for the three and nine months ended September 30, 2010, respectively, compared to \$126.7 million and \$364.2 million for the three and nine months ended September 30, 2009, respectively, an increase of \$8.0 and \$34.3 million. For the nine months ended September 30, 2010 compared to the nine months ended September 30, 2009, average interest-earning assets grew by 2.2% to \$16.5 billion from \$16.1 billion, while average interest-bearing liabilities grew by 1.9% to \$15.8 billion from \$15.5 billion. As a result of the greater decline in the cost of interest bearing liabilities than the decline in yield on interest-earning assets to interest-bearing liabilities, the net interest margin grew by 18 basis points to 3.36% for the three months ended September 30, 2010 from 3.18% for the three months ended September 30, 2009. For the three months ended September 30, 2010, the yield on interest-earning assets declined by 24 basis points while the cost of interest-bearing liabilities declined 43 basis points.

Net interest income is affected by changes in interest rates, by loan and deposit pricing strategies, competitive conditions, the volume and mix of interest-earning assets and interest-bearing liabilities as well as the level of non-performing assets; among other factors. Webster manages the risk of changes in interest rates on its net interest income through an Asset/Liability Management Committee and through related interest rate risk monitoring and management policies. See [Asset/Liability Management and Market Risk](#) below for further discussion of Webster's interest rate risk policy.

**Interest Income**

Interest income decreased \$8.7 million, or 4.7%, to \$176.3 million for the three months ended September 30, 2010 as compared to the three months ended September 30, 2009. The decrease in the average yield of 24 basis points was due to a declining rate environment and partially offset by an increase in average interest earning assets of \$208.5 million. The average loan portfolio, excluding loans held for sale, decreased by \$0.6 billion for the three months ended September 30, 2010, or 5.1%, compared to 2009. Average investment securities increased by \$1.0 billion for the three months ended September 30, 2010, or 23.3%, compared to the three months ended September 30, 2009.

## Edgar Filing: WEBSTER FINANCIAL CORP - Form 10-Q

The 24 basis point decrease in the average yield earned on interest-earning assets for the three months ended September 30, 2010 to 4.36% compared to 4.60% for the three months ended September 30, 2009 is a result of repayment of higher yielding loans and securities and purchase of lower yielding securities. The loan portfolio yield decreased 6 basis points to 4.48% for the three months ended September 30, 2010 and comprised 66.2% of average interest-earning assets at September 30, 2010 compared to the loan portfolio yield of 4.54% and the

**Table of Contents**

average interest-earning assets yield of 4.6% for the three months ended September 30, 2009. Additionally, the yield on investment securities was 4.27% at September 30, 2010, a 87 basis point decrease compared to the three months ended September 30, 2009.

Interest income decreased \$31.7 million, or 5.6%, to \$532.2 million for the nine months ended September 30, 2010 as compared to the nine months ended September 30, 2009. The decrease in the average yield of 33 basis points was due to a declining rate environment and partially offset by an increase in average interest earning assets of \$363.0 million. The average loan portfolio, excluding loans held for sale, decreased by \$1.0 billion for the nine months ended September 30, 2010, or 8.1%, compared to 2009. Average investment securities increased by \$1.3 billion for the nine months ended September 30, 2010, or 32.1%, compared to the nine months ended September 30, 2009.

The 33 basis point decrease in the average yield earned on interest-earning assets for the nine months ended September 30, 2010 to 4.38% compared to 4.71% for the nine months ended September 30, 2009 is a result of repayment of higher yielding loans and securities and purchase of lower yielding securities. The loan portfolio yield decreased 9 basis points to 4.49% for the nine months ended September 30, 2010 and comprised 66.1% of average interest-earning assets at September 30, 2010 compared to the loan portfolio yield of 4.58% and the average interest-earning assets yield of 4.71% for the nine months ended September 30, 2009. Additionally, the yield on investment securities was 4.36%, a 95 basis point decrease compared to the nine months ended September 30, 2009.

**Interest Expense**

Interest expense for the three months ended September 30, 2010 decreased \$16.7 million, or 28.7 %, compared to the three months ended September 30, 2009. The cost of interest-bearing liabilities was 1.05% for the three months ended September 30, 2010; a decrease of 43 basis points compared to 1.48% for the three months ended September 30, 2009. The decrease was primarily due to declines in the cost of deposits to 0.77% from 1.24% for the three months ended September 30, 2009, and an increase in average deposits of \$0.2 billion for the three months ended September 30, 2009, offset somewhat by an 12 basis point decrease in the cost of borrowings to 2.87% from 2.99% for the three months ended September 30, 2009 as a result of declining rates and a change in deposit mix, including an increase in non-interest bearing deposits.

Interest expense for the nine months ended September 30, 2010 decreased \$66.0 million, or 33.1%, compared to the nine months ended September 30, 2009. The cost of interest-bearing liabilities was 1.13% for the nine months ended September 30, 2010; a decrease of 59 basis points compared to 1.72% for the nine months ended September 30, 2009. The decrease was primarily due to declines in the cost of deposits to 0.86% from 1.5% for the nine months ended September 30, 2009, and an increase in average deposits of \$0.9 billion for the nine months ended September 30, 2009, offset somewhat by a 14 basis point increase in the cost of borrowings to 2.96% from 2.82% for the nine months ended September 30, 2009 as a result of runoff of lower cost borrowings.

**Provision for Loan Losses**

The provision for loan losses was \$25.0 million and \$100.0 million for the three and nine months ended September 30, 2010, respectively, a decrease of \$60.0 million and \$136.0 million compared to \$85.0 million and \$236.0 million for the three and nine months ended September 30, 2009. The decrease in the provision is primarily due to management's perspective regarding the level of inherent losses in Webster's existing book of business and management's belief that the overall reserve levels are adequate. For the three and nine months ended September 30, 2010, total net charge-offs were \$28.7 million and \$100.8 million compared to \$64.6 million and \$144.6 million for the three and nine months ended September 30, 2009, respectively.

Management performs a quarterly review of the loan portfolio to determine the adequacy of the allowance for loan and credit losses. Several factors influence the amount of the provision, including loan growth, portfolio composition, credit performance changes in the levels of non-performing loans, net charge-offs and the general economic environment. At September 30, 2010, the allowance for loan losses totaled \$340.3 million or 3.12% of total loans compared to \$341.2 million or 3.09% at December 31, 2009. See the Allowance for Loan Losses Methodology section later in Management's Discussion and Analysis for further details.

**Table of Contents****Non-Interest Income**

The following summarizes the major categories of non-interest income for the three and nine months ended September 30, 2010 and 2009:

<i>(In thousands)</i>	<b>Three months ended</b>		<b>Increase</b>	<b>Nine months ended</b>		<b>Increase</b>
	<b>September 30,</b>	<b>2009</b>	<b>(decrease)</b>	<b>September 30,</b>	<b>2009</b>	<b>(decrease)</b>
	<b>2010</b>		<b>Percent</b>	<b>2010</b>		<b>Percent</b>
<b>Non-Interest Income:</b>						
Deposit service fees	\$ 26,822	\$ 30,844	(13.0)%	\$ 83,951	\$ 88,787	(5.4)%
Loan related fees	6,119	5,557	10.1	19,349	18,389	5.2
Wealth and investment services	6,220	6,160	1.0	18,273	17,991	1.6
Mortgage banking activities	1,658	1,406	17.9	1,947	5,445	(64.2)
Increase in cash surrender value of life insurance policies	2,677	2,692	(0.6)	7,867	7,949	(1.0)
Net unrealized gain on securities classified as trading	1,205		100.0	9,789		100.0
Gain on the exchange of trust preferreds for common stock					24,336	(100.0)
Gain on early extinguishment of subordinated notes					5,993	(100.0)
Net gain (loss) on sale of investment securities	1,027	(4,728)	(121.7)	9,709	(13,863)	(170.0)
Total other-than-temporary impairment losses on securities	(5,314)	(1,545)	243.9	(14,445)	(35,179)	(58.9)
Portion of the loss recognized in other comprehensive income	4,344	255	1,603.5	8,607	6,779	27.0
Net impairment losses recognized in earnings	(970)	(1,290)	(24.8)	(5,838)	(28,400)	(79.4)
Other income	2,510	3,517	(28.6)	14,757	7,024	110.1
<b>Total non-interest income</b>	<b>\$ 47,268</b>	<b>\$ 44,158</b>	<b>7.0%</b>	<b>\$ 159,804</b>	<b>\$ 133,651</b>	<b>19.6%</b>

Total non-interest income was \$47.3 million and \$159.8 million for the three and nine months ended September 30, 2010, an increase of \$3.1 million and \$26.2 million from the comparable periods in 2009. The \$3.1 million increase for the three months ended September 30, 2010 from the comparable period in 2009 is primarily attributable to a gain of \$1.0 million on the sale of investment securities and the recognition of \$1.2 million unrealized gain on securities classified as trading related to the Company's investment in Higher One Holdings, Inc. in the three months ended September 30, 2010. The \$26.2 million increase for the nine months ended September 30, 2010 from the comparable period in 2009 is primarily attributable to a decrease of \$26.2 million or 79.4% in the net impairment losses recognized in earnings and the recognition of \$9.8 million unrealized gain on securities classified as trading in the nine months ended September 30, 2010.

**Deposit Service Fees.** Deposit service fees totaled \$26.8 million and \$84.0 million for the three and nine months ended September 30, 2010, respectively, down \$4.0 million and \$4.8 million from the comparable periods in 2009, primarily due to a decline in customer overdraft activity associated with the implementation of Regulation E. during the three months ended September 30, 2010 and a reduced level of inactive account charges.

**Loan Related Fees.** Loan related fees were \$6.1 million and \$19.3 million for the three and nine months ended September 30, 2010, respectively, an increase of \$0.6 million and \$1.0 million from the comparable periods in 2009, due to decrease in volume of consumer finance loan origination fees offset by an increase in price of commercial loan fees for modifications and renewals.

**Wealth and Investment Services.** Wealth and investment services income totaled \$6.2 million and \$18.3 million for the three and nine months ended September 30, 2010, respectively, an increase of \$0.06 million and \$0.3 million from the comparable periods in 2009. The \$0.06 million increase for the three months ended September 30, 2010 from the comparable period in 2009 is due to an increase in new business originated by Webster Financial Advisors coupled with improved market conditions. The \$0.3 million increase for the nine months ended September 30, 2010 from the comparable period in 2009 is due to an increase in new business originated by Webster Investment Services coupled with an increase in market conditions.

**Mortgage Banking Activities.** Mortgage banking activities were \$1.7 million and \$1.9 million for the three and nine months ended September 30, 2010, respectively. The \$0.3 million increase from the three months ended September 30, 2010 from the comparable period in

## Edgar Filing: WEBSTER FINANCIAL CORP - Form 10-Q

2009 is primarily due to the market adjustment on loans held for sale. The \$3.5 million decrease from the nine months ended September 30, 2010 from the comparable period in 2009 is due primarily to decline in the volume of settlement of loans to third parties.

Net Unrealized Gain on Securities Classified as Trading. Net unrealized gain on securities classified as trading of \$1.2 million and \$9.8 million for the three and nine months ended September 30, 2010 represents the positive fair value adjustment on common stock, which is classified as trading securities in the investment portfolio.

Sale of Investments. Net gains from the sale of investment securities were approximately \$1.0 million and \$9.7 million for the three and nine months ended September 30, 2010, respectively, and losses of \$4.7 million and \$13.9 million from the comparable periods in 2009 primarily related to the sales of available for sale fixed and variable agency MBS.

Net Impairment Losses on Securities Recognized in Earnings. Net impairment losses on securities recognized in earnings were approximately \$1.0 million and \$5.8 million for the three and nine months ended September 30, 2010, respectively, a reduction in losses of \$0.3 million and \$22.6 million from the comparable periods in 2009. This decrease is primarily the result of improvement in credit spreads in 2010 compared to 2009, and the recent overall drop in yields during the three months ended September 30, 2010.

**Table of Contents**

Other. Other non-interest income was \$2.5 million and \$14.8 million for the three and nine months ended September 30, 2010, respectively, compared to \$3.5 million and \$7.0 million a year ago. The increase for the nine months ended September 30, 2010 when compared to the nine months ended September 30, 2009, is primarily due to a realized gain of \$6.4 million on the sale of the Company's direct investment in the Higher One Holdings, Inc., as part of that company's recent initial public offering.

**Non-Interest Expense**

The following summarizes the major categories of non-interest expense for the three and nine months ended September 30, 2010 and 2009:

<i>(In thousands)</i>	Three months ended		Increase (decrease) Percent	Nine months ended		Increase (decrease) Percent
	September 30, 2010	2009		September 30, 2010	2009	
<b>Non-Interest Expense:</b>						
Compensation and benefits	\$ 60,231	\$ 59,772	0.8%	\$ 181,894	\$ 175,430	3.7%
Occupancy	13,777	13,572	1.5	41,763	41,461	0.7
Technology and equipment expense	15,886	15,199	4.5	46,811	45,627	2.6
Intangible assets amortization	1,397	1,421	(1.7)	4,191	4,334	(3.3)
Marketing	4,634	3,802	21.9	14,651	10,104	45.0
Professional and outside services	4,038	3,628	11.3	10,206	10,806	(5.6)
Deposit insurance	5,882	5,942	(1.0)	19,128	24,491	(21.9)
Litigation reserve and settlement	2,800		100.0	22,476		100.0
Other expenses	21,076	23,750	(11.3)	69,892	62,926	11.1
<b>Total non-interest expenses</b>	<b>\$ 129,721</b>	<b>\$ 127,086</b>	<b>2.1%</b>	<b>\$ 411,012</b>	<b>\$ 375,179</b>	<b>9.6%</b>

Total non-interest expenses were \$129.7 million and \$411.0 million for the three and nine months ended September 30, 2010, an increase of \$2.6 million and \$35.8 million for the comparable periods in 2009. The \$2.6 million increase for the three months ended September 30, 2010 from the comparable period in 2009 included a \$2.8 million settlement of a class action lawsuit related to the assessment and collection of overdraft fees on customer checking accounts. The \$35.8 million increase for the nine months ended September 30, 2010 from the comparable period in 2009 included a \$19.7 million accrual related to a previously announced litigation reserve and increases in compensation expense from the comparable period in 2009.

