TELECOMMUNICATIONS CO OF CHILE Form 6-K November 14, 2003

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 6-K

REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13a-16 OR 15d-16 OF THE SECURITIES EXCHANGE ACT OF 1934 November 14, 2003

Commission File Number: 001-10579

COMPANIA DE TELECOMMUNICACIONES DE CHILE S.A.

(Exact name of registrant as specified in its charter)

TELECOMMUNICATIONS COMPANY OF CHILE

(Translation of registrant[]s name into English)

Avenida Providencia No. 111, Piso 22 Providencia, Santiago, Chile

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Yes No

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

Yes No

Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes No

If []Yes[] is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b):

Telecommunications Company of Chile, S.A.

TABLE OF CONTENTS

<u>Item</u>

- 1. <u>Report on the Financial Statements for the nine-month periods ended September 30, 2002 and 2003.</u>
- 2. <u>Management S Discussion and Analysis of the Consoliated Financial Statements as of September 30, 2003</u>.

2

COMPAÑIA DE TELECOMUNICACIONES DE CHILE S.A. AND SUBSIDIARIES

REPORT ON THE FINANCIAL STATEMENTS

for the nine month periods ended September 30, 2002 and 2003 (CONSOLIDATED)

(Translation of financial statements originally issued in Spanish)

COMPAÑIA DE TELECOMUNICACIONES DE CHILE S.A. AND SUBSIDIARIES

CONTENTS

Independent Accountants ⊓ Review Report Consolidated Balance Sheets Consolidated Statements of Income Consolidated Statements of Cash Flows Notes to the Consolidated Financial Statements

ThCh\$: Thousands of Chilean pesos

The Unidad de Fomento, or UF, is an inflation-indexed peso denominated monetary unit in Chile. The UF: daily UF rate is fixed in advance based on the change in the Chilean Consumer Price Index of the previous month ThUS\$: Thousands of US dollars

Deloitte & Touche Sociedad de Auditores y Consultores Ltda. RUT: 80.276.200-3 Av. Providencia 1760 Pisos 6, 7, 8 y 9 Providencia, Santiago Chile Fono: (56-2) 270 3000 Fax: (56-2) 374 9177 e-mail: auditoria@deloitte.cl www.deloitte.cl

INDEPENDENT ACCOUNTANTS REVIEW REPORT

To the Chairman and Members of the Board of Directors of Compañía de Telecomunicaciones de Chile S.A.

- We have reviewed the accompanying interim consolidated balance sheets of Compañía de Telecomunicaciones de Chile S.A. and subsidiaries as of September 30, 2003 and 2002 and the related interim consolidated statements of income and cash flows for the nine-month periods then ended. These interim consolidated financial statements (including the related notes) are the responsibility of the management of the Company. The accompanying Management S Discussion and Analysis of the Consolidated Financial Statements is not an integral part of these financial statements, and, therefore, this report does not cover this item.
- 2. We conducted our reviews in accordance with auditing standards generally established in Chile for a review of interim financial information. A review of interim financial information consists principally of applying analytical procedures to the financial statements and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with generally accepted auditing standards in Chile, the objective of which is the expression of an opinion regarding the consolidated financial statements taken as a whole. Accordingly, we do not express such an opinion.
- 3. Our report dated October 24, 2003 on the interim consolidated financial statements as of September 30, 2002, was qualified for the put and call option contract on the investment in Sonda S.A., as Compañía de Telecomunicaciones de Chile S.A. and its subsidiary were in process of evaluating whether the projected earnings of Sonda S.A. would allow the complete recovery of the goodwill which had arisen on this investment. As is discussed in Note 2 d) 7), on July 29, 2003, Inversiones Santa Isabel Limitada communicated its decision to exercise the early call option, an operation which was completed on August 26, 2003, as a result of which our present report on the accompanying 2002 interim financial statements differs from our previously issued report.
- 4. Based on our review of the interim consolidated financial statements at September 30, 2003 and 2002, we are not aware of any material modifications that should be made to them for them to be in conformity with accounting principles generally accepted in Chile.

The accompanying financial statements have been translated into English for the convenience of readers outside Chile.

/s/ DELOITTE & TOUCHE

October 22, 2003

CONSOLIDATED BALANCE SHEETS SEPTEMBER 30, 2002 AND 2003

(Restated for general price-level changes and expressed in thousands of constant Chilean Pesos as of September 30, 2003)

	Notes	2002 ThCh\$	2003 ThCh\$
ASSETS			
CURRENT ASSETS			
Cash and bank		15,499,066	11,065,712
Time deposits		=0.440.000	
Marketable securities (net)		52,446,233	268,863
Trade accounts receivable, net of allowance for doubtful			
accounts	(\mathbf{A})		47 400 444
of ThCh\$ 72,491,954 and ThCh\$ 89,097,817, respectively Notes receivable, net of allowance for doubtful notes	(4)	89,950,371 204,284,331	47,483,444 214,593,001
of ThCh\$ 8,341,742 and ThCh\$ 6,933,253, respectively	(5) (5)	5,610,309	5,960,648
Miscellaneous accounts receivable	(5)	25,832,519	11,404,984
Notes and accounts receivable from related companies	(5) (6a)	19,628,052	18,201,485
Inventories (net)	(0a)	16,769,648	19,704,226
Recoverable taxes		16,668,254	21,604,519
Prepaid expenses		9,768,638	8,747,891
Deferred taxes	(7b)	26,565,304	21,155,049
Other current assets	(8)	79,539,046	35,424,445
	(-)	, ,	,,
TOTAL CURRENT ASSETS		562,561,771	415,614,267
PROPERTY, PLANT AND EQUIPMENT			
Land	(9)	27,539,330	27,694,719
Constructions and	(5)		Π
infrastructure works		185,582,533	186,799,365
Machinery and equipment		3,282,492,915	3,439,859,750
Other property, plant and equipment		403,388,080	381,777,356
Technical revaluation		9,242,348	9,242,473
Accumulated depreciation (less)		1,934,282,559	2,180,120,508
TOTAL PROPERTY, PLANT AND EQUIPMENT, NET		1,973,962,647	1,865,253,155
OTHER NON-CURRENT ASSETS	(10)		10 407 000
Investment in related companies	(10)	39,896,023	10,467,888
Investment in other companies	(11 -)	3,862	3,862
Goodwill	(11a)	185,456,179 52,035,175	161,320,334 30,572,407
Long-term debtors Intangibles	(5) (12)	30,878,720	36,111,578
Accumulated amortization (less)	(12)	2,278,546	4,029,581
Others	(12)	17,805,990	9,957,408
	(10)		0,007,100
TOTAL OTHER ASSETS		323,797,403	244,403,896
TOTAL ASSETS		2,860,321,821	2,525,271,318

