WILLIS LEASE FINANCE CORP Form 10-Q August 06, 2013 Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended June 30, 2013

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File Number: 001-15369

WILLIS LEASE FINANCE CORPORATION

(Exact name of registrant as specified in its charter)

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Delaware

68-0070656

(State or other jurisdiction of incorporation or organization)

(IRS Employer Identification No.)

773 San Marin Drive, Suite 2215, Novato, CA

94998

(Address of principal executive offices)

(Zip Code)

| Registrant | s telephone num | ber, including area | a code (415) | 408-4700 |
|------------|-----------------|---------------------|--------------|----------|
| | | | | |

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o

Accelerated filer x

Non-accelerated filer o (Do not check if a smaller reporting company)

Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date:

Title of Each ClassCommon Stock, \$0.01 par value per share

Outstanding at August 1, 2013 8,860,643

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WILLIS LEASE FINANCE CORPORATION AND SUBSIDIARIES

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PART I FINANCIAL INFORMATION

Item 1. Consolidated Financial Statements (Unaudited)

WILLIS LEASE FINANCE CORPORATION

AND SUBSIDIARIES

Consolidated Balance Sheets

(In thousands, except share data, unaudited)

| | June 30, 2013 | December 31, 2012 |
|--|------------------|----------------------|
| ASSETS | | |
| Cash and cash equivalents | \$ 4,340 | \$ 5,379 |
| Restricted cash | 35,336 | 24,591 |
| Equipment held for operating lease, less accumulated depreciation of \$263,776 and \$242,529 | | |
| at June 30, 2013 and December 31, 2012, respectively | 1,015,298 | 961,459 |
| Equipment held for sale | 22,786 | 23,607 |
| Operating lease related receivable, net of allowances of \$384 and \$980 at June 30, 2013 and | 1 | 10.015 |
| December 31, 2012, respectively | 8,774 | 12,916 |
| Investments | 31,451 | 21,831 |
| Property, equipment & furnishings, less accumulated depreciation of \$8,135 and \$7,087 at June 30, 2013 and December 31, 2012, respectively | 5,316 | 5,989 |
| Equipment purchase deposits | 1,369 | 1,369 |
| Other assets | 20,905 | 21,574 |
| Total assets | \$ 1,145,575 | \$ 1,078,715 |
| | | |
| LIABILITIES AND SHAREHOLDERS EQUITY | | |
| Liabilities: | | |
| Accounts payable and accrued expenses | \$ 18,334 | \$ 15,374 |
| Liabilities under derivative instruments | 781 | 1,690 |
| Deferred income taxes | 83,677 | 90,248 |
| Notes payable | 744,498 | 696,988 |
| Maintenance reserves | 70,493 | 63,313 |
| Security deposits | 10,974 | 6,956 |
| Unearned lease revenue | 4,130 | 4,593 |
| Total liabilities | 932,887 | 879,162 |
| | | |
| Shareholders equity: | | |
| Common stock (\$0.01 par value, 20,000,000 shares authorized; 8,860,643 and 8,715,580 | | |
| shares issued and outstanding at June 30, 2013 and December 31, 2012, respectively) | 89 | 87 |
| Paid-in capital in excess of par | 49,166 | 47,785 |
| Retained earnings | 164,213 | 152,911 |
| Accumulated other comprehensive loss, net of income tax benefit of \$391 and \$651 at | | |
| June 30, 2013 and December 31, 2012, respectively | (780) | (1,230) |

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| Total shareholders equity | 212,688 | 199,553 |
|---|--------------|--------------|
| Total liabilities and shareholders equity | \$ 1,145,575 | \$ 1,078,715 |

See accompanying notes to the unaudited consolidated financial statements.

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WILLIS LEASE FINANCE CORPORATION

AND SUBSIDIARIES

Consolidated Statements of Income

(In thousands, except share data, unaudited)

| | Three Months Ended June 30, | | | Six Months Ended June 30, | | |
|----------------------------------|-----------------------------|----|--------|---------------------------|----|--------|
| | 2013 | | 2012 | 2013 | | 2012 |
| REVENUE | | | | | | |
| Lease rent revenue | \$ 24,750 | \$ | 23,810 | \$ 49,237 | \$ | 47,895 |
| Maintenance reserve revenue | 11,788 | | 9,437 | 21,017 | | 18,015 |
| Gain on sale of leased equipment | 848 | | 1,388 | 1,534 | | 3,996 |
| Other revenue | 567 | | 518 | 1,469 | | 986 |
| Total revenue | 37 953 | | | | | |