Compensation and benefits. Compensation and benefits were \$60.2 million and \$59.8 million for the three months ended September 30, 2010 and 2009, an increase of \$0.4 million primarily attributable to extended hours for the retail banking segment. Compensation and benefits was \$181.9 million for the nine months ended September 30, 2010, an increase of \$6.5 million from the comparable period in 2009, primarily due to increases in base compensation.

Marketing. Marketing expense was \$4.6 million and \$14.7 million for the three and nine months ended September 30, 2010, respectively, an increase of \$0.8 million and \$4.5 million from the comparable periods in 2009. The increase in marketing expense is reflective of an increase in marketing campaigns and brand advertising, including advertising associated with the Company's 75<sup>th</sup> anniversary, as compared to the three and nine months ended September 30, 2009.

Deposit Insurance. The FDIC deposit insurance assessment for the three and nine months ended September 30, 2010 was \$5.9 million and \$19.1 million as compared to \$5.9 million and \$24.5 million for the three and nine months ended September 30, 2009, respectively. This increase for the nine months ended September 30, 2010 from the comparable period in 2009 is due to an increase in FDIC insured deposits coupled with an increase in fees for the Transaction Account Guarantee Program (TAGP) that was experienced in the first six months of 2010. The Company opted to end its participation in the program as of June 30, 2010.

Litigation Reserve and Settlement. The Company recorded a \$19.7 million accrual related to a previously announced litigation reserve in the nine months ended September 30, 2010 and a \$2.8 million settlement of a class action lawsuit related to the assessment and collection of overdraft fees on customer checking accounts in the three months ended September 30, 2010.

## Edgar Filing: WEBSTER FINANCIAL CORP - Form 10-Q

Other Expense. Other expenses were \$21.1 million and \$23.8 million for the three months ended September 30, 2010 and 2009, a decrease of \$2.7 million primarily attributable to the establishment of a \$3.0 million reserve for fraud recorded in the three months ended September 30, 2009. Other expenses were \$69.9 million and \$62.9 million for the nine months ended September 30, 2010 and 2009, an increase of \$7.0 million primarily due to an incremental provision of \$4.0 million to the reserve for loan repurchases and an increase of \$3.4 million in loan workout expenses from the comparable period in 2009.

### **Income Taxes**

During the three and nine months ended September 30, 2010, Webster recognized income tax expense of \$4.6 million and \$5.5 million, respectively, applicable to the \$27.3 million and \$47.3 million of pre-tax income from continuing operations in the respective periods. In the comparable 2009 periods, the income tax benefits applicable to continuing operations for the three and nine months ended September

**Table of Contents**

30, 2009, were \$22.0 million and \$51.1 million, respectively. An analytical comparison of 2010 and 2009 effective tax rates is not meaningful for these purposes, due primarily to the existence of pre-tax losses in 2009.

The \$4.6 million and \$5.5 million of tax expense for the three and nine months ended September 30, 2010, respectively, and the effective tax rates for those periods of 16.9% and 11.6%, respectively, reflect: (i) the application of an estimated annual effective tax rate of 20% for 2010 to the pre-tax income for the nine months ended September 30, 2010; (ii) the exclusion of the \$19.7 million litigation provision recognized in the three months ended June 30, 2010 from the pre-tax income to which the 20% effective tax rate was applied; and (iii) the recognition of tax benefits of \$1.9 million and \$1.5 million, respectively (or \$1.2 million and \$1.0 million net), in the three and nine months ended September 30, 2010, upon the resolution of uncertain tax positions in specific tax jurisdictions in the three months ended September 30, 2010.

The \$19.7 million litigation reserve was treated as a significant, unusual item under the provisions of FASB ASC Topic 740, Income Taxes, and Subtopic 740-270, and its \$6.9 million tax benefit was recognized in the three months ended June 30, 2010, resulting in a significant variation in the customary relationship between income tax expense and pre-tax income, in the nine months ended September 30, 2010, noted above.

As a result of the recognition of \$17.3 million of capital gains during the nine months ended September 30, 2010 (including \$16.2 million of gains from Webster's investment in Higher One Holdings Inc.), Webster recognized in the same period a \$6.4 million decrease in its valuation allowance for deferred tax assets applicable to capital losses. The impact of the decrease in the valuation allowance is reflected in the Company's 20% estimated annual effective tax rate for 2010, which, otherwise, would have been approximately 25%. The remaining \$4.2 million portion of the total \$10.6 million decrease in the valuation allowance in the nine months ended September 30, 2010, is attributable to net state deferred tax assets. At September 30, 2010, \$8.0 million of Webster's \$81.3 million valuation allowance is attributable to capital losses, and the remaining \$73.3 million to net state deferred tax assets.

The income tax benefits of \$22.0 million and \$51.1 million for the three and nine month periods ended September 30, 2009, respectively, on the \$41.3 million and \$113.4 million of pre-tax losses in the respective periods reflects the application of an estimated annual effective tax-benefit rate of 45% to the \$113.4 million pre-tax loss for the nine months ended September 30, 2009.

For more information on Webster's income taxes, see Note 16 of the Notes to the Condensed Consolidated Financial Statements contained elsewhere within this report and Note 9 of the Notes to Consolidated Financial Statements for the year ended December 31, 2009, included in the Company's 2009 Form 10-K.

**Business Segment Results**

Webster's operations are divided into four business segments that represent its core businesses: Commercial Banking, Retail Banking, Consumer Finance and Other. Other currently includes Health Savings Accounts (HSA) and Government and Institutional Banking. These segments reflect how executive management responsibilities are assigned by the chief executive officer for each of the core businesses, the products and services provided, and the type of customer served, and they reflect the way that financial information is currently evaluated by management. The Company's Treasury unit is included in Corporate and Reconciling category along with the results of discontinued operations and the amounts required to reconcile profitability metrics to GAAP reported amounts. As of January 1, 2009, executive management realigned its business segment balances transferring the equipment finance, wealth management and insurance premium finance operating units from the Other reporting segment to the Commercial Banking reporting segment to reflect the realignment of responsibilities. In addition, certain support functions were realigned within the corporate function. See Note 15 of Notes to Condensed Consolidated Financial Statements contained elsewhere within this report for further information.

Webster's business segments results are intended to reflect each segment as if it were a stand-alone business. The following tables present the results for Webster's business segments for the three and nine months ended September 30, 2010 and 2009, and incorporates the allocation of the increased provision for loan losses, other-than-temporary impairment charges and income tax expense (benefit) to each of Webster's business segments for the periods ended:



**Table of Contents**

<i>(In thousands)</i>	For the three months ended September 30,		For the nine months ended September 30,	
	2010	2009	2010	2009
<b>Net Income (Loss)</b>				
Commercial Banking	\$ 6,850	\$ (11,749)	\$ 19,534	\$ (34,958)
Retail Banking	3,158	(3,732)	6,821	(14,025)
Consumer Finance	(754)	(13,121)	(29,747)	(38,567)
Other	3,565	1,277	10,101	1,202
Total Segments	12,819	(27,325)	6,709	(86,348)
Corporate and reconciling items	9,868	8,075	35,037	24,412
Net income (loss) attributable to Webster Financial Corporation	\$ 22,687	\$ (19,250)	\$ 41,746	\$ (61,936)

Webster uses an internal profitability reporting system to generate information by operating segment, which is based on a series of management estimates and allocations regarding funds transfer pricing, the provision for loan losses, non-interest expense and income taxes. These estimates and allocations, certain of which are subjective in nature, are continually being reviewed and refined. Changes in estimates and allocations that affect the reported results of any operating segment do not affect the consolidated financial position or results of operations of Webster as a whole.

The Company uses a matched maturity funding concept, also known as coterminous funds transfer pricing ( FTP ), to allocate interest income and interest expense to each business while also transferring the primary interest rate risk exposures to the Treasury group which is reflected in Corporate and Reconciling items. The allocation process considers the specific interest rate risk and liquidity risk of financial instruments and other assets and liabilities in each line of business. The matched maturity funding concept basically considers the origination date and the earlier of the maturity date or the re-pricing date of a financial instrument to assign an FTP rates for loans and deposits originated each day. Loans are assigned an FTP rate for funds used and deposits are assigned an FTP rate for funds provided. From a governance perspective, this process is executed by the Company's Financial Planning and Analysis division and the process is overseen by the Company's Asset/Liability Committee.

As of January 1, 2010, the Company began attributing the provision for loan losses to each segment based on management's estimate of the inherent loss content in each of the specific loan portfolios. Provision expense for certain elements of risk that are not deemed specifically attributable to a business segment, such as environmental factors, are shown as other reconciling items. For the nine months ended September 30, 2010, 98% of the provision expense is specifically attributable to business segments and reported accordingly. The 2009 segment performance summary has been adjusted for comparability to the 2010 performance summary.

Webster allocates a majority of non-interest expenses to each business segment using a full-absorption costing process. Direct and indirect costs are analyzed and pooled by process and assigned to the appropriate business segment and corporate overhead costs are allocated to the business segments. Income tax expense or benefit is allocated to each business segment based on the effective income tax rate for the period shown.

The full profitability measurement reports which are prepared for each operating segment reflect non-GAAP reporting methodologies. The differences between these report based measures are reconciled to GAAP values in the reconciling amounts row.

**Commercial Banking**

The Commercial Banking segment includes middle market, asset-based lending, commercial real estate, equipment finance, and wealth management. Webster sold its insurance premium financing subsidiary on November 2, 2009.

Commercial Banking Results:

**Table of Contents**

<i>(In thousands)</i>	For the three months ended September 30,		For the nine months ended September 30,	
	2010	2009	2010	2009
Net interest income	\$ 32,665	\$ 31,302	\$ 94,833	\$ 90,950
Provision for loan losses	7,323	38,009	26,981	102,992
Net interest income (loss) after provision	25,342	(6,707)	67,852	(12,042)
Non-interest income	9,281	8,377	27,831	25,755
Non-interest expense	25,801	26,423	73,575	77,401
Income (loss) before income taxes	8,822	(24,753)	22,108	(63,688)
Income tax expense (benefit)	1,972	(13,004)	2,574	(28,730)
Net income (loss)	\$ 6,850	\$ (11,749)	\$ 19,534	\$ (34,958)
Total assets at period end	\$ 4,167,958	\$ 4,585,362	\$ 4,167,958	\$ 4,585,362
Total loans at period end	4,171,505	4,578,991	4,171,505	4,578,991
Total deposits at period end	731,604	610,561	731,604	610,561

Net interest income increased \$1.4 million or 4.4% and \$3.9 million or 4.3% in the three and nine months ended September 30, 2010, respectively, from comparable periods in 2009. The increase is primarily due to an increase in loan renewals and higher interest rates on such originations. The provision for loan losses decreased \$30.7 million or 80.7% and \$76.0 million or 73.8% in the three and nine months ended September 30, 2010, respectively, from comparable periods in 2009. The decrease in the provision is primarily due to management's perspective regarding the level of inherent losses in this segment's existing book of business and management's belief that the overall reserve levels are adequate. Non-interest income increased \$0.9 million or 10.8% and \$2.1 million or 8.9% in the three and nine months ended September 30, 2010, respectively, from comparable periods in 2009, reflecting increased customer volume which has resulted in an increase in cash management, loan and investment fees. Non-interest expense decreased \$0.6 million or 2.3% and \$3.8 million or 4.9% in the three and nine months ended September 30, 2010, respectively, from comparable periods in 2009, due to cost reductions in the equipment finance business and reduced costs due to the sale of BIC in November 2009. Total deposits increased \$121.0 million or 19.8% for the period ended September 30, 2010, compared to September 30, 2009. The increase reflects an increase in new and existing customer deposit activity.

**Retail Banking**

Included in the Retail Banking segment is retail, business and professional banking and investment services.