The accompanying notes 1 to 33 are an integral part of these consolidated financial statements

COMPAÑIA DE TELECOMUNICACIONES DE CHILE S.A. AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS SEPTEMBER 30, 2002 AND 2003

(Restated for general price-level changes and expressed in thousands of constant Chilean Pesos as of September 30, 2003)

	Notes	2002 ThCh\$	2003 ThCh\$
LIABILITIES			
CURRENT LIABILITIES			
Short-term obligations with banks			
and financial institutions	(14)	18,361,468	19,179,704
Short-term portion of long-term obligations	(11)	10,001,100	10,170,701
with banks and financial institutions	(14)	43,101,678	56,278,285
Obligations with the public (Promissory notes)	(16a)	10,101,070	9,950,159
Obligations with the public (Bonds payable)	(16b)	26,404,718	109,847,734
Long-term obligations maturing	(100)		
within a year		485,920	445,284
Dividends payable		200,322	167,675
Trade accounts payable	(33)	131,299,966	131,225,405
Notes payable	(00)	87,086	227,226
Other creditors		5,581,526	42,837,408
Notes and accounts payable to related companies	(6b)	11,636,420	19,698,765
Accruals	(17)	25,987,135	9,485,826
Withholdings taxes	(17)	13,200,152	9,224,829
Unearned income		2,391,052	7,705,410
Other current liabilities		1,991,074	2,791,897
		1,001,071	2,701,007
TOTAL CURRENT LIABILITIES		280,728,517	419,065,607
		200,720,017	415,005,007
LONG-TERM LIABILITIES			
Obligations with banks and			
financial institutions	(15)	616 220 200	271 255 246
	(15) (16b)	616,329,289 565,808,796	371,255,246 338,429,064
Bonds payable Notes and accounts payable to related companies	(10b) (6b)	25,763,829	
Miscellaneous accounts payable	(00)	5,686,346	22,687,508 9,021,941
Accruals	(17)	22,810,785	19,106,007
Deferred taxes	(17) (7b)	28,831,336	46,786,562
Other liabilities	(1)	10,270,971	4,674,289
Other habilities		10,270,971	4,074,209
TOTAL LONG-TERM LIABILITIES		1,275,501,352	811,960,617
IOTAL LONG-TERM LIADILITIES		1,2/3,301,332	011,900,017
MINORITY INTEREST	(10)	1 016 445	1,261,258
MINORITI INTEREST	(19)	1,216,445	1,201,230
	(0.0)		
SHAREHOLDERS EQUITY	(20)		050 000 450
Paid-in capital		735,741,104	850,980,476
Reserve [] equity indexation		9,564,638	10,211,766
Share premium		115,886,504	0
Other reserves		744,278	59,027
Retained earnings		440,938,983	431,732,567
Accumulated earnings		456,881,572	422,223,259
Net income for the period		(15,942,589)	9,509,308
TOTAL SHAREHOLDERS [] EQUITY		1,302,875,507	1,292,983,836

TOTAL LIABILITIES AND SHAREHOLDERS [] EQUITY

2,860,321,821 2,525,271,318

The accompanying notes 1 to 33 are an integral part of these consolidated financial statements

CONSOLIDATED STATEMENTS OF INCOME FOR THE NINE MONTH PERIODS ENDED SEPTEMBER 30, 2002 AND 2003 (Restated for general price-level changes and expressed in thousands of constant Chilean pesos as of September 30, 2003)

		2002 ThCh\$	2003 ThCh\$
OPERATING RESULTS:			
Operating revenues		655,236,368	605,313,097
Operating costs (less)		453,673,387	411,715,396
Gross profit	(21a)	201,562,981	193,597,701
Administrative and selling expenses (less)	(214)	99,460,444	105,437,172
OPERATING RESULTS		102,102,537	88,160,529
NON-OPERATING RESULTS:			
Financial income		10,661,996	5,946,609
Net income from investments in related companies	(10)	943,088	1,055,334
Other non-operating income	(21b)	12,418,413	11,368,316
Loss from investments in related companies (less)	(10)	473,957	416,366
Amortization of goodwill (less)	(11a)	21,070,577	20,228,782
Financial expenses (less)		64,022,445	49,381,590
Other non-operating expenses (less)	(21c)	30,085,010	7,114,740
Price-level restatement	(22)	(3,399,290)	(408,208)
Exchange differences	(23)	(3,725,219)	1,356,986
NON-OPERATING LOSS, NET		(98,753,001)	(57,822,441)
INCOME BEFORE INCOME TAXES AND MINORITY INTEREST		3,349,536	30,338,088
Income taxes	(7c)	(18,544,776)	(20,725,018)
CONSOLIDATED INCOME		(15,195,240)	9,613,070
Minority interest	(19)	(747,349)	(103,762)
Amortization of negative goodwill	(11b)		
NET INCOME FOR THE PERIOD		(15,942,589)	9,509,308

The accompanying notes 1 to 33 are an integral part of these consolidated financial statements

CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE NINE MONTH PERIODS ENDED SEPTEMBER 30, 2002 AND 2003 (Restated for general price-level changes and expressed in thousands of constant Chilean pesos as of September 30, 2003)

