UNITY BANCORP INC /NJ/ Form 10-Q May 04, 2007

### **UNITED STATES**

### SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

## **FORM 10-Q**

(Mark One)

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For The Quarterly Period Ended March 31, 2007

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For The Transition Period From to

Commission file number 1-12431

## Unity Bancorp, Inc.

(Exact Name of Registrant as Specified in Its Charter)

**New Jersey** 

22-3282551

(State or Other Jurisdiction of Incorporation or Organization)

(I.R.S. Employer Identification No.)

64 Old Highway 22, Clinton, NJ

08809

(Address of Principal Executive Offices)

(Zip Code)

Registrant s Telephone Number, Including Area Code (908) 730-7630

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer (as defined in Exchange Act Rule 12b-2) Large accelerated filer o Accelerated filer o Non-accelerated filer x

Indicate by check mark whether the registrant is a shell company as defined in Rule 12b-2 of the Exchange Act Yes o No x

The number of shares outstanding of each of the registrant s classes of common equity stock, as of

May 1, 2007 common stock, no par value: 6,993,828 shares outstanding

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#### Part 1. Consolidated Financial Information

### Item 1. Consolidated Financial Statements

### Unity Bancorp, Inc.

### **Consolidated Balance Sheets**

(In thousands)	(unaudited) 03/31/07	(audit 12/31/	,	,	audited) 31/06	
Assets						
Cash and due from banks	\$ 15,697	\$	14,727	\$	12,171	
Federal funds sold and interest bearing deposits	23,417	40,70	9	25,726		
Securities:						
Available for sale	66,197	65,59	5	63,	411	
Held to maturity (market value of \$37,521, \$42,449 and \$37,601, respectively)	38,121	42,81	5	38,230		
Total securities	104,318	108,4	10	101	,641	
Loans:						
SBA held for sale	9,298	12,27	3	16,	826	
SBA held to maturity	68,314	66,80	2	65,	305	
Commercial	318,905	312,1	312,195		279,369	
Residential mortgage	63,615	63,49	63,493		60,194	
Consumer	55,430	52,92	.7	46,269		
Total loans	515,562	507,6	90	467,963		
Less: Allowance for loan losses	7,757	7,624		7,120		
Net loans	507,805	500,0	500,066		460,843	
Premises and equipment, net	11,525	11,610		10,723		
Bank owned life insurance	5,421	5,372		5,232		
Accrued interest receivable	3,594	3,926	3,926		3,350	
Loan servicing asset	2,261		2,294		76	
Goodwill and other intangibles	1,599	1,603		1,614		
Other assets	5,665	<b>5,665</b> 5,389		4,279		
Total assets	\$ 681,302	\$ 694,106		\$	628,055	
Liabilities and Shareholders Equity						
Liabilities:						
Deposits						
Non-interest bearing demand deposits	\$ 75,928		79,772	\$	81,210	
Interest bearing checking	89,313	105,3	82		3,441	
Savings deposits	214,636	205,9	19	178	3,848	
Time deposits, under \$100,000	105,724	111,0			3,211	
Time deposits, \$100,000 and over	55,798	64,32	2	52,	727	
Total deposits	541,399	566,4		534	,437	
Borrowed funds	65,000	55,00	55,000		40,000	
Subordinated debentures	24,744	24,744		9,279		
Accrued interest payable	523	475	475 298		}	
Accrued expense and other liabilities	1,811	1,194		2,056		
Total liabilities	\$ 633,477	\$	647,878	\$	586,070	
Commitments and contingencies						
Shareholders equity						
Common stock, no par value, 12,500 shares authorized	44,677	44,34		38,	697	
Retained earnings	4,067	2,951		4,7	49	

Unity Bancorp, Inc. 4

Treasury stock (24 shares)	(242	) (242	) (242
Accumulated other comprehensive loss	(677	) (824	) (1,219
Total Shareholders Equity	47,825	46,228	\$ 41,985
Total Liabilities and Shareholders Equity	\$ 681,302	\$ 694,106	\$ 628,055
Issued common shares	7,019	6,973	6,918
Outstanding common shares	6,995	6,949	6,894

