

PRO DEX INC  
Form 10-Q  
November 09, 2010

**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

FORM 10-Q

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934.**

**For the quarterly period ended September 30, 2010**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934. FOR THE TRANSITION PERIOD FROM \_\_\_\_\_ TO \_\_\_\_\_.**

**Commission File Number 0-14942**

UNITED STATES

**PRO-DEX, INC.**

**(Exact name of registrant as specified in its charter)**

**Colorado**

**(State or Other Jurisdiction of  
Incorporation or Organization)**

**84-1261240**

**(IRS Employer Identification No.)**

**2361 McGaw Avenue, Irvine, California 92614**

**(Address of Principal Executive Offices)**

**Registrant's telephone number: 949-769-3200**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding twelve months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past ninety days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company under Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the Registrant's classes of Common Stock outstanding as of the latest practicable date: 3,251,850 shares of Common Stock, no par value, as of October 28, 2010.

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Pro-Dex, Inc.

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**Item 1. Financial Statements****PRO-DEX, INC. and SUBSIDIARIES  
CONDENSED CONSOLIDATED BALANCE SHEETS  
(unaudited)**

|  | <i>September 30,</i> |                      |
|--|----------------------|----------------------|
|  | <i>2010</i>          | <i>June 30, 2010</i> |
| <b>ASSETS</b>  |                      |                      |
| Current assets:  |                      |                      |
| Cash and cash equivalents  | \$ 2,541,000         | \$ 3,794,000         |
| Accounts receivable, net of allowance for doubtful accounts<br>of \$13,000 at September 30, 2010 and \$25,000 at June 30, 2010 | 2,732,000            | 2,682,000            |
| Other current receivables  | 1,000                | 22,000               |
| Inventories  | 3,850,000            | 3,228,000            |
| Prepaid expenses   | 210,000              | 174,000              |
| Deferred income taxes  | 209,000              | 209,000              |
| Total current assets   | 9,543,000            | 10,109,000           |
| Property, plant, equipment and leasehold improvements, net   | 3,927,000            | 4,092,000            |
| Other assets   | 61,000               | 78,000               |
| Total assets   | \$ 13,531,000        | \$ 14,279,000        |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>  |                      |                      |
| Current liabilities:   |                      |                      |
| Accounts payable   | 1,606,000            | 1,279,000            |
| Accrued expenses   | 2,195,000            | 1,947,000            |
| Income taxes payable   | 48,000               | 79,000               |
| Current portion of bank term loan  | 1,267,000            | 400,000              |
| Current portion of real estate loan  | -                    | 35,000               |
| Total current liabilities  | 5,116,000            | 3,740,000            |
| Long-term liabilities:   |                      |                      |
| Bank term loan   | -                    | 967,000              |
| Real estate loan   | -                    | 1,493,000            |
| Deferred income taxes  | 191,000              | 209,000              |
| Deferred rent  | 263,000              | 255,000              |
| Total long-term liabilities  | 454,000              | 2,924,000            |

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|   |               |               |
|---|---------------|---------------|
| Total liabilities   | 5,570,000     | 6,664,000     |
| Commitments and contingencies                                 |               |               |
| Shareholders' equity:   |               |               |
| Common shares; no par value; 50,000,000 shares authorized;    |               |               |
| 3,251,850 shares issued and outstanding at September 30, 2010 |               |               |
| and at June 30, 2010  | 16,679,000    | 16,675,000    |
| Accumulated deficit   | (8,718,000)   | (9,060,000)   |
| Total shareholders' equity                                    | 7,961,000     | 7,615,000     |
| Total liabilities and shareholders' equity                    | \$ 13,531,000 | \$ 14,279,000 |

See notes to condensed consolidated financial statements.

**PRO-DEX INC. and SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF INCOME**

*For The Three Months Ended September*

*30, (unaudited)*

|   | <i>2010</i>  | <i>2009</i>  |
|---|--------------|--------------|
| Net sales                                     | \$ 5,829,000 | \$ 5,633,000 |
| Cost of sales                                 | 3,645,000    | 3,759,000    |
| Gross profit                                  | 2,184,000    | 1,874,000    |
| Operating expenses:                           |              |              |
| Selling expenses                              | 424,000      | 289,000      |
| General and administrative expenses           | 764,000      | 727,000      |
| Research and development costs                | 591,000      | 621,000      |
| Total operating expenses                      | 1,779,000    | 1,637,000    |
| Income from operations                        | 405,000      | 237,000      |
| Other income (expense):                       |              |              |
| Royalty income                                | -            | 1,000        |
| Interest expense                              | (57,000)     | (51,000)     |
| Total other income (expense)                  | (57,000)     | (50,000)     |
| Income before provision for income taxes      | 348,000      | 187,000      |
| Provision for income taxes                    | 6,000        | 4,000        |
| Net income                                    | \$ 342,000   | \$ 183,000   |
| Net income per share:                         |              |              |
| Basic   | \$ 0.11      | \$ 0.06      |
| Diluted                                       | \$ 0.10      | \$ 0.06      |
| Weighted average shares outstanding - basic   | 3,251,850    | 3,222,890    |
| Weighted average shares outstanding - diluted | 3,263,366    | 3,225,146    |

*See notes to condensed consolidated financial statements.*





**PRO-DEX, INC. and SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

*For The Three Months Ended*

*September 30, (unaudited)*

|  | <i>2010</i>  | <i>2009</i>  |
|--|--------------|--------------|
| <b>Cash flows from operating activities:</b>   |              |              |
| Net income   | \$ 342,000   | \$ 183,000   |
| <b>Adjustments to reconcile net income to net cash provided by operating activities:</b> |              |              |
| Depreciation and amortization  | 172,000      | 185,000      |
| Recovery of doubtful accounts  | (12,000)     | (6,000)      |
| Stock based compensation   | 4,000        | 35,000       |
| (Decrease) in deferred taxes   | (18,000)     | -            |
| <b>Changes in:</b>   |              |              |
| Increase in accounts receivable  | (18,000)     | (343,000)    |
| Increase in inventories  | (621,000)    | (167,000)    |
| Increase in prepaid expenses   | (36,000)     | (29,000)     |
| Decrease in other assets   | 17,000       | -            |
| Increase in accounts payable and accrued expenses  | 582,000      | 547,000      |
| (Decrease) increase in income taxes payable  | (31,000)     | 4,000        |
| Net cash provided by operating activities  | 381,000      | 409,000      |
| <b>Cash flows from investing activities:</b>   |              |              |
| Purchases of equipment and leasehold improvements  | (6,000)      | (47,000)     |
| Net cash used in investing activities  | (6,000)      | (47,000)     |
| <b>Cash flows from financing activities:</b>   |              |              |
| Principal payments on term loan  | (100,000)    | (100,000)    |
| Principal payments on mortgage   | (1,528,000)  | (8,000)      |
| Net cash used by financing activities  | (1,628,000)  | (108,000)    |
| Net increase (decrease) in cash and cash equivalents                                     | (1,253,000)  | 254,000      |
| Cash and cash equivalents, beginning of period   | 3,794,000    | 1,124,000    |
| Cash and cash equivalents, end of period   | \$ 2,541,000 | \$ 1,378,000 |
| <b>Supplemental Information</b>  |              |              |
| Cash payments for interest   | \$ 68,000    | \$ 52,000    |
| Cash payments for income taxes   | \$ 55,000    | \$ -         |

*See notes to condensed consolidated financial statements.*

**PRO-DEX, INC. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS****(unaudited)****NOTE 1. BASIS OF PRESENTATION**

The accompanying unaudited condensed consolidated financial statements of Pro-Dex, Inc. ( we , us , our , Pro-Dex or the "Company") have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Regulation S-K. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. These financial statements should be read in conjunction with the audited financial statements presented in our Annual Report on Form 10-K for the fiscal year ended June 30, 2010. In the opinion of management, all adjustments considered necessary for a fair presentation have been included. The results of operations for such interim periods are not necessarily indicative of the results that may be expected for the full year. For further information, refer to the consolidated financial statements and footnotes thereto included in our Annual Report on Form 10-K for the year ended June 30, 2010.