	2002 ThCh\$	2003 ThCh\$
NET CASH FLOWS FROM OPERATING ACTIVITIES Net income for the period	235,881,867 (15,942,589)	199,754,626 9,509,308
Result on sales of assets:	(7,658,655)	(3,851,627)
Loss on sales of property, plant and equipment	313,857	(328,218)
Gain on sales of investments	(7,972,512)	(3,590,114)
Loss on sales of investments		66,705
Debits (credits) to income that do not represent cash flows:	290,464,257	243,670,417
Depreciation for the period	200,232,537	200,524,628
Amortization of intangibles	667,314	1,368,919
Provisions and write offs	18,247,456	24,755,771
Net income from investments in related companies	(943,088)	(1,055,334)
Loss from investments in related companies	473,957	416,366
Amortization of goodwill	21,070,577	20,228,782
Price-level restatement	3,399,290	408,208
Exchange differences	3,725,219	(1,356,986)
Other credits to income that do not represent cash flows	(18,459,853)	(6,119,090)
Other debits to income that do not represent cash flows	62,050,848	4,499,153
Changes in operating assets		
Decrease	10,094,176	(12,417,073)
Trade accounts receivable	(13,049,127)	(16,961,895)
Inventories	9,232,526	(5,124,358)
Other assets	13,910,777	9,669,180
Changes in operating liabilities Increase (decrease)	(41,822,671)	(37,260,161)
Accounts payable related to operating activities	(61,661,320)	(35,522,004)
Interest payable	(5,975,435)	(9,746,958)
Income taxes payable (net)	19,544,702	14,615,026
Other accounts payable related to non-operating activities	6,012,265	(3,860,557)
V.A.T. and other similar taxes payable	257,117	(2,745,668)
Minority interest	747,349	103,762
The accompanying notes 1 to 33 are an integral part of these	consolidated fina	ncial statements

CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE NINE MONTH PERIODS ENDED SEPTEMBER 30, 2002 AND 2003 (Restated for general price-level changes and expressed in thousands of constant Chilean pesos as of September 30, 2003)

	2002 ThCh\$	2003 ThCh\$
NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES	(149,067,975)	(159,519,635)
Proceeds from loans	13,987,836	Π
Obligations with the public		19,791,533
Other sources of financing	1,009,775	
Dividends paid (less)	(1,279,288)	(16,761,793)
Loans paid (less)	(76,751,112)	(92,986,502)
Obligations with the public paid (less)	(75,840,669)	(69,562,873)
Payment of other loans from related companies (less)	(10, 194, 517)	
NET CASH PROVIDED BY (USED IN) INVESTMENT ACTIVITIES	(85,206,602)	(40,305,259)
Sales of property, plant and equipment	542,999	635,197
Sales of permanent investments	28,729,933	33,388,363
Sales of other investments		62,392,169
Other investment income		206
Acquisition of property, plant and equipment (less)	(50,124,948)	(100,195,617)
Payment of capitalized interest (less)	(3,731,211)	
Permanent investments (less)	(121,386)	
Investments in financial instruments (less)	(30,643,331)	(33,362,313)
Other investment activities (less)	(29,858,658)	(3,163,264)
NET CASH FLOWS FOR THE PERIOD	1,607,290	(70,268)
EFFECT OF INFLATION ON CASH AND CASH EQUIVALENTS	(1,226,629)	(595,929)
NET INCREASE (DECREASE) OF CASH AND CASH EQUIVALENTS	380,661	(666,197)
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	87,927,504	21,285,592
CASH AND CASH EQUIVALENTS AT END OF PERIOD	88,308,165	20,619,395

The accompanying notes 1 to 33 are an integral part of these consolidated financial statements

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Translation of financial statements originally issued in Spanish)

1. <u>Composition of Consolidated Group and Registration in the Securities Registry</u>:

- a) Compañía de Telecomunicaciones de Chile S.A. (Telefónica CTC Chile) is a public corporation registered in the Securities Registry under No. 009 and therefore is subject to oversight by the Chilean Superintendency of Securities and Insurance.
- **b)** Subsidiaries registered in the Securities Registry:

As of September 30, 2003 the following subsidiaries of the consolidated group are registered with the Securities Registry:

SUBSIDIARIES	TAXPAYER NO.	Registration Number	Participation <u>(direct &</u> <u>indirect)</u> %	
			2002	2003
CTC Transmisiones Regionales S.A.(188 Mundo Telefónica)	96.551.670-0	456	99.16	99.16
Globus 120 S.A.	96.887.420-9	694	99.99	99.99

2. Significant Accounting Principles:

(a) Accounting period:

The interim consolidated financial statements cover the nine-month periods ended as of September 30, 2003 and 2002.

(b) Basis of preparation:

These interim consolidated financial statements (hereafter, the interim financial statements) have been prepared in accordance with generally accepted accounting principles in Chile and standards set forth by the Chilean Superintendency of Securities and Insurance.

In the event of discrepancies between generally accepted accounting principles issued by the Chilean Accountants Association and the standards set forth by the Chilean Superintendency of Securities and Insurance, for the Company, the standards of the Superintendency shall prevail over the former.

The interim consolidated financial statements of the Company as of June 30 and December 31 of each year are prepared in order to be reviewed and audited respectively in accordance with current legal requirements. The Company has voluntarily adopted the practice of submitting the quarterly financial statements as of March and September to a review of the interim financial information in accordance with standards established for this type of review, as described in generally accepted auditing standard No. 45, Section No. 722, issued by the Chilean Accountants Association.

(c) Basis of preparation:

Certain reclassifications have been made to the 2002 financial statements for comparative purposes.

The interim 2002 consolidated financial statements and their notes have been restated off-the-books by 2.9% in order to allow comparison with the 2003 financial statements.

(d) Basis of consolidation:

These interim consolidated financial statements include assets, liabilities, income and cash flows of the Parent Company and subsidiaries. Significant transactions involving assets, liabilities, income and cash flows between consolidated companies have been eliminated and the participation of minority interests has been reflected and is presented under Minority Interest (see Note 19).