## Retail Banking Results:

<i>(In thousands)</i>	For the three months ended September 30,		For the nine months ended September 30,	
	2010	2009	2010	2009
Net interest income	\$ 55,056	\$ 37,250	\$ 155,151	\$ 118,040
Provision for loan losses	3,215	4,831	8,246	17,691
Net interest income after provision	51,841	32,419	146,905	100,349
Non-interest income	26,921	30,755	83,228	88,459
Non-interest expense	74,879	71,459	222,413	214,359
Income (loss) before income taxes	3,883	(8,285)	7,720	(25,551)
Income tax expense (benefit)	725	(4,553)	899	(11,526)
Net income (loss)	\$ 3,158	\$ (3,732)	\$ 6,821	\$ (14,025)

Edgar Filing: WEBSTER FINANCIAL CORP - Form 10-Q

Total assets at period end	\$ 1,517,681	\$ 1,571,585	\$ 1,517,681	\$ 1,571,585
Total loans at period end	847,305	893,617	847,305	893,617
Total deposits at period end	9,960,172	10,171,487	9,960,172	10,171,487

Net interest income increased \$17.8 million or 47.8% and \$37.1 million or 31.4% in the three and nine months ended September 30, 2010, respectively, from comparable periods in 2009. The increase is a result of improved deposit mix of higher percentage of non-interest bearing deposits and reduced deposit costs. The provision for loan losses decreased \$1.6 million or 33.5% and \$9.4 million or 53.4% in the three and nine months ended September 30, 2010, respectively, from comparable periods in 2009. The decrease in the provision is primarily due to management's perspective regarding the level of inherent losses in this segment's existing book of business and management's belief that the overall reserve levels are adequate. Non-interest income decreased \$3.8 million or 12.5% and \$5.2 million or 5.9% in the three and nine months ended September 30, 2010, respectively, from comparable periods in 2009. The decrease is primarily due to a decline in customer overdraft activity associated with the implementation of Regulation E. during the three months ended September 30, 2010 and a reduced level of inactive account charges. Non-interest expense increased \$3.4 million or 4.8% and \$8.1 million or 3.8% in the

**Table of Contents**

three and nine months ended September 30, 2010, respectively, from comparable periods in 2009. The increase is a result of increased staffing to support Webster's strategic initiatives. Such initiatives include extended hours in 89 branch locations and additional business bankers were needed in the Company's small business banking unit. FDIC insurance costs reflected increased participation in the TAGP program. The Company ended its participation in the TAGP program on June 30, 2010. Total loans decreased \$46.3 million or 5.2% for the period ended September 30, 2010, compared to September 30, 2009. The decrease reflects increases in loan payoffs. Total deposits decreased \$211.3 million or 2.1% for the period ended September 30, 2010, compared to September 30, 2009. The decrease in deposits is a result of promotional CD maturities during the third quarter and customers opting not to renew at current rates.

**Consumer Finance**

Consumer Finance includes residential mortgage and consumer lending, as well as mortgage banking activities.

## Consumer Finance Results:

<i>(In thousands)</i>	For the three months ended September 30,		For the nine months ended September 30,	
	2010	2009	2010	2009
Net interest income	\$ 25,663	\$ 24,902	\$ 77,072	\$ 77,826
Provision for loan losses	14,143	39,725	62,745	111,680
Net interest income (loss) after provision	11,520	(14,823)	14,327	(33,854)
Non-interest income	3,407	2,944	7,669	10,498
Non-interest expense	18,228	15,684	55,659	46,871
Loss before income taxes	(3,301)	(27,563)	(33,663)	(70,227)
Income tax (benefit)	(2,544)	(14,450)	(3,920)	(31,681)
Loss before noncontrolling interests	(757)	(13,113)	(29,743)	(38,546)
Less: Net (loss) income attributable to noncontrolling interests	(3)	8	4	21
Net loss	\$ (754)	\$ (13,121)	\$ (29,747)	\$ (38,567)
Total assets at period end	\$ 6,050,903	\$ 6,053,742	\$ 6,050,903	\$ 6,053,742
Total loans at period end	5,981,768	5,930,045	5,981,768	5,930,045
Total deposits at period end	21,878	19,284	21,878	19,284

Net interest income increased \$0.8 million or 3.1% for the three months ended September 30, 2010 from the comparable period in 2009. The increase in net interest income for the three months ended September 30, 2010 is related to corresponding increase in earnings assets and an increase in loan spreads. Net interest income decreased \$0.8 million or 1.0% in the nine months ended September 30, 2010 from comparable period in 2009. The decrease in net interest income in the nine months ended September 30, 2010 is related to a corresponding decrease in earning assets, slightly offset by an increase in loan spreads. The provision for loan losses decreased \$25.6 million or 64.4% and \$48.9 million or 43.8% in the three and nine months ended September 30, 2010, respectively, from comparable periods in 2009. The decrease in the provision is primarily due to management's perspective regarding the level of inherent losses in this segment's existing book of business and management's belief that the overall reserve levels are adequate. Non-interest income increased \$0.5 million or 15.7% for the three months ended September 30, 2010 from the comparable period in 2009. The increase in non-interest income for the three months ended September 30, 2010 is related to increased mortgage banking revenues due to higher mortgage volumes. On a monthly basis, the Company's Asset/Liability Committee recommends to senior management the retention or sale of residential mortgage loan production. In making that recommendation, the Committee evaluates the Company's asset/liability needs, the level and direction of rates, the risk adjusted return on capital and the pricing of loan sales. In 2009, the Company decided to sell more loan production. Non-interest income decreased \$2.8 million or 26.9% in the nine months ended September 30, 2010 from comparable period in 2009. The decrease is due to reduced mortgage banking revenues which reflects management's decision to retain production. Non-interest expense increased \$2.5 million or 16.2% and \$8.8 million or 18.7% in the three and nine months ended September 30, 2010, respectively, compared from comparable periods in 2009. The increase is primarily due to a \$4.0 million provision for loan repurchases recorded in the nine months ended September 30, 2010 in addition to an increase in loan workout expense. Total assets decreased \$2.8 million for the period ended September 30, 2010, compared to September 30, 2009. The decrease is due to

## Edgar Filing: WEBSTER FINANCIAL CORP - Form 10-Q

increased loan prepayments compared to the prior period. Total loans increased \$51.7 million or 0.9% for the period ended September 30, 2010, compared to September 30, 2009, due primarily to increased refinancing activity compared prior period.

**Table of Contents****Other**

Other includes HSA Bank and Government and Institutional Banking.

Other Results:

<i>(In thousands)</i>	For the three months ended September 30,		For the nine months ended September 30,	
	2010	2009	2010	2009
Net interest income	\$ 8,556	\$ 6,029	\$ 24,589	\$ 12,975
Provision for loan losses				
Net interest income after provision	8,556	6,029	24,589	12,975
Non-interest income	3,291	2,898	9,705	8,892
Non-interest expense	7,261	6,611	22,861	19,678
Income before income taxes	4,586	2,316	11,433	2,189
Income tax expense	1,021	1,039	1,332	987
Net income	\$ 3,565	\$ 1,277	\$ 10,101	\$ 1,202
Total assets at period end	\$ 20,807	\$ 22,717	\$ 20,807	\$ 22,717
Total loans at period end	466	96	466	96
Total deposits at period end	2,748,946	2,625,759	2,748,946	2,625,759

Net interest income increased \$2.5 million or 41.9% and \$11.6 million or 89.5% in the three and nine months ended September 30, 2010, respectively, from comparable periods in 2009. The increase was primarily due to the Government and Institutional Banking group's growth in deposits. Non-interest income increased \$0.4 million or 13.6% and \$0.8 million or 9.1% in the three and nine months ended September 30, 2010, respectively, from comparable periods in 2009. The increase is primarily due to an increase in HSA deposit service fees. Non-interest expense increased \$0.7 million or 9.8% and \$3.2 million or 16.2% in the three and nine months ended September 30, 2010, respectively, from comparable periods in 2009. The increase is a result of higher FDIC insurance, compensation and processing costs for Government and Institutional Banking due to seasonal growth in deposits as well as acquisition in new accounts. The increase in FDIC insurance costs also reflected increased participation in the TAGP program. The Company ended its participation in the TAGP program on June 30, 2010. Total loans increased \$0.4 million for the period ended September 30, 2010, compared to September 30, 2009. Total deposits increased \$123.2 million or 4.7% for the period ended September 30, 2010, compared to September 30, 2009.

**Reconciliation of reportable segments' net income (loss) to condensed consolidated net income (loss):**

<i>(In thousands)</i>	For the three months ended September 30,		For the nine months ended September 30,	
	2010	2009	2010	2009
Net income (loss) from reportable segments	\$ 12,819	\$ (27,325)	\$ 6,709	\$ (86,348)
Adjustments, net of taxes:				
Corporate Treasury Unit	(2,413)	2,100	10,010	(105)
Allocation of provision for loan losses	(256)	(1,076)	(1,792)	(1,996)
Allocation of net interest income	13,955	9,549	40,463	27,181
Discontinued operations				313
Allocation of non-interest income	1,061	433	17,373	7,833
Allocation of non-interest expense	(2,479)	(2,931)	(31,017)	(8,814)

## Edgar Filing: WEBSTER FINANCIAL CORP - Form 10-Q

Net income (loss) attributable to Webster Financial Corporation	\$ 22,687	\$ (19,250)	\$ 41,746	\$ (61,936)
---	-----------	-------------	-----------	-------------

### Financial Condition

Webster had total assets of \$17.8 billion at September 30, 2010 and \$17.7 billion at December 31, 2009.

Total loans, net decreased by \$127.7 million, or 1.2%, to \$10.6 billion from \$10.7 billion at December 31, 2009. The decrease from December 31, 2009 reflects lower loan demand given economic conditions resulting in lower loan originations, and an increase in payoffs

**Table of Contents**

given refinancing activity. Total deposits decreased \$58.1 million, or 0.4%, from December 31, 2009. Webster's loan to deposit ratio improved to 80.4% at September 30, 2010 compared with 81.0% at December 31, 2009 and 83.2% at September 30, 2009, respectively.

At September 30, 2010, total equity was \$1.9 billion, a decrease of \$51.5 million or 2.63% from \$2.0 billion at December 31, 2009. Changes in equity for the nine months ended September 30, 2010 consisted of the \$100.0 million partial repayment of the TARP funds, \$14.6 million of dividends to preferred shareholders and \$2.4 million of dividends to common shareholders, partially offset by an increase of \$19.0 million of other comprehensive income and net income of \$41.8 million. Changes in Equity for the three months ended September 30, 2010 consisted of \$4.4 million of dividends to preferred shareholders and \$0.8 million of dividends to common shareholders, partially offset by an increase of \$4.3 million of other comprehensive income and net income of \$22.7 million. At September 30, 2010, the tangible capital ratio was 7.79% compared to 8.10% at December 31, 2009. See Note 10 of Notes to Condensed Consolidated Financial Statements for information on Webster's regulatory capital levels and ratios.

**Investment Securities Portfolio**

Webster, either directly or through Webster Bank, N.A. maintains an investment securities portfolio that is primarily structured to provide a source of liquidity for operating needs, to generate interest income and to provide a means to balance interest-rate sensitivity. The investment portfolio is classified into three major categories: available for sale, held to maturity and trading. At September 30, 2010, the combined investment securities portfolios of Webster and Webster Bank totaled \$5.4 billion compared to \$4.8 billion at December 31, 2009. On a tax-equivalent basis, the yield in the securities portfolio for the three months ended September 30, 2010 was 4.27% as compared to 5.14% for the three months ended September 30, 2009. At September 30, 2010, Webster Bank's portfolio consisted primarily of mortgage-backed and municipal securities in held-to-maturity, mortgage-backed, agency and corporate trust preferred securities in available for sale. See Note 2 of Notes to Condensed Consolidated Financial Statements contained elsewhere within this report for additional information.

Webster Bank may acquire, hold and transact various types of investment securities in accordance with applicable federal regulations and within the guidelines of its internal investment policy. The type of investments that it may invest in include: interest-bearing deposits of federally insured banks, federal funds, U.S. government treasury and agency securities, including mortgage-backed securities (MBS) and collateralized mortgage obligations (CMOs), private issue MBSs and CMOs, municipal securities, corporate debt, commercial paper, banker's acceptances, trust preferred securities, mutual funds and equity securities subject to restrictions applicable to federally chartered institutions.

Webster Bank has the ability to use the investment portfolio, as well as interest-rate financial instruments within internal policy guidelines, to hedge and manage interest-rate risk as part of its asset/liability strategy. See Note 2 of Notes to Condensed Consolidated Financial Statements contained elsewhere within this report for additional information concerning derivative financial instruments.

The securities portfolios are managed in accordance with regulatory guidelines and established internal corporate investment policies. These policies and guidelines include limitations on aspects such as investment grade, concentrations and investment type to help manage risk associated with investing in securities. While there may be no statutory limit on certain categories of investments, the OCC may establish an individual limit on such investments, if the concentration in such investments presents a safety and soundness concern.

**Investment Securities**

Total investment securities at September 30, 2010 increased by \$571.0 million from \$4.8 billion as of December 31, 2009. The available for sale securities portfolio increased by \$132.3 million primarily due to the investment of funds generated from deposit growth and loan repayments into agency CMO with limited extension risk and good liquidity while the held to maturity portfolio increased by \$438.6 million, primarily due to purchases of agency CMO securities.

A summary of the amortized cost, carrying value, and fair value of Webster's investment securities, excluding trading securities, is presented below.