**NOTE 2. INVENTORIES**

|                   | September 30, 2010 | June 30, 2010 |
|-------------------|--------------------|---------------|
| Raw Materials     | \$ 1,486,000       | \$ 1,311,000  |
| Work in process   | 1,184,000          | 607,000       |
| Finished goods    | 1,180,000          | 1,310,000     |
| Total inventories | \$ 3,850,000       | \$ 3,228,000  |

Inventories are stated at the lower of cost (the first-in, first-out method) or market and consist of the following:

**NOTE 3. WARRANTY**

The warranty reserve is based on historical costs of warranty repairs and expected future identifiable warranty expenses. As of September 30, 2010 and June 30, 2010 the warranty reserve amounted to \$682,000 and \$686,000, respectively. Such amounts are classified as accrued expenses in the accompanying consolidated balance sheets. Warranty expenses are reflected in the financial statements in cost of sales. Adjustments to previously established warranty accruals result from current period updates to assumptions regarding repair costs and warranty return rates. The total warranty expense for the three months ended September 30, 2010 and 2009 was \$104,000 and \$184,000, respectively.

Changes in our warranty accrual for the three months ended September 30, 2010 and 2009 are as follows:

|   | Three months Ended September 30, |              |
|---|----------------------------------|--------------|
|   | 2010                             | 2009         |
| Beginning Balance   | \$ 686,000                       | \$ 518,000   |
| Warranties issued during period                                     | \$ 164,000                       | \$ 162,000   |
| Adjustments to pre-existing warranties<br>due to assumption changes | \$ (60,000)                      | \$ 22,000    |
| Settlements (actual expenditures)                                   | \$ (108,000)                     | \$ (133,000) |
| Ending Balance  | \$ 682,000                       | \$ 569,000   |

**NOTE 4. NET INCOME PER SHARE**

The following table reconciles the weighted average shares outstanding for basic and diluted net income per share for the periods indicated.

|   | Three Months Ended September 30, |            |
|---|----------------------------------|------------|
|   | 2010                             | 2009       |
| Net income  | \$ 342,000                       | \$ 183,000 |
| Basic net income per common share:                        |                                  |            |
| Weighted average number of common shares outstanding      | 3,251,850                        | 3,222,890  |
| Basic net income per common share                         | \$ 0.11                          | \$ 0.06    |
| Diluted net income per common share:                      |                                  |            |
| Weighted average of common shares outstanding             | 3,251,850                        | 3,222,890  |
| Effect of potentially dilutive securities (options)       | 11,516                           | 2,255      |
| Weighted average number of common and shares -<br>Diluted | 3,263,366                        | 3,225,146  |
| Diluted net income per common share                       | \$ 0.10                          | \$ 0.06    |

Potentially dilutive securities not included in the diluted net income per share calculation for options that have a strike price higher than the market price for our common stock (no intrinsic value) are as follows:

|  | Three Months Ended September 30, |      |
|--|----------------------------------|------|
|  | 2010                             | 2009 |

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|   |         |         |
|---|---------|---------|
| Options to purchase common shares                               | 143,509 | 291,000 |
| Restricted Shares   | -       | 28,333  |
| Total potentially dilutive securities due to no intrinsic value | 143,509 | 319,333 |

**NOTE 5. BANK DEBT**

During the three months ended September 30, 2010, we had a credit facility with Wells Fargo Bank, N.A. ( Wells Fargo ) and a mortgage loan with Union Bank of California, N.A ( Union Bank ), as further described below.

Wells Fargo Credit Facility

As of September 30, 2010, the Wells Fargo credit facility had two components:

- a revolving credit line of up to \$1,000,000 in borrowing availability, under which no amounts were outstanding at September 30, 2010 or 2009; and
- a five-year term loan with an initial balance of \$2,000,000, of which \$1,267,000 and \$1,367,000 was outstanding at September 30, 2010 and June 30, 2010, respectively.

If borrowings under the credit line were to have exceeded \$500,000, the maximum amount of borrowing was limited to the lesser of \$1,000,000 or 70% of the eligible accounts receivable plus 40% of the eligible inventories. Its terms required monthly interest payments at either (i) the prime rate of interest (3.25% at September 30, 2010) plus 1.50%, or (ii) three month LIBOR (0.290% at September 30, 2010) plus 2.50%, at our discretion, based on outstanding borrowings. The line of credit expired on November 1, 2010. We had been charged an unused credit line fee of 1.50% per annum payable quarterly on the average balance of the line of credit that was not used. There were no outstanding balances under the credit line as of September 30, 2010 and 2009. Therefore, the total eligible additional borrowing capacity under the line of credit as of each of those dates was \$1,000,000.

The term loan had an initial balance of \$2,000,000, the borrowings from which were used for construction of tenant improvements in our Irvine, California facility. Its terms require monthly principal and interest payments over the 60-month life of the loan, based on outstanding borrowings. The interest rate is fixed at 5.72% over the life of the loan.

All assets of the Company except our Carson City land and building collateralize the outstanding borrowings under the Wells Fargo credit facility.

There are certain financial and non-financial covenants that we must meet to be in compliance with the terms of the Wells Fargo credit facility. As of September 30, 2010, we were in violation of covenants that are based on 12-month historical profitability computations as a result of write-offs we recorded in the fourth quarter of our fiscal year ended June 30, 2010. On October 8, 2010, we were informed by Wells Fargo that the bank does not intend to renew the revolving credit line which expired as of November 1, 2010. With respect to the term loan, Wells Fargo, by a letter agreement dated November 4, 2010, waived the rights it would have otherwise had with respect to the covenant violations discussed above. Because there is uncertainty as to whether (a) we can comply with such covenants in future quarters during which the write-offs taken in fiscal 2010 remain in the profitability computations discussed above, and (b) Wells Fargo will continue to waive its rights should we continue to violate such covenants, the entire outstanding balance of the term loan, amounting to \$1,267,000, is presented as a current liability in the accompanying September 30, 2010 balance sheet.