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS, continued (Translation of financial statements originally issued in Spanish)

2. Significant Accounting Principles, continued:

<u>Companies included in consolidation</u>:

As of September 30, 2003 the consolidated group (The Company) is composed of Compañía de Telecomunicaciones de Chile S.A. and the following subsidiaries:

			Participation Percentag		
		2002 2003			
TAXPAYER NO.	Company Name	Total	Direct	Indirect	Total
79.727.230-2	CTC Isapre S.A. (6)	99.99	П	П	П
96.545.500-0	CTC Equipos y Servicios de Telecomunicaciones S.A.	99.99	99.99	П	99.99
96.551.670-0	CTC Transmisiones Regionales S.A.(188 Mundo Telefónica)	99.16	99.16	Π	99.16
96.961.230-5	Telefonica Gestión de Servicios Compartidos Chile				
	S.A.	99.99	99.90	0.09	99.99
Foreign	CTC International S.A. (1)	100.00			
96.786.140-5	Telefónica Móvil S.A.	99.99	99.99		99.99
74.944.200-k	Fundación Telefónica Chile	50.00	50.00		50.00
96.887.420-9	Globus 120 S.A.	99.99	99.99		99.99
96.919.660-3	Telemergencia S.A.	99.99	99.67	0.32	99.99
90.430.000-4	Telefónica Empresas CTC Chile S.A.	99.99	99.99		99.99
96.811.570-7	Administradora de Telepeajes de Chile S.A.	79.99		79.99	79.99
90.184.000-8	Comunicaciones Mundiales S.A.	99.66		99.66	99.66
96.834.320-3	Infoera S.A.	99.99		99.99	99.99
78.703.410-1	Tecnonáutica S.A. (2)	99.99		99.99	99.99
96.934.950-7	Portal de Pagos e Información S.A. (3)	99.99	П	99.99	99.99
96.893.540-2	Infochile S.A.	99.99		99.99	99.99
96.700.900-8	Telefónica Data Chile S.A. (4)	99.99			
96.833.930-3	Comunicaciones Empresariales S.A. (5)	99.99			

1) The board of directors meeting of CTC International S.A., held in December 2002, approved the liquidation of this company.

2) On May 2, 2003, Telefónica Empresas S.A. sold its holding in Tecnonáutica S.A. to Infoera S.A., which became owner of 99.99% of the shares of that company.

3) On May 2, 2003, Tecnonáutica S.A. sold its holding in Infochile S.A. to Portal de Pagos e Información S.A., which became owner of 99.98% of the shares of that company.

4) The Extraordinary Shareholders Meeting of Telefónica Empresas CTC Chile S.A., held on January 28, 2003, approved the merger by incorporation of the subsidiary Telefónica Data Chile S.A., increasing the capital of Telefónica Empresas CTC Chile S.A. by ThCh\$ 414 equivalent to the issuance of 2,878 shares.

- 5) The Extraordinary Shareholders Meeting of Telefónica Data Chile S.A., held in November 2002, approved the incorporation by absorption of the subsidiary Comunicaciones Empresariales S.A.
- 6) On September 1, 2003 Telefónica CTC Chile S.A., sold 100% of its participation in this subsidiary for UF 9,175, which resulted Telefónica CTC Chile to recognizing a loss on the sale of the subsidiary of ThCh 66,705.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS, continued (Translation of financial statements originally issued in Spanish)

2. Significant Accounting Principles, continued:

(d) Basis of consolidation, continued

7) During September 2002, Telefónica CTC Chile sold and transferred 25% ownership of Sonda S.A. to Inversiones Pacífico Limitada and Inversiones Santa Isabel Limitada, companies associated with Mr. Andrés Navarro H. Once this transaction had taken place, Telefónica CTC Chile through its subsidiary Telefónica Empresas CTC Chile S.A., continues to hold 35% ownership in that company.

Additionally on September 26, 2002, Telefónica Empresas signed an agreement with Inversiones Santa Isabel Limitada, which granted it an option to sell 35% of Sonda, which it could exercise between July 16 and 25, 2005, at the book value of the investment as of June 30, 2005, plus a premium of UF 142,021, with a minimum value of UF 2,048,885. on the other hand, in the event Telefónica Empresas does not exercise that option to sell, between July 26 and August 5, 2005 Inversiones Santa Isabel Limitada had an option to purchase the same 35% of Sonda, under the same previously described conditions. Likewise, Inversiones Santa Isabel Ltda. could exercise the option to purchase in advance between July 26 and 31, 2003 or of 2004.

On July 29, 2003, Telefónica Empresas became aware of the decision of Inversiones Santa Isabel Limitada, to exercise the option early to purchase the remaining 35 % of Sonda S.A. . This transaction involved a disbursement by the purchasing company of ThCh\$ 33,388,363 (historical) on August 26, 2003, resulting in a charge to income of ThCh\$ 6,999,276 before taxes (ThCh\$ 5,683,065 net of the tax effect).

(e) Price-level restatement:

The interim consolidated financial statements have been price-level restated using price-level restatement methodology in accordance with generally accepted accounting principles in Chile, in order to reflect the variation of the currency price price price both periods. The accumulated variation in the CPI as of September 30, 2003 and 2002, for beginning balances was 1.2% and 1.3%, respectively.

(f) Basis of conversion:

Assets and liabilities in US\$ (United States dollars), Euros, UF (Unidad de Fomento) and Pound Sterling, have been translated into Chilean pesos at the exchange rates at each period closing date:

YEAR	US\$	EURO	UF
2002	748.73	738.392	16,455.03
2003	660.97	770.811	16,946.03

The exchange differences are charged or credited to income for the period.

(g) Time deposits:

Time deposits are presented at the value of the invested capital plus readjustments, if applicable, and accrued interest as of period end.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS, continued (Translation of financial statements originally issued in Spanish)

2. <u>Significant Accounting Principles</u>, continued:

(h) Marketable securities:

Fixed income securities are carried at their price-level restated purchase price plus accrued interest as of closing date of each period, based on the real interest rate determined on the purchase date or their market value, whichever is less.

Investments in mutual funds units are carried at the value of the unit at each period s closing date. Investments in shares are presented at their price-level restated cost or market value, whichever is less.

(i) Inventories:

Equipment destined for sale is carried at price-level restated purchase or development cost or market value, whichever is less.

Inventories estimated to be used during the next twelve months are classified as current assets and their cost is price-level restated. Obsolescence provision has been determined on the basis of a study of materials with slow turnover.

(j) Subsidies on sale of cellular telephones:

Represents the difference between the cost at which the cellular equipment is acquired from suppliers and their resale value to customers.

The amounts for equipment with prepayment plans are charged to income at the time they are sold. Equipment with a contract has been commercialized as being on loan (commodate), a legal figure in which the equipment is given to subscribers to use free of charge. The purchase cost of this equipment is capitalized as property, plant and equipment (subscriber equipment), and is depreciated over a 24 month period from the date of the contract.

As of June 1, 2002, a customer loyalty policy was implemented and which consists of replacing equipment related to contracts that are more than 18 months old. Based on the above, depreciation provisions have been established for probable early write-off of equipment.