**Table of Contents**

	September 30, 2010						
	Amortized cost	Recognized in OCI Gross unrealized gains	Recognized in OCI Gross unrealized losses	Carrying value	Not Recognized in OCI Gross unrealized gains	Not Recognized in OCI Gross unrealized losses	Fair value
<b>Available for Sale:</b>							
U.S. Treasury Bills	\$ 200	\$	\$	\$ 200	\$	\$	\$ 200
Agency notes - GSE	130,080	102	(34)	130,148			130,148
Agency collateralized mortgage obligations ( CMOs ) - GSE	905,669	18,983	(524)	924,128			924,128
Pooled trust preferred securities <sup>(a)</sup>	68,252	2,604	(17,245)	53,611			53,611
Single issuer trust preferred securities	50,815		(10,070)	40,745			40,745
Equity securities-financial institutions <sup>(b)</sup>	6,510	378	(440)	6,448			6,448
Mortgage-backed securities - GSE	761,537	36,995		798,532			798,532
Mortgage-backed securities - Private Label	299,058	18,526	(13,016)	304,568			304,568
Total available for sale	\$ 2,222,121	\$ 77,588	\$ (41,329)	\$ 2,258,380	\$	\$	\$ 2,258,380
<b>Held to Maturity:</b>							
Municipal bonds and notes	\$ 668,113	\$	\$	\$ 668,113	\$ 25,557	\$ (476)	\$ 693,194
Agency collateralized mortgage obligations ( CMOs ) - GSE	680,270			680,270	16,802		697,072
Mortgage-backed securities - GSE	1,707,773			1,707,773	93,136	(115)	1,800,794
Mortgage-backed securities - Private Label	41,359			41,359	1,353		42,712
Total held to maturity	\$ 3,097,515	\$	\$	\$ 3,097,515	\$ 136,848	\$ (591)	\$ 3,233,772
	\$ 5,319,636	\$ 77,588	\$ (41,329)	\$ 5,355,895	\$ 136,848	\$ (591)	\$ 5,492,152

(a) Amortized cost is net of \$38.3 million of credit related other-than-temporary impairments at September 30, 2010.

(b) Amortized cost is net of \$21.7 million of other-than-temporary impairments at September 30, 2010.

**Table of Contents**

	December 31, 2009						Fair value
	Amortized cost	Recognized in OCI		Carrying value	Not Recognized in OCI		
		Gross unrealized gains	Gross unrealized losses		Gross unrealized gains	Gross unrealized losses	
<b>Available for Sale:</b>							
U.S. Treasury Bills	\$ 200	\$	\$	\$ 200	\$	\$	\$ 200
Agency notes - GSE	130,343		(196)	130,147			130,147
Agency collateralized mortgage obligations ( CMOs ) - GSE	320,682	260	(2,085)	318,857			318,857
Pooled trust preferred securities <sup>(a)</sup>	76,217	5,288	(10,816)	70,689			70,689
Single issuer trust preferred securities	50,692		(11,978)	38,714			38,714
Equity securities - financial institutions <sup>(b)</sup>	6,826	251	(478)	6,599			6,599
Mortgage-backed securities - GSE	1,365,005	45,782	(845)	1,409,942			1,409,942
Mortgage-backed securities - Private Label	178,870	1,113	(29,088)	150,895			150,895
Total available for sale	\$ 2,128,835	\$ 52,694	\$ (55,486)	\$ 2,126,043	\$	\$	\$ 2,126,043
<b>Held to Maturity:</b>							
Municipal bonds and notes	\$ 686,495	\$	\$	\$ 686,495	\$ 14,663	\$ (4,018)	\$ 697,140
Mortgage-backed securities - GSE	1,919,882			1,919,882	55,109	(4,151)	1,970,840
Mortgage-backed securities - Private Label	52,492			52,492		(292)	52,200
Total held to maturity	\$ 2,658,869	\$	\$	\$ 2,658,869	\$ 69,772	\$ (8,461)	\$ 2,720,180
	\$ 4,787,704	\$ 52,694	\$ (55,486)	\$ 4,784,912	\$ 69,772	\$ (8,461)	\$ 4,846,223

(a) Amortized cost is net of \$43.5 million of credit related other-than-temporary impairments at December 31, 2009.

(b) Amortized cost is net of \$21.6 million of other-than-temporary impairments at December 31, 2009.

For the three and nine months ended September 30, 2010, the Federal Reserve maintained the Fed Funds rate flat at or below 0.25% in response to the economic downturn. Credit spreads generally narrowed as the prospects for stable short-term rates triggered demand for higher yielding securities. Yields on U.S. Treasury securities fell with the Federal Reserve confirming that monetary policy would not change in the near term. These developments were generally positive for the investment portfolio.

For the three months ended September 30, 2010 the Company recorded write-downs for other-than-temporary impairments of its available for sale securities of \$1 million (all of which was in pooled trust preferred securities). For the nine months ended September 30, 2010 the Company recorded write-downs for other-than-temporary impairments of its available for sale securities of \$5.8 million (\$5.7 million in pooled trust preferred securities and \$0.1 million in equity securities). Overall the Company had \$386 million in investment securities that were in an unrealized loss position at September 30, 2010. Approximately \$258 million of this total had been in an unrealized loss position for less than twelve months while the remaining, \$128 million, had been in an unrealized loss position for twelve months or longer. These investment securities were evaluated by management and were determined not to be other-than-temporarily impaired. The Company does not have the intent to sell these investment securities, and the Company believes it is more-likely-than-not that it will not have to sell the security before the recovery of its cost basis. To the extent that changes in interest rates, credit movements and other factors that influence the fair value of investments continue, the Company may be required to record additional impairment charges for other-than-temporary impairment in future periods. At September 30, 2010, available for sale investment securities with a carrying value of \$12 million had deferred the payment of interest; therefore the securities were placed into a non-accruing status. For additional information on the investment securities portfolio, see Note 2 of Notes to Condensed Financial Statements included elsewhere in this report.

**Loan Portfolio**

At September 30, 2010, total loans, net, were \$10.6 billion, a decrease of \$0.1 billion from December 31, 2009. The decrease includes \$100.8 million in net charge-offs and \$30.2 million in loans and leases transferred to foreclosed and repossessed properties.

## Edgar Filing: WEBSTER FINANCIAL CORP - Form 10-Q

Commercial loans (including commercial real estate) represented 45.0% of the loan portfolio at September 30, 2010, a decrease from 46.3% at December 31, 2009 and a decrease from 47.5% at September 30, 2009. Residential mortgage loans increased to 28.3% of the loan portfolio at September 30, 2010, up from 26.2% at December 31, 2009 and 25.1% at September 30, 2009. The remaining portion of the loan portfolio consisted of consumer loans, principally home equity loans and lines of credit.

---

**Table of Contents**

The following discussion highlights, by business segment, the lending activities in the various portfolios during the three and nine months ended September 30, 2010. The loan balances disclosed for the various portfolios are inclusive of loan premiums, discounts and deferred fees. Please refer to Webster's 2009 Annual Report on Form 10-K, pages 1 through 8, for a complete description of Webster's lending activities by business segment and credit administration policies and procedures.

**COMMERCIAL BANKING**

Webster's Commercial Banking group takes a direct relationship approach to providing lending, deposit and cash management services to middle-market companies in its franchise territory. Additionally, it serves as a primary referral source to wealth management and retail operations. The loan portfolio of the Commercial Banking group totaled \$4.2 billion at September 30, 2010 and \$4.3 billion at December 31, 2009. The following discussion provides information regarding the components of the Commercial Banking group.

*Middle-Market Banking*

The Middle-Market group delivers Webster's broad range of financial services to a diversified group of companies with revenues greater than \$10 million, primarily privately held companies located within New England. Typical loan facilities include lines of credit for working capital, term loans to finance purchases of equipment and commercial real estate loans for owner-occupied buildings. The Middle-Market loan portfolio was \$794.7 million at September 30, 2010, an increase of 11.3%, compared to \$713.8 million at December 31, 2009. Total Middle-Market new loan originations were \$97.3 million and \$294.8 million for the three and nine months ended September 30, 2010, respectively, compared to \$13.8 million and \$68.4 million for the three and nine months ended September 30, 2009, respectively. The increase in new loan originations is attributable to expanded business development efforts. As the Company added additional business development officers in middle market as part of its core business banking initiative.

*Commercial Real Estate Lending*

The Commercial Real Estate group provides variable rate and fixed rate financing alternatives (primarily in Connecticut, Massachusetts, Rhode Island, New York, New Jersey and Pennsylvania) for the purpose of acquiring, developing, constructing, improving or refinancing commercial real estate where the property is the primary collateral securing the loan, and the income generated from the property is the primary repayment source. The commercial real estate portfolio totaled \$1.5 billion at September 30, 2010 and \$1.5 billion at December 31, 2009. Total new loan originations for the Commercial Real Estate portfolio were \$18.2 million and \$36.4 million for the three and nine months ended September 30, 2010, respectively, compared to no new originations in the three months ended September 30, 2009 and \$34.0 million in the nine months ended September 30, 2009, respectively. The lower level of originations reflected an absence of transactions that met Webster's risk return criteria.

At September 30, 2010 and December 31, 2009, there were 9 and 14 construction related loans employing bank funded interest reserves, respectively. The commitments on these loans totaled \$105.2 million and \$150.9 million and had outstanding balances of \$73.5 million and \$108.0 million at September 30, 2010 and December 31, 2009, respectively. Contractually committed interest reserves for this loan type totaled \$5.7 million and \$8.8 million at September 30, 2010 and December 31, 2009, respectively. Interest income of \$0.5 million and \$1.4 million was recognized for the three and nine months ended September 30, 2010, respectively. All of these loans except one were performing under the original terms at September 30, 2010.

It is the Company's policy to recognize income for this interest component as long as the project is progressing as agreed and if there has been no material deterioration in the financial standing of the borrower or the underlying project. Projects are subject to on-site inspections and budget to actual reviews, as outlined in the loan agreements, throughout the life of the project. Inspections and reviews are performed upon a request for funding, which typically occurs every four to eight weeks. At September 30, 2010, there were no situations where additional interest reserves were advanced to keep a loan from becoming non-performing.

*Asset Based Lending*

Webster Business Credit Corporation (WBCC) is Webster Bank's asset-based lending subsidiary with headquarters in New York, New York and regional offices in the Northeast. Asset-based loans are generally secured by accounts receivable and inventories of the borrower and, in some cases, also include additional collateral such as property and equipment. The segment of the commercial portfolio underwritten by WBCC was \$500.2 million at September 30, 2010 a decrease of 6.1% compared to \$532.6 at December 31, 2009. Total new loan originations for the asset-based lending portfolio were \$43.8 million and \$63.4 million for the three and nine months ended September 30, 2010, respectively, compared \$39.2 and \$47.2 million for the three and nine months ended September 30, 2009, respectively. The decline in balances represents a

narrowing of the geographic region served by this business line.

*Equipment Financing*

Webster Capital Finance, Inc. (formerly Center Capital Corporation) is Webster Bank's equipment financing subsidiary headquartered in Farmington, Connecticut and focuses its business development primarily in the Eastern United States. It transacts business with end users of equipment, either by soliciting this business on a direct basis or through referrals from various equipment manufacturers, dealers and distributors with whom it has relationships. At September 30, 2010, the equipment financing portfolio was \$759.4 million, a decrease of

**Table of Contents**

15.4% from \$897.8 million at December 31, 2009. Webster Capital Finance, Inc. originated \$42.0 million and \$141.3 million in loans in the three and nine months ended September 30, 2010, respectively, compared to \$48.8 million and \$189.3 million in the three and nine months ended September 30, 2009, respectively. The decline in volume reflects a narrowing of the geographic region served by this business line in the fourth quarter of 2009 and the decision to exit the aviation finance business in the first quarter of 2009.

*Industry Segment Banking*

The Industry Segment Banking group delivers a broad range of financial services to the business segments where Webster Bank has specialty market knowledge (media, communications, and business services). It conducts its business development primarily in the Northeast with companies and sponsors. The Industry Segment Banking loan portfolio was \$479.4 million at September 30, 2010, an increase of 4.1%, compared to \$460.4 million at December 31, 2009. Total Industry Segment new loans originated were \$51.9 million and \$142.5 million for the three and nine months ended September 30, 2010, respectively, compared to no originations and \$42.4 million for the three and nine months ended September 30, 2009, respectively. The increase in originations reflects improved business conditions.

*Private Banking*

Webster Financial Advisors ( WFA ) is Webster Bank's private bank that targets high net worth clients, not-for-profit organizations and business clients for asset management, trust, loan and deposit products and financial planning services. There were approximately \$1.8 billion of client assets under management and administration at September 30, 2010 and \$1.8 billion at December 31, 2009. These assets are not included in the Condensed Financial Statements. At September 30, 2010, the WFA loan portfolio was \$168.4 million, a decrease of 8.7% from \$184.4 million at December 31, 2009. WFA provides commercial and consumer finance products to its clients. Webster Financial Advisors originated \$10.0 million and \$22.9 million in loans for the three and nine months ended September 30, 2010, respectively, compared to no originations and \$6.7 million for the three and nine months ended September 30, 2009.

**RETAIL BANKING**

The retail banking loan portfolio was \$847.3 million at September 30, 2010 and \$874.7 million at December 31, 2009. At September 30, 2010, the BPB loan portfolio was \$845.9 million, a decrease of 2.9% compared to \$871.2 million at December 31, 2009. Total new loan originations and credit lines for BPB were \$29.9 million and \$88.1 million for the three and nine months ended September 30, 2010, respectively, compared to \$17.9 million and \$59.3 million for the three and nine months ended September 30, 2009, respectively.

