

Seagate Technology  
Form 10-Q  
May 06, 2009  
Table of Contents

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, DC 20549**  
**FORM 10-Q**

x **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
For the quarterly period ended April 3, 2009

.. **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
For the transition period from: \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 001-31560

**SEAGATE TECHNOLOGY**

(Exact name of registrant as specified in its charter)

**Cayman Islands**  
(State or other jurisdiction of  
incorporation or organization)

**98-0355609**  
(I.R.S. Employer  
Identification Number)

**P.O. Box 309, Ugland House**

**Grand Cayman KY1-1104, Cayman Islands**

(Address of Principal Executive Offices)

**Telephone: (345) 949-8066**

(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

## Edgar Filing: Seagate Technology - Form 10-Q

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, and accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer:

Accelerated filer:

Non-accelerated filer:   
(Do not check if a smaller  
reporting company)

Smaller reporting company:

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

As of April 28, 2009, 491,451,496 shares of the registrant's common shares, par value \$0.00001 per share, were issued and outstanding.

**Table of Contents**

**INDEX**

**SEAGATE TECHNOLOGY**

|   | <b>PAGE NO.</b> |
|---|-----------------|
| <b>PART I FINANCIAL INFORMATION</b>   |                 |
| Item 1. Financial Statements  |                 |
| <u>Condensed Consolidated Balance Sheets April 3, 2009 and June 27, 2008 (Unaudited)</u>  | 3               |
| <u>Condensed Consolidated Statements of Operations Three and Nine Months ended April 3, 2009 and March 28, 2008 (Unaudited)</u> | 4               |
| <u>Condensed Consolidated Statements of Cash Flows Nine Months ended April 3, 2009 and March 28, 2008 (Unaudited)</u>           | 5               |
| <u>Condensed Consolidated Statement of Shareholders' Equity Nine Months ended April 3, 2009 (Unaudited)</u>                     | 6               |
| <u>Notes to Condensed Consolidated Financial Statements (Unaudited)</u>   | 7               |
| Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>                            | 57              |
| Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>   | 79              |
| Item 4. <u>Controls and Procedures</u>  | 83              |
| <b>PART II OTHER INFORMATION</b>  |                 |
| Item 1. <u>Legal Proceedings</u>  | 84              |
| Item 1A. <u>Risk Factors</u>  | 84              |
| Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>  | 103             |
| Item 3. <u>Defaults Upon Senior Securities</u>  | 103             |
| Item 4. <u>Submission of Matters to a Vote of Securityholders</u>   | 103             |
| Item 5. <u>Other Information</u>  | 103             |
| Item 6. <u>Exhibits</u>   | 105             |
| <u>SIGNATURES</u>   | 110             |

**Table of Contents****PART I****FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS****SEAGATE TECHNOLOGY****CONDENSED CONSOLIDATED BALANCE SHEETS****(In millions)****(Unaudited)**

|   | <b>April 3,<br/>2009</b> | <b>June 27,<br/>2008 (a)</b> |
|---|--------------------------|------------------------------|
| <b>ASSETS</b>                                       |                          |                              |
| <u>Current assets:</u>                              |                          |                              |
| Cash and cash equivalents                           | \$ 1,352                 | \$ 990                       |
| Short-term investments                              | 129                      | 151                          |
| Accounts receivable, net                            | 872                      | 1,410                        |
| Inventories   | 577                      | 945                          |
| Deferred income taxes                               | 150                      | 274                          |
| Other current assets                                | 464                      | 502                          |
| <b>Total Current Assets</b>                         | <b>3,544</b>             | <b>4,272</b>                 |
| Property, equipment and leasehold improvements, net | 2,355                    | 2,464                        |
| Goodwill  | 31                       | 2,352                        |
| Other intangible assets, net                        | 62                       | 111                          |
| Deferred income taxes                               | 453                      | 616                          |
| Other assets, net                                   | 181                      | 305                          |
| <b>Total Assets</b>                                 | <b>\$ 6,626</b>          | <b>\$ 10,120</b>             |
| <b>LIABILITIES AND SHAREHOLDERS EQUITY</b>          |                          |                              |
| <u>Current liabilities:</u>                         |                          |                              |
| Short-term borrowings                               | \$ 350                   | \$                           |
| Accounts payable                                    | 1,389                    | 1,652                        |
| Accrued employee compensation                       | 117                      | 440                          |
| Accrued warranty                                    | 216                      | 226                          |
| Accrued expenses                                    | 448                      | 599                          |
| Accrued income taxes                                | 9                        | 10                           |
| Current portion of long-term debt                   | 320                      | 360                          |
| <b>Total Current Liabilities</b>                    | <b>2,849</b>             | <b>3,287</b>                 |
| Long-term accrued warranty                          | 230                      | 219                          |
| Long-term accrued income taxes                      | 167                      | 210                          |
| Other non-current liabilities                       | 116                      | 148                          |
| Long-term debt, less current portion                | 1,680                    | 1,670                        |
| <b>Total Liabilities</b>                            | <b>5,042</b>             | <b>5,534</b>                 |

Edgar Filing: Seagate Technology - Form 10-Q

|   |          |           |
|---|----------|-----------|
| Contingencies (See Note 11)                   |          |           |
| <u>Shareholders' equity:</u>                  |          |           |
| Common shares and additional paid-in capital  | 3,628    | 3,501     |
| Accumulated other comprehensive income (loss) | (8)      | (16)      |
| Retained earnings (accumulated deficit)       | (2,036)  | 1,101     |
| Total Shareholders' Equity                    | 1,584    | 4,586     |
| Total Liabilities and Shareholders' Equity    | \$ 6,626 | \$ 10,120 |

(a) The information in this column was derived from the Company's audited Consolidated Balance Sheet as of June 27, 2008.  
*See notes to Condensed Consolidated Financial Statements.*

**Table of Contents****SEAGATE TECHNOLOGY****CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**

(In millions, except per share data)

(Unaudited)

|  | For the Three Months Ended |                   | For the Nine Months Ended |                   |
|--|----------------------------|-------------------|---------------------------|-------------------|
|  | April 3,<br>2009           | March 28,<br>2008 | April 3,<br>2009          | March 28,<br>2008 |
| Revenue  | \$ 2,150                   | \$ 3,104          | \$ 7,452                  | \$ 9,809          |
| Cost of revenue                                    | 1,993                      | 2,288             | 6,448                     | 7,295             |
| Product development                                | 243                        | 254               | 738                       | 758               |
| Marketing and administrative                       | 134                        | 164               | 424                       | 484               |
| Amortization of intangibles                        | 13                         | 15                | 41                        | 41                |
| Restructuring and other, net                       | 25                         | 20                | 126                       | 52                |
| Impairment of goodwill and other long-lived assets |                            |                   | 2,290                     |                   |
| Total operating expenses                           | 2,408                      | 2,741             | 10,067                    | 8,630             |
| Income (loss) from operations                      | (258)                      | 363               | (2,615)                   | 1,179             |
| Interest income                                    | 3                          | 16                | 15                        | 51                |
| Interest expense                                   | (35)                       | (30)              | (95)                      | (96)              |
| Other, net   | 1                          |                   | (26)                      | 13                |
| Other income (expense), net                        | (31)                       | (14)              | (106)                     | (32)              |
| Income (loss) before income taxes                  | (289)                      | 349               | (2,721)                   | 1,147             |
| Provision for (benefit from)                       |                            |                   |                           |                   |
| income taxes                                       | (16)                       | 5                 | 284                       | 45                |
| Net income (loss)                                  | \$ (273)                   | \$ 344            | \$ (3,005)                | \$ 1,102          |
| Net income (loss) per share:                       |                            |                   |                           |                   |
| Basic  | \$ (0.56)                  | \$ 0.68           | \$ (6.17)                 | \$ 2.11           |
| Diluted  | (0.56)                     | 0.65              | (6.17)                    | 2.02              |
| Number of shares used in per share calculations:   |                            |                   |                           |                   |
| Basic  | 489                        | 507               | 487                       | 522               |
| Diluted  | 489                        | 530               | 487                       | 549               |
| Dividends declared per share                       | \$ 0.03                    | \$ 0.10           | \$ 0.27                   | \$ 0.30           |

*See notes to Condensed Consolidated Financial Statements.*

**Table of Contents****SEAGATE TECHNOLOGY****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS****(In millions)****(Unaudited)**

|  | <b>For the Nine Months Ended</b> |                           |
|--|----------------------------------|---------------------------|
|  | <b>April 3,<br/>2009</b>         | <b>March 28,<br/>2008</b> |
| <b>OPERATING ACTIVITIES</b>  |                                  |                           |
| Net income (loss)  | \$ (3,005)                       | \$ 1,102                  |
| Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities: |                                  |                           |
| Depreciation and amortization  | 707                              | 631                       |
| Stock-based compensation   | 70                               | 86                        |
| Impairment of goodwill and long-lived assets   | 2,290                            |                           |
| Deferred income taxes  | 295                              | 17                        |
| Other non-cash operating activities, net   | (8)                              | (10)                      |
| Changes in operating assets and liabilities:   |                                  |                           |
| Accounts receivable  | 534                              | (8)                       |
| Inventories  | 368                              | (279)                     |
| Accounts payable   | (263)                            | 614                       |
| Accrued expenses, employee compensation and warranty   | (590)                            | 147                       |
| Other assets and liabilities   | 233                              | (157)                     |
| <b>Net cash provided by (used in) operating activities</b>   | <b>631</b>                       | <b>2,143</b>              |
| <b>INVESTING ACTIVITIES</b>  |                                  |                           |
| Acquisition of property, equipment and leasehold improvements                                      | (553)                            | (637)                     |
| Proceeds from sale of fixed assets   | 4                                | 29                        |
| Purchases of short-term investments  | (124)                            | (439)                     |
| Maturities and sales of short-term investments   | 146                              | 425                       |
| Proceeds from sale of investment in equity securities  | 11                               |                           |
| Acquisitions, net of cash acquired   |                                  | (78)                      |
| Other investing activities, net  | 4                                | 15                        |
| <b>Net cash provided by (used in) investing activities</b>   | <b>(512)</b>                     | <b>(685)</b>              |
| <b>FINANCING ACTIVITIES</b>  |                                  |                           |
| Proceeds from short-term borrowings  | 350                              |                           |
| Repayment of long-term debt  | (20)                             | (34)                      |
| Proceeds from exercise of employee stock options and employee stock purchase plan                  | 45                               | 172                       |
| Dividends to shareholders  | (132)                            | (159)                     |
| Repurchases of common shares   |                                  | (1,284)                   |
| Other financing activities, net  |                                  | 2                         |
| <b>Net cash provided by (used in) financing activities</b>   | <b>243</b>                       | <b>(1,303)</b>            |
| Increase (decrease) in cash and cash equivalents   | 362                              | 155                       |
| Cash and cash equivalents at the beginning of the period   | 990                              | 988                       |
| <b>Cash and cash equivalents at the end of the period</b>  | <b>\$ 1,352</b>                  | <b>\$ 1,143</b>           |

Edgar Filing: Seagate Technology - Form 10-Q

**Supplemental Disclosure of Cash Flow Information**

|  |    |     |    |    |
|--|----|-----|----|----|
| Cash paid for interest                     | \$ | 108 | \$ | 71 |
| Cash paid for income taxes, net of refunds |    | 9   |    | 28 |

*See notes to Condensed Consolidated Financial Statements.*



Table of Contents

**SEAGATE TECHNOLOGY**  
**CONDENSED CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY**

**Nine Months Ended April 3, 2009**

**(In millions)**

**(Unaudited)**

|   | Number of<br>Common<br>Shares | Par<br>Value of<br>Shares | Additional<br>Paid-in<br>Capital | Accumulated<br>Other<br>Comprehensive<br>Income<br>(Loss) | Retained<br>Earnings<br>(Accumulated<br>Deficit) | Total    |
|---|-------------------------------|---------------------------|----------------------------------|---|--|----------|
| Balance at June 27, 2008  | 485                           | \$                        | \$ 3,501                         | \$ (16)   | \$ 1,101   | \$ 4,586 |
| Comprehensive income (loss), net of tax:  |                               |                           |                                  |   |  |          |
| Change in unrealized gain (loss) on cash flow hedges,<br>net                                    |                               |                           |                                  | 9   |  | 9        |
| Change in unrealized gain (loss) on auction rate<br>securities, net                             |                               |                           |                                  | (1)   |  | (1)      |
| Net income (loss)   |                               |                           |                                  |   | (3,005)  | (3,005)  |
| Comprehensive income (loss)   |                               |                           |                                  |   |  | (2,997)  |
| Issuance of common shares related to employee stock<br>options and employee stock purchase plan | 6                             |                           | 45                               |   |  | 45       |
| Fair value of beneficial conversion<br>feature for convertible debt (See Note 3)                |                               |                           | 12                               |   |  | 12       |
| Dividends to shareholders   |                               |                           |                                  |   | (132)  | (132)    |
| Stock-based compensation  |                               |                           | 70                               |   |  | 70       |
| Balance at April 3, 2009  | 491                           | \$                        | \$ 3,628                         | \$ (8)  | \$ (2,036)                                       | \$ 1,584 |

*See notes to Condensed Consolidated Financial Statements.*

**Table of Contents**

**SEAGATE TECHNOLOGY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

**1. Summary of Significant Accounting Policies**

*Nature of Operations* Seagate Technology ( Seagate or the Company ) designs, manufactures, markets and sells hard disk drives. Hard disk drives, which are commonly referred to as disk drives or hard drives, are used as the primary medium for storing electronic information in systems ranging from desktop and notebook computers and consumer electronics devices to data centers delivering information over corporate networks and the Internet. The Company produces a broad range of disk drive products addressing enterprise applications, where its products are primarily used in enterprise servers, mainframes and workstations; desktop applications, where its products are used in desktop computers; mobile computing applications, where its products are used in notebook computers; and consumer electronics applications, where its products are used in a wide variety of digital video recorders (DVRs), gaming devices and other consumer electronic devices that require storage. The Company sells its disk drives primarily to major original equipment manufacturers (OEMs), distributors and retailers. The Company also sells its branded storage solutions under both the Seagate and Maxtor brands.

*Basis of Presentation and Consolidation* The Condensed Consolidated Financial Statements include the accounts of the Company and all its wholly-owned subsidiaries, after elimination of intercompany transactions and balances. The Condensed Consolidated Financial Statements have been prepared by the Company and have not been audited. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States have been condensed or omitted pursuant to such rules and regulations. The Condensed Consolidated Financial Statements reflect, in the opinion of management, all material adjustments necessary to summarize fairly the consolidated financial position, results of operations, cash flows and shareholders' equity for the periods presented. Such adjustments are of a normal recurring nature. The Company's Consolidated Financial Statements for the fiscal year ended June 27, 2008 are included in its Annual Report on Form 10-K as filed with the United States Securities and Exchange Commission (SEC) on August 13, 2008. The Company believes that the disclosures included in the unaudited Condensed Consolidated Financial Statements, when read in conjunction with its Consolidated Financial Statements as of June 27, 2008 and the notes thereto, are adequate to make the information presented not misleading.

The results of operations for the three and nine months ended April 3, 2009 are not necessarily indicative of the results of operations to be expected for any subsequent interim period in the Company's fiscal year ending July 3, 2009.

The Company operates and reports financial results on a fiscal year of 52 or 53 weeks ending on the Friday closest to June 30. The three and nine months ended April 3, 2009 consisted of 13 weeks and 40 weeks, respectively. The three and nine months ended March 28, 2008 consisted of 13 weeks and 39 weeks, respectively. Fiscal year 2009 will be comprised of 53 weeks and will end on July 3, 2009.

**Table of Contents**

**SEAGATE TECHNOLOGY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(Unaudited)**

**1. Summary of Significant Accounting Policies (continued)**

*Critical Accounting Policies and Use of Estimates* The preparation of financial statements in accordance with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the amounts reported in the Company's Condensed Consolidated Financial Statements and accompanying notes. Actual results could differ materially from those estimates. The methods, estimates and judgments the Company uses in applying its most critical accounting policies have a significant impact on the results the Company reports in its Condensed Consolidated Financial Statements. The SEC has defined the most critical accounting policies as the ones that are most important to the portrayal of the Company's financial condition and results of operations, and require the Company to make its most difficult and subjective judgments, often as a result of the need to make estimates of matters that are highly uncertain at the time of estimation. Based on this definition, the Company's most critical policies include: establishment of sales program accruals, establishment of warranty accruals, valuation of deferred tax assets, as well as the accounting for goodwill and intangible assets. The Company also has other key accounting policies and accounting estimates relating to uncollectible customer accounts, valuation of inventory, and valuation of share-based payments. The Company believes that these other accounting policies and accounting estimates either do not generally require it to make estimates and judgments that are as difficult or as subjective, or it is less likely that they would have a material impact on the Company's reported results of operations for a given period.

Since the Company's fiscal year ended June 27, 2008, there have been no significant changes in its critical accounting policies and estimates. Please refer to the *Critical Accounting Policies and Use of Estimates* in the Notes to the Consolidated Financial Statements contained in Part II, Item 8 of the Company's Annual Report on Form 10-K for the fiscal year ended June 27, 2008, as filed with the SEC on August 13, 2008, for a discussion of the Company's critical accounting policies and estimates. As the Company incurred impairment charges relating to goodwill and long-lived assets and charges related to deferred tax assets in the three months ended January 2, 2009, the disclosures below provide additional detail related to the policies applicable to the review and determination of the impairment of goodwill and other long-lived assets, and of deferred tax assets.

*Impairment of Goodwill and Other Long-lived Assets* The Company accounts for goodwill in accordance with Statement of Financial Accounting Standards (SFAS) No. 142, *Goodwill and Other Intangible Assets* (SFAS No. 142). As required by SFAS No. 142, the Company tests goodwill of its reporting units for impairment annually during its fourth quarter or whenever events occur or circumstances change, such as an adverse change in business climate or a decline in the overall industry, that would more likely than not reduce the fair value of a reporting unit below its carrying amount.

Testing goodwill for impairment requires a two-step approach under SFAS No. 142. In determining the fair value of its reporting units in step one of its SFAS No. 142 impairment analysis, the Company uses one or both of these commonly accepted valuation methodologies: 1) the income approach, which is based on the present value of discounted cash flows and terminal value projected for the reporting unit, and 2) the market approach, which estimates fair value based on an appropriate valuation multiple of revenue or earnings derived from comparable companies, adjusted by an estimated control premium. The estimated control premium is based on reviewing observable transactions involving controlling interests in comparable companies. The discount rate that the Company uses in the income approach of valuation represents the weighted average cost of capital that the Company believes is reflective of the relevant risk associated with the projected cash flows. The Company may use a weighted average of the fair values determined separately using the income and market approaches if it determines that this will provide a more appropriate estimated fair value of the reporting units.

---

**Table of Contents**

**SEAGATE TECHNOLOGY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(Unaudited)**

**1. Summary of Significant Accounting Policies (continued)**

To validate the reasonableness of the reporting unit fair values, the Company reconciles the aggregate fair values of the reporting units determined in step one (as described above) to the enterprise market capitalization to derive the implied control premium.

In performing the reconciliation the Company may, depending on the volatility of the market value of its stock price, use either the stock price on the valuation date or the average stock price over a range of dates around the valuation date. The Company compares the implied control premium to premiums paid in observable recent transactions of comparable companies to determine if the fair values of the reporting units estimated in step one are reasonable.

In accordance with the guidance in SFAS No. 142, the Company has determined that it has two reporting units to which goodwill is assignable: the Hard Disk Drive reporting unit and the Services reporting unit. Each of these reporting units constitutes a business and is the lowest level for which discrete financial information is available and is regularly reviewed by management. The acquired businesses underlying the Company's goodwill are specific to either the Hard Disk Drive or the Services reporting units and the goodwill amounts are assigned as such. The Services reporting unit represents approximately 1% of the Company's revenues and total assets.

If step one of the SFAS No. 142 analysis demonstrates that the fair value of either reporting unit is below the carrying value, the Company will proceed to step two of SFAS No. 142. If step two is necessary, the Company will estimate the fair values of all identifiable assets and liabilities of the reporting unit using the income, market or the replacement cost approaches, as appropriate. The excess of the fair value of the reporting unit over the fair values of the identified assets and liabilities is the implied fair value of goodwill. If the fair value of goodwill is lower than the carrying value of the goodwill, an impairment charge is recorded to reduce the carrying value to fair value.

In accordance with SFAS No. 144, *Accounting for the Impairment or Disposal of Long-lived Assets* (SFAS No. 144), the Company tests other long-lived assets, including property, equipment and leasehold improvements and other intangible assets subject to amortization, for recoverability whenever events or changes in circumstances indicate that the carrying value of those assets may not be recoverable. The Company assesses the recoverability of an asset group by determining if the carrying value of the asset group exceeds the sum of the projected undiscounted cash flows expected to result from the use and eventual disposition of the assets over the remaining economic life of the primary asset in the asset group. If the recoverability test indicates that the carrying value of the asset group is not recoverable, the Company will estimate the fair value of the asset group using the same approaches indicated above for SFAS No. 142 step two and compare it to its carrying value. The excess of the carrying value over the fair value is allocated pro rata to derive the adjusted carrying value. The adjusted carrying value of each asset in the asset group is not reduced below its fair value.

See Note 7 for additional disclosure of these analyses, including the total impairment charges recorded during the quarter ended January 2, 2009.

The process of evaluating the potential impairment of goodwill or long-lived assets is subjective and requires significant judgment on matters such as, but not limited to, the reporting unit at which goodwill should be measured for impairment and the asset group to be tested for recoverability. The Company is also required to make estimates that may significantly impact the outcome of the analyses. Such estimates include, but are not limited to, future operating performance and cash flows, cost of capital, terminal values, control premiums and remaining economic lives of assets.

**Table of Contents**

**SEAGATE TECHNOLOGY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(Unaudited)**

**1. Summary of Significant Accounting Policies (continued)**

*Income Taxes* The deferred tax assets the Company records each period depend primarily on its ability to generate future taxable income in the United States and certain foreign jurisdictions. Each period, the Company evaluates the need for a valuation allowance on its deferred tax assets and, if necessary, adjusts the valuation allowance so that net deferred tax assets are recorded only to the extent the Company concludes it is more likely than not that these deferred tax assets will be realized. If the Company's outlook for future taxable income changes significantly, its assessment of the need for a valuation allowance may also change. As a result of adverse changes in the Company's outlook for its future U.S. taxable income, in the December 2008 quarter, the Company completed a reassessment of its valuation allowance against U.S. deferred tax assets. As a result, in the three months ended January 2, 2009, the Company increased the valuation allowance against its deferred tax assets by \$271 million.

**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****1. Summary of Significant Accounting Policies (continued)****Net Income (Loss) Per Share**

In accordance with the provisions of SFAS No. 128, *Earnings per Share*, the following table sets forth the computation of basic and diluted net income (loss) per share for the three and nine months ended April 3, 2009 and March 28, 2008:

|   | For the Three Months Ended |                   | For the Nine Months Ended |                   |
|---|----------------------------|-------------------|---------------------------|-------------------|
|   | April 3,<br>2009           | March 28,<br>2008 | April 3,<br>2009          | March 28,<br>2008 |
| <b>(Dollars in millions, except per share data)</b>                             |                            |                   |                           |                   |
| <b>Numerator:</b>   |                            |                   |                           |                   |
| Net income (loss)   | \$ (273)                   | \$ 344            | \$ (3,005)                | \$ 1,102          |
| Adjustment for interest expense on 6.8% Convertible Senior Notes due April 2010 |                            | 2                 |                           | 7                 |
| Net income (loss), adjusted   | \$ (273)                   | \$ 346            | \$ (3,005)                | \$ 1,109          |
| <b>Denominator:</b>   |                            |                   |                           |                   |
| Weighted-average common shares outstanding                                      | 491                        | 509               | 489                       | 524               |
| Weighted-average nonvested shares   | (2)                        | (2)               | (2)                       | (2)               |
| Total shares for purpose of calculating basic net income (loss) per share       | 489                        | 507               | 487                       | 522               |
| <b>Weighted-average effect of dilutive securities:</b>                          |                            |                   |                           |                   |
| Dilution from employee stock options  |                            | 15                |                           | 18                |
| 2.375% Convertible Senior Notes due August 2012                                 |                            | 4                 |                           | 5                 |
| 6.8% Convertible Senior Notes due April 2010                                    |                            | 4                 |                           | 4                 |
| Dilutive potential common shares:   |                            | 23                |                           | 27                |
| Total shares for purpose of calculating diluted net income (loss) per share     | 489                        | 530               | 487                       | 549               |
| <b>Net Income (loss) per share:</b>   |                            |                   |                           |                   |
| Basic net income (loss) per share   | \$ (0.56)                  | \$ 0.68           | \$ (6.17)                 | \$ 2.11           |
| Diluted net income (loss) per share   | \$ (0.56)                  | \$ 0.65           | \$ (6.17)                 | \$ 2.02           |

The following potential common shares were excluded from the computation of diluted net income (loss) per share, as their effect would have been anti-dilutive:

|                      | For the Three Months Ended |                   | For the Nine Months Ended |                   |
|----------------------|----------------------------|-------------------|---------------------------|-------------------|
|                      | April 3,<br>2009           | March 28,<br>2008 | April 3,<br>2009          | March 28,<br>2008 |
| <b>(in millions)</b> |                            |                   |                           |                   |
| Stock options        | 59                         | 27                | 54                        | 22                |

Edgar Filing: Seagate Technology - Form 10-Q

|  |   |   |
|--|---|---|
| Nonvested shares                             | 2 | 2 |
| 6.8% Convertible Senior Notes due April 2010 | 4 | 4 |

**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****2. Balance Sheet Information**

|                                 | April 3,<br>2009 | June 27,<br>2008 |
|---------------------------------|------------------|------------------|
|                                 | (in millions)    |                  |
| <b>Accounts Receivable</b>      |                  |                  |
| Accounts receivable             | \$ 881           | \$ 1,416         |
| Allowance for doubtful accounts | (9)              | (6)              |
|                                 | \$ 872           | \$ 1,410         |

|                              | April 3,<br>2009 | June 27,<br>2008 |
|------------------------------|------------------|------------------|
|                              | (in millions)    |                  |
| <b>Inventories</b>           |                  |                  |
| Raw materials and components | \$ 206           | \$ 352           |
| Work-in-process              | 110              | 111              |
| Finished goods               | 261              | 482              |
|                              | \$ 577           | \$ 945           |

|                              | April 3,<br>2009 | June 27,<br>2008 |
|------------------------------|------------------|------------------|
|                              | (in millions)    |                  |
| <b>Other Current Assets</b>  |                  |                  |
| Vendor non-trade receivables | \$ 256           | \$ 348           |
| Other current assets         | 208              | 154              |
|                              | \$ 464           | \$ 502           |

Other current assets include non-trade receivables from certain manufacturing vendors resulting from the sale of components to these vendors who manufacture and sell completed sub-assemblies back to the Company. The Company does not reflect the sale of these components in Revenue and does not recognize any profits on these sales. The costs of the completed sub-assemblies are included in inventory upon purchase from the vendors.

|  | April 3,<br>2009 | June 27,<br>2008 |
|--|------------------|------------------|
|  | (in millions)    |                  |
| <b>Property, Equipment and Leasehold Improvements, net</b> |                  |                  |



## Edgar Filing: Seagate Technology - Form 10-Q

|  |          |          |
|--|----------|----------|
| Property, equipment and leasehold improvements | \$ 6,274 | \$ 5,845 |
| Accumulated depreciation and amortization      | (3,919)  | (3,381)  |
|  | \$ 2,355 | \$ 2,464 |

During the nine months ended April 3, 2009, the Company recorded accelerated depreciation charges of \$55 million mainly related to the closure of the Milpitas and Pittsburgh facilities.

**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****2. Balance Sheet Information (continued)**

*Derivative Financial Instruments.* The Company is exposed to certain risks relating to its ongoing business operations. The Company's primary use of derivative financial instruments is to manage foreign currency exchange rate risk. The Company enters into various foreign currency forward contracts, which generally have maturity dates of up to twelve months in order to manage the foreign currency exchange rate risk on forecasted expenses denominated in foreign currencies and to mitigate the remeasurement risk of certain foreign currency denominated liabilities. All derivatives are recorded at fair value in either Other current assets or Accrued expenses. The Company uses quoted prices to value the Company's derivative financial instruments. See Note 4 for additional information on the fair value measurement of the Company's derivative assets and liabilities.

In accordance with SFAS No. 133, *Accounting for Derivative Instruments and Hedging Activities* (SFAS No. 133), the Company designates a portion of its foreign currency forward contracts as cash flow hedges of forecasted expenses. The remaining foreign currency forward contracts are not designated as accounting hedges under SFAS No. 133 and are accounted for in accordance with SFAS No. 52, *Foreign Currency Translation* (SFAS No. 52). The Company uses these relationships in order to manage its remeasurement risk related to non-functional currency denominated liabilities.

For derivative instruments that are designated and qualify as a cash flow hedge, the effective portion of the gain or loss on the derivative is reported as a component of Other comprehensive income and reclassified into earnings in the same period or periods during which the hedged transaction affects earnings. Gains and losses on the derivative representing either hedge ineffectiveness or hedge components excluded from the assessment of effectiveness are recognized in current earnings.

The Company dedesignates its cash flow hedges when the forecasted hedged transactions are realized or it is probable the forecasted hedged transaction will not occur in the initially identified time period. At such time, the associated gains and losses deferred in Other comprehensive income are reclassified immediately into earnings. Any subsequent changes in the fair value of such derivative instruments are also reflected in earnings. As of April 3, 2009, the Company's existing hedged transactions are expected to occur within three months and the Company expects to recognize approximately \$3 million in deferred losses currently recorded in Other comprehensive income into earnings in the next twelve months.

Gains or losses recognized in earnings from the Company's derivative instruments related to manufacturing activities are recorded to Cost of revenue, and other derivative instruments are recorded to Other, net.

As of April 3, 2009, the total notional value of the Company's outstanding foreign currency forward exchange contracts was:

| (in millions)     | As of April 3, 2009                                   |   |
|-------------------|---|---|
|                   | Contracts Qualifying as<br>Hedges Under Statement 133 | Contracts Not Qualifying as<br>Hedges Under Statement 133 |
| Thai baht         | \$ 29   | \$ 59   |
| Singapore dollars | 7   | 25  |
| British pounds    |   | 11  |
| Chinese yuan      | 6   |   |
| Czech koruna      |   | 6   |
| Japanese yen      | 2   |   |
|                   | \$ 44   | \$ 101  |



Table of Contents

## SEAGATE TECHNOLOGY

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(Unaudited)

**2. Balance Sheet Information (continued)**

The following table shows the Company's derivative instruments measured at gross fair value as reflected in the Condensed Consolidated Balance Sheet as of April 3, 2009:

## Fair Values of Derivative Instruments

| (in millions)  | As of April 3, 2009    |             |                        |               |
|--|------------------------|-------------|------------------------|---------------|
|  | Asset Derivatives      |             | Liability Derivatives  |               |
|  | Balance Sheet Location | Fair Value  | Balance Sheet Location | Fair Value    |
| <b>Derivatives designated as hedging instruments under Statement 133</b>     |                        |             |                        |               |
| Foreign exchange forward contracts   | Other current assets   | \$          | Accrued expenses       | \$ (2)        |
| <b>Derivatives not designated as hedging instruments under Statement 133</b> |                        |             |                        |               |
| Foreign exchange forward contracts   | Other current assets   | \$ 2        | Accrued expenses       | \$ (4)        |
| <b>Total derivatives</b>   |                        | <b>\$ 2</b> |                        | <b>\$ (6)</b> |

The following tables show the effect of the Company's derivative instruments in the Condensed Consolidated Statement of Operations:

## The Effect of Derivative Instruments on the Statement of Operations

for the Three and Nine Months Ended April 3, 2009

(in millions)

| Derivatives Designated as          | Amount of Gain or (Loss) Recognized in OCI on Derivative (Effective Portion) |                        | Location of Gain or (Loss) from Accumulated OCI into Income (Effective Portion) | Amount of Gain or (Loss) Reclassified from Accumulated OCI into Income (Effective Portion) |                        | Location of Gain or (Loss) Recognized in Income on Derivative (Ineffective Portion and Amount Excluded from Effectiveness Testing) | Amount of Gain or (Loss) Recognized in Income (Ineffective Portion and Amount Excluded from Effectiveness Testing) <sup>(a)</sup> |                        |
|------------------------------------|--|------------------------|---|--|------------------------|--|---|------------------------|
|                                    | For the 3 months ended   | For the 9 months ended | OCI into Income (Effective Portion)   | For the 3 months ended   | For the 9 months ended | Derivative (Ineffective Portion and Amount Excluded from Effectiveness Testing)  | For the 3 months ended  | For the 9 months ended |
| Cash Flow Hedges under FAS133      |  |                        |   |  |                        |  |   |                        |
| Foreign exchange forward contracts | \$ (4)   | \$ (27)                | Cost of revenue   | \$ (11)  | \$ (32)                | Cost of revenue  | \$  | \$ (1)                 |

Edgar Filing: Seagate Technology - Form 10-Q

| Derivatives Not Designated<br>as Hedging Instruments<br>under Statement 133 | Location of Gain or<br>(Loss) Recognized in<br>Income on Derivative | Amount of Gain or (Loss)<br>Recognized in Income on Derivative |                              |
|---|---|--|------------------------------|
|   |   | For the<br>3 months<br>ended                                   | For the<br>9 months<br>ended |
| Foreign exchange forward<br>contracts                                       | Cost of revenue   | \$ (2)   | \$ (21)                      |
| Foreign exchange forward<br>contracts                                       | Other, net  | \$ 2   | \$ (4)                       |
|   |   | \$   | \$ (25)                      |

- (a) The amount of gain or (loss) recognized in income represents \$0 million related to the ineffective portion of the hedging relationships and \$0 million and \$(1) million related to the amount excluded from the assessment of hedge effectiveness, for the three and nine months ended April 3, 2009, respectively.

**Table of Contents**

**SEAGATE TECHNOLOGY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(Unaudited)**

**3. Long-Term Debt, Convertible Notes and Credit Facilities**

***Long-Term Debt***

*\$300 Million Aggregate Principal Amount of Floating Rate Senior Notes due October 2009 (the 2009 Notes)* . During the three months ended October 3, 2008, the 2009 Notes became due within 12 months. As such, the balance was reclassified to Current portion of long-term debt.

***Convertible Notes***

*\$326 Million Aggregate Principal Amount of 2.375% Convertible Senior Notes due August 2012 (the 2.375% Notes)* . As a result of its acquisition of Maxtor on May 19, 2006, the Company assumed the 2.375% Notes that require semi-annual interest payments payable on February 15 and August 15. The 2.375% Notes are convertible into common shares of Seagate Technology at a conversion rate of approximately 60.2074 shares per \$1,000 principal amount of the notes, at the option of the holders, at any time during a fiscal quarter if, during the last 30 trading days of the immediately preceding fiscal quarter the common shares trade at a price in excess of 110% of the conversion price for 20 consecutive trading days. Upon conversion, the 2.375% Notes are subject to net cash settlement whereby the Company will deliver cash for the lesser of the principal amount of the notes being converted or the conversion value of the notes which is calculated by multiplying the conversion rate then in effect by the market price of the Company's common shares at the time of conversion. To the extent that the conversion value exceeds the principal amount of the 2.375% Notes, the Company will, at its election, pay cash or issue common shares with a value equal to the value of such excess. If the 2.375% Notes are surrendered for conversion, the Company may direct the conversion agent to surrender those notes to a financial institution selected by the Company for exchange, in lieu of conversion, into a number of the Company's common shares equal to the applicable conversion rate, plus cash for any fractional shares, or cash or a combination of cash and the Company's common shares in lieu thereof.

During the three months ended October 3, 2008, the 2.375% Notes were convertible and were classified as Current portion of long-term debt on the Company's Condensed Consolidated Balance Sheet at October 3, 2008. During the three and nine month periods ended April 3, 2009, the Company's shares did not trade above 110% of the conversion price for at least 20 consecutive trading days of the last 30 trading days of the quarter. As a result, the 2.375% Notes became nonconvertible effective October 4, 2008, and have been reclassified as Long-term debt on the Company's Condensed Consolidated Balance Sheet as of April 3, 2009. In addition, the payment of dividends to holders of the Company's common shares have in certain quarters resulted in upward adjustments to the conversion rate of the 2.375% Notes.