(k) Allowance for doubtful accounts:

Differentiated percentages are applied when calculating the allowance for doubtful accounts, taking into account age factors and eventual collection management until 100% is reached for debts over 120 days and 180 days for large customers (corporations).

10

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS, continued (Translation of financial statements originally issued in Spanish)

2. <u>Significant Accounting Principles</u>, continued:

(l) Property, plant and equipment:

Property, plant and equipment is presented at price-level restated purchase and/or construction cost.

Property, plant and equipment purchased until December 31, 1979 are presented at appraisal value, as stipulated in Article 140 of D.F.L. No. 4, and those acquired after that date are carried at purchase value, except for those assets that are presented at their appraisal value recorded as of June 30, 1986, in accordance with Circular No. 550 issued by the Chilean Superintendency of Securities and Insurance. All these values have been price-level restated.

Until December 31, 2002, works in progress included the real financial cost of the loans relating to their financing, originated during the construction stage and which could have been avoided had these disbursements not been made. Based on the above, financial cost has been capitalized for ThCh \$ 6,818,537 in 2002.

As described in Note 3a, starting January 1, 2003 the Company decided not to capitalize the real financial cost of loans in the cost of construction and/or acquisition of property, plant and equipment.

(m) Depreciation:

Depreciation has been calculated and recorded based on the values stated above, by applying set factors determined on the basis of the estimated useful lives of the assets. The average annual financial depreciation rate of the Company is approximately 8.24%.

(n) Leased assets:

Leased assets with a purchase option

Leased assets with a purchase option, whose contracts have the characteristics of a financial lease, are carried in a manner similar to the purchase of property, plant and equipment, recording the full obligation and interest on an accrual basis. The Company does not legally own those assets and as long as it does not exercise the purchase option, it cannot freely dispose of them.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS, continued (Translation of financial statements originally issued in Spanish)

2. <u>Significant Accounting Principles</u>, continued:

(ñ) Intangibles

i) Underwater cable rights:

Underwater cable rights are rights acquired by the Company for the use of the underwater cable s transmission capacity. These are amortized over the respective contract term, with a maximum of 25 years.

ii) Licenses (software):

Software licenses are carried at price-level restated purchase cost. Amortization is calculated using the straight-line method considering the periods in which the license will provide benefits, which does not exceed 4 years.

iii) License for the use of radioelectric space:

Corresponds to the cost incurred in obtaining licenses for the use of wireless. They are shown at price-level restated value and are amortized over the concession period (30 years from publication in the Diario Oficial) of the decrees covering the respective licenses.

(o) Investments in related companies:

These investments are carried under the equity method, recognizing their income on an accrual basis. Foreign investments have been valued following Technical Bulletin No. 64. Those investments are controlled in dollars, since they are in countries considered unstable under said Bulletin, and their activities are not an extension of the operations of the Parent Company.

(p) Goodwill and negative goodwill:

Goodwill and negative goodwill are differences arising upon adjustment of the investment cost, at the time of adopting the equity method or when making a new purchase. The goodwill and negative goodwill amortization period has been determined taking into consideration aspects such as the nature and characteristics of the business and the estimated period for return of the investment. Goodwill arising on foreign investments is controlled in US dollars (the same currency in which the investment is controlled), as per Technical Bulletin No. 64 of the Chilean Accountants Association (see Note 11).

(q) Transactions with resale or repurchase agreements:

Purchases of financial instruments with resale agreements are recorded as a fixed rate placement and classified in Other Current Assets.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS, continued (Translation of financial statements originally issued in Spanish)

2. <u>Significant Accounting Principles</u>, continued:

(r) Obligations with the public:

- Obligations from bond issuance are presented in liabilities at the par value of the subscribed bonds. The difference between par value and placement value, determined on the basis of real interest originated in the transaction, is deferred and amortized during the term of the respective bond (see Note 16).
- Obligations from issuance of promissory notes: Are presented in liabilities at their placement value, plus accrued interest (see note 16a).

Direct costs related to bond placement are capitalized and amortized using the straight-line method over the term of the respective bond.

(s) Income tax and deferred income tax:

Income tax is calculated on the basis of taxable net income. Deferred taxes arising from all temporary differences, tax benefits for tax losses, and other events that create differences between the tax base of assets and liabilities and their accounting basis are recorded in accordance with Technical Bulletins Nos. 60, 68, 69 and 73 issued by the Chilean Accountants Association and in accordance with Circular 1,466 dated January 27, 2000 issued by the Superintendency of Securities and Insurance.

On September 28, 2001 Law No. 19753 was published, increasing the corporate income tax rate to 16% in 2002, 16.5% in 2003 and 17% in 2004 and thereafter. As of September 30 of each year, the accumulated balances of temporary differences reflect the increase in the income tax rate. Deferred income taxes arising due to the increase in the income tax rate are recorded in accordance with Technical Bulletin No. 71 issued by the Chilean Accountants Association. (see Note 7).

(t) Staff severance indemnities:

The Company s staff severance indemnities obligation is accrued applying the net present value method to accrued benefit using an annual discount rate of 7%, considering a future permanence until the retirement date of each employee (see Note 18).

Expenses for past services rendered by employees resulting from changes in the actuarial base, are capitalized and amortized over the average length of future permanence of the employees.

(u) Operating revenues:

The Company s revenues are recorded on the accrual basis in accordance with generally accepted accounting principles in Chile. Since invoices are issued on dates other than accounting cut-off dates, as of the date of preparation of these financial statements, services rendered and not invoiced have been accrued, and determined on the basis of the contracts and traffic at the current period prices and conditions. Amounts for this concept are shown in Trade Accounts Receivable.

Revenues from information services are recorded under the following conditions: sale of hardware and licenses is recorded when the equipment and/or software is delivered, and in the case of revenues from projects, these are recorded according to the progress payments reports approved by the customers and which consider the degree of completion of the respective projects.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS, continued (Translation of financial statements originally issued in Spanish)

2. <u>Significant Accounting Principles</u>, continued:

(v) Foreign currency futures contracts:

The Company has entered into foreign currency futures contracts, representing a hedge against changes in the exchange rate of its obligations in foreign currency.

These instruments are valued in accordance with Technical Bulletin No. 57 issued by the Chilean Accountants Association.