Union Bank Mortgage

In March 2006, we entered into a ten-year mortgage with Union Bank for \$1,650,000. The principal balance of the mortgage bore interest at a fixed annual rate of 6.73%. Payments on the mortgage were \$11,379 per month (based on a 25-year amortization), with the balance of \$1,291,666 in principal due on April 1, 2016. The mortgage was collateralized by our Carson City land and building. On September 16, 2010, we paid the remaining \$1,519,000 balance due on the Union Bank mortgage, fully retiring such indebtedness.



**NOTE 6. INCOME TAXES**

Deferred income taxes are provided on a liability method whereby deferred tax assets and liabilities are recognized for temporary differences. Temporary differences are the differences between the reported amounts of assets and liabilities and their tax bases. Deferred tax assets and liabilities are adjusted for the effects of changes in tax laws and rates on the date of enactment.

Significant management judgment is required in determining our provision for income taxes and the recoverability of our deferred tax assets. Such determination is based primarily on our historical taxable income, with some consideration given to our estimates of future taxable income by jurisdictions in which we operate and the period over which our deferred tax assets will be recoverable. Due to cumulative taxable losses during the past three years, we maintained a \$2,951,000 valuation allowance against our deferred tax assets as of June 30, 2010.

As of September 30, 2010, the valuation allowance against our deferred tax assets is approximately \$2,856,000. The change in valuation allowance is due primarily to the expected realization of deferred tax attributes in the current year.

As of September 30, 2010 and June 30, 2010, pursuant to ASC 740 (formerly FASB Interpretation No. 48, "Accounting for Uncertainty in Income Taxes"), we have accrued \$230,000 of unrecognized tax benefits related to various federal and state income tax matters that would reduce the Company's income tax expense if recognized and would result in a corresponding decrease in the Company's effective tax rate.

We recognize accrued interest and penalties related to unrecognized tax benefits in income tax expense when applicable. As of September 30, 2010, there was no interest or penalties applicable to our unrecognized tax benefits since we have sufficient tax attributes available to fully offset any potential assessment of additional tax.

Pro-Dex and its subsidiaries are subject to U.S. federal income tax, as well as income tax of multiple state tax jurisdictions. We are currently open to audit under the statute of limitations by the Internal Revenue Service for the years ended June 30, 2008 and later. Our state income tax returns are open to audit under the statute of limitations for the years ended June 30, 2007 and later. We do not anticipate a significant change to the total amount of unrecognized tax benefits within the next 12 months.

**NOTE 7. SHARE-BASED COMPENSATION**

Share-based compensation expense pursuant to FASB ASC 718-10-10-2 (formerly SFAS 123(R)) for the three months ended September 30, 2010 and 2009 was \$4,000 and \$35,000, respectively, and was related to stock options and restricted stock grants. The effect of share-based compensation expense on our results of operations is as follows:

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|  | Three months ended September 30, |           |
|--|----------------------------------|-----------|
|  | 2010                             | 2009      |
| Share-based compensation expense recognized: |                                  |           |
| General and administrative, options          | \$ 4,000                         | \$ 6,000  |
| General and administrative, restricted stock | -                                | 29,000    |
| Decrease in net income                       | \$ 4,000                         | \$ 35,000 |
| Decrease in basic earnings per share         | \$ 0.00                          | \$ 0.01   |
| Decrease in diluted earnings per share       | \$ 0.00                          | \$ 0.01   |

As of September 30, 2010, unrecognized compensation cost amounted to \$20,000 and related to 17,085 non-vested outstanding stock options with a per share weighted average value of \$1.61. The unrecognized expense is anticipated to be recognized on a straight-line basis over a weighted average period of 0.7 years. Following is a summary of stock option activity for the three months ended September 30, 2010 and 2009:

|                                    | Three Months Ended September 30, |                | 2009    |                |
|------------------------------------|----------------------------------|----------------|---------|----------------|
|                                    | 2010                             | Weighted-      | 2009    | Weighted-      |
|                                    | Shares                           | Average        | Shares  | Average        |
|                                    |                                  | Exercise Price |         | Exercise Price |
| Outstanding at beginning of period | 193,843                          | \$ 3.94        | 311,000 | \$ 4.26        |
| Granted                            | 5,000                            | 1.89           | 5,000   | 1.35           |
| Exercised                          | -                                | -              | -       | -              |
| Forfeited                          | -                                | -              | -       | -              |
| Outstanding at end of period       | 198,843                          | \$ 3.88        | 316,000 | \$ 4.20        |
| Exercisable at end of period       | 181,758                          | \$ 3.96        | 290,250 | \$ 4.26        |
| Weighted-average fair value per    |                                  |                |         |                |
| Option granted during the period   |                                  | \$ 0.79        |         | \$ 0.57        |

Following is a summary of information regarding options outstanding and options exercisable at September 30, 2010:

| Options Outstanding     |                    |                          |                        |                           | Options Exercisable |                        |                           |
|-------------------------|--------------------|--------------------------|------------------------|---------------------------|---------------------|------------------------|---------------------------|
| Range of Exercise Price | Number Outstanding | Weighted-                | Weighted-              | Aggregate Intrinsic Value | Number Outstanding  | Weighted-              | Aggregate Intrinsic Value |
|                         |                    | Average Contractual Life | Average Exercise Price |                           |                     | Average Exercise Price |                           |
| \$1.26 to \$2.43        | 88,000             | 5.5 years                | \$ 1.69                | \$ 43,190                 | 80,000              | \$ 1.51                | \$ 40,715                 |
| \$3.00 to \$4.68        | 61,000             | 5.8 years                | 4.18                   | \$ -                      | 52,000              | 3.55                   | \$ -                      |
| \$5.22 to \$5.76        | 20,000             | 4.2 years                | 5.51                   | \$ -                      | 20,000              | 5.51                   | \$ -                      |
| \$7.65 to \$9.90        | 30,000             | 4.8 years                | 8.66                   | \$ -                      | 30,000              | 8.66                   | \$ -                      |
| Total                   | 199,000            | 5.4 years                | \$ 3.88                | \$ 43,190                 | 182,000             | \$ 3.96                | \$ 40,715                 |

**NOTE 8. MAJOR CUSTOMERS**

In each of the three-month periods ended September 30, 2010 and 2009, revenues from two customers each constituted more than 10% of our total revenues for such periods. Information with respect to these customers is as follows:

|            | As of and For the Three months ended September 30, |            |              |              |
|------------|--|------------|--------------|--------------|
|            | 2010   |            | 2009         |              |
|            | Accounts   |            | Accounts     |              |
|            | Sales  | Receivable | Sales        | Receivable   |
| Customer 1 | \$ 750,000   | \$ 406,000 | \$ 1,050,000 | \$ 508,000   |
| Customer 2 | \$ 2,783,000                                       | \$ 843,000 | \$ 2,522,000 | \$ 1,130,000 |

In December 2009, our largest customer, Customer 2, informed us that it was in the process of developing, and planned to eventually manufacture, its own surgical hand pieces which are functionally comparable to the products we currently provide to the customer. We have been the exclusive manufacturer of these products since they were developed.