The Company evaluates the application of EITF No. 98-5, *Accounting for Convertible Securities with Beneficial Conversion Features or Contingently Adjustable Conversion Ratio*, (EITF 98-5) and EITF No. 00-27, *Application of EITF Issue No. 98-5 to Certain Convertible Instruments*, (EITF 00-27), to its convertible notes on a quarterly basis. As of January 2, 2009, the Company concluded that the 2.375% Notes had a beneficial conversion feature. During the three months ended January 2, 2009, the Company recorded a debt discount of approximately \$12 million to reflect the beneficial conversion feature of the convertible debt pursuant to EITF 00-27. In accordance with EITF 00-27, the Company evaluated the value of the beneficial conversion feature and recorded the debt discount as a reduction of the carrying amount of the 2.375% Notes and as an addition to additional paid-in capital.

The Company is amortizing the debt discount to interest expense over the term of the debt, using the effective interest method. Amortization of the debt discount for the nine months ended April 3, 2009 was less than \$2 million.

---

**Table of Contents**

**SEAGATE TECHNOLOGY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(Unaudited)**

**3. Long-Term Debt, Convertible Notes and Credit Facilities (continued)**

***Amendment to Credit Facility***

On April 3, 2009, the Company entered into a Second Amended and Restated Credit Agreement with the lenders thereunder (the Amended Credit Agreement), which replaced the credit agreement that governed its \$500 million senior unsecured revolving credit facility (the Original Credit Agreement) and became effective on April 29, 2009. Pursuant to the Amended Credit Agreement, the Company agreed to reduce the lenders' commitments under the facility to \$350 million, in exchange for the relaxation of certain financial covenants. The facility may be further reduced from \$350 million by cash proceeds from certain transactions over specified amounts, including certain asset sales and debt and equity issuances, which would require the Company to concurrently reduce its borrowings under the revolving credit facility by such amounts to comply with the reduction in commitments. The obligations under the revolving credit facility will continue to be guaranteed by the Company and will be additionally guaranteed by certain material subsidiaries and secured by a lien on substantially all of the Company's tangible and intangible assets. The Amended Credit Agreement will mature in September 2011.

As amended, the senior secured revolving credit facility bears interest per annum at a variable rate, at the Company's option, of LIBOR plus 350 basis points or the Alternate Base Rate plus 250 basis points. The Alternate Base Rate is equal to the greatest of (i) the administrative agent's Prime Rate, (ii) the Federal Funds effective rate plus 50 basis points and (iii) LIBOR for a one-month interest period plus 100 basis points. Borrowings under the senior secured credit facility will continue to be prepayable at any time prior to maturity without penalty, other than customary breakage costs. Current borrowings under the senior secured revolving credit facility bear interest at LIBOR plus 350 basis points.

As of April 3, 2009, the utilization of the senior secured revolving credit facility was \$350 million in outstanding loans and approximately \$45 million in outstanding letters of credit. In connection with entering into the Amended Credit Agreement, the \$350 million in loans remained outstanding and the Company collateralized the \$45 million of outstanding letters of credit with cash deposits.

The Original Credit Agreement contained covenants in order to remain in compliance with the agreement. Specifically, the Original Credit Agreement contained three financial covenants: (1) a covenant to maintain minimum cash, cash equivalents and marketable securities; (2) a fixed charge coverage ratio; and (3) a net leverage ratio. As of April 3, 2009, the Company was in compliance with all of the covenants under the Original Credit Agreement. In connection with entering into the Amended Credit Agreement, certain of these covenants were relaxed through the quarter ending January 1, 2010. After January 1, 2010, the financial covenants will revert to their previous levels under the Original Credit Agreement.

---

**Table of Contents**

**SEAGATE TECHNOLOGY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(Unaudited)**

**4. Fair Value**

On June 28, 2008, the Company adopted the provisions of SFAS No. 157, *Fair Value Measurements*, (SFAS No. 157) for all financial assets and financial liabilities. SFAS No. 157 defines fair value, establishes a framework for measuring fair value, and enhances disclosures about fair value measurements. SFAS No. 157 does not require any new fair value measurements, but applies to other accounting pronouncements that require or permit fair value measurements. The adoption of SFAS No. 157 did not have a material impact on the Company's consolidated financial statements.

In February 2008, the Financial Accounting Standards Board (FASB) issued FASB Staff Position (FSP) 157-2, *Effective Date of FASB Statement No. 157*, which delays the effective date of SFAS No. 157 for all non-financial assets and non-financial liabilities, except for items recognized or disclosed at fair value on a recurring basis. Accordingly, the Company will not apply the provisions of SFAS No. 157 to non-financial assets and non-financial liabilities until July 2009, the beginning of its next fiscal year.

***Measurement of Fair Value***

SFAS No. 157 defines fair value as the price that would be received from selling an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. When determining the fair value measurements for assets and liabilities required to be recorded at fair value, the Company considers the principal or most advantageous market in which it would transact and it considers assumptions that market participants would use when pricing the asset or liability.

***Fair Value Hierarchy***

SFAS No. 157 establishes a fair value hierarchy based on whether the market participant assumptions used in determining fair value are obtained from independent sources (observable inputs) or reflect the Company's own assumptions of market participant valuation (unobservable inputs). A financial instrument's categorization within the fair value hierarchy is based upon the lowest level of input that is significant to the fair value measurement. SFAS No. 157 establishes three levels of inputs that may be used to measure fair value:

Level 1 Quoted prices in active markets that are unadjusted and accessible at the measurement date for identical, unrestricted assets or liabilities;

Level 2 Quoted prices for identical assets and liabilities in markets that are inactive; quoted prices for similar assets and liabilities in active markets or financial instruments for which significant inputs are observable, either directly or indirectly; or

Level 3 Prices or valuations that require inputs that are both unobservable and significant to the fair value measurement.

The Company considers an active market to be one in which transactions for the asset or liability occur with sufficient frequency and volume to provide pricing information on an ongoing basis, and views an inactive market as one in which there are few transactions for the asset or liability, the prices are not current, or price quotations vary substantially either over time or among market makers. Where appropriate the Company's or the counterparty's non-performance risk is considered in determining the fair values of liabilities and assets, respectively.



**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****4. Fair Value (continued)**

The adoption of SFAS No. 157 did not have a material impact on the Company's consolidated net loss for the three and nine months ended April 3, 2009.

**Items Measured at Fair Value on a Recurring Basis**

The following table presents the Company's assets and liabilities that are measured at fair value on a recurring basis, excluding accrued interest components, as of April 3, 2009, consistent with the fair value hierarchy provisions of SFAS No. 157.

|   | Fair Value Measurements at Reporting Date Using  |   |  | Total<br>Balance |
|---|--|---|--|------------------|
|   | Quoted<br>Prices<br>in<br>Active<br>Markets<br>for<br>Identical<br>Instruments<br>(Level<br>1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |                  |
| <b>(Dollars in millions)</b>                            |  |   |  |                  |
| <b>Assets:</b>  |  |   |  |                  |
| Money market funds                                      | \$ 1,063   | \$  | \$   | \$ 1,063         |
| Asset-backed securities                                 |  | 2   |  | 2                |
| Agency bonds  |  | 19  |  | 19               |
| Corporate bonds   |  | 17  |  | 17               |
| Commercial paper  |  | 148   |  | 148              |
| Municipal bonds   |  | 15  |  | 15               |
| U.S. Treasuries   |  | 69  |  | 69               |
| <b>Total Cash Equivalents and Marketable Securities</b> | <b>1,063</b>   | <b>270</b>  |  | <b>1,333</b>     |
| Auction Rate Securities                                 |  |   | 16   | 16               |
| Derivative Assets <sup>(1)</sup>                        |  | 2   |  | 2                |
| <b>Total Assets</b>                                     | <b>\$ 1,063</b>  | <b>\$ 272</b>   | <b>\$ 16</b>                                       | <b>\$ 1,351</b>  |
| <b>Liabilities:</b>                                     |  |   |  |                  |
| Derivative Liabilities <sup>(2)</sup>                   | \$   | \$ 6  | \$   | \$ 6             |
| <b>Total Liabilities</b>                                | <b>\$</b>  | <b>\$ 6</b>   | <b>\$</b>  | <b>\$ 6</b>      |

(1) The fair value of unrealized gains on Foreign currency forward exchange contracts is classified within Other assets, net in the Condensed Consolidated Balance Sheet as of April 3, 2009.

Edgar Filing: Seagate Technology - Form 10-Q

- (2) The fair value of unrealized losses on Foreign currency forward exchange contracts is classified within Accrued expenses in the Condensed Consolidated Balance Sheet as of April 3, 2009.

Table of Contents

## SEAGATE TECHNOLOGY

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(Unaudited)

## 4. Fair Value (continued)

Reported as:

|                                  | Fair Value Measurements at Reporting Date Using  |   |  | Total<br>Balance |
|----------------------------------|--|---|--|------------------|
|                                  | Quoted<br>Prices<br>in<br>Active<br>Markets<br>for<br>Identical<br>Instruments<br>(Level<br>1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |                  |
| <b>(Dollars in millions)</b>     |  |   |  |                  |
| <b>Assets:</b>                   |  |   |  |                  |
| Cash and cash equivalents        | \$ 1,063   | \$ 141  | \$   | \$ 1,204         |
| Short-term investments           |  | 129   |  | 129              |
| Other assets, net <sup>(1)</sup> |  | 2   | 16   | 18               |
| <b>Total Assets</b>              | <b>\$ 1,063</b>  | <b>\$ 272</b>   | <b>\$ 16</b>                                       | <b>\$ 1,351</b>  |
| <b>Liabilities:</b>              |  |   |  |                  |
| Accrued expenses <sup>(2)</sup>  | \$   | \$ 6  | \$   | \$ 6             |
| <b>Total Liabilities</b>         | <b>\$</b>  | <b>\$ 6</b>   | <b>\$</b>  | <b>\$ 6</b>      |

(1) Amount represents the fair value of Foreign currency forward exchange contracts and the fair value of the auction rate securities as of April 3, 2009.

(2) Amount represents the fair value of Foreign currency forward exchange contracts as of April 3, 2009. Level 1 assets consist of money market funds for which quoted prices are available in an active market.

The Company classifies items in Level 2 if the financial asset or liability is valued using observable inputs. Level 2 assets include: asset-backed securities, agency bonds, corporate bonds, commercial paper, municipal bonds, and U.S. Treasuries. These debt investments are priced using observable inputs and valuation models which vary by asset class. The Company uses a pricing service to assist in determining the fair values of all of its cash equivalents and marketable securities. For the cash equivalents and marketable securities in the Company's portfolio, multiple pricing sources are generally available. The pricing service uses inputs from multiple industry standard data providers or other third party sources and various methodologies, such as weighting and models, to determine the appropriate price at the measurement date. The Company corroborates the prices obtained from the pricing service against other independent sources and, as of April 3, 2009, has not found it necessary to make any adjustments to the prices obtained. The Company's derivative financial instruments are also classified within Level 2. The Company's derivative financial instruments consist of foreign currency forward exchange contracts. The Company recognizes derivative financial instruments in its consolidated financial statements at fair value in accordance with SFAS No. 133. The Company determines the fair value of these instruments by considering the estimated amount it would pay or receive to terminate these agreements at the reporting date. The Company

## Edgar Filing: Seagate Technology - Form 10-Q

uses observable inputs including quoted prices in active markets for similar assets or liabilities.

**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****4. Fair Value (continued)**

The Company's Level 3 assets consist of auction rate securities with a par value of approximately \$21 million, all of which are collateralized by student loans guaranteed by the Federal Family Education Loan Program. Beginning in the fiscal quarter ended March 28, 2008; these securities failed to settle at auction and have continued to fail through the fiscal quarter ended April 3, 2009. During the fiscal quarter ended April 3, 2009, the Company sold auction rate securities with a par value of \$10 million for approximately \$8 million, recognizing a \$2 million loss on the sale of auction rate securities. As of April 3, 2009, the estimated fair value of the remaining auction rate securities was \$16 million which reflects a ratings downgrade within the quarter of two of the three remaining auction rate securities. The Company believes that the impairment totaling approximately \$5 million is temporary given its ability and intent to hold these securities until recovery of the cost basis or maturity of these securities. As such, the impairment was recorded in Accumulated other comprehensive income (loss) and these securities were classified as long-term investments.

The table below presents a reconciliation of all assets and liabilities measured at fair value on a recurring basis, excluding accrued interest components, using significant unobservable inputs (Level 3) for the three and nine months ended April 3, 2009:

|   | <b>Fair Value<br/>Measurements Using<br/>Significant Unobservable<br/>Inputs<br/>(Level 3)<br/>Auction Rate<br/>Securities</b> |
|---|--|
| <b>(Dollars in millions)</b>                        |  |
| Balance at June 27, 2008                            | \$ 28  |
| Transfers in/(out) of Level 3                       | 28   |
| Balance at October 3, 2008                          | \$ 28  |
| Unrealized gains (losses) <sup>(1)</sup>            | (1)  |
| Balance at January 2, 2009                          | \$ 27  |
| Total net gains (losses) (realized and unrealized): |  |
| Realized gains (losses) <sup>(2)</sup>              | (2)  |
| Unrealized gains (losses) <sup>(1)</sup>            | (1)  |
| Purchases, sales, issuances, settlements            | (8)  |
| Transfers in/(out) of Level 3                       |  |
| Balance at April 3, 2009                            | \$ 16  |

(1) Unrealized gains (losses) on auction rate securities are recorded as a separate component of Other comprehensive income (loss) in Accumulated other comprehensive income (loss), which is a component of Shareholders' Equity.

(2) Realized gains (losses) on auction rate securities are recorded in Other, net on the Condensed Consolidated Statement of Operations.



**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****4. Fair Value (continued)****Other Fair Value Disclosures**

In accordance with SFAS No. 107, *Disclosures about Fair Value of Financial Instruments*, the Company is required to disclose the fair value of its long-term debt at least annually or more frequently if the fair value has changed significantly.

The Company's debt is carried at cost. The following table represents the fair value of the Company's debt as of April 3, 2009:

**Reported as:**

|  | April 3, 2009   |                      | June 27, 2008   |                      |
|--|-----------------|----------------------|-----------------|----------------------|
|  | Carrying Amount | Estimated Fair Value | Carrying Amount | Estimated Fair Value |
| (Dollars in millions)  |                 |                      |                 |                      |
| Floating Rate Senior Notes due October 2009                      | \$ 300          | \$ 286               | \$ 300          | \$ 293               |
| 6.375% Senior Notes due October 2011                             | 599             | 456                  | 599             | 584                  |
| 6.8% Senior Notes due October 2016                               | 599             | 372                  | 599             | 555                  |
| 6.8% Convertible Senior Notes due April 2010                     | 135             | 132                  | 135             | 142                  |
| 5.75% Subordinated debentures due March 2012                     | 37              | 28                   | 41              | 40                   |
| 2.375% Convertible Senior Notes due August 2012 <sup>(1)</sup>   | 315             | 220                  | 326             | 422                  |
| LIBOR Based China Manufacturing Facility Loans                   | 15              | 15                   | 30              | 30                   |
| LIBOR Based Revolving Credit Facility                            | 350             | 350                  |                 |                      |
|  | \$ 2,350        | \$ 1,859             | \$ 2,030        | \$ 2,066             |
| Less short-term borrowings and current portion of long-term debt | (670)           | (654)                | (360)           | (457)                |
| Long-term debt, less current portion                             | \$ 1,680        | \$ 1,205             | \$ 1,670        | \$ 1,609             |

- (1) Carrying amount of 2.375% Convertible Senior Notes due August 2012, net of debt discount as a result of the beneficial conversion feature. See Note 3, Long-Term Debt, Convertible Notes and Credit Facilities for further discussion.

**Table of Contents**

**SEAGATE TECHNOLOGY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(Unaudited)**

**5. Income Taxes**

The Company is a foreign holding company incorporated in the Cayman Islands with foreign and U.S. subsidiaries that operate in multiple taxing jurisdictions. As a result, the Company's worldwide operating income either is subject to varying rates of tax or is exempt from tax due to tax holidays or tax incentive programs applicable in China, Malaysia, Singapore, Switzerland and Thailand. These tax holidays or incentives are scheduled to expire in whole or in part at various dates through 2020.

The income tax benefit recognized in the three months ended April 3, 2009 resulted primarily from the reversal of a portion of the income tax expense the Company previously recorded in the six months ended January 2, 2009 as a result of revised forecasts for operations conducted in certain jurisdictions. The income tax provision for the nine months ended April 3, 2009 includes a deferred tax charge of \$271 million associated with increased valuation allowance recorded for U.S. federal and state deferred tax assets associated with reductions in the Company's forecasted U.S. taxable income. The goodwill impairment charges recorded in the nine months ended April 3, 2009 resulted in no tax benefits. As of the close of the period ending April 3, 2009, the Company is forecasting losses in certain jurisdictions, including the U.S., for which tax benefits for the losses cannot be recognized. Pursuant to the accounting guidance provided in FASB Interpretation No. 18, *Accounting for Income Taxes in Interim Periods* (FIN 18), paragraph 22a, the Company is now required to exclude these loss jurisdictions from its normal overall estimated annual effective rate calculation and determine a separately computed effective tax rate for each loss jurisdiction.

The income tax benefit recorded for the three months ended April 3, 2009 differs from the provision for income taxes that would be derived by applying a notional U.S. 35% rate to losses before income taxes primarily due to the net effect of (i) the effect of applying the provisions of FIN 18 as described above, (ii) the tax benefit related to the aforementioned tax holiday and tax incentive programs, (iii) tax expense related to intercompany transactions, and (iv) an increase in the Company's valuation allowance for certain deferred tax assets. The income tax provision recorded for the nine months ended April 3, 2009 differs from the provision for income taxes that would be derived by applying a notional U.S. 35% rate to losses before income taxes primarily due to the net effect of (i) goodwill impairment charges with no associated tax benefit, (ii) an increase in the Company's valuation allowance for certain deferred tax assets, (iii) the tax benefit related to the aforementioned tax holidays and tax incentive programs, and (iv) tax expense related to intercompany transactions. The income tax provision recorded for the three and nine months ended March 28, 2008 differed from the provision for income taxes that would be derived by applying a notional U.S. 35% rate to income before income taxes primarily due to the net effect of (i) the tax benefit related to the aforementioned tax holiday and tax incentive programs, (ii) a decrease in the Company's valuation allowance for U.S. deferred tax assets, and (iii) the tax expense related to intercompany transactions.

Based on the Company's foreign ownership structure, and subject to (i) potential future increases in the valuation allowance for deferred tax assets and (ii) limitations imposed by Internal Revenue Code Section 382 on usage of certain tax attributes, the Company anticipates that its effective tax rate in future periods will generally be less than the U.S. federal statutory rate. Dividend distributions received from the Company's U.S. subsidiaries may be subject to U.S. withholding taxes when, and if distributed. Deferred tax liabilities have not been recorded on unremitted earnings of certain foreign subsidiaries, as these earnings will not be subject to tax in the Cayman Islands or U.S. federal income tax if remitted to the foreign parent holding company of such subsidiaries.



**Table of Contents**

**SEAGATE TECHNOLOGY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(Unaudited)**

**5. Income Taxes (continued)**

During the three and nine months ending April 3, 2009, several major U.S. tax law changes were taken into account by the Company in computing its income tax provision for the period. On July 30, 2008, the Housing and Economic Recovery Act of 2008 was enacted. Under this law, companies can elect to accelerate a portion of their unused AMT and research tax credits in lieu of the 50-percent bonus depreciation enacted in February 2008. The Company concluded that it qualifies for and has elected to accelerate approximately \$9 million of R&D credit carryovers to fiscal years 2008 and 2009 of which approximately \$8 million of tax benefit was recognized in the three months ending October 3, 2008.

On October 3, 2008, the Emergency Economic Stabilization Act of 2008 was signed into law. Under this law, the R&D credit was retroactively extended through December 31, 2009 from December 31, 2007. This extension has no immediate impact on the Company's tax provision for the period ending October 3, 2008 due to valuation allowances that were recorded for the U.S. deferred tax assets related to these additional credits.

The California 2008-2009 Budget Bill (AB 1452), enacted on September 30, 2008, resulted in two temporary changes to the California income tax. First, the bill suspends the use of Net Operating Loss (NOL) carryovers for two years, fiscal years 2009 and 2010. Second, the bill limits the use of R&D credit carryovers to no more than 50% of the tax liability before credits. The Company concluded that the California legislative change resulted in no net increase in the Company's income tax expense in the period ending October 3, 2008.

On February 17, 2009, the American Recovery and Reinvestment Act of 2009 (ARRA) was enacted to extend the acceleration of AMT and Research Credits in lieu of bonus depreciation based on qualified capital additions through the end of calendar year 2009. The Company concluded that it qualifies for and will elect to accelerate approximately \$9 million of R&D credit carryovers to fiscal year 2009. The impact of which was recognized as part of the U.S. jurisdictional effective tax rate for the period ending April 3, 2009.

On February 20, 2009, the California 2009-2010 Budget Bill (S.B. X3 15) was signed into law. Effective in fiscal year 2012, the Company intends to make the annual irrevocable election to use a single sales factor for apportionment. Also, effective in fiscal year 2012, the cost of performance provisions with respect to sales of other than tangible personal property are repealed. Instead, services are sourced to the location the services are used. The Company estimates that the combination of these two changes will likely result in a decrease to the effective California tax rate beginning in fiscal year 2012. The reduced California tax rate results in approximately \$6 million less future tax benefit associated with California deferred tax assets expected to reverse and be realized for tax purposes in 2012 or later periods. The \$6 million additional deferred tax expense was recognized in the period ending April 3, 2009.

As of April 3, 2009, the Company had recorded net deferred tax assets of \$603 million. The realization of \$538 million of these deferred tax assets is primarily dependent on the Company's ability to generate sufficient U.S. and certain foreign taxable income in future periods. Although realization is not assured, the Company's management believed that it is more likely than not that these deferred tax assets will be realized.

---

**Table of Contents**

**SEAGATE TECHNOLOGY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(Unaudited)**

**5. Income Taxes (continued)**

During the nine months ending April 3, 2009, the Company's unrecognized tax benefits excluding interest and penalties decreased by approximately \$32 million to \$342 million primarily due to (i) reductions associated with audit activity of \$6 million, (ii) reductions associated with the expiration of certain statutes of limitation of \$23 million, (iii) increases in current year unrecognized tax benefits of \$8 million, and (iv) reductions from other activity of \$11 million, primarily foreign exchange gains of \$10 million. Approximately \$22 million of reduction in unrecognized tax benefits during the period was recorded as a reduction to goodwill.

The total unrecognized tax benefits that, if recognized, would impact the effective tax rate were \$68 and \$146 million as of June 27, 2008 and April 3, 2009, respectively, subject to certain future valuation allowance reversals.

During the 12 months beginning April 4, 2009, the Company expects to reduce its unrecognized tax benefits by approximately \$7 million as a result of the expiration of certain statutes of limitation. The Company does not believe it is reasonably possible that other unrecognized tax benefits will materially change in the next 12 months. However, the resolution and/or timing of closure on open audits are highly uncertain as to when these events occur.

The Company files U.S. federal, U.S. state, and foreign tax returns. The Internal Revenue Service (IRS) is currently examining fiscal years 2005 through 2007. For state and foreign tax returns, the Company is generally no longer subject to tax examinations for years prior to fiscal year 2001. The statute of limitation for U.S. Federal returns is open for fiscal year 2005 and forward.

**6. Restructuring and Exit Costs**

The Company's significant restructuring plans are described below. All restructuring charges are reported in Restructuring and other, net on the Condensed Consolidated Statement of Operations, unless otherwise noted.

*January 2009 Plan* In January 2009, the Company committed to a restructuring plan intended to realign its cost structure with the current macroeconomic business environment (the *January 2009 Plan*). The January 2009 Plan included reducing worldwide headcount by approximately 4,500 employees, including a 20% reduction in vice-president level employees. The January 2009 Plan is expected to result in total restructuring charges of approximately \$103 million and is expected to be largely complete by the end of fiscal year 2009. Under this plan, the Company has recorded \$22 million and \$101 million during the three and nine months ended April 3, 2009, respectively.

*Pittsburgh Closure* In September 2008, the Company announced the closure of its research facility in Pittsburgh, Pennsylvania, as part of the Company's ongoing focus on cost efficiencies in all areas of its business (the *Pittsburgh Closure*). The Company plans to cease operations at this facility by the end of its fourth quarter of fiscal year 2009 and integrate certain activities into its other research and development facilities located within the United States. During the three months ended April 3, 2009, the Company recorded approximately \$1 million of restructuring charges associated with post employment benefits and \$2 million related to other exit costs incurred to close the facility. In addition, as a result of the Pittsburgh Closure, the Company recorded approximately \$11 million and \$25 million during the three and nine months ended April 3, 2009, respectively, related to accelerated asset depreciation recorded as Product development expense on the Condensed Consolidated Statement of Operations. Including the accelerated depreciation expense, the Pittsburgh Closure is expected to result in total charges in the range of \$55 million to \$60 million.

**Table of Contents**

**SEAGATE TECHNOLOGY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(Unaudited)**

**6. Restructuring and Exit Costs (continued)**

*Milpitas Closure* In July 2008, the Company announced the proposed closure of its media manufacturing facility in Milpitas, California, as part of the Company's ongoing focus on cost efficiencies in all areas of its business (the Milpitas Closure). The Company ceased production at this facility in September 2008 and expects all activities related to the closure to be largely complete by the end of fiscal year 2009. During the three months ended April 3, 2009, the Company recorded approximately \$2 million for various other exit costs. From plan inception through April 3, 2009, the Company recorded approximately \$20 million of restructuring charges associated with post employment benefits, \$2 million related to facility lease costs after operations ceased, and \$4 million for various other exit costs. In addition, as a result of the Milpitas closure, the Company has recorded approximately \$30 million related to accelerated asset depreciation recorded as Cost of revenue in the first two quarters of fiscal year 2009.

*Limavady Closure* In October 2007, the Company announced the closure of its substrate manufacturing facility in Limavady, Northern Ireland, as part of the Company's ongoing focus on cost efficiencies in all areas of its business (the Limavady Closure). The Company ceased production at its Limavady facility during September 2008 and expects all activities related to the closure to be largely complete by the end of fiscal year 2009. During the three months ended April 3, 2009, the Company recorded approximately \$1 million in other exit costs, offset by a \$4 million adjustment to the accrual established in December 2007 for grant repayments. From plan inception through April 3, 2009, the restructuring charges recorded in connection with the Limavady Closure were primarily related to employee termination benefits of \$34 million and approximately \$11 million related to other exit costs. Other exit costs included \$9 million related to expected grant repayments.

*Maxtor* Pursuant to EITF 95-3, *Recognition of Liabilities in Connection with a Business Combination* (EITF 95-3), the Company recorded certain exit costs aggregating \$246 million through fiscal year 2008. The remaining balance of \$21 million as of April 3, 2009 is associated with the exit of certain facilities and payment of these exit costs are expected to continue through the end of fiscal year 2016.

**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****6. Restructuring and Exit Costs (continued)**

The following table summarizes the Company's restructuring activities for the nine months ended April 3, 2009:

| (Dollars in millions)  | Employee<br>Benefits | Operating<br>Leases | Other Exit<br>Costs | Total        |
|--|----------------------|---------------------|---------------------|--------------|
| <b>January 2009 Plan</b>                                     |                      |                     |                     |              |
| Accrual balances at June 27, 2008                            | \$                   | \$                  | \$                  | \$           |
| Restructuring charges  | 100                  |                     | 1                   | 101          |
| Cash payments  | (81)                 |                     | (1)                 | (82)         |
| Adjustments  |                      |                     |                     |              |
| Accrual balances at April 3, 2009                            | \$ 19                | \$                  | \$                  | \$ 19        |
| <b>Site Closures <sup>(1)</sup></b>                          |                      |                     |                     |              |
| Accrual balances at June 27, 2008                            | \$ 48                | \$                  | \$ 18               | \$ 66        |
| Restructuring charges  | 9                    | 2                   | 9                   | 20           |
| Cash payments  | (50)                 |                     | (9)                 | (59)         |
| Adjustments  | (1)                  |                     | (9)                 | (10)         |
| Accrual balances at April 3, 2009                            | \$ 6                 | \$ 2                | \$ 9                | \$ 17        |
| <b>Maxtor</b>  |                      |                     |                     |              |
| Accrual balances at June 27, 2008                            | \$                   | \$ 17               | \$                  | \$ 17        |
| Restructuring charges  |                      |                     |                     |              |
| Cash payments  |                      | (6)                 |                     | (6)          |
| Adjustments  |                      | 10                  |                     | 10           |
| Accrual balances at April 3, 2009                            | \$                   | \$ 21               | \$                  | \$ 21        |
| <b>Other</b>   |                      |                     |                     |              |
| Accrual balances at June 27, 2008                            | \$ 4                 | \$                  | \$                  | \$ 4         |
| Restructuring charges  | 3                    | 3                   |                     | 6            |
| Cash payments  | (6)                  |                     |                     | (6)          |
| Adjustments  | (1)                  |                     |                     | (1)          |
| Accrual balances at April 3, 2009                            | \$                   | \$ 3                | \$                  | \$ 3         |
| <b>Total Accrual balances for all plans at April 3, 2009</b> | <b>\$ 25</b>         | <b>\$ 26</b>        | <b>\$ 9</b>         | <b>\$ 60</b> |
| <b>Total</b>   |                      |                     |                     |              |
| Accrual balances at June 27, 2008 <sup>(2)</sup>             | \$ 52                | \$ 17               | \$ 18               | \$ 87        |
| Restructuring charges  | 112                  | 5                   | 10                  | 127          |
| Cash payments  | (137)                | (6)                 | (10)                | (153)        |
| Adjustments  | (2)                  | 10                  | (9)                 | (1)          |

Edgar Filing: Seagate Technology - Form 10-Q

|   |              |              |             |              |
|---|--------------|--------------|-------------|--------------|
| <b>Accrual balance at April 3, 2009<sup>(3)</sup></b> | <b>\$ 25</b> | <b>\$ 26</b> | <b>\$ 9</b> | <b>\$ 60</b> |
|---|--------------|--------------|-------------|--------------|

- (1) Closures include the restructuring charges accounted for the closure of the Pittsburgh, Milpitas and Limavady facilities.
- (2) Of the accrued restructuring balance of approximately \$87 million at June 27, 2008, \$80 million is included in Accrued expense and \$7 million is included in Other non-current liabilities on the accompanying Condensed Consolidated Balance Sheet.
- (3) Of the accrued restructuring balance of approximately \$60 million at April 3, 2009, \$43 million is included in Accrued expense and \$17 million is included in Other non-current liabilities on the accompanying Condensed Consolidated Balance Sheet.

**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****7. Impairment of Goodwill and Long-lived Assets****Goodwill**

In accordance with SFAS No. 142, the Company tests goodwill for impairment on an annual basis and, if required, at an interim date should events occur or circumstances change that would more likely than not reduce the fair value of goodwill below its carrying value.

During late November and December 2008, the Company observed a sharp deterioration in the general business environment and in all of its major markets. In response to the indicators of a deteriorating macroeconomic environment and the rapidly declining revenue trends experienced during its second quarter of fiscal 2009, the Company reduced its near-term and long-term financial projections. The Company determined that a significant adverse change in its business climate had occurred, and completed an interim review of goodwill for impairment in accordance with SFAS No. 142 in the quarter ending January 2, 2009.

Based on the interim review described above, in the three months ended January 2, 2009, the Company recorded impairment charges of \$2.1 billion for the goodwill of the Hard Disk Drive reporting unit, representing 100% of its carrying value, and \$150 million for the goodwill of the Services reporting unit reducing the carrying value to \$31 million. These impairment charges were included in Impairment of goodwill and long-lived assets in the Condensed Consolidated Statement of Operations.

The changes in the carrying amount of goodwill by reporting units for the nine months ended April 3, 2009, were as follows:

| <b>(Dollars in millions)</b>        | <b>Hard Disk<br/>Drive</b> | <b>Services</b> | <b>Total</b> |
|-------------------------------------|----------------------------|-----------------|--------------|
| Balance at June 27, 2008            | \$ 2,169                   | \$ 183          | \$ 2,352     |
| Goodwill adjustments <sup>(1)</sup> | (32)                       | (2)             | (34)         |
| Impairment charges                  | (2,137)                    | (150)           | (2,287)      |
| Balance at April 3, 2009            | \$                         | \$ 31           | \$ 31        |

<sup>(1)</sup> Goodwill adjustments during the nine months ended April 3, 2009 primarily consisted of a \$25 million reduction in unrecognized tax benefits during the period, which was recorded as a reduction to goodwill.

**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****7. Impairment of Goodwill and Long-lived Assets (continued)*****Long-lived Assets (Property, equipment, leasehold improvements, and other intangible assets)***

In accordance with SFAS No. 144, the Company tests other long-lived assets, including property, equipment and leasehold improvements and other intangible assets, subject to amortization for recoverability whenever events or changes in circumstance indicate that their carrying value may not be recoverable.

The Company determined that the adverse change in the business climate discussed under *Goodwill* above was also an indicator requiring the testing of its long-lived assets for recoverability and performed this test in the three months ended January 2, 2009. In accordance with the guidance in SFAS No. 144, the Company determined that the asset group to be tested for recoverability was at the reporting unit level as it was the lowest level at which cash flows were identifiable. The Company tested the long-lived assets of both the Hard Disk Drive and Services reporting units for recoverability and concluded that the carrying value of the Hard Disk Drive reporting unit was recoverable while that of the Services reporting unit was not.

The Company recorded impairment charges of \$3 million for the property and equipment and intangible assets of the Services reporting unit during the nine months ended April 3, 2009. The Company recorded these impairment charges in Impairment of goodwill and long-lived assets in the Condensed Consolidated Statement of Operations. No impairment charge was recorded for the intangible assets or Property, equipment and leasehold improvements of the Hard Disk Drive reporting unit.

As of April 3, 2009, Other intangible assets consisted primarily of existing technology, customer relationships and trade names acquired in business combinations. Acquired intangibles are amortized on a straight-line basis over the respective estimated useful lives of the assets. The net carrying value of intangible assets as of April 3, 2009 and June 27, 2008 was approximately \$62 million and \$111 million, respectively. Accumulated amortization of intangibles was approximately \$321 million and \$273 million as of April 3, 2009 and June 27, 2008, respectively.

The carrying value of intangible assets as of April 3, 2009 is set forth in the following table:

| <b>(in millions, except years)</b>                   | <b>Gross<br/>Carrying<br/>Amount</b> | <b>Accumulated<br/>Amortization</b> | <b>Net<br/>Carrying<br/>Amount</b> | <b>Weighted Average<br/>Remaining Useful<br/>Life<br/>(in years)</b> |
|--|--------------------------------------|-------------------------------------|------------------------------------|--|
| Existing technology                                  | \$ 181                               | \$ (163)                            | \$ 18                              | 2.0  |
| Customer relationships                               | 156                                  | (123)                               | 33                                 | 1.4  |
| Trade names  | 37                                   | (26)                                | 11                                 | 1.3  |
| Patents and licenses                                 | 9                                    | (9)                                 |                                    |  |
| <b>Total acquired identifiable intangible assets</b> | <b>\$ 383</b>                        | <b>\$ (321)</b>                     | <b>\$ 62</b>                       | <b>1.6</b>   |

In the three and nine months ended April 3, 2009, amortization expense for other intangible assets was approximately \$16 million and \$48 million, respectively. In the three and nine months ended March 28, 2008, amortization expense for other intangible assets was approximately \$26 million and \$74 million, respectively. Amortization of the existing technology intangible is charged to Cost of revenue while the amortization of the other intangible assets is included in operating expenses in the Condensed Consolidated Statements of Operations.

**Table of Contents**

**SEAGATE TECHNOLOGY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(Unaudited)**

**8. Stock-Based Compensation**

***Stock-Based Benefit Plans***

The Company's stock-based benefit plans have been established to promote the Company's long-term growth and financial success by providing incentives to its employees, directors, and consultants through grants of share-based awards. The provisions of the Company's stock-based benefit plans, which allow for the grant of various types of equity-based awards, are also intended to provide flexibility to maintain the Company's competitive ability to attract, retain and motivate participants for the benefit of the Company and its shareholders.