The rights acquired and obligations incurred are detailed in Note 26. The balance sheet only reflects the net right or obligation as of period-end, classified according to the maturity date of each of the contracts, in Other Current Assets or Other Creditors, as applicable. The contract₀'s implicit insurance premium is deferred and amortized using the straight-line method over the term of the contract.

(w) Interest rate coverage:

Loan interest covered by interest rate swaps is recorded recognizing the effect of the contracts on the interest rate established in the loans. Rights and obligations for this concept are shown in Other Current Assets or in Other Creditors, as applicable (see Note 26).

(x) Computer software:

Software purchase cost is deferred and amortized using the straight-line method over a four-year period.

(y) Research and development expenses:

Research and development expenses are charged to income in the period in which they are incurred. Such expenses have not been significant in recent periods.

(z) Accumulated deficit in development period of subsidiaries:

In accordance with Circular No. 981 of the Superintendency of Securities and Insurance, the Company has included all disbursements or obligations arising during the development and start up stage of its subsidiaries and which are not assignable to the cost of tangible or nominal assets. This deficit has been absorbed by net income earned by the Company during operations.

(aa) Accumulated adjustment for conversion differences:

The Company recognizes the difference between the variation in the exchange rate and the consumer price index arising on the price-level restatement of its investments abroad, controlled in US dollars, as well as adjustments for translation differences arising from subsidiaries and related companies that have been recognized for their foreign investments. The balance in this account is credited (charged) to income in the same period in which the gain or loss on the complete or partial disposal of these investments is recognized.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS, continued (Translation of financial statements originally issued in Spanish)

2. Significant Accounting Principles, continued:

(ab) Statement of cash flows:

For the purposes of preparing the Statement of Cash Flows in accordance with Technical Bulletin No. 50 issued by the Chilean Accountants Association and with Circular No. 1,312 issued by the Chilean Superintendency of Securities and Insurance, the Company considers mutual funds, resale agreements and time deposits maturing in less than 90 days as cash and cash equivalents.

Cash flows related to the Company s line of business and those not defined as from investment or financing activities are included in Net Cash Flows from Operating Activities.

(ac) Correspondents:

The Company has current agreements with foreign correspondents, in which the conditions that regulate international traffic are set, charged or paid according to net traffic exchanges (imbalance) and to the rates set in each agreement.

This exchange is accounted for on an accrual basis, recognizing the costs and income in the period in which they are produced, recording the net balances receivable or payable of each correspondent in []Trade Accounts Receivable[] or []Accounts Payable[] as applicable.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS, continued (Translation of financial statements originally issued in Spanish)

3. <u>Accounting Changes</u>:

a) Property, plant and equipment financing cost:

Starting January 2003, the Company changed the criteria for capitalizing the real financing costs of the loans related to financing the property, plant and equipment works in progress. This change has meant recognizing a higher charge to income for the period, of approximately ThCh\$ 2,200,000, in comparison to 2002.

b) Change in the reporting entity:

i) Since the Company no longer owns part of Sonda S.A., the financial statements of Telefónica CTC Chile as of September 30, 2003, have only recognized their 35% equity in the net income of Sonda S.A. earned until June 30, 2003, maintaining the consolidation with that company until August 31, 2002.

For a comparative analysis of the figures, a consolidated statement of income is presented, assuming that for the eight month period ended August 31, 2002, the investment in Sonda S.A. was recorded using only the equity method.

	Jan-Sep	Jan-Sep	Variation		
	2003 ThCh\$	2002 ThCh\$	ThCh\$	%	
Operating revenues	605,313,097	594,686,447	10,626,650	1.8	
Operating costs	517,152,568	494,797,982	22,354,586	4.5	
Salaries and employee benefits	42,117,931	48,788,997	(6,671,066)	(13.7)	
Depreciation	198,249,390	192,870,602	5,378,788	2.8	
Goods and services	171,348,075	160,698,315	10,649,760	6.6	
Administrative and selling expenses	105,437,172	92,440,068	12,997,104	14.1	
Operating Income	88,160,529	99,888,465	(11,727,936)	(11.7)	
Financial income	5,946,609	9,354,629	(3,408,020)	(36.4)	
Income from investments in related companies	638,968	1,023,677	(384,709)	(37.6)	
Amortization of goodwill	20,228,782	20,515,972	(287,190)	(1.4)	
Financial expenses	49,381,590	63,257,360	(13,875,770)	(21.9)	
Other income and expenses	(4,253,576)	19,889,720	(24,143,296)	C.S.	
Price-level restatement	948,778	(4,914,228)	5,863,006	C.S.	
Non-operating income (loss) Income before taxes and minority interest	(57,822,441) 30,338,088	(98,198,974) 1,689,491	40,376,533 28,648,597	(41.1) N.A.	
Income tax	(20,725,018)	(17,510,014)	(3,215,004)	18.4	
Minority interest	(103,762)	(122,066)	18,304	(15.0)	
Net income (loss) for the period	9,509,308	(15,942,589)	25,451,897	C.S.	

ii) The sale of the subsidiary Compañía de Teléfonos Isapre S.A. was completed on September 2; its net effect meant a loss of ThCh\$ 66,705 with regard to the book value of that investment.

c) <u>Change in estimate</u>:

As of September 30, 2003, the Company accelerated the amortization of goodwill in the subsidiaries Tecnonáutica S.A. and Infoera S.A. recognizing a higher charge to income for the period of ThCh \$ 92,982, reducing the remaining amortization period for such goodwill from 17 to 8 years.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS, continued (Translation of financial statements originally issued in Spanish)

4. Marketable Securities:

The balance of marketable securities is as follows:

	2002 ThCh\$	2003 ThCh\$
Shares	9,955,727	451,869
Publicly offered promissory notes	74,534,419	46,942,157
Mutual fund units	5,449,582	80,590
Others	10,643	8,828
Total Marketable Securities	89,950,371	47,483,444

Shares

Taxpayer No.	Company Name	Number of Shares	Interest %	Market Quote per share ThCh\$	Market Value ThCh\$	Restated Cost ThCh\$
Foreign	New Skies	F 400	0.0550	4.0000	00 405	050.050
	Satellites	5.198	0.057%	4.2699	22,195	252.853
Foreign	Intelsat	288.065	0.057%			429.674
		Value of in	vestment	portfolios	22,195	682,527
Adjustment to market value provision					(230,658)	
Book value of investment portfolio						451,869

a) The Board Meeting held on July 10, 2003, approved the sale of the 2,984,986 shares of Terra Networks S.A., that the Company had through the OPA launched by Telefónica S.A. The price of the OPA was 5.25 Euros per share, which at the exchange rate as of the date in which the sale materialized, resulted in a total selling price of ThCh\$ 12,643,411.