**CONSUMER FINANCE***Residential Mortgage and Mortgage Banking*

For the three and nine months ended September 30, 2010, new residential mortgage loan originations totaled \$303.5 million and \$686.3 million, respectively, compared to \$219.1 million and \$840.2 million for the same periods ended September 30, 2009, respectively. These amounts include loans sold or held for sale of \$30.0 million and \$138.5 million for the three and nine months ended September 30, 2010, respectively, and \$119.3 million and \$390.0 million for the three and nine months ended September 30, 2009, respectively. At the beginning of 2009, the state of the economy led to a significant decline in residential mortgage interest rates. This triggered increased refinancing activity in the mortgage markets which carried through the balance of 2009. In the three and nine months ended September 30, 2010, interest rates were still at low levels, historically and refinancing activity again increased in the third quarter which led to the 38.5% increase in originations compared to the three months ended September 30, 2009. As a result of continued balance sheet management initiatives during the third quarter, there was an increase in the level of loans designated as held for sale. At September 30, 2010 and December 31, 2009, there were \$13.0 million and \$11.4 million, respectively, of residential mortgage loans held for sale in the secondary market.

The residential mortgage loan continuing portfolio totaled \$3.1 billion at September 30, 2010 compared with \$2.9 billion at December 31, 2009. At September 30, 2010, approximately \$777.7 million, or 25.2%, of the portfolio consisted of adjustable rate loans. Adjustable rate mortgage loans are offered at initial interest rates discounted from the fully-indexed rate. At September 30, 2010, approximately \$2.3 billion, or 74.8%, of the residential mortgage loan continuing portfolio consisted of fixed rate loans.

The liquidating portfolio of residential construction loans totaled \$1.6 million at September 30, 2010, a decrease of 67.7%, compared with \$4.8 million at December 31, 2009, the result of continued principal pay downs, charge-offs and property dispositions during the three months ended September 30, 2010.

*Consumer Lending*

## Edgar Filing: WEBSTER FINANCIAL CORP - Form 10-Q

Consumer finance includes home equity loans and lines of credit and other consumer loans. At September 30, 2010, consumer loans within the continuing portfolio totaled \$2.7 billion, a decrease of 3.5%, or \$97.9 million, compared to December 31, 2009. At September 30, 2010, consumer loans within the liquidating portfolio totaled \$185.0 million, a decrease of 15.6%, or \$34.1 million, compared to the December 31, 2009 balance of \$219.1 million. The decline in the liquidating portfolio reflects pay down activity and charge-offs taken in the nine months ended September 30, 2010. Total new loan originations and funding of new credit lines were \$47.8 million and \$132.1

**Table of Contents**

million for the three and nine months ended September 30, 2010, respectively, compared to \$33.9 million and \$97.2 million for the three and nine months ended September 30, 2009, respectively.

**Asset Quality**

Webster's primary lending strategy focuses on direct relationship lending within its New England market area. The quality of the assets underwritten is an important factor in the successful operation of a financial institution. Management strives to maintain asset quality through its underwriting standards, servicing of loans and management of non-performing assets.

Asset Quality information for the following periods:

<i>(Dollars in thousands)</i>	September 30, 2010		December 31, 2009	
	Amount	%	Amount	%
Nonaccrual loans	\$ 210,885	61.3%	\$ 263,415	65.5%
Nonaccrual restructured loans	100,239	29.1	109,562	27.3
Foreclosed property	32,867	9.6	28,988	7.2
Nonperforming assets	\$ 343,991	100.0%	\$ 401,965	100.0%
Loans 90 days or more past due and still accruing	\$ 150		\$ 286	
<b>Asset Quality Ratios:</b>				
Nonaccrual and nonaccrual restructured loans as a percentage of total loans		2.85%		3.38%
Non-performing assets as a percentage of:				
Total assets		1.93		2.27
Total loans plus foreclosed property		3.14		3.63
Net charge-offs as a percentage of average loans (annualized)		1.06		1.68
Allowance for loan losses as a percentage of total loans		3.12		3.09
Allowance for credit losses as a percentage of total loans		3.20		3.18
Ratio of allowance for loan losses to:				
Net charge-offs (a)		3.37x		6.59x
Nonaccrual and nonaccrual restructured loans		1.09		0.91

(a) Net charges calculated using current year to date balances

Non-performing assets, loan delinquency and credit losses are considered to be key measures of asset quality. Asset quality is one of the key factors in the determination of the level of the allowance for loan losses. See Allowance for Loan Losses Methodology contained elsewhere within this section for further information on the allowance.



**Table of Contents**Non-performing Assets

The following table details nonperforming assets for the periods presented:

<i>(Dollars in thousands)</i>	September 30, 2010		December 31, 2009	
	Amount	% (a)	Amount	% (a)
<b>Loans:</b>				
<i>Continuing Portfolio:</i>				
<b>Consumer finance:</b>				
Residential	\$ 97,989	3.17%	\$ 109,567	3.79%
Consumer	34,894	1.30	38,755	1.40
Total consumer finance	132,883	2.31	148,322	2.62
<b>Commercial:</b>				
Commercial banking	61,656	3.00	70,614	3.47
Equipment financing	23,300	3.11	30,152	3.40
Total commercial	84,956	3.03	100,766	3.45
Commercial real estate	62,588	3.06	56,144	2.71
Residential development	19,620	29.42	47,264	41.25
Total commercial real estate	82,208	3.90	103,408	4.73
Non-performing loans - continuing portfolio	300,047	2.81	352,496	3.27
<i>Liquidating Portfolio:</i>				
NCLC	1,557	99.94	4,233	87.88
Consumer (home equity)	9,520	5.15	16,248	7.41
Non-performing loans - liquidating portfolio	11,077	5.94	20,481	9.15
Total non-performing loans	\$ 311,124	2.86%	\$ 372,977	3.39%
<b>Foreclosed and repossessed assets:</b>				
<i>Continuing Portfolio:</i>				
Residential and consumer	\$ 6,924		\$ 9,148	
Commercial	22,972		18,143	
Total foreclosed and repossessed assets - continuing	\$ 29,896		\$ 27,291	
<i>Liquidating Portfolio:</i>				
NCLC/Consumer	2,971		1,697	
Total foreclosed and repossessed assets	\$ 32,867		\$ 28,988	
Total non-performing assets	\$ 343,991		\$ 401,965	

(a) Represent the principal balance of non-performing assets as a percentage of the outstanding principal balance within the comparable loan category. The percentage excludes the impact of deferred costs and unamortized premiums.

It is Webster's policy that all loans 90 or more days past due are placed in non-accruing status. There are, on occasion, circumstances that cause commercial loans to be placed in the 90 days and accruing category, for example, loans that are considered to be well secured and in the process of collection.

Non-performing loans were \$311.1 million at September 30, 2010, compared to \$373.0 million at December 31, 2009. Non-performing loans are defined as non-accruing loans (including non-accrual restructured loans). Non-performing assets (non-performing loans plus foreclosed and repossessed assets) from the continuing portfolios totaled \$329.9 million, or 95.9% of total non-performing assets at September 30, 2010 as compared to \$379.8 million, or 94.5% of total non-performing assets at December 31, 2009 and \$370.1 million, or 94.0% of total non-performing assets at September 30, 2009. Non-performing assets within the continuing portfolio decreased by \$3.3 million and \$49.8 million for the three months and nine months ended September 30, 2010, respectively, of which, \$10.8 million and \$11.0 million, respectively, was associated with the commercial business lines. For the nine months ended September 30, 2010, \$17.7 million of the decrease in non-performing assets was associated with the consumer business.

Non-performing loans in the liquidating indirect national construction portfolio and indirect out of footprint home equity portfolio totaled \$1.6 million and \$9.5 million at September 30, 2010, respectively, and \$4.2 million and \$16.2 million at December 31, 2009, respectively. There were \$3.0 million of foreclosed and repossessed assets from the liquidating portfolio at September 30, 2010 compared to \$1.7 million at December 31, 2009. Webster's liquidating portfolios, consisting of indirect, out of market, home equity and national construction loans, had \$186.6 million outstanding at September 30, 2010 compared to \$423.9 million when the liquidating portfolios were established at December 31, 2007.

**Table of Contents**

Accrual of interest is discontinued if the loan is placed on nonaccrual status. Residential real estate and consumer loans are placed on nonaccrual status at 90 days past due. All commercial loans are subject to a detailed review by the Company's credit risk team when 90 days past due and a specific determination is made to put a loan on non-accrual status. When a loan is transferred to nonaccrual status, unpaid accrued interest is reversed and charged against interest income. Interest on loans that are more than 90 days past due, as well as on certain other loans as determined by management, is no longer accrued and all previously accrued and unpaid interest is charged to interest income. Nonaccrual loans totaled \$311.1 million and \$373.0 million at September 30, 2010 and December 31, 2009, respectively. Interest on nonaccrual loans that would have been recorded as additional interest income for the three and nine months ended September 30, 2010 and 2009 had the loans been current in accordance with their original terms totaled \$6.3 million and \$14.5 million, \$6.8 million and \$16.7 million, respectively.

Webster individually reviews loans not expected to be collected in accordance with the original terms of the contractual agreement for impairment based on the fair value of expected cash flows or collateral. At September 30, 2010, impaired loans totaled \$507.6 million, including loans of \$323.2 million with an impairment allowance of \$42.0 million. Of the \$507.6 million in impaired loans at September 30, 2010, \$383.3 million were measured using the present value of expected cash flows and \$124.3 million were measured using the fair value of the associated collateral. Approximately 75% of the \$124.3 million of the collateral dependent loans at September 30, 2010 relied on current third party appraisals to assist in measuring impairment. At December 31, 2009, impaired loans totaled \$401.2 million, including loans of \$155.5 million with an impairment allowance of \$37.0 million. Of the \$401.2 million in impaired loans at December 31, 2009, \$272.8 million were measured using the present value of expected cash flows and \$128.4 million were measured using the fair value of the associated collateral. Approximately 76% of the \$128.4 million of the collateral dependent loans at December 31, 2009 relied on current third party appraisals to assist in measuring impairment. The increase in impaired loans is primarily related to the restructuring of \$34.4 million of commercial real estate loans and Webster's continued participation in the mortgage assistance program.

Any impaired loan for which no specific valuation allowance was necessary at September 30, 2010 is the result of either sufficient cash flow or sufficient collateral coverage, or previous charge off amounts that reduced the book value of the loan to an amount equal to or below the fair value of the collateral.

To the extent that the recovery of a loan balance is collateral dependent, the Company obtains an independent appraisal. The appraised value is reduced for selling costs and additional discounts for historical experience with foreclosed real estate and repossessed asset sales, if necessary, to determine the estimated fair value of the collateral. The fair value is then compared to the loan balance. Any shortfall in fair value is charged against the allowance for loan losses in the month the related appraisal is received. Since the fair value of the collateral considers selling costs and adjustments for historical experience with foreclosed real estate and repossessed asset sales, charge offs may be incurred that reduce a loan balance below appraised value. Accordingly, amounts are charged off to bring the loan balance to fair value. No partial or excess charge offs occur. The loan remains on non-performing status subsequent to recording a partial charge off. Non-performing loans, which have not been modified, may qualify to return to performing status if unpaid interest is less than 90 days past due and there is no potential for future loss of the outstanding principal. If the loan has been modified, payment must be received under the new terms for a period of no less than six months before returning to performing status.

Updated appraisals are obtained for a collateral dependent loan upon a borrower credit event (i.e. renewal or modification) and as part of the foreclosure proceedings. For commercial loans, an internal or third party valuation is also obtained if/when a loan moves to a substandard classification. Independent appraisals are obtained annually for commercial loans on non-accrual status. New appraisals may not be ordered if the most recent appraisal was obtained in the past twelve months or the loan amount is under \$250,000 and other Financial Institutions Reform Recovery and Enforcement Act (FIRREA) acceptable real estate evaluations are permitted. The twelve month timeframe reflects Webster's desire to obtain an appraisal as close to the foreclosure date, as possible, to ensure compliance with the court's guidelines, which generally require appraisals not more than 30-90 days old. Appraisals, which are performed by independent, licensed appraisers, are requested by the Appraisal Department. A licensed in-house appraisal officer reviews the appraisals when there is significant decline in property value, for all foreclosed properties, for loans greater than 180 days past due and for loans over a certain threshold (\$4 million for commercial loans and \$0.4 million for residential and consumer loans). The Company's appraisal officer reviews the appraisal for compliance with FIRREA and the Uniform Standards of Professional Appraisal Practice. For certain loans in the equipment financing portfolio, management will look to competitive bids or blue book values to estimate a value of the underlying collateral.

In the ordinary course of monitoring all loans, information may come to the Company's attention that indicates the collateral value has declined further from the value established in the most recent appraisal. Such information may include prices on recent comparable property sales or internet based property valuation estimates. In cases where this other information is deemed reliable, and the impact of a further reduction in collateral value would result in a further loss to the Company, an increase to the allowance for loan losses is recorded to reflect the additional estimated collateral shortfall in the period it was identified. A charge-off is recorded when the shortfall is subsequently verified by an appraisal.

## Edgar Filing: WEBSTER FINANCIAL CORP - Form 10-Q

We evaluated our foreclosure documentation procedures, given the recent announcements made by other financial institutions regarding their foreclosure activities. The results of our review indicate that our procedures for reviewing and validating the information in our documentation are sound and our foreclosure affidavits are accurate.

**Table of Contents****Troubled Debt Restructurings**

Webster has made a concerted effort to assist troubled borrowers throughout 2009 and into 2010. Loan modifications are based on the borrower's individual, documented financial hardship or documented indication of imminent default. The most common types of modifications include below market rate reductions and maturity extensions. Webster does not participate in government sponsored modification programs for its loan portfolios nor has it developed proprietary modification programs. Instead, actions are taken on a case-by-case basis working with financially distressed borrowers to find a concession that would assist them in retaining their businesses or their homes. Eligible consumer and residential borrowers are required to occupy the home collateralizing the loan as their principal residence, to act in good faith and evidence intent to stay current on their loan, and provide evidence of sufficient income to support affordable/modified mortgage payments.