We currently provide this Customer with two products ( Product A and Product B ) and repair services for such products. Sales for each of these categories for the three months ended September 30, 2010 and 2009 were as follows:

|           | Three Months Ended September 30, |              | Average of Total % |
|-----------|----------------------------------|--------------|--------------------|
|           | 2010                             | 2009         |                    |
| Product A | \$ 1,642,000                     | \$ 1,349,000 | 56%                |

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|           |              |              |      |
|-----------|--------------|--------------|------|
| Product B | \$ 894,000   | \$ 923,000   | 34%  |
| Repairs   | \$ 247,000   | \$ 250,000   | 10%  |
|           | \$ 2,783,000 | \$ 2,522,000 | 100% |

The Customer has indicated that it has successfully developed, tested, and released its version of Product A and is currently shipping such product to new accounts. The Customer has also indicated that it intends to continue to purchase (i) sufficient levels of Product A from us to support replacement units for its existing customers in the U.S. and Europe through at least the end of calendar year 2011 and (ii) Product A from us for all its requirements in the South American market through approximately the end of fiscal year 2012.

Product B is a more complex device. The customer has indicated that the development and testing of Product B has been less successful and that we can expect continued orders from the customer for Product B through the end of calendar year 2011.

In addition, the Customer has indicated that it intends to continue to use our repair services for Products A and B for an undetermined period, except in South America, where it will purchase components from us to do its own repairs locally.

As a result of the foregoing, we expect that approximately one-third of the revenue otherwise attributable to this Customer during calendar year 2011 could be displaced by the Customer's own production. However, the Customer is not obligated either to abide by the timetables it has communicated to us or to update us as to the status of its product development efforts. Accordingly, we are unable to know or predict the status of the Customer's initiatives on an ongoing basis. The Customer could accelerate, delay or terminate its transition to its own products at any time and without notice to us, which could have a material impact on our revenues. The identity of the Customer is protected by a confidentiality agreement.

Our intent is to identify additional revenue opportunities and to reduce operating costs as necessary to minimize the impact of a revenue reduction. In the event that the customer's future purchases are reduced beyond the realization of such opportunities or cost reductions, the Company is likely to experience a material and adverse impact on its business.

#### **NOTE 9. COMMITMENTS AND CONTINGENCIES**

Our manufacture and distribution of certain products involves a risk of legal action, and, from time to time, we are named as defendants in lawsuits. It is not reasonably possible to estimate the awards or damages, or the range of awards or damages, if any, we might incur in connection with such litigation. Other than the case pending with the Orange County Water District discussed below, management is not aware of any material actual, pending or threatened litigation at this time.

On June 23, 2008, the Orange County Water District ( OCWD ) filed a complaint in the Superior Court of the State of California in the County of Orange concerning remediation of alleged ground water contamination in the Orange County Groundwater South Basin; Orange County Water District v. Sabic Innovative Plastics U.S. LLC, et al., Case No. 00078246. The South Basin underlies parts of Santa Ana, California and adjacent cities. The complaint identifies 17 named defendants, including Pro-Dex, and also designates 400 unnamed Doe defendants. We moved out of this Santa Ana site in April, 2008 and have no remaining operations there. Since January 1, 2009, OCWD has named 11 additional defendants by multiple amendments to its complaint.

The complaint alleges that the defendants contaminated the South Basin with volatile organic chemicals ( VOCs ) and perchlorate through various activities at properties each defendant now controls or has controlled in the past. Through its lawsuit, the OCWD seeks compensatory relief for all its own remedial activities, and injunctive relief to compel the defendants to undertake remedial activities in general. The complaint does not, however, specify any remedial activities that the OCWD has undertaken to date or any remedial activities that it seeks any particular defendants to undertake. Moreover, from our investigation of OCWD s remedial activities to date, we have determined that the OCWD is in the early stages of its remedial investigation and remedial planning for the South Basin groundwater contamination. In recent Case Management Conferences before the court, OCWD has refused defendants request to designate a date by which it will disclose its proposed soil and groundwater cleanup remedies.

As noted above, 27 other entities are named defendants in this case along with Pro-Dex. While some are small businesses, others are larger corporations or their subsidiaries. Further, as this case progresses, the OCWD is likely to add at least a few more named defendants to the case from the 400 Doe defendants it has designated in the current complaint. In the indeterminable event that we would be held liable in the case, OCWD's total recovery probably would be allocated among several defendants, each of which would pay only a proportionate share of that total recovery.

One of our past insurers has committed to pay most of our defense costs for the lawsuit, and has done so to date, while reserving its rights as to whether it will cover any damages awarded against us, or any settlement payment to which Pro-Dex agrees to resolve the lawsuit, under past policies issued to us for a three-year period, March 31, 1983 to March 31, 1986. The policies of these years have occurrence payment limits of \$500,000.

Overall, the OCWD complaint remains vague, the OCWD is in an early stage of its remedial activities in the South Basin, the lawsuit is in the early stages of discovery, one of our insurers has committed to pay most defense costs and has reserved rights under one three-year set of policies and is continuing to consider extending coverage to us under other past policies, and any recovery the OCWD may gain through trial of the lawsuit is likely to be allocated among several defendants. Therefore, our liabilities, as well as our costs of defending, monitoring and concluding our involvement in this case are uncertain, and those costs cannot now be estimated.

#### **NOTE 10. FAIR VALUE MEASUREMENTS**

*Fair Value Measurements* Effective July 1, 2008, the Company adopted FASB ASC 820-10-35-19 (formerly Statement of Financial Accounting Standards No. 157, *Fair Value Measurements*) for financial assets and liabilities measured at fair value on a recurring basis. ASC 820-10-35-19 defines fair value, establishes a framework for measuring fair value in accordance with generally accepted accounting principles, and expands disclosures about fair value measurements. In addition to expanding the disclosures surrounding fair value measurements, ASC 820-10-35-19 indicates that fair value represents the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. As such, fair value is determined based upon assumptions that market participants would use in pricing an asset or liability. As a basis for considering such assumptions, ASC 820-10-35-19 establishes a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value as follows:



- Level 1 - Valuations based on unadjusted quoted prices in active markets for identical assets or liabilities that the Company has the ability to access.
- Level 2 - Valuations based on quoted prices in markets that are not active or for which all significant inputs are observable, either directly or indirectly.
- Level 3 - Valuations based on inputs that are unobservable and significant to the overall fair value measurement.

In many cases, a valuation technique used to measure fair value includes inputs from multiple levels of the fair value hierarchy described above. The lowest level of significant input determines the placement of the entire fair value measurement in the hierarchy.

The following valuation methodology was used for the Company's assets to measure fair value at September 30, 2010:

*Cash and cash equivalents:* The carrying value of cash and cash equivalents is considered to be representative of their fair values based on the short term nature of these instruments. As such these investments are classified within Level 1 of the valuation hierarchy.

Although the methods above may produce a fair value calculation that may not be indicative of the net realizable value or reflective of future fair values, the Company believes its valuation methods are appropriate.

The use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The following fair value hierarchy table presents information about the Company's assets measured at fair value on a recurring basis as of September 30, 2010 (unaudited):

| Description               | Level 1      | Level 2 | Level 3 | Total        |
|---------------------------|--------------|---------|---------|--------------|
| Cash and cash equivalents | \$ 2,541,000 | \$ -    | \$ -    | \$ 2,541,000 |
| Total                     | \$ 2,541,000 | \$ -    | \$ -    | \$ 2,541,000 |

#### **NOTE 11. SUBSEQUENT EVENTS**

We have evaluated events or transactions that occurred after the balance sheet date of September 30, 2010 and have identified no such events or transactions, other than as discussed in Note 5, which required adjustment to, or disclosure in, these financial statements.