*Seagate Technology 2004 Stock Compensation Plan* Under the Seagate Technology 2004 Stock Compensation plan a maximum of 63.5 million common shares has been made available for issuance. A maximum of 10 million of these shares can be awarded as nonvested shares or restricted share units. As of April 3, 2009, there were approximately 7.5 million shares available for issuance under the Seagate Technology 2004 Stock Compensation Plan, of which 7.0 million shares were available for issuance as nonvested shares or restricted share units.

The Company granted 30,000 and 162,800 nonvested shares during the three and nine months ended April 3, 2009, respectively. The Company granted 7,258 and 1,088,913 restricted share units during the three and nine months ended April 3, 2009, respectively. The Company also granted 20,024,120 and 25,067,211 non-qualified stock options during the three and nine months ended April 3, 2009, respectively. The Company granted 150,000 and 209,020 performance shares to senior officers of the Company during the three and nine months ended April 3, 2009, respectively.

*Stock Purchase Plan* On July 31, 2008, the Company issued approximately 2.5 million common shares under its Employee Stock Purchase Plan ( ESPP ), with a weighted-average purchase price of \$12.72 per share. On January 30, 2009, the Company issued approximately 2.5 million common shares under its ESPP, with a weighted-average purchase price of \$3.22 per share. As of April 3, 2009, there were approximately 3.9 million common shares available for issuance under the ESPP.



**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****8. Stock-Based Compensation (continued)***Determining Fair Value of Equity Awards*

The Company estimates the fair value of stock options granted using the Black-Scholes-Merton option-pricing formula and a single option award approach. The fair value for nonvested shares and restricted share units is the share price on the grant date. The fair value for all equity awards is amortized on a straight-line basis over the requisite service periods of the awards, which is generally the vesting period or the remaining service (vesting) period.

The fair value of the Company's stock options, nonvested shares and restricted share units granted to employees for the three and nine months ended April 3, 2009 and March 28, 2008, was estimated using the following weighted-average assumptions:

|                             | For the Three Months Ended |                   | For the Nine Months Ended |                   |
|-----------------------------|----------------------------|-------------------|---------------------------|-------------------|
|                             | April 3,<br>2009           | March 28,<br>2008 | April 3,<br>2009          | March 28,<br>2008 |
| Option Plan Shares          |                            |                   |                           |                   |
| Expected term (in years)    | 4.2 4.5                    | 4.0               | 4.0 4.5                   | 4.0               |
| Volatility                  | 45 46%                     | 35%               | 36 46%                    | 35 36%            |
| Expected dividend rate      | 2.6 3.6%                   | 2.0 2.5%          | 2.6 12.2%                 | 1.5 2.5%          |
| Risk-free interest rate     | 2.0%                       | 2.3%              | 1.7 3.0%                  | 2.3 4.2%          |
| Weighted-average fair value | \$1.05                     | \$7.52            | \$1.43                    | \$7.54            |
| Nonvested Shares            |                            |                   |                           |                   |
| Weighted-average fair value | \$3.73                     | \$21.79           | \$9.90                    | \$24.13           |
| Restricted Share Units      |                            |                   |                           |                   |
| Weighted-average fair value | \$4.12                     |                   | \$13.48                   |                   |
| ESPP Plan Shares            |                            |                   |                           |                   |
| Expected term (in years)    | 0.5                        | 0.5               | 0.5                       | 0.5               |
| Volatility                  | 84%                        | 36%               | 39 84%                    | 31 36%            |
| Expected dividend rate      | 3.0%                       | 2.3%              | 3.0 3.2%                  | 1.7 2.3%          |
| Risk-free interest rate     | 0.4%                       | 2.0%              | 0.4 2.0%                  | 2.0 5.0%          |
| Weighted-average fair value | \$1.36                     | \$4.93            | \$2.48                    | \$4.67            |

---

**Table of Contents**

**SEAGATE TECHNOLOGY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(Unaudited)**

**8. Stock-Based Compensation (continued)**

***Stock Compensation Expense***

*Stock Compensation Expense* The Company recorded approximately \$17 million and \$70 million of stock-based compensation during the three and nine months ended April 3, 2009, respectively. The stock-based compensation during the three months ended April 3, 2009 decreased due to the impact of forfeited awards resulting from employee terminations and reduced ESPP related expense. Of the \$70 million recorded in the nine months ended April 3, 2009, approximately \$8 million related to stock options assumed and nonvested shares exchanged in the Maxtor acquisition. The Company recorded approximately \$28 million and \$86 million of stock-based compensation during the three and nine months ended March 28, 2008. Of the \$86 million recorded in the nine months ended March 28, 2008, approximately \$12 million related to stock options assumed and nonvested shares exchanged in the Maxtor acquisition. The Company has made an estimate of expected forfeitures and is recognizing compensation costs only for those equity awards expected to vest.

*Excess Tax Benefits from Stock Options* In accordance with guidance in SFAS No. 123 (Revised 2004), *Share-Based Payment*, the cash flows resulting from excess tax benefits (tax benefits related to the excess of proceeds from employee exercises of stock options over the stock-based compensation cost recognized for those options) are classified as financing cash flows. The Company did not recognize any excess tax benefits as a financing cash inflow during the nine months ended April 3, 2009. The Company recognized excess tax benefits of approximately \$2 million as a financing cash inflow during the nine months ended March 28, 2008.

**9. Guarantees**

***Indemnifications of Officers and Directors***

The Company has entered into indemnification agreements with the members of its board of directors and officers to indemnify them to the extent permitted by law against any and all liabilities, costs, expenses, amounts paid in settlement and damages incurred by the directors and officers as a result of any lawsuit, or any judicial, administrative or investigative proceeding in which the directors or officers are sued as a result of their service as members of the Company's board of directors or as officers of the Company.

***Intellectual Property Indemnification Obligations***

The Company has entered into agreements with customers and suppliers that include limited intellectual property indemnification obligations that are customary in the industry. These guarantees generally require the Company to compensate the other party for certain damages and costs incurred as a result of third party intellectual property claims arising from these transactions. The nature of the intellectual property indemnification obligations prevents the Company from making a reasonable estimate of the maximum potential amount it could be required to pay to its customers and suppliers. Historically, the Company has not made any significant indemnification payments under such agreements and no amount has been accrued in the accompanying Condensed Consolidated Financial Statements with respect to these indemnification obligations.

**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****9. Guarantees (continued)*****Product Warranty***

The Company estimates and accrues product warranty costs at the time revenue is recognized. The Company generally warrants its products for periods from one to five years. The Company uses estimated repair or replacement costs and uses statistical modeling to estimate product return rates in order to determine its warranty obligations. In addition, estimated settlements for customer compensatory claims relating to product quality issues, if any, are accrued as warranty expense. Changes in the Company's product warranty liability during the three and nine months ended April 3, 2009 and March 28, 2008 were as follows:

| (Dollars in millions)   | For the Three Months Ended |                   | For the Nine Months Ended |                   |
|---|----------------------------|-------------------|---------------------------|-------------------|
|   | April 3,<br>2009           | March 28,<br>2008 | April 3,<br>2009          | March 28,<br>2008 |
| Balance, beginning of period  | \$ 441                     | \$ 457            | \$ 445                    | \$ 430            |
| Warranties issued   | 58                         | 64                | 208                       | 190               |
| Repairs and replacements  | (60)                       | (60)              | (185)                     | (197)             |
| Changes in liability for pre-existing warranties, including expirations | 7                          | 1                 | (22)                      | 39                |
| Balance, end of period  | \$ 446                     | \$ 462            | \$ 446                    | \$ 462            |

**10. Equity*****Issuance of Common Shares***

During the nine months ended April 3, 2009, the Company issued approximately 1 million of its common shares upon the exercise of stock options and approximately 5 million of its common shares related to the Company's ESPP.

***Repurchases of Equity Securities***

The Company did not repurchase any of its common shares during the three and nine months ended April 3, 2009. As of April 3, 2009, the Company had approximately \$2.0 billion remaining under the authorized \$2.5 billion February 2008 stock repurchase plan.

**11. Contingencies**

In accordance with SFAS No. 5, *Accounting for Contingencies*, the Company assessed the probability of an unfavorable outcome of all its material litigation, claims or assessments to determine whether a liability had been incurred and whether it is probable that one or more future events will occur confirming the fact of the loss. In the event that an unfavorable outcome is determined to be probable and the amount of the loss can be reasonably estimated, the Company established an accrual for the litigation, claim or assessment. Litigation is inherently uncertain and may result in adverse rulings or decisions. Additionally, the Company may enter into settlements or be subject to judgments that may, individually or in the aggregate, have a material adverse effect on its results of operations. Accordingly, actual results could differ materially.



---

**Table of Contents**

**SEAGATE TECHNOLOGY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(Unaudited)**

**11. Contingencies (continued)**

***Intellectual Property Litigation***

*Convolve, Inc. and Massachusetts Institute of Technology ( MIT ) v. Seagate Technology LLC, et al* Between 1998 and 1999, Convolve, Inc., a small privately held technology consulting firm founded by an MIT Ph.D., engaged in discussions with Seagate Technology, Inc. with respect to the potential license of technology that Convolve claimed to own. During that period, the parties entered into non-disclosure agreements. The Company declined Convolve's offer of a license in late 1999. On July 13, 2000, Convolve and MIT filed suit against Compaq Computer Corporation and the Company in the U.S. District Court for the Southern District of New York, alleging infringement of U.S. Patent Nos. 4,915,635, *Shaping Command Inputs to Minimize Unwanted Dynamics* (the 635 patent) and U.S. Patent No. 5,638,267, *Method and Apparatus for Minimizing Unwanted Dynamics in a Physical System* (the 267 patent), misappropriation of trade secrets, breach of contract, tortious interference with contract and fraud relating to Convolve and MIT's Input Shaping and Convolve's Quick and Quiet technology. The plaintiffs claim their technology is incorporated in Seagate's sound barrier technology, which was publicly announced on June 6, 2000. The complaint seeks injunctive relief, \$800 million in compensatory damages and unspecified punitive damages.

The Company answered the complaint on August 2, 2000 and filed counterclaims for declaratory judgment that two Convolve/MIT patents are invalid and not infringed and that the Company owns any intellectual property based on the information that the Company disclosed to Convolve. The court denied plaintiffs' motion for expedited discovery and ordered plaintiffs to identify their trade secrets to defendants before discovery could begin. Convolve served a trade secrets disclosure on August 4, 2000, and the Company filed a motion challenging the disclosure statement. On May 3, 2001, the court appointed a special master to review the trade secret issues. The special master resigned on June 5, 2001, and the court appointed another special master on July 26, 2001. After a hearing on its motion challenging the trade secrets disclosure on September 21, 2001, the special master issued a report and recommendation to the court that the trade secret list was insufficient.

Convolve revised the trade secret list, and the court entered an order on January 1, 2002, accepting the special master's recommendation that this trade secret list was adequate. On November 6, 2001, the U.S. Patent and Trademark Office (USPTO) issued US Patent No. 6,314,473, *System for Removing Selected Unwanted Frequencies in Accordance with Altered Settings in a User Interface of a Data Storage Device*. (the 473 patent) to Convolve. Convolve filed an amended complaint on January 16, 2002, alleging defendants' infringement of this patent, and the Company answered and filed counterclaims on February 8, 2002. On July 26, 2002, the Company filed a Rule 11 motion challenging the adequacy of plaintiffs' pre-filing investigation on the first two patents alleged in the complaint and seeking dismissal of plaintiffs' claims related to these patents and reimbursement of attorney's fees. The court denied its motion on May 23, 2003. On May 6, 2003, the USPTO issued to Convolve U.S. Patent No. 6,560,658 B2, entitled *Data Storage Device with Quick and Quiet Modes*. Convolve indicated that it would seek leave of the court to add this patent to the lawsuit, but it never did so. This latest patent is a continuation of a patent currently in the lawsuit (U.S. Patent No. 6,314,473).

**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****11. Contingencies (continued)**

The Company believes any claims that may relate to this continuation patent would be without merit, regardless of whether such claims were added to the ongoing litigation or asserted against it in a separate lawsuit. Judge John Martin, who was assigned this case, announced his retirement from the federal bench. The case was reassigned to Judge George B. Daniels. On October 14, 2003, the Special Master resigned from the case due to Convolve's claim that he had a conflict of interest. Magistrate Judge James C. Francis IV was appointed to handle all discovery matters. Plaintiffs eventually dropped the 267 patent from the case. The claims construction hearing on 635 and 473 patents was held on March 30 and 31, 2004. On August 11, 2005, the court entered an order construing the patent claims. Both Seagate and Compaq moved for reconsideration of its claim construction in light of intervening new law in the Federal Circuit's then-recent decision in *Phillips v. AWH Corp., et al.*, 415 F.3d 1303 (Fed. Cir. 2005). Convolve also moved for clarification. The court denied reconsideration without oral argument on December 7, 2005. The court later granted Convolve's unopposed clarification motion. On March 29, 2006, the court granted Seagate's summary judgment motion that Convolve's fraud, tortious interference with contract, unfair competition and breach of confidence claims are preempted by the California Uniform Trade Secrets Act (CUTSA). The court also held that while Convolve's claim for breach of the covenant of good faith and fair dealing is not preempted by the CUTSA, no tort damages are available. The court denied its motion for summary judgment on a trade secret issue without prejudice, finding there is an issue of fact that must be decided. Finally, the court entered an order on July 14, 2006, that Convolve has no evidence to prove its claims regarding 10 alleged trade secrets, precluding Convolve from proceeding at trial on those claims, and precluding Convolve from alleging violations of the 10 alleged trade secrets by either defendant prior to December 7, 2005, the date of the hearing.

At Seagate's request, the USPTO determined that both patents in suit have substantial new issues of patentability and ordered re-examination of the patents. The court denied its motion to stay the case pending patent re-examination. On December 2, 2008, the USPTO issued a re-examination certificate for the 473 patent in which nine of the claims asserted in this litigation were determined to be patentable as amended and three asserted claims were confirmed. Another re-examination proceeding for the 473 patent is pending and the Company is awaiting an initial office action. A final office action has issued in the 635 re-examination in which five asserted claims were confirmed as patentable and three asserted claims were finally rejected. The 635 patent expired on September 12, 2008. No specific trial date has been set in the litigation, although the court indicated that the parties should be ready for trial in January 2010. The Company believes the claims are without merit, and intend to defend against them vigorously.

*Siemens, AG v. Seagate Technology* On August 23, 2006, Siemens, AG, a German corporation, filed a complaint against Seagate Technology in the U.S. District Court for the Central District of California alleging infringement of U.S. Patent No. 5,686,838 (the 838 patent) entitled Magnetoresistive Sensor Having at Least a Layer System and a Plurality of Measuring Contacts Disposed Thereon, and a Method of Producing the Sensor. The suit alleges that Seagate drives incorporating Giant Magnetic Resistive (GMR) sensors infringe the 838 patent. The complaint seeks damages in an unstated amount, an accounting, preliminary and permanent injunctions, prejudgment interest, enhanced damages for alleged willful infringement and attorney fees and costs. The lawsuit was served on Seagate on September 6, 2006. The Company served an answer to the complaint on November 27, 2006, denying all material allegations and asserting affirmative defenses. Siemens amended its complaint to add Tunnel Magnetic Resistive (TMR) sensors to the case. On May 9, 2008, the court entered summary judgment that TMR sensors are not covered by the 838 patent, thus eliminating TMR products from the case. On September 23, 2008, the court entered summary judgment that Seagate drives incorporating GMR sensors are covered by the 838 patent. Trial began on November 12, 2008, and a jury returned a verdict in favor of Seagate on December 23, 2008, finding the 838 patent invalid on grounds of both anticipation and obviousness. Judgment was entered by the court in Seagate's favor on January 30, 2009.

---

**Table of Contents**

**SEAGATE TECHNOLOGY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(Unaudited)**

**11. Contingencies (continued)**

*Siemens, AG v. Seagate Technology (Ireland)* On December 2, 2008, Siemens served Seagate Technology (Ireland) with a writ of summons alleging infringement of European Patent (UK) No. 0 674 769 (the EU 769 patent), which is the European counterpart to US Patent No. 5,686,838 upon which Siemens had sued Seagate Technology in the United States. The suit was filed in the High Court of Justice in Northern Ireland, Chancery Division. Siemens alleges that giant magnetoresistive (GMR), tunnel magnetoresistive (TMR), and tunnel giant magnetoresistive (TGMR) products designed and manufactured by Seagate Technology (Ireland) infringe the EU 769 patent. The Company believes the claims are without merit and intends to defend against them vigorously.

*Magsil Corporation and Massachusetts Institute of Technology v. Seagate Technology, et al.* On December 12, 2008, Magsil Corporation and Massachusetts Institute of Technology filed a complaint in the US District Court for the District of Delaware against three Seagate entities, Maxtor Corporation, and twelve other hard disc drive and recording head manufacturing companies. The complaint alleges that unspecified hard disc drives and components thereof infringe two US patents: 5,629,922, entitled Electron Tunneling Device Using Ferromagnetic Thin Films, and 5,835,314, entitled Tunnel Junction Device For Storage and Switching of Signals. The complaint seeks judgment of infringement, an injunction, damages in an unstated amount, interest, and costs. On February 2, 2009, the Seagate entities filed an answer to the complaint, denying all material allegations and asserting affirmative defenses. The Company believes the claims are without merit and intends to defend against them vigorously.

*Qimonda AG v. LSI Corporation, et al.* On December 19, 2008, the US International Trade Commission (ITC) instituted an investigation under section 337 of the Tariff Act of 1930, as amended, at the request of complainant Qimonda AG, naming LSI Corporation and six Seagate Technology entities as respondents. The complaint alleges that LSI and Seagate import products into the US that infringe seven Qimonda patents relating to the design and manufacture of semiconductor integrated chips. The ITC set trial for June 1, 2009. The target date for completion of the investigation and, if a violation of the law is found, issuance of any remedy is February 16, 2010. The Company has evaluated the complaint and filed an Answer on January 16, 2009. The Company intends to vigorously defend the infringement allegations.

***Other Matters***

The Company is involved in a number of other judicial and administrative proceedings incidental to its business, and the Company may be involved in various legal proceedings arising in the normal course of its business in the future. Although occasional adverse decisions or settlements may occur, the Company believes that the final disposition of such matters will not have a material adverse effect on its financial position or results of operations.

**Table of Contents**

**SEAGATE TECHNOLOGY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(Unaudited)**

**12. Recently Issued Accounting Pronouncements**

In April 2009, the FASB issued FASB Staff Position (FSP) SFAS No. 115-2 and SFAS No. 124-2, *Recognition and Presentation of Other-Than-Temporary Impairments* (FSP No. 115-2 and SFAS No. 124-2), which provides operational guidance for determining other-than-temporary impairments for debt securities. FSP No. 115-2 and SFAS No. 124-2 is effective for interim and annual periods ending after June 15, 2009 and will be adopted by the Company beginning in the fourth quarter of its fiscal year 2009. The Company is currently evaluating the impact of the pending adoption of FSP No. 115-2 and SFAS No. 124-2 on its consolidated results of operations and financial condition.

In April 2009, the FASB issued FSP SFAS No. 107-1 and Accounting Principles Board Opinions (APB) 28-1, *Interim Disclosures about Fair Value of Financial Instruments* (FSP SFAS No. 107-1 and APB Opinion No. 28-1), which amends SFAS No. 107 and APB Opinion No. 28, *Interim Financial Reporting*, to require disclosures about fair value of financial instruments in interim and annual reporting periods. FSP SFAS No. 107-1 and APB Opinion No. 28-1 is effective for interim reporting periods ending after June 15, 2009, and will be adopted by the Company beginning in the first quarter of its fiscal year 2010.

In May 2008, the FASB issued FSP, Accounting Principles Board (APB) Opinion No. 14-1, *Accounting for Convertible Debt Instruments That May Be Settled in Cash upon Conversion (Including Partial Cash Settlement)* (FSP APB No. 14-1), which may require the Company to recognize additional non cash interest expense related to its Convertible Senior Notes in its consolidated statements of operations. FSP APB No. 14-1 requires the issuer to separately account for the liability (debt) and equity (conversion option) components of the instrument in a manner that reflects the issuer's nonconvertible debt borrowing rate. FSP APB No. 14-1 will be effective for financial statements issued for fiscal years beginning after December 15, 2008, and interim periods within those fiscal years. Early adoption is not permitted. FSP APB No. 14-1 must be applied retrospectively to all periods presented pursuant to the guidance of SFAS No. 154, *Accounting Changes and Error Corrections* (SFAS No. 154). The Company will adopt FSP APB No. 14-1 in its fiscal year 2010, and is currently evaluating the impact of the pending adoption on its consolidated results of operations and financial condition.

In April 2008, the FASB issued FSP FAS 142-3, *Determination of the Useful Life of Intangible Assets*. FSP FAS 142-3 amends the factors that should be considered in developing renewal or extension assumptions used to determine the useful life of a recognized intangible asset under FASB Statement No. 142, *Goodwill and Other Intangible Assets*. FSP FAS 142-3 is effective for fiscal years beginning after December 15, 2008, with early adoption prohibited. The Company is currently evaluating the impact of the pending adoption of FSP FAS 142-3 on its fiscal year 2010 consolidated results of operations and financial condition.

In March 2008, the FASB issued SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities, an amendment of FASB Statement No. 133* (SFAS No. 161). SFAS No. 161 requires disclosure of how and why an entity uses derivative instruments, how derivative instruments and related hedged items are accounted for and how derivative instruments and related hedged items affect an entity's financial position, financial performance, and cash flows. SFAS No. 161 is effective for fiscal years and interim periods beginning after November 15, 2008, with early adoption permitted. The Company implemented SFAS No. 161 in its third fiscal quarter of 2009.



**Table of Contents**

**SEAGATE TECHNOLOGY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(Unaudited)**

**12. Recently Issued Accounting Pronouncements (continued)**

In December 2007, the FASB issued SFAS No. 141 (revised 2007), *Business Combinations* (SFAS No. 141(R)). Under SFAS No. 141(R), an entity is required to recognize the assets acquired, liabilities assumed, contractual contingencies, and contingent consideration at their fair value on the acquisition date. It further requires that acquisition-related costs be recognized separately from the acquisition and expensed as incurred; that restructuring costs generally be expensed in periods subsequent to the acquisition date; and that changes in accounting for deferred tax asset valuation allowances and acquired income tax uncertainties after the measurement period be recognized as a component of provision for taxes. In addition, acquired in-process research and development is capitalized as an intangible asset and amortized over its estimated useful life. The adoption of SFAS No. 141(R) will change the Company's accounting treatment for business combinations on a prospective basis beginning in its first quarter of fiscal year 2010.

In September 2006, the FASB issued SFAS No. 157. In the first quarter of fiscal year 2009, the Company adopted SFAS No. 157, *Fair Value Measurements* (SFAS No. 157) for all financial assets and financial liabilities and for all non-financial assets and non-financial liabilities recognized or disclosed at fair value in the financial statements on a recurring basis (at least annually). SFAS No. 157 defines fair value, establishes a framework for measuring fair value, and enhances fair value measurement disclosure. The adoption of SFAS No. 157 did not have a significant impact on the Company's consolidated financial statements, and the resulting fair values calculated under SFAS No. 157 after adoption were not significantly different than the fair values that would have been calculated under previous guidance. See Note 4 for further details on the Company's fair value measurements.

In February 2008, the FASB issued FASB Staff Position (FSP) No. FAS 157-1, *Application of FASB Statement No. 157 to FASB Statement No. 13 and Other Accounting Pronouncements That Address Fair Value Measurements for Purposes of Lease Classification or Measurement under Statement 13* (FSP FAS 152-1) and FSP No. FAS 157-2, *Effective Date of FASB Statement No. 157* (FSP FAS 152-2). Collectively, the Staff Positions defer the effective date of SFAS No. 157 to fiscal years beginning after November 15, 2008 for nonfinancial assets and nonfinancial liabilities except for items that are recognized or disclosed at fair value on a recurring basis at least annually, and amend the scope of SFAS No. 157. As described in Note 4, the Company has adopted SFAS No. 157 and the related FASB staff positions except for those items specifically deferred under FSP FAS 157-2. The Company is currently evaluating the impact of the full adoption of SFAS No. 157 on its consolidated results of operations and financial condition.

In April 2009, the FASB issued FSP FAS 157-4, *Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly* (FSP FAS 157-4). FSP FAS 157-4 amends SFAS No. 157 to provide additional guidance on estimating fair value when the volume and level of transaction activity for an asset or liability have significantly decreased in relation to normal market activity for the asset or liability. FSP FAS 157-4 supersedes FSP No. FAS 157-3, *Determining the Fair Value of a Financial Asset When the Market for That Asset is Not Active*. FSP FAS 157-4 is effective for interim and annual periods ending after June 15, 2009 and will be adopted by the Company beginning in the fourth quarter of its fiscal year 2009. The Company is currently evaluating the impact of the pending adoption on its consolidated results of operations and financial condition.

**Table of Contents**

**SEAGATE TECHNOLOGY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(Unaudited)**

**13. Condensed Consolidating Financial Information**

The Company has guaranteed obligations of Seagate Technology HDD Holdings ( HDD ) under senior notes totaling \$1.5 billion comprised of \$300 million aggregate principal amount of Floating Rate Senior Notes due October 2009 (the 2009 Notes ), \$600 million aggregate principal amount of 6.375% Senior Notes due October 2011 (the 2011 Notes ) and \$600 million aggregate principal amount of 6.8% Senior Notes due October 2016 (the 2016 Notes ), and together with the 2009 Notes and the 2011 Notes, the Senior Notes ), on a full and unconditional basis. The following tables present parent guarantor, subsidiary issuer and combined non-guarantors Condensed Consolidating Balance Sheets of the Company and its subsidiaries at April 3, 2009 and June 27, 2008, the Condensed Consolidating Statements of Operations for the three and nine months ended April 3, 2009 and March 28, 2008 and the Condensed Consolidating Statements of Cash Flows for the nine months ended April 3, 2009 and March 28, 2008. The information classifies the Company's subsidiaries into Seagate Technology-parent company guarantor, HDD-subsi-dary issuer, and the Combined Non-Guarantors based upon the classification of those subsidiaries. Under each of these instruments, dividends paid by HDD or its restricted subsidiaries would constitute restricted payments and loans between the Company and HDD or its restricted subsidiaries would constitute affiliate transactions.

**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****13. Condensed Consolidating Financial Information (continued)****Consolidating Balance Sheet****April 3, 2009****(In millions)**

|   | Seagate<br>Technology<br>Parent<br>Company<br>Guarantor | HDD<br>Subsidiary<br>Issuer | Combined<br>Non-<br>Guarantors | Eliminations       | Seagate<br>Technology<br>Consolidated |
|---|---|-----------------------------|--------------------------------|--------------------|---------------------------------------|
| Cash and cash equivalents                           | \$ 8  | \$                          | \$ 1,344                       | \$                 | \$ 1,352                              |
| Short-term investments                              |   |                             | 129                            |                    | 129                                   |
| Accounts receivable, net                            |   |                             | 872                            |                    | 872                                   |
| Intercompany receivable                             |   |                             | 117                            | (117)              |                                       |
| Inventories   |   |                             | 577                            |                    | 577                                   |
| Other current assets                                |   |                             | 614                            |                    | 614                                   |
| <b>Total Current Assets</b>                         | <b>8</b>  |                             | <b>3,653</b>                   | <b>(117)</b>       | <b>3,544</b>                          |
| Property, equipment and leasehold improvements, net |   |                             | 2,355                          |                    | 2,355                                 |
| Goodwill  |   |                             | 31                             |                    | 31                                    |
| Other intangible assets, net                        |   |                             | 62                             |                    | 62                                    |
| Equity investment in HDD                            | 4,853   |                             |                                | (4,853)            |                                       |
| Equity investments in Non-Guarantors                |   | 3,127                       | 232                            | (3,359)            |                                       |
| Intercompany note receivable                        |   | 3,567                       | 700                            | (4,267)            |                                       |
| Other assets, net                                   |   | 12                          | 622                            |                    | 634                                   |
| <b>Total Assets</b>                                 | <b>\$ 4,861</b>   | <b>\$ 6,706</b>             | <b>\$ 7,655</b>                | <b>\$ (12,596)</b> | <b>\$ 6,626</b>                       |
| Short-term borrowings                               | \$  | \$ 350                      | \$                             | \$                 | \$ 350                                |
| Accounts payable                                    |   |                             | 1,389                          |                    | 1,389                                 |
| Intercompany payable                                |   |                             | 117                            | (117)              |                                       |
| Accrued employee compensation                       |   |                             | 117                            |                    | 117                                   |
| Accrued expenses                                    |   | 5                           | 659                            |                    | 664                                   |
| Accrued income taxes                                |   |                             | 9                              |                    | 9                                     |
| Current portion of long-term debt                   |   | 300                         | 20                             |                    | 320                                   |
| <b>Total Current Liabilities</b>                    |   | <b>655</b>                  | <b>2,311</b>                   | <b>(117)</b>       | <b>2,849</b>                          |
| Other non-current liabilities                       |   |                             | 346                            |                    | 346                                   |
| Intercompany note payable                           | 3,277   |                             | 990                            | (4,267)            |                                       |
| Long-term accrued income taxes                      |   |                             | 167                            |                    | 167                                   |
| Long-term debt, less current portion                |   | 1,198                       | 482                            |                    | 1,680                                 |
| Liability for deficit of Maxtor                     |   |                             | 681                            | (681)              |                                       |

Edgar Filing: Seagate Technology - Form 10-Q

|  |          |          |          |             |          |
|--|----------|----------|----------|-------------|----------|
| Total Liabilities                          | 3,277    | 1,853    | 4,977    | (5,065)     | 5,042    |
| Shareholders' Equity                       | 1,584    | 4,853    | 2,678    | (7,531)     | 1,584    |
| Total Liabilities and Shareholders' Equity | \$ 4,861 | \$ 6,706 | \$ 7,655 | \$ (12,596) | \$ 6,626 |

**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****13. Condensed Consolidating Financial Information (continued)****Consolidating Balance Sheet****June 27, 2008****(In millions)**

|   | Seagate<br>Technology<br>Parent<br>Company<br>Guarantor | HDD<br>Subsidiary<br>Issuer | Combined<br>Non-<br>Guarantors<br>(In millions) | Eliminations       | Seagate<br>Technology<br>Consolidated |
|---|---|-----------------------------|---|--------------------|---------------------------------------|
| Cash and cash equivalents                           | \$ 3  | \$                          | \$ 987  | \$                 | \$ 990                                |
| Short-term investments                              |   |                             | 151   |                    | 151                                   |
| Accounts receivable, net                            |   |                             | 1,410   |                    | 1,410                                 |
| Intercompany receivable                             |   |                             | 181   | (181)              |                                       |
| Inventories   |   |                             | 945   |                    | 945                                   |
| Other current assets                                |   |                             | 776   |                    | 776                                   |
| <b>Total Current Assets</b>                         | <b>3</b>  |                             | <b>4,450</b>                                    | <b>(181)</b>       | <b>4,272</b>                          |
| Property, equipment and leasehold improvements, net |   |                             | 2,464   |                    | 2,464                                 |
| Goodwill  |   |                             | 2,352   |                    | 2,352                                 |
| Other intangible assets, net                        |   |                             | 111   |                    | 111                                   |
| Equity investment in HDD                            | 7,767   |                             |   | (7,767)            |                                       |
| Equity investments in Non-Guarantors                |   | 6,089                       | 233   | (6,322)            |                                       |
| Intercompany note receivable                        |   | 3,183                       | 652   | (3,835)            |                                       |
| Other assets, net                                   |   | 14                          | 907   |                    | 921                                   |
| <b>Total Assets</b>                                 | <b>\$ 7,770</b>   | <b>\$ 9,286</b>             | <b>\$ 11,169</b>                                | <b>\$ (18,105)</b> | <b>\$ 10,120</b>                      |
| Accounts payable                                    | \$  | \$                          | \$ 1,652  | \$                 | \$ 1,652                              |
| Intercompany payable                                |   |                             | 181   | (181)              |                                       |
| Accrued employee compensation                       |   |                             | 440   |                    | 440                                   |
| Accrued expenses                                    | 1   | 22                          | 802   |                    | 825                                   |
| Accrued income taxes                                |   |                             | 10  |                    | 10                                    |
| Current portion of long-term debt                   |   |                             | 360   |                    | 360                                   |
| <b>Total Current Liabilities</b>                    | <b>1</b>  | <b>22</b>                   | <b>3,445</b>                                    | <b>(181)</b>       | <b>3,287</b>                          |
| Other non-current liabilities                       |   |                             | 367   |                    | 367                                   |
| Intercompany note payable                           | 3,183   |                             | 652   | (3,835)            |                                       |
| Long-term accrued income taxes                      |   |                             | 210   |                    | 210                                   |
| Long-term debt, less current portion                |   | 1,497                       | 173   |                    | 1,670                                 |
| Liability for deficit of Maxtor                     |   |                             | 656   | (656)              |                                       |

Edgar Filing: Seagate Technology - Form 10-Q

|  |          |          |           |             |           |
|--|----------|----------|-----------|-------------|-----------|
| Total Liabilities                          | 3,184    | 1,519    | 5,503     | (4,672)     | 5,534     |
| Shareholders' Equity                       | 4,586    | 7,767    | 5,666     | (13,433)    | 4,586     |
| Total Liabilities and Shareholders' Equity | \$ 7,770 | \$ 9,286 | \$ 11,169 | \$ (18,105) | \$ 10,120 |

**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****13. Condensed Consolidating Financial Information (continued)****Consolidating Statement of Operations****Three Months Ended April 3, 2009****(In millions)**

|   | Seagate<br>Technology<br>Parent<br>Company<br>Guarantor | HDD<br>Subsidiary<br>Issuer | Combined<br>Non-<br>Guarantors | Eliminations | Seagate<br>Technology<br>Consolidated |
|---|---|-----------------------------|--------------------------------|--------------|---------------------------------------|
| Revenue                                   | \$  | \$                          | \$ 2,150                       | \$           | \$ 2,150                              |
| Cost of revenue                           |   |                             | 1,993                          |              | 1,993                                 |
| Product development                       |   |                             | 243                            |              | 243                                   |
| Marketing and administrative              |   |                             | 134                            |              | 134                                   |
| Amortization of intangibles               |   |                             | 13                             |              | 13                                    |
| Restructuring and other, net              |   |                             | 25                             |              | 25                                    |
| Total operating expenses                  |   |                             | 2,408                          |              | 2,408                                 |
| Income (loss) from operations             |   |                             | (258)                          |              | (258)                                 |
| Interest income                           |   | 2                           | 7                              | (6)          | 3                                     |
| Interest expense                          |   | (27)                        | (14)                           | 6            | (35)                                  |
| Equity in income (loss) of HDD            | (273)   |                             |                                | 273          |                                       |
| Equity in income (loss) of Non-Guarantors |   | (248)                       | (9)                            | 257          |                                       |
| Other, net                                |   |                             | 1                              |              | 1                                     |
| Other income (expense), net               | (273)   | (273)                       | (15)                           | 530          | (31)                                  |
| Income (loss) before income taxes         | (273)   | (273)                       | (273)                          | 530          | (289)                                 |
| Provision for (benefit from) income taxes |   |                             | (16)                           |              | (16)                                  |
| Net income (loss)                         | \$ (273)  | \$ (273)                    | \$ (257)                       | \$ 530       | \$ (273)                              |

**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****13. Condensed Consolidating Financial Information (continued)****Consolidating Statement of Operations****Nine Months Ended April 3, 2009****(In millions)**

|  | Seagate<br>Technology<br>Parent<br>Company<br>Guarantor | HDD<br>Subsidiary<br>Issuer | Combined<br>Non-<br>Guarantors | Eliminations | Seagate<br>Technology<br>Consolidated |
|--|---|-----------------------------|--------------------------------|--------------|---------------------------------------|
| Revenue                                      | \$  | \$                          | \$ 7,452                       | \$           | \$ 7,452                              |
| Cost of revenue                              |   |                             | 6,448                          |              | 6,448                                 |
| Product development                          |   |                             | 738                            |              | 738                                   |
| Marketing and administrative                 |   |                             | 424                            |              | 424                                   |
| Amortization of intangibles                  |   |                             | 41                             |              | 41                                    |
| Restructuring                                |   |                             | 126                            |              | 126                                   |
| Impairment of goodwill and long-lived assets |   |                             | 2,290                          |              | 2,290                                 |
| Total operating expenses                     |   |                             | 10,067                         |              | 10,067                                |
| Income (loss) from operations                |   |                             | (2,615)                        |              | (2,615)                               |
| Interest income                              |   | 3                           | 35                             | (23)         | 15                                    |
| Interest expense                             |   | (73)                        | (45)                           | 23           | (95)                                  |
| Equity in income (loss) of HDD               | (3,005)   |                             |                                | 3,005        |                                       |
| Equity in income (loss) of Non-Guarantors    |   | (2,935)                     | (82)                           | 3,017        |                                       |
| Other, net                                   |   |                             | (26)                           |              | (26)                                  |
| Other income (expense), net                  | (3,005)   | (3,005)                     | (118)                          | 6,022        | (106)                                 |
| Income (loss) before income taxes            | (3,005)   | (3,005)                     | (2,733)                        | 6,022        | (2,721)                               |
| Provision for (benefit from) income taxes    |   |                             | 284                            |              | 284                                   |
| Net income (loss)                            | \$ (3,005)  | \$ (3,005)                  | \$ (3,017)                     | \$ 6,022     | \$ (3,005)                            |