Troubled debt restructurings ( TDRs ) are by definition impaired loans and impairment is recognized and measured in accordance with ASC 310-10-35 after the loans have been contractually modified. The Company individually reviews loans which are deemed to be TDRs for impairment based on the present value of expected cash flows, unless recovery becomes collateral dependent. If recovery becomes collateral dependent, impairment is based on the fair value of the associated collateral. The original contractual interest rate for the loan is used as the discount rate, for fixed rate loans. The current or weighted average (for multiple notes within a commercial borrowing arrangement) rate is used as the discount rate, when the interest rate floats over a specified index. A change in terms or payments would be included in the ASC 310-10-35 impairment calculation. The effect of an actual loan modification is recorded in the period when the loan is contractually modified. Impairment is measured at that time and a specific reserve is established, as appropriate, and at each subsequent reporting period. Loans may be subject to the allowance for loan losses under ASC 450-20, prior to modification, based on the loan's risk characteristics.

Loan modifications, regardless of loan type, are not placed in temporary or trial periods. Once approved, all modifications are permanent and are recorded and disclosed as troubled debt restructurings. The modified loan does not revert back to its original terms, even if the modified loan agreement is violated. If the modification agreement is violated, the loan is handled by the Company's asset remediation group for resolution, which may result in foreclosure. For the three and nine months ended September 30, 2010, Webster charged off \$0.4 million and \$2.9 million, respectively, for the portion of TDRs deemed to be uncollectible. For the three and nine months ended September 30, 2009, there were no charge offs on TDRs. At September 30, 2010, the allowance provided reserves of \$11.8 million and \$15.5 million related to restructured commercial and consumer loans, respectively.

All modified loans that are determined to be a TDR are reported as impaired until they demonstrate compliance with the modified terms for a period of no less than six months and the restructuring agreement specifies an interest rate equal to or greater than the rate that the Company was willing to accept at the time of the restructuring for a new loan with comparable risk. Once a modified loan has demonstrated compliance with the terms of the modified agreement for a period of no less than six months, the loan can return to accrual status.

The following table reflects the amount of modified loans, net of specific reserves, and the modified loan characteristics. Loan classification and performing versus nonperforming status at September 30, 2010 and December 31, 2009 is also presented.

<i>(In thousands)</i>	September 30, 2010							
	Consumer & Residential		Commercial		Equipment Finance		Total	
	Performing	Non-performing	Performing	Non-performing	Performing	Non-performing	Performing	Non-performing
Extended Maturity	\$ 2,940	\$ 15,208	\$ 63,816	\$ 1,537	\$ 1,372	\$ 421	\$ 68,128	\$ 17,166
Adjusted Interest Rates	745	3,272	10,702	1,947		1,964	11,447	7,183
Combination of Rate and Maturity	5,949	30,996	24,543	762	775	2,109	31,267	33,867
Other (a)	4,672	5,013	104,275	27,862	325	337	109,272	33,212
<b>Total</b>	<b>\$ 14,306</b>	<b>\$ 54,489</b>	<b>\$ 203,336</b>	<b>\$ 32,108</b>	<b>\$ 2,472</b>	<b>\$ 4,831</b>	<b>\$ 220,114</b>	<b>\$ 91,428</b>

(a) Other includes covenant waivers, forbearance and other concessions or combination of concessions that do not consist of interest rate adjustments and/or maturity extensions.

Edgar Filing: WEBSTER FINANCIAL CORP - Form 10-Q

December 31, 2009

<i>(In thousands)</i>	Consumer & Residential		Commercial		Equipment Finance		Total	
	Performing	Non-performing	Performing	Non-performing	Performing	Non-performing	Performing	Non-performing
Extended Maturity	\$ 4,803	\$ 8,163	\$ 24,633	\$ 13,537	\$ 1,454	\$ 1,146	\$ 30,890	\$ 22,846
Adjusted Interest Rates	4,059	13,733	6,328	1,600		3,334	10,387	18,667
Combination of Rate and Maturity	14,493	21,592	26,057	1,908		3,677	40,550	27,177
Other (a)	945	4,103	16,378	18,698			17,323	22,801
<b>Total</b>	<b>\$ 24,300</b>	<b>\$ 47,591</b>	<b>\$ 73,396</b>	<b>\$ 35,743</b>	<b>\$ 1,454</b>	<b>\$ 8,157</b>	<b>\$ 99,150</b>	<b>\$ 91,491</b>

(a) Other includes covenant waivers, forbearance and other concessions or combination of concessions that do not consist of interest rate adjustments and/or maturity extensions.

The Company has seasoned restructured loans in the Consumer, Residential, and Commercial portfolio.

**Table of Contents**

A seasoned restructured loan is one that has performed for a period of more than six months and was modified in a previous fiscal year. At September 30, 2010 the Consumer and Residential performing and non-performing seasoned restructured loans were \$42.0 million and \$0.6 million, respectively. At September 30, 2010 the Commercial performing and non-performing seasoned restructured loans were \$25.8 million and \$2.7 million, respectively.

Webster evaluates the success of its modification efforts by monitoring the re-default rates of its borrowers. The following table provides the cumulative re-default rates as of September 30, 2010 and December 31, 2009.

	September 30, 2010	December 31, 2009
	Re-default rate	
Consumer	7.7%	3.2%
Residential	7.0%	12.8%
Commercial	11.7%	13.6%
Equipment Finance	3.8%	8.3%
<u>Delinquent loans</u>		

The following table sets forth information regarding Webster's over 30-day delinquent loans, excluding loans held for sale and nonaccrual loans:

	September 30, 2010		December 31, 2009	
	Principal Balances	% (a)	Principal Balances	% (a)
<i>(Dollars in thousands)</i>				
<b>Past due 30-89 days:</b>				
<i>Continuing Portfolio:</i>				
Residential	\$ 27,821	0.90%	\$ 36,086	1.25%
Consumer	25,546	0.95	27,214	0.98
Commercial	15,069	0.54	18,512	0.63
Commercial real estate	7,354	0.36	8,184	0.40
Residential development		0.00	551	0.48
Total continuing portfolio	\$ 75,790	0.71%	\$ 90,547	0.84%
<i>Liquidating Portfolio:</i>				
NCLC	\$	%	\$ 582	12.08%
Consumer (home equity)	8,133	4.40	9,804	4.47
Liquidating portfolio	8,133	4.36	10,386	4.64
Total loans past due 30-89 days	\$ 83,923	0.77%	\$ 100,933	0.92%
<b>Past due 90 days or more and accruing:</b>				
<i>Continuing portfolio</i>				
Residential	\$	0.00%	\$	0.00%
Consumer		0.00		
Commercial	150	0.01	50	0.01
Commercial real estate		0.00	236	0.01
Total loans past due 90 days and still accruing	150	0.01	286	0.01
Total over 30-day delinquent loans	\$ 84,073	0.77%	\$ 101,219	0.92%

(a) Represents the principal balance of past due loans as a percentage of the outstanding principal balance within the comparable loan portfolio category. The percentage excludes the impact of deferred costs and unamortized premiums.

As previously noted, non-performing loans decreased as a percentage of the total loan portfolio at September 30, 2010. Similarly, non-performing assets, as a percentage of total assets, decreased over the December 31, 2009 levels. As a percentage of total loans, loans between 30 and 90 days delinquent were 0.77% and 0.92% at September 30, 2010 and December 31, 2009, respectively.

#### **Allowance for Loan Losses Methodology**

The allowance, in the judgment of management, is necessary to provide for estimated loan losses inherent in the loan portfolio. The allowance for loan losses includes allowance allocations calculated in accordance with FASB ASC Topic 310, *Receivables* and allowance allocations calculated in accordance with FASB ASC Topic 450, *Contingencies*. The level of the allowance reflects



**Table of Contents**

management's continuing evaluation of industry concentrations, specific credit risks, loan loss experience, current loan portfolio quality, present economic, political and regulatory conditions and unidentified losses inherent in the current loan portfolio, as well as trends in the foregoing. Portions of the allowance may be allocated for specific credits; however, the entire allowance is available for any credit that, in management's judgment, should be charged off. The provision for possible loan losses reflects loan quality trends, including the levels of and trends related to non-accrual loans, past due loans, potential problem loans, criticized loans and net charge-offs or recoveries, among other factors. While management utilizes its best judgment and information available, the ultimate adequacy of the allowance is dependent upon a variety of factors beyond the Company's control, including the performance of the Company's loan portfolio, the economy, changes in interest rates and the view of the regulatory authorities toward loan classifications.

At September 30, 2010, the allowance for loan losses was \$340.3 million, or 3.12% of the total loan portfolio and 109.4% of total non-performing loans. This compares with an allowance of \$341.2 million or 3.09% of the total loan portfolio and 91.5% of total non-performing loans at December 31, 2009. The allowance for loan losses that related to the continuing portfolio was \$293.5 million at September 30, 2010 and represented 2.74% of the total loans in the continuing portfolio. Gross charge-offs of the continuing portfolio for the three and nine months ended September 30, 2010, respectively, were \$28.3 million and \$90.3 million and consisted of \$15.0 million and \$42.2 million in gross charges for commercial and commercial real estate loans, \$9.5 million and \$29.5 million in gross charges for consumer loans, \$2.7 million and \$10.2 million in gross charges for residential lending and \$1.2 million and \$8.4 million for residential development. Gross charge-offs from the continuing portfolios decreased by \$25.3 million and \$21.4 million during the three and nine months ended September 30, 2010, respectively, when compared to charge-offs of \$53.6 million and \$111.7 million for the three and nine months ended September 30, 2009, respectively. The decrease in charge-off activity reflects the focus on non-accrual resolution and updated valuations of non-performing loans for the three and nine months ended September 30, 2010. The allowance for loan losses that related to the liquidating portfolio was \$46.8 million at September 30, 2010 and represented 25.1% of the total loans in the liquidating portfolio. Liquidating portfolio gross charge-offs of \$6.2 million and \$23.2 million for the three and nine months ended September 30, 2010, respectively, consisted of \$1.2 million in gross charges for construction loans for the nine month period ended September 30, 2010 and \$6.2 million and \$21.9 million in gross charges for consumer home equity loans. Gross charge-offs from the liquidating portfolios decreased by \$7.2 million and \$16.4 million during the three and nine months ended September 30, 2010, respectively when compared to the \$13.4 million and \$39.6 million taken during the three and nine months ended September 30, 2009, respectively. The allowance for loan losses does not include the reserve for unfunded credit commitments. The increase in the allowance for loan losses year over year reflects the need for increased reserve levels in light of deteriorating economic conditions across all lines of business.

The following table provides detail of activity in the Company's allowance for loan losses for the three and nine months ended September 30:

<i>(In thousands)</i>	<b>Three months ended</b>		<b>Nine months ended</b>	
	<b>September 30,</b>		<b>September 30,</b>	
	<b>2010</b>	<b>2009</b>	<b>2010</b>	<b>2009</b>
<b>Continuing portfolio:</b>				
Balance at beginning of period	\$ 294,187	\$ 264,159	\$ 287,784	\$ 191,426
Provision	22,356	56,543	84,705	184,704
Charge-offs:				
Residential	(2,666)	(2,721)	(10,188)	(10,478)
Consumer	(9,472)	(10,237)	(29,534)	(27,020)
Commercial <sup>(a)</sup>	(14,987)	(37,594)	(42,191)	(68,803)
Residential development	(1,167)	(3,019)	(8,408)	(5,417)
Total charge-offs - continuing portfolio	(28,292)	(53,571)	(90,321)	(111,718)
Recoveries	5,290	2,175	11,373	4,894
Net charge-offs - continuing portfolio	(23,002)	(51,396)	(78,948)	(106,824)
Ending balance - continuing portfolio	\$ 293,541	\$ 269,306	\$ 293,541	\$ 269,306
<b>Liquidating portfolio:</b>				
Balance at beginning of period	\$ 49,900	\$ 41,840	\$ 53,400	\$ 43,903
Provision	2,644	28,457	15,295	50,996
Charge-offs:				

Edgar Filing: WEBSTER FINANCIAL CORP - Form 10-Q

NCLC	0	(135)	(1,240)	(5,608)
Consumer (home equity)	(6,158)	(13,256)	(21,942)	(33,992)
Total charge-offs - liquidating portfolio	(6,158)	(13,391)	(23,182)	(39,600)
Recoveries	414	194	1,287	1,801
Net charge-offs - liquidating portfolio	(5,744)	(13,197)	(21,895)	(37,799)
Ending balance - liquidating portfolio	46,800	57,100	46,800	57,100
Ending balance - allowance for loan losses	\$ 340,341	\$ 326,406	\$ 340,341	\$ 326,406

(a) All BPB loans, both commercial and commercial real estate, are considered commercial for purposes of reporting charge-offs and recoveries.