Publicly offered promissory notes (Fixed Income)

Date				Book Valu			
Instrument	Purchase	Maturity	Par Value ThCh\$	Amount ThCh\$	Rate	Market Value ThCh\$	Provision ThCh\$
Zero Zero	Dec-2002 Dec-2002	Jul-2004 Dic-2005	5,922,291 13,217,688	6,750,512 15,161,750	$5.40 \\ 5.85$	6,750,512 15,161,750	

Zero Zero	Dec-2002 Dec-2002	Nov-2005 Oct-2005	1,682,700 3,526,840	1,929,509 3,971,996	5.85 5.07	1,929,509 3,971,996	
	Sub-Total		24,349,519	27,813,767		27,813,767	
PRD	Sep-2003	Jul-2004	3,965,820	4,236,287	6.00	4,236,287	Π
BCD	Sep-2003	Sep-2004	14,541,340	14,892,103	5.00	14,892,103	0
	Total		42,856,679	46,942,157		46,942,157	

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS, continued (Translation of financial statements originally issued in Spanish)

5. <u>Current and long-term receivables</u>:

The detail of current and long-term receivables is as follows:

				Cur	rrent					
-	Up to 90 days		Over 90 up to 1 year		Subtotal	Subtotal Total Cu		ırrent (net)		Long-t
_	2002 ThCh\$	2003 ThCh\$	2002 ThCh\$	2003 ThCh\$	2003 ThCh\$	2002 ThCh\$	%	2003 ThCh\$	%	2002 ThCh\$
nts	269,640,120	288,316,147	11,365,667	10,909,527	299,225,674	204,284,331	100,0	214.593.001	100,0	6.434.140
vice ce	155,140,229 47,180,698 44,667,572	180,019,056 49,104,593 33,750,701	8,967,864 [] []			110,160,199 42,186,985 28,822,479	53,93 20,65 14,11		53,17 21,09 14,98	6.434.140 [] []
tions r	20,895,176 1,756,445	19,644,744 5,797,053	2,397,803 []	1,741,836 []	21,386,580 5,797,053	21,539,534 1,575,134	10,54 0,77	$\begin{array}{c} 18.072.270 \\ 5.011.898 \end{array}$	8,42 2,34	
able	(72,230,641) 13,437,515	(80,048,828) 14,036,895	(4,490,814) 748,157	(4,583,845) 331,037	(84,632,673) 14,367,932	5,610,309	J	5.960.648]	
5 15	(8,575,363)	(8,407,284)	D	D	(8,407,284)	٥	J	٥	J	٥
	16,771,318	8,001,101	9,061,201	3,403,883	11,404,984	25,832,519		11.404.984		45.601.035
unts	0	0			٥]				0
						Total long-terr	m recei	vables		52,035,175

18

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS, continued (Translation of financial statements originally issued in Spanish)

6. Balances and transactions with related companies:

a) Notes and Accounts Receivable

		Short-t	Long-term		
Tax No.	Company	2002 ThCh\$	2003 ThCh\$	2002 ThCh\$	2003 ThCh\$
96.942.730-3	Telefónica Mobile Solutions Chile S.A.	2,103	17,043	П	Π
Foreign	Telefónica España	809,981	1,039,789	Π	Π
96.527.390-5	Telefónica Internacional Chile S.A.	Π	6,647	Ē	Ū
93.541.000-2	Impresora y Comercial Publiguías S.A.	1,278,101	3,470,135		
83.628.100-4	Sonda S.A.	1,805,616			
96.834.230-4	Terra Networks Chile S.A.	1,011,874	1,002,256		
96.895.220-k	Atento Chile S.A	417,012	299,990		
96.545.480-2	CTC Marketing e Inform S.A. (Nexcom				
	S.A.)	368,044	291,819		
96.910.730-9	Emergia Chile S.A.	909,793	6,438		
Foreign	Telefónica Data España	386,563	282,105		
Foreign	Telefónica Data EEUU		675,008		
Foreign	Terra Networks España	7,604			
78.868.230-1	Atento Educación Ltda.	2,514			
Foreign	Telefónica procesos Tec. de Información	12,628,847	10,834,576		
59.083.900-0	Telefónica Ingenieria Seguridad		4,407		
Foreign	Telefonica Whole Sale International				
	Services		271,272		
	TOTAL	19,628,052	18,201,485		

There have been charges and credits to current accounts with these companies due to billing for sales of material, equipment and services.

b) Notes and Accounts Payable

		Short-te	rm	Long-term		
Tax No.	Company	2002 ThCh\$	2003 ThCh\$	2002 ThCh\$	2003 ThCh\$	
96.942.730-3	Telefónica Mobile Solutions Chile S.A.	П	2,234,802	П	П	
96.527.390-5	Telefónica Internacional Chile S.A.	132,069	396,537	25,763,829	22,687,508	
93.541.000-2	Impresora y Comercial Publiguías S.A.	1,707,804	360,013			
96.834.230-4	Terra Networks Chile S.A.	2,182,964	3,670,133			
96.895.220-k	Atento Chile S.A	5,809,139	5,369,001			

96.910.730-9 83.628.100-4 Foreign	Emergia Chile S.A. Sonda S.A. Telefónica procesos	844,008 928,122	260,967 []		
Foreign	Tec. de Información Telefonica Whole Sale		7,076,254		
rörörgir	International Services		271,668	Π	
78.868.200-k	Atento Recursos Ltda.	32,314	59,390		
	TOTAL	11,636,420	19,698,765	25,763,829	22,687,508

In accordance with Article 89 of the Chilean Companies Act, all these transactions have been carried out under conditions similar to those prevailing in the market.

The balance in long-term accounts with related entities corresponds to a mercantile current account that Telefónica CTC Chile has signed with Telefónica Internacional Chile S.A.

This mercantile current account is included in a contract denominated in US dollars with undefined maturity dates and which accrues interest at a fixed annual rate of 2.07%.