#### **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

## COMPANY OVERVIEW

The following discussion and analysis provides information that our management believes is relevant to an assessment and understanding of the results of operations and financial condition of Pro-Dex, Inc. ( Company , Pro-Dex , we , our us ) for each of the three month periods ended September 30, 2010 and 2009. This discussion should be read in conjunction with the Condensed Consolidated Financial Statements and the Notes thereto included elsewhere in this report. This report contains certain forward-looking statements and information. The cautionary statements included herein should be read as being applicable to all related forward-looking statements wherever they may appear. Our actual future results could differ materially from those discussed herein. Our critical accounting policies relate to revenue recognition, inventory valuation for slow moving items, warranty reserves, and recoverability of deferred income tax assets.

Except for the historical information contained herein, the matters discussed in this report, including, but not limited to, discussions of our product development plans, business strategies and market factors influencing our results, are forward-looking statements that involve certain risks and uncertainties. Actual results may differ from those anticipated by us as a result of various factors, both foreseen and unforeseen, including, but not limited to, our ability to continue to develop new products and increase sales in markets characterized by rapid technological evolution, consolidation within our target marketplace and among our competitors, and competition from larger, better capitalized competitors. Many other economic, competitive, governmental and technological factors could impact our ability to achieve our goals. You are urged to review the risks, uncertainties and other cautionary language described in this report, as well as in our other public disclosures and reports filed with the Securities and Exchange Commission ( SEC ) from time to time, including, but not limited to, the risks, uncertainties and other cautionary language discussed in our Annual Report on Form 10-K for our fiscal year ended June 30, 2010.

With operations in Irvine, California, Beaverton, Oregon and Carson City, Nevada, we provide power and control products used in medical, aerospace, military, research and industrial applications. Experience in multi-axis motion control, fractional horsepower motors and rotary drive systems allows us to develop products that require high precision in harsh environments.

Our products are found in hospitals, dental offices, medical engineering labs, commercial and military aircraft, scientific research facilities and high tech manufacturing operations around the world. The names of Micro Motors, Oregon Micro Systems, and Astromec are used for marketing purposes as brand names.

Our principal headquarters are located at 2361 McGaw Avenue, Irvine, California 92614 and our phone number is 949-769-3200. Our Internet address is [www.pro-dex.com](http://www.pro-dex.com) . Our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, amendments to those reports and other SEC filings, are available free of charge through our website as soon as reasonably practicable after such reports are electronically filed with, or furnished to, the SEC. In addition, our Code of Ethics and other corporate governance documents may be found on our website at the Internet address set forth above. Our filings with the SEC may also be read and copied at the SEC's Public Reference Room at 100 F Street, N.E., Washington, D.C. 20549. You may obtain information on the operation of the Public Reference Room by calling the SEC at 1-800-SEC-0330. The SEC maintains an Internet site that contains reports, proxy and information statements, and other information regarding issuers that file electronically with the SEC at [www.sec.gov](http://www.sec.gov) and company specific information at [www.sec.gov/edgar/searchedgar/companysearch.html](http://www.sec.gov/edgar/searchedgar/companysearch.html).

## Critical Accounting Estimates and Judgments

Our consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States ( GAAP ). The preparation of our financial statements requires management to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues, expenses and related disclosures. We base our estimates on historical experience and various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates. The significant accounting policies that are believed to be the most critical to fully understanding and evaluating our reported financial results include revenue recognition, inventory valuation for slow moving items, warranty reserves and the recoverability of deferred income tax assets.

### Revenue Recognition

Revenue on product sales is recognized upon shipment to the customer based on its terms of FOB shipping point, where the risk of loss and title transfer to the customer. We record sales in accordance with ASC 605 (Formerly SEC Staff Accounting Bulletin No. 104, *Revenue Recognition*.) Under these guidelines, revenue is recognized when all of the following exist: persuasive evidence that a sale arrangement exists, delivery of the product has occurred, the price is fixed or determinable, and payment is reasonably assured. We sell some of our products with a warranty that provides for repairs or replacement of any defective parts for a period after the sale, which is generally one year. At the time of the sale, the Company accrues an estimate of the cost of providing the warranty based on prior experience but the Company does not accrue an allowance for sales returns as there have been minimal returns for credit. The Company recognizes revenue under research and development agreements as certain deliverables are met as specified in each development contract.

## **Inventories**

We determine our inventory value at the lower of cost (first-in, first-out method) or market value, and we determine market value of our inventory based on the age and quantity of inventory on hand. Generally, a reserve for slow-moving inventory will be established when the quantity of inventory on hand exceeds the sum of (i) orders on hand and (ii) estimated 12 months of usage.

## **Accounts Receivable**

We determine an allowance for doubtful accounts based the length of time that has passed since the related sale was recognized as revenue. An allowance for doubtful accounts is generally established for accounts receivable more than 90 days old or for those accounts receivable subject to identified collection risk subsequent to recognition of the related sale. The allowance varies from 10% to 100% of the amount of the related receivable, depending on credit and collection history. Accounts receivable are charged against the allowance when it is determined that the receivable is uncollectible.

## **Warranties**

The warranty accrual is based on the estimated return rates of products in the field and the estimated costs to repair such returned good. These assumptions are reviewed quarterly.

## **Property, Plant, Equipment & Leasehold Improvements, Net**

Land and building are recorded at our estimate of value at their highest and best use. Equipment and leasehold improvements are recorded at cost.

September 30, 2010

June 30, 2010

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|  | (unaudited)  |              |
|--|--------------|--------------|
| Land                                   | \$ 279,000   | \$ 279,000   |
| Building                               | 641,000      | 641,000      |
| Leasehold Improvements                 | 2,286,000    | 2,286,000    |
| Equipment                              | 6,753,000    | 6,745,000    |
| Total                                  | 9,959,000    | 9,951,000    |
| Accumulated Depreciation               | (6,032,000)  | (5,859,000)  |
| Total property, plant & equipment, net | \$ 3,927,000 | \$ 4,092,000 |

Depreciation is calculated based on a straight-line method over the estimated useful lives of the assets as follows:

|                        |  |
|------------------------|--|
| Building               | 39 years   |
| Leasehold improvements | Term of the lease or estimated useful life, whichever is shorter |
| Equipment              | Three to ten years   |

## **Stock-Based Compensation**

We are subject to ASC 718 (formerly Statement of Financial Accounting Standards ( SFAS ) No. 123 (R) *Accounting for Stock-Based Compensation* as revised December 2004.) This standard establishes the accounting standards for equity compensation, and applies to us in the recognition of the cost of stock options awarded based on the grant-date fair value of those awards.