**Table of Contents**

A summary of annualized net charge-offs to average outstanding loans by category follows:

	Three months ended		Nine months ended	
	September 30, 2010	September 30, 2009	September 30, 2010	September 30, 2009
<b>Net charge-offs continuing:</b>				
Residential	0.30%	0.35%	0.43%	0.44%
Consumer	1.21	1.33	1.29	1.13
Commercial <sup>(a)</sup>	0.93	2.73	0.93	2.07
Residential Development	6.35	8.69	12.21	7.17
Net charge-offs continuing	0.86%	1.83%	0.98%	1.23%
<b>Net charge-offs liquidating:</b>				
NCLC	(14.78)%	4.55%	28.46%	52.12%
Consumer (home equity)	12.24	21.81	14.05	15.34
Net charge-offs liquidating	11.96	21.36	14.26	18.73
<b>Total net charge-offs to total average loans</b>	<b>1.06%</b>	<b>2.25%</b>	<b>1.32%</b>	<b>1.62%</b>

(a) All BPB loans, asset based lending, commercial non-mortgage and equipment financing are considered commercial for purposes of reporting charge-offs and recoveries.

**Federal Home Loan Bank and Federal Reserve Bank Stock**

The Bank is a member of the Federal Home Loan Bank System, which consists of twelve district Federal Home Loan Banks, each subject to the supervision and regulation of the Federal Housing Finance Agency. As of September 30, 2010, the Bank had \$93.2 million of capital stock invested in the Federal Home Loan Bank of Boston (FHLB). Capital stock is required in order for the Bank to access advances and other extensions of credit for liquidity and funding purposes. The capital stock investment is restricted in that there is no market for it, and it can only be redeemed by the FHLB. On December 8, 2008, the FHLB announced a moratorium on the repurchase of excess stock held by its members. Based on requirements to hold a certain amount of capital stock for membership and for advances and other extensions of credit, the Bank was required to hold \$51.3 million of FHLB stock on September 30, 2010 and \$51.3 million on December 31, 2009. The FHLB suspended paying dividends on its stock starting the fourth quarter of 2008 and through the second quarter 2010 because of a weakened financial position attributable primarily to OTTI charges taken on private label mortgage-backed securities. The system as a whole and the FHLB remain AAA-rated. The Bank continues to monitor the FHLB's financial condition and progress towards reinstating dividends and its ability to redeem excess stock.

As of September 30, 2010, the Bank had \$50.7 million of capital stock invested in the Federal Reserve Bank (FRB). Webster is required to have FRB stock equal to 6% of its capital and surplus of which 50% is paid. The remaining 50% is subject to call when deemed necessary by the Board of Governors of the Federal Reserve System. The capital stock investment is restricted in that there is no market for it, and it can only be redeemed by the FRB. The FRB pays a dividend of 6% annualized. There is no expectation of any change in this payment rate or OTTI at this time.

**Deposits**

Total deposits decreased \$58.1 million, or 0.4%, to \$13.6 billion at September 30, 2010 from \$13.6 billion at December 31, 2009. Deposits decreased \$26.7 million, or 0.2%, from \$13.6 billion at September 30, 2009.

**Borrowings and Other Debt Obligations**

## Edgar Filing: WEBSTER FINANCIAL CORP - Form 10-Q

Total borrowed funds, including long-term debt, increased \$116.7 million, or 5.9%, to \$2.1 billion at September 30, 2010 compared to \$2.0 billion at December 31, 2009, and decreased \$200.0 million, or 8.7%, from \$2.1 billion at September 30, 2009. Borrowings represented 11.8% and 11.2% of assets at September 30, 2010 and December 31, 2009, respectively, and 11.9% at September 30, 2009. See Notes 6, 7 and 8 of Notes to Condensed Consolidated Financial Statements for additional information.

**Table of Contents****Asset/Liability Management and Market Risk**

Interest rate risk is the sensitivity of earnings to changes in interest rates and the sensitivity of the economic value of interest-sensitive assets and liabilities over short-term and long-term time horizons. The Asset/Liability Management Committee manages interest rate risk to maximize net income and net economic value over time in changing interest rate environments, within limits set by the Board of Directors. Management measures interest rate risk using simulation analyses to measure earnings and equity at risk. Earnings at risk are defined as the change in earnings from a base scenario due to changes in interest rates. Earnings simulation analysis incorporates assumptions about balance sheet changes such as asset and liability growth, loan and deposit pricing and changes to the mix of assets and liabilities. Equity at risk is defined as the change in the net economic value of assets and liabilities due to changes in interest rates compared to a base net economic value. Economic value is measured as the net present value of future cash flows. Key assumptions in both Earnings and Equity at risk include the behavior of interest rates and spreads, prepayment speeds and the run-off of deposits. From these interest rate risk measures, interest rate risk is quantified and appropriate strategies are formulated and implemented.

Interest rate risk simulation analyses cannot precisely measure the impact that higher or lower rate environments will have on net income or net economic value. Actual results will differ from simulated results due to timing, magnitude and frequency of interest rate changes, changes in cash flow patterns and market conditions, as well as changes in management's strategies. Results may also vary based upon actual customer loan and deposit behaviors as compared with those simulated. These simulations assume that management does not take any action to mitigate any negative effects from changing interest rates.

The following table summarizes the estimated impact that gradual parallel changes in interest rates of 100 and 200 basis points over a twelve month period starting September 30, 2010 and December 31, 2009 might have on Webster's net income for the subsequent twelve month period.

	-200bp	-100bp	+100 bp	+200 bp
September 30, 2010	N/A	N/A	+0.7%	+2.0%
December 31, 2009	N/A	N/A	-1.0%	-1.2%

Interest rates are assumed to change up or down in a parallel fashion and net income results are compared to a flat rate scenario as a base. The flat rate scenario holds the end of period yield curve constant over a twelve month forecast horizon. Webster is within policy limits for all scenarios. The flat rate scenario at the end of 2009 assumed a federal funds rate of .25%. The flat rate scenario as of September 30, 2010 assumed a federal funds rate of .25%. The decrease in sensitivity to higher rates since year end is primarily due to derivatives transactions, and increases in fixed rate term funding and long term retail time deposits. As the federal funds rate was at .25% on September 30, 2010, the -100 and -200 basis point scenarios have been excluded.

The following table summarizes the estimated impact that immediate non-parallel changes in interest rates might have on Webster's net income for the subsequent twelve month period starting September 30, 2010 and December 31, 2009.

	Short End of the Yield Curve				Long End of the Yield Curve			
	-100bp	-50bp	+50bp	+100bp	-100bp	-50bp	+50bp	+100bp
September 30, 2010	N/A	N/A	-3.0%	-5.0%	-10.1%	-5.5%	+4.2%	+7.7%
December 31, 2009	N/A	N/A	-4.9%	-8.4%	-10.3%	-5.0%	+5.1%	+9.1%

The non-parallel scenarios are modeled with the short end of the yield curve moving up or down 50 and 100 basis points while the long end of the yield curve remains unchanged and vice versa. The short end of the yield curve is defined as terms less than 18 months and the long end is terms of greater than 18 months. Webster's net income generally benefits from a rise in long term interest rates since more new and existing assets than liabilities are tied to long term rates. A decline in long term interest rates has the opposite effect and is relatively greater in the -100 basis point scenario due to an acceleration of mortgage related asset prepayments. Webster's net income generally benefits from a fall in short term interest rates since more new and existing liabilities than assets are tied to short term rates over a twelve month period. The ultimate benefit Webster derives from this mismatch is dependent on the pricing elasticity of its large managed rate core deposit base. An increase in short term interest rates has the opposite effect on net income. The primary drivers of decreases in short end sensitivity are derivatives transactions and increases in fixed rate term funding and long term retail time deposits. The primary driver of the increase in long end sensitivity is lower prevailing market residential mortgage rates. In this slow growth, low earnings environment, base case earnings have been adjusted higher to reflect more normalized credit losses. Webster is within policy for all scenarios except the Long End declines. Webster's ALCO has approved the

## Edgar Filing: WEBSTER FINANCIAL CORP - Form 10-Q

exception to the policy limits and continues to evaluate potential risk mitigation strategies for the accelerating mortgage prepayments that accompany these scenarios.

The following table summarizes the estimated economic value of assets, liabilities and off-balance sheet contracts at September 30, 2010 and December 31, 2009 and the projected change to economic values if interest rates instantaneously increase or decrease by 100 basis points.

**Table of Contents**

<i>(Dollars in thousands)</i>	Book Value	Estimated Economic Value	Estimated Economic Value Change	
			-100 BP	+100 BP
<b>September 30, 2010</b>				
Assets	\$ 17,800,258	\$ 17,815,679	N/A	\$ (381,527)
Liabilities	15,893,762	15,666,692	N/A	(352,981)
Total	\$ 1,906,496	\$ 2,148,987	N/A	\$ (28,546)
Net change as % base net economic value				(1.3)%
<b>December 31, 2009</b>				
Assets	\$ 17,739,197	\$ 17,608,132	N/A	\$ (407,187)
Liabilities	15,781,163	15,299,618	N/A	(255,669)
Total	\$ 1,958,034	\$ 2,308,514	N/A	\$ (151,518)
Net change as % base net economic value				(6.6)%

Due to declines in market interest rates, the estimated economic value of assets at September 30, 2010 exceeded book value, despite no value being assigned by the equity at risk model to goodwill and other intangible assets, which totalled \$552.5 million. At December 31, 2009, prior to the subsequent decline in market interest rates, the book value of assets exceeded the estimated economic value principally because the equity at risk model assigns no value to goodwill and other intangible assets which totalled \$556.8 million.

Changes in net economic value are primarily driven by changing durations of assets and liabilities which are caused by changes in the level of interest rates, spreads and volatilities. Changes in rates, spreads, volatility and on and off-balance sheet composition have reduced equity at risk at September 30, 2010 versus December 31, 2009 in the +100 basis point scenarios as seen in the table above. The primary drivers of the reduction in equity at risk sensitivity are derivatives transactions, increases in fixed rate term funding and long term retail time deposits, and higher mortgage prepayment speeds. Due to the low level of interest rates, the -100 basis point scenario has been excluded.

These net income and economic values estimates assume that management does not take any action to mitigate any positive or negative effects from changing interest rates. The estimates are subject to factors that could cause actual results to differ. Management believes that Webster's interest rate risk position at September 30, 2010 represents a reasonable level of risk given the current interest rate outlook. Management is prepared to act in the event that interest rates do change rapidly.

**Liquidity and Capital Resources**

Liquidity management allows Webster to meet its cash needs at a reasonable cost under various operating environments. Liquidity is actively managed and reviewed in order to maintain stable, cost-effective funding to support the balance sheet. Liquidity comes from a variety of sources such as cash flows from operating activities, including principal and interest payments on loans and investments, unpledged securities which can be sold or utilized as collateral to secure funding, and by the ability to attract new deposits. Webster's goal is to maintain a strong increasing base of core deposits to support its balance sheet.

Management monitors current and projected cash needs and adjusts liquidity as necessary. Webster has a detailed liquidity contingency plan which is designed to respond to liquidity concerns in a prompt and comprehensive manner. It is designed to provide early detection of potential problems and details specific actions required to address liquidity stress scenarios.

At September 30, 2010 and December 31, 2009, FHLB advances and other extensions of credit totaled \$0.7 billion and \$0.5 billion, respectively. Webster Bank is a member of the FHLB system and had additional borrowing capacity from the FHLB of approximately \$1.7 billion at September 30, 2010 and \$1.9 billion at December 31, 2009. In addition, unpledged securities could have been used to increase borrowing capacity at the FHLB by an additional \$2.1 billion at September 30, 2010 or used to collateralize other borrowings such as repurchase agreements. At September 30, 2010 the Bank also had additional borrowing capacity from unused collateral at the Federal Reserve of \$0.5 billion.

Webster's primary sources of liquidity at the parent company level are dividends from the Bank, investment income and net proceeds from borrowings, investment sales and capital offerings. The main uses of liquidity are purchases of available for sale securities, the payment of

## Edgar Filing: WEBSTER FINANCIAL CORP - Form 10-Q

dividends to common stockholders, repurchases of Webster's common stock and the payment of principal and interest to holders of senior notes and capital securities. There are certain restrictions on the payment of dividends by the Bank to the Company. At September 30, 2010, there were no retained earnings available for the payment of dividends to the Company.

For the nine months ended September 30, 2010, a total of 50,469 shares of common stock were repurchased at an average cost of \$17.52 per share.



**Table of Contents**

**Off-Balance Sheet Arrangements**

In the normal course of operations, Webster engages in a variety of financial transactions that, in accordance with GAAP, are not recorded in the financial statements, or are recorded in amounts that differ from the notional amounts. These transactions involve, to varying degrees, elements of credit, interest rate and liquidity risk. Such transactions are used for general corporate purposes or for customer needs. Corporate purpose transactions are used to help manage credit, interest rate and liquidity risk or to optimize capital. Customer transactions are used to manage customers' requests for funding.

For the three and nine months ended September 30, 2010, Webster did not engage in any off-balance sheet transactions that would have a material effect on its condensed consolidated financial condition.

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Information regarding quantitative and qualitative disclosures about market risk appears under Item 2, Management's Discussion and Analysis of Financial Condition and Results of Operations, beginning on page 68 under the caption Asset/Liability Management and Market Risk.

**ITEM 4. CONTROLS AND PROCEDURES**

As of September 30, 2010, the Company carried out an evaluation, under the supervision and with the participation of the Company's management, including its Chief Executive Officer and its Chief Financial Officer, of the effectiveness of the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) or 15d-15(e) of the Securities Exchange Act of 1934). Based on this evaluation, the Company's Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective as of September 30, 2010 for recording, processing, summarizing and reporting the information the Company is required to disclose in the reports it files under the Securities Exchange Act of 1934, within the time periods specified in the SEC's rules and forms. There was no change in the Company's internal control over financial reporting that occurred during the period covered by this report that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

---

**Table of Contents**

**PART II. OTHER INFORMATION**

**ITEM 1. LEGAL PROCEEDINGS**

Webster is engaged in the material pending legal proceedings described below. We are also involved in routine legal proceedings occurring in the ordinary course of business. Although the ultimate outcome of any legal matter cannot be predicted with certainty, based on present information and taking into consideration current reserves, we believe that existing litigation matters will not have a material adverse effect on our consolidated financial condition.