**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****13. Condensed Consolidating Financial Information (continued)****Consolidating Statement of Cash Flows****Nine Months Ended April 3, 2009****(In millions)**

|  | Seagate<br>Technology<br>Parent<br>Company<br>Guarantor | HDD<br>Subsidiary<br>Issuer | Combined<br>Non-<br>Guarantors | Eliminations | Seagate<br>Technology<br>Consolidated |
|--|---|-----------------------------|--------------------------------|--------------|---------------------------------------|
| <b>OPERATING ACTIVITIES</b>  |   |                             |                                |              |                                       |
| Net income (loss)  | \$ (3,005)  | \$ (3,005)                  | \$ (3,017)                     | \$ 6,022     | \$ (3,005)                            |
| Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities: |   |                             |                                |              |                                       |
| Depreciation and amortization  |   |                             | 707                            |              | 707                                   |
| Stock-based compensation   |   |                             | 70                             |              | 70                                    |
| Impairment of goodwill and long-lived assets   |   |                             | 2,290                          |              | 2,290                                 |
| Deferred income taxes  |   |                             | 295                            |              | 295                                   |
| Equity in (income) loss of HDD   | 3,005   |                             |                                | (3,005)      |                                       |
| Equity in (income) loss of Non-Guarantors  |   | 2,935                       | 82                             | (3,017)      |                                       |
| Other non-cash operating activities, net   |   |                             | (8)                            |              | (8)                                   |
| Changes in operating assets and liabilities, net   | (2)   | (15)                        | 299                            |              | 282                                   |
| Net cash provided by (used in) operating activities  | (2)   | (85)                        | 718                            |              | 631                                   |
| <b>INVESTING ACTIVITIES</b>  |   |                             |                                |              |                                       |
| Acquisition of property, equipment and leasehold improvements                                      |   |                             | (553)                          |              | (553)                                 |
| Purchase of short-term investments   |   |                             | (124)                          |              | (124)                                 |
| Maturities and sales of short-term investments   |   |                             | 146                            |              | 146                                   |
| Other investing activities, net  |   |                             | 19                             |              | 19                                    |
| Net cash provided by (used in) investing activities  |   |                             | (512)                          |              | (512)                                 |
| <b>FINANCING ACTIVITIES</b>  |   |                             |                                |              |                                       |
| Proceeds from short-term borrowings  |   | 350                         |                                |              | 350                                   |
| Repayment of long-term debt  |   |                             | (20)                           |              | (20)                                  |
| Loan from HDD to Parent  | 94  | (94)                        |                                |              |                                       |
| Loan from HDD to Non-Guarantor   |   | (290)                       | 290                            |              |                                       |
| Investment by HDD in Non-Guarantor   |   | (5)                         | 5                              |              |                                       |
| Distribution from Non-Guarantor to HDD   |   | 124                         | (124)                          |              |                                       |
| Proceeds from exercise of employee stock options and employee stock purchase plan                  | 45  |                             |                                |              | 45                                    |
| Dividends to shareholders  | (132)   |                             |                                |              | (132)                                 |
| Net cash provided by (used in) financing activities  | 7   | 85                          | 151                            |              | 243                                   |

Edgar Filing: Seagate Technology - Form 10-Q

|  |      |          |          |
|--|------|----------|----------|
| Increase (decrease) in cash and cash equivalents         | 5    | 357      | 362      |
| Cash and cash equivalents at the beginning of the period | 3    | 987      | 990      |
| Cash and cash equivalents at the end of the period       | \$ 8 | \$ 1,344 | \$ 1,352 |

**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****13. Condensed Consolidating Financial Information (continued)****Consolidating Statement of Operations****Three Months Ended March 28, 2008****(In millions)**

|   | Seagate<br>Technology |            | Combined   |              | Seagate      |
|---|-----------------------|------------|------------|--------------|--------------|
|   | Parent                | HDD        | Non-       | Eliminations | Technology   |
|   | Company               | Subsidiary | Guarantors |              | Consolidated |
|   | Guarantor             | Issuer     |            |              |              |
| Revenue                                   | \$                    | \$         | \$ 3,104   | \$           | \$ 3,104     |
| Cost of revenue                           |                       |            | 2,288      |              | 2,288        |
| Product development                       |                       |            | 254        |              | 254          |
| Marketing and administrative              |                       |            | 164        |              | 164          |
| Amortization of intangibles               |                       |            | 15         |              | 15           |
| Restructuring and other, net              |                       |            | 20         |              | 20           |
| Total operating expenses                  |                       |            | 2,741      |              | 2,741        |
| Income (loss) from operations             |                       |            | 363        |              | 363          |
| Interest income                           |                       |            | 24         | (8)          | 16           |
| Interest expense                          |                       | (22)       | (16)       | 8            | (30)         |
| Equity in income (loss) of HDD            | 344                   |            |            | (344)        |              |
| Equity in income (loss) of Non-Guarantors |                       | 366        | (8)        | (358)        |              |
| Other income (expense), net               | 344                   | 344        |            | (702)        | (14)         |
| Income (loss) before income taxes         | 344                   | 344        | 363        | (702)        | 349          |
| Provision for (benefit from) income taxes |                       |            | 5          |              | 5            |
| Net income (loss)                         | \$ 344                | \$ 344     | \$ 358     | \$ (702)     | \$ 344       |

**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****13. Condensed Consolidating Financial Information (continued)****Consolidating Statement of Operations****Nine Months Ended March 28, 2008****(In millions)**

|   | Seagate<br>Technology<br>Parent<br>Company<br>Guarantor | HDD<br>Subsidiary<br>Issuer | Combined<br>Non-<br>Guarantors | Eliminations | Seagate<br>Technology<br>Consolidated |
|---|---|-----------------------------|--------------------------------|--------------|---------------------------------------|
| Revenue                                   | \$  | \$                          | \$ 9,809                       | \$           | \$ 9,809                              |
| Cost of revenue                           |   |                             | 7,295                          |              | 7,295                                 |
| Product development                       |   |                             | 758                            |              | 758                                   |
| Marketing and administrative              | 1   |                             | 483                            |              | 484                                   |
| Amortization of intangibles               |   |                             | 41                             |              | 41                                    |
| Restructuring and other, net              |   |                             | 52                             |              | 52                                    |
| Total operating expenses                  | 1   |                             | 8,629                          |              | 8,630                                 |
| Income (loss) from operations             | (1)   |                             | 1,180                          |              | 1,179                                 |
| Interest income                           |   |                             | 79                             | (28)         | 51                                    |
| Interest expense                          |   | (69)                        | (55)                           | 28           | (96)                                  |
| Equity in income (loss) of HDD            | 1,103   |                             |                                | (1,103)      |                                       |
| Equity in income (loss) of Non-Guarantors |   | 1,172                       | (55)                           | (1,117)      |                                       |
| Other, net                                |   |                             | 13                             |              | 13                                    |
| Other income (expense), net               | 1,103   | 1,103                       | (18)                           | (2,220)      | (32)                                  |
| Income (loss) before income taxes         | 1,102   | 1,103                       | 1,162                          | (2,220)      | 1,147                                 |
| Provision for (benefit from) income taxes |   |                             | 45                             |              | 45                                    |
| Net income (loss)                         | \$ 1,102  | \$ 1,103                    | \$ 1,117                       | \$ (2,220)   | \$ 1,102                              |

**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****13. Condensed Consolidating Financial Information (continued)****Consolidating Statement of Cash Flows****Nine Months Ended March 28, 2008****(In millions)**

|   | Seagate<br>Technology<br>Parent<br>Company<br>Guarantor | HDD<br>Subsidiary<br>Issuer | Combined<br>Non-<br>Guarantors | Eliminations | Seagate<br>Technology<br>Consolidated |
|---|---|-----------------------------|--------------------------------|--------------|---------------------------------------|
| <b>OPERATING ACTIVITIES</b>   |   |                             |                                |              |                                       |
| Net income  | \$ 1,102  | \$ 1,103                    | \$ 1,117                       | \$ (2,220)   | \$ 1,102                              |
| Adjustments to reconcile net income to net cash (used in) provided by operating activities: |   |                             |                                |              |                                       |
| Depreciation and amortization   |   |                             | 631                            |              | 631                                   |
| Stock-based compensation  |   |                             | 86                             |              | 86                                    |
| Deferred income taxes   |   |                             | 17                             |              | 17                                    |
| Equity in (income) of HDD   | (1,103)   |                             |                                | 1,103        |                                       |
| Equity in (income) loss of Non-Guarantors   |   | (1,172)                     | 55                             | 1,117        |                                       |
| Other non-cash operating activities, net  |   | 4                           | (14)                           |              | (10)                                  |
| Changes in operating assets and liabilities, net  | (5)   | 17                          | 305                            |              | 317                                   |
| Net cash (used in) provided by operating activities   | (6)   | (48)                        | 2,197                          |              | 2,143                                 |
| <b>INVESTING ACTIVITIES</b>   |   |                             |                                |              |                                       |
| Acquisition of property, equipment and leasehold improvements                               |   |                             | (637)                          |              | (637)                                 |
| Purchase of short-term investments  |   |                             | (439)                          |              | (439)                                 |
| Maturities and sales of short-term investments  |   |                             | 425                            |              | 425                                   |
| Acquisitions, net of cash and cash equivalents acquired                                     |   |                             | (78)                           |              | (78)                                  |
| Other investing activities, net   |   |                             | 44                             |              | 44                                    |
| Net cash used in investing activities   |   |                             | (685)                          |              | (685)                                 |
| <b>FINANCING ACTIVITIES</b>   |   |                             |                                |              |                                       |
| Loan from HDD to Parent   | 1,307   | (1,307)                     |                                |              |                                       |
| Repayment of debt   |   |                             | (34)                           |              | (34)                                  |
| Investment by HDD in Non-Guarantor  |   | (5)                         | 5                              |              |                                       |
| Distribution from Non-Guarantor to HDD  |   | 1,360                       | (1,360)                        |              |                                       |
| Proceeds from exercise of employee stock options and employee stock purchase plan           | 172   |                             |                                |              | 172                                   |
| Dividends to shareholders   | (159)   |                             |                                |              | (159)                                 |
| Repurchase of common shares   | (1,284)   |                             |                                |              | (1,284)                               |
| Other financing activities, net   |   |                             | 2                              |              | 2                                     |
| Net cash provided by (used in) financing activities   | 36  | 48                          | (1,387)                        |              | (1,303)                               |

Edgar Filing: Seagate Technology - Form 10-Q

|  |       |    |          |    |          |
|--|-------|----|----------|----|----------|
| Increase in cash and cash equivalents                    | 30    |    | 125      |    | 155      |
| Cash and cash equivalents at the beginning of the period | 4     |    | 984      |    | 988      |
| Cash and cash equivalents at the end of the period       | \$ 34 | \$ | \$ 1,109 | \$ | \$ 1,143 |

**Table of Contents**

**SEAGATE TECHNOLOGY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(Unaudited)**

**13. Condensed Consolidating Financial Information (continued)**

On May 19, 2006, in connection with the acquisition of Maxtor, the Company, Maxtor and the trustee under the indentures for the 2.375% Notes and the 6.8% Senior Convertible Notes due 2010 (the 6.8% Notes ) entered into a supplemental indenture pursuant to which such notes became convertible into the Company's common shares. In addition, the Company agreed to fully and unconditionally guarantee the 2.375% Notes and 6.8% Notes on a senior unsecured basis. The Company's obligations under its guarantee rank in right of payment with all of its existing and future senior unsecured indebtedness. The indentures do not contain any financial covenants and do not restrict Maxtor from paying dividends, incurring additional indebtedness or issuing or repurchasing its other securities. The following tables present parent guarantor, subsidiary issuer and combined non-guarantors Condensed Consolidating Balance Sheets of the Company and its subsidiaries at April 3, 2009 and June 27, 2008, the Condensed Consolidating Statements of Operations for the three and nine months ended April 3, 2009 and March 28, 2008 and the Condensed Consolidating Statements of Cash Flows for the nine months ended April 3, 2009 and March 28, 2008. The information classifies the Company's subsidiaries into Seagate Technology-parent company guarantor, Maxtor-subsiidiary issuer and the Combined Non-Guarantors based on the classification of those subsidiaries under the terms of the 2.375% Notes and 6.8% Notes.

**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****13. Condensed Consolidating Financial Information (continued)****Consolidating Balance Sheet****April 3, 2009****(In millions)**

|   | Seagate<br>Technology<br>Parent<br>Company<br>Guarantor | Maxtor<br>Subsidiary<br>Issuer | Combined<br>Non-<br>Guarantors | Eliminations       | Seagate<br>Technology<br>Consolidated |
|---|---|--------------------------------|--------------------------------|--------------------|---------------------------------------|
| Cash and cash equivalents                           | \$ 8  | \$ 1                           | \$ 1,343                       | \$                 | \$ 1,352                              |
| Short-term investments                              |   |                                | 129                            |                    | 129                                   |
| Accounts receivable, net                            |   |                                | 872                            |                    | 872                                   |
| Intercompany receivable                             |   | 96                             | 21                             | (117)              |                                       |
| Inventories   |   |                                | 577                            |                    | 577                                   |
| Other current assets                                |   | 54                             | 560                            |                    | 614                                   |
| <b>Total Current Assets</b>                         | <b>8</b>  | <b>151</b>                     | <b>3,502</b>                   | <b>(117)</b>       | <b>3,544</b>                          |
| Property, equipment and leasehold improvements, net |   | 2                              | 2,353                          |                    | 2,355                                 |
| Goodwill  |   |                                | 31                             |                    | 31                                    |
| Other intangible assets, net                        |   |                                | 62                             |                    | 62                                    |
| Equity investments in Non-Guarantors                | 4,853   | 232                            | 3,127                          | (8,212)            |                                       |
| Intercompany note receivable                        |   |                                | 4,267                          | (4,267)            |                                       |
| Other assets, net                                   |   | 351                            | 283                            |                    | 634                                   |
| <b>Total Assets</b>                                 | <b>\$ 4,861</b>   | <b>\$ 736</b>                  | <b>\$ 13,625</b>               | <b>\$ (12,596)</b> | <b>\$ 6,626</b>                       |
| Short-term borrowings                               | \$  | \$                             | \$ 350                         | \$                 | \$ 350                                |
| Accounts payable                                    |   |                                | 1,389                          |                    | 1,389                                 |
| Intercompany payable                                |   | 21                             | 96                             | (117)              |                                       |
| Accrued employee compensation                       |   |                                | 117                            |                    | 117                                   |
| Accrued expenses                                    |   | 26                             | 638                            |                    | 664                                   |
| Accrued income taxes                                |   | 6                              | 3                              |                    | 9                                     |
| Current portion of long-term debt                   |   | 5                              | 315                            |                    | 320                                   |
| <b>Total Current Liabilities</b>                    |   | <b>58</b>                      | <b>2,908</b>                   | <b>(117)</b>       | <b>2,849</b>                          |
| Other non-current liabilities                       |   | 50                             | 296                            |                    | 346                                   |
| Intercompany note payable                           | 3,277   | 700                            | 290                            | (4,267)            |                                       |
| Long-term accrued income taxes                      |   | 127                            | 40                             |                    | 167                                   |
| Long-term debt, less current portion                |   | 482                            | 1,198                          |                    | 1,680                                 |
| Liability for deficit of Maxtor                     |   |                                | 681                            | (681)              |                                       |



Edgar Filing: Seagate Technology - Form 10-Q

|  |          |        |           |             |          |
|--|----------|--------|-----------|-------------|----------|
| Total Liabilities                          | 3,277    | 1,417  | 5,413     | (5,065)     | 5,042    |
| Shareholders' Equity (Deficit)             | 1,584    | (681)  | 8,212     | (7,531)     | 1,584    |
| Total Liabilities and Shareholders' Equity | \$ 4,861 | \$ 736 | \$ 13,625 | \$ (12,596) | \$ 6,626 |

**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****13. Condensed Consolidating Financial Information (continued)****Consolidating Balance Sheet****June 27, 2008****(In millions)**

|   | Seagate<br>Technology          |                                | Combined           |                    | Seagate                    |
|---|--------------------------------|--------------------------------|--------------------|--------------------|----------------------------|
|   | Parent<br>Company<br>Guarantor | Maxtor<br>Subsidiary<br>Issuer | Non-<br>Guarantors | Eliminations       | Technology<br>Consolidated |
| Cash and cash equivalents                           | \$ 3                           | \$ 1                           | \$ 986             | \$                 | \$ 990                     |
| Short-term investments                              |                                |                                | 151                |                    | 151                        |
| Accounts receivable, net                            |                                |                                | 1,410              |                    | 1,410                      |
| Intercompany receivable                             |                                | 181                            |                    | (181)              |                            |
| Inventories   |                                |                                | 945                |                    | 945                        |
| Other current assets                                |                                |                                | 776                |                    | 776                        |
| <b>Total Current Assets</b>                         | <b>3</b>                       | <b>182</b>                     | <b>4,268</b>       | <b>(181)</b>       | <b>4,272</b>               |
| Property, equipment and leasehold improvements, net |                                | 4                              | 2,460              |                    | 2,464                      |
| Goodwill  |                                |                                | 2,352              |                    | 2,352                      |
| Other intangible assets, net                        |                                |                                | 111                |                    | 111                        |
| Equity investments in Non-Guarantors                | 7,767                          | 233                            | 6,089              | (14,089)           |                            |
| Intercompany note receivable                        |                                |                                | 3,835              | (3,835)            |                            |
| Other assets, net                                   |                                | 298                            | 623                |                    | 921                        |
| <b>Total Assets</b>                                 | <b>\$ 7,770</b>                | <b>\$ 717</b>                  | <b>\$ 19,738</b>   | <b>\$ (18,105)</b> | <b>\$ 10,120</b>           |
| Accounts payable                                    | \$                             | \$                             | \$ 1,652           | \$                 | \$ 1,652                   |
| Intercompany payable                                |                                |                                | 181                | (181)              |                            |
| Accrued employee compensation                       |                                |                                | 440                |                    | 440                        |
| Accrued expenses                                    | 1                              | 29                             | 795                |                    | 825                        |
| Accrued income taxes                                |                                | 6                              | 4                  |                    | 10                         |
| Current portion of long-term debt                   |                                | 330                            | 30                 |                    | 360                        |
| <b>Total Current Liabilities</b>                    | <b>1</b>                       | <b>365</b>                     | <b>3,102</b>       | <b>(181)</b>       | <b>3,287</b>               |
| Other non-current liabilities                       |                                | 51                             | 316                |                    | 367                        |
| Intercompany note payable                           | 3,183                          | 652                            |                    | (3,835)            |                            |
| Long-term accrued income taxes                      |                                | 132                            | 78                 |                    | 210                        |
| Long-term debt, less current portion                |                                | 173                            | 1,497              |                    | 1,670                      |
| Liability for deficit of Maxtor                     |                                |                                | 656                | (656)              |                            |
| <b>Total Liabilities</b>                            | <b>3,184</b>                   | <b>1,373</b>                   | <b>5,649</b>       | <b>(4,672)</b>     | <b>5,534</b>               |

Edgar Filing: Seagate Technology - Form 10-Q

|   |          |        |           |             |           |
|---|----------|--------|-----------|-------------|-----------|
| Shareholders Equity (Deficit)             | 4,586    | (656)  | 14,089    | (13,433)    | 4,586     |
| Total Liabilities and Shareholders Equity | \$ 7,770 | \$ 717 | \$ 19,738 | \$ (18,105) | \$ 10,120 |

**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****13. Condensed Consolidating Financial Information (continued)****Consolidating Statement of Operations****Three Months Ended April 3, 2009****(In millions)**

|   | Seagate<br>Technology<br>Parent<br>Company<br>Guarantor | Maxtor<br>Subsidiary<br>Issuer | Combined<br>Non-<br>Guarantors | Eliminations | Seagate<br>Technology<br>Consolidated |
|---|---|--------------------------------|--------------------------------|--------------|---------------------------------------|
| Revenue                                   | \$  | \$                             | \$ 2,150                       | \$           | \$ 2,150                              |
| Cost of revenue                           |   | 1                              | 1,992                          |              | 1,993                                 |
| Product development                       |   |                                | 243                            |              | 243                                   |
| Marketing and administrative              |   |                                | 134                            |              | 134                                   |
| Amortization of intangibles               |   |                                | 13                             |              | 13                                    |
| Restructuring                             |   |                                | 25                             |              | 25                                    |
| Total operating expenses                  |   | 1                              | 2,407                          |              | 2,408                                 |
| Income (loss) from operations             |   | (1)                            | (257)                          |              | (258)                                 |
| Interest income                           |   |                                | 9                              | (6)          | 3                                     |
| Interest expense                          |   | (12)                           | (29)                           | 6            | (35)                                  |
| Equity in income (loss) of Maxtor         |   |                                | (26)                           | 26           |                                       |
| Equity in income (loss) of Non-Guarantors | (273)   | 2                              | (233)                          | 504          |                                       |
| Other, net                                |   |                                | 1                              |              | 1                                     |
| Other income (expense), net               | (273)   | (10)                           | (278)                          | 530          | (31)                                  |
| Income (loss) before income taxes         | (273)   | (11)                           | (535)                          | 530          | (289)                                 |
| Provision for (benefit from) income taxes |   |                                | (16)                           |              | (16)                                  |
| Net income (loss)                         | \$ (273)  | \$ (11)                        | \$ (519)                       | \$ 530       | \$ (273)                              |

**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****13. Condensed Consolidating Financial Information (continued)**  
**Consolidating Statement of Operations****Nine Months Ended April 3, 2009****(In millions)**

|  | Seagate<br>Technology<br>Parent<br>Company<br>Guarantor | Maxtor<br>Subsidiary<br>Issuer | Combined<br>Non-<br>Guarantors | Eliminations | Seagate<br>Technology<br>Consolidated |
|--|---|--------------------------------|--------------------------------|--------------|---------------------------------------|
| Revenue                                      | \$  | \$                             | \$ 7,452                       | \$           | \$ 7,452                              |
| Cost of revenue                              |   | 2                              | 6,446                          |              | 6,448                                 |
| Product development                          |   | 2                              | 736                            |              | 738                                   |
| Marketing and administrative                 |   | (5)                            | 429                            |              | 424                                   |
| Amortization of intangibles                  |   |                                | 41                             |              | 41                                    |
| Restructuring                                |   | 10                             | 116                            |              | 126                                   |
| Impairment of goodwill and long-lived assets |   |                                | 2,290                          |              | 2,290                                 |
| Total operating expenses                     |   | 9                              | 10,058                         |              | 10,067                                |
| Income (loss) from operations                |   | (9)                            | (2,606)                        |              | (2,615)                               |
| Interest income                              |   |                                | 38                             | (23)         | 15                                    |
| Interest expense                             |   | (42)                           | (76)                           | 23           | (95)                                  |
| Equity in income (loss) of Maxtor            |   |                                | (81)                           | 81           |                                       |
| Equity in income (loss) of Non-Guarantors    | (3,005)   | (16)                           | (2,920)                        | 5,941        |                                       |
| Other, net                                   |   |                                | (26)                           |              | (26)                                  |
| Other income (expense), net                  | (3,005)   | (58)                           | (3,065)                        | 6,022        | (106)                                 |
| Income (loss) before income taxes            | (3,005)   | (67)                           | (5,671)                        | 6,022        | (2,721)                               |
| Provision for (benefit from) income taxes    |   | (1)                            | 285                            |              | 284                                   |
| Net income (loss)                            | \$ (3,005)  | \$ (66)                        | \$ (5,956)                     | \$ 6,022     | \$ (3,005)                            |

**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****13. Condensed Consolidating Financial Information (continued)****Consolidating Statement of Cash Flows****Nine Months Ended April 3, 2009****(In millions)**

|  | Seagate<br>Technology<br>Parent<br>Company<br>Guarantor | Maxtor<br>Subsidiary<br>Issuer | Combined<br>Non-<br>Guarantors | Eliminations | Seagate<br>Technology<br>Consolidated |
|--|---|--------------------------------|--------------------------------|--------------|---------------------------------------|
| <b>OPERATING ACTIVITIES</b>  |   |                                |                                |              |                                       |
| Net income (loss)  | \$ (3,005)  | \$ (66)                        | \$ (5,956)                     | \$ 6,022     | \$ (3,005)                            |
| Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities: |   |                                |                                |              |                                       |
| Depreciation and amortization  |   | 2                              | 705                            |              | 707                                   |
| Stock-based compensation   |   | 3                              | 67                             |              | 70                                    |
| Impairment of goodwill and long-lived assets   |   |                                | 2,290                          |              | 2,290                                 |
| Deferred income taxes  |   |                                | 295                            |              | 295                                   |
| Equity in (income) loss of Maxtor  |   |                                | 66                             | (66)         |                                       |
| Equity in (income) loss of Non-Guarantors  | 3,005   | 16                             | 2,935                          | (5,956)      |                                       |
| Other non-cash operating activities, net   |   | 1                              | (9)                            |              | (8)                                   |
| Changes in operating assets and liabilities, net   | (2)   | (6)                            | 290                            |              | 282                                   |
| Net cash provided by (used in) operating activities  | (2)   | (50)                           | 683                            |              | 631                                   |
| <b>INVESTING ACTIVITIES</b>  |   |                                |                                |              |                                       |
| Acquisition of property, equipment and leasehold improvements                                      |   |                                | (553)                          |              | (553)                                 |
| Purchase of short-term investments   |   |                                | (124)                          |              | (124)                                 |
| Maturities and sales of short-term investments   |   |                                | 146                            |              | 146                                   |
| Other investing activities, net  |   |                                | 19                             |              | 19                                    |
| Net cash provided by (used in) investing activities  |   |                                | (512)                          |              | (512)                                 |
| <b>FINANCING ACTIVITIES</b>  |   |                                |                                |              |                                       |
| Proceeds from short-term borrowings  |   |                                | 350                            |              | 350                                   |
| Repayment of long-term debt  |   | (5)                            | (15)                           |              | (20)                                  |
| Loan from Non-Guarantor to Parent  | 94  |                                | (94)                           |              |                                       |
| Loan from Non-Guarantor to Maxtor  |   | 48                             | (48)                           |              |                                       |
| Distribution from Non-Guarantor to HDD   |   |                                | (124)                          | 124          |                                       |
| Distribution to HDD from Non-Guarantor   |   |                                | 124                            | (124)        |                                       |
| Distribution from Non-Guarantor to Maxtor  |   | 7                              | (7)                            |              |                                       |
| Proceeds from exercise of employee stock options and employee stock purchase plan                  | 45  |                                |                                |              | 45                                    |
| Dividends to shareholders  | (132)   |                                |                                |              | (132)                                 |

## Edgar Filing: Seagate Technology - Form 10-Q

|  |      |      |          |          |
|--|------|------|----------|----------|
| Net cash provided by (used in) financing activities      | 7    | 50   | 186      | 243      |
| Increase (decrease) in cash and cash equivalents         | 5    |      | 357      | 362      |
| Cash and cash equivalents at the beginning of the period | 3    | 1    | 986      | 990      |
| Cash and cash equivalents at the end of the period       | \$ 8 | \$ 1 | \$ 1,343 | \$ 1,352 |

**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****13. Condensed Consolidating Financial Information (continued)****Consolidating Statement of Operations****Three Months Ended March 28, 2008****(In millions)**

|   | Seagate<br>Technology |            | Combined   |              | Seagate      |
|---|-----------------------|------------|------------|--------------|--------------|
|   | Parent                | Maxtor     | Non-       | Eliminations | Technology   |
|   | Company               | Subsidiary | Guarantors |              | Consolidated |
|   | Guarantor             | Issuer     |            |              |              |
| Revenue                                   | \$                    | \$ 1       | \$ 3,103   | \$           | \$ 3,104     |
| Cost of revenue                           |                       | 2          | 2,286      |              | 2,288        |
| Product development                       |                       | 2          | 252        |              | 254          |
| Marketing and administrative              |                       | 1          | 163        |              | 164          |
| Amortization of intangibles               |                       |            | 15         |              | 15           |
| Restructuring and other, net              |                       |            | 20         |              | 20           |
| Total operating expenses                  |                       | 5          | 2,736      |              | 2,741        |
| Income (loss) from operations             |                       | (4)        | 367        |              | 363          |
| Interest income                           |                       |            | 24         | (8)          | 16           |
| Interest expense                          |                       | (15)       | (23)       | 8            | (30)         |
| Equity in income (loss) of Maxtor         |                       |            | (12)       | 12           |              |
| Equity in income (loss) of Non-Guarantors | 344                   | 4          | 366        | (714)        |              |
| Other, net                                |                       | 4          | (4)        |              |              |
| Other income (expense), net               | 344                   | (7)        | 351        | (702)        | (14)         |
| Income (loss) before income taxes         | 344                   | (11)       | 718        | (702)        | 349          |
| Provision for (benefit from) income taxes |                       | 1          | 4          |              | 5            |
| Net income (loss)                         | \$ 344                | \$ (12)    | \$ 714     | \$ (702)     | \$ 344       |



**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****13. Condensed Consolidating Financial Information (continued)****Consolidating Statement of Operations****Nine Months Ended March 28, 2008****(In millions)**

|   | Seagate<br>Technology<br>Parent<br>Company<br>Guarantor | Maxtor<br>Subsidiary<br>Issuer | Combined<br>Non-<br>Guarantors | Eliminations | Seagate<br>Technology<br>Consolidated |
|---|---|--------------------------------|--------------------------------|--------------|---------------------------------------|
| Revenue                                   | \$  | \$ 9                           | \$ 9,800                       | \$           | \$ 9,809                              |
| Cost of revenue                           |   | 12                             | 7,283                          |              | 7,295                                 |
| Product development                       |   | 7                              | 751                            |              | 758                                   |
| Marketing and administrative              | 1   | 7                              | 476                            |              | 484                                   |
| Amortization of intangibles               |   |                                | 41                             |              | 41                                    |
| Restructuring and other, net              |   |                                | 52                             |              | 52                                    |
| Total operating expenses                  | 1   | 26                             | 8,603                          |              | 8,630                                 |
| Income (loss) from operations             | (1)   | (17)                           | 1,197                          |              | 1,179                                 |
| Interest income                           |   |                                | 79                             | (28)         | 51                                    |
| Interest expense                          |   | (49)                           | (75)                           | 28           | (96)                                  |
| Equity in income (loss) of Maxtor         |   |                                | (58)                           | 58           |                                       |
| Equity in income (loss) of Non-Guarantors | 1,103   | 3                              | 1,172                          | (2,278)      |                                       |
| Other, net                                |   | 6                              | 7                              |              | 13                                    |
| Other income (expense), net               | 1,103   | (40)                           | 1,125                          | (2,220)      | (32)                                  |
| Income (loss) before income taxes         | 1,102   | (57)                           | 2,322                          | (2,220)      | 1,147                                 |
| Provision for (benefit from) income taxes |   | 1                              | 44                             |              | 45                                    |
| Net income (loss)                         | \$ 1,102  | \$ (58)                        | \$ 2,278                       | \$ (2,220)   | \$ 1,102                              |

**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****13. Condensed Consolidating Financial Information (continued)****Consolidating Statement of Cash Flows****Nine Months Ended March 28, 2008****(In millions)**

|  | Seagate<br>Technology<br>Parent<br>Company<br>Guarantor | Maxtor<br>Subsidiary<br>Issuer | Combined<br>Non-<br>Guarantors | Eliminations | Seagate<br>Technology<br>Consolidated |
|--|---|--------------------------------|--------------------------------|--------------|---------------------------------------|
| <b>OPERATING ACTIVITIES</b>  |   |                                |                                |              |                                       |
| Net income (loss)  | \$ 1,102  | \$ (58)                        | \$ 2,278                       | \$ (2,220)   | \$ 1,102                              |
| Adjustments to reconcile net income (loss) to net cash (used in) provided by operating activities: |   |                                |                                |              |                                       |
| Depreciation and amortization  |   | 3                              | 628                            |              | 631                                   |
| Stock-based compensation   |   | 11                             | 75                             |              | 86                                    |
| Deferred income taxes  |   | 5                              | 12                             |              | 17                                    |
| Equity in loss of Maxtor   |   |                                | 58                             | (58)         |                                       |
| Equity in (income) loss of Non-Guarantors  | (1,103)   | (3)                            | (1,172)                        | 2,278        |                                       |
| Other non-cash operating activities, net   |   | 2                              | (12)                           |              | (10)                                  |
| Changes in operating assets and liabilities, net   | (5)   | (61)                           | 383                            |              | 317                                   |
| Net cash (used in) provided by operating activities  | (6)   | (101)                          | 2,250                          |              | 2,143                                 |
| <b>INVESTING ACTIVITIES</b>  |   |                                |                                |              |                                       |
| Acquisition of property, equipment and leasehold improvements                                      |   |                                | (637)                          |              | (637)                                 |
| Purchase of short-term investments   |   |                                | (439)                          |              | (439)                                 |
| Maturities and sales of short-term investments   |   |                                | 425                            |              | 425                                   |
| Acquisitions, net of cash and cash equivalents acquired  |   |                                | (78)                           |              | (78)                                  |
| Other investing activities, net  |   | 7                              | 37                             |              | 44                                    |
| Net cash used in investing activities  |   | 7                              | (692)                          |              | (685)                                 |
| <b>FINANCING ACTIVITIES</b>  |   |                                |                                |              |                                       |
| Loan from Non-Guarantor to Parent  | 1,307   |                                | (1,307)                        |              |                                       |
| Repayment of debt  |   | (5)                            | (29)                           |              | (34)                                  |
| Loan from Non-Guarantor to Maxtor  |   | 87                             | (87)                           |              |                                       |
| Distribution from Non-Guarantor to HDD   |   |                                | (1,360)                        | 1,360        |                                       |
| Distribution to HDD from Non-Guarantor   |   |                                | 1,360                          | (1,360)      |                                       |
| Distribution from Non-Guarantor to Maxtor  |   | 10                             | (10)                           |              |                                       |
| Proceeds from exercise of employee stock options and employee stock purchase plan                  | 172   |                                |                                |              | 172                                   |
| Dividends to shareholders  | (159)   |                                |                                |              | (159)                                 |
| Repurchases of common shares   | (1,284)   |                                |                                |              | (1,284)                               |

Edgar Filing: Seagate Technology - Form 10-Q

|  |       |      |          |    |          |
|--|-------|------|----------|----|----------|
| Other financing activities, net                          |       |      | 2        |    | 2        |
| Net cash provided by (used in) financing activities      | 36    | 92   | (1,431)  |    | (1,303)  |
| Increase (decrease) in cash and cash equivalents         | 30    | (2)  | 127      |    | 155      |
| Cash and cash equivalents at the beginning of the period | 4     | 3    | 981      |    | 988      |
| Cash and cash equivalents at the end of the period       | \$ 34 | \$ 1 | \$ 1,108 | \$ | \$ 1,143 |

**Table of Contents**

**SEAGATE TECHNOLOGY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(Unaudited)**

**14. Subsequent Events**

On May 1, 2009, the Company completed the sale of \$430 million aggregate principal amount of 10% Senior Secured Second-Priority Notes Due 2014, in a private placement exempt from the registration requirements of the Securities Act of 1933, as amended. The obligations under the notes are unconditionally guaranteed by the Company and certain of its material subsidiaries. In addition, the obligations under the notes are secured by a second-priority lien on substantially all of the Company's tangible and intangible assets. The net proceeds from the offering of the notes were approximately \$399 million.