## **Income Taxes**

As part of the process of preparing our consolidated financial statements, we are required to estimate our income taxes in each of the jurisdictions in which we operate. This process involves estimating the actual current tax liabilities together with assessing temporary differences resulting from differing treatment of items for tax and accounting purposes. These differences result in deferred tax assets and liabilities, which are included within the consolidated balance sheet. The most significant deferred tax assets are future deductions that may arise from the realization of inventory currently reserved and from available net operating loss carry forwards and available research and development tax credits. We must then assess the likelihood that the deferred tax assets will be recovered from future taxable income and, to the extent we believe that recovery is not likely, a valuation allowance must be established. To the extent we establish a valuation allowance or increase or decrease this allowance in a period, the impact will be included in the provision for income taxes in our income statement.

Significant management judgment is required in determining our provision for income taxes and the recoverability of our deferred tax assets. Such determination is based primarily on our historical taxable income, with consideration given to our estimates of future taxable income by jurisdictions in which we operate and the period over which our deferred tax assets will be recoverable. We carry a valuation allowance against our deferred tax assets and changes in this allowance are reflected through the provision for income taxes.

## **Description of Business**



The majority of our revenue is derived from the following sources: designing, developing and manufacturing rotary drive systems for the medical device and dental industries that are manufactured in our Irvine, California facility; multi-axis motion control hardware and software used to regulate the motion of servo and stepper motors, predominantly for the factory automation, scientific research, and medical analysis equipment industries, and manufactured in our Beaverton, Oregon facility; and high-reliability fractional horsepower DC motors designed for harsh environments, aerospace and military and medical applications, and manufactured in our Carson City, Nevada facility.

Our revenue is derived from five main customer types. The sales and proportion of total sales (including repair sales) related to each customer type are noted in the table below (unaudited):

| Customer type        | Three months Ended September 30, |      |          |      |
|----------------------|----------------------------------|------|----------|------|
|                      | 2010                             |      | 2009     |      |
|                      | (Dollars in thousands)           |      |          |      |
| Dental               | \$ 435                           | 7%   | \$ 572   | 10%  |
| Medical              | 3,403                            | 58%  | 3,461    | 61%  |
| Industrial           | 897                              | 15%  | 446      | 8%   |
| Aerospace            | 602                              | 10%  | 613      | 11%  |
| Government and other | 493                              | 8%   | 541      | 10%  |
| Total sales          | \$ 5,829                         | 100% | \$ 5,633 | 100% |

Our Irvine, California facility bears a US FDA Establishment Registration and a State of California Device Manufacturing License (Dept of Public Health Food and Drug Branch), and is Certified to ISO 13485:2003, Medical Device Directive 93/42/EEC Annex II, and Canadian Medical Device Conformity Assessment System (CMDCAS). Our Carson City, Nevada facility is Certified to ISO 9001:2003.

Presently, we are generally able to fill orders within sixty days. At September 30, 2010, we had a backlog, including orders for delivery beyond sixty days, of \$10.6 million, compared with a backlog of \$8.1 million at September 30, 2009. We expect to ship most of our backlog in fiscal year 2011 and the remainder in fiscal years 2012 and 2013. The increase in backlog is due to normal fluctuations in the timing of receipt and shipment of orders. We may experience variability in our new order bookings due to the timing of major new product launches and customer planned inventory builds. However, we do not typically experience seasonal fluctuations in our shipments and revenues.

## RESULTS OF OPERATIONS

### Comparison of the three-month periods ended September 30, 2010 and 2009

The following table sets forth the relationships in dollars and as a percentage of net sales of our operations:

|               | Three Months Ended September 30, |      |          |      |
|---------------|----------------------------------|------|----------|------|
|               | 2010                             |      | 2009     |      |
|               | Dollars in thousands             |      |          |      |
| Net sales     | \$ 5,829                         | 100% | \$ 5,633 | 100% |
| Cost of sales | 3,645                            | 63%  | 3,759    | 67%  |
| Gross profit  | 2,184                            | 37%  | 1,874    | 33%  |

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|  |        |     |        |     |
|--|--------|-----|--------|-----|
| Selling, general and administrative expenses | 1,188  | 20% | 1,016  | 18% |
| Research and development costs               | 591    | 10% | 621    | 11% |
| Income from operations                       | 405    | 7%  | 237    | 4%  |
| Net interest and other expense               | 57     | 1%  | 50     | 1%  |
| Income before provision for income taxes     | 348    | 6%  | 187    | 3%  |
| Provision for income taxes                   | 6      | 0%  | 4      | 0%  |
| Net income                                   | \$ 342 | 6%  | \$ 183 | 3%  |

Net sales for the three months ended September 30, 2010 increased \$196,000 to \$5,829,000 from \$5,633,000 for the three months ended September 30, 2009 resulting from growth across a broad base of customers for medical and motion control products whose orders had been negatively impacted by the relatively slower economic climate in 2009.

Gross profit for the three months ended September 30, 2010 increased \$310,000 or 17% compared to the corresponding period in 2009. Gross profit as a percentage of sales improved 4 basis points to 37% for the three months ended September 30, 2010 compared to 33% for the three months ended September 30, 2009. The increase in gross profit results from higher sales volumes as discussed above. The increase in gross profit as a percentage of sales was due to a favorable shift in sales mix in 2010 to industrial motion control sales and away from lower margin dental products.

Selling expenses increased \$135,000, or 47%, to \$424,000 for the three months ended September 30, 2010 from \$289,000 for the corresponding period in 2009. This increase is attributable primarily to the costs of improvements made in the 2010 period to our website, amounting to \$68,000, the addition of advertising campaigns resulting in an increase of \$49,000 from 2009 to 2010, and increased participation in trade shows resulting in an increase of \$22,000 from 2009 to 2010.

General and administrative expenses increased \$37,000, or 5%, to \$798,000 for the three months ended September 30, 2010 from \$761,000 for the corresponding period in 2009, due primarily to legal and consulting expenses, which increased \$60,000 and \$40,000, respectively, from 2009 to 2010, both increases due to higher levels of projects and associated fees incurred in 2010. Partially offsetting these increases were reductions in employee stock-based compensation expense, Sarbanes-Oxley administration costs and information technology costs, amounting to \$31,000, \$12,000 and \$17,000, respectively.

Research and development cost decreased \$30,000, or 5%, to \$591,000 for the three months ended September 30, 2010 from \$621,000 for the three months ended September 30, 2009. The decrease was due primarily to reduced small motor development costs, offset by increased labor expense.

As a result of the foregoing, operating income for the three months ended September 30, 2010 increased to \$405,000 compared to \$237,000 for the corresponding period in 2009.

Net interest expense for the three months ended September 30, 2010 was \$59,000 compared to \$51,000 for the three months ended September 30, 2009 due to prepayment fees in connection with our repayment and retirement, prior to its maturity, of the mortgage collateralized by the land and building owned in Carson City.

**Income Tax Provision.** Our estimated effective combined federal and state tax rate on income from operations was 2% for each of the three-month periods ended September 30, 2010 and 2009. The reduced tax rate is due to the reduction of the deferred tax asset valuation allowance previously recorded against our current and long term deferred tax assets. The deferred tax valuation allowance is more fully described in Note 6 of the accompanying Condensed Consolidated Financial Statements (Unaudited), Income Taxes.