Back to Contents COMPAÑÍA DE TELECOMUNICACIONES DE CHILE S.A. AND SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS, continued (Translation of financial statements originally issued in Spanish)

6. Balances and transactions with related companies:

c) Transactions

				2002 ThCh\$			
Company	Tax No.	Nature of Relationship	Description of transaction	Amount	Effect on income	Amount	Effect on income
Telefónica			Sales and				
España Telefónica Internacional	Foreign	Parent Co.	Services Purchases and Services	15,007	15,007		
Chile S.A.	96.527.390-5	Parent Co.	Rendered Financial	264,361	264,361	398,130	398,130
			Expenses	474,502	474,502	435,083	435,083
Impresora y Comercial Publiguías S.A.	93.541.000-2	Associate	Sales and Services Purchases and	3,934,656	3,934,656	4,269,213	4,269,213
			Services	0.054.455	0.054.455	1 000 400	4 000 400
			Rendered Financial	3,854,155	3,854,155	4,288,469	4,288,469
			Income	П		344,237	344,237
			Other	L	L	011,207	011,207
			Non-operating				
			Income			1,569,287	1,569,287
Terra Networks Chile S.A.	96.834.230-4	Associate	Sales and Services Purchases and Services	2,355,190	2,355,190	3,194,870	3,194,870
			Rendered	143,043	143,043	420,972	420,972
Atento Chile			Sales and	-,	-,	- , -	- , -
S.A	96.895.220-k	Associate	Services	1,074,888	1,074,888	614,494	
			Purchases and Services Rendered	10,020,750	10,020,750	8,974,736	8,974,736
Emonsia			Other Non-operating Income	20,729	20,729	12,587	12,587
Emergia Chile S.A.	96.910.730-9	Associate	Sales and Services	914,083	914,083	291,543	291,543
Chine S.A.	90.910.730-9	Associate	Purchases and Services Rendered	35,009	35,009	30,296	30,296
			Other Non-operating Income	12,500	12,500	12,043	12,043
Telefonica Whole Sale International			Sales and	12,300	12,300	12,043	12,043
Services	Foreign	Associate	Services			229,570	229,570
	0		Purchases and Services Rendered			1,103,625	1,103,625

Atento Recursos Ltda.	78.868.200-k	Associate	Sales and Services	354,359	354,359	13,274	13,274
Telefonica.							
Procesos y							
Tecnología de			Sales and				
Información	Foreign	Accesiote		417 700	417.789		
S.A.	Foreign	Associate	Services	417,789	,		
	s of the Mandate an						
of Telefónica I	nternacional Chile	S.A. it is den	ominated in US	5 dollars, accruing	g interest at a	a variable rat	e which
adjusts to mar	ket conditions (US	s + Market S	Spread).				
-			-				

In the case of Sales and Services Rendered, these mature in the short-term (less than a year) and the maturity conditions for each case vary based on the transaction that produces them.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS, continued (Translation of financial statements originally issued in Spanish)

7. Income tax and deferred taxes:

a) General information:

As of September 30, 2003 the Parent Company recorded a first category tax provision based on current legal regulations since it has positive taxable income of ThCh\$ 13,811,623. As of September 30, 2002 it did not record a first category income tax provision since it had accumulated tax losses amounting to approximately ThCh\$ 140,000,000. Likewise as of September 30, 2003 and 2002 certain subsidiaries have accumulated tax losses of ThCh\$ 272,840,212 and ThCh\$ 118,904,847, respectively.

As of September 30, 2003 and 2002, the first category income tax provision in subsidiaries with positive taxable income is ThCh\$ 30,391,506 and ThCh\$ 15,418,219, respectively.

As of September 30, 2003 the subsidiaries with a positive balance in Taxed Retained Earnings and the related credits are detailed in the following table:

Subsidiaries	Taxed Retained Earnings w/15% credit ThCh\$	Taxed Retained Earnings w/16% credit ThCh\$	Taxed Retained Earnings w/16.5% credit ThCh\$	Taxed Retained Earnings W/o credit ThCh\$	Amount of credit ThCh\$
CTC Equipos y Servicios de					
Telecomunicaciones S.A.	18	2,801,638	9,358,101	1,865,307	2,077,746
CTC Transmisiones Regionales S.A.		15,383,464	2,184,140	486,861	3,290,625
Globus 120 S.A.	2,092,814	792,904	606,672	240,983	620,452
Telefónica Empresas CTC Chile S.A.	605,733	7,080,202	183,573	8,080	1,485,820
Comunicaciones Mundiales S.A.	245,885	66,921	47,128	22,048	63,915
Total	2,944,450	26,125,129	12,379,614	2,623,279	7,538,558

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS, continued (Translation of financial statements originally issued in Spanish)

7. Income tax and deferred taxes, continued:

b) Deferred taxes:

As of September 30, 2002 and 2003, net deferred tax assets (liabilities) arising on temporary differences of ThCh\$ (2,266,033) and ThCh\$ (25,632,513), respectively are analyzed as follows:

		200	2		2003				
Description	Deferred tax assets		Deferred tax liabilities		Deferred tax assets		Deferred tax liabilities		
	Short-term	Long-term	Short-term	Long-term	Short-term	Long-term Sh	ort-term	Long-term	
Temporary differences									
Allowance for doubtful									
accounts	18,414,767	[18,268,900				
Vacation provision	789,369	[670,517				
Tax benefits	1 500 055	45 500 050	_	_	101011		_	_	
for tax losses Staff	1,799,375	45,529,359			164,941	20,048,883			
severance									
indemnities	П	1,346,858		8,226,021	Π	922,783		6,551,640	
Leased			_		_				
assets and									
liabilities		685,449		11,920	67,692	70,380		126,109	
Property, plant and									
equipment		4,635,345	Π	212,235,133	100,648	5,292,474		200,483,830	
Software	П	1,000,010		6,612,396	П	П	П	561,946	
Deferred									
charge on									
sale of		r		2 0 6 2 0 0 0				2 727 210	
assets Unearned		[3,963,998				2,727,210	
income	П	188,457	П		487,115	П	П	П	
Tax value	L	100,107	U		107,110	L	L .		
difference									
for									
temporary investments									
(Terra)	3,461,110	[ם נ		П		П		
Other events	2,800,766	528,512	10,313	839,221	1,404,491	106,112	9,255	1,338,052	
						· · · ·			