---

**Table of Contents**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

*The following is a discussion of the financial condition and results of operations for our fiscal quarter ended April 3, 2009, herein referred to as the March 2009 quarter. Unless the context indicates otherwise, as used herein, the terms we, us, Seagate and our refer to Seagate Technology, an exempted company incorporated with limited liability under the laws of the Cayman Islands, together with its subsidiaries.*

*You should read this discussion in conjunction with financial information and related notes included elsewhere in this report. We operate and report financial results on a fiscal year of 52 or 53 weeks ending on the Friday closest to June 30. The quarter and nine months ended April 3, 2009 consisted of 13 weeks and 40 weeks, respectively. The quarter ended October 3, 2008 consisted of 14 weeks. The quarter and nine months ended March 28, 2008 consisted of 13 weeks and 39 weeks, respectively. Fiscal year 2009 will be comprised of 53 weeks and will end on July 3, 2009. Except as noted, references to any fiscal year mean the twelve-month period ending on the Friday closest to June 30 of that year.*

*This Quarterly Report on Form 10-Q may contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, including, in particular, statements about our plans, strategies and prospects and industry estimates for the fiscal quarter ending July 3, 2009 and beyond. These statements identify prospective information and include words such as expects, plans, anticipates, believes, estimates, predicts, projects and similar expressions. These forward-looking statements are based on information available to us as of the date of this report. Current expectations, forecasts and assumptions involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those anticipated by these forward-looking statements. Such risks, uncertainties and other factors may be beyond our control. In particular, uncertainty in global economic conditions poses a risk to the overall economy as consumers and businesses may defer purchases in response to tighter credit and negative financial news. Such risks and uncertainties also include the impact of the variable demand and the aggressive pricing environment for disk drives, particularly in view of the current deterioration in business and economic conditions; dependence on our ability to successfully qualify, manufacture and sell our disk drive products in increasing volumes on a cost-effective basis and with acceptable quality, particularly our new disk drive products with lower cost structures; the impact of competitive product announcements and possible excess industry supply with respect to particular disk drive products; our ability to achieve projected cost savings in connection with our restructuring plans; and the factors listed in the Risk Factors section of Item 1A of Part II of this Quarterly Report on Form 10-Q, which we encourage you to carefully read. We also encourage you to read our Annual Report on Form 10-K as filed with the U.S. Securities and Exchange Commission on August 13, 2008 as it contains information concerning risk, uncertainties and other factors that could cause results to differ materially from those projected in the forward-looking statements. These forward-looking statements should not be relied upon as representing our views as of any subsequent date and we undertake no obligation to update forward-looking statements to reflect events or circumstances after the date they were made.*

**Our Company**

We are the world's leading provider of hard disk drives, based on revenue. We design, manufacture, market and sell hard disk drives. Hard disk drives, commonly referred to as disk drives or hard drives, are devices that store digitally encoded data on rapidly rotating platters or disks with magnetic surfaces. The performance attributes of disk drives, including their cost effectiveness and high storage capacities has resulted in disk drives being used as the primary medium for storing electronic data in systems ranging from desktop and notebook computers, and consumer electronics devices to data centers delivering electronic data over corporate networks and the Internet.

**Table of Contents**

We produce a broad range of disk drive products addressing enterprise applications, where our products are used in enterprise servers, mainframes and workstations; desktop applications, where our products are used in desktop computers; mobile computing applications, where our products are used in notebook computers; and consumer electronics applications, where our products are used in a wide variety of devices such as digital video recorders (DVRs) and other consumer electronic devices that require storage. We also sell our branded storage solutions under both the Seagate and Maxtor brands. In addition to manufacturing and selling disk drives, we provide data storage services for small- to medium-sized businesses, including online backup, data protection and recovery solutions.

We sell our disk drives primarily to major original equipment manufacturers (OEMs). We also sell to distributors and retailers under our globally recognized brand names. We have longstanding relationships with many of our OEM customers including Hewlett-Packard, Dell, EMC, Asustek Computer and Lenovo. We also have key relationships with major distributors, who sell our disk drive products to small OEMs, dealers, system integrators and retailers throughout most of the world. Substantially all of our revenue is denominated in U.S. dollars.

The following table summarizes our disk drive revenue by channel and by geography:

|                                  | Fiscal Quarters Ended |                    |                   |
|----------------------------------|-----------------------|--------------------|-------------------|
|                                  | April 3,<br>2009      | January 2,<br>2009 | March 28,<br>2008 |
| <i>Revenues by Channel (%)</i>   |                       |                    |                   |
| OEM                              | 61%                   | 67%                | 65%               |
| Distributors                     | 29%                   | 26%                | 28%               |
| Retailers                        | 10%                   | 7%                 | 7%                |
| <i>Revenues by Geography (%)</i> |                       |                    |                   |
| North America                    | 27%                   | 27%                | 31%               |
| Europe                           | 28%                   | 27%                | 28%               |
| Far East                         | 45%                   | 46%                | 41%               |

For each of the fiscal quarters shown above, the only customers exceeding 10% of our revenue were Hewlett-Packard and Dell. We have master purchase agreements in place with Hewlett-Packard and Dell that are cancelable for convenience by either party upon written notice, and do not require either customer to purchase any minimum or other specified quantity of our products.

**Industry Overview**

Our industry is characterized by several trends that have a material impact on our strategic planning, financial condition and results of operations.

*Disk Drive Industry Consolidation*

Due to the significant challenges posed by the need to continually innovate and improve manufacturing efficiency and the continued demands on capital and research and development investments required to do so, the disk drive industry has undergone significant consolidation as disk drive manufacturers and component manufacturers merged with other companies or exited the industry. The current negative macroeconomic environment as well as the increasing technological challenges, associated levels of investment and competitive necessity of large-scale operations may drive future

## **Table of Contents**

industry consolidation. For example, Toshiba Corporation recently announced that it intends to acquire Fujitsu Limited's hard disk drive business. Additionally, we may in the future face indirect competition from customers who from time to time evaluate whether to offer electronic data storage products that may compete with our products.

### *Price Erosion*

Our industry has been characterized by continuous price declines for disk drive products with comparable capacity, performance and feature sets (like-for-like products). Price declines for like-for-like products (price erosion) is more pronounced during periods of:

economic contraction or industry consolidation in which competitors may use discounted pricing to attempt to maintain or gain market share;

few new product introductions when multiple competitors have comparable or alternative product offerings;

temporary imbalances between industry supply and demand; and

seasonally weaker demand, which may cause excess supply.

Disk drive manufacturers typically attempt to offset price erosion with an improved mix of disk drive products characterized by higher capacity, better performance and additional feature sets and/or product cost reductions.

We believe that price erosion during the March 2009 quarter returned to a more seasonally typical level after several quarters of sharper price erosion. Although our visibility as to levels of price erosion is limited, a number of industry participants, including Seagate, continue to take steps to reduce manufacturing capacity. To remain competitive, we believe it will be necessary for industry participants to continue to introduce new product offerings that utilize advanced technologies ahead of the competition in order to take advantage of potentially higher initial profit margins and reduced cost structures on these new products.

### *Disk Drive Industry Demand Trends*

The disk drive industry is sensitive to global macroeconomic conditions and is currently significantly impacted by the downturn in economic activity. We believe the total available market (TAM) for disk drives, in aggregate, declined approximately 15% from the year-ago quarter, primarily due to the downturn in the macroeconomic environment. As the extent and length of the current macroeconomic environment is unknown, such uncertainty limits our visibility of industry demand.

Notwithstanding the current economic conditions, we believe, in the long term, that technological advances in storage technology and a proliferation of non-compute applications are increasingly driving the broad, global proliferation of digital content through the creation, sharing, aggregation, distribution, consumption and protection of all types of digital content. We believe that growth in digital content is being driven by increases in media-rich and user-generated content, the digitization of content previously stored in analog format and the duplication of content in multiple locations. As a result of these factors, the nature and amount of content being created will require increasingly higher storage capacity in order to store, manage, distribute, back up and use such content. Additionally, we expect the proliferation of consumer targeted digital content will create additional demand for storage by enterprises, including those that host, aggregate, distribute or share such content. We believe such trends will result in increased demands for higher capacity disk drive products.

## Table of Contents

We also believe that long-term demand for electronic data storage in the enterprise and traditional compute markets will be positively impacted as increasing legal and regulatory requirements and changes in the nature and amount of data being stored have necessitated additional storage.

The disk drive industry has recently seen the introduction of alternative data storage technologies that directly compete with hard disk drives. Solid state disk drives (SSDs), using NAND flash memory, are a potential alternative to disk drives in certain applications such as consumer handheld devices and portable external storage. While SSDs have better performance attributes in some applications compared to hard disk drives, SSDs are not currently cost competitive in most compute applications that utilize a 3.5-inch or 2.5-inch form factor hard drive. We believe that in the near-term, the traditional high-volume compute markets will continue to be best served by hard disk drives based on the industry's ability to deliver reliable storage devices that are more cost effective than SSDs.

In the long term, we believe that the disk drive industry will also be impacted by the following trends:

*Disk Drives for Mobile Compute.* Over the long term the mobile compute market is growing faster than the market for desktop computers as price and performance continue to improve. Notebook systems are increasingly becoming the preference for both consumers and enterprises as the need for mobility increases and wireless adoption continues to advance.

SSDs could become more competitive in the future in compute applications which require minimal storage capacity such as netbooks, which are smaller, less powerful, less expensive, forms of mobile computers, and are slowly becoming a low-cost alternative to notebooks. We estimate that netbooks will comprise as much as 10-15% of the mobile market for the next few years, and that 80% of these devices will have disk drives installed initially, and may trend towards SSDs.

We believe that the market for SSDs and other alternative technologies is still developing and because of the current high cost per gigabyte of these storage solutions, we do not expect these solutions to have a significant near-term impact on the overall demand for disk drives in the mobile compute market.

*Disk Drives for Enterprise Storage.* We believe that the enterprise storage TAM in the March 2009 quarter declined by over 30% year over year mainly due to the current economic contraction and the related consolidation in the financial services industry which traditionally represents a significant portion of the market for enterprise disk drives. In addition, higher storage utilization rates in data centers and deferred purchases of information technology equipment also contributed to the decline in the TAM.

We define enterprise storage as drives used in mission critical applications. Mission critical enterprise storage is defined by the use of high performance, high capacity disk drives in applications that are vital to the operation of enterprises. We expect the market for mission critical enterprise storage solutions to be driven by many enterprises continuing to move network traffic to dedicated storage area networks. Many enterprises are also moving away from the use of server-attached storage to network-attached storage and are consolidating data centers, aiming to increase speed and reliability within a smaller space, reducing network complexity and increasing energy savings, which has led to an increased demand for more energy efficient, smaller form factor disk drives. These solutions are comprised principally of high performance disk drives with sophisticated software and communications technologies.

SSD storage applications have been introduced as a potential alternative to redundant system startup or boot disk drives. In addition, enterprises are considering the use of SSDs in applications where rapid processing is required for high volume transaction data. The timing of the adoption of SSDs in these applications is currently unknown as enterprises weigh the cost benefits of mission critical enterprise disk drives relative to the perceived performance benefits of SSDs.



## **Table of Contents**

*Disk Drives for Branded Solutions.* The proliferation of media-rich digital content creates consumer demand for storage to augment their current desktop or notebook disk drive capacities. Notwithstanding the current contraction in consumer spending, we believe consumers are increasingly using external branded storage solutions to backup and secure data in case of disaster or system failure.

*Disk Drives for Desktop Computing.* We define the desktop computing market as traditional desktop and business critical applications. We believe that the current economic conditions coupled with the continuing shift towards notebook computing has contributed to the almost 20% year over year decline in demand for disk drives for desktop computing in the March 2009 quarter. Additionally, we believe the contraction of the demand for disk drives for desktop computing will continue as consumers increasingly choose notebooks for their computing needs.

Higher capacity disk drives used in business critical applications are used to store less frequently accessed, less time-critical, but capacity-intensive data. Business critical electronic data, which historically has been stored on tape or other backup and archival technologies, are now being stored on these high capacity disk drives because of decreases in cost per gigabyte. In the long term, however, we believe that this trend towards business critical systems that utilize high capacity enterprise class disk drives will likely absorb some of the demand for disk drives used in traditional mission critical enterprise storage.

*Disk Drives for Consumer Electronics.* Disk drives in the consumer electronics (CE) markets are primarily used in gaming and high-capacity solutions, such as DVRs. These applications require more storage capability than can be provided in a cost-effective manner through alternative technologies such as flash memory, which is used in lower capacity CE applications. Notwithstanding the current contraction in consumer spending, we believe the demand for disk drives in CE will be driven in the long term by the increased amounts of high definition content that require larger amounts of storage capacity.

### *Product Life Cycles and Changing Technology*

Our industry has been characterized by significant advances in technology, which have contributed to rapid product life cycles. As a result, success in our industry has been dependent to a large extent on the ability to be the first-to-market with new products, allowing those disk drive manufacturers who introduce new products first to sell those products at a premium until comparable products are introduced. Also, because our industry is characterized by continuous price erosion, the existence of rapid product life cycles has necessitated the need to quickly achieve product cost effectiveness. Changing technology also necessitates the need for on-going investments in research and development, which may be difficult to recover due to rapid product life cycles and economic declines. Further, there is a continued need to successfully execute product transitions and new product introductions, as factors such as quality, reliability and manufacturing yields become of increasing competitive importance.

### *Seasonality*

The disk drive industry traditionally experiences seasonal variability in demand with higher levels of demand in the second half of the calendar year. This seasonality is driven by consumer spending in the back-to-school season from late summer to fall and the traditional holiday shopping season from fall to winter. In addition, corporate demand is typically higher during the second half of the calendar year when IT budget calendars provide for more spending.

## **Table of Contents**

While volatility has increased in all markets, and current uncertainty in global economic conditions makes it particularly difficult to predict disk drive demand, we believe demand in the June 2009 quarter will be relatively flat compared to the March 2009 quarter.

### *Suppliers of Components and Capital Equipment*

Due to industry consolidation, there are a limited number of independent suppliers of components, such as recording heads and media, available to disk drive manufacturers. As a result, vertically integrated disk drive manufacturers, who manufacture their own components, are less dependent on external component suppliers than less vertically integrated disk drive manufacturers. While we believe that there is more than adequate supply to meet currently identified industry demand, further consolidation, which may be accelerated by the current economic conditions, could limit the supply of components from independent suppliers in the long term. Drive manufacturers have substantially reduced their capital spending plans due to the conditions in demand. As a result, capital equipment manufacturers may be increasingly financially constrained and, therefore, may be less able to supply equipment when needed.

### *Industry Supply Balance*

Historically, the industry has from time to time experienced periods of imbalances between supply and demand. To the extent that the disk drive industry builds capacity based on expectations of demand that do not materialize, price erosion may become more pronounced. Conversely, during periods where demand exceeds supply, price erosion is generally more benign.

While we believe the disk drive industry entered the March 2009 quarter with excess capacity, the industry continued to adjust its output to align with reduced market demand. In addition, we believe the industry entered into the March 2009 quarter with inventory levels in the supply chain at a level that could not support end user demand. At the end of the March 2009 quarter, we believe the level of distribution inventory increased slightly to approximately four weeks, which is at the low end of the historical range. As a result, during the March 2009 quarter, price erosion was more closely aligned with historical seasonal trends.

## **Seagate Overview**

We are the world's leading provider of hard disk drives, based on revenue. Our products address the enterprise, desktop, mobile computing, CE and branded solutions storage markets. The Seagate 3.5-inch and 2.5-inch disk drive units used in our branded storage products are reported in the desktop and mobile market information, respectively. We maintain a highly integrated approach to our business by designing and manufacturing a significant portion of the components we view as critical to our products, such as recording heads and media. We believe that control of these key technologies, combined with our platform design and manufacturing, is necessary to achieve product performance, time-to-market leadership and manufacturing flexibility, which will allow us to respond to customers and market opportunities. However, in a period of reduced demand, this strategy may result in a higher fixed cost per unit produced than our less-integrated competitors.

### *Operating Performance*

In the March 2009 quarter, the macroeconomic conditions continued to negatively impact our operating performance; however, this effect was partially offset by increased market share.

*Revenue* Revenue for the March 2009 quarter decreased approximately 5% from the immediately preceding quarter, while units shipped increased 5%. The decrease in revenue was driven by both an unfavorable mix, as higher-priced enterprise drives comprised a smaller percentage of the units shipped, and price erosion.

## Table of Contents

Revenue for the March 2009 quarter and the first nine months of fiscal year 2009 decreased from the corresponding year-ago periods by approximately 31% and 24%, respectively. Revenue for both periods was negatively impacted by price erosion, an unfavorable mix as higher-priced enterprise drives comprised a smaller percentage of the units shipped, and a decrease in the number of disk drives shipped, which resulted from a decrease in the TAM.

Our average sales price (ASP) per unit for our disk drive products was \$55 for the March 2009 quarter, down from \$60 and \$72 in the immediately preceding and year-ago quarters, respectively. The sequential and year over year ASP declines were driven by an unfavorable mix of products due to a lower percentage of higher-priced enterprise units shipped and price erosion.

*Enterprise* We believe we maintained our market leadership position in the enterprise market, shipping 3.4 million units, decreases of 21% and 36% from the immediately preceding and year-ago quarters, respectively. The decreases in the number of units shipped from both the immediately preceding and year-ago quarters were primarily attributable to lower market demand. We believe that the enterprise storage TAM in the March 2009 quarter declined by over 30% year over year mainly due to the current economic contraction and the related consolidation in the financial services industry, which traditionally represents a significant portion of the market for enterprise disk drives. In addition, higher storage utilization rates in data centers and deferred purchases of information technology equipment also contributed to the decline in the TAM.

*Mobile* In the March 2009 quarter, we shipped 8.9 million units, an increase of 18% from the immediately preceding quarter and 62% from the year-ago quarter, driven primarily by an increase of market share due to our more market competitive product offerings.

*Desktop* In the March 2009 quarter, we shipped 22 million units, an increase of 6% and a decrease of 17% from the immediately preceding and year-ago quarters, respectively. The increase from the immediately preceding quarter was driven by an increase in market share. The decrease from the year ago quarter was primarily driven by an approximate 18% decrease in the TAM due to lower consumer and enterprise spending as a result of the macroeconomic conditions and the continued shift in demand from desktop to notebook computers. In the global distribution channel, we exited the March 2009 quarter with distribution channel inventory for desktop products at less than four weeks.

*Consumer* In the March 2009 quarter, we shipped a total of 3.9 million units, which was essentially flat compared to the immediately preceding quarter, but a decrease of 23% from the year-ago quarter. Reduced consumer spending resulting from the macroeconomic conditions contributed to this decrease. In addition, our decision not to participate in the economically unattractive portions of the gaming market was the primary reason for the year over year decline in units shipped.

*Other factors affecting results of operations* For the March 2009 quarter and the first nine months of fiscal year 2009, our results of operations were also affected by restructuring and related charges of approximately \$36 million and \$181 million, respectively. Included in these charges were accelerated depreciation relating to the closure of our Milpitas and Pittsburgh facilities amounting to \$11 million and \$55 million for the quarter and the first nine months of fiscal year 2009, respectively. The remaining restructuring charges of \$25 million for the quarter and \$126 million for the first nine months of fiscal year 2009 were comprised of severance and other exit costs.

## **Table of Contents**

### *Seasonality*

Historically, we have exhibited seasonally lower unit demand during the second half of each fiscal year. While volatility has increased in all markets, and current uncertainty in global economic conditions makes it particularly difficult to predict disk drive demand, we believe demand in the June 2009 quarter will be relatively flat compared to the March 2009 quarter.

### *Recording Heads and Media*

We maintain a highly integrated approach to our business by designing and manufacturing a significant portion of the components we view as critical to our products, such as recording heads and media. As a result of the macroeconomic conditions, our manufacturing operations have experienced a sharp reduction in utilization levels, with a resulting increase in our unit costs for recording heads and media.

The extent of our use of externally sourced recording heads, media and aluminum substrates varies based on product mix, technology and our internal capacity levels. We purchase from third parties all of our glass substrates, which are used to manufacture our disk drives for mobile and small form factor CE products.

### *Suppliers of Components and Capital Equipment*

Due to industry consolidation, there are a limited number of independent suppliers of components, such as recording heads and media, available to disk drive manufacturers from whom we purchase components. Consolidation among our suppliers, which may be accelerated by the current economic conditions, could further limit our sources of components from independent suppliers in the future. We and other disk drive manufacturers have substantially reduced our capital spending plans due to the downturn in demand. As a result, our capital equipment suppliers may be increasingly financially constrained and, therefore, may be less able to supply us equipment when needed.

### *Research and Development*

In September 2008, as part of our restructuring efforts, we announced the proposed closure of our research facility in Pittsburgh, Pennsylvania. The research effort in Pittsburgh was moved into existing facilities, primarily in Minnesota and California. We currently plan to cease operations at our Pittsburgh facility during our fourth quarter of fiscal year 2009. We believe these restructuring efforts will not adversely impact our ability to deliver time-to-market products.

### *Capital Investments*

In the March 2009 quarter, we made \$59 million in capital investments. Capital investments will continue to be muted for the remainder of fiscal year 2009 as we believe our current capacity is adequate to support expected volume requirements for at least the next several quarters. Consequently, we expect capital investment in fiscal years 2009 and 2010 to be approximately \$650 million and \$450 million, respectively.

### *Restructuring and Other Cost Reduction Efforts*

In January 2009, we announced restructuring efforts intended to realign our cost structure with the current macroeconomic business environment. These efforts included reducing worldwide headcount by approximately 4,500 employees, including a 20% reduction in vice-president level employees.

We expect these efforts to result in total pre-tax restructuring charges of \$103 million, and to be largely completed by the end of fiscal year 2009. The savings generated from these restructuring activities are expected to amount to approximately \$145 million annually.

**Table of Contents**

In January 2009, we announced, in connection with our overall cost reduction strategy, the implementation of salary reductions for most of our worldwide professional workforce. These salary reductions began to go into effect in February 2009. The annual estimated savings generated from these salary reductions are expected to be approximately \$80 million.

As part of our ongoing cost structure alignment, additional restructuring actions are currently being assessed. We believe opportunities exist to reduce operating costs in the product development, marketing and administrative, and manufacturing areas.

**Table of Contents**

**Results of Operations**

We list in the tables below the historical Condensed Consolidated Statements of Operations in dollars and as a percentage of revenue for the periods indicated.

|  | For the Three Months Ended |                   | For the Nine Months Ended |                   |
|--|----------------------------|-------------------|---------------------------|-------------------|
|  | April 3,<br>2009           | March 28,<br>2008 | April 3,<br>2009          | March 28,<br>2008 |
|  | (in millions)              |                   | (in millions)             |                   |
| Revenue                                      | \$ 2,150                   | \$ 3,104          | \$ 7,452                  | \$ 9,809          |
| Cost of revenue                              | 1,993                      | 2,288             | 6,448                     | 7,295             |
| Gross margin                                 | 157                        | 816               | 1,004                     | 2,514             |
| Product development                          | 243                        | 254               | 738                       | 758               |
| Marketing and administrative                 | 134                        | 164               | 424                       | 484               |
| Amortization of intangibles                  | 13                         | 15                | 41                        | 41                |
| Restructuring and other, net                 | 25                         | 20                | 126                       | 52                |
| Impairment of goodwill and long-lived assets |                            |                   | 2,290                     |                   |
| Income (loss) from operations                | (258)                      | 363               | (2,615)                   | 1,179             |
| Other income (expense), net                  | (31)                       | (14)              | (106)                     | (32)              |
| Income (loss) before income taxes            | (289)                      | 349               | (2,721)                   | 1,147             |
| Provision for (benefit from) income taxes    | (16)                       | 5                 | 284                       | 45                |
| Net income (loss)                            | \$ (273)                   | \$ 344            | \$ (3,005)                | \$ 1,102          |

|  | For the Three Months Ended   |                   | For the Nine Months Ended    |                   |
|--|------------------------------|-------------------|------------------------------|-------------------|
|  | April 3,<br>2009             | March 28,<br>2008 | April 3,<br>2009             | March 28,<br>2008 |
|  | (as a percentage of revenue) |                   | (as a percentage of revenue) |                   |
| Revenue                                      | 100%                         | 100%              | 100%                         | 100%              |
| Cost of revenue                              | 93                           | 74                | 87                           | 74                |
| Gross margin                                 | 7                            | 26                | 13                           | 26                |
| Product development                          | 11                           | 8                 | 10                           | 8                 |
| Marketing and administrative                 | 6                            | 5                 | 6                            | 5                 |
| Amortization of intangibles                  | 1                            |                   |                              |                   |
| Restructuring and other, net                 | 1                            | 1                 | 2                            | 1                 |
| Impairment of goodwill and long-lived assets |                              |                   | 31                           |                   |
| Income (loss) from operations                | (12)                         | 12                | (36)                         | 12                |
| Other income (expense), net                  | (2)                          | (1)               | (1)                          |                   |
| Income (loss) before income taxes            | (14)                         | 11                | (37)                         | 12                |
| Provision for (benefit from) income taxes    | 1                            |                   | (3)                          | 1                 |
| Net income (loss)                            | (13)%                        | 11%               | (40)%                        | 11%               |



**Table of Contents***Revenue*

| (Dollars in millions) | For the Three Months Ended |                    |                   | For the Nine Months Ended |                   |
|-----------------------|----------------------------|--------------------|-------------------|---------------------------|-------------------|
|                       | April 3,<br>2009           | January 2,<br>2009 | March 28,<br>2008 | April 3,<br>2009          | March 28,<br>2008 |
| Revenue               | \$ 2,150                   | \$ 2,270           | \$ 3,104          | \$ 7,452                  | \$ 9,809          |

Revenue for the March 2009 quarter decreased approximately 5% from the immediately preceding quarter, while units shipped increased 5%. The decrease in revenue was driven by both an unfavorable mix compared to the immediately preceding quarter as higher-priced enterprise drives comprised a smaller percentage of the units shipped and price erosion.

Revenue for the March 2009 quarter decreased from the year-ago quarter by approximately 31%. Revenue for the quarter was negatively impacted by price erosion, an unfavorable mix as higher-priced enterprise drives comprised a smaller percentage of the units shipped, and a decrease in the TAM, which resulted in a decrease in the number of disk drives shipped.

Revenue for the first nine months of fiscal year 2009 decreased from the corresponding year-ago period by approximately 24%. Revenue was negatively impacted by price erosion, an unfavorable mix as higher-priced enterprise drives comprised a smaller percentage of the units shipped, and a decrease in the TAM, which resulted in a decrease in the number of disk drives shipped.

Partially offsetting these negative trends is our increased shipments of mobile compute products where we experienced share gains due to our more market competitive product offerings, which contributed to increases in units shipped of 18% for the March 2009 quarter over the preceding quarter, 62% for the March 2009 quarter over the year-ago quarter, and 33% for the first nine months of fiscal year 2009 over the corresponding year-ago period.

Our average sales price per unit for our disk drive products was \$55 for the March 2009 quarter, down from \$60 and \$72 in the immediately preceding and year-ago quarters, respectively. The sequential and year-on-year ASP declines were driven by an unfavorable mix of products due to a lower percentage of higher-priced enterprise units shipped and price erosion.

Unit shipments for our products in the quarter ended April 3, 2009 were as follows:

*Enterprise* 3.4 million, down from 4.3 million in the immediately preceding quarter and down from 5.3 million units in the year-ago quarter.

*Mobile* 8.9 million, up from 7.6 million and 5.5 million units in the immediately preceding and year-ago quarters, respectively.

*Desktop* 22.2 million, up from 21.0 million and down from 26.7 million units in the immediately preceding and year-ago quarters, respectively.

*Consumer* 3.9 million, flat compared to 3.9 million and down from 5.1 million units in the immediately preceding and year-ago quarters, respectively.

We maintain various sales programs such as point-of-sale rebates, sales price adjustments and price protection, aimed at increasing customer demand. We exercise judgment in formulating the underlying estimates related to distributor and retail inventory levels, sales program participation and customer claims submittals in determining the provision for such programs. Sales programs recorded as contra revenue were almost 14% of our gross revenue for the March 2009 quarter as compared to 15% and 9% in the immediately preceding and year-ago quarters, respectively. The increase in sales programs compared to the year-ago quarter was due to the ongoing competitive pricing environment and a higher mix of retail and distribution revenue.





**Table of Contents***Gross Margin*

| (Dollars in millions)   | For the Three Months Ended |                    |                   | For the Nine Months Ended |                   |
|-------------------------|----------------------------|--------------------|-------------------|---------------------------|-------------------|
|                         | April 3,<br>2009           | January 2,<br>2009 | March 28,<br>2008 | April 3,<br>2009          | March 28,<br>2008 |
| Cost of revenue         | \$ 1,993                   | \$ 1,948           | \$ 2,288          | \$ 6,448                  | \$ 7,295          |
| Gross margin            | \$ 157                     | \$ 322             | \$ 816            | \$ 1,004                  | \$ 2,514          |
| Gross margin percentage | 7%                         | 14%                | 26%               | 13%                       | 26%               |

Gross margin as a percentage of revenue for the March 2009 quarter compressed by almost 700 basis points compared with the immediately preceding quarter, primarily due to lower factory utilization as we aggressively managed inventory, lower enterprise units shipped, and shipments of older, higher cost products.

Gross margin as a percentage of revenue decreased by approximately 1900 basis points from the year-ago quarter primarily due to price erosion, lower capacity utilization as production volume dropped significantly, and a higher cost structure on certain older products as we continue to transition to newer more cost efficient product platforms.

For the first nine months of fiscal year 2009, gross margin as a percentage of revenue decreased by 1300 basis points from the year-ago period primarily due to price erosion and lower capacity utilization.

*Product Development Expense*

| (Dollars in millions) | For the Three Months Ended |                    |                   | For the Nine Months Ended |                   |
|-----------------------|----------------------------|--------------------|-------------------|---------------------------|-------------------|
|                       | April 3,<br>2009           | January 2,<br>2009 | March 28,<br>2008 | April 3,<br>2009          | March 28,<br>2008 |
| Product development   | \$ 243                     | \$ 235             | \$ 254            | \$ 738                    | \$ 758            |

Product development expense for the March 2009 quarter increased approximately 3% from the immediately preceding quarter primarily due to a \$10 million reduction in research grants, a \$10 million increase in expense due to changes in the deferred compensation plan liabilities, and a \$7 million increase in material and other program expenses related to increased product development activity, partly offset by a decrease in payroll expense and other employee benefits of approximately \$19 million related to cost-cutting and restructuring efforts.

Product development expense for the March 2009 quarter decreased approximately 4% from the year-ago quarter, of which \$22 million is related to variable performance-based compensation in the year-ago quarter, partially offset by \$11 million accelerated depreciation expense related to the closure of our Pittsburgh facility incurred in the March 2009 quarter.

Product development expense for the first nine months of fiscal year 2009 decreased by 3% when compared to the corresponding year-ago period, which included \$67 million in variable performance-based compensation. In addition, other employee benefits decreased by \$19 million due to changes in deferred compensation plan liabilities. These decreases were partially offset by increased payroll expense of approximately \$23 million resulting from annual wage increases and a 14-week September 2008 quarter, an increase of approximately \$25 million accelerated depreciation expense related to the closure of our Pittsburgh facility, and \$26 million of incremental material and other program expenses related to increased product development activity.

**Table of Contents***Marketing and Administrative Expense*

| (Dollars in millions)        | For the Three Months Ended |                    |                   | For the Nine Months Ended |                   |
|------------------------------|----------------------------|--------------------|-------------------|---------------------------|-------------------|
|                              | April 3,<br>2009           | January 2,<br>2009 | March 28,<br>2008 | April 3,<br>2009          | March 28,<br>2008 |
| Marketing and administrative | \$ 134                     | \$ 142             | \$ 164            | \$ 424                    | \$ 484            |

Marketing and administrative expense for the March 2009 quarter decreased approximately 6% from the immediately preceding quarter driven primarily by a \$12 million reduction in advertising expense. This was partially offset by a \$5 million increase in expense due to changes in the deferred compensation plan liabilities.

Marketing and administrative expense for the March 2009 quarter decreased approximately 18% from the year-ago quarter, primarily due to \$14 million in variable performance-based compensation in the year-ago quarter and \$21 million of reduced discretionary spending in the March 2009 quarter. These were partially offset by an increase of \$3 million in litigation expenses.

Marketing and administrative expense for the first nine months of fiscal year 2009 decreased by approximately 12% from the corresponding year-ago period. This was primarily due to decreases of \$42 million in variable performance-based compensation, \$20 million due to reduced use of consultants and outside services, \$11 million due to a decline in the deferred compensation plan liabilities, and \$9 million reduced travel expense. This was partially offset by \$17 million increased payroll expense due to annual wage increases and a 14-week September 2008 quarter as well as \$15 million additional legal expense.

*Amortization of Intangibles*

| (Dollars in millions)       | For the Three Months Ended |                    |                   | For the Nine Months Ended |                   |
|-----------------------------|----------------------------|--------------------|-------------------|---------------------------|-------------------|
|                             | April 3,<br>2009           | January 2,<br>2009 | March 28,<br>2008 | April 3,<br>2009          | March 28,<br>2008 |
| Amortization of intangibles | \$ 13                      | \$ 14              | \$ 15             | \$ 41                     | \$ 41             |

Amortization of intangibles for the March 2009 quarter and the first nine months of fiscal year 2009 was relatively flat when compared with the immediately preceding and year-ago quarters and first nine months of fiscal year 2008.

*Restructuring, net*

| (Dollars in millions)        | For the Three Months Ended |                    |                   | For the Nine Months Ended |                   |
|------------------------------|----------------------------|--------------------|-------------------|---------------------------|-------------------|
|                              | April 3,<br>2009           | January 2,<br>2009 | March 28,<br>2008 | April 3,<br>2009          | March 28,<br>2008 |
| Restructuring and other, net | \$ 25                      | \$ 78              | \$ 20             | \$ 126                    | \$ 52             |

During the March 2009 quarter we recorded \$25 million of restructuring charges primarily related to the workforce reductions associated with our January 2009 Plan, as part of our overall efforts to realign our cost structure with the current macroeconomic business environment. The remaining \$101 million recorded during the nine months ended April 3, 2009 was primarily due to \$79 million related to the January 2009 plan accrued in the December 2008 quarter, a \$10 million adjustment related to revised sub-lease expectations for our Maxtor facilities closures, and an additional \$12 million related to other on-going restructuring activities.

**Table of Contents***Impairment of Goodwill and Long-Lived Assets*

| (Dollars in millions)                        | For the Three Months Ended |                    |                   | For the Nine Months Ended |                   |
|--|----------------------------|--------------------|-------------------|---------------------------|-------------------|
|  | April 3,<br>2009           | January 2,<br>2009 | March 28,<br>2008 | April 3,<br>2009          | March 28,<br>2008 |
| Impairment of goodwill and long-lived assets | \$                         | \$ 2,290           | \$                | \$ 2,290                  | \$                |

During late November and December 2008, we observed a sharp deterioration in the general business environment and in all of our major markets. In response to the indicators of a deteriorating macroeconomic environment and the rapidly declining revenue trends experienced during our second quarter of fiscal 2009, we reduced our near-term and long-term financial projections. In the December 2008 quarter, we determined that a significant adverse change in our business climate had occurred, and completed an interim review of goodwill for impairment in accordance with Statement of Financial Accounting Standards (SFAS) No. 142, *Goodwill and Other Intangible Assets* (SFAS No. 142) and a review of long-lived assets for impairment in accordance with SFAS No. 144, *Accounting for the Impairment or Disposal of Long-lived Assets* (SFAS No. 144). Based on these reviews, we recorded impairment charges of approximately \$2.3 billion for goodwill and approximately \$3 million for long-lived assets in the December 2008 quarter.

*Net Other Income (Expense)*

| (Dollars in millions)       | For the Three Months Ended |                    |                   | For the Nine Months Ended |                   |
|-----------------------------|----------------------------|--------------------|-------------------|---------------------------|-------------------|
|                             | April 3,<br>2009           | January 2,<br>2009 | March 28,<br>2008 | April 3,<br>2009          | March 28,<br>2008 |
| Other income (expense), net | \$ (31)                    | \$ (39)            | \$ (14)           | \$ (106)                  | \$ (32)           |

The change in Net other expense from the immediately preceding quarter was primarily due to \$20 million reduced expense due to changes in the deferred compensation plan assets, offset by a \$2 million decrease in interest income as a result of lower yields on cash, cash equivalents and short-term investments, a \$2 million loss on the sale of auction rate securities, and a \$5 million increase in interest expense. The corresponding gain or loss on deferred compensation plan liabilities is primarily reported in operating expenses.