*Broadwin Condominium Matter*

As reported previously, Webster Bank is involved in litigation in the Court of Common Pleas of Franklin County, Ohio, with Community Building Systems, Inc., the developer of the Broadwin condominium conversion project in Columbus, Ohio, and 24 original unit purchasers in the project. The Broadwin project credit was structured as 24 individual loans to the unit purchasers with the project developer guaranteeing repayment of the loans to Webster Bank. In a complaint filed on June 13, 2007, the project developer, who was later joined by its principal and the building owner, sought damages, declaratory relief and specific performance in connection with Webster Bank's refusal to continue to fund certain construction draws. In an amended complaint filed on August 27, 2007, sixteen of the unit purchasers and the owner of the condominium building and principal of the developer joined the developer as plaintiffs. Webster Bank asserted a counterclaim on October 31, 2007 seeking to recover the \$5 million of loans it had funded.

On May 28, 2010, a jury verdict was rendered in favor of the developer and against Webster Bank for \$5.3 million in compensatory damages and \$9.9 million in punitive damages plus attorney fees, and in favor of the remaining unit purchasers (some having previously settled with Webster Bank) for \$1.4 million in compensatory damages and \$2.25 million in punitive damages plus attorney fees. On June 29, 2010, judgment was entered by the Court in favor of the developer, its principal and the building owner and against Webster Bank for the amounts stipulated by the jury. Judgment has yet to be entered by the Court with regard to the damages awarded to the remaining unit purchasers. On August 4, 2010, the Court's Magistrate rendered a decision denying plaintiffs' motions for prejudgment interest, and granting plaintiffs' motions to set attorney fees by establishing \$0.5 million as the fee amount. The Court has not yet entered judgment on that decision.

On July 13, 2010, Webster Bank filed a motion in the Court of Common Pleas seeking to set aside the jury verdicts and enter judgment in its favor notwithstanding the verdicts or, in the alternative, a new trial, on the claims as to which the Court had entered judgment up to that point. On October 20, 2010, Webster Bank filed a motion in the Court of Common Pleas seeking to set aside the jury verdicts in favor of the unit purchasers and enter judgment in its favor notwithstanding the verdicts or, in the alternative, a new trial on their claims and on its counterclaim. The Court has scheduled a hearing for November 18, 2010.

Absent a favorable ruling on the motions to set aside the jury verdicts, Webster Bank expects to file an appeal seeking to vacate the judgment and otherwise take whatever steps appropriate to resolve the litigation. As a result of the jury's verdict in the case, Webster recorded a reserve for the full \$19.0 million aggregate verdict in the second quarter of 2010 and an additional estimated amount for expenses.

*Overdraft Fee Matters*

Webster Bank is a defendant in two separate actions arising from its assessment and collection of overdraft fees on its checking account customers. The first complaint was filed in the Superior Court of Connecticut, Judicial District of Waterbury on April 29, 2010 (the Connecticut Action) and alleges that certain Webster Bank practices, including the posting of electronic debit card transactions, were inadequately disclosed to customers and were unfairly used by Webster for the purpose of generating revenue by maximizing the number of overdrafts a customer is assessed. The Connecticut Action initially sought the certification of a class of checking account holders residing in Connecticut and who have incurred at least one overdraft fee, injunctive relief, compensatory, punitive and treble damages and attorneys' fees.

The second complaint was filed in the United States District Court for the Southern District of New York on May 21, 2010 (the SDNY Action) and alleges that Webster Bank engaged in certain unfair practices in the posting of electronic debit card transactions from highest to lowest dollar amount. The SDNY Action seeks the certification of a national class, consisting of all Webster Bank checking account holders and a subclass of Webster Bank's Connecticut customers, each of whom has incurred at least one overdraft fee, declaratory relief, compensatory and punitive damages and attorney's fees. Webster believes the claims set forth in both Actions are without merit.

## Edgar Filing: WEBSTER FINANCIAL CORP - Form 10-Q

On October 18, 2010, the SDNY Action was transferred by the United States Judicial Panel on Multidistrict Litigation to the United States District Court for the Southern District of Florida.

The allegations in the Connecticut Action were amended on September 8, 2010, to include a national class of Webster Bank checking account customers and to assert a new federal statutory claim. On September 9, 2010, Webster Bank removed the Connecticut Action to the United States District Court for the District of Connecticut.

**Table of Contents**

On September 28, 2010, Webster Bank entered into an agreement to settle the Connecticut Action. While Webster Bank continues to believe its practices were both proper and lawful, Webster Bank agreed to pay \$2.8 million fully and finally to resolve the Connecticut Action, and to avoid any further expense and distraction occasioned by the litigation. The settlement, which is subject to approval by the United States District Court for the District of Connecticut, would also fully and finally resolve the SDNY Action (which was transferred to Florida).

On October 15, 2010, the Connecticut Action was conditionally transferred by the United States Judicial Panel on Multidistrict Litigation for coordinated pre-trial proceedings centralized and currently pending in the United States District Court for the Southern District of Florida. On October 22, 2010, Webster Bank filed a notice of opposition to the conditional transfer and plans to file a timely motion to vacate the transfer order on or before November 5, 2010, in order to allow the Settlement Agreement to be considered for preliminary and final approval by the United States District Court for the District of Connecticut.

**ITEM 1A. RISK FACTORS**

During the three months ended September 30, 2010 there were no material changes to the risk factors as previously disclosed in Webster's Annual Report on Form 10-K for the year ended December 31, 2009 and Quarterly Report on Form 10-Q for the quarter ended June 30, 2010.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

(c) The following table provides information with respect to any purchase made by or on behalf of Webster or any affiliated purchaser, as defined in Rule 10b-18(a)(3) under the Securities Exchange Act of 1934, of shares of Webster common stock.

<b>Period</b>	<b>Total Number of Shares Purchased</b>	<b>Average Price Paid Per Share</b>	<b>Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs</b>	<b>Maximum Number of Shares that May Yet Be Purchased under the Plans or Programs <sup>(1)</sup></b>
July 1 - 31, 2010	8,170	\$ 18.79		2,111,200
August 1 - 31, 2010	3,726	17.84		2,111,200
September 1 - 30, 2010	5,373	17.33		2,111,200
Total	17,269	\$ 18.13		2,111,200

(1) The Company's current stock repurchase program, which was announced on September 26, 2007, authorized the Company to purchase up to an additional 5% of Webster's common stock outstanding at the time of authorization, or 2.7 million shares. The program will remain in effect until fully utilized or until modified, superseded or terminated. All 17,269 shares repurchased during the three months ended September 30, 2010 were repurchased outside of the repurchase program in the open market to fund equity compensation plans.

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

Not applicable.

**ITEM 4. [REMOVED AND RESERVED]**

**ITEM 5. OTHER INFORMATION**

Not applicable.

**Table of Contents**

**ITEM 6. EXHIBITS**

- 3.1 Second Restated Certificate of Incorporation (filed as Exhibit 3.1 to the Company's Annual Report on Form 10-K filed with the SEC on March 29, 2000 and incorporated herein by reference).
- 3.2 Certificate of Amendment (filed as Exhibit 3.2 to the Company's Annual Report on Form 10-K filed with the SEC on March 29, 2000 and incorporated herein by reference).
- 3.3 Certificate of Amendment of Second Restated Certificate of Incorporation of Webster Financial Corporation (filed as Exhibit 3.1 to the Company's Current Report on Form 8-K filed with the SEC on December 11, 2009 and incorporated herein by reference).
- 3.4 Certificate of Designations establishing the rights of the Company's 8.50% Series A Non-Cumulative Perpetual Convertible Preferred Stock (filed as Exhibit 3.1 to the Company's Current Report on Form 8-K filed with the SEC on June 11, 2008 and incorporated herein by reference).
- 3.5 Certificate of Designations establishing the rights of the Company's Fixed Rate Cumulative Perpetual Preferred Stock, Series B (filed as Exhibit 3.1 to the Company's Current Report on Form 8-K filed with the SEC on November 24, 2008 and incorporated herein by reference).
- 3.6 Certificate of Designations establishing the rights of the Company's Perpetual Participating Preferred Stock, Series C (filed as exhibit 3.1 to the Company's Current Report on Form 8-K filed with the SEC on July 31, 2009 and incorporated herein by reference).
- 3.7 Certificate of Designations establishing the rights of the Company's Non-Voting Perpetual Participating Preferred Stock, Series D (filed as exhibit 3.2 to the Company's Current Report on Form 8-K filed with the SEC on July 31, 2009 and incorporated herein by reference).
- 3.8 Bylaws, as amended effective July 27, 2009 (filed as Exhibit 3.8 to the Company's Annual Report on Form 10-K filed with the SEC on March 1, 2010 and incorporated herein by reference).
- 31.1 Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, signed by the Company's Chief Executive Officer.
- 31.2 Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, signed by the Company's Chief Financial Officer.
- 32.1 Written Statement pursuant to 18 U.S.C. § 1350, as created by section 906 of the Sarbanes-Oxley Act of 2002, signed by the Company's Chief Executive Officer.
- 32.2 Written Statement pursuant to 18 U.S.C. § 1350, as created by section 906 of the Sarbanes-Oxley Act of 2002, signed by the Company's Chief Financial Officer.
- 101 The following materials from the Webster Financial Corporation, Quarterly Report on Form 10-Q for the quarter ended September 30, 2010 formatted in eXtensible Business Reporting Language (XBRL): (i) the Condensed Consolidated Statements of Operations, (ii) the Condensed Consolidated Balance Sheets, (iii) the Condensed Consolidated Statements of Cash Flows and (iv) related notes, tagged as blocks of text.

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**WEBSTER FINANCIAL CORPORATION**  
Registrant

Date: November 3, 2010

By: /s/ James C. Smith  
James C. Smith  
Chairman and Chief Executive Officer

Date: November 3, 2010

By: /s/ Gerald P. Plush  
Gerald P. Plush  
Senior Executive Vice President -  
Chief Financial Officer and Chief Risk Officer  
(Principal Financial Officer)

Date: November 3, 2010

By: /s/ Theresa M. Messina  
Theresa M. Messina  
Chief Accounting Officer  
(Principal Accounting Officer)

---

**Table of Contents**

**EXHIBIT INDEX**

- 3.1 Second Restated Certificate of Incorporation (filed as Exhibit 3.1 to the Company's Annual Report on Form 10-K filed with the SEC on March 29, 2000 and incorporated herein by reference).
- 3.2 Certificate of Amendment (filed as Exhibit 3.2 to the Company's Annual Report on Form 10-K filed with the SEC on March 29, 2000 and incorporated herein by reference).
- 3.3 Certificate of Amendment of Second Restated Certificate of Incorporation of Webster Financial Corporation (filed as Exhibit 3.1 to the Company's Current Report on Form 8-K filed with the SEC on December 11, 2009 and incorporated herein by reference).
- 3.4 Certificate of Designations establishing the rights of the Company's 8.50% Series A Non-Cumulative Perpetual Convertible Preferred Stock (filed as Exhibit 3.1 to the Company's Current Report on Form 8-K filed with the SEC on June 11, 2008 and incorporated herein by reference).
- 3.5 Certificate of Designations establishing the rights of the Company's Fixed Rate Cumulative Perpetual Preferred Stock, Series B (filed as Exhibit 3.1 to the Company's Current Report on Form 8-K filed with the SEC on November 24, 2008 and incorporated herein by reference).
- 3.6 Certificate of Designations establishing the rights of the Company's Perpetual Participating Preferred Stock, Series C (filed as exhibit 3.1 to the Company's Current Report on Form 8-K filed with the SEC on July 31, 2009 and incorporated herein by reference).
- 3.7 Certificate of Designations establishing the rights of the Company's Non-Voting Perpetual Participating Preferred Stock, Series D (filed as exhibit 3.2 to the Company's Current Report on Form 8-K filed with the SEC on July 31, 2009 and incorporated herein by reference).
- 3.8 Bylaws, as amended effective July 27, 2009 (filed as Exhibit 3.8 to the Company's Annual Report on Form 10-K filed with the SEC on March 1, 2010 and incorporated herein by reference).
- 31.1 Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, signed by the Company's Chief Executive Officer.
- 31.2 Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, signed by the Company's Chief Financial Officer.
- 32.1 Written Statement pursuant to 18 U.S.C. § 1350, as created by section 906 of the Sarbanes-Oxley Act of 2002, signed by the Company's Chief Executive Officer.
- 32.2 Written Statement pursuant to 18 U.S.C. § 1350, as created by section 906 of the Sarbanes-Oxley Act of 2002, signed by the Company's Chief Financial Officer.
- 101 The following materials from the Webster Financial Corporation, Quarterly Report on Form 10-Q for the quarter ended September 30, 2010 formatted in eXtensible Business Reporting Language (XBRL): (i) the Condensed Consolidated Statements of Operations, (ii) the Condensed Consolidated Balance Sheets, (iii) the Condensed Consolidated Statements of Cash Flows and (iv) related notes, tagged as blocks of text.