Based on the fluctuations discussed above, net income for the three months ended September 30, 2010 was \$342,000, or \$0.11 and \$0.10 per share on a basic and diluted basis, respectively, as compared to net income of \$183,000, or \$0.06 per share on a basic and diluted basis, for the three months ended September 30, 2009.

## Liquidity and Capital Resources

The following table presents selected financial information as of September 30, 2010, September 30, 2009 and June 30, 2010:

|   | September 30,<br>2010<br>(unaudited) | 2009<br>(unaudited) | June 30, 2010<br>(unaudited) |
|---|--------------------------------------|---------------------|------------------------------|
| Cash and cash equivalents   | \$ 2,541,000                         | \$ 1,378,000        | \$ 3,794,000                 |
| Working capital   | \$ 4,426,000                         | \$ 4,810,000        | \$ 6,369,000                 |
| Credit line outstanding balance   | \$ -                                 | \$ -                | \$ -                         |
| Net debt (cash)   | \$ (1,275,000)                       | \$ 1,840,000        | \$ (900,000)                 |
| Tangible book value per common share  | \$ 2.45                              | \$ 2.35             | \$ 2.36                      |
| Number of days of sales outstanding (DSO) in<br>accounts receivable at end of quarter | 43                                   | 46                  | 43                           |

Working capital as of September 30, 2010 decreased to \$4.4 million compared to \$4.8 million as of September 30, 2009 and \$6.4 million as of June 30, 2010. A component of the decreases in working capital from both September 30, 2009 and June 30, 2010 is the reclassification in the 2010 period of the bank term loan to current liabilities (see Note 5 of Notes to Condensed Consolidated Financial Statements and Changes in Bank Debt and Credit Facilities below). Also contributing to the decrease in working capital from June 30, 2010 is the repayment and retirement of the mortgage loan collateralized by the Carson City property, discussed above.

Net cash provided by operations during the three months ended September 30, 2010 was \$381,000 and did not differ materially from cash provided by operations amounting to \$409,000 during the three months ended September 30, 2009. The decrease between periods was comprised primarily of an increase in inventories in the 2010 period of \$621,000 as compared to an increase in the corresponding 2009 period of \$167,000, net of an increase in accounts receivable in 2010 of \$18,000 as compared with an increase in accounts receivable in 2009 of \$343,000.

Net cash used in investing activities consists of capital expenditures for manufacturing equipment and did not differ materially from the three months ended September 30, 2009 to the corresponding period in 2010.

Net cash used in financing activities for the three months ended September 30, 2010 was \$1.5 million, as compared to \$108,000 in the corresponding 2009 period. This increased use of cash is due to our payment, during the 2010 period, of the remaining \$1,519,000 balance due on the Union Bank mortgage, fully retiring such indebtedness (see Note 5 of Notes to Condensed Consolidated Financial Statements).

### **Potential Reduction in Large Customer Orders**

In December 2009, our largest customer informed us that it was in the process of developing, and planned to eventually manufacture, its own surgical hand pieces which are functionally comparable to the two products we currently provide to the customer. We have been the exclusive manufacturer of these products since they were developed.

We currently provide this Customer with two products ( Product A and Product B ) and repair services for such products. Sales for each of these categories for the three months ended September 30, 2010 and 2009 are as follows:

|           | Three Months Ended September 30, |              | Average    |
|-----------|----------------------------------|--------------|------------|
|           | 2010                             | 2009         | of Total % |
| Product A | \$ 1,642,000                     | \$ 1,349,000 | 56%        |
| Product B | \$ 894,000                       | \$ 923,000   | 34%        |
| Repairs   | \$ 247,000                       | \$ 250,000   | 10%        |
|           | \$ 2,783,000                     | \$ 2,522,000 | 100%       |

The Customer has indicated that it has successfully developed, tested, and released its version of Product A and is currently shipping such product to new accounts. The Customer has also indicated that it intends to continue to purchase sufficient levels of Product A from us to support replacement units for its existing customers in the U.S. and Europe through at least the end of calendar year 2011 and will also purchase Product A from us for all its requirements in the South American market through approximately the end of fiscal year 2012.

Product B is a more complex device. The Customer has indicated that the development and testing of Product B has been less successful and that we can expect continued orders from the Customer for Product B through the end of calendar year 2011.

In addition, the Customer has indicated that it intends to continue to use our repair services for all our products for an undetermined period, except in South America, where it will purchase components from us to do its own repairs locally.

As a result of the foregoing, we expect that approximately one-third of the revenue otherwise attributable to this Customer during the calendar year 2011 could be displaced by the Customer's own production. However, the Customer is not obligated either to abide by the timetables it has communicated to us or to update us as to the status of its product development efforts. Accordingly, we are unable to know or predict the status of the customer's initiatives on an ongoing basis. The Customer could accelerate, delay or terminate its transition to its own products at any time and without notice to us, which could have a material impact on our revenues. The identity of the Customer is protected by a confidentiality agreement.

Our intent is to identify additional revenue opportunities and to reduce operating costs as necessary to minimize the impact of a potential revenue reduction. In the event that the Customer's future purchases are reduced beyond the realization of such opportunities or cost reductions, the Company is likely to experience a material and adverse impact on its business.

#### **Changes in Bank Debt and Credit Facilities**



During the three months ended September 30, 2010, we had a credit facility with Wells Fargo Bank, N.A. ( Wells Fargo ) and a mortgage loan with Union Bank of California, N.A ( Union Bank ), as further described below.

Wells Fargo Credit Facility

As of September 30, 2010, we had a credit facility with Wells Fargo having two components:

- a revolving credit line of up to \$1,000,000 in borrowing availability, under which no amounts were outstanding at September 30, 2010 or 2009, and
- a five-year term loan with an initial balance of \$2,000,000, of which \$1,267,000 and \$1,367,000 was outstanding at September 30, 2010 and June 30, 2010, respectively.

If borrowings under the credit line were to have exceeded \$500,000, the maximum amount of borrowing was limited to the lesser of \$1,000,000 or 70% of the eligible accounts receivable plus 40% of the eligible inventories. Its terms required monthly interest payments at either (i) the prime rate of interest (3.25% at September 30, 2010) plus 1.50%, or (ii) three month LIBOR (0.290% at September 30, 2010) plus 2.50%, at our discretion, based on outstanding borrowings. The line of credit expired on November 1, 2010. We had been charged an unused credit line fee of 1.50% per annum payable quarterly on the average balance of the line of credit that is not used. There were no outstanding balances under the credit line as of September 30, 2010 and 2009. Therefore, the total eligible additional borrowing capacity under the line of credit as of each of those dates was \$1,000,000.

The term loan had an initial balance of \$2,000,000, the borrowings from which were used for construction of tenant improvements in our Irvine, California facility. Its terms require monthly principal and interest payments over the 60-month life of the loan, based on outstanding borrowings. The interest rate is fixed at 5.72% over the life of the loan.

All assets of the Company except our Carson City land and building collateralize the outstanding borrowings under the Wells Fargo credit facility.