Net other expense for the March 2009 quarter increased from the year-ago quarter by 121%, primarily due to a \$13 million decrease in interest income as a result of lower yields on cash, cash equivalents and short-term investments, a \$5 million increase in interest expense, a \$2 million loss on the sale of auction rate securities in the March 2009 quarter, and a \$9 million decrease due to the reversal in the March 2008 quarter of unused facility reserves and gains from asset sales in the March 2008 quarter. These increases in Net other expense were partially offset by a \$8 million favorable change in foreign exchange remeasurement gain due to the impact of favorable exchange rates on our foreign-denominated liabilities and \$7 million reduced expense due to changes in the deferred compensation plan assets. The corresponding gain or loss on deferred compensation plan liabilities is primarily reported in operating expenses.

The change in Net other expense from the year-ago nine-month period was primarily due to \$19 million of gains on the sale of fixed assets recognized in the year-ago period, a \$36 million decrease in interest income as a result of to lower yields on cash, cash equivalents and short-term investments, and a \$37 million decline in the value of deferred compensation plan assets. The corresponding gain or loss on deferred compensation plan liabilities is primarily reported in operating expenses. These increases in Net other expense were partially offset by a \$17 million favorable change in foreign currency remeasurement gain due to the impact of favorable exchange rates on our foreign-denominated liabilities.

**Table of Contents***Income Taxes*

| (Dollars in millions)                     | For the Three Months Ended |                    |                   | For the Nine Months Ended |                   |
|---|----------------------------|--------------------|-------------------|---------------------------|-------------------|
|   | April 3,<br>2009           | January 2,<br>2009 | March 28,<br>2008 | April 3,<br>2009          | March 28,<br>2008 |
| Provision for (benefit from) income taxes | \$ (16)                    | \$ 316             | \$ 5              | \$ 284                    | \$ 45             |

We are a foreign holding company incorporated in the Cayman Islands with foreign and U.S. subsidiaries that operate in multiple taxing jurisdictions. As a result, our worldwide operating income either is subject to varying rates of tax or is exempt from tax due to tax holidays or tax incentive programs applicable in China, Malaysia, Singapore, Switzerland and Thailand. These tax holidays or incentives are scheduled to expire in whole or in part at various dates through 2020.

Our income tax benefit recognized in the three months ended April 3, 2009 resulted primarily from the reversal of a portion of our income tax expense we previously recorded in the six months ended January 2, 2009 as a result of revised forecasts for operations conducted in certain jurisdictions. Our income tax provision for the nine months ended April 3, 2009 includes a deferred tax charge of \$271 million associated with increased valuation allowance recorded for U.S. federal and state deferred tax assets associated with reductions in our forecasted U.S. taxable income. The goodwill impairment charges recorded in the nine months ended April 3, 2009 resulted in no tax benefits. As of the close of the period ending April 3, 2009, we are forecasting losses in certain jurisdictions, including the U.S., for which tax benefits for the losses cannot be recognized. Pursuant to the accounting guidance provided in FASB Interpretation No. 18, *Accounting for Income Taxes in Interim Periods* (FIN 18), paragraph 22a, we are now required to exclude these loss jurisdictions from our normal overall estimated annual effective rate calculation and determine a separately computed effective tax rate for each loss jurisdiction.

Our income tax benefit recorded for the three months ended April 3, 2009 differs from the provision for income taxes that would be derived by applying a notional U.S. 35% rate to losses before income taxes primarily due to the net effect of (i) the effect of applying the provisions of FIN 18 as described above, (ii) the tax benefit related to the aforementioned tax holiday and tax incentive programs, (iii) tax expense related to intercompany transactions, and (iv) an increase in our valuation allowance for certain deferred tax assets. Our income tax provision recorded for the nine months ended April 3, 2009 differs from the provision for income taxes that would be derived by applying a notional U.S. 35% rate to losses before income taxes primarily due to the net effect of (i) goodwill impairment charges with no associated tax benefit, (ii) an increase in our valuation allowance for certain deferred tax assets, (iii) the tax benefit related to the aforementioned tax holidays and tax incentive programs, and (iv) tax expense related to intercompany transactions. Our provision for income taxes recorded for the three and nine months ended March 28, 2008 differed from the provision for income taxes that would be derived by applying a notional U.S. 35% rate to income before income taxes primarily due to the net effect of (i) the tax benefit related to the aforementioned tax holiday and tax incentive programs, (ii) a decrease in our valuation allowance for U.S. deferred tax assets, and (iii) the tax expense related to intercompany transactions.

Based on our foreign ownership structure, and subject to (i) potential future increases in our valuation allowance for deferred tax assets and (ii) limitations imposed by Internal Revenue Code Section 382 on usage of certain tax attributes, we anticipate that our effective tax rate in future periods will generally be less than the U.S. federal statutory rate. Dividend distributions received from our U.S. subsidiaries may be subject to U.S. withholding taxes when, and if distributed. Deferred tax liabilities have not been recorded on unremitted earnings of certain foreign subsidiaries, as these earnings will not be subject to tax in the Cayman Islands or U.S. federal income tax if remitted to Seagate Technology.

---

**Table of Contents**

During the three and nine months ending April 3, 2009, several major U.S. tax law changes were taken into account by us in computing our tax provision for the period. On July 30, 2008, the Housing and Economic Recovery Act of 2008 was enacted. Under this law, we can elect to accelerate a portion of our unused AMT and research tax credits in lieu of the 50-percent bonus depreciation enacted in February 2008. We concluded that we qualify for and have elected to accelerate approximately \$9 million of R&D credit carryovers to fiscal years 2008 and 2009 of which approximately \$8 million of tax benefit was recognized in the three months ending October 3, 2008.

On October 3, 2008, the Emergency Economic Stabilization Act of 2008 was signed into law. Under this law, the R&D credit was retroactively extended through December 31, 2009 from December 31, 2007. This extension has no immediate impact on our tax provision for the period ending October 3, 2008 due to valuation allowances that were recorded for the U.S. deferred tax assets related to these additional credits.

The California 2008-2009 Budget Bill (AB 1452), enacted on September 30, 2008, resulted in two temporary changes to the California income tax. First, the bill suspends the use of Net Operating Loss (NOL) carryovers for two years, our fiscal years 2009 and 2010. Second, the bill limits the use of R&D credit carryovers to no more than 50% of the tax liability before credits. We concluded that the California legislative change resulted in no net increase in our income tax expense in the period ending October 3, 2008.

On February 17, 2009, the American Recovery and Reinvestment Act of 2009 (ARRA) was enacted to extend the acceleration of AMT and Research Credits in lieu of bonus depreciation based on qualified capital additions through the end of calendar year 2009. We concluded that we qualify for and will elect to accelerate approximately \$9 million of R&D credit carryovers to fiscal year 2009. The impact of which was recognized as part of the U.S. jurisdictional effective tax rate for the period ending April 3, 2009.

On February 20, 2009, the California 2009-2010 Budget Bill (S.B. X3 15) was signed into law. Effective in our fiscal year 2012, we intend to make the annual irrevocable election to use a single sales factor for apportionment. Also, effective in our fiscal year 2012, the cost of performance provisions with respect to sales of other than tangible personal property are repealed. Instead, services are sourced to the location the services are used. We estimate that the combination of these two changes will likely result in a decrease to the effective California tax rate beginning in fiscal year 2012. The reduced California tax rate results in approximately \$6 million less future tax benefit associated with California deferred tax assets expected to reverse and be realized for tax purposes in 2012 or later periods. The \$6 million additional deferred tax expense was recognized in the period ending April 3, 2009.

As of April 3, 2009 we recorded net deferred tax assets of \$603 million. The realization of \$538 million of these deferred tax assets is primarily dependent on our ability to generate sufficient U.S. and certain foreign taxable income in future periods. Although realization is not assured, we believed that it is more likely than not that these deferred tax assets will be realized.

During the nine months ending April 3, 2009, our unrecognized tax benefits excluding interest and penalties decreased by approximately \$32 million to \$342 million primarily due to (i) reductions associated with audit activity of \$6 million, (ii) reductions associated with the expiration of certain statutes of limitation of \$23 million, (iii) increases in current year unrecognized tax benefits of \$8 million, and (iv) reductions from other activity of \$11 million, primarily foreign exchange gains of \$10 million. Approximately \$22 million of reduction in unrecognized tax benefits during the period was recorded as a reduction to goodwill.

The total unrecognized tax benefits that, if recognized, would impact the effective tax rate were \$68 and \$146 million as of June 27, 2008 and April 3, 2009, respectively, subject to certain future valuation allowance reversals.

**Table of Contents**

During the 12 months beginning April 4, 2009, we expect to reduce our unrecognized tax benefits by approximately \$7 million as a result of the expiration of certain statutes of limitation. We do not believe it is reasonably possible that other unrecognized tax benefits will materially change in the next 12 months. However, the resolution and/or timing of closure on open audits are highly uncertain as to when these events occur.

We file U.S. federal, U.S. state, and foreign tax returns. The Internal Revenue Service (IRS) is currently examining fiscal years 2005 through 2007. For state and foreign tax returns, we are generally no longer subject to tax examinations for years prior to fiscal year 2001. The statute of limitation for U.S. Federal returns is open for fiscal years 2005 and forward.

**Liquidity and Capital Resources**

The following is a discussion of our principal liquidity requirements and capital resources.

We had approximately \$1.4 billion in cash and cash equivalents at April 3, 2009 representing a \$362 million increase from the \$990 million held at June 27, 2008. This increase in cash and cash equivalents was primarily due to cash provided by operating activities and borrowings of \$350 million under our existing senior unsecured revolving credit facility, partially offset by capital expenditures and dividends paid to shareholders. In addition to the \$1.4 billion in cash and cash equivalents, we had approximately \$129 million in short-term investments as of April 3, 2009 compared with \$151 million held on June 27, 2008.

The principal objectives of our investment policy are the preservation of principal and maintenance of liquidity. We mitigate default risk by investing in high-quality investment grade securities, limiting the time to maturity and by monitoring the counter-parties and underlying obligors closely.

We believe our cash equivalents and short-term investments are liquid and accessible. We are not aware of any downgrades, losses or other significant deterioration in the fair value of our cash equivalents or short-term investments. As such, we do not believe the fair value of our short-term investments has significantly changed from the values reported as of April 3, 2009.

The following table summarizes the statements of cash flows for the periods indicated:

| <b>(Dollars in millions)</b>              | <b>For the Nine Months Ended</b> |                           |
|---|----------------------------------|---------------------------|
|   | <b>April 3,<br/>2009</b>         | <b>March 28,<br/>2008</b> |
| Net cash provided by (used in):           |                                  |                           |
| Operating Activities                      | \$ 631                           | \$ 2,143                  |
| Investing Activities                      | \$ (512)                         | \$ (685)                  |
| Financing Activities                      | \$ 243                           | \$ (1,303)                |
| Net increase in cash and cash equivalents | \$ 362                           | \$ 155                    |

**Cash Provided by Operating Activities**

Cash provided by operating activities for the nine months ended April 3, 2009 was approximately \$631 million and included the effects of:

net loss of \$3,005 million was adjusted for non-cash items including depreciation, amortization, stock-based compensation, impairment of goodwill and other long-lived assets (see Item 1, Note 7 of Notes to Condensed Consolidated Financial Statements (unaudited)), and an unfavorable adjustment to the valuation allowance related to our deferred tax assets (see Item 1, Note 5 of Notes to Condensed Consolidated Financial Statements (unaudited));

**Table of Contents**

a decrease of \$92 million in vendor non-trade receivables, primarily as a result of a decrease in the volume of outsourced manufacturing of certain sub-assemblies due to reduced production levels;

a decrease of \$534 million in accounts receivable mainly due to reduced sales, greater linearity of sales during the quarter, and a shift in channel sales mix;

a decrease of \$368 million in inventories due to tight inventory control, reduced production levels, and a depletion of our older products;

a decrease of \$263 million in accounts payable, primarily as a result of a decrease in purchases of production materials and capital equipment; and

a decrease of \$323 million in accrued employee compensation, primarily as a result of the payment of variable performance-based compensation in our first quarter of fiscal year 2009.

***Cash Used in Investing Activities***

During the nine months ended April 3, 2009, we used \$512 million for net cash investing activities, which was primarily attributable to expenditures for property, equipment and leasehold improvements of approximately \$553 million, partially offset by \$11 million of proceeds from the sale of investment in equity securities. The investments in property, equipment and leasehold improvements primarily comprised of:

\$84 million for manufacturing facilities and equipment related to our subassembly and disk drive final assembly and test facilities in the Far East;

\$136 million for upgrading and expansion of our recording media operations in Malaysia and Singapore;

\$238 million for manufacturing facilities and equipment for our recording head operations in the United States, the Far East and Northern Ireland;

\$48 million for facilities and equipment for alternative technologies in the United States; and

\$47 million for research and development, information technology infrastructure and other facilities and equipment costs.

We expect capital investments in fiscal year 2009 to be approximately \$650 million, a reduction of approximately \$350 million from our capital outlook at the beginning of fiscal year 2009. The capital investments for the remainder of fiscal year 2009 will be primarily for technology advancements. Based on current industry conditions, we expect capital investments in fiscal year 2010 to be approximately \$450 million.

***Cash Used in Financing Activities***

Net cash provided by financing activities of \$243 million for the nine months ended April 3, 2009 was primarily attributable to proceeds received from short-term borrowings of \$350 million and \$45 million in cash from employee stock option exercises and employee stock purchases partially offset by the payment of approximately \$132 million in dividends to our shareholders and debt repayment of long-term debt of \$20 million.

***Liquidity Sources***



## Edgar Filing: Seagate Technology - Form 10-Q

Our primary sources of liquidity as of April 3, 2009, consisted of: (1) approximately \$1.5 billion in cash, cash equivalents, and short-term investments, (2) cash we expect to generate from operations and (3) a \$500 million revolving credit facility, of which \$350 million has been drawn, and additionally, \$45 million has been used for letters of credit.

On April 3, 2009, we amended the credit agreement governing our revolving credit facility in order to relax certain financial covenants under the credit agreement. The amendment also reduced the facility size from \$500 million to \$350 million. The facility size may be further reduced from \$350 million by

## **Table of Contents**

cash proceeds from certain transactions over specified amounts, including certain asset sales and debt and equity issuances, which would require us to concurrently reduce our borrowings under the revolving credit facility by such amounts to comply with the reduction in commitments. The amendment also increased the interest rate margin applicable on all funded loans under the revolving credit facility to a rate of LIBOR plus 350 basis points.

The \$350 million outstanding under the revolving credit facility prior to the amendment remains outstanding under the amended revolving credit facility, which continues to mature in September 2011. The obligations under the revolving credit facility will continue to be guaranteed by the Company and will be additionally guaranteed by certain material subsidiaries and secured by a lien on substantially all of our tangible and intangible assets.

The revolving credit facility contains three financial covenants: (1) a covenant to maintain a minimum amount of liquidity; (2) a fixed charge coverage ratio; and (3) a net leverage ratio. As of April 3, 2009, we were in compliance with all of the covenants under our revolving credit facility.

Effective April 29, 2009, these covenants were amended to reflect the following terms:

*Minimum liquidity:* Prior to January 1, 2010, the Company must maintain a minimum amount of liquidity in the form of cash, cash equivalents and short-term investments of \$600 million, including any cash drawn under the revolving credit facility. After January 1, 2010, the Company must maintain a minimum amount of liquidity in the form of cash, cash equivalents and short term investments of \$500 million, excluding any cash drawn under the revolving credit facility.

*Fixed charge coverage ratio:* The Company must maintain a fixed charge ratio of at least 1.50.

*Net leverage ratio:* The Company must not exceed a net leverage ratio of 1.80x for the quarter ended July 3, 2009, 2.65x for the quarter ended October 2, 2009, 1.80x for the quarter ended January 1, 2010 and 1.50x for any subsequent quarter.

Based on our current outlook, we expect to be in compliance with these covenants.

In addition to amending our revolving credit facility, on May 1, 2009, we completed the sale of \$430 million aggregate principal amount of 10% senior secured second-priority notes due May 2014 in a private placement exempt from the registration requirements of the Securities Act of 1933, as amended. The obligations under the notes are unconditionally guaranteed by the Company and certain of its material subsidiaries. In addition, the obligations under the notes are secured by a second-priority lien on substantially all of our tangible and intangible assets.

The net proceeds from the offering of the notes were approximately \$399 million. We intend to apply the net proceeds from the offering of the notes to general corporate purposes, including the repayment or repurchase of all or some of the \$300 million aggregate principal amount of our Floating Rate Notes due October 1, 2009 and other indebtedness.

### ***Cash Requirements and Commitments***

Our principal liquidity requirements are primarily to meet our working capital, research and development, capital expenditure needs, and to service our debt. Based on our current business outlook, we believe that our sources of cash will be sufficient to fund our operations and meet our cash requirements for at least the next 12 months.

We require substantial amounts of cash to fund scheduled payments of principal and interest on our indebtedness, future capital expenditures and any increased working capital requirements. Our \$300 million Floating Rate Notes are due October 1, 2009 and, as such, are included in the current portion of

**Table of Contents**

long-term debt on our Condensed Consolidated Balance Sheet as of April 3, 2009. We continue to evaluate various financing options to manage the retirement and replacement of existing debt and associated obligations, including the issuance of new debt securities, exchanging existing debt securities for equity or other debt securities and retiring debt pursuant to privately negotiated transactions, open market purchases or otherwise.

Since the filing of our Quarterly Report on Form 10-Q for the fiscal quarter ended January 2 2009, as filed with the SEC on February 10, 2009, our existing debt and our corporate rating were downgraded by national credit rating agencies. This may impact our ability and cost of raising capital in the future.

In addition, since the second half of fiscal year 2002 and through the March 2009 quarter, we have paid dividends to our shareholders. On February 20, 2009, we paid dividends aggregating approximately \$15 million, or \$0.03 per share, to our common shareholders of record as of February 6, 2009. On April 13, 2009, we announced that we had adopted a policy of not paying a quarterly dividend.

For our taxable year ended June 27, 2008, distributions on our common shares to U.S. shareholders during this period were considered to constitute dividend income for U.S. federal income tax purposes. Distributions to U.S. shareholders in fiscal year 2009 are anticipated to constitute dividend income for U.S. federal income tax purposes. Non-U.S. shareholders should consult with a tax advisor to determine appropriate tax treatment.

**Table of Contents****Contractual Obligations and Commitments**

Our contractual cash obligations and commitments as of April 3, 2009 have been summarized in the table below:

|                                      | Total           | 2009            | Fiscal Year(s)  |                 | Thereafter    |
|--------------------------------------|-----------------|-----------------|-----------------|-----------------|---------------|
|                                      |                 |                 | 2010-2011       | 2012-2013       |               |
| (in millions)                        |                 |                 |                 |                 |               |
| <b>Contractual Cash Obligations:</b> |                 |                 |                 |                 |               |
| Debt(1)                              | \$ 2,367        | \$ 365          | \$ 446          | \$ 956          | \$ 600        |
| Interest payments on debt            | 462             | 15              | 190             | 114             | 143           |
| Capital expenditures                 | 133             | 29              | 104             |                 |               |
| Operating leases(2)                  | 271             | 11              | 87              | 62              | 111           |
| Purchase obligations(3)              | 3,628           | 1,952           | 1,676           |                 |               |
| <b>Subtotal</b>                      | <b>6,861</b>    | <b>2,372</b>    | <b>2,503</b>    | <b>1,132</b>    | <b>854</b>    |
| <b>Commitments:</b>                  |                 |                 |                 |                 |               |
| Letters of credit or bank guarantees | 55              | 31              | 24              |                 |               |
| <b>Total</b>                         | <b>\$ 6,916</b> | <b>\$ 2,403</b> | <b>\$ 2,527</b> | <b>\$ 1,132</b> | <b>\$ 854</b> |

- (1) Included in debt for fiscal year 2013 is the principal amount of \$326 million related to our 2.375% Notes which is payable upon the conversion of the 2.375% Notes. For the September 2008 quarter, the 2.375% Notes were convertible and were classified as Current portion of long-term debt on our Condensed Consolidated Balance Sheet at October 3, 2008. During the September 2008 quarter and continuing into the March 2009 quarter, our shares traded below 110% of the conversion price for the 2.375% Notes for at least 20 consecutive trading days of the last 30 trading days of each quarter. As a result, the 2.375% Notes became nonconvertible effective October 4, 2008, and have been reclassified as Long-term debt on our Condensed Consolidated Balance Sheet at April 3, 2009. Includes short-term borrowings of \$350 million due June 10, 2009.
- (2) Includes total future minimum rent expense under non-cancelable leases for both occupied and abandoned facilities (rent expense is shown net of sublease income).
- (3) Purchase obligations are defined as contractual obligations for purchase of goods or services, which are enforceable and legally binding on us, and that specify all significant terms.

As of April 3, 2009, we had a liability for unrecognized tax benefits and an accrual for the payment of related interest totaling \$167 million, none of which is expected to be paid within 12 months. We are unable to make a reasonably reliable estimate of when cash settlement with a taxing authority will occur.

**Off-Balance Sheet Arrangements**

As of April 3, 2009, we did not have any material off-balance sheet arrangements (as defined in Item 303(a)(4)(ii) of Regulation S-K).

**Critical Accounting Policies**

Our discussion and analysis of financial condition and results of operations are based upon our Condensed Consolidated Financial Statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of such statements requires us to make estimates and assumptions that affect the reported amounts of revenues and expenses during the reporting period and the reported amounts of assets and liabilities as of the date of the financial statements. Our estimates are based on historical experience and other assumptions that we consider to be appropriate in the circumstances. However, actual future results may vary from our estimates.

## Edgar Filing: Seagate Technology - Form 10-Q

Since our fiscal year ended June 27, 2008, there have been no significant changes in our critical accounting policies and estimates. Please refer to the *Critical Accounting Policies* in Item 7. Management's Discussion and Analysis contained in Part II, of our Annual Report on Form 10-K for

---

**Table of Contents**

the fiscal year ended June 27, 2008, as filed with the SEC on August 13, 2008, for a discussion of our critical accounting policies and estimates. As we incurred impairment charges relating to goodwill and long-lived assets, and charges related to deferred tax assets in the three months ended January 2, 2009, the disclosures below provide additional detail related to the policies applicable to the review and determination of the impairment of goodwill and other long-lived assets, and of deferred tax assets.

*Impairment of Goodwill, and Other Long-lived Assets* We account for goodwill in accordance with SFAS No. 142. As required by SFAS No. 142, we test goodwill of our reporting units annually during our fourth quarter or whenever events occur or circumstances change, such as an adverse change in business climate or a decline in the overall industry, that would more likely than not reduce the fair value of a reporting unit below its carrying amount. We test other long-lived assets, including property, equipment and leasehold improvements and other intangible assets subject to amortization, for recoverability whenever events or changes in circumstance indicate that their carrying value may not be recoverable, in accordance with SFAS No.144.

Testing goodwill for impairment requires a two-step approach under SFAS No. 142. In determining the fair value of our reporting units in step one of its SFAS No. 142 impairment analysis, we use one or both of these commonly accepted valuation methodologies: 1) the income approach, which is based on the present value of discounted cash flows and terminal value projected for the reporting unit, and 2) the market approach, which estimates fair value based on appropriate valuation multiples of revenue or earnings derived from comparable companies, adjusted by an estimated control premium. The estimated control premium is based on reviewing observable transactions involving controlling interests in comparable companies. The discount rate that we use in the income approach of valuation represents the weighted average cost of capital that we believe is reflective of the relevant risk associated with the projected cash flows. We may use a weighted average of the fair values determined separately using the income and market approaches if we determine that this will provide a more appropriate estimated fair value of the reporting units.

To validate the reasonableness of the reporting unit fair values, we reconcile the aggregate fair values of the reporting units determined in step one (as described above) to the enterprise market capitalization to derive the implied control premium. We compare the implied control premium to premiums paid in observable recent transactions of comparable companies to determine if the fair values of the reporting units estimated in step one are reasonable.

In accordance with the guidance in SFAS No. 142, we have determined that we have two reporting units to which goodwill is assignable: the Hard Disk Drive reporting unit and the Services reporting unit. Each of these reporting units constitutes a business and is the lowest level for which discrete financial information is available and is regularly reviewed by management. The acquired businesses underlying our goodwill are specific to either the Hard Disk Drive or the Services reporting units and the goodwill amounts are assigned as such. The Services reporting unit represents approximately 1% of our revenues and total assets.

If step one of the SFAS No. 142 analysis demonstrates that the fair value of either reporting unit is below the carrying value, we will proceed to step two of SFAS No. 142. If step two is necessary, we will estimate the fair values of all identifiable assets and liabilities of the reporting unit variously using the income, market or replacement cost approaches as appropriate. The implied fair value of goodwill is determined by allocating the fair value of the reporting unit to the fair values of the identified assets and liabilities. If the fair value of goodwill is lower than the carrying value of the goodwill, an impairment charge is recorded to reduce the carrying value to fair value.

In accordance with SFAS No. 144, we test other long-lived assets, including property, equipment and leasehold improvements and other intangible assets subject to amortization, for recoverability whenever events or changes in circumstances indicate that the carrying value s of those assets of those assets may not be recoverable. We assess the recoverability of an asset group by determining if the carrying value of

---

**Table of Contents**

the asset group exceeds the sum of the projected undiscounted cash flows expected to result from the use and eventual disposition of the assets over the remaining useful life of the primary asset in the asset group. If the recoverability test indicates that the carrying value of the asset group is not recoverable, we will estimate the fair value of the asset group and compare it to its carrying value. The excess of the carrying value over the fair value is allocated pro rata to derive the adjusted carrying value. The adjusted carrying value of each asset in the asset group is not reduced below its fair value.

The process of evaluating the potential impairment of goodwill or long-lived assets is subjective and requires us to make significant judgments at many points during the analysis. In estimating the fair value of the reporting units for the goodwill impairment analysis, we make estimates and judgments about the future cash flows of a reporting unit from a market participant perspective. During a period of reduced market visibility and increased uncertainty such as the current environment, the difficulty of estimating future cash flows is increased. This also applies to the estimation of cash flows expected to be generated from an asset or asset group tested for recoverability under SFAS No. 144. We exercise significant judgment in determining, among other things: the appropriate discount rate to be used in discounting the projected cash flows and terminal value in the income approach of valuation, the appropriate comparables for arriving at valuation multiples and the appropriate control premiums to apply in the market approach of valuation, remaining economic lives of certain assets, or obsolescence adjustments in applying the replacement cost approach.

In performing the reconciliation of aggregate fair values of reporting units to our enterprise market capitalization, we exercise judgment in determining whether a single stock price at the valuation date or an average of the stock prices over a reasonable range of dates around the valuation date is appropriate. Given the recent volatility in the capital markets, we decided that for the January 2, 2009 interim review, it was appropriate to use the average market capitalization over a range of 15 days extending before and after the valuation date.

*Income Taxes* The deferred tax assets we record each period depend primarily on our ability to generate future taxable income in the United States and certain foreign jurisdictions. Each period, we evaluate the need for a valuation allowance on our deferred tax assets and, if necessary, adjust the valuation allowance so that net deferred tax assets are recorded only to the extent we conclude it is more likely than not that these deferred tax assets will be realized. If our outlook for future taxable income changes significantly, our assessment of the need for a valuation allowance may also change. As a result of adverse changes in the outlook for our future U.S. taxable income, in the December 2008 quarter, we completed a reassessment of our valuation allowance against U.S. deferred tax assets.

**Recent Accounting Pronouncements**

See Item 1, Note 12 of Notes to Condensed Consolidated Financial Statements (unaudited) for a full description of recent accounting pronouncements, including the respective expected dates of adoption and effects on results of operations and financial condition.

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

We have exposure to market risks due to the volatility of interest rates and foreign currency exchange rates. A portion of these risks are hedged, but fluctuations could impact our results of operations, financial position and cash flows. Additionally, we have exposure to downgrades in the credit ratings of our counterparties as well as exposure related to our credit rating changes.

Our exposure to market risk for changes in interest rates relates primarily to our investment portfolio and debt. At April 3, 2009, we had no marketable securities that had been in a continuous unrealized loss position for a period greater than 12 months and determined that no investments were other-than-temporarily impaired. We currently do not use derivative financial instruments in our investment portfolio.

**Table of Contents**

We have exposure to counterparty credit downgrades in the form of credit risk related to our accounts receivable balances, our foreign currency forward exchange contracts and our fixed income portfolio. We monitor and limit our credit exposure for both our accounts receivable balances and our foreign currency forward exchange contracts by performing ongoing credit evaluations. Additionally, the investment portfolio is diversified and structured to minimize credit risk. As of April 3, 2009, we had counterparty credit exposure of \$1.6 million comprised of the mark-to-market valuation related to our foreign currency forward exchange contracts. Changes in our corporate issuer credit ratings have minimal impact on our financial results, but downgrades may negatively impact our future transaction costs and our ability to execute transactions with various counterparties in the future.

In the quarter ended April 3, 2009, we sold auction rate securities with a par value of \$10 million. As of April 3, 2009, we continued to hold auction rate securities with a par value of approximately \$21 million, all of which are collateralized by student loans guaranteed by the Federal Family Education Loan Program. Beginning in the March 2008 quarter, these securities have continuously failed to settle at auction. As of April 3, 2009, the estimated fair value of these auction rate securities was \$16 million. We believe that the impairments totaling \$5 million are temporary given our ability and intent to hold these securities until liquidity returns to this market or until maturity of these securities. As such, the impairment was recorded in other comprehensive income and these securities were classified as long-term investments.

We have both fixed and variable rate debt obligations. We enter into debt obligations to support general corporate purposes including capital expenditures and working capital needs. We currently do not use interest rate derivatives to hedge our interest rate exposure due to issued debt.



**Table of Contents**

The table below presents principal amounts and related weighted average interest rates by year of maturity for our investment portfolio and debt obligations as of April 3, 2009. All investments mature in three years or less. Included in long-term debt for fiscal year 2013 is the principal amount of \$326 million related to our 2.375% Notes which is payable upon the conversion of the 2.375% Notes. For the September 2008 quarter, the 2.375% Notes were convertible and were classified as Current portion of long-term debt on our Condensed Consolidated Balance Sheet at October 3, 2008. During the September 2008 quarter and continuing into the December 2008 quarter, our shares traded below 110% of the conversion price for the 2.375% Notes for at least 20 consecutive trading days of the last 30 trading days of each quarter. As a result, the 2.375% Notes became nonconvertible effective October 4, 2008, and have been reclassified as Long-term debt on our Condensed Consolidated Balance Sheet at January 2, 2009. Unless the 2.375% Notes become convertible earlier, they will mature in August 2012.

| Fiscal Years Ended          | 2009                              | 2010   | 2011  | 2012   | 2013   | Thereafter | Total    | Fair Value<br>April 3,<br>2009 |
|-----------------------------|-----------------------------------|--------|-------|--------|--------|------------|----------|--------------------------------|
|                             | (in millions, except percentages) |        |       |        |        |            |          |                                |
| <b>Assets</b>               |                                   |        |       |        |        |            |          |                                |
| Cash equivalents:           |                                   |        |       |        |        |            |          |                                |
| Fixed rate                  | \$ 1,232                          | \$     | \$    | \$     | \$     | \$         | \$ 1,232 | \$ 1,232                       |
| Average interest rate       | 0.53%                             |        |       |        |        |            | 0.53%    |                                |
| Short-term investments:     |                                   |        |       |        |        |            |          |                                |
| Fixed rate                  | \$ 46                             | \$ 52  | \$ 27 | \$ 1   | \$     | \$         | \$ 126   | \$ 129                         |
| Average interest rate       | 3.75%                             | 4.57%  | 4.64% | 5.00%  |        |            | 4.29%    |                                |
| Long-term investments:      |                                   |        |       |        |        |            |          |                                |
| Variable rate               | \$                                | \$     | \$    | \$     | \$     | \$ 21      | \$ 21    | \$ 16                          |
| Average interest rate       |                                   |        |       |        |        | 10.19%     | 10.19%   |                                |
| Total investment securities | \$ 1,278                          | \$ 52  | \$ 27 | \$ 1   | \$     | \$ 21      | \$ 1,379 | \$ 1,377                       |
| Average interest rate       | 0.64%                             | 4.57%  | 4.64% | 5.00%  |        | 10.19%     | 1.02%    |                                |
| <b>Long-Term Debt</b>       |                                   |        |       |        |        |            |          |                                |
| Fixed rate                  | \$ 0                              | \$ 141 | \$ 5  | \$ 630 | \$ 326 | \$ 600     | \$ 1,702 | \$ 1,208                       |
| Average interest rate       | 0%                                | 6.76%  | 5.75% | 6.35%  | 2.38%  | 6.80%      | 5.78%    |                                |
| Variable rate               | \$ 365                            | \$ 300 | \$    | \$     | \$     | \$         | \$ 665   | \$ 651                         |
| Average interest rate       | 3.45%                             | 2.05%  |       |        |        |            | 2.92%    |                                |

**Table of Contents**

*Foreign Currency Exchange Risk.* We monitor our foreign currency exposures regularly to ensure the effectiveness of our foreign currency hedge positions. We recognize all of our derivative financial instruments, principally foreign currency forward contracts, on the balance sheet as either assets or liabilities and these derivative financial instruments are carried at fair value.

We may enter into foreign currency forward contracts to manage exposure related to certain foreign currency commitments, certain foreign currency denominated balance sheet positions and anticipated foreign currency denominated expenditures. Our policy prohibits us from entering into derivative financial instruments for speculative or trading purposes. During the nine months ended April 3, 2009 and fiscal years 2008 and 2007 we did not enter into any hedges of net investments in foreign operations.

We transact business in various foreign countries. Our primary foreign currency cash flows are in countries where we have a manufacturing presence. We have established a foreign currency hedging program to protect against the increase in value of foreign currency cash flows resulting from operating and capital expenditures over the next year. We hedge portions of our forecasted expenses denominated in foreign currencies with forward exchange contracts. When the U.S. dollar weakens significantly against the foreign currencies, the increase in the value of the future foreign currency expenditure is offset by gains in the value of the forward contracts designated as hedges. Conversely, as the U.S. dollar strengthens, the decrease in value of the future foreign currency cash flows is offset by losses in the value of the forward contracts. These forward foreign exchange contracts, carried at fair value, may have maturities of up to 12 months.

For derivative instruments designated as cash flow hedges, we initially record the effective portion of the gain or loss on the derivative in Other comprehensive income, and the ineffective portion is reported in earnings. Amounts in Other comprehensive income are reclassified into earnings in the same period during which the hedged forecasted transaction affects earnings.

We also hedge a portion of our foreign currency denominated balance sheet positions with foreign currency forward contracts to reduce the risk that our earnings will be adversely affected by changes in currency exchange rates. The changes in fair value of these hedges are recognized in earnings in the same period as the gains and losses from the remeasurement of the assets and liabilities. These foreign currency forward contracts are not designated as hedging instruments under SFAS No. 133, *Accounting for Derivative Instruments and Hedging Activities*.

We evaluate hedging effectiveness prospectively and retrospectively and record any ineffective portion of the hedging instruments in Other income (expense) on the Statement of Operations. We did not have any net gains (losses) recognized in Other income (expense) for cash flow hedges due to hedge ineffectiveness during the three and nine months periods ended April 3, 2009 and the corresponding year-ago periods, nor did we discontinue any cash flow hedges for a probable forecasted transaction that would not occur in these periods.

As of April 3, 2009, our notional fair values of foreign currency forward contracts totaled \$145 million. We manage the notional amount of contracts entered into with any one counterparty, and we maintain limits on maximum tenor of contracts based on the credit rating of the financial institutions.

**Table of Contents**

The table below provides information as of April 3, 2009 about our derivative financial instruments, comprised of foreign currency forward contracts. The table is provided in U.S. dollar equivalent amounts and presents the notional amounts (at the contract exchange rates) and the weighted average contractual foreign currency exchange rates.

| (In millions, except average contract rate)  | Notional<br>Amount | Average<br>Contract<br>Rate | Estimated<br>Fair<br>Value (1) |
|--|--------------------|-----------------------------|--------------------------------|
| Foreign currency forward exchange contracts: |                    |                             |                                |
| Thai baht                                    | \$ 88              | 33.97                       | \$ (3)                         |
| Singapore dollar                             | 32                 | 1.37                        | (3)                            |
| British pound                                | 11                 | 1.37                        | 1                              |
| Chinese yuan                                 | 6                  | 7.00                        |                                |
| Czech koruna                                 | 6                  | 22.12                       | 1                              |
| Japanese yen                                 | 2                  | 98.41                       |                                |
| <br>Total                                    | <br>\$ 145         |                             | <br>\$ (4)                     |

(1) Equivalent to the unrealized net gain (loss) on existing contracts.