See Accompanying Notes to the Consolidated Financial Statements

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### **Unity Bancorp**

### **Consolidated Statements of Income**

### (unaudited)

	For the three months		
(In thousands, except per share amounts)	ended March 31, 2007 2006		
Interest income:	2007	2000	
Federal funds sold and interest on deposits	\$ 262	\$ 207	
Securities:	φ 202	Ψ 207	
Available for sale	780	708	
Held to maturity	540	476	
Total securities	1,320	1,184	
Loans:	1,320	1,104	
SBA loans	2,340	2,153	
Commercial loans	5,988	4,892	
Residential mortgage loans	888	820	
Consumer loans	904	744	
Total loan interest income	10,120	8,609	
Total interest income	11,702	10,000	
Interest expense:	<i>EE</i> 2	604	
Interest bearing demand deposits	552	694	
Savings deposits	2,171	1,192	
Time deposits	1,970	1,499	
Borrowed funds and subordinated debentures	990	562	
Total interest expense	5,683	3,947	
Net interest income	6,019	6,053	
Provision for loan losses	200	300	
Net interest income after provision for loan losses	5,819	5,753	
Non-interest Income:			
Service charges on deposit accounts	349	433	
Service and loan fee income	366	395	
Gain on sales of SBA loans, net	679	700	
Gain on sales of mortgage loans	9	62	
Gain on sales of other loans		82	
Net security gains	10		
Bank owned life insurance	49	47	
Other income	217	283	
Total non-interest income	1,679	2,002	
Non-interest expense:			
Compensation and benefits	2,955	2,725	
Occupancy	673	648	
Processing and communications	550	527	
Furniture and equipment	400	393	
Professional services	136	132	
Loan servicing costs	90	101	
Advertising	94	170	
Other expenses	519	560	
Total non-interest expense	5,417	5,256	
Net income before provision for income taxes	2,081	2,499	
Provision for income taxes	630	842	
Net income	\$ 1,451	\$ 1,657	
Net income per common share Basic	\$ 0.21	\$ 0.24	
Net income per common share Diluted	0.20	0.23	
Weighted average shares outstanding Basic	6,976	6,884	
Weighted average shares outstanding Diluted	7,285	7,241	

See Accompanying Notes to the Unaudited Consolidated Financial Statements.

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### Unity Bancorp, Inc.

### Consolidated Statements of Changes in Shareholders Equity

### For the three months ended March 31, 2007 and 2006

#### (unaudited)

(In thousands)	Outstanding Shares	Com	nmon k	Reta Eari	ined nings		Trea: Stock	-		Othe	prehensive		Total Share Equit	eholders	
Balance, December 31, 2005	6,863	\$	38,423	\$	3,897		\$	(242	`	\$	(1.140	)	¢	40,929	
Cumulative effect of adjustments resulting from the adoption of SAB No.	0,803	\$	38,423	\$	3,897		Ъ	(242	)	\$	(1,149	)	\$	40,929	
108, net of tax				(492		)							(492		)
Adjusted balance at December 31, 2005 Comprehensive income:	6,863	\$	38,423	\$	3,405		\$	(242	)	\$	(1,149	)	\$	40,437	
Net Income				1,65	7								1,657		
Unrealized holding loss on securities arising during the period, net of tax benefit of \$43										(70		)			
Net unrealized holding loss on securities arising during the period, net of tax										(, 0		,			
benefit of \$43										(70		)	(70		)
Total comprehensive income Cash dividends declared on													1,587		
common stock of \$.05 per share				(313		)							(313		)
Issuance of common stock:															
Employee benefit plans Balance, March 31, 2006	31 6,894	274 \$	38,697	\$	4,749		\$	(242	`	\$	(1,219	)	274	41,985	
(In thousands)	Outstanding Shares		nmon	Reta	nined nings		Trea Stock	sury	,	Acci Othe	umulated er prehensive	,	Total	eholders	
Balance, December 31, 2006	6,949	\$	44,343	\$	2,951		\$	(242	)	\$	(824	)	\$	46,228	
Comprehensive income: Net Income				1,45	1								1,451		
Unrealized holding gain on securities arising during the period, net of tax of \$93				1,40	•					154			1,401		
Less: Reclassification adjustment for gains included in net income, net of tax of \$3										7					
Net unrealized holding gain on securities arising during the period, net of													147		
tax of \$90										147			147 1,598		

Total comprehensive						
income						
Cash dividends declared						
on common stock of \$.05						
per share			(335	)	(335	)
Issuance of common						
stock:						
Employee benefit plans	46	334			334	