There are certain financial and non-financial covenants that we must meet to be in compliance with the terms of the Wells Fargo credit facility. As of September 30, 2010, we were in violation of covenants that are based on 12-month historical profitability computations as a result of write-offs we recorded in the fourth quarter of our fiscal year ended June 30, 2010. On October 8, 2010, we were informed by Wells Fargo that the bank did not intend to renew the revolving credit line which expired as of November 1, 2010. With respect to the term loan, Wells Fargo, by a letter agreement dated November 4, 2010, waived the rights it would have otherwise had with respect to the covenant violations discussed above. Because there is uncertainty as to whether (a) we can comply with such covenants in future quarters during which the write-offs taken in fiscal 2010 remain in the profitability computations discussed above, and (b) Wells Fargo will continue to waive its rights should we continue to violate such covenants, the entire outstanding balance of the term loan, amounting to \$1,267,000, is presented as a current liability in the accompanying September 30, 2010 balance sheet. In addition, we are actively pursuing a new credit relationship, the success or timing of which cannot currently be assessed. Our current liquidity position would allow for repayment of the term loan from existing cash on hand should that become necessary before a new credit arrangement is in place.

#### Union Bank Mortgage

In March 2006, we entered into a ten-year mortgage with Union Bank for \$1,650,000. The principal balance of the mortgage bore interest at a fixed annual rate of 6.73%. Payments on the mortgage were \$11,379 per month (based on

a 25-year amortization), with the balance of \$1,291,666 in principal due on April 1, 2016. The mortgage was collateralized by our Carson City land and building. On September 16, 2010, we paid the remaining \$1,519,000 balance due on the Union Bank mortgage, fully retiring such indebtedness.

At September 30, 2010, we had cash and cash equivalents of \$2,541,000, which, together with expected cash flows from operations, we believe will be sufficient to meet our working capital and capital expenditure requirements for the 12 months.

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

Not applicable.

#### **Item 4T. Controls and Procedures**

The Chief Executive Officer and Chief Financial Officer (the principal executive officer and principal financial officer, respectively) conducted an evaluation of the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended ( Exchange Act )). Based on that evaluation for the three months ended September 30, 2010, the Chief Executive Officer and Chief Financial Officer concluded that the disclosure controls and procedures are effective.

During the three months ended September 30, 2010, there were no direct changes in our internal controls over financial reporting (as defined in Rule 13a-15(f) and 15d-15(f) under the Exchange Act) that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

## **PART II**

### **OTHER INFORMATION**

#### **Item 1. Legal Proceedings**

Our manufacture and distribution of certain products involves a risk of legal action, and, from time to time, we are named as defendants in lawsuits. It is not reasonably possible to estimate the awards or damages, or the range of awards or damages, if any, we might incur in connection with such litigation. Other than the case pending with the Orange County Water District discussed below, management is not aware of any material actual, pending or threatened litigation at this time.

On June 23, 2008, the Orange County Water District ( OCWD ) filed a complaint in the Superior Court of the State of California in the County of Orange concerning remediation of alleged ground water contamination in the Orange County Groundwater South Basin; Orange County Water District v. Sabic Innovative Plastics U.S. LLC, et al., Case No. 00078246. The South Basin underlies parts of Santa Ana, California and adjacent cities. The complaint identifies 17 named defendants, including Pro-Dex, and also designates 400 unnamed Doe defendants. We moved out of this Santa Ana site in April, 2008 and have no remaining operations there. Since January 1, 2009, OCWD has named 11 additional defendants by multiple amendments to its complaint.

The complaint alleges that the defendants contaminated the South Basin with volatile organic chemicals ( VOCs ) and perchlorate through various activities at properties each defendant now controls or has controlled in the past. Through its lawsuit, the OCWD seeks compensatory relief for all its own remedial activities, and injunctive relief to compel the defendants to undertake remedial activities in general. The complaint does not, however, specify any remedial activities that the OCWD has undertaken to date or any remedial activities that it seeks any particular defendants to undertake. Moreover, from our investigation of OCWD s remedial activities to date, we have determined that the OCWD is in the early stages of its remedial investigation and remedial planning for the South Basin groundwater contamination. In recent Case Management Conferences before the court, OCWD has refused defendants request to designate a date by which it will disclose its proposed soil and groundwater cleanup remedies.

As noted above, 27 other entities are named defendants in this case along with Pro-Dex. While some are small businesses, others are larger corporations or their subsidiaries. Further, as this case progresses, the OCWD is likely to add at least a few more named defendants to the case from the 400 Doe defendants it has designated in the current complaint. In the indeterminable event that we would be held liable in the case, OCWD's total recovery probably would be allocated among several defendants, each of which would pay only a proportionate share of that total recovery.

One of our past insurers has committed to pay most of our defense costs for the lawsuit, and has done so to date, while reserving its rights as to whether it will cover any damages awarded against us, or any settlement payment to which Pro-Dex agrees to resolve the lawsuit, under past policies issued to us for a three-year period, March 31, 1983 to March 31, 1986. The policies of these years have occurrence payment limits of \$500,000.

Overall, the OCWD complaint remains vague, the OCWD is in an early stage of its remedial activities in the South Basin, the lawsuit is in the early stages of discovery, one of our insurers has committed to pay most defense costs and has reserved rights under one three-year set of policies and is continuing to consider extending coverage to us under other past policies, and any recovery the OCWD may gain through trial of the lawsuit is likely to be allocated among several defendants. Therefore, our liabilities, as well as our costs of defending, monitoring and concluding our involvement in this case are uncertain, and those costs cannot now be estimated.

#### **Item 1A. Risk Factors.**

In addition to the other information set forth in this report, you should carefully consider the factors discussed in Part I, Item 1A. Risk Factors in our Annual Report on Form 10-K for our fiscal year ended June 30, 2010 and in our subsequent quarterly reports on Form 10-Q. The risks discussed in our Annual Report on Form 10-K and in our subsequent quarterly reports on Form 10-Q could materially affect our business, financial condition and future results. The risks described in our Annual Report on Form 10-K and in our subsequent quarterly reports on Form 10-Q are not the only risks facing us. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially and adversely affect our business, financial condition or operating results. As part of your review concerning the foregoing, you should review the discussion in this Form 10-Q related to our credit facility with Wells Fargo together with the related risk factor concerning our credit facilities in our Annual Report on Form 10-K. See Note 5 of Notes to Condensed Consolidated Financial Statements (unaudited) September 30, 2010.

#### **Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.**

None.

**Item 3. Defaults Upon Senior Securities.**

None.

**Item 4. [Removed and Reserved.]**

**Item 5. Other Information.**

None.

**Item 6. Exhibits.**

Exhibits:

- 31.1 Certifications of Chief Executive Officer Required by Rule 13a-14(a) of the Securities Exchange Act of 1934, as amended, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 Certifications of Chief Financial Officer Required by Rule 13a-14(a) of the Securities Exchange Act of 1934, as amended, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32 Certification of the Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

SIGNATURES

In accordance with the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.



Date: November 9, 2010

Date: November 9, 2010

PRO-DEX INC.

By: / s / Mark Murphy

Mark Murphy

Chief Executive Officer

PRO-DEX INC.

By: / s / Harold A. Hurwitz

Harold A. Hurwitz

Secretary and Chief Financial Officer

(Principal Financial and Accounting Officer)