**ITEM 4. CONTROLS AND PROCEDURES**

An evaluation was performed under the supervision and with the participation of our management, including our chief executive officer and chief financial officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the period covered by this quarterly report. Based on that evaluation, our management, including our chief executive officer and chief financial officer, concluded that, as of April 3, 2009, our disclosure controls and procedures were effective. During the quarter ended April 3, 2009, there were no changes in our internal control over financial reporting that materially affected, or were reasonably likely to materially affect our internal control over financial reporting.

**Table of Contents**

**PART II**

**OTHER INFORMATION**

**ITEM 1. LEGAL PROCEEDINGS**

For a discussion of legal proceedings, see Item 1, Note 11, of the Notes to Condensed Consolidated Financial Statements of this Form 10-Q.

**ITEM 1A. RISK FACTORS**

**Risks Related to our Business**

*Current Macroeconomic Conditions* **The recent downturn in the macroeconomic environment has, and may continue to, negatively impact our results of operations.**

The recent disruption in global macroeconomic conditions has had a significant impact on the disk drive industry as a whole and the results of our operations. Due to the uncertainty about current macroeconomic conditions, our customers may postpone spending in response to tighter credit, increasing level of unemployment, negative financial news and/or declines in income or asset values, which could have a material adverse effect on the demand for our products. Other factors that could influence demand include conditions in the residential real estate and mortgage markets, labor and healthcare costs, access to credit, consumer confidence and other macroeconomic factors affecting consumer spending behavior. These and other economic factors could have a material adverse effect on demand for our products and on our financial condition and operating results.

In addition, the capital and credit markets have been experiencing extreme volatility and disruption. The possibility that financial institutions may consolidate or go out of business has resulted in a tightening in the credit markets, a low level of liquidity in many financial markets and extreme volatility in fixed income, credit, currency and equity markets. There could be a number of follow-on effects from the credit crisis on our business, including the insolvency of key suppliers resulting in product delays and the inability of customers to obtain credit to finance purchases of our products.

*Competition* **Our industry is highly competitive and our products have experienced and will continue to experience significant price erosion and market share variability.**

The disk drive industry is intensely competitive and vendors typically experience substantial price erosion over the life of a product. Our competitors have historically offered existing products at lower prices as part of a strategy to gain or retain market share and customers, and we expect these practices to continue. We will need to continually reduce our prices to retain our market share, which could adversely affect our results of operations.

We believe this basic industry condition of continuing price erosion and market share variability will continue, as our competitors engage in aggressive pricing actions targeted to encourage shifting of customer demand. The pricing environment in the March 2009 quarter moderated, though pricing continues to erode at historical rates. We expect continuous price erosion and reduced demand for fiscal year 2009. In addition, the recent deterioration in business and economic conditions may exacerbate price erosion and market variability as competitors lower prices to compensate for lower demand.

**Table of Contents**

Our ability to offset the effect of price erosion through new product introductions at higher average prices is diminished to the extent competitors introduce products into particular markets ahead of our similar, competing products. This risk is particularly pronounced in markets where we have meaningfully lower market share, as is the case in the market for 2.5-inch ATA products. Our ability to offset the effect of price erosion is also diminished during times when product life cycles for particular products are extended, allowing competitors more time to enter the market. The growth of sales to distributors that serve producers of non-branded products in the personal storage sector may also contribute to increased price erosion. These customers generally have limited product qualification programs, which increases the number of competing products available to satisfy their demand. As a result, purchasing decisions for these customers are based largely on price and terms. Any increase in our average price erosion would have an adverse effect on our results of operations.

Additionally, a significant portion of our success in the past has been a result of increasing our market share at the expense of our competitors, particularly in small form factor enterprise markets. Market share for our products can be negatively affected by our customers diversifying their sources of supply as our competitors enter the market for particular products, as well as by our ability to ramp volume production of new product offerings. When our competitors successfully introduce product offerings, which are competitive with our recently introduced products, our customers may quickly diversify their sources of supply. Any significant decline in our market share in any of our principal market applications would adversely affect our results of operations.

***Principal Competitors We compete with both independent manufacturers, whose primary focus is producing technologically advanced disk drives, and captive manufacturers, who do not depend solely on sales of disk drives to maintain their profitability.***

We have experienced and expect to continue to experience intense competition from a number of domestic and foreign companies, including other independent disk drive manufacturers and large captive manufacturers such as:

**Independent Manufacturers**  
Western Digital Corporation

**Captive Manufacturers**  
Fujitsu Limited  
Hitachi Global Storage Technologies  
Samsung Electronics Incorporated  
Toshiba Corporation

The term independent in this context refers to manufacturers that primarily produce disk drives as a stand-alone product, and the term captive refers to disk drive manufacturers who themselves or through affiliated entities produce complete computer or other systems that contain disk drives or other electronic data storage products.

Captive manufacturers are formidable competitors because they have the ability to determine pricing for complete systems without regard to the margins on individual components. As components other than disk drives generally contribute a greater portion of the operating margin on a complete computer system than do disk drives, captive manufacturers do not necessarily need to realize a profit on the disk drives included in a complete computer system and, as a result, may be willing to sell disk drives to third parties at very low margins. Captive manufacturers are also formidable competitors because they have more substantial resources than we do. Samsung and Hitachi (together with affiliated entities) also sell other products to our customers, including critical components like flash memory, ASICs and flat panel displays, and may be willing to sell their disk drives at a lower margin to advance their overall business strategy. One of our captive manufacturer competitors, Toshiba Corporation recently announced that it will buy Fujitsu Limited's hard disk drive business in order to increase market share and cut costs. This may improve their ability to compete with us. To the extent we are not successful competing with captive or independent disk drive manufacturers, our results of operations will be adversely affected.

## **Table of Contents**

In response to customer demand for high-quality, high-volume and low-cost disk drives, manufacturers of disk drives have had to develop large, and in some cases global, production facilities with highly developed technological capabilities and internal controls. The development of these large production facilities combined with industry consolidation can further increase the intensity of competition.

We face indirect competition from present and potential customers who evaluate from time to time whether to manufacture their own disk drives or other electronic data storage products.

We have also experienced competition from other companies that produce alternative storage technologies like flash memory, where increased capacity, improving cost, lower power consumption and performance ruggedness have resulted in competition with our lower capacity, smaller form factor disk drives in handheld applications. While this competition has traditionally been in the markets for handheld consumer electronics applications, these competitors have recently announced solid state drives (SSDs) for notebook and enterprise compute applications. Some of these companies, like Samsung, also sell disk drives. Certain customers for both notebook and enterprise compute applications have indicated an interest in investigating SSDs as alternatives to hard drives in certain applications.

***Volatility of Quarterly Results*** *Our quarterly results of operations fluctuate, sometimes significantly, from period to period, and this may cause our share price to decline.*

In the past, our quarterly revenue and results of operations have fluctuated, sometimes significantly, from period to period. These fluctuations, which we expect to continue, may be occasioned by a variety of factors, including:

current uncertainty in global economic conditions may pose a risk to the overall economy as consumers and businesses may defer purchases in response to the global liquidity crisis, negative financial news, and the failure of several large financial institutions;

adverse changes in the level of economic activity in the United States and other major regions in which we do business, as economic activity continued to deteriorate during the March 2009 quarter;

competitive pressures resulting in lower selling prices by our competitors targeted to encourage shifting of customer demand;

delays or problems in our introduction of new products, particularly new disk drives with lower cost structures, the inability to achieve high production yields, or delays in customer qualification or initial product quality issues;

changes in purchasing patterns by our distributor customers;

increased costs or adverse changes in availability of supplies of raw materials or components, especially in light of recent consolidation among component suppliers, building inflationary pressure, and the relative volatility of the U.S. dollar as compared to other currencies;

the impact of corporate restructuring activities that we have and may continue to engage in;

changes in the demand for the computer systems, storage subsystems and consumer electronics that contain our disk drives, due to seasonality, economic conditions and other factors;

## **Table of Contents**

changes in purchases from period to period by our primary customers, particularly as our competitors are able to introduce and produce in volume competing disk drive solutions or alternative storage technology solutions, such as flash memory or SSDs;

shifting trends in customer demand which, when combined with overproduction of particular products, particularly when the industry is served by multiple suppliers, results in supply/demand imbalances;

our high proportion of fixed costs, including research and development expenses; and

announcements of new products, services or technological innovations by us or our competitors.

As a result, we believe that quarter-to-quarter comparisons of our revenue and results of operations may not be meaningful, and that these comparisons may not be an accurate indicator of our future performance. Our results of operations in one or more future quarters may fail to meet the expectations of investment research analysts or investors, which could cause an immediate and significant decline in the trading price of our common shares.

***New Product Offerings Market acceptance of new product introductions cannot be accurately predicted, and our results of operations will suffer if there is less demand for our new products than is anticipated.***

We are continually developing new products with the goal that we will be able to introduce technologically advanced and lower cost disk drives into the marketplace ahead of our competitors.

The success of our new product introductions is dependent on a number of factors, including market acceptance, our ability to manage the risks associated with product transitions, the effective management of inventory levels in line with anticipated product demand and the risk that our new products will have quality problems or other defects in the early stages of introduction that were not anticipated in the design of those products. Accordingly, we cannot accurately determine the ultimate effect that our new products will have on our results of operations.

In addition, the success of our new product introductions is dependent upon our ability to qualify as a primary source of supply with our OEM customers. In order for our products to be considered by our customers for qualification, we must be among the leaders in time-to-market with those new products. Once a product is accepted for qualification testing, any failure or delay in the qualification process or a requirement that we requalify can result in our losing sales to that customer until new products are introduced. The limited number of high-volume OEMs magnifies the effect of missing a product qualification opportunity. These risks are further magnified because we expect competitive pressures to result in declining sales and declining gross margins on our current generation products. We cannot assure that we will be among the leaders in time-to-market with new products or that we will be able to successfully qualify new products with our customers in the future. If we cannot successfully deliver competitive products, our future results of operations may be adversely affected.

***Smaller Form Factor Disk Drives If we do not continue to successfully market smaller form factor disk drives, our business may suffer.***

The disk drive industry is experiencing significant increases in sales of smaller form factor disk drives for an expanding number of applications, in particular notebook computers and consumer electronics devices, but also in personal computers and enterprise storage applications. Our future success will depend on our ability to develop and introduce such small form factor drives at desired price and capacity points faster than our competitors.

## **Table of Contents**

We have experienced competition from other companies that produce alternative storage technologies like solid state or flash memory, where increased capacity, improving cost, lower power consumption and performance ruggedness have resulted in flash memory largely replacing disk drives in handheld applications. We believe that the demand for disk drives to store or back up related media content from such handheld devices, however, continues to grow. While this competition has traditionally been limited to the markets for handheld consumer electronics applications, these competitors have announced SSDs for netbook, notebook and enterprise compute applications.

If we do not suitably adapt our product offerings to successfully introduce additional smaller form factor disk drives or alternative storage products based on flash storage technology, or if our competitors are successful in achieving customer acceptance of SSD products for netbook, notebook, and enterprise compute applications, then our customers may decrease the amounts of our products that they purchase, which would adversely affect our results of operations.

***Seasonality Because we experience seasonality in the sales of our products, our results of operations will generally be adversely impacted during the second half of our fiscal year.***

Sales of computer systems, storage subsystems and consumer electronics tend to be seasonal, and therefore we expect to continue to experience seasonality in our business as we respond to variations in our customers' demand for disk drives. In particular, we anticipate that sales of our products will continue to be lower during the second half of our fiscal year. In the mobile compute, desktop compute and consumer electronics market applications of our business, this seasonality is partially attributable to the historical trend in our results derived from our customers' increased sales of personal computers and consumer electronics during the back-to-school and winter holiday season. In the enterprise market our sales are seasonal because of the capital budgeting and purchasing cycles of our end users. Since our working capital needs peak during periods in which we are increasing production in anticipation of orders that have not yet been received, our results of operations will fluctuate seasonally even if the forecasted demand for our products proves accurate. Furthermore, it is difficult for us to evaluate the degree to which this seasonality may affect our business in future periods because of the rate and unpredictability of product transitions and new product introductions, particularly in the consumer electronics market, as well as macro-economic conditions.

***Difficulty in Predicting Quarterly Demand If we fail to predict demand accurately for our products in any quarter, we may not be able to recapture the cost of our investments.***

The disk drive industry operates on quarterly purchasing cycles, with much of the order flow in any given quarter coming at the end of that quarter. Our manufacturing process requires us to make significant product-specific investments in inventory in each quarter for that quarter's production. Since we typically receive the bulk of our orders late in a quarter after we have made our investments, there is a risk that our orders will not be sufficient to allow us to recapture the costs of our investment before the products resulting from that investment have become obsolete. We cannot assure you that we will be able to accurately predict demand in the future.

Another factor that may negatively affect our ability to recapture costs of investments in future quarters is the recent decline in global macroeconomic conditions. The recent decline in economic and political conditions in many of our markets may have an effect on demand for our products and render budgeting and forecasting difficult. The difficulty in forecasting demand increases the difficulty in anticipating our inventory requirements, which may cause us to over-produce finished goods, resulting in inventory write-offs, or under-produce finished goods, affecting our ability to meet customer requirements. Additionally, the risk of inventory write-offs could increase if we were to continue to hold higher inventory levels. We cannot be certain that we will be able to recover the costs associated with increased inventory.



**Table of Contents**

Other factors that may negatively impact our ability to recapture the cost of investments in any given quarter include:

the impact of variable demand and an aggressive pricing environment for disk drives;

the impact of competitive product announcements and possible excess industry supply both with respect to particular disk drive products and with respect to competing alternative storage technology solutions such as SSDs in notebook and enterprise compute applications;

our inability to reduce our fixed costs to match sales in any quarter because of our vertical manufacturing strategy, which means that we make more capital investments than we would if we were not vertically integrated;

dependence on our ability to successfully qualify, manufacture and sell in increasing volumes on a cost-effective basis and with acceptable quality our disk drive products, particularly the new disk drive products with lower cost structures;

variations in the cost of components for our products, especially in view of the U.S. dollar's relative volatility as compared to other currencies;

uncertainty in the amount of purchases from our distributor customers who from time to time constitute a large portion of our total sales;

our product mix and the related margins of the various products;

accelerated reduction in the price of our disk drives due to technological advances and/or an oversupply of disk drives in the market, a condition that is exacerbated when the industry is served by multiple suppliers and shifting trends in demand which can create supply and demand imbalances;

manufacturing delays or interruptions, particularly at our manufacturing facilities in China, Malaysia, Northern Ireland, Singapore, Thailand or the United States;

limited access to components that we obtain from a single or a limited number of suppliers;

the impact of changes in foreign currency exchange rates on the cost of producing our products and the effective price of our products to foreign consumers; and

operational issues arising out of the increasingly automated nature of our manufacturing processes.

***Importance of Time-to-Market*** *Our results of operations may depend on our being among the first-to-market and achieving sufficient production volume with our new products.*

To achieve consistent success with our OEM customers, it is important that we be an early provider of new types of disk drives featuring leading, high-quality technology and lower per gigabyte storage cost. Historically, our results of operations have substantially depended upon

## Edgar Filing: Seagate Technology - Form 10-Q

our ability to be among the first-to-market with new product offerings. Our market share and results of operations in the future may be adversely affected if we fail to:

consistently maintain our time-to-market performance with our new products;

produce these products in sufficient volume;

## **Table of Contents**

qualify these products with key customers on a timely basis by meeting our customers' performance and quality specifications; or

achieve acceptable manufacturing yields, quality and costs with these products.

If delivery of our products is delayed, our OEM customers may use our competitors' products to meet their production requirements. If the delay of our products causes delivery of those OEMs' computer systems into which our products are integrated to be delayed, consumers and businesses may purchase comparable products from the OEMs' competitors.

Moreover, we face the related risk that consumers and businesses may wait to make their purchases if they want to buy a new product that has been shipped or announced but not yet released. If this were to occur, we may be unable to sell our existing inventory of products that may be less efficient and cost effective compared to new products. As a result, even if we are among the first-to-market with a given product, subsequent introductions or announcements by our competitors of new products could cause us to lose revenue and not achieve a positive return on our investment in existing products and inventory.

***Industry Demand*** *Poor global economic conditions and changes in demand for computer systems and storage subsystems have caused and may cause in the future a decline in demand for our products.*

Our disk drives are components in computers, computer systems, storage subsystems and consumer electronics devices. The demand for these products has been volatile. During times of poor global economic conditions, such as those that currently prevail, consumer spending tends to decline and retail demand for personal computers and consumer electronics devices tends to decrease, as does enterprise demand for computer systems and storage subsystems. Moreover, unexpected slowdowns in demand for computer systems, storage subsystems or consumer electronic devices generally cause sharp declines in demand for disk drive products. The decline in consumer spending could have a material adverse effect on demand for our products and services and on our financial condition and results of operations.

Additional causes of declines in demand for our products in the past have included announcements or introductions of major new operating systems or semiconductor improvements or changes in consumer preferences, such as the shift from desktop to notebook computers. We believe these announcements and introductions have from time to time caused consumers to defer their purchases and made inventory obsolete. Whenever an oversupply of disk drives causes participants in our industry to have higher than anticipated inventory levels, we experience even more intense price competition from other disk drive manufacturers than usual.

***Dependence on Distributors*** *We are dependent on sales to distributors and retailers, which may increase price erosion and the volatility of our sales.*

In addition to our own sales force, a substantial portion of our sales has been to distributors of desktop disk drive products. Certain of our distributors may also market other products that compete with our products. Product qualification programs in this distribution channel are limited, which increases the number of competing products that are available to satisfy demand, particularly in times of lengthening product cycles. As a result, purchasing decisions in this channel are based largely on price, terms and product availability. Sales volumes through this channel are also less predictable and subject to greater volatility than sales to our OEM customers. In addition, the recent deterioration in business and economic conditions may exacerbate price erosion and volatility as distributors lower prices to compensate for lower demand and higher inventory levels. Our distributors' ability to access credit for purposes of funding their operations may also affect purchases of our products by their customers.

To the extent that distributors reduce their purchases of our products or prices decline significantly in the distribution channel, the distributors experience financial difficulties, and to the extent that our distributor relationships are terminated, our revenues and results of operations would be adversely affected.

## **Table of Contents**

***Dependence on Sales of Disk Drives in Consumer Electronics Applications*** *Our sales of disk drives for consumer electronics applications, which have contributed significant revenues to our results, can experience significant volatility due to seasonal and other factors, which could materially adversely impact our future results of operations.*

Our sales of disk drives for consumer electronics applications have contributed significant revenues to our results for the past several years. However, consumer spending on consumer electronics has, and may continue to, deteriorate significantly in many countries and regions, including the United States, due to the poor global economic conditions and increasing levels of unemployment. For example, factors that could influence the levels of consumer spending on consumer electronic products include volatility in fuel and other energy costs, conditions in the residential real estate and mortgage markets, labor and healthcare costs, access to credit, consumer confidence and other macroeconomic factors affecting consumer spending behavior. These and other economic factors could have a material adverse effect on demand for our products and services and on our financial condition and results of operations.

In addition, the demand for consumer electronics products can be even more volatile and unpredictable than the demand for compute products. In some cases, our products manufactured for consumer electronics applications are uniquely configured for a single customer's application, which creates a risk of exposure if the anticipated volumes are not realized. This potential for unpredictable volatility is increased by the possibility of competing alternative storage technologies like flash memory meeting the customers' cost and capacity metrics, resulting in a rapid shift in demand from our products and disk drive technology, generally, to alternative storage technologies. Unpredictable fluctuations in demand for our products or rapid shifts in demand from our products to alternative storage technologies in new consumer electronics applications could materially adversely impact our future results of operations.

***Dependence on Sales of Disk Drives Directly to Consumers Through Retail Outlets*** *Our sales of disk drives directly to consumers through retail outlets can experience significant volatility due to seasonal and other factors, which could materially adversely impact our future results of operations.*

We believe that industry demand for storage products in the long-term is increasing due to the proliferation of media-rich digital content in consumer applications and is fuelling increased consumer demand for storage. This has led to the expansion of solutions such as external storage products to provide additional storage capacity and to secure data in case of disaster or system failure, or to provide independent storage solutions for multiple users in home or small business environments. Consumer spending on such retail sales of our branded solutions has deteriorated in some markets and may continue to do so if the poor global economic conditions continue and levels of unemployment continue to increase. For example, factors that could influence the levels of consumer spending on such retail sales of our branded solutions include volatility in fuel and other energy costs, conditions in the residential real estate and mortgage markets, labor and healthcare costs, access to credit, consumer confidence and other macroeconomic factors affecting consumer spending behavior. These and other economic factors could have a material adverse effect on demand for our products and services and on our financial condition and results of operations.

In addition, such retail sales of our branded solutions traditionally experience seasonal variability in demand with higher levels of demand in the first half of our fiscal year driven by consumer spending in the back-to-school season from late summer to fall and the traditional holiday shopping season from fall to winter. Additionally, our ability to reach such consumers depends on our maintaining effective working relationships with major retailers and distributors. Failure to anticipate consumer demand for our branded solutions as well as an inability to maintain effective working relationships with retail and online distributors may adversely impact our future results of operations.

---

**Table of Contents**

***Dependence on Supply of Components, Equipment, and Raw Materials*** *If we experience shortages or delays in the receipt of critical components, equipment or raw materials necessary to manufacture our products, we may suffer lower operating margins, production delays and other material adverse effects.*

The cost, quality and availability of components, certain equipment and raw materials used to manufacture disk drives and key components like recording media and heads are critical to our success. The equipment we use to manufacture our products and components is frequently custom made and comes from a few suppliers and the lead times required to obtain manufacturing equipment can be significant. Particularly important components for disk drives include read/write heads, aluminum or glass substrates for recording media, ASICs, spindle motors, printed circuit boards and suspension assemblies. We rely on sole suppliers or a limited number of suppliers for some of these components, including media, aluminum and glass substrates that we do not manufacture, recording media and heads, ASICs, spindle motors, printed circuit boards and suspension assemblies. If our vendors for these components are unable to meet our requirements, we could experience a shortage in supply, which would adversely affect our results of operations.

In the past, we have experienced increased costs and production delays when we were unable to obtain the necessary equipment or sufficient quantities of some components and/or have been forced to pay higher prices or make volume purchase commitments or advance deposits for some components, equipment or raw materials that were in short supply in the industry in general.

Consolidation among component manufacturers may result in some component manufacturers exiting the industry or not making sufficient investments in research to develop new components.

If there is a shortage of, or delay in supplying us with, critical components, equipment or raw materials, then:

it is likely that our suppliers would raise their prices and, if we could not pass these price increases to our customers, our operating margin would decline;

we might have to reengineer some products, which would likely cause production and shipment delays, make the reengineered products more costly and provide us with a lower rate of return on these products;

we would likely have to allocate the components we receive to certain of our products and ship less of others, which could reduce our revenues and could cause us to lose sales to customers who could purchase more of their required products from manufacturers that either did not experience these shortages or delays or that made different allocations; and

we might be late in shipping products, causing potential customers to make purchases from our competitors, thus causing our revenue and operating margin to decline.

We cannot assure you that we will be able to obtain critical components in a timely and economic manner.

***Perpendicular Recording Technology*** *Products based on perpendicular technology require increased quantities of precious metals and scarce alloys like platinum and ruthenium, which increase the risks of higher costs and production delays that could adversely impact our results of operations.*

Perpendicular recording technology requires recording media with more layers, which requires the use of more precious metals and scarce alloys like platinum and ruthenium to create such layers. These precious metals and scarce alloys could become increasingly expensive and, at times, difficult to acquire. Accordingly, we will be exposed to the increased risk that higher costs or reduced availability of these precious metals and scarce alloys could adversely impact our results of operations.

---

**Table of Contents**

***Importance of Controlling Operating Costs*** *If we do not control our operating expenses, we will not be able to compete effectively in our industry.*

Our strategy involves, to a substantial degree, increasing revenue and product volume while at the same time controlling operating expenses. If we do not control our operating expenses, our ability to compete in the marketplace may be impaired. In the past, activities to reduce operating costs have included closures and transfers of facilities, significant personnel reductions and efforts to increase automation. Moreover, the reduction of personnel and closure of facilities may adversely affect our ability to manufacture our products in required volumes to meet customer demand and may result in other disruptions that affect our products and customer service. In addition, the transfer of manufacturing capacity of a product to a different facility frequently requires qualification of the new facility by some of our OEM customers. We cannot assure you that these activities and transfers will be implemented on a cost-effective basis without delays or disruption in our production and without adversely affecting our customer relationships and results of operations.

***Impairment Charges*** *We may be required to take additional impairment charges for goodwill or other long-lived assets.*

We are required to assess goodwill annually for impairment, or on an interim basis whenever events occur or circumstances change, such as an adverse change in business climate or a decline in the overall industry, that would more likely than not reduce the fair value of a reporting unit below its carrying amount. We are also required to test long-lived assets, including acquired intangible assets and property, equipment and leasehold improvements, for recoverability and impairment whenever there are indicators of impairment, such as an adverse change in business climate.

In the fiscal quarter ended January 2, 2009, we determined that the negative impact of the current macroeconomic environment and the resulting decline in the demand for our products represented an adverse change in our business climate. Those circumstances required us to undertake an evaluation of our goodwill and long-lived assets for impairment. Based on these analyses, we recorded impairment charges of \$2.3 billion for goodwill and \$3 million for long-lived assets.

As of April 3, 2009, we have approximately \$31 million of goodwill and \$2.6 billion of long-lived assets. As part of our long-term strategy, we may pursue future acquisitions of other companies or assets which could potentially increase our goodwill and long-lived assets. Further adverse changes in business conditions could materially impact our estimates of future operations and result in additional impairment charges to these assets. If our goodwill or long-lived assets were to become further impaired, our results of operations could be materially and adversely affected.

***Dependence on Key Customers*** *We may be adversely affected by the loss of, or reduced, delayed or cancelled purchases by, one or more of our larger customers.*

Some of our key customers, including Hewlett-Packard, Dell, Mitac, EMC and Lenovo, account for a large portion of our disk drive revenue. While we have longstanding relationships with many of our customers, if any of our key customers were to significantly reduce their purchases from us, our results of operations would be adversely affected. While sales to major customers may vary from period to period, a major customer that permanently discontinues or significantly reduces its relationship with us could be difficult to replace. In line with industry practice, new customers usually require that we pass a lengthy and rigorous qualification process at the customer's cost. Accordingly, it may be difficult or costly for us to attract new major customers. Additionally, mergers, acquisitions, consolidations or other significant transactions involving our customers generally entail risks to our business. If a significant transaction involving any of our key customers results in the loss of or reduction in purchases by these key customers, it could have a materially adverse effect on our business, results of operations, financial condition and prospects.

## **Table of Contents**

### ***Impact of Technological Change Increases in the areal density of disk drives may outpace customers demand for storage capacity.***

The rate of increase in areal density, or storage capacity per square inch on a disk, may be greater than the increase in our customers demand for aggregate storage capacity, particularly in certain market applications like commercial desktop compute. As a result, our customers storage capacity needs may be satisfied with lower priced, low capacity disk drives. These factors could decrease our sales, especially when combined with continued price erosion, which could adversely affect our results of operations.

### ***Changes in Electronic Data Storage Products Future changes in the nature of electronic data storage products may reduce demand for traditional disk drive products.***

We expect that in the future, new personal computing devices and products will be developed, some of which, such as Internet appliances or netbooks, may not contain a disk drive. While we are investing development resources in designing disk drives for these new applications, it is too early to assess the impact of these new applications on future demand for disk drive products. Products such as netbooks, some of which use alternative technologies, such as flash memory, optical storage and other storage technologies, are becoming increasingly common and could become a significant source of competition to particular applications of our products, which could adversely affect our results of operations.

### ***New Product Development and Technological Change If we do not develop products in time to keep pace with technological changes, our results of operations will be adversely affected.***

Our customers have demanded new generations of disk drive products as advances in computer hardware and software have created the need for improved storage products, with features such as increased storage capacity, improved performance and reliability and lower cost. We, and our competitors, have developed improved products, and we will need to continue to do so in the future. Such product development requires significant investments in research and development. We cannot assure you that we will be able to successfully complete the design or introduction of new products in a timely manner, that we will be able to manufacture new products in sufficient volumes with acceptable manufacturing yields, that we will be able to successfully market these new products or that these products will perform to specifications on a long-term basis. In addition, the impact of slowing areal density growth may adversely impact our ability to be successful.

When we develop new products with higher capacity and more advanced technology, our results of operations may decline because the increased difficulty and complexity associated with producing these products increases the likelihood of reliability, quality or operability problems. If our products suffer increases in failures, are of low quality or are not reliable, customers may reduce their purchases of our products and our manufacturing rework and scrap costs and service and warranty costs may increase. In addition, a decline in the reliability of our products may make us less competitive as compared with other disk drive manufacturers or competing technologies.

### ***Substantial Leverage Our substantial leverage may place us at a competitive disadvantage in our industry.***

We are leveraged and have significant debt service obligations. We also recently completed a private offering of \$430 million of 10% senior secured second-priority notes due 2014. Our significant debt and debt service requirements could adversely affect our ability to operate our business and may limit our ability to take advantage of potential business opportunities. For example, our high level of debt presents the following risks:

we are required to use a substantial portion of our cash flow from operations to pay principal and interest on our debt, thereby reducing the availability of our cash flow to fund working capital, capital expenditures, product development efforts, acquisitions, investments and strategic alliances and other general corporate requirements;

**Table of Contents**

our substantial leverage increases our vulnerability to economic downturns and adverse competitive and industry conditions and could place us at a competitive disadvantage compared to those of our competitors that are less leveraged;

our debt service obligations could limit our flexibility in planning for, or reacting to, changes in our business and our industry and could limit our ability to pursue other business opportunities, borrow more money for operations or capital in the future and implement our business strategies;

our level of debt may restrict us from raising additional financing on satisfactory terms to fund working capital, capital expenditures, product development efforts, strategic acquisitions, investments and alliances, and other general corporate requirements; and

covenants in our debt instruments limit our ability to pay dividends or make other restricted payments and investments.

In addition, because a substantial portion of our debt bears interest at floating rates, an increase in interest rates has an immediate effect on our interest expense on our variable rate debt. If the extreme volatility in interest rates observed during the September 2008, December 2008 and March 2009 quarters continues, or if interest rates increase, our cash flow and our ability to service our debt may be adversely affected.

In the event that we need to refinance all or a portion of our outstanding debt as it matures, we may not be able to obtain terms as favorable as the terms of our existing debt or refinance our existing debt at all. If prevailing interest rates or other factors existing at the time of refinancing result in higher interest rates upon refinancing, then the interest expense relating to the refinanced debt would increase. Furthermore, if any rating agency made changes to our credit rating or outlook, our debt and equity securities could be negatively affected, which could adversely affect our financial condition and results of operations.

***Significant Debt Service Requirements*** *Servicing our debt requires a significant amount of cash and our ability to generate cash may be affected by factors beyond our control.*

Our business may not generate cash flow in an amount sufficient to enable us to pay the principal of, or interest on, our indebtedness or to fund our other liquidity needs, including working capital, capital expenditures, product development efforts, strategic acquisitions, investments and alliances, and other general corporate requirements.

Our ability to generate cash is subject to general economic, financial, competitive, legislative, regulatory and other factors that are beyond our control. We cannot assure you that:

our business will generate sufficient cash flow from operations;

we will continue to realize the cost savings, revenue growth and operating improvements that resulted from the execution of our long-term strategic plan; or

future sources of funding will be available to us in amounts sufficient to enable us to fund our liquidity needs.



## Table of Contents

If we cannot fund our liquidity needs, we will have to take actions such as reducing or delaying capital expenditures; product development efforts, strategic acquisitions, investments and alliances; selling assets; restructuring or refinancing our debt; or seeking additional equity capital. We cannot assure you that any of these remedies could, if necessary, be effected on commercially reasonable terms, or at all, or that they would permit us to meet our scheduled debt service obligations. Our amended credit facility and the indenture governing our 10% senior secured second-priority notes due 2014 limit the use of the proceeds from any disposition of assets that are part of the collateral and, as a result, we may not be allowed, under those documents, to use proceeds from such dispositions to satisfy all current debt service obligations. In addition if we incur additional debt, the risks associated with our substantial leverage, including the risk that we will be unable to service our debt or generate enough cash flow to fund our liquidity needs, could intensify.

***Restrictions Imposed by Debt Covenants*** *Restrictions imposed by our amended credit facility and the indenture governing our 10% senior secured second-priority notes due 2014 may limit our ability to finance future operations or capital needs or engage in other business activities that may be in our interest.*

Our amended credit facility and the indenture governing our 10% senior secured second-priority notes due 2014 impose, and the terms of any future debt may impose, operating and other restrictions on us. Our amended credit facility and the indenture may also limit, among other things, our ability to:

incur additional indebtedness and issue certain preferred stock;

create liens;

pay dividends or make distributions in respect of our capital stock;

redeem or repurchase capital stock or debt;

make certain investments or other restricted payments;

sell assets;

issue or sell capital stock of subsidiaries;

enter into transactions with affiliates;

engage to any material extent in business other than our current business; and

effect a consolidation or merger.

However, these limitations are subject to a number of important qualifications and exceptions, including exceptions under our amended credit facility that permit us to pay dividends up to \$45 million, in the aggregate, during the period beginning on April 4, 2009 and ending on January 1, 2010 (inclusive), and \$300 million, in the aggregate, during any period of four consecutive quarters thereafter.

Our amended credit facility also requires us to maintain compliance with specified financial covenants. Specifically, our amended credit facility contains three financial covenants: (1) a covenant to maintain minimum cash, cash equivalents and marketable securities; (2) a fixed charge

## Edgar Filing: Seagate Technology - Form 10-Q

coverage ratio; and (3) a net leverage ratio. Our ability to comply with these covenants may be affected by events beyond our control. Our recently amended credit agreement governing our credit facility provides for the relaxation of certain financial covenants through the quarter ending on January 1, 2010, and, based on our current outlook, we expect to stay in compliance with these covenants. However, after January 1, 2010, the financial metrics we are required to maintain under these covenants will revert back to their previous levels. If our business deteriorates or if business conditions worsen, we may need to further re-negotiate these covenants, obtain waivers and/or raise additional funds in order to remain in compliance.

---

**Table of Contents**

A breach of any of the covenants described above or our inability to comply with the required financial ratios could result in a default under our amended credit facility. If a condition of default occurs, and we are not able to obtain a waiver from the lenders holding a majority of the commitments under our amended credit facility, the administrative agent of the amended credit facility may, and at the request of lenders holding a majority of the commitments shall, declare all of our outstanding obligations under the amended credit facility, together with accrued interest and other fees, to be immediately due and payable, and may terminate the lenders' commitments thereunder, cease making further loans and institute foreclosure proceedings against our assets. If our outstanding indebtedness were to be accelerated, we cannot assure you that our assets would be sufficient to repay in full that debt and any potential future indebtedness, which would cause the market price of our common shares to decline significantly. We could also be forced into bankruptcy or liquidation.

In addition, some of the agreements governing our other debt instruments contain cross-default provisions that may be triggered by a default under our amended credit facility. In the event that we default under our amended credit facility, there could be an event of default under cross-default provisions for the applicable debt instrument. As a result, all outstanding obligations under certain of our debt instruments, including our 10% senior secured second-priority notes due 2014, may become immediately due and payable. If such acceleration were to occur, we may not have adequate funds to satisfy all of our outstanding obligations, the lenders could exercise their rights, as described above, and we could be forced into bankruptcy or liquidation.

