

NU SKIN ENTERPRISES INC
Form 4
August 15, 2008

FORM 4

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549**

OMB APPROVAL

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STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person *
Schwerdt Scott E

2. Issuer Name and Ticker or Trading Symbol
NU SKIN ENTERPRISES INC
[NUS]

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

(Last) (First) (Middle)

3. Date of Earliest Transaction
(Month/Day/Year)

___ Director ___ 10% Owner
 Officer (give title below) Other (specify below)

President / Americas & Europe

C/O NU SKIN ENTERPRISES, INC., 75 WEST CENTER STREET

(Street)

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)

Form filed by One Reporting Person
 Form filed by More than One Reporting Person

PROVO, UT 84601

(City) (State) (Zip)

Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Ownership (Instr. 4) |
|-------------------------------------|--------------------------------------|--|--------------------------------|---|---|--|-----------------------------------|
| | | | | (A) or (D) | Price | | |
| Class A Common Stock | 08/13/2008 | | M | 3,400 | A \$ 12.94 | 15,802 | D |
| Class A Common Stock ⁽¹⁾ | 08/13/2008 | | S | 2,815 | D \$ 17.15 | 12,987 | D |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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number.

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) | 7. Title and Amount of Underlying Securities (Instr. 3 and 4) | Amount or Number of Shares | |
|---|--|--------------------------------------|--|--------------------------------|---|--|---|----------------------------|--------|
| | | | | Code | V (A) (D) | Date Exercisable | Expiration Date | Title | |
| Employee Stock Option (right to buy) | \$ 20.8 | | | | | <u>(2)</u> | 07/13/2009 | Class A Common Stock | 75,000 |
| Employee Stock Option (right to buy) | \$ 12.94 | 08/13/2008 | | M | 3,400 | <u>(2)</u> | 08/31/2009 | Class A Common Stock | 3,400 |
| Employee Stock Option (right to buy) | \$ 8.19 | | | | | <u>(2)</u> | 02/07/2010 | Class A Common Stock | 40,000 |
| Employee Stock Option (right to buy) | \$ 6.56 | | | | | <u>(2)</u> | 08/31/2010 | Class A Common Stock | 7,500 |
| Employee Stock Option (right to buy) | \$ 6.56 | | | | | <u>(2)</u> | 08/31/2010 | Class A Common Stock | 5,000 |
| Employee Stock Option (right to buy) ⁽³⁾ | \$ 8.2 | | | | | <u>(2)</u> | 02/28/2011 | Class A Common Stock | 10,000 |
| | \$ 6.85 | | | | | <u>(2)</u> | 08/31/2011 | | 10,000 |

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| | | | | | | |
|---|----------|------------|---------------------------|------------|----------------------|--------|
| Employee Stock Option (right to buy) ⁽³⁾ | | | | | Class A Common Stock | |
| Employee Stock Option (right to buy) ⁽³⁾ | \$ 8.99 | <u>(2)</u> | 03/01/2012 | | Class A Common Stock | 7,500 |
| Employee Stock Option (right to buy) ⁽³⁾ | \$ 12 | <u>(2)</u> | 09/03/2012 | | Class A Common Stock | 7,500 |
| Employee Stock Option (right to buy) ⁽³⁾ | \$ 9.04 | <u>(2)</u> | 03/10/2013 | | Class A Common Stock | 12,500 |
| Employee Stock Option (right to buy) ⁽³⁾ | \$ 11.5 | <u>(2)</u> | 09/02/2013 | | Class A Common Stock | 12,500 |
| Employee Stock Option (right to buy) ⁽³⁾ | \$ 19.15 | <u>(2)</u> | 02/27/2005 | | Class A Common Stock | 12,500 |
| Employee Stock Option (right to buy) ⁽³⁾ | \$ 26.13 | <u>(2)</u> | 09/01/2014 | | Class A Common Stock | 12,500 |
| Employee Stock Option (right to buy) ⁽³⁾ | \$ 22.33 | | 02/28/2006 ⁽⁴⁾ | 02/28/2015 | Class A Common Stock | 12,500 |
| Employee Stock Option (right to buy) ⁽³⁾ | \$ 21.34 | | 08/31/2006 ⁽⁴⁾ | 08/31/2015 | Class A Common Stock | 12,500 |
| | \$ 17.58 | | 05/26/2007 ⁽⁴⁾ | 05/26/2013 | | 12,250 |

Employee
Stock
Option
(right to
buy) ⁽³⁾

Class A
Common
Stock

Employee
Stock
Option \$ 17.25
(right to
buy) ⁽³⁾

09/01/2007⁽⁴⁾ 09/01/2013

Class A
Common
Stock 12,25

Employee
Stock
Option \$ 17.75
(right to
buy) ⁽³⁾

02/26/2008⁽⁴⁾ 02/26/2014

Class A
Common
Stock 12,25

Employee
Stock
Option \$ 16.5
(right to
buy) ⁽³⁾

09/04/2008⁽⁴⁾ 09/04/2014

Class A
Common
Stock 12,25

Employee
Stock
Option \$ 16.89
(right to
buy) ⁽³⁾

02/28/2009⁽⁴⁾ 02/28/2015

Class A
Common
Stock 12,25

Employee
Stock
Option \$ 17.03
(right to
buy) ⁽³⁾

08/11/2009⁽⁴⁾ 08/11/2015

Class A
Common
Stock 12,25

Reporting Owners

| Reporting Owner Name / Address | Relationships | | | |
|---|---------------|-----------|-----------|-------------------|
| | Director | 10% Owner | Officer | Other |
| Schwerdt Scott E C/O NU SKIN ENTERPRISES, INC. 75 WEST CENTER STREET PROVO, UT 84601 | | | President | Americas & Europe |

Signatures

D. Matthew Dorny as Attorney-in-Fact for Scott E.
Schwerdt

08/15/2008

 **Signature of Reporting Person

Date

Explanation of Responses:

* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).

** Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

- (1) Sale pursuant to a 10b5-1 plan adopted by the Reporting Person.
- (2) Currently exercisable in full.
- (3) Previously reported.
- (4) Becomes exercisable in four equal annual installments beginning on the date indicated.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.

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