***Substantially all of our Assets are Pledged as Collateral to Secure Certain Indebtedness*** *Since substantially all of our assets are used to secure portions of our existing debt obligations, we may be limited in our ability to incur additional indebtedness or to provide additional credit support, and if we fail to meet our payment or other obligations under certain of our existing debt obligations, the lenders thereunder could foreclose on, and acquire control of, substantially all of our assets.*

Substantially all our assets and the assets of our material subsidiaries organized in the United States, the Cayman Islands, the Netherlands, Northern Ireland and Singapore, as well as certain assets located in the United States, the Cayman Islands, the Netherlands, Northern Ireland and Singapore owned by other material subsidiaries, and all proceeds therefrom, are pledged as security for borrowings under our amended credit facility and our 10% senior secured second-priority notes due 2014, as well as obligations under our hedging agreements, cash management arrangements and certain metal leasing arrangements. Since substantially all of our assets are used to secure portions of our existing debt obligations, we have a limited amount of collateral that is available for future secured debt or credit support. As a result, we may be limited in our ability to incur additional indebtedness or to provide additional credit support for our existing indebtedness. In addition, our failure to comply with the terms of our amended credit facility or the indenture governing our 10% senior secured second-priority notes due 2014 would entitle the lenders thereunder to declare all funds borrowed thereunder to be immediately due and payable. If we were unable to meet these payment obligations, the lenders could foreclose on, and acquire control of, substantially all our assets that serve as collateral.

***Volatile Public Markets*** *The price of our common shares may be volatile and could decline significantly.*

The stock market in general, and the market for technology stocks in particular, has recently experienced volatility that has often been unrelated to the operating performance of companies. If these market or industry-based fluctuations continue, the trading price of our common shares could decline significantly independent of our actual operating performance, and you could lose all or a substantial part of your investment. The market price of our common shares could fluctuate significantly in response to several factors, including among others:

general uncertainty in stock market conditions occasioned by the global liquidity crisis, negative financial news and the failure of several large financial institutions;

**Table of Contents**

actual or anticipated variations in our results of operations;

announcements of innovations, new products or significant price reductions by us or our competitors, including those competitors who offer alternative storage technology solutions;

our failure to meet the performance estimates of investment research analysts;

the timing of announcements by us or our competitors of significant contracts or acquisitions;

general stock market conditions;

the occurrence of major catastrophic events;

changes in financial estimates by investment research analysts;

changes in the credit ratings of our indebtedness by rating agencies; and

the sale of our common shares held by certain equity investors or members of management.

***Purchase Commitments to Certain Suppliers*** *If revenues fall or customer demand decreases significantly, we may not meet all of our purchase commitments to certain suppliers.*

From time to time, we enter into long-term, non-cancelable purchase commitments with certain suppliers in order to secure certain components for the production of our products or to supplement our internal manufacturing capacity for certain components. If our actual revenues in the future are lower than our projections or if customer demand decreases significantly below our projections, we may not meet all of our purchase commitments with these suppliers. As a result, it is possible that we will have to shift output from our internal manufacturing facilities to these suppliers or make penalty-type payments under these contracts.

***Risks Associated with Future Strategic Alliances, Joint Ventures or Investments*** *We may not be able to identify suitable strategic alliances, acquisitions, joint ventures or investment opportunities, or successfully acquire and integrate companies that provide complementary products or technologies.*

Our growth strategy may involve pursuing strategic alliances with, making acquisitions of, forming joint ventures with or making investments in other companies that are complementary to our business. There is substantial competition for attractive strategic alliance, acquisition, joint venture and investment candidates. Accordingly, we may not be able to identify suitable strategic alliances, acquisition, joint venture, or investment candidates. Even if we can identify them, we cannot assure you that we will be able to partner with, acquire or invest in suitable candidates, or integrate acquired technologies or operations successfully into our existing technologies and operations. Moreover, our ability to finance potential strategic alliances, acquisitions, joint ventures or investments will be limited by our high degree of leverage, the covenants contained in the indentures that govern our outstanding indebtedness, the credit agreement that governs our senior secured credit facility and any agreements governing any other debt we may incur.

If we are successful in forming strategic alliances or acquiring, forming joint ventures or making investments in other companies, any of these transactions may have an adverse effect on our results of operations, particularly while the operations of an acquired business are being integrated. It is also likely that integration of acquired companies would lead to the loss of key employees from those companies or the loss of customers of those companies. In addition, the integration of any acquired companies would require substantial attention from our senior management, which may limit the amount of time available to be devoted to our day-to-day operations or to the execution of our strategy.

Growth by strategic



---

**Table of Contents**

alliance, acquisition, joint venture or investment involves an even higher degree of risk to the extent we combine new product offerings and enter new markets in which we have limited experience, and no assurance can be given that acquisitions of entities with new or alternative business models will be successfully integrated or achieve their stated objectives.

Furthermore, the expansion of our business involves the risk that we might not manage our growth effectively, that we would incur additional debt to finance these acquisitions or investments, that we may have impairment of goodwill or acquired intangible assets associated with these acquisitions and that we would incur substantial charges relating to the write-off of in-process research and development, similar to that which we incurred in connection with several of our prior acquisitions. Each of these items could have a material adverse effect on our financial condition and results of operations.

In addition, we could issue additional common shares in connection with future strategic alliances, acquisitions, joint ventures or investments. Issuing shares in connection with such transactions would have the effect of diluting your ownership percentage of the common shares and could cause the price of our common shares to decline.

***Risk of Intellectual Property Litigation*** *Our products may infringe the intellectual property rights of others, which may cause us to incur unexpected costs or prevent us from selling our products.*

We cannot be certain that our products do not and will not infringe issued patents or other intellectual property rights of others. We may not be aware of currently filed patent applications that relate to our products or technology. If patents are later issued on these applications, we may be liable for infringement. We may be subject to legal proceedings and claims, including claims of alleged infringement of the patents, trademarks and other intellectual property rights of third parties by us, or our customers, in connection with their use of our products.

***We are currently subject to lawsuits involving intellectual property claims which could cause us to incur significant additional costs or prevent us from selling our products, and which could adversely affect our results of operations and financial condition: actions brought in the United States by Convolve, Inc. and the Massachusetts Institute of Technology; Magsil Corporation and the Massachusetts Institute of Technology; and Qimonda AG; and an action brought in Northern Ireland by Siemens AG.***

Intellectual property litigation is expensive and time-consuming, regardless of the merits of any claim, and could divert our management's attention from operating our business. In addition, intellectual property lawsuits are subject to inherent uncertainties due to the complexity of the technical issues involved, and we cannot assure you that we will be successful in defending ourselves against intellectual property claims. Moreover, patent litigation has increased due to the current uncertainty of the law and the increasing competition and overlap of product functionality in the field. If we were to discover that our products infringe the intellectual property rights of others, we would need to obtain licenses from these parties or substantially reengineer our products in order to avoid infringement. We might not be able to obtain the necessary licenses on acceptable terms, or at all, or be able to reengineer our products successfully. Moreover, if we are sued for patent infringement and lose the suit, we could be required to pay substantial damages and/or be enjoined from using or selling the infringing products or technology. Any of the foregoing could cause us to incur significant costs and prevent us from selling our products, which could adversely affect our results of operations and financial condition. See Part I, Item 1, Note 11 of Notes to Condensed Consolidated Financial Statements of this Quarterly Report on Form 10-Q for a description of pending intellectual property proceedings.

***Dependence on Key Personnel*** *The loss of some key executive officers and employees could negatively impact our business prospects.*

Our future performance depends to a significant degree upon the continued service of key members of management as well as marketing, sales and product development personnel. The loss of one or more of our key personnel may have a material adverse effect on our business, results of operations and

## **Table of Contents**

financial condition. We believe our future success will also depend in large part upon our ability to attract, retain and further motivate highly skilled management, marketing, sales and product development personnel. We have experienced intense competition for personnel, and we cannot assure you that we will be able to retain our key employees or that we will be successful in attracting, assimilating and retaining personnel in the future.

***System Failures*** *System failures caused by events beyond our control could adversely affect computer equipment and electronic data on which our operations depend.*

Our operations are dependent upon our ability to protect our computer equipment and the electronic data stored in our databases from damage by, among other things, earthquake, fire, natural disaster, power loss, telecommunications failures, unauthorized intrusion and other catastrophic events. As our operations become more automated and increasingly interdependent, our exposure to the risks posed by these types of events will increase. While we continue to improve our disaster recovery processes, system failures and other interruptions in our operations could have a material adverse effect on our business, results of operations and financial condition.

***Economic Risks Associated with International Operations*** *Our international operations subject us to risks related to currency exchange fluctuations, longer payment cycles for sales in foreign countries, seasonality and disruptions in foreign markets, tariffs and duties, price controls, potential adverse tax consequences, increased costs, our customers' credit and access to capital and health-related risks.*

We have significant operations in foreign countries, including manufacturing facilities, sales personnel and customer support operations. We have manufacturing facilities in China, Malaysia, Northern Ireland, Singapore and Thailand, in addition to those in the United States. A substantial portion of our desktop disk drive assembly occurs in our facility in China.

Our international operations are subject to economic risks inherent in doing business in foreign countries, including the following:

***Disruptions in Foreign Markets.*** Disruptions in financial markets and the deterioration of the underlying economic conditions in the past in some countries, including those in Asia, have had an impact on our sales to customers located in, or whose end-user customers are located in, these countries.

***Fluctuations in Currency Exchange Rates.*** Prices for our products are denominated predominately in U.S. dollars, even when sold to customers that are located outside the United States. Currency instability in Asia and other geographic markets may make our products more expensive than products sold by other manufacturers that are priced in the local currency. Moreover, many of the costs associated with our operations located outside the United States are denominated in local currencies. As a consequence, the increased strength of local currencies against the U.S. dollar in countries where we have foreign operations would result in higher effective operating costs and, potentially, reduced earnings. From time to time, fluctuations in foreign exchange rates have negatively affected our operations and profitability and there can be no assurance that these fluctuations will not adversely affect our operations and profitability in the future.

***Longer Payment Cycles.*** Our customers outside of the United States are often allowed longer time periods for payment than our U.S. customers. This increases the risk of nonpayment due to the possibility that the financial condition of particular customers may worsen during the course of the payment period.

## **Table of Contents**

*Seasonality.* Seasonal reductions in the business activities of our customers during the summer months, particularly in Europe, typically result in lower earnings during those periods.

*Tariffs, Duties, Limitations on Trade and Price Controls.* Our international operations are affected by limitations on imports, currency exchange control regulations, transfer pricing regulations, price controls and other restraints on trade. In addition, the governments of many countries, including China, Malaysia, Northern Ireland, Singapore and Thailand, in which we have significant operating assets, have exercised and continue to exercise significant influence over many aspects of their domestic economies and international trade.

*Potential Adverse Tax Consequences.* Our international operations create a risk of potential adverse tax consequences, including imposition of withholding or other taxes on payments by subsidiaries.

*Increased Costs.* The shipping and transportation costs associated with our international operations are typically higher than those associated with our U.S. operations, resulting in decreased operating margins in some foreign countries.

*Credit and Access to Capital Risks.* Our international customers could have reduced access to working capital due to higher interest rates, reduced bank lending resulting from contractions in the money supply or the deterioration in the customer's or its bank's financial condition, or the inability to access other financing.

*Global Health Outbreaks.* The occurrence of a pandemic disease, caused by a virus such as H1N1 (or the Swine flu virus), may adversely impact our operations, and some of our key customers. Such diseases could also potentially disrupt the timeliness and reliability of the distribution network we rely on.

***Political Risks Associated with International Operations*** *Our international operations subject us to risks related to political unrest and terrorism.*

We have manufacturing facilities in parts of the world that periodically experience political unrest, with Thailand being a recent example. This could disrupt our ability to manufacture important components as well as cause interruptions and/or delays in our ability to ship components to other locations for continued manufacture and assembly. Any such delays or interruptions could result in delays in our ability to fill orders and have an adverse effect on our results of operations and financial condition. U.S. and international responses to the ongoing hostilities in Afghanistan and Iraq and the risk of terrorist attacks or hostilities elsewhere in the world could exacerbate these risks.

***Legal and Operational Risks Associated with International Operations*** *Our international operations subject us to risks related to staffing and management, legal and regulatory requirements and the protection of intellectual property.*

Operating outside of the United States creates difficulties associated with staffing and managing our international manufacturing facilities, complying with local legal and regulatory requirements and protecting our intellectual property. We cannot assure you that we will continue to be found to be operating in compliance with applicable customs, currency exchange control regulations, transfer pricing regulations or any other laws or regulations to which we may be subject. We also cannot assure you that these laws will not be modified.



---

**Table of Contents**

***SOX 404 Compliance*** While we believe that we currently have adequate internal control procedures in place, we are still exposed to future risks of non-compliance and will continue to incur costs associated with Section 404 of the Sarbanes-Oxley Act of 2002.

Annually we complete an evaluation of our internal controls over financial reporting as required by Section 404 of the Sarbanes-Oxley Act of 2002. Although our assessment, testing, and evaluation resulted in our conclusion that as of June 27, 2008, our internal controls over financial reporting were effective, we cannot predict the outcome of our testing in future periods. If our internal controls are ineffective in future periods, our financial results or the market price of our shares could be adversely affected. We will incur additional expenses and commitment of management's time in connection with further evaluations.

***Suspension of Paying Quarterly Dividends*** Our suspension of paying quarterly dividends to our common shareholders could cause the market price of our common shares to decline significantly and our failure or inability to resume paying dividends could result in a persistently low market valuation of our common shares.

On April 13, 2009, we announced that we had adopted a policy of no longer paying a quarterly dividend to our common shareholders to enhance liquidity. The suspension of paying quarterly dividends could cause the market price of our common shares to decline significantly and our failure or inability to resume paying dividends at historical levels could result in a persistently low market valuation of our common shares.

Our ability to pay quarterly dividends in the future will be subject to, among other things, general business conditions within the disk drive industry, our financial results, the impact of paying dividends on our credit ratings and legal and contractual restrictions on the payment of dividends by our subsidiaries to us or by us to our common shareholders, including restrictions imposed by our amended credit facility. Specifically, under the terms and conditions of our recently amended credit agreement governing our credit facility, we are restricted from paying dividends in excess of \$45 million, in the aggregate, during the period beginning on April 4, 2009 and ending on January 1, 2010 (inclusive), and in excess of \$300 million, in the aggregate, during any period of four consecutive quarters thereafter. In addition, payment of dividends to holders of our common shares in certain future quarters may result in upward adjustments to the conversion rate of the 2.375% Convertible Senior Notes due August 2012.

***Potential Governmental Action*** Governmental action against companies located in offshore jurisdictions may lead to a reduction in the demand for our common shares.

Recent federal and state legislation has been proposed, and additional legislation may be proposed in the future which, if enacted, could have an adverse tax impact on either Seagate or our shareholders. For example, the eligibility for favorable tax treatment of taxable distributions paid to U.S. shareholders of Seagate as qualified dividends could be eliminated.

***Securities Litigation*** Significant fluctuations in the market price of our common shares could result in securities class action claims against us.

Significant price and value fluctuations have occurred with respect to the publicly traded securities of disk drive companies and technology companies generally. The price of our common shares is likely to be volatile in the future. In the past, following periods of decline in the market price of a company's securities, class action lawsuits have often been pursued against that company. If similar litigation were pursued against us, it could result in substantial costs and a diversion of management's attention and resources, which could materially adversely affect our results of operations, financial condition and liquidity.

---

**Table of Contents**

*Current Global Credit and Financial Market Conditions* **Current global credit and financial market conditions could negatively impact the value of our current portfolio of cash equivalents, short-term investments or auction rate securities and our ability to meet our financing objectives.**

Our cash and cash equivalents are maintained in highly liquid investments with remaining maturities of 90 days or less at the time of purchase. Our short-term investments consist primarily of readily marketable debt securities with remaining maturities of more than 90 days at the time of purchase. Our investment policy has as its principal objectives the preservation of principal and maintenance of liquidity. We mitigate default risk by investing in high-quality investment grade securities, limiting the time to maturity and by monitoring the counter-parties and underlying obligors closely.

As of April 3, 2009, we held auction rate securities with a par value of \$21 million, all of which are collateralized by student loans guaranteed by the Federal Family Education Loan Program. In February 2009 we sold auction rate securities with a par value of \$10 million for \$8 million, recognizing a \$2 million loss on the transaction. In addition, in February 2009 the ratings of two of the three remaining auction rate securities held by us, having an aggregate par value of \$21 million, were downgraded. As of April 3, 2009, the estimated fair value of the remaining auction rate securities was \$16 million. We believe that the impairments of these securities, totaling \$5 million as of April 3, 2009, are temporary given our ability and intent to hold these securities until liquidity returns to this market or until maturity of the securities.

While as of the date of this filing, we are not aware of any other material downgrades, losses, or other significant deterioration in the fair value of our cash equivalents or short-term investments or auction rate securities since April 3, 2009, no assurance can be given that further deterioration in conditions of the global credit and financial markets would not negatively impact our current portfolio of cash equivalents, short-term investments or auction rate securities or our ability to meet our financing objectives.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

**Recent Sales of Unregistered Securities**

We did not sell any securities during the fiscal quarter ended April 3, 2009 that were not registered under the Securities Act of 1933, as amended.

**Repurchases of Equity Securities**

We did not repurchase any of our common shares during the fiscal quarter ended April 3, 2009. As of April 3, 2009, we had approximately \$2.0 billion available to repurchase our common shares under the February 2008 stock repurchase plan.

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None.

**ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITYHOLDERS**

None.

**ITEM 5. OTHER INFORMATION**

On May 4, 2009, the board of directors of the Company, as part of its ongoing review of form agreements the Company utilizes, approved a new form of indemnification agreement (the Revised Indemnification Agreement ) for the directors and officers of the Company and its subsidiaries (each, an Indemnitee ), which will replace the Company s existing indemnification agreements.



**Table of Contents**

The Revised Indemnification Agreement provides indemnification in addition to any of Indemnitee's indemnification rights under the Company's Articles of Association, applicable law or otherwise, and indemnifies an Indemnitee for certain expenses (including attorneys' fees), judgments, fines and settlement amounts actually and reasonably incurred by him or her in any action or proceeding, including any action by or in the right of the Company or any of its subsidiaries, arising out of his or her service as a director, officer, employee or agent of the Company or any of its subsidiaries or of any other entity to which he or she provides services at the Company's request. However, an Indemnitee shall not be indemnified under the Revised Indemnification Agreement for (i) any fraud or dishonesty in the performance of Indemnitee's duty to the Company or the applicable subsidiary of the Company or (ii) Indemnitee's conscious, intentional or willful failure to act honestly, lawfully and in good faith with a view to the best interests of the Company or the applicable subsidiary of the Company. In addition, the Revised Indemnification Agreement provides that the Company will advance expenses incurred by an Indemnitee in connection with enforcement of the Revised Indemnification Agreement or with the investigation, settlement or appeal of any action or proceeding against him or her as to which he or she could be indemnified.

The foregoing description of the Revised Indemnification Agreement is a general description only and is qualified in its entirety by reference to the form of Revised Indemnification Agreement, a copy of which is attached hereto as Exhibit 10.4(b), and incorporated herein by reference.

**Table of Contents****ITEM 6. EXHIBITS**

| Exhibit No. | Exhibit Description   | Incorporated by Reference |            |         | Filed Herewith |
|-------------|---|---------------------------|------------|---------|----------------|
|             |   | Form                      | File No.   | Exhibit |                |
| 2.1         | Stock Purchase Agreement, dated as of March 29, 2000, by and among Suez Acquisition Company (Cayman) Limited, Seagate Technology, Inc. and Seagate Software Holdings, Inc.  | S-4                       | 333-88388  | 2.1     | 05/16/02       |
| 2.2         | Agreement and Plan of Merger and Reorganization, dated as of March 29, 2000, by and among VERITAS Software Corporation, Victory Merger Sub, Inc. and Seagate Technology, Inc.   | S-4                       | 333-88388  | 2.2     | 05/16/02       |
| 2.3         | Indemnification Agreement, dated as of March 29, 2000, by and among VERITAS Software Corporation, Seagate Technology, Inc. and Suez Acquisition Company (Cayman) Limited  | S-4                       | 333-88388  | 2.3     | 05/16/02       |
| 2.4         | Joinder Agreement to the Indemnification Agreement, dated as of November 22, 2000, by and among VERITAS Software Corporation, Seagate Technology, Inc. and the SAC Indemnitors listed therein   | S-4                       | 333-88388  | 2.4     | 05/16/02       |
| 2.5         | Consolidated Amendment to Stock Purchase Agreement, Agreement and Plan of Merger and Reorganization, and Indemnification Agreement, and Consent, dated as of August 29, 2000, by and among Suez Acquisition Company (Cayman) Limited, Seagate Technology, Inc., Seagate Software Holdings, Inc., VERITAS Software Corporation and Victory Merger Sub, Inc.        | S-4                       | 333-88388  | 2.5     | 05/16/02       |
| 2.6         | Consolidated Amendment No. 2 to Stock Purchase Agreement, Agreement and Plan of Merger and Reorganization, and Indemnification Agreement, and Consent, dated as of October 18, 2000, by and among Suez Acquisition Company (Cayman) Limited, Seagate Technology, Inc., Seagate Software Holdings, Inc., VERITAS Software Corporation and Victory Merger Sub, Inc. | S-4                       | 333-88388  | 2.6     | 05/16/02       |
| 2.7         | Agreement and Plan of Merger, dated as of December 20, 2005, by and among Seagate Technology, MD Merger Corporation and Maxtor Corporation  | 8-K                       | 001-31560  | 2.1     | 12/22/05       |
| 3.1         | Third Amended and Restated Memorandum of Association of Seagate Technology (formerly known as Seagate Technology Holdings)  | 10-Q                      | 001-31560  | 3.1     | 10/29/04       |
| 3.2         | Third Amended and Restated Articles of Association of Seagate Technology (formerly known as Seagate Technology Holdings)  | 10-Q                      | 001-31560  | 3.2     | 10/29/04       |
| 4.1         | Specimen Common Share Certificate   | S-1/A                     | 333-100513 | 4.4     | 11/08/02       |
| 4.2         | Indenture dated September 20, 2006 among Seagate Technology, Seagate Technology HDD Holdings and U.S. Bank National Association   | 8-K                       | 001-31560  | 4.1     | 09/21/06       |
| 4.3         | Forms of Global Note for the Floating Rate Senior Notes due 2009, Senior Notes due 2011 and Senior Notes due 2016 of Seagate Technology HDD Holdings issued pursuant to the Indenture   | 8-K                       | 001-31560  | 4.2     | 09/21/06       |

Edgar Filing: Seagate Technology - Form 10-Q

**Table of Contents**

| Exhibit No. | Exhibit Description   | Incorporated by Reference |            |             | Filed Herewith |   |
|-------------|---|---------------------------|------------|-------------|----------------|---|
|             |   | Form                      | File No.   | Filing Date |                |   |
| 4.4         | Indenture dated as of May 1, 2009, among Seagate Technology International, as Issuer, Seagate Technology, Seagate Technology HDD Holdings, Maxtor Global Ltd., Seagate Technology (Ireland), Seagate Technology Media (Ireland), Seagate International (Johor) Sdn. Bhd., Penang Seagate Industries (M) Sdn. Bhd., Seagate Singapore International Headquarters Pte. Ltd., Seagate Technology (Thailand) Limited, Seagate Technology (US) Holdings, Inc., Maxtor Corporation, i365 Inc. and Seagate Technology LLC, as Guarantors, and Wells Fargo Bank, National Association, as Trustee | 8-K                       | 001-31560  | 4.1         | 05/05/09       |   |
| 4.5         | Form of 10.00% Senior Secured Second-Priority Note due 2014   | 8-K                       | 001-31560  | 4.2         | 05/05/09       |   |
| 10.1        | Second Amended and Restated Credit Agreement, dated as of April 3, 2009, by and among Seagate Technology, Seagate Technology HDD Holdings, as Borrower, the Lenders Party Thereto, JPMorgan Chase Bank, N.A, as Administrative Agent, Morgan Stanley Senior Funding, Inc., as Syndication Agent, and BNP Paribas, Keybank National Association, Wachovia Bank, National Association and The Bank of Nova Scotia, as Co-Documentation Agents.  | 8-K                       | 001-31560  | 10.1        | 04/06/09       |   |
| 10.2+       | Amended and Restated Seagate Technology Executive Officer Severance and Change in Control Plan  |                           |            |             |                | X |
| 10.3+       | Seagate Technology Holdings 2001 Share Option Plan  | S-4                       | 333-88388  | 10.9        | 05/16/02       |   |
| 10.4(a)+    | Form of Indemnification Agreement between Seagate Technology Holdings and the director or officer named therein   | S-4/A                     | 333-88388  | 10.17       | 07/05/02       |   |
| 10.4(b)+    | Form of Revised Indemnification Agreement between Seagate Technology and the director or officer named therein  |                           |            |             |                | X |
| 10.5+       | Seagate Technology Executive Officer Performance Bonus Plan   | 10-Q                      | 001-31560  | 10.6        | 10/30/08       |   |
| 10.6+       | Form of Amended 2004 Stock Compensation Plan  | 10-K                      | 001-31560  | 10.8        | 08/13/08       |   |
| 10.7+       | Seagate Technology 2004 Stock Compensation Plan Form of Option Agreement (For Outside Directors)  | 10-Q                      | 001-31560  | 10.25       | 10/29/04       |   |
| 10.8+       | Seagate Technology 2004 Stock Compensation Plan Form of Option Agreement (For Officers and Non-Officer employees)   | S-8                       | 333-128654 | 99.3        | 09/28/05       |   |
| 10.9+       | Seagate Technology 2004 Stock Compensation Plan Form of Restricted Stock Bonus Agreement  | 10-K                      | 001-31560  | 10.11       | 08/13/08       |   |
| 10.10+      | Seagate Technology 2004 Stock Compensation Plan Form of Restricted Stock Unit Agreement   | 10-Q                      | 001-31560  | 10.11       | 10/30/08       |   |
| 10.11+      | Summary description of Seagate Technology's compensation policy for non-management members of the board of directors  | 10-Q                      | 001-31560  | 10.12       | 02/10/09       |   |
| 10.12*      | Indenture between Maxtor Corporation and U.S. Bank National Association, dated as of August 15, 2005  | 10-Q                      | 001-16447  | 4.1         | 11/04/05       |   |
| 10.13       | First Supplemental Indenture, dated as of May 19, 2006, among Seagate Technology, Maxtor Corporation and U.S. Bank National Association, amending and supplementing the Indenture dated as of August 15, 2005   | 8-K                       | 001-31560  | 10.2        | 05/25/06       |   |
| 10.14       | Indenture between Maxtor Corporation and U.S. Bank National Association, dated as of May 7, 2003  | 10-Q                      | 001-16447  | 4.1         | 05/13/03       |   |

Edgar Filing: Seagate Technology - Form 10-Q

**Table of Contents**

| Exhibit No. | Exhibit Description  | Incorporated by Reference |           |          | Filed Herewith |
|-------------|--|---------------------------|-----------|----------|----------------|
|             |  | Form                      | File No.  | Exhibit  |                |
| 10.15       | First Supplemental Indenture, dated as of May 19, 2006, among Seagate Technology, Maxtor Corporation and U.S. Bank National Association, amending and supplementing the Indenture dated as of May 7, 2003  | 8-K                       | 001-31560 | 10.4     | 05/25/06       |
| 10.16+      | Seagate Technology 2004 Stock Compensation Plan Form of Performance Share Bonus Agreement (includes Compensation Recovery Policy)  | 10-Q                      | 001-31560 | 10.17    | 02/10/09       |
| 10.17+      | Separation and Release Agreement by and between David A. Wickersham and Seagate US LLC and Seagate Technology  | 10-Q                      | 001-31560 | 10.18    | 02/10/09       |
| 10.17(a)+   | Restricted Covenants Agreement by and between David A. Wickersham and Seagate US LLC and Seagate Technology (contained in Exhibit 10.18 as Exhibit A)  | 10-Q                      | 001-31560 | 10.18(a) | 02/10/09       |
| 10.18+      | Separation and Release Agreement by and between William D. Watkins and Seagate (US) Holdings, Inc. and Seagate Technology  | 10-Q                      | 001-31560 | 10.19    | 02/10/09       |
| 10.18(a)+   | Restricted Covenants Agreement by and between William D. Watkins and Seagate (US) Holdings, Inc. and Seagate Technology  | 10-Q                      | 001-31560 | 10.19(a) | 02/10/09       |
| 10.19+      | Offer Letter, dated as of January 29, 2009, by and between Seagate Technology and Stephen J. Luczo   | 10-Q                      | 001-31560 | 10.20    | 02/10/09       |
| 10.20+      | Seagate Technology 2004 Stock Compensation Plan Form of Option Agreement (includes Compensation Recovery Policy)   | 10-Q                      | 001-31560 | 10.21    | 02/10/09       |
| 10.21+      | Seagate Technology 2004 Stock Compensation Plan Form of Restricted Stock Bonus Agreement (includes Compensation Recovery Policy)   | 10-Q                      | 001-31560 | 10.22    | 02/10/09       |
| 10.22+      | Seagate Technology 2004 Stock Compensation Plan Form of Restricted Stock Unit Agreement (includes Compensation Recovery Policy)  | 10-Q                      | 001-31560 | 10.23    | 02/10/09       |
| 10.23+      | Offer Letter, dated as of November 6, 2008, by and between Seagate Technology and Charles C. Pope  | 10-Q                      | 001-31560 | 10.24    | 02/10/09       |
| 10.24+      | Summary of Compensation Arrangements for Patrick J. O Malley   | 10-Q                      | 001-31560 | 10.25    | 02/10/09       |
| 10.25+      | Summary of Compensation Arrangements for Brian Dexheimer   | 10-Q                      | 001-31560 | 10.26    | 02/10/09       |
| 10.26+      | Summary of Compensation Arrangements for Robert Whitmore   | 10-Q                      | 001-31560 | 10.27    | 02/10/09       |
| 10.27       | U.S. Guarantee Agreement dated as of April 29, 2009, among Seagate Technology HDD Holdings, as Borrower, Seagate Technology, Seagate Technology (US) Holdings, Inc., Maxtor Corporation, i365 Inc., Seagate Technology LLC, Maxtor Global Ltd., Seagate Technology International, Seagate International (Johor) Sdn. Bhd., Seagate Technology (Thailand) Limited, Penang Seagate Industries (M) Sdn. Bhd., Seagate Technology (Ireland), Seagate Technology Media (Ireland) and Seagate Singapore International Headquarters Pte. Ltd., as Guarantors, and JPMorgan Chase Bank, N.A., as Administrative Agent for the Secured Parties (as defined therein) | 8-K                       | 001-31560 | 10.1     | 05/05/09       |

## Edgar Filing: Seagate Technology - Form 10-Q

### Table of Contents

| Exhibit No. | Exhibit Description   | Incorporated by Reference |           |         | Filed Herewith |
|-------------|---|---------------------------|-----------|---------|----------------|
|             |   | Form                      | File No.  | Exhibit |                |
| 10.28       | U.S. Security Agreement dated as of April 29, 2009, among Seagate Technology HDD Holdings, as Borrower, Seagate Technology, Seagate Technology (US) Holdings, Inc., Maxtor Corporation, i365 Inc., Seagate Technology LLC and Seagate Technology International, as Grantors, and JPMorgan Chase Bank, N.A., as Administrative Agent for the Secured Parties (as defined therein)  | 8-K                       | 001-31560 | 10.2    | 05/05/09       |
| 10.29       | U.S. Pledge Agreement dated as of April 29, 2009, among Seagate Technology HDD Holdings, as Borrower, Seagate Technology, Seagate Technology (US) Holdings, Inc., Maxtor Corporation, i365 Inc. and Seagate Technology LLC, as Pledgors, and JPMorgan Chase Bank, N.A., as Administrative Agent for the Secured Parties (as defined therein)  | 8-K                       | 001-31560 | 10.3    | 05/05/09       |
| 10.30       | Indemnity, Subrogation and Contribution Agreement dated as of April 29, 2009, among Seagate Technology HDD Holdings, as Borrower, Seagate Technology, Seagate Technology (US) Holdings, Inc., Maxtor Corporation, i365 Inc., Seagate Technology LLC, Maxtor Global Ltd., Seagate Technology International, Seagate International (Johor) Sdn. Bhd., Seagate Technology (Thailand) Limited, Penang Seagate Industries (M) Sdn. Bhd., Seagate Technology (Ireland), Seagate Technology Media (Ireland) and Seagate Singapore International Headquarters Pte. Ltd., as Guarantors, and JPMorgan Chase Bank, N.A., as Administrative Agent for the Secured Parties (as defined therein) | 8-K                       | 001-31560 | 10.4    | 05/05/09       |
| 10.31       | Form of Equitable Share Mortgage in respect of shares dated April 29, 2009, between [Seagate entity], as Mortgagor, and JPMorgan Chase Bank, N.A., as Administrative Agent  | 8-K                       | 001-31560 | 10.5    | 05/05/09       |
| 10.32       | Omnibus Debenture dated April 29, 2009, between Seagate Technology, Seagate Technology HDD Holdings, Seagate Technology International, Seagate Technology (Ireland) and Seagate Technology Media (Ireland), as Chargors, and JPMorgan Chase Bank, N.A., as Administrative Agent or Chargee  | 8-K                       | 001-31560 | 10.6    | 05/05/09       |
| 10.33       | Second Lien U.S. Security Agreement dated as of May 1, 2009, among Seagate Technology International, Seagate Technology, Seagate Technology (US) Holdings, Inc., Maxtor Corporation, i365 Inc., Seagate Technology LLC and Seagate Technology HDD Holdings, as Grantors, and Wells Fargo Bank, National Association, as Collateral Agent for the Secured Parties (as defined therein)   | 8-K                       | 001-31560 | 10.7    | 05/05/09       |
| 10.34       | Second Lien U.S. Pledge Agreement dated as of May 1, 2009, among Seagate Technology, Seagate Technology (US) Holdings, Inc., Maxtor Corporation, i365 Inc., Seagate Technology LLC and Seagate Technology HDD Holdings, as Pledgors, and Wells Fargo Bank, National Association, as Collateral Agent for the Secured Parties (as defined therein)   | 8-K                       | 001-31560 | 10.8    | 05/05/09       |
| 10.35       | Second Priority Omnibus Debenture dated May 1, 2009, between Seagate Technology, Seagate Technology HDD Holdings, Seagate Technology International, Seagate Technology (Ireland) and Seagate Technology Media (Ireland), as Chargors, and Wells Fargo Bank, National Association, as Collateral Agent or Chargee  | 8-K                       | 001-31560 | 10.9    | 05/05/09       |
| 10.36       | Form of Second Priority Equitable Share Mortgage in respect of shares dated May 1, 2009, between [Seagate entity], as Mortgagor, and Wells Fargo Bank, National Association, as Collateral Agent  | 8-K                       | 001-31560 | 10.10   | 05/05/09       |



**Table of Contents**

| Exhibit No. | Exhibit Description  | Incorporated by Reference |           |             | Filed Herewith |   |
|-------------|--|---------------------------|-----------|-------------|----------------|---|
|             |  | Form                      | File No.  | Filing Date |                |   |
| 10.37       | Intercreditor Agreement dated as of May 1, 2009, among JPMorgan Chase Bank, N.A., as Administrative Agent and First Priority Representative for the First Priority Secured Parties (as defined therein), Wells Fargo Bank, National Association, as Collateral Agent and Second Priority Representative for the Second Priority Secured Parties (as defined therein), Seagate Technology HDD Holdings, as Borrower, Seagate Technology International, as the Second Lien Issuer, and each of the other Loan Parties (as defined therein) party thereto | 8-K                       | 001-31560 | 10.11       | 5/5/09         |   |
| 14.1        | Code of Business Conduct and Ethics  | 10-K                      | 001-31560 | 14.1        | 08/13/08       |   |
| 31.1        | Certification of the Chief Executive Officer pursuant to rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002   |                           |           |             |                | X |
| 31.2        | Certification of the Chief Financial Officer pursuant to rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002   |                           |           |             |                | X |
| 32.1        | Certification of the Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002  |                           |           |             |                | X |

+ Management contract or compensatory plan or arrangement

\* Incorporated by reference to Maxtor Corp s quarterly report on Form 10-Q (001-16447) filed with the SEC on 11/04/2005.

Incorporated by reference to Maxtor Corp s quarterly report on Form 10-Q (001-16447) filed with the SEC on 05/13/2003.

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**SEAGATE TECHNOLOGY**

DATE: May 6, 2009

BY: /s/ Stephen J. Luczo  
Stephen J. Luczo

Chairman, President and Chief Executive Officer

(Principal Executive Officer)

DATE: May 6, 2009

BY: /s/ Patrick J. O Malley  
Patrick J. O Malley

Executive Vice President, Finance and  
Chief Financial Officer

(Principal Financial Officer)